NEWSPAPER

DECEMBER 19, 1995

Business Insurance®

Reporting Weekly on Corporate Risk, Employee Benefit and Managed Health Care News / $40

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1995/1996 DIRECTORY OF MANAGED CARE PROVIDERS

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■ *Cover design by Eric Williams and Christine Van Lenten*

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Providers of managed care

Top 10 general service HMO/POS plans

Ranked by number of employees and dependents in employer groups as of June 30, 1995

Plan Headquarters	Employees and dependents in employer groups	Total enrollment[1]
Kaiser Permanente Oakland, Calif.	5,836,648	6,659,849
Prudential Health Care Plan Inc. Roseland, N.J.	3,624,282	3,926,972
United HealthCare Corp.[2] Minneapolis	3,525,800	3,739,200
Aetna Health Plans[2] Middletown, Conn.	3,339,541[3]	3,339,541[3]
CIGNA Corp./CIGNA HealthCare Inc. Hartford, Conn.	3,288,171	3,338,330
U.S. Healthcare Inc. Blue Bell, Pa.	1,760,000	1,903,000
MetraHealth Vienna, Va.	1,738,256	1,738,256
Health Systems International Inc. Woodland Hills, Calif.	1,509,458	1,611,636
FHP Health Care Fountain Valley, Calif.	1,411,000[4]	1,786,000
Humana Inc. Louisville, Ky.	1,400,000[3]	1,700,000[3]

[1] Total enrollment includes group contracts, Medicare and individual enrollment [2] Figures include HMO/POS plans managed [3] As of Sept. 30, 1995 [4] *BI* estimate

Top 10 general service PPOs

Ranked by number of employees and dependents in employer/payer groups as of June 30, 1995

Plan Headquarters	Employees and dependents in employer groups	Total enrollment[1]
MultiPlan Inc. New York	19,999,668	19,999,668
USA Health Network Co. Inc. Phoenix	12,367,128	12,367,128
HealthCare COMPARE Corp./ The AFFORDABLE Medical Networks Downers Grove, Ill.	9,800,000	16,400,000
Beech Street Corp. Irvine, Calif.	9,037,760	20,264,258
ADMAR Corp.'s Med Network Santa Ana, Calif.	6,970,000	6,970,000
MedView Services Inc. Farmington Hills, Mich.	6,800,000	29,300,000
Private Healthcare Systems Waltham, Mass.	4,843,477	4,843,477
CAPP CARE Inc. Newport Beach, Calif.	3,500,000	3,500,000
Aetna Health Plans Hartford, Conn.	3,400,000[2]	3,400,000[2]
Preferred Health Network Long Beach, Calif.	2,733,124	3,614,164

[1] Total enrollment includes group contracts, workers compensation and individual enrollment [2] As of Sept. 30, 1995

Top 10 workers compensation PPOs

Ranked by number of employees in employer/payer groups as of June 30, 1995

Plan Headquarters	Employees in employer groups	Total enrollment[1]
MedView Services Inc. Farmington Hills, Mich.	22,500,000	29,300,000
FOCUS Healthcare Management Brentwood, Tenn.	17,150,000	17,150,000
Community Care Network Inc. San Diego	13,000,000	14,252,580
Beech Street Corp. Irvine, Calif.	11,226,498	20,264,258
USA Workers Injury Network (WIN) Houston	6,974,321	6,974,321
HealthCare COMPARE Corp./ The AFFORDABLE Medical Networks Downers Grove, Ill.	6,600,000	16,400,000
Kemper National Services Inc. Plantation, Fla.	3,000,000	3,003,730
HealthStar Managed Care Corp. Lincolnwood, Ill.	1,547,000	2,554,135
HFN Inc. Oak Brook, Ill.	1,201,200	1,550,800
Midwest Business Medical Assn. Wilmette, Ill.	1,090,500	1,441,355

[1] Total enrollment includes group contracts, workers compensation and individual enrollment

GRAPHIC BY JERRY PARKS

Alabama

Business Insurance's annual directory of HMOs, POSs and PPOs

ALABAMA

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 39
Specialists 86
Facilities
Hospitals 4
Users: Group Health
Employees & dependents 417
Total Users 417

Service area: Alabama: Chilton, Dallas and Perry counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,262
Specialists 1,185
Includes: 49 psychiatrists, 238 Ob/Gyns
Facilities*
Hospitals** 48
Users: Group Health
Employees & dependents 78,793
Users: Workers Compensation
Single coverage 2,245
Total Users 81,038
Medical Billings
Group Health:
First-half 1995 ..... $11,500,510
1994 ..... $17,344,012
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $11,518,108
1994 ..... $17,371,085

Service area: Alabama: 44 primarily northern counties.

Contracts with Health Choice in Alabama.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 121
Facilities
Hospitals 16

Service area: Alabama: Baldwin, Clarke, Coffee, Jefferson, Marshall, Mobile, Monroe, Shelby and Washington counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 130,000

Service area: Alabama.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Georgia/PPO Alabama

1360 Peachtree St. N.E., Midtown Plaza II, Suite 1300, Atlanta, Ga. 30309; 800-448-5009; fax: 404-898-4832

PPO

Staff
Practitioners 239
Board-certified 85.8%
Specialists 727
Facilities
Hospitals 8
Users: Group Health
Employer/payer groups 93
Employees & dependents 5,735
Total Users 5,735

Operational date: April 1993.
Service area: Alabama: Blount, Jefferson, Marion, St. Clair, Tuscaloosa and Walker counties.
Officers: J.C. Ranelli, general manager; Dr. William A. Alexander, medical director; Michael D. Sammons, manager-operations.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 733
Specialists 2,029
Includes: 63 psychiatrists, 6 psychologists, 338 Ob/Gyns
Facilities
Hospitals 38

Service area: Alabama.

See CorCare consolidated listing under California.

Health Management Network

2301 14th St., Suite 785, Gulfport, Miss. 39501; 334-633-9576; fax: 334-633-9728

PPO

Staff
Practitioners 300
Board-certified 86%
Patients/practitioner 22
Specialists 925
Facilities
Hospitals 9
Users: Group Health
Employer/payer groups 7
Single coverage 1,500
Family coverage 2,700
Employees & dependents 6,750
Total Users 6,750

Operational date: February 1989.
Service area: Alabama.
Officers: James D. Dyer, president; Gina Martin, executive director; Bob Parenteau, marketing director; Mark Dyer, director-sales.
Contact: Mark Dyer, 602-921-8944.

See Health Management Associates consolidated listing under Arizona.

Health Partners of Alabama

600 Beacon Parkway W., Suite 500, Birmingham, Ala. 35209; 205-942-5787; fax: 205-941-9880

HMO/POS

Staff
Practitioners 692
Board-certified 99%
Patients/practitioner 98
Specialists 1,376
Includes: 21 psychiatrists, 9 psychologists, 96 Ob/Gyns
Facilities
Hospitals 39
Pharmacies 851
Locations
Administrative 3
Users
Employer/payer groups 396
Single coverage 10,546
Family coverage 17,589
Employees & dependents 63,927
Medicare 843
Total 73,129

Operational date: May 1986.
Federal qualification pending.
Licensed in: Alabama.
NCQA fully accredited.
Model type: IPA.
For profit.
Ownership: Baptist Health System.
Service area: Alabama: 29 counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Jim Ludwig, president/CEO; Carol Zimbroldt, COO; Dr. Robert Osborne, vp/medical director; Gary Simmons, CFO; Mark Miranda, vp; Chuck Bryan, marketing director.
Contact: Nancy Trammell, sales manager 205-916-2131.

The HealthCare Alliance Inc.

1000 Urban Center Drive, Suite 480, Birmingham, Ala. 35242; 205-967-1892; fax: 205-967-1853

PPO

Staff
Practitioners 300

Continued on page 4

Guide to information contained in the directory of HMOs, POSs and PPOs

The ninth annual *Business Insurance* directory of managed care organizations contains 1,522 listings, including 165 health maintenance organizations, 183 HMOs offering a point-of-service contract, 128 POS plans and 1,046 preferred provider organizations.

The directory is published as an editorial service; there is no charge for organizations to be included.

HMOs/POSs or PPOs are listed alphabetically under the state in which they operate. When an HMO/POS or PPO operating in multiple states provides consolidated figures for regional operations within its network, the consolidated listing is marked with an asterisk and accompanied by a footnote. The names, addresses, telephone numbers and any services or information different from the consolidated entry is listed for the regional HMOs/POSs or PPOs in the state in which they operate, with a reference to the consolidated listing.

Each listing begins with the **name**, **address**, **telephone** and **fax** number of the HMO/POS or PPO. A bar heading indicates whether the organization is an HMO, a combined HMO/POS plan, a POS plan or a PPO. If the organization provides only specialized services, it is noted.

The complete **HMO/POS listings** begin with information on staff and facilities as of June 30, 1995. **Staff** includes the number of primary practitioners (defined as general practitioners, internists and pediatricians), average number of patients per primary practitioner, the percentage of board-certified practitioners and the number of specialists, including the number of specialists who are psychiatrists, psychologists and Ob/Gyns.

Facilities lists the number of participating hospitals and pharmacies under direct contract.

The number of administrative and primary care sites is included under **locations**.

Information on **users** as of June 30 was requested, including the number of employer/payer groups contracting with the HMO/POS, the number of employees with single coverage, the number of employees with family coverage, the number of employees and dependents in employer groups, Medicare enrollment and total membership served by the HMO/POS.

When provided, **gross revenues** from HMO/POS operations for the first six months of 1995 and for the calendar year 1994 also are listed.

Operating information follows, including **operational date**, **federal qualification**, **state licensing** and **accreditation by the National Committee for Quality Assurance** in Washington.

The HMO/POS **model type** is listed next. Group model HMOs contract with physicians who are employees of a group practice. Independent practice associations (IPAs) contract with independent physicians who are able to maintain private practices along with the HMO/POS contract. Staff model HMOs/POSs directly employ salaried physicians to serve patients. Network models contract for services with more than one group practice of physicians. HMO/POS plans may be a mix of more than one model type.

For profit or **not for profit** tax status of the HMO/POS is listed next, followed by the name of **parent company/owner**.

Service area by state and county follows. If the HMO/POS contracts for services with another established HMO/POS, the partner and service area are given here.

The **services** or types of coverage provided directly by the HMO/POS are listed next. These include general medical, chiropractic, dental, mental health, vision, workers compensation and others when reported. The listings note if services are available unbundled or if the plan design may be customized to meet employer specifications.

Available **rating options** and community rates as of June 30 (if provided) are reported along with the availability of **self-insured products**, **point-of-service contracts** and **non-federally qualified programs** to employers. **Enrollment options** supplies information on Federal Health Care Financing Administration contracts and individual enrollment options.

Completing the listings are the names and titles of **officers** and the name of a **contact** person for those requesting further information.

The complete **PPO listings** provide information as of June 30, 1995, beginning with **staff** information, including participating practitioners, average number of patients per primary practitioner, percent of board-certified physicians, specialists available for referral and the number of those specialists who are psychiatrists, psychologists and Ob/Gyns.

The **facilities** section includes the number of hospitals and pharmacy locations under direct contract. Information on **users** as of June 30 was requested, including **group health** and **workers compensation**. Group health lists participating employer/payer groups, employees with single coverage, employees with family coverage and employees and dependents in participating employer groups with access to the network. Workers compensation lists participating employer/payer groups and total employees, if given. **Total users** includes all group health plan employees and dependents, workers compensation and individual members. An employee is counted once if enrolled under both contract types.

Medical billings are noted next. Medical billings are valid discounted charges from providers for services to PPO members. Billings of subcontracted or leased networks are not included. Figures for the first half of 1995 and calendar year 1994 are given for group health, workers compensation and overall PPO medical billings.

Operating information follows, including the PPO's **operational date**, **tax status** and **ownership**. Accreditation by the American Accreditation Program Inc. **(AAPI)** of Vienna, Va., is also noted.

The PPO's **service area** by county and state is provided. If the listed organization contracts for services from another established PPO, the contracted PPO and service area is given here.

Services or types of coverage provided directly by the PPO are listed next, including general medical, chiropractic, dental, mental health, vision, workers compensation and others when reported. The listings also note if services are available unbundled, if employees may select non-PPO providers at the time of service, if the PPO plan design may be customized to meet employer specifications and if individual enrollment is allowed.

The **compensation** heading contains information on how the PPO negotiates hospital charges, how it is compensated and how it charges for its services. **Utilization review** methods used by the PPO and how they are implemented are detailed next. Unless noted, standard utilization review procedures include: preadmission review, precertification, concurrent review, length of stay determination, discharge planning, retrospective review, second surgical opinion, hospital bill audits, outpatient service predetermination and case management. **Officers** and a **contact** for those seeking more information complete the listings.

If you wish to determine the states in which multistate managed care organizations operate, refer to the alphabetical index of networks on page 116. The index lists HMOs/POSs or PPOs operating directly or indirectly in three or more states.

An index listing the initial page of each state's HMO/POS or PPO listing is provided on page 2.

Information for the directory was gathered from responses to a *Business Insurance* questionnaire. Although every effort is made to obtain complete and accurate information, *Business Insurance* is unable to verify all information and relies on the responses of the HMOs/POSs and PPOs.

The Question
isn't whether to be
A Big Fish
in a small pond, or
A Little Fish
in a BIG pond.
The Question Is:
Why Be A Fish?

At Guy Carpenter, we treat our clients as clients, not as a commodity. Whether your firm is regional, national, or international, you deserve innovative, appropriate solutions to today's complex risks.
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◇ So the real question is why go anywhere else?

GUY CARPENTER

Guy Carpenter & Company, Inc. Two World Trade Center, New York, N.Y. 10048 212-323-1000
Offices Worldwide

Alabama

Continued from page 2

Facilities
Hospitals 32
Pharmacies 200

Operational date: August 1993.
For profit.
Service area: Alabama.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by outside contract.
Officers: Dan J. Ahart, president.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 584
Specialists 1,281
Facilities
Hospitals 28
Pharmacies 1,159

Service area: Alabama: 24 counties. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthStar Inc. Managed Care Division-Alabama

4 Concourse Parkway, Suite 215, Atlanta, Ga. 30328; 404-396-1009; fax: 404-396-7755

PPO

Staff
Practitioners 65
Specialists 526
Includes: 32 psychiatrists, 2 psychologists
Facilities
Hospitals 1

Operational date: January 1994.
Service area: Alabama: 2 counties in Huntsville and Birmingham areas.
Officers: Jimmie Mahaffey, executive director.

See HealthStar Inc. consolidated listing under Illinois.

MetraHealth POS Plan-Huntsville/Decatur

150 W. Park Loop, Suite 114, Huntsville, Ala. 35806; 404-618-2300; fax: 404-618-2218

POS

Staff
Practitioners 79
Board-certified 58.33%
Specialists 144
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 17 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 38
Locations
Administrative 1
Users
Total 2,406

Operational date: January 1991.
Service area: Alabama: Four counties in the Huntsville/Decatur area.
Officers: Tom Davis, executive director; Dr. Wayne Hoffman, medical director; F. Bartow Hester, marketing director.
Contact: F. Bartow Hester, 404-393-1410.
** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 828
Board-certified 90%
Specialists 320
Includes: 83 psychiatrists, 124 psychologists, 166 Ob/Gyns
Facilities
Hospitals 53
Users: Group Health
Employer/payer groups 483
Employees & dependents 94,903

Service area: Alabama.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 387
Specialists ..... NA
Includes: 2: psychiatrists, 13 psychologists, 1 Ob/Gyn
Facilities
Hospitals 40

Service area: Alabama.

See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 87
Includes: 15 psychiatrists, 43 psychologists
Facilities
Hospitals 19

Service area: Alabama.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

1000 Abernathy Road, Suite 940, Atlanta; 770-394-1034; fax: 770-394-1398

PPO

Staff
Practitioners 877
Specialists 1,486
Facilities
Hospitals 27
Users: Group Health
Employer/payer groups 626
Employees & dependents 42,634
Total Users 42,634

Operational date: May 1987.
Service area: Alabama: Anniston, Birmingham., Dothan, Huntsville, Mobile, Montgomery, Opelika and Tuscaloosa.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Facilities
Hospitals 30

Operational date: 1988.
Service area: Alabama: Birmingham and Montgomery metropolitan areas.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

United HealthCare South Inc.

2160 Highland Ave., Birmingham, Ala. 35205; 205-933-4335; fax: 205-933-4352

HMO/POS

Staff
Practitioners 2,200
Board-certified 94%
Patients/practitioner 125
Specialists 5,898

Continued on next page

Integrated Cost-Reduction Services – Utilization Management – Case Management – Medical Review Services – National Provider Networks – ProVention Services – Injury Management Program – Pre-Certification – PPO Program – Intervention Services – Continued Stay Review – Medical Case Management – Independent Medical Exam – Vocational Rehabilitation – Disability Management Program – Review Services – Bill Review – Peer Review

...for assuring quality care and controlling the costs of Workers' Compensation, Group Health, Disability and Casualty claims.

GENEX℠

Managed Care Solutions

Corporate Headquarters – Wayne, PA – 610-993-2800

Alabama-Arizona

Continued from previous page

Facilities
Hospitals 146
Locations
Administrative 10
Primary care 1,956
Users
Employer/payer groups 1,478
Single coverage 50,182
Family coverage 76,682
Employees & dependents 341,232
Medicare 9,076
Total 350,308
Revenues
First-half 1995 ..... $220,986,175
1994 ..... $339,675,415

Operational date: March 1986.
Licensed in: Alabama, Arkansas, Florida, Georgia, Mississippi, Tennessee.
Model type: Group/IPA.
Service area: Alabama: 45 counties; Arkansas: 19 central counties; Florida: two Panhandle counties; Georgia: 36 central and northeastern counties; Mississippi: eight northern counties; Tennessee: 44 central and western counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 5% of members are enrolled.
Offers non-federally qualified programs.
Enrollment Options: Individual enrollment allowed.
Officers: Robert Suellentrop, president/executive director; Dr. Ken Burkhart, medical director; A.G. Covin, marketing director; Joe McSorley, finance director.
See United HealthCare Corp. consolidated listing under Minnesota.

ALASKA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 119
Facilities
Hospitals* 3
Users: Group Health
Employees & dependents 14,164
Total Users 14,164
Medical Billings
Group Health:
First-half 1995 ..... $2,067,357
1994 ..... $3,117,797
Total:
First-half 1995 ..... $2,067,357
1994 ..... $3,117,797

Service area: Alaska: Anchorage.
* *Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 50,000

Service area: Alaska.
See Chiro Health America consolidated listing under Wisconsin.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Specialists 2
Facilities
Hospitals 3
Pharmacies 40

Service area: Alaska: Anchorage. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 36
Board-certified 81%
Specialists 12
Includes: 4 psychiatrists, 5 psychologists, 7 Ob/Gyns
Facilities
Hospitals 4
Users: Group Health
Employer/payer groups 21
Employees & dependents 13,659

Service area: Alaska.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Facilities
Hospitals 3

Service area: Alaska.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 8
Includes: 6 psychologists
Facilities
Hospitals 2

Service area: Alaska.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Facilities
Hospitals 2

Operational date: 1992.
Service area: Alaska: Anchorage metropolitan area.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

ARIZONA

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 954
Specialists 2,617
Facilities
Hospitals 37
Users: Group Health
Employees & dependents 1,013,010
Total Users 1,013,010

Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, Greenlee, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai and Yuma counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of Arizona Inc.

7878 N. 16th St., Suite 210, Phoenix, Ariz. 85020-4402; 602-395-8800

HMO

Staff
Practitioners 600
Specialists 1,606
Includes: 1 psychiatrist, 1 psychologist, 191 Ob/Gyns
Facilities
Hospitals 17
Users
Total 23,343

Operational date: July 1992.
Licensed in: Arizona.
Model type: IPA.
Service area: Arizona: Maricopa County and part of Pinal County.
Contracts with Camelback Managed Care for behavioral health/substance abuse in Arizona.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Richard Eidinger, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Arizona Medical Network

1600 W. Broadway Road, Suite 385, Tempe, Ariz. 85282; 602-921-8944; fax: 602-894-5230

PPO

Staff
Practitioners 1,675
Board-certified 87%
Patients/practitioner 84
Specialists 2,647
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 125
Single coverage 35,000
Family coverage 42,500
Employees & dependents 141,000
Users: Workers Compensation
Employer/payer groups 14
Single coverage 21,000
Total Users 158,000

Operational date: July 1983.
Service area: Arizona.
Officers: Gina Marting, executive director.
Contact: Mark Dyer.
See Health Management Associates consolidated listing under Arizona.

Arizona Preferred Provider

6464 E. Grant Road, Tucson, Ariz. 85715; 520-298-5297; fax: 520-296-7948

PPO

Staff
Practitioners 175
Board-certified 100%
Patients/practitioner 30
Specialists 100
Includes: 10 psychiatrists, 10 psychologists, 35 Ob/Gyns
Facilities
Hospitals 7
Pharmacies 16
Users: Group Health
Employer/payer groups 7
Single coverage 2,800
Family coverage 1,600
Employees & dependents 6,600
Total Users 6,600
Medical Billings
Group Health:
1994 ..... $16,000,000
Total:
1994 ..... $16,000,000

Operational date: April 1984.
For profit.
Service area: Arizona: Maricopa and Pima counties.
Services: General medical, chiropractic. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers, providers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO and outside contract.
Officers: Dwight Babcock, president; Cynthia Stewart, executive director/marketing director.
Contact: Cynthia Stewart.

Avesis Inc.

100 W. Clarendon Ave., Suite 2300, Phoenix, Ariz. 85013; 602-241-3400; fax: 602-240-9100

PPO

Specialty: dental/vision/chiropractic/hearing
Staff
Practitioners 7,350
Patients/practitioner 105
Specialists 850

Continued on next page

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Arizona

Continued from previous page

Users: Group Health
Employer/payer groups 52
Single coverage 52,500
Family coverage 297,500
Employees & dependents 770,000
Total Users 770,000

Operational date: June 1979.
For profit.
Service area: Alabama, Alaska, Arizona, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming.
Services: Chiropractic, dental, vision, hearing. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of premium. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures associated with dental, vision, hearing and chiropractic services. UR provided by the PPO.
Officers: Frank Cappadora Sr., president; Neal Kempler, marketing director; Mark Smith, CFO.
Contact: Neal Kempler.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718;
800-233-2478 or 714-727-1353;
fax: 714-727-1319

PPO

Staff
Practitioners 1,004
Specialists 3,231
Includes: 61 psychiatrists, 70 psychologists, 173 Ob/Gyns
Facilities
Hospitals* 35
Users: Group Health
Employees & dependents 127,560
Users: Workers Compensation
Single coverage 207,690
Total Users 335,250
Medical Billings
Group Health:
First-half 1995 ..... $18,618,470
1994 ..... $28,078,664
Workers Compensation:
First-half 1995 ..... $1,627,772
1994 ..... $2,504,265
Total:
First-half 1995 ..... $20,246,243
1994 ..... $30,582,929

Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai and Yuma counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CCN ELECT

3636 N. Central Ave., Phoenix, Ariz. 85012;
602-263-1982; fax: 602-277-8260

POS

Staff
Practitioners 476
Board-certified 65.7%
Specialists 3,862
Includes: 67 psychiatrists, 348 Ob/Gyns
Facilities
Hospitals 45
Pharmacies 541
Locations
Primary care 537
Users
Employer/payer groups 3
Employees & dependents 2,918
Total 2,918
Revenues
First-half 1995 ..... $30,965
1994 ..... $3,963

Operational date: June 1994.
Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai and Yuma counties.
See CCN ELECT consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 678
Facilities
Hospitals 33

Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, Greenlee, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai and Yuma counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 162
Total Users 900,000

Service area: Arizona.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Arizona Inc.

11001 N. Black Canyon Highway, Suite 400, Phoenix, Ariz. 85029; 602-942-4462; fax: 602-371-2386

PPO

Staff
Practitioners 1,190
Board-certified 71.5%
Specialists 2,814
Facilities
Hospitals 44
Pharmacies 813
Users: Group Health
Employer/payer groups 313
Employees & dependents 28,967
Total Users 28,967

Operational date: July 1986.
Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, Greenlee, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Tavapai and Yuma counties.
Officers: Clyde Wright, general manager; Dr. Robert Beauchamp, medical director; Ed Drea, pharmacy director; Susan Karlson, CFO.
Contact: Elizabeth Trujillo, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA HealthCare of Arizona Inc.-Phoenix

11001 N. Black Canyon Highway, Suite 400, Phoenix, Ariz. 85029; 602-942-4462; fax: 602-371-2625

HMO/POS

Staff
Practitioners 148
Board-certified 74.1%
Patients/practitioner 1,600
Specialists 102
Facilities
Hospitals 7
Pharmacies 479
Locations
Primary care 18
Users
Medicare 20,603
Total 197,133
Revenues
First-half 1995 ..... $205,054,000
1994 ..... $394,780,000

Federally qualified.
Licensed in: Arizona.
NCQA fully accredited.
Model type: Staff.
Service area: Arizona.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 21% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. Allen Woolf, medical director; Dr. Robert Beauchamp, provider relations manager; Michael McGregor, director/manager-operations; Patricia Kurtzeman, quality manager; Clyde Wright, general manager; Rachel McDonald, member services manager.
Contact: John Anthofer, 602-371-2497.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Arizona Inc.-Tucson

535 N. Wilmont Road, Tucson, Ariz. 85711; 520-571-8040; fax: 520-748-2465

HMO/POS

Staff
Practitioners 270
Board-certified 67%
Patients/practitioner 163
Specialists 559
Facilities
Hospitals 12
Pharmacies 170
Users
Medicare 1,587
Total 47,294
Revenues
First-half 1995 ..... $35,927,000
1994 ..... $64,370,000

Operational date: January 1981.
Federally qualified.
Licensed in: Arizona.
NCQA fully accredited.
Model type: IPA/Staff.
Service area: Arizona: Cochise, Graham, Greenlee, Pima and Santa Cruz counties.
Services: General medical, mental health. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 17.4% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Mitch Hall, executive director; Dr. Gil Burkel, medical director; Chris Tucci, provider relations director; Mary Ann Harms, quality manager.
Contact: Chris Tucci, 520-571-6606.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA Private Practice Plan of Arizona Inc.

11001 N. Black Canyon Highway, Suite 400, Phoenix, Ariz. 85029; 602-942-4462; fax: 602-371-2625

HMO/POS

Staff
Practitioners 621
Board-certified 72.5%
Patients/practitioner 212
Specialists 1,306
Facilities
Hospitals 28
Pharmacies 618
Users
Medicare 2,505
Total 134,732
Revenues
First-half 1995 ..... $97,177,000
1994 ..... $175,579,000

Operational date: June 1986.
Licensed in: Arizona.
NCQA fully accredited.
Model type: IPA.
Service area: Arizona: Apache, Coconino, Gila, La Paz, Maricopa, Mohave, Navajo, Pinal, Yavapi and Yuma counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 55% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. Robert Beauchamp, vp/medical director/provider relations director; Clyde Wright, general manager; Rachel McDonald, member services manager; Patricia Kurtzeman, quality manager.
Contact: John Anthofer, 602-371-2497.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

3636 N. Central Ave., Suite 950, Phoenix, Ariz. 85012; 602-263-1982; fax: 602-277-8260

PPO

Staff
Practitioners 1,046
Board-certified 61.4%
Specialists 2,450
Includes: 67 psychiatrists, 97 psychologists, 348 Ob/Gyns
Facilities
Hospitals 45
Pharmacies* 541
Users: Group Health
Employer/payer groups 144
Employees & dependents 68,410
Users: Workers Compensation
Employer/payer groups 44
Medical Billings**
Group Health:
First-half 1995 ..... $11,655,979
1994 ..... $17,990,348
Workers Compensation:
First-half 1995 ..... $19,532,033
1994 ..... $35,658,694
Total:
First-half 1995 ..... $31,188,012
1994 ..... $53,649,042

Operational date: April 1988.
Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Taos, Yavapai and Yuma counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714;
714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 879
Specialists 2,343
Includes: 22 psychiatrists, 235 Ob/Gyns
Facilities
Hospitals 41

Service area: Arizona.
See CorCare consolidated listing under California.

Eye Care Plan of America

7776 S. Pointe Parkway W., Suite 150, Phoenix, Ariz. 85044; 602-414-0300; fax: 602-414-1383

PPO

Specialty: vision
Staff
Practitioners 12,033
Patients/practitioner 1,828
Users: Group Health
Employer/payer groups 917
Single coverage 9,666,728
Employees & dependents 23,200,147
Total Users 23,200,147

Operational date: 1981.
For profit.
Ownership: First American Health Concepts Inc.
Service area: Nationwide, including Puerto Rico and the Virgin Islands.
Services: Vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Is compensated by employers/payers, providers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Precertification, retrospective review. UR provided by the PPO.
Officers: John A. Raycraft, president; Dr. W. Keith Wilson, medical director; Bruce Davidson, marketing director; Chuck Stanford Jr., CFO; Jackie Dabner, vp-administration; Craig Santilli, vp-information systems; Carolyn Fricke, secretary/treasurer; Linda Farrar, vp-claims; Laura J. Arnold, vp-provider relations.
Contact: John A. Raycraft.

FHP Inc.-Arizona Region

410 N. 44th St., Phoenix 85008;
602-244-2707; fax: 602-681-7540

HMO

Staff
Practitioners 725
Board-certified 69%
Patients/practitioner 285
Specialists 1,988
Includes: 203 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 300
Locations
Administrative 4
Users
Employer/payer groups 1,690
Employees & dependents 87,446
Medicare 85,087
Total 196,142
Revenues
First-half 1995 ..... $2,000,633
1994 ..... $3,214,219

Operational date: July 1985.
Federally qualified.
Licensed in: Arizona.
NCQA one year accreditation.
Model type: IPA/Staff.
For profit.
Service area: Maricopa, Pima and Pinal counties.
Services: General medical, dental, mental health, vision, workers compensation, wellness, substance abuse. Services available unbundled for workers compensation. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Steve Lindstrom, president-Arizona region; Sheila Shapiro, vp-finance/administration; James Krominga, vp-medical affairs; Sandy Karkos, director-marketing; James McPherson, director-public relations/government affairs; Gail Damico, director-sales.
Contact: Gail Damico, director-sales.

FHP Life Insurance Co.

3515 Harbor Blvd., Costa Mesa, Calif. 92626; 800-333-4347; fax: 714-513-6299

PPO

Service area: Contracts with CAPP CARE for general medical and mental health services nationwide.
Officers: Steve Lindstrom, president-Arizona region; Sheila Shapiro, vp-finance/administration; James Krominga, vp-medical affairs; Sandy Karkos, director-marketing; James McPherson, director-PR/government affairs; Gail Damico, director-sales.
Contact: Gail Damico.

Health Management Associates*

1600 W. Broadway Road, Suite 385, Tempe, Ariz. 85282; 602-921-8944;
fax: 602-894-5230

PPO

Staff
Practitioners 4,004
Specialists 8,218
Facilities
Hospitals 88
Users: Group Health
Employer/payer groups 359
Single coverage 106,950
Family coverage 111,975
Employees & dependents 370,050
Users: Workers Compensation
Employer/payer groups 30
Single coverage 46,500
Total Users 403,050

Service area: Alabama, Arizona, Louisiana, Mississippi, Nevada, New Mexico.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO and by outside contract.
Officers: James D. Dyer, president; Gina Marting, executive director; Mark Dyer, marketing director.
Contact: Mark Dyer.
** Figures are consolidated, including all PPO plans in this organization.*

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

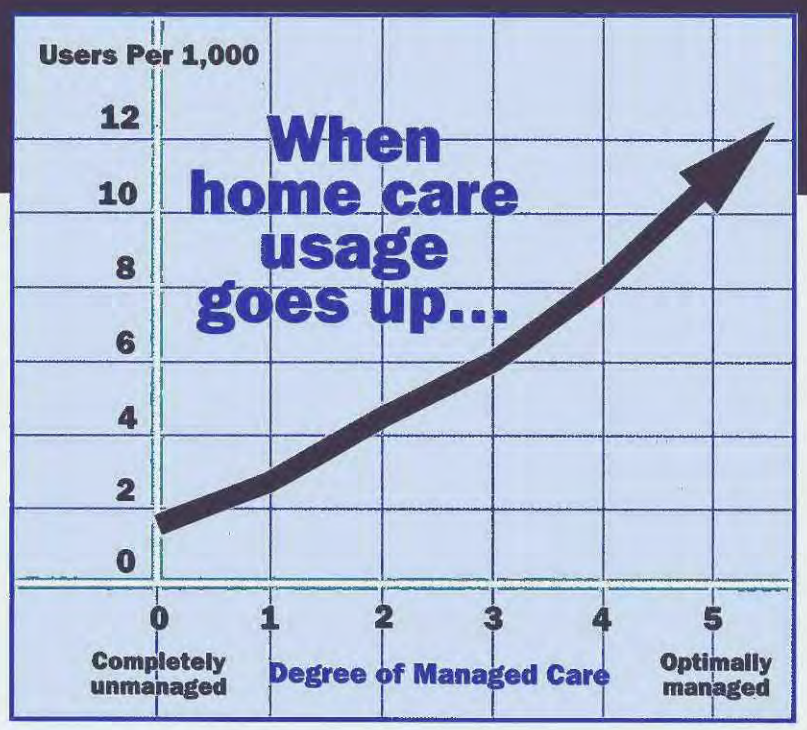
PPO

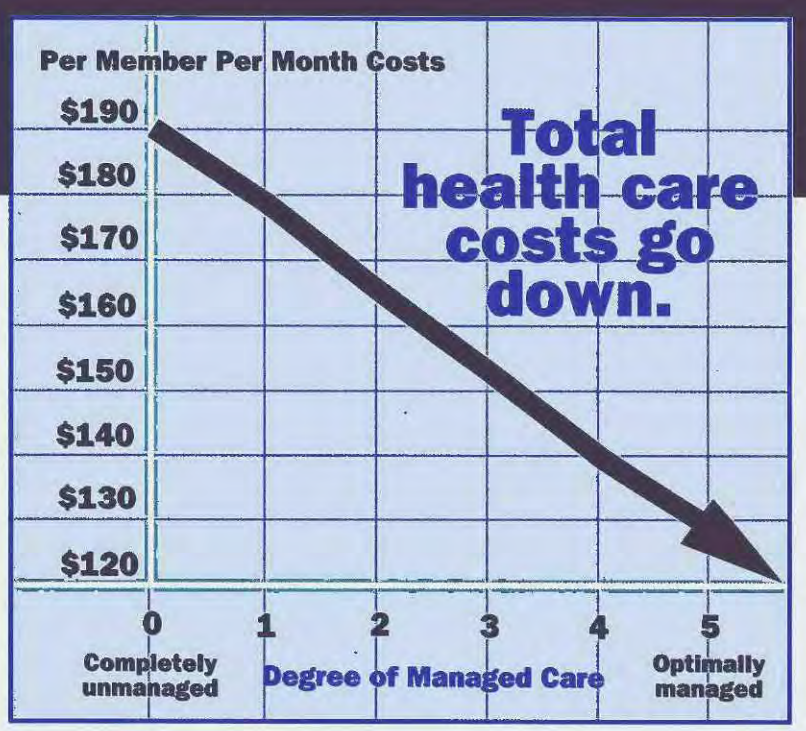
Staff
Practitioners 942
Specialists 2,117
Facilities
Hospitals 49
Pharmacies 623

Service area: Arizona: Cochise, Coconino, Gila, Graham, Greenlee, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai and Yuma coun-

Continued on page 8

Home care drives health care costs down.





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Arizona

Continued from page 6

ties. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Network: consolidated listing under Illinois.

HealthNetwork Inc.

1420 Kensington Road, Suite 203.
Oak Brook, Ill. 60521; 708-954-2900;
fax: 708-954-1518

PPO

Staff
Practitioners 443
Board-certified 90%
Patients/practitioner 10
Specialists 1,341
Includes: 7 psychiatrists, 12 psychologists, 149 Ob/Gyns
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 4,572
Total Users 4,572

Service area: Arizona.
See HealthNetwork Inc. consolidated listing under Illinois

Independent Chiropractic Physicians Inc.

8229 N. 53rd St., Paradise Valley, Ariz. 85253; 602-991-7131; fax: 602-991-7187

PPO

Specialty: chiropractic
Staff
Specialists 85

Operational date: January 1990.
For profit.
Service area: Arizona.
Services: Chiropractic. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Is compensated by employers/payers, providers, insurers, TPAs; charges by dues paid by member doctors. The PPO will adjust fees based on savings realized or not realized.
UR: Precertification, retrospective review. UR provided by the PPO and by outside contract
Officers: Alan M. Immerman, president.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590;
fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 57
Specialists 347
Facilities
Hospitals 21
Users: Workers Compensation
Employer/payer groups 150

Operational date: January 1992.
Service area: Arizona: Phoenix and Tuscon metropolitan areas.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Arizona Inc.-Phoenix/Tucson

3020 E. Camelback Road, Suite 100, Phoenix, Ariz. 85016; 602-553-1300;
fax: 602-553-1332

HMO

Staff
Practitioners 467
Board-certified 90%
Specialists 1393
Includes: 11 psychiatrists, 90 psychologists, 134 Ob/Gyns
Facilities
Hospitals 33
Pharmacies 424
Locations
Administrative 1
Users
Total 13,148

Operational date: July 1985.
Licensed in: Arizona.
Service area: Arizona: Phoenix and all counties except Flagstaff and Lake Havasu counties.
Rating options: Community rating: $117.49 single, $317.22 family.
Officers: Jack Tosley, executive director; Dr. Ann Young, medical director; Michael C. Barton, marketing director.
Contact: Michael C. Barton.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Phoenix/ Tucson/Rural Arizona

3020 E. Camelback Road, Suite 100, Phoenix, Ariz. 85016; 602-553-1300;
fax: 602-553-1331

POS

Staff
Practitioners 826
Board-certified 78%
Specialists 2,552
Includes: 6,068 psychiatrists*, 15,090 psychologists*, 197 Ob/Gyns
Facilities
Hospitals 42
Pharmacies 426
Locations
Administrative 1
Users
Total 47,688

Operational date: July 1985.
Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Yavapai and Yuma counties.
Officers: Jack Tosley, executive director; Dr. Ann Young, medical director; Michael C. Barton, marketing director.
Contact: Michael C. Barton.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Phoenix

3020 E. Camelback Road, Suite 100, Phoenix, Ariz. 85016; 602-553-1300;
fax: 602-553-1331

PPO

Staff
Practitioners 521
Specialists 1,695
Includes: 19 psychiatrists, 120 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 338
Total Users 10,665

Operational date: 1991.
Service area: Arizona: Maricopa County.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Jack Tosley, executive director; Dr. Ann Young, medical director; Michael Barton, marketing director.
Contact: Michael Barton.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Tucson/Rural Arizona

3020 E. Camelback Road, Suite 100, Phoenix, Ariz. 85016; 602-553-1300;
fax: 602-553-1331

PPO

Staff
Practitioners 312
Specialists 719
Includes: 64 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 86
Total Users 1,142

Operational date: 1991.
Service area: Arizona: Apache, Cochise, Coconino, Gila, Graham, La Paz, Mohave, Navajo, Pima, Yavapai and Yuma counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Jack Tosley, executive director; Dr. Ann Young, medical director; Michael Barton, marketing director.
Contact: Michael Barton.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128;
212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,104
Board-certified 82%
Specialists 437
Includes: 110 psychiatrists, 166 psychologists, 221 Ob/Gyns
Facilities
Hospitals 79
Users: Group Health
Employer/payer groups 646
Employees & dependents 47,502

Service area: Arizona.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 1,012
Specialists ..... NA
Includes: 77 psychiatrists, 123 psychologists, 288 Ob/Gyn
Facilities
Hospitals 62

Service area: Arizona.
See National Preferred Provider Network Inc. consolidated listing under New York.

Continued on next page

Arizona

Continued from previous page

Partners Health Plan

333 E. Wetmore, Tucson, Ariz. 85716; 520-696-4244; fax: 520-696-4294

HMO/POS

Facilities
Hospitals 13
Locations
Administrative 1
Users
Employer/payer groups 2,000
Employees & dependents 109,255
Medicare 13,514
Total 122,769
Revenues
First-half 1995 ..... $88,021,697
1994 ..... $154,941,793

Operational date: August 1986.
Licensed in: Arizona.
NCQA one-year accreditation.
Model type: Group/IPA.
For profit.

Ownership: Health Partners of Southern Arizona.
Service area: Arizona: Cochise, Graham, Greenlee, Pima, Pinal, Santa Cruz and Yuma counties.

Services: General medical, chiropractic, mental health.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 4.2% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Paul Zucarelli, president; Lori Bryant, vp; Dr. Darren Thorpe, executive director; Dr. William Buchsbaum, medical director; Thomas Perrotta, marketing director; Jeff Askam, assistant secretary.
Contact: Marketing department, 520-696-8000.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 282
Includes: 19 psychiatrists, 174 psychologists
Facilities
Hospitals 21

Service area: Arizona.
See Preferred Mental Health Management consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Arizona Division

10210 N. 25th Ave., Suite 211, Phoenix, Ariz. 85021; 602-861-0033; fax: 602-861-1887

PPO

Staff
Practitioners 668
Board-certified 79%
Specialists 1,902
Facilities
Hospitals 38
Users: Group Health
Employer/payer groups 4
Employees & dependents 31,209
Total Users 31,209

Operational date: October 1989.
Service area: Arizona: Apache, Cochise, Gila, LaPaz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz and Yuma counties.
Officers: Dr. Richard Flynn, medical director.
Contact: Mary Tatum, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

2525 E. Camelback Road, Suite 755, Phoenix, Ariz. 85016; 602-553-7444; fax: 602-553-7447

PPO

Staff
Practitioners 1,361
Specialists 2,150
Facilities
Hospitals 26
Users: Group Health
Employer/payer groups 1,062
Employees & dependents 75,667
Total Users 75,667

Operational date: July 1986.
Service area: Arizona: Phoenix and Tucson.
See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO

2525 E. Camelback Road, Suite 755, Phoenix, Ariz. 85016; 602-553-7444; fax: 602-553-7447

POS

Staff
Practitioners 653
Specialists 947
Facilities
Hospitals 14
Pharmacies 609
Users
Employees & dependents 15,760
Total 15,760

Operational date: December 1992.
Service area: Arizona: the cities of Phoenix and Tucson.
Contact: Maryjane Frascino, 617-895-3144.
See Private Healthcare Systems EPO consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,348
Specialists 3,207
Facilities
Hospitals 37

Operational date: 1989.
Service area: Arizona.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Rural Arizona Network

1600 W. Broadway Road, Suite 385, Tempe, Ariz. 85282; 602-921-8944; fax: 602-894-5230

PPO

Staff
Practitioners 277
Board-certified 88%
Patients/practitioner 285
Specialists 401
Facilities
Hospitals 26
Users: Group Health
Employer/payer groups 117
Single coverage 20,000
Family coverage 29,000
Employees & dependents 79,000
Users: Workers Compensation
Employer/payer groups 11
Single coverage 17,000
Total Users 91,000

Operational date: June 1984.
Service area: Arizona.
Officers: James D. Dyer, president; Gina Marting, executive director; Dr. Ian Becke, medical director; Mark Dyer, marketing director.
Contact: Mark Dyer.
See Health Management Associates consolidated listing under Arizona.

The Southern Arizona Physicians Services Assn.

P.O. Box 30223, Tucson, Ariz. 85751-0223; 520-326-0455

PPO

Staff
Practitioners 91
Board-certified 96%
Patients/practitioner 37
Specialists 29
Includes: 7 psychiatrists, 12 Ob/Gyns
Facilities
Hospitals 3
Pharmacies 34
Users: Group Health
Employer/payer groups 42
Single coverage 12,893
Family coverage 9,367
Employees & dependents 51,347
Total Users 51,347
Medical Billings
Group Health:
First-half 1995 ..... $1,295,331
1994 ..... $1,137,976
Total:
First-half 1995 ..... $1,295,331
1994 ..... $1,137,976

Operational date: April 1984.
Not for profit.
Service area: Arizona.
Services: General medical, chiropractic, dental, mental health, vision. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by providers; charges flat fee per employee. The PPO will adjust fees based on savings realized.
UR: Standard procedures. UR provided by outside contract.
Officers: Thomas Patrick Finley, president.

Continued on next page

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Continued from previous page

USA Health Network Co. Inc.*

7301 N. 16th St., Suite 201, Phoenix, Ariz. 85020; 602-371-3860; fax: 602-861-2805

PPO

Staff
Practitioners 37,892
Board-certified 85%
Specialists 97,215
Includes: 224 psychiatrists, 99 psychologists, 8,963 Ob/Gyns
Facilities
Hospitals 4,149
Users: Group Health
Employer/payer groups 543
Single coverage 2,937,489
Family coverage 4,279,815
Employees & dependents 12,367,128
Total Users 12,367,128

Operational date: September 1984.
For profit.
Ownership: USA Health Holding Inc.
Service area: Nationwide, excluding Iowa, Kentucky, North Dakota, Vermont and Wyoming.
Services: General medical, chiropractic, dental, mental health, vision, transplant centers, skilled nursing/rehab centers, home health care, podiatry, substance abuse, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, cost sharing; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including neo-natology, high risk maternity. UR provided by the PPO and outside contract.
Officers: Robert Thurner, president; Laura Dickson, senior executive vp/COO; Dr. James Gerace, medical director; Don Herron, senior vp/chief marketing officer.
Contact: Karen Blaum, vp-executive administration.
** Figures are consolidated, including all PPO plans in this organization.*

USA Workers' Injury Network (WIN)*

7301 N. 16th St., Suite 201, Phoenix, Ariz. 85020; 602-371-3860; fax: 602-861-2805

PPO

Specialty: workers comp
Staff
Practitioners 26,317
Board-certified 85%
Specialists 61,639
Includes: 144 psychiatrists, 39 psychologists
Facilities
Hospitals 3,412
Users: Workers Compensation
Employer/payer groups 163
Single coverage 6,974,321
Total Users 6,974,321

Operational date: March 1991.
For profit.
Ownership: USA Health Holding Inc.
Service area: Alabama, Alaska, Arizona, Arkansas, California, Colorado, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maryland, Michigan, Mississippi, Missouri, Nevada, New Mexico, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington and West Virginia.
Services: Workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, cost/risk sharing; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Beatrice Hughes, president; Laura Dickson, senior vp; Dr. James Gerace, medical director; Lin Wilkerson, vp-compliance.
Contact: Karen Blaum, vp-executive administration.
** Figures are consolidated, including all PPO plans in this organization.*

ARKANSAS

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 716
Specialists 604
Includes: 27 psychiatrists, 8 psychologists, 127 Ob/Gyns
Facilities*
Hospitals** 10
Users: Group Health
Employees & dependents 102,100
Users: Workers Compensation
Single coverage 4,491
Total Users 106,591
Medical Billings
Group Health:
First-half 1995 ..... $14,902,366
1994 ..... $22,474,377
Workers Compensation:
First-half 1995 ..... $35,195
1994 ..... $54,146
Total:
First-half 1995 ..... $14,537,561
1994 ..... $22,528,524

Service area: Arkansas: 25 central counties.
Contracts with Southeast Medical Alliance in Arkansas.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 94
Facilities
Hospitals 19

Service area: Arkansas: 26 counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 200,000

Service area: Arkansas.
See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 153
Specialists 1,164
Includes: 20 psychiatrists, 3 psychologists, 54 Ob/Gyns
Facilities
Hospitals 25

Service area: Arkansas.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 137
Specialists 422
Facilities
Hospitals 23
Pharmacies 653

Service area: Arkansas: 26 counties.
Contracts with MEDCO Containment Services for prescription Nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 26
Specialists 81
Facilities
Hospitals 5
Users: Workers Compensation
Employer/payer groups 1,600

Operational date: June 1994.
Service area: Arkansas: Pulaski, Sebastian and Washington counties.
See MetraComp Network consolidated listing under Florida.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 684
Board-certified 95%
Specialists 274
Includes: 63 psychiatrists, 103 psychologists, 137 Ob/Gyns
Facilities
Hospitals 19
Users: Group Health
Employer/payer groups 49
Employees & dependents 225,027

Service area: Arkansas.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 4 psychologists
Facilities
Hospitals 15

Service area: Arkansas.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Community Choice

4720 S. Harvard Ave., Tulsa, Okla. 74135; 918-746-7100; fax; 918-744-4888

PPO

Staff
Practitioners 66
Board-certified 12%
Specialists 114
Includes: 2 psychiatrists, 4 psychologists, 8 Ob/Gyns
Facilities
Hospitals 7
Users: Group Health
Employer/payer groups 67
Employees & dependents 6,430
Total Users 6,430

Operational date: August 1994.
Service area: Arkansas: Benton, Crawford, Franklin, Logan, Polk, Scott, Washington and Yell counties.
See Preferred Community Choice consolidated listing under Oklahoma.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 68
Includes: 13 psychiatrists, 27 psycholog.sts
Facilities
Hospitals 15

Service area: Arkansas.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

222 W. Las Colinas Blvd., Suite 1800, Irving, Texas 75039; 214-432-1451; fax: 214-869-2327

PPO

Staff
Practitioners 119
Specialists 304
Facilities
Hospitals 7
Pharmacies 681
Users: Group Health
Employer/payer groups 491
Employees & dependents 22,890
Total Users 22,890

Operational date: September 1993.
Service area: Arkansas: Little Rock and North Little Rock.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 149
Specialists 262
Facilities
Hospitals 17

Operational date: 1989.
Service area: Arkansas: Cities of Hot Springs, Little Rock, Pine Bluff and Texarkana.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Prudential Health Care Plan of Arkansas HMO

1701 Centerview Drive, Suite 210, Little Rock, Ark. 72211; 501-227-7776; fax: 501-227-0581

HMO

Staff
Practitioners* 151
Board-certified 82%
Patients/practitioner 55.5
Specialists 215
Includes: 7 psychiatrists, 3 psychologists, 35 Ob/Gyns*
Facilities
Hospitals 7
Pharmacies 53
Locations
Administrative 1
Primary care 60
Users
Employer/payer groups 125
Single coverage** 9,686
Family coverage** 8,113
Employees & dependents 8,380
Total 8,380

Operational date: July 1993.
Federal qualification pending.
Licensed in: Arkansas.
NCQA fully accredited.
Model type: IPA.
Service area: Arkansas: Faulkner, Loncke, Pulaski, Saline and White counties.
Services: General medical, chiropractic, mental health, prescription. May be customized to meet employer specifications***.
Rating options: Community rating; $116.88 single, $384.85 family; community rating by class; adjusted community rating.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group operations; Norine Yukon, executive director; Keith Barnes, marketing director; Vic Lazzaro, vp-group operations.
Contact: Keith Barnes.
** Primary practitioner totals include Ob/Gyns. ** Figures reflect combined HMO and POS products. *** Plan customization is limited to options on file with the state.*
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus of Little Rock

1701 Centerview Drive, Suite 210, Little Rock, Ark. 72211; 501-227-7776; fax: 501-227-0581

POS

Staff
Practitioners* 220
Board-certified 78%
Patients/practitioner 151
Specialists 308
Includes: 10 psychiatrists, 9 psychologists, 47 Ob/Gyns*
Facilities
Hospitals 13
Pharmacies 159
Locations
Administrative 1
Primary care 75
Users
Employer/payer groups 257
Single coverage** 9,686
Family coverage** 8,113
Employees & dependents 33,228
Total 33,228

Operational date: November 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Arkansas: Clark, Faulkner, Loncke, Pulaski, Saline and White counties.
Services: General medical, chiropractic, mental health, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Norine Yukon, executive director; Keith Barnes, marketing director; Vic Lazzaro, vp-group operations.
Contact: Keith Barnes.
** Primary practitioner totals include Ob/Gyns. ** Figures reflect combined HMO and POS products.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of Little Rock

1701 Centerview Drive, Suite 210, Little Rock, Ark. 72211; 501-227-7776; fax: 501-227-0581

PPO

Staff
Practitioners 210
Board-certified 78%
Patients/practitioner 11.5
Specialists 308
Includes: 10 psychiatrists, 9 psychologists, 47 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 157
Users: Group Health
Employer/payer groups 16
Employees & dependents 2,407
Total Users 2,407

Operational date: May 1991.
Service area: Arkansas: Clark, Faulkner, Lonoke, Pulaski, Saline and White counties.
Services: General medical, chiropractic, dental, mental health, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Norine Yukon, executive director; Keith Barnes, marketing director; Vic Lazzaro, vp-group operations.
Contact: Keith Barnes.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

CALIFORNIA

501 Provider Network

3101 Ocean Park Blvd., Suite 102, Santa Monica, Calif. 90405; 310-314-1480; fax: 310-396-1897

PPO

Staff
Practitioners 3,500
Board-certified 70%
Specialists 1,500
Includes: 100 psychiatrists, 500 psychologists, 200 Ob/Gyns
Facilities
Hospitals 125

Operational date: 1976.
For profit.
Ownership: West Coast Care Inc.
Service area: California.
Services: General medical, chiropractic, dental, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Continued on page 12

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California

Continued from page 10

Compensation: Negotiates hospital charges by per diem.

Officers: Dr. Jeffrey Colbert, medical director; Ann Huntoon Gessen, director-provider relations.

Contact: Ann Huntoon Gessen.

ADMAR Corp.'s Med Network*

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 27,207
Board-certified 90%
Specialists 80,120
Includes: 2,743 psychiatrists, 2,454 psychologists, 5,481 Ob/Gyns
Facilities
Hospitals 1,699
Pharmacies 1,012
Users: Group Health
Employer/payer groups 155
Employees & dependents 6,970,000
Total Users 6,970,000
Medical Billings
Group Health:
First-half 1995 ..... $1,026,891
1994 ..... $1,758,746
Total:
First-half 1995 ..... $1,026,891
1994 ..... $1,758,746

Operational date: September 1978.
For profit.
Ownership: The ADMAR Group Inc.
Service area: Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Illinois, Kansas, Maryland, Massachusetts, Missouri, New Hampshire, New Mexico, Rhode Island, Texas, Vermont, Virginia.

Contracts with American Life Care in Arkansas, Louisiana, Mississippi; Corporate Health Services Inc. in Florida; Dimension in Florida; Dona Ana Medical IPA in New Mexico; Focus in Tennessee; HealthCare's Finest Network in Illinois, Ohio, West Virginia; HealthStar in Georgia, Illinois, Indiana, Ohio; Medical Care Referral Group in Texas; Northern NV Health Network in Nevada; InterGroup in Delaware, New Jersey, Pennsylvania; Primera in Colorado; Universal Health Network in Nevada.

Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, including high risk maternity. UR provided by the PPO.

Officers: Richard Toral, CEO; Virginia Pasqual, executive vp; Dr. Vincent Duca, medical director; Ronelle Decker, marketing director; Joseph Briand, vp-marketing/sales; Edward Evans, CFO.

Contact: Ronelle Decker, 800-422-0294, ext. 260.

** Figures are consolidated, including all PPO plans in this organization.*

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 11,003
Specialists 24,558
Facilities
Hospitals 332
Users: Group Health
Employees & dependents 3,287,028
Total Users 3,287,028

Service area: California: 49 counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of California Inc.-Central Valley

1111 Bayhill Drive, Suite 300, San Bruno, Calif. 94066; 415-952-2005

HMO

Staff
Practitioners 234
Specialists 486
Includes: 1 psychiatrist, 50 Ob/Gyns
Facilities
Hospitals 14

Operational date: December 1994.
Licensed in: California.
Model type: IPA.
Service area: California: Fresno, Madera and Stanislaus counties.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Paul Swenson, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of California Inc.-Los Angeles/Orange County

303 E. Vanderbilt Way, San Bernardino, Calif. 92408-3581; 800-347-4325

HMO

Staff
Practitioners 4,228
Specialists 8,075
Includes: 290 psychiatrists, 356 psychologists, 886 Ob/Gyns
Facilities
Hospitals 114
Users
Total 119,241

Operational date: October 1981.
Licensed in: California.
Federally qualified.
Model type: IPA.
Service area: California: Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara and Ventura counties and parts of Kern County.

Contracts with Human Affairs International for behavioral health/substance abuse in California.

Services: General medical, chiropractic, dental, mental health, vision.
Officers: Michael Dobbs, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of California Inc.-Northern California

1111 Bayhill Drive, Suite 300, San Bruno, Calif. 94066; 415-952-2005

HMO

Staff
Practitioners 2,004
Specialists 3,858
Includes: 169 psychiatrists, 33 psychologists, 414 Ob/Gyns
Facilities
Hospitals 63
Users
Total 115,735

Operational date: January 1978.
Licensed in: California.
Federally qualified.
NCQA accredited.
Model type: IPA.
Service area: California: Alameda, Contra Costa, Marin, Napa, Sacramento, San Francisco, San Joaquin, San Mateo, Santa Clara, Solano and Sonoma counties and parts of El Dorado, Placer and Yolo counties.
Services: General medical, chiropractic, dental, mental health, vision, behavioral health, substance abuse.
Officers: Paul Swenson, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of California Inc.-San Diego

7676 Hazard Center Drive, 10th Floor, San Diego, Calif. 92108; 619-497-1762

HMO

Staff
Practitioners 782
Specialists 1,629
Includes: 144 Ob/Gyns
Facilities
Hospitals 17
Users
Total 46,422

Operational date: October 1984.
Licensed in: California.
Model type: Network.
Service area: California: San Diego County.

Contracts with Vista Health Plan for behavioral health/substance abuse in California.

Services: General medical, chiropractic, dental, mental health, vision.
Officers: Doug Werner, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Anthem Health Network

101 California St., Suite 3070, San Francisco, Calif. 94811; 415-288-6000; fax: 415-288-6088

PPO

Staff
Practitioners 5,749
Board-certified 80%
Specialists 15,908
Includes: 793 psychiatrists, 476 psychologists, 1,782 Ob/Gyns
Facilities
Hospitals 429
Users: Group Health
Employer/payer groups 364
Employees & dependents 176,469
Users: Workers Compensation
Employer/payer groups 14
Single coverage 103,692
Total Users 176,469

Operational date: April 1985.
Service area: Arizona, California, Nevada.

Contracts with Arizona Medical Network in Arizona; Chiro Health Plan of California for chiropractic in California; Rural Arizona Network in Arizona.

Services: General medical, chiropractic, mental health, workers compensation, prenatal wellness program. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, cost plus, per case; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.

UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.

See Anthem Health Network PPO consolidated listing under Indiana.

BPS Healthcare

888 S. Figueroa, Los Angeles, Calif. 90017; 213-489-2694; fax: 213-627-3043

PPO

Staff
Practitioners 8,364
Board-certified 90%
Specialists 15,990
Includes: 379 psychiatrists, 56 psychologists, 1,165 Ob/Gyns
Facilities
Hospitals 360
Users: Group Health
Employer/payer groups 1,600
Employees & dependents 153,986
Medical Billings
Group Health:
First-half 1995 ..... $23,858,790
1994 ..... $55,884,374

Operational date: 1982.
For profit.
Accredited by AAPI.
Ownership: Massachusetts Mutual, New York Life, ITT Hartford.
Service area: California: 41 counties. Contracts with ProAmerica in Arizona, Arkansas, Colorado, Florida, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, West Virginia, Wisconsin; FHP Life for dental and vision in California; Express Scripts for prescription nationwide.

Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, fixed allowable, differential rates, case rates, manual fees per diem with other thresholds; is compensated by TPAs; charges by percent of services by doctors/hospitals.

UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.

Officers: Barbara Rodin, president; Sheryl Wild, executive director; Robert Blackman, medical director; Maggie Lewis, marketing director; Cindy Jones, communications director; Ted Stevens, vp.

Standard services or types of coverage are general medical, chiropractic, dental, mental health, vision and workers compensation.

Beech Street Corp.*

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff**
Practitioners 70,944
Board-certified 85%
Specialists 124,997
Includes: 5,350 psychiatrists, 5,434 psychologists, 14,104 Ob/Gyns
Facilities**
Hospitals*** 2,787
Users: Group Health
Employer/payer groups 1,115
Single coverage 2,206,058
Family coverage 2,970,305
Employees & dependents 9,037,760
Users: Workers Compensation
Employer/payer groups 394
Single coverage 11,226,498
Total Users 20,264,258
Medical Billings
Group Health:
First-half 1995 ..... $1,319,138,164
1994 ..... $1,989,402,829
Workers Compensation:
First-half 1995 ..... $87,987,701
1994 ..... $135,365,694
Total:
First-half 1995 ..... $1,407,125,865
1994 ..... $2,124,768,523

Operational date: 1984.
For profit.
Service area: Nationwide.

Contracts with America's Health Plan; Dimension in Florida; ETHIX in Michigan; First Choice in Washington; Health Care Savings in North Carolina and South Carolina; Health Choice in Alabama; Health Choice PPO in Tennessee; Health Net PPO in Tennessee; HealthNetwork in Illinois, Indiana, Iowa and Wisconsin; Managed Healthcare Northwest in Oregon; Mountain Medical Affiliates in Colorado; Preferred Health Partnership in Tennessee; Preferred Health Plan in Kentucky; Premier Medical Network in Utah; Premier Preferred Care in New Jersey and New York; Primary Health Services in Ohio; Pro-Net in Georgia and Massachusetts; Sooner Health in Oklahoma; Southeast Medical Alliance in Arkansas, Louisiana and Mississippi; Virginia Health Network in Virginia.

Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding precertification and outpatient service predetermination. Also provides demand management. UR provided by the PPO.

Officers: William Fickling Jr., president/CEO/chairman; John K. Mills, executive vp; William Thompson, medical director; George J. Bregante, senior vp-marketing/sales; Norman Werthwein, CFO; Frederick Crim, vp-operations.

Contact: George Bregante.

** Figures are consolidated, including all PPO plans in this organization. ** Includes leased providers and facilities. *** Represents total facilities.*

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 11,497
Specialists 26,375
Includes: 1,118 psychiatrists, 1,426 psychologists, 1,892 Ob/Gyns
Facilities
Hospitals* 439
Users: Group Health
Employees & dependents 1,040,156
Users: Workers Compensation
Single coverage 9,938,821
Total Users 10,978,977
Medical Billings
Group Health:
First-half 1995 ..... $151,819,641
1994 ..... $228,960,416
Workers Compensation:
First-half 1995 ..... $77,895,512
1994 ..... $119,839,249
Total:
First-half 1995 ..... $229,715,152
1994 ..... $348,799,665

Service area: California: 56 counties.

** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CCN ELECT*

5251 Viewridge Court, San Diego, Calif. 92123; 619-278-2273; fax: 619-278-1262

POS

Staff
Practitioners 10,040
Board-certified 74.4%
Specialists 37,975
Includes: 586 psychiatrists, 3,657 Ob/Gyns
Facilities
Hospitals 433
Pharmacies 6,957
Locations
Administrative 4
Primary care 11,703
Users
Employer/payer groups 47
Employees & dependents 119,948
Total 119,948
Revenues
First-half 1995 ..... $1,170,837
1994 ..... $1,053,399

Operational date: January 1993.
Model type: IPA/Network/Group.
For profit.
Ownership: Value Health Inc.
Service area: Arizona, California, Illinois, Missouri, Wisconsin.
Services: General medical, chiropractic, mental health, physical therapy, ancillary services, prescription, utilization management, disability management. May be customized to meet employer specifications.
Offers self-insured products.
Officers: James E. Buncher, president; Eugene V. Helsel, medical director-group health; Lawrence Miller, medical director-workers compensation; Scott Samuels, marketing director; Sandra Foote, senior vp-group health programs; Patrick Sullivan, senior vp-workers compensation.
Contact: Sandra Foote or Patrick Sullivan.

** Figures are consolidated, including all POS plans in this organization.*

CCN ELECT

5251 Viewridge Court, San Diego, Calif. 92123; 619-278-2273; fax: 619-278-1262

POS

Staff
Practitioners 6,940
Board-certified 74.1%
Specialists 22,591
Includes: 1 psychiatrist, 2,219 Ob/Gyns
Facilities
Hospitals 291
Pharmacies 3,036
Locations
Primary care 7,980
Users
Employer/payer groups 36
Employees & dependents 107,278
Total 107,278
Revenues
First-half 1995 ..... $1,058,429
1994 ..... $1,025,220

Service area: California: 57 counties.

See CCN ELECT consolidated listing under California.

CAPP CARE Inc.*

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 23,205
Board-certified 62%
Patients/practitioner 2,000
Specialists 83,718
Includes: 3,731 psychiatrists, 9,950 Ob/Gyns
Facilities
Hospitals 1,452
Users: Group Health
Employer/payer groups 200
Family coverage 1,500,000
Employees & dependents 3,500,000
Users: Workers Compensation
Employer/payer groups 1
Single coverage 6,000
Total Users 3,506,000
Medical Billings
Group Health:
First-half 1995 ..... $4,900,000
1994 ..... $8,500,000

Continued on next page

Continued from previous page

Workers Compensation:
First-half 1995 ..... $35,000
Total:
First-half 1995 ..... $13,500,000
1994 ..... $25,600,000

Operational date: 1982.
For profit.
Service area: Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin, Wyoming. Contracts with AHL in Florida, Ohio Health Choice Plan (OCHP) in Ohio, Preferred Plan of Georgia (PPG) in Georgia.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Mike Henry, president/CEO; Nouri Zalta, COO; Dr. Harvey Eichner, medical director; Mike Schotz, vp-sales & marketing; Ed Zalta, chairman.
** Figures are consolidated, including all PPO plans in this organization.*

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 5,570
Facilities
Hospitals 233

Service area: California: 52 counties.
See CAPP CARE Inc. consolidated listing under California.

CareAmerica Life Insurance Co.

6300 Canoga Ave., Woodland Hills, Calif. 91367; 818-598-8000; fax: 818-228-5128

PPO

Facilities
Hospitals 309
Pharmacies 3,500
Users: Group Health
Employer/payer groups 724
Single coverage 1,786
Family coverage 1,751
Employees & dependents 7,402
Total Users 7,566
Medical Billings
Group Health:
First-half 1995 ..... $10,634,234
1994 ..... $20,709,675
Total:
First-half 1995 ..... $10,634,234
1994 ..... $20,709,675

Operational date: January 1988.
For profit.
Ownership: UniHealth.
Service area: California.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers.
UR: Standard procedures, excluding preadmission review, length of stay determination, second surgical opinion, outpatient service predetermination. UR provided by the PPO.
Officers: Dr. Arthur M. Southam, president/CEO; Dr. James Reilly, Dr. Ed Regal, Dr. Steven Singer, medical directors; Nels Johnson, vp-group sales & marketing; Leon Leach, vp/CFO.

CareAmerica-Southern California Inc.

6300 Canoga Ave., Woodland Hills, Calif. 91367; 818-598-8000; fax: 818-228-5128

HMO

Staff
Practitioners 5,021
Specialists 14,451
Facilities
Hospitals 100
Pharmacies 3,500
Locations
Administrative 1
Users
Employer/payer groups 3,035
Single coverage 61,329
Family coverage 43,246
Employees & dependents 196,945
Medicare 30,807
Total 227,752
Revenues
First-half 1995 ..... $199,103,951
1994 ..... $349,905,179

Operational date: January 1986.
Licensed in: California.
Model type: IPA.
For profit.
Ownership: UniHealth.
Service area: California; Kern, Los Angeles, Orange, Riverside, San Bernadino, Santa Barbara and Ventura counties.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $96.50 single, $276.50 family.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Dr. Arthur M. Southam, president/CEO; Dr. James Reilly, Dr. Ed Regal, Dr. Steven Singer, medical directors; Nels Johnson, vp-group sales/marketing; Leon Leach, vp/CFO
Contact: Customer service, 818-598-8000.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Chiropractors 832
Total Users 12,000,000
Service area: California.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of California Inc.

505 N. Brand Blvd., Suite 400, Glendale, Calif. 91203; 818-500-6262; fax: 818-500-6986

HMO/POS

Staff
Practitioners 2,458
Board-certified 77.6%
Patients/practitioner 95
Specialists 7,517
Facilities
Hospitals 138
Pharmacies 2,988
Users
Medicare 13,049
Total 505,443
Revenues
First-half 1995 ..... $363,592,000
1994 ..... $704,562,000

Operational date: January 1985.
Federally qualified.
Licensed in: California.
Model type: Network.
Service area: California: Inyo, Kern, Los Angeles, Mono, Orange, Riverside, San Bernardino, San Luis Obispo, Santa Barbara and Ventura counties.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 31.1% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Leslie A. Margolin, executive director; Dr. Chuie Yuen, medical director; Joanne Steffen, acting vp-network operations; Mary Evans, director-quality.

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California

Continued from previous page
management; Connie Abrahamian, member services manager.

Contact: Stacie Plunkett, 818-500-6817.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Northern California Inc.

1999 Harrison St., Suite 1000, Oakland, Calif. 94612-3508; 510-273-8400; fax: 510-273-8499

HMO/POS

Staff
Practitioners 2,030
Board certified 80.1%
Patients/practitioner 64
Specialists 4,294
Facilities
Hospitals 68
Pharmacies 1,080
Users
Employer/payer groups 517
Total 91,577
Revenues
First-half 1995 ..... $65,422,000
1994 ..... $108,264,000

Operational date: August 1987.
Licensed in: California, Nevada.
NCQA one-year accredited.
Model type: IPA.
Service area: California: Alameda, Contra Costa, Marin, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano and Sonoma counties; Nevada: Washoe County.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 59.7% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Jennifer Vargas, executive director/general manager; Dr. Gifford Boyce-Smith, medical director; David Koury, provider relations manager; Carmella Lamb, member services manager; Dr. Michael Wynn, associate medical director; Ruby Yamada, quality manager.
Contact: Peter Horn, 510-273-8430.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of San Diego Inc.

9808 Scranton Road, Suite 400, San Diego, Calif. 92121; 619-457-5402; fax: 619-455-0963

HMO/POS

Staff
Practitioners 859
Board-certified 75.4%
Patients/practitioner 91
Specialists 2,041
Facilities
Hospitals 23
Pharmacies 443
Users
Employer/payer groups 693
Medicare 455
Total 67,972
Revenues
First-half 1995 ..... $40,281,000
1994 ..... $70,059,000

Operational date: July 1977.
Federally qualified.
Licensed in: California.
Model type: IPA.
Service area: California: Imperial and San Diego counties.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 16.7% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. Michael Owens, vp/general manager/medical director; Susan I. Golden, provider relations manager; Robert J. Lebeda, planning/analysis director; Dana Wahlquist, member services manager; Mollie Allen, quality assurance manager.
Contact: Stacie Plunkett, 818-500-6817.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Network of California

505 N. Brand Blvd., Suite 500, Glendale, Calif. 91203; 818-500-6262; fax: 818-500-6540

PPO

Staff
Practitioners 7,004
Board-certified 75.4%
Specialists 15,481
Facilities
Hospitals 251
Pharmacies 5,109
Users: Group Health
Employer/payer groups 572
Employees & dependents 136,996
Total Users 136,996

Operational date: November 1985.
Service area: California: 39 counties.
Officers: Leslie Margolin, president; Dr. Chuie Yuen, medical director.
Contact: Jeanie Whited, PPO coordinator.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)*

5251 Viewridge Court, San Diego, Calif. 92123; 619-278-2273; fax: 619-278-1262

PPO

Staff
Practitioners 16,269
Board-certified 71.1%
Specialists 51,554
Includes: 1,839 psychiatrists, 619 psychologists, 5,092 Ob/Gyns
Facilities
Hospitals 869
Pharmacies** 16,051
Users: Group Health
Employer/payer groups 1,327
Employees & dependents 1,252,580
Users: Workers Compensation
Employer/payer groups 161
Medical Billings***
Group Health:
First-half 1995 ..... $321,345,251
1994 ..... $558,445,888
Workers Compensation:
First-half 1995 ..... $106,012,065
1994 ..... $260,631,949
Total:
First-half 1995 ..... $427,357,316
1994 ..... $819,077,837

Operational date: June 1984.
For profit.
Ownership: Value Health Inc.
Service area: Arizona, California, District of Columbia, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Mississippi, Missouri, Nebraska, New Jersey, New Mexico, Virginia, Wisconsin.
Contracts with Alpha Health Network in Pennsylvania; ETHIX Great Lakes in Michigan; HealthCare VALUE Management in Massachusetts; Health Choice in Tennessee; Medical Control Inc. in Texas; Mountain Medical Affiliate in Colorado; Preferred Care Inc. in Pennsylvania; Preferred Community Choice in Oklahoma; Sound Health in Alaska, Idaho, Montana and Washington; Virginia Health Network in Virginia; Vantage PPO in Oregon; WILLSE in Maryland.
Services: General medical, chiropractic, dental (Southern California only), mental health, workers compensation, physical therapy, prescription, ancillary services. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, case rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion. Also performs physical medicine review, maternity assessment, disability management and professional claims review. UR provided by the PPO.
Officers: James E. Buncher, president; Eugene V. Helsel, medical director-group health; Lawrence Miller, medical director-workers comp; Scott Samuels, marketing director; Sandra Foote, senior vp-group health programs; Patrick Sullivan, senior vp-workers comp.
Contact: Sandra Foote or Patrick Sullivan.

** Figures are consolidated, including all PPO plans in this organization. ** Available through sister company ValueRx. *** Reflects hospital bills only.*

Community Care Network Inc. (CCN)

5251 Viewridge Court, San Diego, Calif. 92123; 619-278-2273; fax: 619-278-1262

PPO

Staff
Practitioners 7,971
Board-certified 74.2%
Specialists 23,752
Includes: 699 psychiatrists, 454 psychologists, 2,219 Ob/Gyns
Facilities
Hospitals 291
Pharmacies* 3,036
Users: Group Health
Employer/payer groups 645
Employees & dependents 594,340
Users: Workers Compensation
Employer/payer groups 99
Medical Billings**
Group Health:
First-half 1995 ..... $164,563,507
1994 ..... $366,996,089
Workers Compensation:
First-half 1995 ..... $65,916,697
1994 ..... $189,410,021
Total:
First-half 1995 ..... $230,480,204
1994 ..... $456,406,109

Operational date: June 1984.
Service area: California: 60 counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

Community Preferred Health Plan

1530 California St., Redding, Calif. 96001; 916-245-5985; fax: 916-245-5995

POS

Staff
Practitioners 17
Board-certified 90%
Patients/practitioner 40
Specialists ..... NA
Includes: 4 psychiatrists, 15 psychologists, 10 Ob/Gyns
Facilities
Hospitals 4
Pharmacies 27
Locations
Administrative 2
Primary care 17
Users
Employer/payer groups 7
Employees & dependents 690
Total 690

Operational date: October 1994.
Licensed in: California.
Model type: Network.
For profit.
Ownership: Wausau Insurance Cos.
Service area: California: Shasta and Trinity counties.
Contracts with California Foundation for Medical Care in California.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Michael G. Arnold, executive director; Charles David Capp, medical director; John Difalco, marketing director.
Contact: Robert Henrich, division managed care director.

CorCare*

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 48,364
Board-certified 95%
Specialists 163,993
Includes: 7,132 psychiatrists, 5,551 psychologists, 13,287 Ob/Gyns
Facilities
Hospitals 2,932
Pharmacies 35,000

Operational date: May 1992.
For profit.
Ownership: CorVel Corp.
Service area: Nationwide.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Gordon Clemons, president; Elizabeth Minch, executive director; Daniel H. Davis, vp-marketing; Lou Silverman, vp-operations; Richard Schweppe, CFO; Don McFarlane, vp-information technology.

** Figures are consolidated, including all PPO plans in this organization.*

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 5,028
Specialists 30,112
Includes: 1,833 psychiatrists
Facilities
Hospitals 314

Service area: California.

See CorCare consolidated listing under California.

DeltaPreferred Option

P.O. Box 7736, San Francisco, Calif. 94120; 415-972-8300; fax: 415-972-8466

PPO

Specialty: dental
Staff
Practitioners 4,202
Specialists 2,312
Users: Group Health
Employer/payer groups 205
Single & family coverage 167,400
Employees & dependents 460,400
Total Users 460,400
Medical Billings
Group Health:
First-half 1995 ..... $7,455,700
1994 ..... $13,936,000
Total:
First-half 1995 ..... $7,455,700
1994 ..... $13,936,000

Operational date: June 1987.
Not for profit.
Ownership: Delta Dental Plan of California.
Service area: California.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates dental charges by fee schedules, approved rates; is compensated by employers/payers; charges flat fee per employee.
UR: Retrospective review, computer practice profiles, treatment review by dental consultants. UR provided by the PPO.
Officers: William T. Ward, president; Don B. Conkling, senior vp; Joseph C. Jaeger, senior vp/CEO; Jerry R. Holcombe, senior vp-commercial operations; Fred G. Mylius, senior vp-government programs; Lowell G. Daun, senior vp-dependents dental plan.
Contact: Jeff Album, 415-972-8418.

FHP Health Care*

9900 Talbert Ave., Fountain Valley, Calif. 92708; 714-963-7233; fax: 714-378-5655

HMO/POS

Staff
Practitioners 51,000
Board-certified 85%
Patients/practitioner 800
Specialists 7,000
Facilities
Hospitals 600
Pharmacies 6,000
Locations
Administrative 140
Primary care 350
Users
Employer/payer groups 4,200
Medicare 375,000
Total 1,786,000
Revenues
First-half 1995 ..... $2,000,000,000
1994 ..... $3,500,000,000

Operational date: July 1961.
Federally qualified.
Licensed in: Arizona, California, Colorado, Guam, Illinois, Nevada, New Mexico, Ohio, Texas, Utah.
NCQA fully accredited.**
Model type: Group/IPA.
For profit.
Ownership: FHP International Corp.
Service area: Arizona, California, Colorado, Illinois, Indiana, Kentucky, Nevada, New Mexico, Ohio and Utah.
Member of Ultralink in all states except Alaska and Wyoming.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $110 single, $340 family; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 1% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Wescott W. Price, CEO; R. Judd Jessup, president; Dr. Gary Goldstein, senior vp; Terry Freedlander, director-marketing; Janet Newport, vp-government programs.

** Figures are consolidated, including all HMO/POS plans in this organization. **Fully accredited in California; provisionally accredited in Arizona, Colorado, New Mexico, Utah.*

FHP Health Care

18000 Studebaker Road, Cerritos, Calif. 90701; 310-809-9690; fax: 310-809-9737

HMO/POS

Staff
Practitioners 7,583
Board-certified 76%
Patients/practitioner 53.8
Specialists 22,000
Includes: 595 psychiatrists, 378 psychologists, 2,269 Ob/Gyns
Facilities
Hospitals 300
Locations
Administrative 21
Users
Employer/payer groups 6,628
Single coverage 92,903
Family coverage 220,101
Employees & dependents 653,694
Medicare 214,199
Total 867,893

Federally qualified.
NCQA fully accredited.
Model type: Group/IPA/Network.
For profit.
Service area: California: 35 counties.
Services: General medical, dental, vision. May be customized to meet employer specifications.
Rating options: Community rating by class.
Point-of-service contracts: 1% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: R. Judd Jessup, president; Dr. Allan Mintz, vp-medical affairs/provider services; Nancy Wallis, vp-benefits administration; Susan Blais, director-commercial sales/marketing; Scott Llewellyn, director-senior plan sales/marketing.
Contact: Bobby Pena, 510-602-3285.

Foundation Health, A California Health Plan

3400 Data Drive, Rancho Cordova, Calif. 95670; 916-631-5000; fax: 916-631-5899

HMO

Staff
Practitioners 8,767
Board-certified 85%
Patients/practitioner 75
Specialists 21,152
Includes: 890 psychiatrists, 1,608 Ob/Gyns
Facilities
Hospitals 282
Pharmacies 23,342
Locations
Administrative 1
Users
Employer/payer groups 5,790
Single coverage 100,646
Family coverage 102,043
Employees & dependents 430,205
Medicare 35,740
Total 465,945
Revenues
First-half 1995 ..... $417,784,577
1994 ..... $703,129,692

Operational date: January 1987.
Federally qualified.
Licensed in: California.
Model type: Group/IPA.
For profit.
Ownership: Foundation Health Corp.
Service area: California: 31 northern counties and nine southern counties.

Continued on next page

California

Continued from previous page

Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Henry Loubet, president; Dr. Steven Raffin, medical director; Scott Kelly, senior vp-marketing.

Foundation Health, A California Health Plan

3400 Data Drive, Rancho Cordova, Calif. 95670; 916-631-5000; fax: 916-631-5899

POS

Staff	
Practitioners	8,826
Board-certified	85%
Specialists	20,346
Includes: 890 psychiatrists, 1,608 Ob/Gyns	
Facilities	
Hospitals	262
Pharmacies	23,342
Locations	
Administrative	1
Users	
Employer/payer groups	11
Single coverage	833
Family coverage	1,000
Employees & dependents	3,791
Total	3,791

Operational date: June 1993.
Federally qualified.
Licensed in: California.
Model type: Group/IPA.
For profit.
Ownership: Foundation Health Corp.
Service area: California: 31 northern counties and nine southern counties.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Henry Loubet, president; Dr. Steven Raffin, medical director; Scott Kelly, senior vp-marketing.

Foundation Health National Life

3400 Data Drive, Rancho Cordova, Calif. 95670; 916-631-5000; fax: 916-631-5899

PPO

Staff	
Practitioners	7,503
Board-certified	85%
Patients/practitioner	1
Specialists	13,853
Includes: 863 psychiatrists, 1,332 Ob/Gyns	
Facilities	
Hospitals	301
Pharmacies	23,342
Users: Group Health	
Employer/payer groups	570
Single coverage	2,636
Family coverage	2,397
Employees & dependents	10,018
Total Users	10,018
Medical Billings	
Group Health:	
First-half 1995	$32,000,000
1994	$23,000,000
Total:	
First-half 1995	$32,000,000
1994	$23,000,000

Operational date: March 1992.
For profit.
Ownership: Foundation Health Corp.
Service area: California.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Rick Corbett, president/executive director; Dr. Steven Raffin, medical director; Carin Romstadt, Ed Eberhardt, marketing directors.
Contact: Rick Corbett, 916-631-5790.

Foundation Health PsychCare Services

1600 Los Gamos, Suite 300, San Rafael, Calif. 94903; 415-491-7223; fax: 415-472-8187

HMO/POS

Specialty: mental health	
Staff	
Specialists	10,800
Facilities	
Hospitals	750
Locations	
Administrative	10
Users	
Employer/payer groups	406
Total	3,000,000
Revenues	
First-half 1995	$50,000,000
1994	$33,000,000

Operational date: 1974.
Licensed in: Arkansas, California, Louisiana, Tennessee, Texas.
Model type: Network; Staff in Phoenix and Tucson, Ariz.
For profit.
Ownership: Foundation Health Corp.
Service area: U.S., Puerto Rico.
Services: Mental health, substance abuse, employee assistance programs. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 90% of members are enrolled.
Officers: Gary Velasquez, president; Dr. Michael Sturges, medical director; Lawrence M. Gelb, marketing director; Jonathon Wormhoudt, senior vp-operations.
Contact: Lawrence M. Gelb.

Foundation Health PsychCare Services dba Occupational Health Services*

1600 Los Gamos, Suite 300, San Rafael, Calif. 94903; 800-327-7526; fax: 415-472-8187

PPO

Specialty: mental health	
Staff	
Practitioners	10,800
Facilities	
Hospitals	750
Users: Group Health	
Employer/payer groups	406
Employees & dependents	3,000,000
Total Users	3,000,000

Operational date: 1974.
For profit.
Ownership: Foundation Health Corp.
Service area: Nationwide, including Puerto Rico.
Services: Mental health, substance abuse, employee assistance program. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Gary Velasquez, president; Dr. Michael Sturges, medical director;

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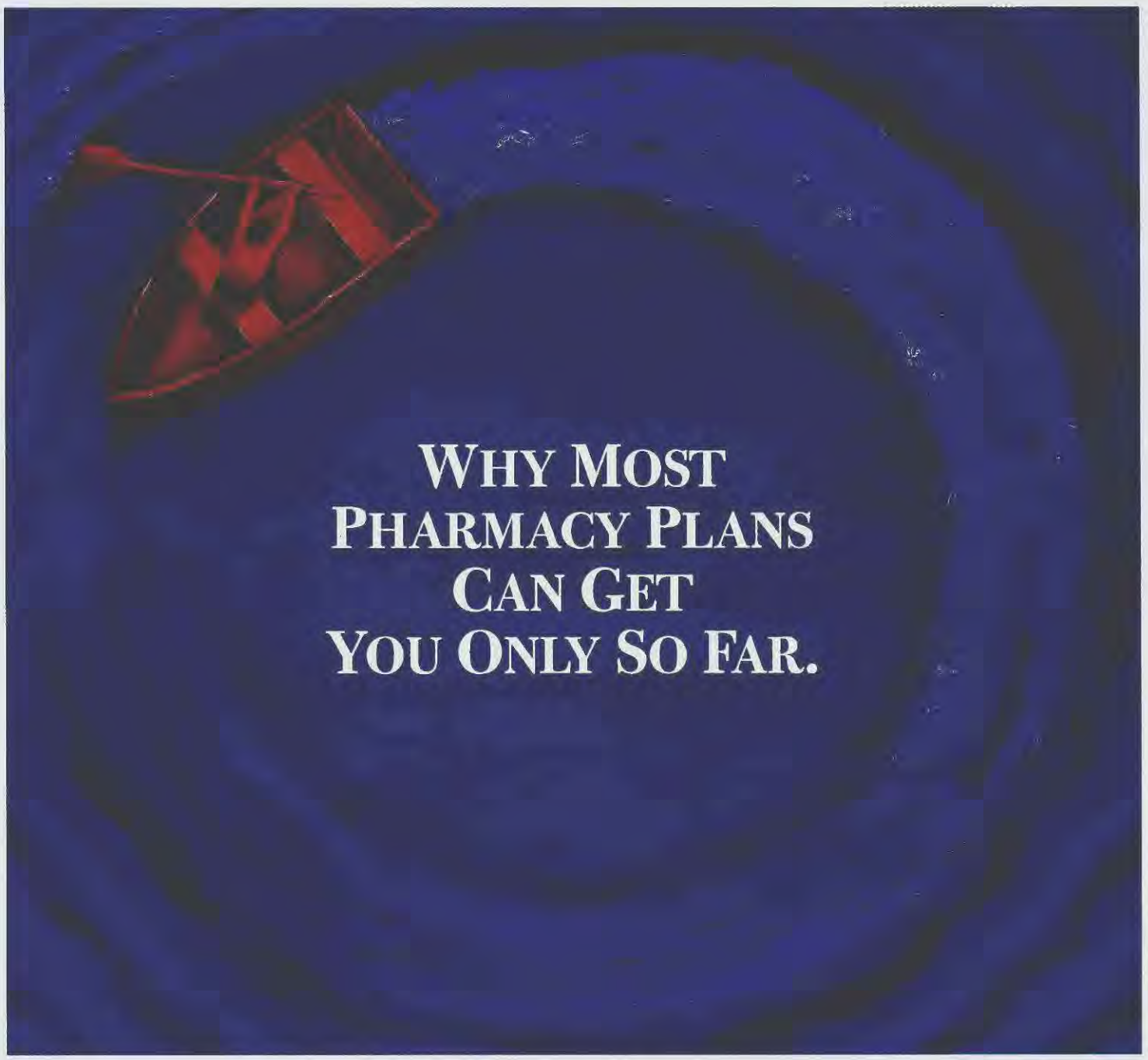

Integrated Pharmacy Management: the power of both sides pulling together.

While most pharmacy management programs limit their efforts to prescription costs alone, at Aetna Pharmacy Management, we know that's just half the story...and just the beginning of what is possible.

As only an industry leader can, Aetna Pharmacy Management has the people, systems, programs and expertise to manage a total health care program.

And when both sides "pull together" your company pulls ahead with more quality services, more positive clinical outcomes, more cost savings. Your employees experience a rise in quality care while your health care costs are lowered.

With so much to gain, why settle for a pharmacy plan with only one oar in the water? For more information about how Aetna Pharmacy Management can put the power of integration to work for you, contact Nancy Baba, Director of Sales and Marketing at 203-636-7050.

Aetna

California

Continued from previous page
Lawrence N. Gelb, marketing director.
Contact: Larry Gelb.
** Figures are consolidated, including all PPO plans in this organization.*

Health Care Foundation of the Central Valley

389 Connors Court, Suite F, Chico, Calif. 95926; 916-896-2100; fax: 916-896-2130

PPO

Staff
Practitioners 1,978
Board-certified 90%
Specialists 3,544
Facilities
Hospitals 110

Operational date: 1992.
For profit.
Ownership: California Foundation for Medical Care.
Service area: California: 32 counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee.
UR: Standard procedures, excluding discharge planning. UR provided by the PPO.
Officers: Shirley J. Craft, president; Steve Beargeon, vp; Chris Tomford, CFO.
Contact: Shirley J. Craft.

Health Care Foundation of San Mateo County Inc.

400 S. El Camino Real, Suite 1510, San Mateo, Calif. 94402; 415-347-8455; fax: 415-347-3072

PPO

Staff
Practitioners 336
Board-certified 98%
Specialists 205
Includes: 37 psychiatrists, 10 psychologists, 45 Ob/Gyns
Facilities
Hospitals 6
Users: Group Health
Employer/payer groups 8
Single coverage 8,779
Family coverage 5,267
Users: Workers Compensation
Employer/payer groups 1

Operational date: November 1977.
Not for profit.
Service area: California: San Mateo County.
Services: General medical, chiropractic, dental, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee.
UR: Standard procedures. UR provided by outside contract.
Officers: Dr. Hector Medina, president; Deborah Hardwick, executive director/marketing director; Dr. Marvin Auerback medical director; Dr. David Ellison, vp; Dr. Joseph Izzo, secretary/treasurer; Dr. R.C. Emmott, immediate past-president.
Contact: Deborah Hardwick.

Health Net

21600 Oxnard St., Woodland Hills, Calif. 91367; 818-719-5463; fax: 818-719-6933

HMO

Staff
Practitioners 8,819
Board-certified 68%
Patients/practitioner 130
Specialists 18,980
Includes: 809 psychiatrists, 319 psychologists, 1,86 Ob/Gyns
Facilities
Hospitals 367
Pharmacies 2,690
Locations
Administrative 20
Primary care 3,525
Users
Employer/payer groups 3,002
Single coverage 230,059
Family coverage 233,734
Employees & dependents 1,175,923
Medicare 96,837
Total 1,272,760
Revenues
First-half 1995 ..... $788,124,852
1994 ..... $1,405,782,679

Operational date: January 1979.
Federally qualified.
Licensed in: California.
NCQA provisionally accredited.
Model type: Group/IPA/Staff.
For profit.
Ownership: Health System International Inc.
Service area: California: 46 counties statewide.
Member of MC2 and National Managed Care Inc. Contracts with Value Behavioral Health for mental health, American Chiropractic for chiropractic and MES for vision in California.
Services: General medical. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 4% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Michael E. Gallagher, chairman/president/CEO; Dr. William Popik, senior vp/chief medical officer.
Contact: Tammy Tucker, vp-special accounts/labor/trust, 310-264-5010.
See Health Systems International Inc. consolidated listing under California.

Health Net

21600 Oxnard St., Woodland Hills, Calif. 91367; 818-719-5463; fax: 818-719-6933

POS

Staff
Practitioners 9,672
Board-certified 68%
Patients/practitioner 5.5
Specialists 2,619
Includes: 870 psychiatrists, 373 psychologists, 2,132 Ob/Gyns
Facilities
Hospitals 367
Pharmacies 2,690
Locations
Administrative 20
Primary care 3,525
Users
Employer/payer groups 249
Single coverage 10,808
Family coverage 12,611
Employees & dependents 50,174
Total 50,174
Revenues
First-half 1995 ..... $45,184,209
1994 ..... $64,413,969

Operational date: January 1992.
Federally qualified.
Licensed in: California.
NCQA provisionally accredited.
Model type: Group/IPA/Staff.
For profit.
Ownership: Health Systems International Inc.
Service area: California: 46 counties statewide.
Member of MC2 and National Managed Care Inc. Contracts with Value Behavioral Health for mental health, American Chiropractic for chiropractic and MES for vision in California.
Services: General medical. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Michael E. Gallagher, chairman/president/CEO; Dr. William Popik, senior vp/chief medical officer.
Contact: Tammy Tucker, vp-special accounts/labor/trust, 310-264-5010.
See Health Systems International Inc. consolidated listing under California.

Health Systems International Inc.*

21600 Oxnard St., Woodland Hills, Calif. 91367; 818-719-5463; fax: 818-719-6933

HMO

Staff
Practitioners 14,922
Specialists 36,527
Includes: 1,200 psychiatrists, 1,371 psychologists, 3,492 Ob/Gyns
Facilities
Hospitals 538
Pharmacies 3,342
Locations
Administrative 33
Users
Employer/payer groups 9,283
Employees & dependents 1,509,458
Medicare 102,178
Total 1,611,636
Revenues
First-half 1995 ..... $1,077,608,155
1994 ..... $2,006,742,000

Licensed in: California, Colorado, Connecticut, Idaho, New Mexico, Oregon, Pennsylvania, Washington.
For profit.
Service area: Connecticut; Pennsylvania; Health Net/California: 46 counties statewide; QualMed Plans for Health of Colorado Inc.: Adams, Arapahoe, Bent, Boulder, Clear Creek, Custer, Denver, Douglas, El Paso, Fremont, Huerfano, Jefferson, Lake, Otero, Pueblo, Prowers and Teller counties; QualMed Plans for Health of New Mexico Inc.: Bernalillo, Los Alamos, Mora, Rio Arriba, San Miguel, Taos, Torrance and Valencia counties; QualMed Idaho Health Plan Inc.: Ada, Boise, Bonner, Canyon, Elmore, Gem, Kootenai, Latah and Nez Perce counties; QualMed Oregon Health Plan Inc.: Benton, Clackamas, Clatsop, Columbus, Coos, Cutty, Jackson, Lane, Linn, Marion, Multnomah and Polk counties; QualMed Washington Health Plan Inc., eastern Washington: Adams, Benton, Chelan, Columbia, Douglas, Ferry, Franklin, Garfield, Grant, Kittitas, Lincoln, Okanoga, Pend Oreille, Spokane, Stevens, Walla Walla, Whitman and Yakima counties; QualMed Washington Health Plan Inc., western Washington: Island, King, Kitsap, Lewis, Mason, Pierce, Skagit, Snohomish, Thurston and Whatcom counties.
Officers: Dr. Malik M. Hasen, chairman/president/CEO; Dr. Dale T. Berkbigler, executive vp-medical affairs; John McDonald, senior vp-marketing; Michael Close, senior vp-sales/government programs; Tammy Tucker, vp-special accounts/labor/trust; Andrew Wang, senior vp/chief actuary; Keith Hovland, CFO-Health Net, QualMed/acting CFO-HSI; Joe Criscione, senior vp-government relations.
Contact: Tammy Tucker, 310-264-5010.
** Figures are consolidated, including all HMO plans in this organization.*

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 11,88
Specialists 21,73
Facilities
Hospitals 339
Pharmacies 4,559

Service area: California: 51 counties. Contracts with MEDCO Containment Services for prescription Nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthcare Foundation of Superior California

389 Connors Court, Suite F, Chico, Calif. 95926; 916-896-2100; fax: 916-896-2130

PPO

Staff
Practitioners 376
Board-certified 90%
Specialists 811
Facilities
Hospitals 14
Users: Group Health
Single & family coverage 5,000
Employees & dependents 8,000

Operational date: 1971.
Not for profit.
Ownership: Mutual Benefit Corp.
Service area: California: El Dorado, Nevada, Placer, Sacramento and Yolo counties.
Services: General medical, chiropractic, dental, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem; discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee.
UR: Standard procedures, excluding discharge planning, outpatient service predetermination, case management. UR provided by the PPO.
Officers: Dr. Jack Hagewood, president; Shirley Craft, CEO.

Inter Valley Health Plan

300 S. Park Ave., Pomona, Calif. 91766; 909-623-6333; fax: 909-622-2907

HMO/POS

Staff
Practitioners 2,188
Board-certified 86%
Patients/practitioner 24
Specialists 7,899
Includes: 185 psychiatrists, 166 psychologists, 675 Ob/Gyns
Facilities
Hospitals 51
Pharmacies 720
Locations
Administrative 2
Primary care 2,232
Users
Employer/payer groups 580
Single coverage 8,294
Family coverage 9,043
Employees & dependents 38,279
Medicare 14,230
Total 52,509
Revenues
First-half 1995 ..... $64,396,168
1994 ..... $122,824,506

Operational date: May 1979.
Federally qualified.
Licensed in: California.
Model type: IPA.
Not for profit.
Service area: California: Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara and Ventura counties.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $105 single, $315 family.
Point-of-service contracts: 20% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: James Taylor, president/executive director; Alexander Bokor, medical director; Peter L. Tamayo, marketing director; Don McCain, vp-finance.
Contact: Peter L. Tamayo.

Interplan*

2575 Grand Canal Blvd., Suite 200, Stockton, Calif. 95207; 209-473-0811; fax: 209-473-0863

PPO

Staff
Practitioners 9,385
Board-certified 90%
Patients/practitioner 114
Specialists 16,855
Includes: 839 psychiatrists, 860 psychologists, 1,554 Ob/Gyns
Facilities
Hospitals 306
Users: Group Health
Employer/payer groups 271
Single coverage 243,427
Family coverage 243,427
Employees & dependents 559,882
Users: Workers Compensation
Employer/payer groups 55
Single coverage 498,500
Total Users 1,058,382
Medical Billings
Group Health:
First-half 1995 ..... $319,886,300
1994 ..... $581,611,100
Workers Compensation:
First-half 1995 ..... $27,271,000
1994 ..... $49,583,000
Total:
First-half 1995 ..... $347,157,300
1994 ..... $631,194,000

Operational date: August 1984.
For profit.
Ownership: Interplan Corp.
Service area: California, Nevada.
Services: General medical, chiropractic, dental, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill review. UR provided by the PPO.
Officers: Daniel P. Sheehy, president; Phoebe J. Brown, senior vp.
Contact: Daniel P. Sheehy.
** Figures are consolidated, including all PPO plans in this organization.*

Interplan

2575 Grand Canal Blvd., Suite 200, Stockton, Calif. 95207; 209-473-0811; fax: 209-473-0863

PPO

Staff
Practitioners 9,247
Board-certified 90%
Patients/practitioner 108
Specialists 16,615
Includes: 834 psychiatrists, 857 psychologists, 1,531 Ob/Gyns
Facilities
Hospitals 300
Users: Group Health
Employer/payer groups 261
Single coverage 235,327
Family coverage 235,327
Employees & dependents 541,252
Users: Workers Compensation
Employer/payer groups 55
Single coverage 498,500
Total Users 1,039,752
Medical Billings
Group Health:
First-half 1995 ..... $313,614,000
1994 ..... $570,207,000
Workers Compensation:
First-half 1995 ..... $27,271,000
1994 ..... $49,583,000
Total:
First-half 1995 ..... $340,885,000
1994 ..... $619,790,000

Service area: California.
See Interplan consolidated listing under California.

Kaiser Permanente*

National Marketing, 1 Kaiser Plaza, Oakland, Calif. 94612; 510-271-5910; fax: 510-271-6490

HMO/POS

Staff
Practitioners 3,861
Specialists 5,898
Includes: 418 psychiatrists, 833 Ob/Gyns
Facilities
Hospitals 109
Pharmacies 354
Locations
Administrative 13
Primary care 249
Users
Employer/payer groups 55,684
Single coverage 1,367,013
Family coverage 1,483,783
Employees & dependents 5,836,648
Medicare 569,104
Total 6,659,849
Revenues
First-half 1995 ..... $6,100,000,000
1994 ..... $12,300,000,000

Operational date: November 1958.
Federally qualified.
Licensed in: California, Colorado, Connecticut, District of Columbia, Georgia, Hawaii, Kansas, Maryland, Massachusetts, Missouri, New York, North Carolina, Ohio, Oregon, Texas, Virginia, Washington.
Model type: Group.
Not for profit.
Ownership: Kaiser Foundation Health Plan Inc.
Service area: California, Colorado, Connecticut, District of Columbia, Georgia, Hawaii, Kansas, Maryland, Massachusetts, Missouri, New Hampshire, New York, North Carolina, Ohio, Oregon, Texas, Vermont, Virginia, Washington.
Member of The HMO Group in Arizona, Connecticut, Florida, Illinois, Indiana, Massachusetts, Minnesota, Missouri, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Utah, Vermont, Washington and Wisconsin.
Services: General medical, chiropractic (northwest, northeast and North Carolina regions only), dental (northwest region only), mental health, vision, durable medical equipment, prescription, X-ray, preventive medicine, health education, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Continued on next page

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Rating options: Community rating in New York; adjusted community rating nationwide.

Offers self-insured products.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: Dr. David M. Lawrence, chairman/CEO; Richard G. Barnaby, executive vp; Kirk E. Miller, senior vp/general counsel; Robert M. Crane, senior vp-interregional services; Robert J. Erickson, senior vp-government relations; James A. Lane, senior vp-health care reform; Susan E. Porth, senior vp-corporate services/CFO.

Contact: Brian Raymond, account services manager, 510-271-5882.

** Figures are consolidated, including all HMO/POS plans in this organization.*

Kaiser Permanente-Northern California

1950 Franklin St., Oakland, Calif. 94612; 510-987-1000; fax: 510-987-2682

HMO/POS

Staff	
Practitioners	1,470
Board-certified	89%
Patients/practitioner	1,378
Specialists	1,337
Includes: 137 psychiatrists, 269 Ob/Gyns	
Facilities	
Hospitals	17
Pharmacies	110
Locations	
Administrative	1
Primary care*	29
Users	
Employer/payer groups	17,800
Single coverage	409,956
Family coverage	497,912
Employees & dependents	2,027,381
Medicare	247,192
Total	2,460,569
Revenues	
First-half 1995	$2,230,000,000
1994	$4,490,000,000

Operational date: September 1945.

Service area: California: Alameda, Contra Costa, Marin, Napa, Sacramento, San Francisco, San Mateo, Santa Clara, Solano and Yolo counties and parts of Amador, El Dorado, Fresno, Kings, Madera, Placer, San Joaquin, Sutter, Tulare and Yuba counties.

Officers: David G. Pockell, executive vp/regional manager; Dr. W.H. Caulfield, executive director-The Permanente Medical Group; Anita Gryska, director-marketing; Cary Badger, vp/health plan manager.

Contact: Cary Badger, 510-987-4435.

** As of March 1995.*

See Kaiser Permanente consolidated listing under California.

Kaiser Permanente-Southern California

Walnut Center, 393 E. Walnut St., Pasadena, Calif. 91188; 818-405-5000; fax: 818-405-2532

HMO/POS

Staff	
Practitioners	1,129
Board-certified	88%
Patients/practitioner*	691
Specialists	1,585
Includes: 142 psychiatrists, 388 psychologists**, 223 Ob/Gyns	
Facilities	
Hospitals	10
Pharmacies	107
Locations	
Administrative	1
Primary care***	93
Users	
Employer/payer groups	12,488
Single coverage	484,068
Family coverage	524,254
Employees & dependents	2,050,645
Medicare	168,559
Total	2,194,702
Revenues	
First-half 1995	$2,020,000,000
1994	$4,110,000,000

Operational date: September 1945.

Service area: California: Los Angeles, Orange, Riverside, San Bernardino and San Diego counties and parts of Kern and Ventura counties.

Point-of-service contracts: 0.16% of members are enrolled.

Officers: Hugh A. Jones, executive vp/regional manager; Dr. Oliver Goldsmith, chairman/medical director; Susan Stoecker, district manager/acting manager-marketing/sales; Jack Hudes, vp-marketing/sales.

Contact: Jack Hudes, 818-405-3138.

** Average includes primary practitioners and specialists. ** Includes non-physician staff. *** As of March 1995.*

See Kaiser Permanente consolidated listing under California.

Key Health Plan

3335 S. Fairway Ave., Visalia, Calif. 93277; 209-734-2801; fax: 209-734-3828

POS

Staff	
Practitioners	127
Board-certified	95%
Patients/practitioner	90
Specialists	173
Includes: 1 psychiatrist, 24 Ob/Gyns	
Facilities	
Hospitals	8
Pharmacies	54
Locations	
Administrative	2
Primary care	81
Users	
Employer/payer groups	14
Single coverage	1,352
Family coverage	2,267
Employees & dependents	8,696
Total	8,696

Operational date: December 1993.

Licensed in: California.

Model type: Network.

For profit.

Ownership: Wausau Insurance Cos., Key Health Systems.

Service area: California: Kings and Tulare counties.

Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Officers: Steve Beargeon, executive director; Dr. Roger Haley, medical director.

Contact: Scott Austin, 209-730-4175.

Key Health Plan-Kern

2603 G St., Bakersfield, Calif. 93301; 805-327-7581

POS

Staff	
Practitioners	48
Board-certified	50%
Specialists	75
Includes: 3 psychiatrists, 5 psychologists, 8 Ob/Gyns	
Facilities	
Hospitals	3
Pharmacies	38
Locations	
Administrative	3

Operational date: July 1995.

Model type: IPA.

For profit.

Ownership: Wausau Insurance Cos.

Service area: California: Kern County.

Services: General medical. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Offers self-insured products.

Officers: Lori Cumming, executive director; Dr. Ed Brown, medical director; Joe Travo, marketing director.

Contact: Lori Cumming, 209-730-4075.

Key Health Plan-Stanislaus

2339 St. Paul's Way, Modesto, Calif. 95355; 209-527-1704; fax: 209-527-5861

POS

Staff	
Practitioners	187
Board-certified	50%
Specialists	112
Includes: 2 psychiatrists, 10 psychologists, 31 Ob/Gyns	
Facilities	
Hospitals	5
Pharmacies	57
Locations	
Administrative	3

Operational date: July 1995.

Licensed in: California.

Model type: IPA.

For profit.

Ownership: Wausau Insurance Cos.

Service area: California: Stanislaus and Tuolumne counties.

Services: General medical. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Offers self-insured products.

Officers: Lori Cumming, executive director; Dr. Harry Reynolds, medical director; Joe Travo, marketing director.

Contact: Lori Cumming.

Lifeguard Inc.

1851 McCarthy Blvd., Milpitas, Calif. 95035; 408-943-9400; fax: 408-383-4209

HMO/POS

Staff	
Practitioners	2,514
Board-certified	71%
Patients/practitioner	55
Specialists	4,756
Includes: 229 psychiatrists, 28 psychologists, 562 Ob/Gyns	
Facilities	
Hospitals	97
Pharmacies	114
Locations	
Administrative	2
Users	
Employer/payer groups	58,638
Single coverage	23,676
Family coverage	23,059
Employees & dependents	49,601
Medicare	672
Total	138,330
Revenues	
First-half 1995	$93,848,768
1994	$166,379,743

Operational date: February 1979.

Federally qualified.

Licensed in: California.

NCQA provisionally accredited.

Model type: IPA.

Not for profit.

Service area: California: 22 counties.

Services: General medical. May be customized to meet employer specifications.

Rating options: Community rating: $135.29 single, $372.06 family; community rating by class; adjusted community rating.

Point-of-service contracts: 5% of members are enrolled.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: Mark G. Hyde, president/CEO; Bruce Young, senior vp/CFO; Dr. Joseph Aita, medical director; Tom Carter, vp-marketing/sales; Jennifer Svec, director of pharmacy.

Contact: Ruth Grossman, 408-232-5139.

Managed Health Network Inc.

5100 W. Goldleaf Circle, Suite 300, Los Angeles, Calif. 90056; 213-299-0999; fax: 213-298-2777

PPO

Specialty: mental health/workers comp	
Staff	
Practitioners	16,250
Specialists	NA
Includes: 4,924 psychiatrists, 6,691 psychologists	
Facilities	
Hospitals	1,700
Users: Group Health	
Employer/payer groups	380
Family coverage	1,000,000
Employees & dependents	2,300,000
Users: Workers Compensation	
Employer/payer groups	2
Single coverage	2,500
Total Users	2,300,000
Medical Billings	
Group Health:	
First-half 1995	$10,144,349
1994	$21,535,984
Total:	
First-half 1995	$10,144,349
1994	$21,535,984

Operational date: February 1987.

For profit.

Service area: Nationwide, including Puerto Rico.

Services: Mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, case rates; is compensated by employers/payers, providers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.

Officers: Ron Moreland, chairman/CEO; Alethea Caldwell, president; Dr. Gregory Miller, medical director; Peter Sterman, senior vp-sales/marketing; Dave Buhler, CFO.

Contact: Peter Sterman.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff	
Practitioners	26,403
Facilities	
Hospitals	451

Service area: California.

See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp	
Staff	
Practitioners	492
Specialists	1,509
Facilities	
Hospitals	212
Users: Workers Compensation	
Employer/payer groups	13,000

Service area: California: 41 counties.

See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of California Inc.-Los Angeles

4500 E. Pacific Coast Highway, Suite 120, Long Beach, Calif. 90804-3271; 310-498-5101; fax: 310-498-5137

HMO

Staff	
Practitioners	2,109
Board-certified	75%
Specialists	4,487
Includes: 497 psychiatrists*, 641 psychologists*, 562 Ob/Gyns	
Facilities	
Hospitals	100
Pharmacies	1,119
Locations	
Administrative	1
Users	
Total	60,812

Operational date: July 1986.

Licensed in: California.

NCQA provisionally accredited.

Service area: California: Kern, Los Angeles, Orange, Riverside, San Bernardino and Ventura counties.

Rating options: Community rating: $112.93 single, $304.91 family.

Officers: Bud Volberding, executive director; Dr. Norman Charney, medical director; Donna Schelitzche, marketing director.

Contact: Donna Schelitzche, 310-498-5200.

** Figures reflect statewide totals and are excluded from total specialists.*

See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of California Inc.-San Francisco

425 Market St., San Francisco, Calif. 94105-2406; 415-546-3575; fax: 415-546-3410

HMO

Staff	
Practitioners	1,056
Board-certified	82%
Specialists	2,117
Includes: 497 psychiatrists*, 641 psychologists*, 293 Ob/Gyns	
Facilities	
Hospitals	40
Pharmacies	885
Locations	
Administrative	1
Users	
Total	11,058

Operational date: January 1987.

Licensed in: California.

NCQA provisionally accredited.

Service area: California: Alameda, Contra Costa, Marin, San Francisco, San Mateo and Santa Clara counties.

Rating options: Community rating: $122.35 single, $330.35 family.

Officers: Emery Dameron, executive director; Dr. Archelle Feldshon, medical director; Dave Reynolds, marketing director.

Contact: Dave Reynolds, 415-546-3666.

** Figures reflect statewide totals and are excluded from total specialists.*

See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Northern California

425 Market St., San Francisco, Calif. 94105; 415-546-3575; fax: 415-546-3410

POS

Staff	
Practitioners	2,403
Board-certified	77%
Specialists	6,187
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 582 Ob/Gyns	
Facilities	
Hospitals	67
Pharmacies	556
Locations	
Administrative	1
Users	
Total	1,397

Operational date: January 1987.

Model type: Network/Staff.

Service area: California: Alameda, Contra Costa, Lake, Marin, Mendocino, Monterey, Napa, Obispo, San Benito, San Francisco, San Luis, San Mateo, Santa Clara, Santa Cruz, Solano and Sonoma counties.

Officers: Emery Dameron, executive director; Dr. Archelle Feldshon, medical director; Dave Reynolds, marketing director.

Contact: Dave Reynolds, 415-546-3666.

** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Southern California

4500 E. Pacific Coast Highway, Suite 120, Long Beach, Calif. 90804-3271; 310-498-5101; fax: 310-498-5137

POS

Staff	
Practitioners	3,455
Board-certified	73.9%
Specialists	8,683
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 923 Ob/Gyns	
Facilities	
Hospitals	133
Pharmacies	1,217
Locations	
Administrative	1
Users	
Total	37,183

Operational date: August 1990.

Model type: Network/Staff.

Service area: California: Kern, Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara and Ventura counties.

Officers: Bud Volberding, executive director; Dr. Norman Charney, medical director; Donna Schelitzsche, marketing director.

Contact: Donna Schelitzche, 310-498-5200.

** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Fresno

425 Market St., 11th Floor, San Francisco, Calif. 94105; 415-546-3575; fax: 415-546-3410

PPO

Staff	
Practitioners*	2,596
Specialists*	6,200
Includes: 276 psychiatrists*, 580 Ob/Gyns*	
Facilities	
Hospitals*	67
Pharmacies*	629
Total Users	1,608

Operational date: 1985.

Service area: California: Fresno, Kings, Mariposa, Merced and Tulare counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates.

Officers: Emery Dameron, executive director; Dr. Archelle Feldshon, medical director; Dave Reynolds, marketing director.

Contact: Dave Reynolds, 415-546-3666.

** Figures include contracted providers and facilities in the greater San Francisco region.*

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Continued on next page

California

Continued from previous page

MetraHealth PPO-Los Angeles

4500 E. Pacific Coast Highway, Suite 120, Long Beach, Calif. 90804-3271; 310-498-5101; fax: 310-498-5137

PPO

Staff
Practitioners 3,550
Specialists 8,542
Includes: 66 psychiatrists, 887 Ob/Gyns
Facilities
Hospitals 113
Pharmacies 1,203
Total Users 35,979

Operational date: 1981.
Service area: California: Kern, Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara and Ventura counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Bud Volberding, executive director; Dr. Norman Charney, medical director; Donna Schelitzche, marketing director.
Contact: Donna Schelitzche, 310-498-5200.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Sacramento

425 Market St., 11th Floor, San Francisco, Calif. 94105; 415-546-3575; fax: 415-546-3410

PPO

Staff
Practitioners 908
Specialists 1,995
Includes: 44 psychiatrists, 217 Ob/Gyns
Facilities
Hospitals 40
Pharmacies 323
Total Users 3,173

Operational date: 1985.
Service area: California: El Dorado, Nevada, Placer, Sacramento, San Joaquin, Stanislaus, Sutter and Yolo counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Emery Dameron, executive director; Dr. Archelle Feldshon, medical director; Dave Reynolds, marketing director.
Contact: Dave Reynolds, 415-546-3666.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-San Diego

4500 E. Pacific Coast Highway, Suite 120, Long Beach, Calif. 90804; 310-498-5101; fax: 310-498-5137

PPO

Staff
Practitioners 347
Specialists 995
Includes: 34 psychiatrists, 96 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 234
Total Users 8,278

Operational date: 1986.
Service area: California: Imperial and San Diego counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Bud Volberding, executive director; Dr. Norman Charney, medical director; Donna Schelitzche, marketing director.
Contact: Donna Schelitzche, 310-498-5200.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-San Francisco

425 Market St., 11th Floor, San Francisco, Calif. 94105; 415-546-3575; fax: 415-546-3410

PPO

Staff
Practitioners* 2,596
Specialists* 6,200
Includes: 276 psychiatrists*, 580 Ob/Gyns*
Facilities
Hospitals* 67
Pharmacies* 629
Total Users 20,339

Operational date: 1985.
Service area: California: Alameda, Contra Costa, Lake, Marin, Mendocino, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Emery Dameron, executive director; Dr. Archelle Feldshon, medical director; Dave Reynolds, marketing director.
Contact: Dave Reynolds, 415-546-3666.
** Figures include contracted providers and facilities in the greater San Francisco region.*
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 5,940
Board-certified 88%
Specialists 2,412
Includes: 594 psychiatrists, 891 psychologists, 1,188 Ob/Gyns
Facilities
Hospitals 478
Users: Group Health
Employer/payer groups 3,501
Employees & dependents 2,068,707
Users: Workers Compensation
Employer/payer groups 141
Single coverage 28,828

Service area: California.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 6,877
Specialists ..... NA
Includes: 1,229 psychiatrists, 1,782 psychologists, 2,257 Ob/Gyn
Facilities
Hospitals 449

Service area: California.
See National Preferred Provider Network Inc. consolidated listing under New York.

Newport Dental

1401 Dove St., Suite 290, Newport Beach, Calif. 92660; 714-752-8522; fax: 714-833-9172

PPO

Specialty: dental

Operational date: June 1985.
For profit.
Service area: California: Los Angeles, Orange and Riverside counties.
Services: Dental.
Officers: Frank Pellkofer, president; Deborah McCarthy, vp-marketing; Dennis R. Fratt, chairman.

PMI Dental Health Plan

12898 Towne Center Drive, Cerritos, Calif. 90703; 310-924-8311; fax: 310-924-8039

HMO

Specialty: dental/vision
Staff
Practitioners 3,200
Patients/practitioner 281
Specialists 1,800
Users
Employer/payer groups 3,500
Total 900,500
Revenues
First-half 1995 ..... $44,000,000
1994 ..... $72,400,000

Operational date: November 1969.
Licensed in: California, Colorado, Florida, Georgia, Illinois, Texas, Utah.
Model type: IPA.
Not for profit.
Ownership: Delta Dental Plan of California.
Service area: California, Colorado, Florida, Georgia, Illinois, Texas, Utah.
Services: Dental, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Point-of-service contracts: 3% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Robert B. Elliot, president; William Boyle, vp-professional relations-California; Ken Dean, vp-professional relations; William Zuelke, marketing director; Randy Brecher, senior vp-finance/operations.
Contact: William Zuelke, 310-467-6660.

PPO Alliance Plus

21800 Oxnard St., Suite 550, Woodland Hills, Calif. 91367; 800-624-9300 or 818-710-7762; fax: 818-593-6375

PPO

Staff
Practitioners 7,709
Board-certified 80%
Patients/practitioner 86
Specialists 28,714
Includes: 722 psychiatrists, 434 psychologists, 2,163 Ob/Gyns
Facilities
Hospitals 315
Pharmacies 2,750
Users: Group Health
Employer/payer groups 1,058
Single coverage 221,900
Family coverage 443,800
Employees & dependents 665,700
Users: Workers Compensation
Employer/payer groups 112
Single coverage 1,200,000
Total Users 1,865,700
Medical Billings*
Group Health:
First-half 1995 ..... $4,080,545
1994 ..... $3,931,700
Workers Compensation:
First-half 1995 ..... $3,787,860
1994 ..... $3,642,174
Total:
First-half 1995 ..... $7,868,405
1994 ..... $7,573,874

Operational date: April 1984.
For profit.
Ownership: Columbia/HCA Healthcare Corp.
Service area: California.
Services: General medical, chiropractic, mental health, workers compensation, physical therapy, home health care, radiology, medical imaging. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, case rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion. Also performs maternity management. UR provided by the PPO.
Officers: Paul Feneck, national vp/regional director; Dr. Robert L. Wick, medical director; Arnold Silvestri, vp-sales/marketing; John Williams, vp-network development.
Contact: Tom Marme, director-sales, 818-710-7762 ext. 2953.
** PPO Alliance Plus reprices for only 20% of its clients.*

Pacific Health Alliance

1350 Old Bayshore Highway, Suite 560, Burlingame, Calif. 94010; 415-375-5800; fax: 415-375-5820

PPO

Staff
Practitioners 8,800
Specialists 13,200
Facilities
Hospitals 340
Users: Group Health
Employer/payer groups 114
Total Users 460,000
Medical Billings
Group Health:
First-half 1995 ..... $194,000,000
1994 ..... $171,000,000
Total:
First-half 1995 ..... $194,000,000
1994 ..... $171,000,000

Operational date: September 1986.
Not for profit.
Ownership: Pacific Health Alliance Inc.
Service area: California.
Contracts with Healthcare New Mexico in New Mexico; Southwest Medical Alliance in Arkansas, Louisiana.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Lawrence Cappel, president; Robert Mackler, executive director; Joseph Spracher, medical director; Tina Outzen, marketing director.
Contact: Lawrence Cappel.

PacifiCare of California

5701 Katella Ave., Cypress, Calif. 90630; 714-952-1121; fax: 714-821-0368

HMO/POS

Staff
Practitioners 8,637
Board-certified 71%
Patients/practitioner 2,000
Specialists 15,021
Includes: 598 psychiatrists, 981 psychologists, 170 Ob/Gyns
Facilities
Hospitals 304
Pharmacies 3,669
Locations
Administrative 1
Primary care 293
Users
Employer/payer groups 4,793
Single coverage 173,688
Family coverage 110,446
Employees & dependents 729,903
Medicare 332,150
Total 1,090,226
Revenues
First-half 1995 ..... $696,770,551
1994 ..... $2.11 billion

Operational date: May 1978.
Federally qualified.
Licensed in: California.
NCQA fully accredited.
Model type: Group/IPA.
Service area: California: 44 counties.
Contracts with American Chiropractic Network for chiropractic in California; California Dental Health Plan for dental in California; PacifiCare Behavioral Health for mental health in California; Vision Service Plan for vision in California.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 24% of members are enrolled.
Offers non-federally qualified programs.
Officers: John Wampler, president; Ron Davis, senior vp-operations/COO; Dr. William Asheroff, vp/medical director; Arnold Hebert, senior vp-commercial sales/marketing; Dave Barr, senior vp-finance/strategic planning/CFO.
See PacifiCare Health Systems consolidated listing under California.

PacifiCare of California PPO

5701 Katella Ave., Cypress, Calif. 90630; 714-236-5555; fax: 714-821-0368

PPO

Staff
Practitioners 7,261
Board-certified 76.4%
Patients/practitioner 2,000
Specialists 24,530
Includes: 514 psychiatrists, 200 psychologists, 2,053 Ob/Gyns
Facilities
Hospitals 264
Pharmacies 3,669
Users: Group Health
Employer/payer groups 970
Single coverage 3,718
Family coverage 2,884
Employees & dependents 12,796
Total Users 16,514
Medical Billings
Group Health:
First-half 1995 ..... $9,645,002
1994 ..... $4,695,671
Total:
First-half 1995 ..... $9,645,002
1994 ..... $4,695,671

Operational date: April 1994.
For profit.
Ownership: PacifiCare Health Systems.
Service area: California: 52 counties.
Contracts with American Chiropractic Network for chiropractic in California; HealthCare Compare nationwide, excluding California; PacifiCare Behavioral Health Inc. for mental health and chemical dependency in California.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: John Wampler, president; Ron Davis, senior vp-operations/COO; Dr. William J. Osheroff, medical director; Arnold Herbert, senior vp-communications/marketing; Dave Barr, senior vp-finance/strategic planning.
Contact: Robin Peterson.

Pacificare Health Systems*

5995 Plaza Drive, Cypress, Calif. 90630; 714-952-1121; fax: 714-229-2589

HMO/POS

Staff
Practitioners 12,960
Board-certified 71%
Patients/practitioner 605
Specialists 21,133
Includes: 776 psychiatrists, 1,156 psychologists, 762 Ob/Gyns
Facilities
Hospitals 457
Pharmacies 7,089
Locations
Administrative 15
Primary care 2,128
Users
Employer/payer groups 8,990
Single coverage** 247,500
Family coverage** 179,574
Employees & dependents** 1,038,441
Medicare** 450,459
Total 1,598,519
Revenues
First-half 1995** ..... $1.01 billion
1994** ..... $2.82 billion

Operational date: May 1978.
Licensed in: California, Florida, Oklahoma, Oregon, Texas, Washington.
For profit.
Service area: California, Florida, Oklahoma, Oregon, Texas, Washington.
Contracts with American Chiropractic Network for chiropractic in California; California Dental Health Plan for dental in California; Express Scripts for prescription in Washington; PacifiCare Behavioral Health for mental health in California, Oregon, Texas and Washington; Pearl Inc. for vision in Texas; Prescription Solutions Inc. for prescription in Oregon; Texas Dental Plan for dental in Texas; United Dental Care for dental in Oklahoma; Vision Service Plan for vision in California and Washington; Vista for vision in Washington.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Alan Hoops, president/CEO; J. Folick, executive vp/COO; Dr. Michael Gavin, corporate medical director; William L. Young, senior vp-corporate marketing; Wayne B. Lowell, executive vp/CFO; Dr. Roger Taylor, executive vp.
** Figures are consolidated, including all HMO/POS plans in this organization. ** Excludes Florida membership.*

Physical Therapy Provider Network (PTPN)

20955 Warner Center Lane, Woodland Hills, Calif. 91367; 818-883-7876; fax: 818-598-3260

PPO

Specialty: rehabilitation
Staff
Practitioners 800
Board-certified 100%
Users: Group Health
Employer/payer groups 170
Total Users 15,000,000

Operational date: May 1995.
For profit.
Service area: California: 41 counties; Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties; Florida: 22 counties; Louisiana: 28 counties; Maine: Cumberland and York counties; Massachusetts: Barnstable, Berkshire, Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; Michigan: Calhoun, Eaton, Genesee,

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Ingham, Jackson, Kalamazoo, Kent, Livingston, Macomb, Monroe, Montcalm, Muskegon, Oakland, Ottawa, Saginaw, St. Clair, Washtenaw and Wayne counties; New Hampshire: Hillsborough and Rockingham counties; New York: Bronx, Broome, Clinton, Dutchess, Erie, Genesee, Kings, Nassau, New York, Onondaga, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Ulster and Westchester counties; Ohio: 23 counties; Pennsylvania: 25 counties; Rhode Island: Barrington, Cranston, North Providence and Wakefield metropolitan areas; Tennessee: 21 counties.

Services: Rehabilitation, including physical therapy, occupational therapy, speech pathology. Employees can select non-PPO providers.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, capitation; is compensated by providers; charges annual provider dues.

UR: Standard procedures, excluding precertification, discharge planning, second surgical opinion and hospital bill audits. UR provided by the PPO.

Officers: Michael Weinper, president; Fred Rothenberg, executive director; Elise Latowich, medical director; Lisa Burroughs, marketing director; Nancy Rothenberg, vp.

Contact: Nancy Rothenberg, 818-598-3225.

Physician Managed Networks*

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 7,933
Board-certified 90%
Specialists 18,085
Includes: 1,052 psychiatrists, 1,028 psychologists, 2,161 Ob/Gyns
Facilities
Hospitals 261

For profit.

Ownership: John Hancock Mutual Life Insurance Co.

Service area: California, Florida, Georgia, Louisiana, Massachusetts, Mississippi, New Hampshire, New Jersey, Rhode Island, Texas.

Contracts with Admar Corp. in Missouri; Alternet in Nevada; Associates for Healthcare in Wisconsin; ETHIX Sloan's Lake in Colorado; Health Choice of Connecticut in Connecticut; Health First Alliance Transcentury in Texas; Health Preferred of Mid-Atlantic in Illinois; HealthAdvantage in Florida; HealthChoice in Tennessee; HealthMark in North Carolina; HealthNet in Tennessee; Intergroup Services Corp. in New Jersey and Pennsylvania; Managed Healthcare Northwest in Oregon; MedCost Preferred in North Carolina and South Carolina; Medical Network in Maine; National Capital PPO in District of Columbia and Maryland; Ohio Health Choice Plan in Ohio; Physician Health Network in California; Preferred Health Network in Tennessee; Principal Healthcare Inc. in Louisiana; Sagamore Health Network in Indiana; Samaritan Physician Network in Arizona; Sound Health Network in Washington; Virginia Health Network in Virginia.

Services: General medical, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.

UR: Standard procedures, including psychiatric, substance abuse and high risk maternity review. UR provided by the PPO.

Officers: Bob Vohs, president/CEO; Cheryl Perkins, senior vp; Dr. Alan Greenfield, vp-medical services; Terry Booth, vp-sales/marketing; Vicki Schweitzer, vp-quality management; Sandra O'Toole, vp-client services.

Contact: Terry Booth.

** Figures are consolidated, including all PPO plans in this organization.*

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 210
Specialists 316
Includes: 3 psychologists, 44 Ob/Gyns
Facilities
Hospitals 13

Operational date: 1985.

Service area: California: Monterey County.

Contracts with Physician Health Network in California.

Compensation: Negotiates hospital charges by discount off customary rates.

See Physician Managed Networks consolidated listing under California.

Preferred Health Network*

301 E. Ocean Blvd., Suite 900, Long Beach, Calif. 90802; 310-334-5646; fax: 310-436-4389

PPO

Staff
Practitioners 31,146
Board-certified 85%
Specialists 74,930
Includes: 4,400 psychiatrists, 4,724 psychologists, 6,870 Ob/Gyns
Facilities
Hospitals 2,741
Users: Group Health
Employer/payer groups 5,450
Single & family coverage 969,193
Employees & dependents 2,733,124
Users: Workers Compensation
Employer/payer groups 6
Single coverage 881,040
Total Users 3,614,164
Medical Billings
Group Health:
First-half 1995 ..... $158,288,245
1994 ..... $94,802,206
Workers Compensation:
First-half 1995 ..... $3,494,926
Total:
First-half 1995 ..... $161,783,171
1994 ..... $94,802,206

Operational date: 1982.

For profit.

Ownership: Health Systems International Inc.

Service area: Arizona: Maricopa, Navajo and Pima counties; California; Colorado: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso and Jefferson counties; Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven; New London and Tolland counties; Florida; Illinois; Indiana; Kansas; Massachusetts: Barnstable, Berkshire, Bristol, Essex, Hampshire, Hampton, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; Michigan; Missouri; Nevada; North Carolina; Pennsylvania; South Carolina; Tennessee; Texas; Wisconsin.

Services: General medical, chiropractic, mental health, workers compensation, auto, EPO. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, including outcare review. UR provided by the PPO.

Officers: Ronald E. Seibel, president/CEO; Dr. Vinay Sanghani, medical director; Richard Hershey, vp-sales; John van Haaster, vp-finance; Teresa Cornethan, vp-MIS.

Contact: Susan Mathews, manager-sales coordination, 310-628-1579.

** Figures are consolidated, including all PPO plans in this organization.*

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 2,449
Includes: 235 psychiatrists, 1,674 psychologists

Continued on next page

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Continued from previous page

Facilities
Hospitals 101

Service area: California.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

3345 Michelson Ave., Suite 200, Irvine, Calif. 92715; 714-476-9816; fax: 714-252-9169

PPO

Staff
Practitioners 13,281
Specialists 16,185
Facilities
Hospitals 232
Pharmacies 4,521
Users: Group Health
Employer/payer groups 8,592
Employees & dependents 444,658
Total Users 444,658

Operational date: July 1986.
Service area: California: Anaheim, Bakersfield, Chico, Eureka, Fairfield, Fresno, Los Angeles, Lompoc, Long Beach, Merced, Modesto, Monterey, Oakland, Oxnard, Petaluma, Riverside, Sacramento, Salinas, San Bernardino, San Diego, San Francisco, San Jose, Santa Ana, Santa Barbara, Santa Cruz, Santa Maria, Santa Rosa, Seaside, Stockton, Tulare, Vallejo, Ventura, Visalia, Woodland and Yuba City.

See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO

3345 Michelson Ave., Suite 200, Irvine, Calif. 92715; 714-476-9816; fax: 714-476-0650

POS

Staff
Practitioners 7,592
Specialists 8,455
Facilities
Hospitals 202
Pharmacies 4,521
Users
Employees & dependents 142,920
Total 142,920

Operational date: December 1989.
Service area: California: Anaheim-Santa Ana, Bakersfield, Fresno, Los Angeles-Long Beach, Merced-Modesto, Oakland, Oxnard-Ventura, Riverside-San Bernardino, Sacramento, San Diego, San Francisco, San Jose, Santa Barbara-St. Maria-Lompoc, Santa Cruz, Santa Rosa-Petaluma, Stockton, Vallejo-Fairfield and Visalia-Tulare.
Contact: Maryjane Frascino, 617-895-3144.

See Private Healthcare Systems EPO consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 11,340
Specialists 21,334
Facilities
Hospitals 220

Operational date: 1988.
Service area: California.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

The Prudential Health Care Plan of California-Northern California

117 Bovet Road, Suite 400, San Mateo, Calif. 94402; 415-345-5599; fax: 415-341-6260

HMO/POS

Staff
Practitioners 3,823
Board-certified 78%
Patients/practitioner 54
Specialists 8,734
Includes: 386 psychiatrists, 186 psychologists, 754 Ob/Gyns
Facilities
Hospitals 117
Pharmacies* 3,000
Locations
Administrative 2
Users
Employer/payer groups 1,113
Single & family coverage 83,724
Employees & dependents 175,563
Medicare 1,646
Total 177,209

Operational date: October 1986.
Licensed in: California.
NCQA fully accredited.
Model type: Group/IPA.
Service area: California: Alameda, Butte, Contra Costa, El Dorado, Lake, Madera, Marin, Mendocino, Merced, Napa, Nevada, Placer, Sacramento, San Francisco, San Joaquin, San Mateo, Santa Clara, Santa Cruz, Solano, Sonoma, Stanislaus, Sutter, Yolo and Yuba counties.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Kathleen Swenson, president; Sharon Olsen, executive director; Jeff Kamil, medical director; Dick Labrecque, marketing director.
Contact: Dick Labrecque, 818-712-5757.
** Pharmacies in western region.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care Plan of California Inc.-Southern California

5800 Canoga Ave., Woodland Hills, Calif. 91326; 818-992-2000; fax: 818-593-7108

HMO/POS

Staff
Practitioners 3,956
Patients/practitioner 65
Specialists 8,749
Includes: 268 psychiatrists, 195 psychologists, 806 Ob/Gyns
Facilities
Hospitals 131
Pharmacies* 3,000
Locations
Administrative 6
Primary care 4,208
Users
Employer/payer groups 1,485
Single & family coverage 126,769
Employees & dependents 267,373
Total 269,036

Operational date: July 1987.
Licensed in: California.
NCQA fully accredited.
Model type: Group/IPA.
Service area: California: Kern, Los Angeles, Orange, Riverside, San Bernardino, San Luis Obispo, Santa Barbara and Ventura counties.
Services: General medical, chiropractic, dental, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Kathleen Swenson, president; Cheryl Pope, executive director; Jeff Kamil, medical director; Dick Labrecque, marketing director.
Contact: Dick Labrecque, 318-712-5757.
** Pharmacies in western region.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruNetwork

5800 Canoga Ave., Woodland Hills, Calif. 91326; 818-992-2000

PPO

Staff
Practitioners 13,651
Board-certified 99%
Specialists 29,448
Includes: 2,113 psychiatrists, 101 psychologists, 1,854 Ob/Gyns
Facilities
Hospitals 605
Users: Group Health
Employer/payer groups 726
Single coverage 23,181
Family coverage 16,022
Employees & dependents 68,143
Total Users 68,143

Service area: California, Colorado.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, discounted fees; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion. Also performs specialized medical review. UR provided by the PPO.
Officers: Kathy Swenson, president; Wade Sanders, executive director; Jeff Kamil, medical director; Dick Labrecque, marketing director.
Contact: Kanita A. Khamchandani, national survey coordinator.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Psychology Systems Inc.

615 S. Main St., Milpitas, Calif. 95036; 408-263-8046; fax: 408-492-0264

PPO

Specialty: mental health
Staff
Practitioners 5,600
Board-certified 20%
Patients/practitioner 62.5
Specialists 250
Facilities*
Hospitals 650
Users: Group Health
Employer/payer groups 322
Single coverage 10,000
Family coverage 127,000
Employees & dependents 350,000
Medical Billings
Group Health:
First-half 1995 ..... $9,500,000
1994 ..... $8,700,000
Total:
First-half 1995 ..... $9,500,000
1994 ..... $8,700,000
** Includes treatment centers.*

Operational date: 1982.
For profit.
Service area: 40 states, including California and Nevada.

Contracts with APAGE Inc. in Southern California, Nevada; Allied Health Services in San Francisco Bay area; Inland Empire in Southern California.

Services: Mental health, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem and case rate; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: John C. Brady II, president; Dr. Ronald Seff, medical director; Richard C. Falls, senior vp/marketing director; James B. Wallace, senior vp; P. James Weymouth, vp-marketing; Edward Garer, vp.
Contact: P. James Weymouth, vp-marketing.

Quic MedRevue

165 Oddstad Drive, Suite 35, Vallejo, Calif. 94589; 707-648-3024; fax: 707-643-9731

PPO

Service area: Contracts with PPO Alliance in California; Health Management Associates in Arizona, Nevada.
Officers: Al Escobar, president; Philip E. Stern, senior vp.
Contact: Jon Nolan Paresa, vp-managed care programs.

SCAN Health Plan/ SmartCare Health Plan

521 E. Fourth St., Long Beach, Calif. 90802; 310-435-0380; fax: 310-491-0020

HMO

Staff
Practitioners 350
Board-certified 95%
Patients/practitioner 22.5
Specialists 1,750
Facilities
Hospitals 34
Pharmacies 85
Locations
Administrative 1
Primary care 62
Users
Employer/payer groups 5
Single coverage 93
Family coverage 93
Medicare 7,973
Total 8,159
Revenues
First-half 1995 ..... $26,892,582
1994 ..... $40,970,196

Operational date: March 1985.
Licensed in: California.
Model type: IPA.
Not for profit.
Service area: California: Los Angeles and Orange counties.
Services: General medical, dental, mental health, vision, home care. Services available unbundled. May be customized to meet employer specifications.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Sam Ervin, president; Tim Schwab, medical director; Karin Anderson, marketing director; Mary Keene, CFO; Stuart Byer, vp-government affairs.

Vision Service Plan*

3333 Quality Drive, Rancho Cordova, Calif. 95670; 916-851-4811; fax: 916-851-4854

PPO

Specialty: vision
Staff
Practitioners 15,224
Facilities**
Hospitals 33
Users: Group Health
Employer/payer groups 9,749
Single & family coverage 8,500,000
Employees & dependents 15,800,000
Total Users 15,800,000
Medical Billings
Total:
First-half 1995 ..... $432,500,000
1994 ..... $675,000,000

Operational date: October 1955.
Not for profit.
Service area: Nationwide.
Services: Vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers, insurers; charges by percent of services by doctors/hospitals, by administrative fee plus claims cost. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding discharge planning. UR provided by the PPO.
Officers: Roger J. Valine, president/CEO; Dr. Douglas Cooper, medical director; Jane Ross, marketing manager; Richard W. Steere, vp-marketing; Al Schubert, vp-managed care sales.
Contact: Stephanie Tellez.
** Figures are consolidated, including all PPO plans in this organization. ** Ambulatory surgical centers.*

COLORADO

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 1,198
Specialists 2,381
Facilities
Hospitals 40
Users: Group Health
Employees & dependents 164,802
Total Users 164,802

Service area: Colorado: Adams, Alamosa, Arapahoe, Boulder, Delta, Denver, Douglas, El Paso, Elbert, Jefferson, Larimer, Logan, Mesa, Morgan, Phillips, Pueblo, Routt, Teller, Weld and Yuma counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 2,488
Specialists 4,233
Includes: 127 psychiatrists, 158 psychologists, 345 Ob/Gyns
Facilities*
Hospitals** 41
Users: Group Health
Employees & dependents 126,972
Users: Workers Compensation
Single coverage 111,142
Total Users 238,114
Medical Billings
Group Health:
First-half 1995 ..... $18,532,646
1994 ..... $27,949,233
Workers Compensation:
First-half 1995 ..... $871,078
1994 ..... $1,340,120
Total:
First-half 1995 ..... $19,403,725
1994 ..... $29,289,353

Service area: Colorado: 35 counties.

Contracts with Mountain Medical Affiliates in Colorado.
** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CHP of Colorado

3900 E. Mexico Ave., Suite 1100, Denver, Colo. 80210; 303-782-1500; fax: 303-782-1577

PPO

Staff
Practitioners 884
Board-certified 79.7%
Specialists 2,473
Facilities
Hospitals 30
Pharmacies 212
Users: Group Health
Employer/payer groups 242
Employees & dependents 28,534
Total Users 28,534

Operational date: May 1991.
Service area: Colorado: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Pueblo, Teller and Weld counties.
Officers: Dennis Mauras, general manager; Dr. Jacqueline Stiff, medical director; Nanci Robertson, provider relations manager.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

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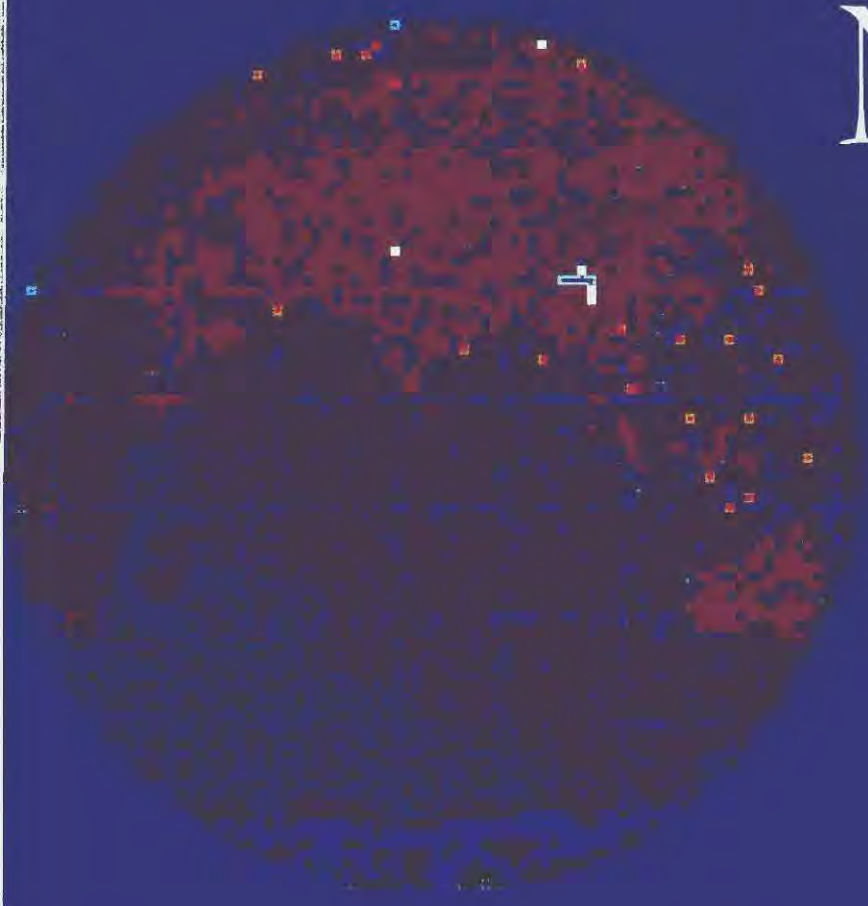

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Issue Date	Directory
Feb 6	Third-Party Administrators
Feb 20	Utilization Review Providers & Case Managers
Mar 6	Benefit Information & Claims Systems
Mar 20	Risk Management Consultants
Apr 3	Prescription Benefit Managers
Apr 24	Captive Managers
May 29	Alternative Facilities
Jun 12	Property Loss Control Consultants
Jun 26	EAPs & Mental Health Networks
Jul 17	Agents & Brokers
Jul 31	Dependent Care Resource & Referral Services
Aug 14	401(k) Plan Administrators
Aug 28	Leading Reinsurers Worldwide
Sep 11	Surplus Lines Insurers & Wholesalers
Oct 2	Environmental Risk Management Consultants
Oct 9	Safety Consultants & Rehabilitation Services
Oct 23	Reinsurance Brokers
Nov 6	International Insurers & Benefit Networks
Nov 20	Benefit Communication Systems
Dec 4	Risk Management Information Systems
Dec 11	Employee Benefit Consultants
Dec '95	Managed Care Providers—HMOs & PPOs

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Issue Date	Directory
Feb 5	Third-Party Administrators
Feb 19	Utilization Review Providers & Case Managers
Mar 4	Risk Management Consultants
Mar 18	Benefit Information & Claims Systems
Apr 22	Captive Managers
May 20	401(k) Plan Administrators
Jun 3	Alternative Risk Financing Facilities
Jun 24	EAPs & Dependent Care Resource and Referral Services
Jul 22	Agents & Brokers
Aug 5	Prescription Benefit Managers
Aug 19	Property Loss Control Consultants
Sep 2	Leading Reinsurers Worldwide
Sep 16	Surplus Lines Insurers & Wholesalers
Oct 14	Reinsurance Brokers
Oct 28	Benefit Communication Systems
Nov 4	Safety Consultants & Rehabilitation Services
Nov 11	Environmental Risk Management Consultants
Nov 18	International Insurers & Benefit Networks
Dec 2	Risk Management Information Systems
Dec 9	Employee Benefit Consultants
Dec '96	Managed Care Providers—HMOs & PPOs

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Colorado

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CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 649
Facilities
Hospitals 20

Service area: Colorado: Adams, Arapahoe Boulder, Clear Creek, Denver, Douglas, El Paso, Gilpin, Jefferson, Summit and Teller counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 17
Total Users 550,000

Service area: Colorado.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Colorado Inc.

3900 E. Mexico Ave., Suite 1100, Denver, Colo. 80210-3946; 303-782-1500; fax: 302-782-1577

HMO/POS

Staff
Practitioners 722
Board-certified 80.6%
Patients/practitioner 111
Specialists 2,448
Facilities
Hospitals 19
Pharmacies 539
Users
Employer/payer groups 641
Medicare 1,122
Total 80,143
Revenues
First-half 1995 ..... $50,164,000
1994 ..... $76,829,000

Operational date: July 1986.
Federally qualified.
Licensed in: Colorado.
NCQA fully accredited.
Model type: IPA.
Service area: Colorado: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Pueblo, Teller and Weld counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 58.5% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. Jacqueline Stiff, medical director; Nanci Robertson, provider relations manager; Dennis Mouras, general manager; Susan Williams, member services manager; Valerie Arrage, quality manager.
Contact: Mike Posey, 303-782-1535.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 2,082
Specialists 6,856
Includes: 347 psychiatrists, 197 psychologists, 839 Ob/Gyns
Facilities
Hospitals 82

Service area: Colorado.

See CorCare consolidated listing under California.

FHP of Colorado Inc.

6455 S. Yosemite St., Englewood, Colo. 80111; 303-220-5800; fax: 303-714-3998

HMO/POS

Staff
Practitioners 960
Board-certified 87%
Patients/practitioner 300
Specialists 2,200
Includes: 200 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 316
Locations
Administrative 2
Users
Employer/payer groups 912
Single coverage 72,000
Family coverage 192,800
Employees & dependents 264,826
Medicare 28,882
Total 314,070
Revenues
First-half 1995 ..... $266,911,571
1994 ..... $474,474,745

Operational date: November 1979.
Federally qualified.
Licensed in: Colorado.
Model type: IPA.
For profit.
Service area: Colorado: 21 counties. Member of Ultralink.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 6% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Stephen T. O'Dell, president; Dr. Val C. Dean, Britt Travis, vps.
Contact: James J. Swayze, director.

Great-West POS/The New England POS

8505 E. Orchard Road, Englewood, Colo. 80110; 303-689-5349; fax: 303-689-5760

POS

Service area: Contracts with Private Healthcare Systems in Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.
Officers: Marty Rosenbaum, vp-employee benefits; Dr. Steve M. Gorshow, medical director; Mark Hacke, assistant vp-employee benefits.
Contact: Nancy C. Campbell.

Great West PPO/The New England PPO

8505 E. Orchard Road, Englewood, Colo. 80110; 303-689-5349; fax: 303-689-5760

PPO

Service area: Contracts with American LifeCare in Mississippi; Coastal Health Care in California; Ethix Great Lakes in Michigan; Ethix Northwest in Washington; Ethix Pacific in Oregon; Ethix Southeast in North and South Carolina; Florida 1st Preferred in Florida; Health Net in Tennessee; Health Plus Inc. in New Mexico; Managed HealthCare Northwest in Oregon; MedSelect in West Virginia; National Capital PPO in District of Columbia; Partners Health Plan in Arizona; PPO Alliance in California; PreferredOne in Minnesota; Preferred Plan of Indiana in Indiana; Preferred Plan of Nebraska/Iowa in Nebraska; Premier Medical Network in Utah; SelectNet in West Virginia; St. Mary's Preferred HealthCare Network in Nevada; Superior of California in California; Wisconsin Preferred Provider Network in Wisconsin.
Officers: Marty Rosenbaum, vp-employee benefits; Dr. Steve M. Gorshow, medical director; Mark Hacke, assistant vp-employee benefits.
Contact: Nancy Campbell, 303-689-5349.

Health Network of Colorado Springs

555 E. Pikes Peak, Suite 108, Colorado Springs, Colo. 80903; 719-475-5025; fax: 719-475-5004

HMO

Staff
Practitioners 65
Board-certified 92%
Patients/practitioner 350
Specialists 130
Includes: 2 psychiatrists, 13 Ob/Gyns
Facilities
Hospitals 1
Pharmacies 14
Locations
Administrative 1
Primary care 50
Users
Employer/payer groups 189
Single coverage 2,169
Family coverage 3,096
Employees & dependents 22,116
Total 22,116
Revenues
First-half 1995 ..... $8,717,713
1994 ..... $8,300,117

Operational date: April 1986.
Federally qualified.
Licensed in: Colorado.
Model type: IPA.
For profit.
Ownership: Physicians Network of Colorado Springs Inc.
Service area: Colorado: Douglas, El Paso, Elbert, Fremont, Lincoln Park and Teller counties.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $135.58 single, $356.11 family; community rating by class.
Offers self-insured products.
Officers: Ron Burnside, president; Dr. Dave Wolf, medical director; Gary Ernster, marketing director; Dr. J.R. Brusenhan, vice chairman; Dr. Richard Evans, Dr. Donald Gazibara, Dr. Warren Goldstein, Dr. K. Patrick McCafferty, directors.
Contact: Jodi Montgomery.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 1,329
Specialists 2,428
Facilities
Hospitals 46
Pharmacies 573

Service area: Colorado: 33 counties. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Kaiser Permanente

2500 S. Havana St., Aurora, Colo. 80014; 303-338-3000; fax: 303-338-3807

HMO/POS

Staff
Practitioners 169
Board-certified 90%
Specialists 201
Includes: 19 psychiatrists, 95 psychologists, 37 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 19
Locations
Administrative 1
Primary care 17
Users
Employer/payer groups 3,229
Single coverage 81,647
Family coverage 73,940
Employees & dependents 244,500
Medicare 30,075
Total 306,126
Revenues
First-half 1995 ..... $285,278,319
1994 ..... $544,627,698

Operational date: July 1969.
NCQA fully accredited.
Service area: Colorado: Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, Filbert, Gilpin, Grand, Jefferson, Larimer, Park and Weld counties.
Point-of-service contracts: 0.016% of members are enrolled.
Officers: Stephen R. Tomme, vp/health plan manager; Dr. Toby P. Cole, president/executive medical director/treasurer; Michael Huntoon, vp-marketing.
Contact: Stephen R. Tomme, 303-344-7286.

See Kaiser Permanente consolidated listing under California.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 2,936
Facilities
Hospitals 46

Service area: Colorado.

See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 82
Specialists 275
Facilities
Hospitals 18
Users: Workers Compensation
Employer/payer groups 1,600

Service area: Colorado: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Elbert, Larimer, Pueblo and Weld counties.

See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Colorado Inc.-Denver

6251 Greenwood Place Blvd., Englewood, Colo. 20111-4980; 303-267-3501; fax: 303-267-1597

HMO

Staff
Practitioners 541
Board-certified 93%
Specialists 1,195
Includes: 78 psychiatrists, 75 psychologists, 119 Ob/Gyns
Facilities
Hospitals 18
Pharmacies 353
Locations
Administrative 1
Users
Total 10,059

Operational date: March 1986.
Licensed in: Colorado.
Service area: Colorado: Adams, Arapahoe, Boulder, Clear Creek, Crowley, Denver, Douglas, El Paso, Jefferson, Larimer, Lincoln, Park, Pueblo, Teller and Weld counties.
Rating options: Community rating: $127.84 single, $345.17 family.
Officers: Terry Nimnicht, executive director; Dr. Robert Bogin, medical director; Donna Rigg, marketing director.
Contact: Donna Rigg, 303-294-4987.

See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Denver/Colorado Springs

1125 17th St., Suite 2100, Denver, Colo. 80202; 303-294-4901; fax: 303-294-4965

POS

Staff
Practitioners 850
Board-certified 69.7%
Specialists 2,350
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 240 Ob/Gyns
Facilities
Hospitals 40
Pharmacies 314
Locations
Administrative 1
Users
Total 63,978

Operational date: March 1986.
Service area: Colorado: 43 counties.
Officers: Terry Nimnicht, executive director; Dr. Robert Bogin, medical director; Donna Rigg, marketing director.
Contact: Donna Rigg, 303-294-4987.

** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Denver/Colorado Springs

1125 17th St., Suite 2100, Denver, Colo. 80202; 303-294-4901; fax: 303-294-4965

PPO

Staff
Practitioners 963
Specialists 2,373
Includes: 115 psychiatrists, 228 Ob/Gyns
Facilities
Hospitals 41
Pharmacies 304
Total Users 15,961

Operational date: March 1986.
Service area: Colorado: 38 counties.
Compensation: Negotiates hospital discharges by per diem, discount off customary rates.
Officers: Terry Nimnicht, executive director; Dr. Robert Bogin, medical director; Donna Rigg, marketing director.
Contact: Donna Rigg, 303-294-4987.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Mountain Medical Affiliates Inc.

1385 S. Colorado Blvd., Suite 620, Denver, Colo. 80222; 303-782-9696; fax:303-782-9009

PPO

Staff
Practitioners 1,313
Specialists 3,386
Includes: 152 psychiatrists, 159 psychologists, 270 Ob/Gyns
Facilities
Hospitals 37
Users: Group Health
Employer/payer groups 75
Employees & dependents 300,000

Operational date: January 1980.
For profit.
Service area: Colorado.
Contracts with American Health Care Alliance, Beech St. of California and Community Care Network nationwide.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Dr. Richard Schaler, president; Barbara Brett, executive director; Dr. Jack Gallagher, medical director; Daryl Bohlender, director-operations; Joanie Holden, controller; David Land, director-claims administration; Jan Sheetz, director of patient/provider management.
Contact: Karen Martus, 303-639-3447.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 82
Board-certified 75%
Specialists 33
Includes: 3 psychiatrists, 5 psychologists, 6 Ob/Gyns
Facilities
Hospitals 35
Users: Group Health
Employer/payer groups 49
Employees & dependents 31,482

Service area: Colorado.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 324
Specialists ..... NA
Includes: 229 psychiatrists, 228 psychologists, 222 Ob/Gyn
Facilities
Hospitals 60

Continued on next page

Continued from previous page

Service area: Colorado.

See National Preferred Provider Network Inc. consolidated listing under New York.

North Care

2020 16th St., Greeley, Colo. 80631-6333; 970-304-1782; fax: 970-351-7700

PPO

Staff
Practitioners 170
Board-certified 80%
Specialists 165
Includes: 6 psychiatrists, 30 psychologists, 25 Ob/Gyns
Facilities
Hospitals 10
Users: Group Health
Employees & dependents 50,000
Medical Billings
Group Health:
First-half 1995 ..... $18,000,000
1994 ..... $30,000,000

Operational date: 1987.
For profit.
Ownership: North Colorado Medical Center.
Service area: Colorado: Adams, Larimer, Logan, Morgan, Weld and Yuma counties.

Contracts with Sloans Lake Managed Care, Mountain Medical Affiliates and Primera Healthcare in Colorado.

Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers; charges flat fee per employee, by percent of services by doctors/hospitals. The PPO will adjust fees based on savings realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Steve Mack, Lutheran Health Systems regional director-managed care; Jim Humphrey, executive director; Dr. Michael Carey, medical director.
Contact: Rita Johnson, operations coordinator.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 485
Includes: 63 psychiatrists, 215 psychologists
Facilities
Hospitals 28

Service area: Colorado.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Primera Healthcare

600 Grant St., Suite 700, Denver, Colo. 80203; 303-813-5000; fax: 303-813-5001

PPO

Staff
Practitioners 850
Board-certified 90%
Specialists 2,000
Includes: 250 Ob/Gyns
Facilities
Hospitals 20
Users: Group Health
Employer/payer groups 75
Employees & dependents 50,000
Total Users 50,000

Operational date: January 1991.
For profit.
Ownership: Lutheran Hospital, St. Joseph Hospital and associated physicians.
Service area: Colorado: Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, El Paso, Freemont, Jefferson, Laramer, Lincoln, Pueblo, Sedgwick and Weld counties.
Services: General medical. Services available unbundled. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by providers.
Officers: Jim Willard, president; Vicki Bowles, executive director; Dr. Eric Book, medical director; Jay Ringhofer, marketing director.
Contact: Jay Ringhofer.

Private Healthcare Systems

650 S. Cherry St., Suite 1050, Denver, Colo. 80222; 303-399-1903; fax: 303-399-2369

PPO

Staff
Practitioners 1,762
Specialists 2,658
Facilities
Hospitals 29
Users: Group Health
Employer/payer groups 7,116
Employees & dependents 159,207
Total Users 159,207

Operational date: December 1986.
Service area: Colorado: Alamosa, Boulder, Colorado Springs, Denver, Fort Collins, Greeley, Gunnison, Longmont, Loveland and Pueblo.

See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO

650 S. Cherry St., Suite 1050, Denver, Colo. 80222; 303-399-1903; fax: 303-399-2369

POS

Staff
Practitioners 811
Specialists 968
Facilities
Hospitals 12
Pharmacies 592
Users
Employees & dependents 26,002
Total 26,002

Operational date: October 1992.
Service area: Colorado: Boulder-Longmont, Colorado Springs and Denver.
Contact: Maryjane Frascino, 617-895-3144.

See Private Healthcare Systems EPO consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,945
Specialists 3,954
Facilities
Hospitals 21

Operational date: 1989.
Service area: Colorado: Boulder, Colorado Springs, Denver, Fort Collins and Pueblo metropolitan areas and Northeastern region.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare of Colorado

4643 S. Ulster St., Suite 1000, Denver, Colo. 80237; 303-796-6161; fax: 303-796-6183

HMO

Staff
Practitioners 515
Board-certified 72%
Specialists 1,685
Includes: 157 psychiatrists, 9 psychologists, 162 Ob/Gyns
Facilities
Hospitals 16
Pharmacies* 3,000
Locations
Administrative 1
Primary care locations 5
Users
Employer/payer groups 253
Single coverage 7,124
Family coverage 5,829
Employees & dependents 26,004
Total 26,285

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Operational date: June 1992.
Federally qualified.
Licensed in: Colorado.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Colorado: Adams, Arapahoe, Boulder, Denver, Douglas, Jefferson, Latimer and Weld counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Kathleen Swenson, president; Mark Donohue, executive director; Elizabeth Knabt, medical director; Rob Tazioli, marketing director.
Contact: Rob Tazioli, 303-796-6150.
** Pharmacies in western region.*
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential PlusCare of Colorado

4643 S. Ulster St., Suite 1000, Denver, Colo. 80237; 303-796-6161; fax: 303-796-6183

POS

Staff	
Practitioners	955
Board-certified	72%
Specialists	1,885
Includes: 157 psychiatrists, 9 psychologists, 162 Ob/Gyns	
Facilities	
Hospitals	16
Pharmacies*	3,000
Locations	
Administrative	1
Primary care locations	5
Users	
Employer/payer groups	494
Single coverage	9,972
Family coverage	10,588
Employees & dependents	44,238
Total	44,342

Operational date: August 1986.
Federally qualified.
Licensed in: Colorado.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Colorado: Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, Gilpin, Jefferson, Latimer and Weld counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Kathleen Swenson, president; Mark Donohue, executive director; Elizabeth Knabt, medical director; Rob Tazioli, marketing director.
Contact: Rob Tazioli, 303-796-6150.
** Pharmacies in western region.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

CONNECTICUT

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff	
Practitioners	1
Specialists	71

Service area: Connecticut: Fairfield, Hartford, New Haven and New London counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans*

151 Farmington Ave., Hartford, Conn. 06156; 860-273-0123

HMO

Staff	
Practitioners	26,375
Specialists	57,711
Includes: 1,131 psychiatrists, 1,022 psychologists, 6,632 Ob/Gyns	
Facilities	
Hospitals	827
Users**	
Total***	1,239,541

For profit.
Service area: Arizona, California, Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Louisiana, Missouri, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Tennessee, Texas, Virginia.
Contracts for behavioral health/substance abuse with AGCA in Pennsylvania; AccessCare in Florida; Benesys in Texas; CMG Health in District of Columbia, Maryland, Virginia; Camelback Managed Care in Arizona; Healthcare Management Services in Ohio; Human Affairs International (HAI) in California, Delaware, New York, North Carolina, Ohio, Tennessee; Mental Health Network in Louisiana; Northwestern Institute of Psychiatry in Illinois; Vista Health Plan in California; Washington University School of Medicine in Missouri; contracts with Primary Eyecare Group for vision in Virginia.
Services: General medical, chiropractic, dental, mental health, vision.
Offers self-insured products.
Contact: Carolyn McPherson, HMO product manager.
** Figures are consolidated, including all HMO plans in this organization. ** Figures as of Sept. 30. *** Figure includes HMO plans owned and managed.*

Aetna Health Plans*

151 Farmington Ave., Hartford, Conn. 06156; 860-273-0123

POS

Staff	
Practitioners	90,000
Facilities	
Hospitals	1,000
Pharmacies	38,000
Users**	
Employer/payer groups	1,000
Total***	2,100,000

Operational date: 1989.
For profit.
Service area: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin, West Virginia.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Contact: Mandi Veil, acting POS product manager.
** Figures are consolidated, including all POS plans in this organization. ** Figures as of Sept. 30. *** Figure includes POS plans owned and managed.*

Aetna Health Plans*

151 Farmington Ave., Hartford, Conn. 06156; 860-273-0123

PPO

Staff	
Users: Group Health**	
Employer/payer groups	1,000
Total Users***	3,400,000

Operational date: 1984.
For profit.
Service area: Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Pu

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Continued from previous page
erto Rico, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin, West Virginia.

Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.

UR: Standard procedures.

Contact: Mandi Veil, PPO product manager.

** Figures are consolidated, including all PPO plans in this organization. ** Figures as of Sept. 30. *** Includes PPO plans owned and managed.*

Aetna Health Plans of Southern New England Inc.

80 Lamberton Road, Windsor, Conn. 06095; 800-223-6857

HMO

Staff
Practitioners 1,342
Specialists 2,825
Includes: 210 psychiatrists, 157 psychologists, 338 Ob/Gyns
Facilities
Hospitals 19
Users
Total 35,088

Operational date: January 1988.
Model type: IPA/Network.
Service area: Connecticut: Fairfield, Hartford, Middlesex, New Haven, Tolland and Windham counties and parts of Litchfield and New London counties.
Services: General medical, chiropractic, dental, mental health, vision, behavioral health, substance abuse.
Officers: David Polk, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 117
Specialists 25
Includes: 1 psychiatrist, 11 psychologists
Facilities
Hospitals* 2
Users: Group Health
Employees & dependents 183,160
Users: Workers Compensation
Single coverage 2,245
Total Users 185,405
Medical Billings
Group Health:
First-half 1995 ..... $26,733,764
1994 ..... $40,317,404
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $26,751,362
1994 ..... $40,344,477

Service area: Connecticut: Fairfield, Hartford, Litchfield, New Haven and Tolland counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CareSys Preferred Provider Network

15 River Road, Wilton, Conn. 06897; 203-761-7300 or 800-992-5531; fax: 203-761-7311 or 800-443-3981

PPO

Specialty: workers comp
Staff
Practitioners 200
Board-certified 95%
Specialists 825
Includes: 16 psychiatrists, 10 psychologists, 10 Ob/Gyns
Facilities
Hospitals 33
Users: Workers Compensation
Employer/payer groups 1
Single coverage 58,000
Total Users 58,000
Medical Billings
Workers Compensation:
First-half 1995 ..... $8,003,738
1994 ..... $13,863,004

Operational date: January 1993.
For profit.
Ownership: The CareSys Co., a subsidiary of Value Health Inc.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties.
Services: General medical, chiropractic, workers compensation, physical therapy, occupational therapy. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by state mandated fee schedule; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings not realized.
UR: Retrospective review, second surgical opinion, hospital bill audits, outpatient service predetermination, case management. UR provided by the PPO.
Officers: Dr. Robert Schultz, medical director; Cecelia O'Donnell, marketing director; Brenda Gates Calia, COO; Carlos M. Navarro, director-managed care operations.
Contact: Sonja Maddox, senior network analyst.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 21
Total Users 130,000

Service area: Connecticut.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare*

900 Cottage Grove Road, Bloomfield, Conn. 06152; 860-726-6000

HMO/POS

Staff
Practitioners 26,092
Board-certified 76.0%
Patients/practitioner 188
Specialists 68,071
Facilities
Hospitals 1,089
Pharmacies 31,264
Users
Employees & dependents 3,288,171
Medicare 50,159
Total 3,338,330
Revenues
First-half 1995 ..... $2,416,571,000
1994 ..... $4,340,628,000

For profit.
Ownership: CIGNA Corp.
Service area: District of Columbia and parts of Arizona, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Louisiana, Maryland, Mississippi, Missouri, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Tennessee, Texas, Utah and Virginia.
Officers: Lawrence P. English, president; Dr. W. Allen Schaffer, head-managed care operations/senior vp; Patricia Rowland, senior vp-marketing/field operations.
** Figures are consolidated, including all HMO/POS plans in this organization.*

CIGNA HealthCare of Connecticut Inc.

900 Cottage Grove Road, Hartford, Conn. 06152-1118; 860-769-2300; fax: 860-769-2399

HMO/POS

Staff
Practitioners 1,245
Board-certified 79.2%
Patients/practitioner 92
Specialists 2,891
Facilities
Hospitals 24
Pharmacies 675
Users
Employer/payer groups 561
Total Users 126,938
Revenues
First-half 1995 ..... $98,563,000
1994 ..... $193,141,000

Operational date: January 1986.
Federally qualified.
Licensed in: Connecticut.
Model type: IPA.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven and Tolland counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 82.4% of members are enrolled.
Officers: Dr. Donald S. Grossman, medical director; Ellen Harrison, general manager; Theresa Vollet, member services manager; Linda Snow, quality manager.
Contact: Mary Phillips, 860-769-2841.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare PPO*

900 Cottage Grove Road, Hartford, Conn. 06152; 203-769-2300; fax: 203-769-2398

PPO

Users: Group Health
Employees & dependents 1,085,800
Total Users 1,085,800
Medical Billings
Total:
First-half 1995 ..... $1,170,000,000
1994 ..... $2,250,000,000

For profit.
Ownership: CIGNA Corp.
Service area: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, Puerto Rico, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia and Wisconsin.

Contracts with Columbus Regional HealthCare System/Circle of Care in Georgia; ETHIX Southwest in Texas; Golden Triangle (Houston) in Texas; Healthcare Network of Greater Milwaukee in Wisconsin; Healthcare Preferred Network in Florida; Managed Care Consultants in Nevada; PPOM in Michigan; Preferred Health Partnership in Tennessee; Preferred Plan in Iowa and Nebraska; PreferredOne in Minnesota; Principal Health Care in Kansas; Vantage Health Services in Oregon.

Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications**.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Preadmission review, precertification, concurrent review, length of stay determination, case management. UR provided by the PPO.
Officers: Ellen Harrison, general manager; Dr. Donald S. Grossman, medical director; Michael Mascolo, sales manager; Vicki McPadden, director-network operations.
Contact: Alanna Sultar, PPO coordinator.
** Figures are consolidated, including all PPO plans in this organization. ** Excluding CHP of Illinois, CIGNA PPO Decatur/Springfield and CIGNA PPO Network of Oklahoma.*

CIGNA PPO Connecticut

900 Cottage Grove Road, Hartford, Conn. 06152; 203-769-2300; fax: 203-769-2398

PPO

Staff
Practitioners 1,186
Board-certified 81.8%
Specialists 2,866
Facilities
Hospitals 25
Pharmacies 3,993
Users: Group Health
Employer/payer groups 176
Employees & dependents 8,987
Total Users 8,987

Operational date: January 1993.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven and Tolland counties.
Officers: Ellen Harrison, general manager; Dr. Donald S. Grossman, medical director; Michael Mascolo, sales manager; Vicki McPadden, director-network operations.
Contact: Alanna Sultar, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

AAPI stands for the American Accreditation Program Inc.

Connecticare Inc.

30 Batterson Park Rd., Farmington, Conn. 06074; 860-674-5700; fax: 860-674-2033

HMO/POS

Staff
Practitioners 1,101
Board-certified 76%
Specialists 3,743
Includes: 219 psychiatrists/psychologists.
Facilities
Hospitals 24
Pharmacies 590
Locations
Administrative 1
Users
Employer/payer groups 415
Single coverage 24,682
Family coverage 19,662
Employees & dependents 135,629
Medicare 2,469
Total Users 138,125
Revenues
First-half 1995 ..... $100,385,518
1994 ..... $92,295,250

Operational date: April 1982.
Federally qualified.
Licensed in: Connecticut, Massachusetts.
Model type: IPA
Not for profit.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham counties. Massachusetts: Hampden County.
Services: General medical, chiropractic, mental health, vision, workers compensation, durable medical equipment, prescription, transplants. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 11% of members are enrolled.
Officers: Marcel Gamache, president; Wade Broughman, vp-finance/operations; Dr. Paul Bluestein, medical director; Eric Kaplan, vp-sales/account management; Carolyn McIntyre, vp-corporate resources.
Contact: Christine Connally, 860-674-2093.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 696
Specialists 4,857
Includes: 82 psychiatrists, 27 psychologists, 440 Ob/Gyns
Facilities
Hospitals 20

Service area: Connecticut.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 247
Specialists 634
Facilities
Hospitals 8
Pharmacies 687

Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties. Contracts with MEDCO Containment Services for prescription Nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Kaiser Permanente

Pond View Corporate Center, 76 Batterson Park Road, Farmington, Conn. 06034; 203-678-6000; fax: 203-678-6140

HMO/POS

Staff
Practitioners 147
Board-certified 96%
Specialists 907
Includes: 17 psychiatrists, 52 psychologists*, 28 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 19
Locations
Administrative 1
Primary care** 14
Users
Employer/payer groups 2,695
Single coverage 32,842
Family coverage 14,532
Employees & dependents*** 93,818
Medicare 7,357
Total Users 113,227
Revenues
First-half 1995 ..... $104,469,872
1994 ..... $213,794,220

Operational date: June 1979.
Service area: Connecticut: Fairfield and Hartford counties, parts of Tolland County, and the cities of Andover, Bolton, Cromwell, Coventry, East Hampton, Hebron, Mansfield Center, Mansfield Depot, Middletown, Milldale, Portland, Storrs, Tolland and Vernon; Massachusetts: Franklin, Hampden and Hampshire counties; New Hampshire: parts of Cheshire County; New York: Westchester County; Vermont: parts of Windham County.
Rating options: Community rating in New York; adjusted community rating.
Point-of-service contracts: 0.53% of members are enrolled.
Officers: Gary Fernandez, regional president; Dr. R. Simi Lyss, regional medical director; Alice DeCapua, director-regional marketing programs; John Gilchrist, health plan manager.
Contact: John Gilchrist, 203-678-6368.
** Includes non-physician staff. ** As of April 1995. *** Year-end 1994.*
See Kaiser Permanente consolidated listing under California.

M.D. Health Plan

6 Devine St., North Haven, Conn. 06473; 203-230-1000; fax: 203-230-0359

HMO

Staff
Practitioners 1,522
Board-certified 90%
Patients/practitioner 75
Specialists 3,211
Facilities
Hospitals 34
Pharmacies 660
Locations
Administrative 1
Users
Employer/payer groups 4,180
Total Users 135,586
Revenues
First-half 1995 ..... $60,647
1994 ..... $101,467

Operational date: October 1987.
Licensed in: Connecticut.
Model type: IPA.
For profit.
Ownership: Health Systems International.
Service area: Connecticut.
Services: General medical, chiropractic, mental health, vision, workers compensation.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 30% of members are enrolled.
Officers: Barbara Bradow, president; Dr. Vincent Catrini, medical director; Christopher Austin, marketing director.
Contact: Laurel Burch-Minakan.

Medical Diagnostic Management Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: outpatient laboratory and radiology
Staff
Specialists 79

Service area: Connecticut.
See Medical Diagnostic Management Inc. consolidated listing under New Jersey.

MedSpan Inc.

55 Farmington Ave., Suite 601, Hartford, Conn. 06105; 203-541-6789; fax: 203-541-6900

PPO

Staff
Practitioners 978
Board-certified 90%

Continued on next page

Connecticut-Delaware

Continued from previous page

Specialists 3,050
Includes: 231 psychiatrists, 68 psychologists, 231 Ob/Gyns
Facilities
Hospitals 22
Users: Group Health
Employer/payer groups 900
Single coverage 12,000
Family coverage 14,000
Employees & dependents 60,000
Total Users 60,000
Medical Billings
Group Health:
First-half 1995 ..... $21,915,093
1994 ..... $33,346,085
Total:
First-half 1995 ..... $21,915,093
1994 ..... $33,346,085

Operational date: October 1990.
For profit.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties.

Contracts with Express Scripts for prescription in Connecticut.

Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings.

UR: Standard procedures, excluding second surgical opinion, outpatient service predetermination. UR provided by the PPO.

Officers: Kevin W. Kelly, president/executive director; Dr. Joseph V. Cook, vp-medical affairs; Sandra N. Armstrong, vp-plan administration; F. Richard LaRocca, controller.

Contact: Kevin W. Kelly.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 2,694
Facilities
Hospitals 23

Service area: Connecticut.

See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 75
Specialists 909
Facilities
Hospitals 15
Users: Workers Compensation
Employer/payer groups 3,000

Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties.

See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Connecticut

148 Eastern Blvd., Glastonbury, Conn. 06033; 203-652-3744; fax: 203-652-3783

POS

Staff
Practitioners 1,184
Board-certified 76.75%
Specialists 2,517
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 286 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 368
Locations
Administrative 1
Users
Total 19,728

Operational date: 1989.
Service area: Connecticut: Hartford, Litchfield, New Haven and Tolland counties.

Officers: Ellen White, executive director; Dr. Philip Bryson, medical director; Rick Matthewson, marketing director.

Contact: Barry Brown, 203-954-6208.

** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Connecticut

148 Eastern Blvd., Glastonbury, Conn. 06033; 203-652-3744; fax: 203-652-3783

PPO

Staff
Practitioners 952
Specialists 2,485
Includes: 124 psychiatrists, 203 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 356
Total Users 25,390

Operational date: 1989.
Service area: Connecticut: Fairfield, Hartford, Litchfield, New Haven and Tolland counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates.

Officers: Ellen White, executive director; Dr. Philip Bryson, medical director.

Contact: Barry Brown, 203-954-6208.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax; 212-780-0410

PPO

Staff
Practitioners 576
Board-certified 95%
Specialists 285
Includes: 57 psychiatrists, 86 psychologists, 115 Ob/Gyns
Facilities
Hospitals 33
Users: Group Health
Employer/payer groups 338
Employees & dependents 205,143

Service area: Connecticut.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 252
Specialists ..... NA
Includes: 60 psychiatrists, 90 psychologists
Facilities
Hospitals 24

Service area: Connecticut.

See National Preferred Provider Network Inc. consolidated listing under New York.

Oxford Health Plans Inc.*

800 Connecticut Ave., Norwalk, Conn. 06854; 203-852-1442; fax: 203-851-1491

HMO/POS

Staff
Practitioners 6,056
Board-certified 93%
Patients/practitioner 127
Specialists 16,077
Includes: 601 psychiatrists, 707 psychologists, 1,695 Ob/Gyns
Facilities
Hospitals 181
Pharmacies 6,403
Locations
Administrative 9
Primary care 7,090
Users
Employer/payer groups 19,926
Single coverage 165,920
Family coverage 131,594
Employees & dependents 592,925
Medicare 42,000
Total 765,200
Revenues
First-half 1995 ..... $704,665,000
1994 ..... $720,728,000

Operational date: June 1986.
Licensed in: Connecticut, New Jersey, New York, Pennsylvania.
Model type: IPA.
For profit.
Service area: Connecticut; New Jersey; New York; Pennsylvania. Member of Affordable Network in 44 states and District of Columbia.

Services: General medical, chiropractic (Connecticut only), dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating; community rating by class; adjusted community rating.

Offers self-insured products.

Point-of-service contracts: 70% of members are enrolled.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: Stephen F. Wiggins, chairman/CEO; David B. Snow Jr., executive vp-health services/marketing/government programs; Dr. Frank Medici, medical director; Jay L. Silverstein, vp-marketing/communications; Robert M. Smoler, executive vp-operations; William M. Sullivan, executive vp-sales; Andrew B. Cassidy, CFO.

Contact: Chuck O'Neill, manager-public relations, 203-851-1854.

** Figures are consolidated, including all HMO/POS plans in this organization.*

Oxford Health Plans Inc.

800 Connecticut Ave., Norwalk, Conn. 06854; 203-852-1442; fax: 203-851-1491

HMO/POS

Staff
Practitioners 704
Board-certified 93%
Specialists 1,998
Includes: 112 psychiatrists, 103 psychologists, 214 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 653
Locations
Administrative 3
Primary care 826
Users
Employer/payer groups 120
Single coverage 1,767
Family coverage 1,886
Employees & dependents 7,830
Total 7,900
Revenues
First-half 1995 ..... $7,273,957
1994 ..... $1,777,158

Operational date: January 1994.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties.

Point-of-service contracts: 82% of members are enrolled.

See Oxford Health Plans Inc. consolidated listing under Connecticut.

Physicians Health Services

120 Hawley Lane, Trumbull, Conn. 06611; 203-381-6400; fax: 203-381-6690

HMO/POS

Staff
Practitioners 3,912
Board-certified 78%
Patients/practitioner 138
Specialists 6,248
Includes: 249 psychiatrists, 83 psychologists, 814 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 2,589
Locations
Administrative 5
Users
Employer/payer groups 1,850
Employees & dependents 193,949
Medicare 9,096
Total 203,045
Revenues
First-half 1995 ..... $158,257,000
1994 ..... $293,944,000

Operational date: October 1976.
Federally qualified.
Licensed in: Connecticut, New York.
NCQA fully accredited.
Model type: IPA.
For profit.
Ownership: Physicians Health Services Inc.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties; New York: Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Dental, workers compensation and vision services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $159.32 single, $411.84 family.

Offers self-insured products.

Point-of-service contracts: 32% of members are enrolled.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: Michael E. Herbert, president/CEO; Robert L. Natt, executive vp/COO; Dr. Richard C. O'Connor, medical director; Paul Philpott, senior vp-marketing; Regina Campbell, senior vp-legal affairs/human resources; James L. Elrod Jr., senior vp-finance/CFO.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 369
Includes: 40 psychiatrists, 197 psychologists
Facilities
Hospitals 12

Service area: Connecticut.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

33 Madison Ave., 26th Floor, New York, N.Y., 10017; 212-983-5160; fax: 212-983-7128

PPO

Staff
Practitioners 1,098
Specialists 1,422
Facilities
Hospitals 17
Pharmacies 662
Users: Group Health
Employer/payer groups 2,743
Employees & dependents 13,114
Total Users 13,114

Operational date: July 1994.
Service area: Connecticut: Bridgeport, Greenwich, Hartford, Middletown, New Britain, New London, New Haven, Norwalk, Norwich, Stamford.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Operational date: 1992.
Service area: Connecticut: Norwalk and Waterbury counties.

See ProAmerica Managed Care Inc. consolidated listing under Texas. *

Suburban Health Plan Inc.

680 Bridgeport Ave., Shelton, Conn. 06484; 203-926-8882; fax: 203-925-1202

HMO/POS

Staff
Practitioners 200
Board-certified 90%
Patients/practitioner 16.4
Specialists 125
Includes: 20 psychiatrists, 4 psychologists, 43 Ob/Gyns
Facilities
Hospitals 5
Locations
Administrative 1
Users
Employer/payer groups 245
Single coverage 795
Family coverage 797
Employees & dependents 3,273
Revenues
First-half 1995 ..... $3,144,668
1994 ..... $5,679,698

Operational date: February 1988.
Licensed in: Connecticut.
Model type: IPA.
For profit.
Ownership: Griffin Health Services Corp.
Service area: Connecticut: Fairfield and New Haven counties and parts of Litchfield County.

Services: General medical, chiropractic, mental health, vision, alcohol/substance abuse, wellness, health promotion. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $185.32 single, $485.71 family.

Offers self-insured products.

Enrollment options: Individual enrollment allowed.

Officers: John Bustelos Jr., president; Harry Blair, executive director; Dr. Kenneth Doubler, medical director; Timothy Pusch, sales manager; Elizabeth Hanson, director-operations; Diana Trumbley, controller.

U.S. Healthcare Inc.

Middlesex Corporate Center, 213 Court St., 7th Floor, Middletown, Conn. 06457-3367; 203-347-8855; fax: 203-638-6599

HMO/POS

Staff
Practitioners 510
Specialists 1,740
Users
Employees & dependents 41,000
Medicare 1,000
Total 42,000
Revenues
First-half 1995 ..... $35,287,000
1994 ..... $60,638,000

Operational date: December 1986.
Licensed in: Connecticut.
NCQA fully accredited.
Service area: Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland and Windham counties.

Rating options: Community rating: $175.60 single, $466.90 family.

Point-of-service contracts: 35% of members are enrolled.

Offers non-federally qualified programs.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.

Officers: Timothy E. Nolan, president; Dr. Steven Upham, medical director.

See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

DELAWARE

Aetna Health Plans of New Jersey Inc.

Chesterbrook Corporate Center, 955 Chesterbrook Blvd., Suite 200, Wayne, Pa. 19087-5693; 610-251-6423

HMO

Staff
Practitioners 363
Specialists 992
Includes: 17 psychiatrists, 57 psychologists, 67 Ob/Gyns
Facilities
Hospitals 8
Users
Total 4,426

Operational date: January 1992.
Licensed in: Delaware.
Model type: IPA.
Service area: Delaware: New Castle, Kent and Sussex counties.

Contracts with Human Affairs International (HAI) for behavioral health/substance abuse in Delaware.

Services: General medical, chiropractic, dental, mental health, vision.

Officers: Anthony Buividas, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 131
Specialists 177
46 Ob/Gyns
Facilities
Hospitals* 6
Users: Group Health
Employees & dependents 16,794
Total Users 16,794
Medical Billings
Group Health:
First-half 1995 ..... $2,451,228
1994 ..... $3,696,716
Total:
First-half 1995 ..... $2,451,228
1994 ..... $3,696,716

Service area: Delaware: Kent and New Castle counties.

** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Continued on next page

Delaware-District of Columbia

Continued from previous page

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Specialists 94
Facilities
Hospitals 1

Service area: Delaware: New Castle county.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 30,000

Service area: Delaware.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Delaware Inc.

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700; fax: 302-477-3707

HMO/POS

Staff
Practitioners 137
Board-certified 69.3%
Patients/practitioner 37
Specialists 431
Facilities
Hospitals 12
Pharmacies 146
Users
Employer/payer groups 120
Total 5,429
Revenues
First-half 1995 ..... $4,485,145
1994 ..... $8,188,224

Operational date: May 1985.
Federally qualified.
Licensed in: Delaware.
NCQA one-year accredited.
Model type: IPA.
Service area: Delaware: Kent, Newcastle and Sussex counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 72.3% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dr. Norman R. Scott, medical director/acting executive director; Diana Wing, provider relations manager; Sandy Brower-Stenger, quality assurance manager.
Contact: Diana Wing, 302-477-3717.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO of Delaware Valley

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700; fax: 302-477-3708

PPO

Staff
Practitioners 149
Board-certified 73.8%
Specialists 386
Facilities
Hospitals 15
Users: Group Health
Employer/payer groups 72
Employees & dependents 2,323
Total Users 2,323

Operational date: January 1993.
Service area: Delaware: Kent, New Castle and Sussex counties.
Officers: Larry Savage, general manager; Dr. Norman Scott, medical director; Diana Wing, provider relations manager.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 72
Specialists 200
Facilities
Hospitals 4
Pharmacies 127

Service area: Delaware: Kent, New Castle and Sussex counties. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MetraHealth PPO-Wilmington

1500 S. Columbus Blvd., Philadelphia, Pa. 19147; 215-218-3282; fax: 215-218-3242

PPO

Staff
Practitioners* 1,198
Specialists* 4,076
113 psychiatrists*, 379 Ob/Gyns*
Facilities
Hospitals* 58
Pharmacies* 687
Total Users 267

Operational date: 1988.
Service area: Delaware: Wilmington and Delaware counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: William G. Copeland Jr., executive director; Elliot Holtz, marketing director.
Contact: Donna Brown, 215-218-3215.
** Figures include contracted providers and facilities in the greater Philadelphia area.*

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax; 212-780-0410

PPO

Staff
Practitioners 261
Board-certified 97%
Specialists 103
Includes: 26 psychiatrists, 39 psychologists, 42 Ob/Gyns
Facilities
Hospitals 17
Users: Group Health
Employer/payer groups 151
Employees & dependents 85,794
Total Users 28,598

Service area: Delaware.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 6 psychologists

Service area: Delaware.

See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 54
Includes: 8 psychiatrists, 15 psychologists
Facilities
Hospitals 4

Service area: Delaware.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Delaware Division

Little Falls Center II, 2751 Centerville Road, Suite 400, Wilmington, Del. 19808; 302-995-6100; fax: 302-633-4044

PPO

Staff
Practitioners 261
Board-certified 65%
Specialists 581
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 5
Employees & dependents 5,603
Total Users 5,603

Operational date: July 1990.
Service area: Delaware: Kent, New Castle and Sussex counties; Maryland: Caroline, Dorchester, Kent, Queen Anne, Talbot and Wicomico counties.
Officers: Rob White, executive director; Dr. Maurice Liebesman, medical director.
Contact: Elizabeth Coan, manager-provider relations.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Operational date: 1987.
Service area: Delaware.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

U.S. Healthcare Inc.

980 Jolly Road, P.O. Box 1109, Blue Bell, Pa. 19422; 215-628-4800; fax: 215-628-6858

HMO/POS

Staff
Practitioners 990
Specialists 4,351
Users
Employees & dependents 45,000
Medicare 1,000
Total 46,000
Revenues
First-half 1995 ..... $36,956,000
1994 ..... $57,010,000

Operational date: April 1987.
Licensed in: Delaware, District of Columbia, Maryland.
Service area: Delaware: Kent, New Castle and Sussex counties; District of Columbia; Maryland: Anne Arundel, Baltimore, Calvert, Carroll, Cecil, Charles, Frederick, Harford, Howard, Kent, Montgomery, Prince Georges, St. Marys, Queen Annes and Wicomico counties and the city of Baltimore.
Rating options: Community rating: $173.70 single, $469.60 family.
Point-of-service contracts: 16% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Michael J. Cardillo, president; Dr. Ronald J. Brooks, medical director.

See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

District of Columbia

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 43
Specialists 432
Facilities
Hospitals 2
Users: Group Health
Employees & dependents 1,741
Total 1,741

Service area: District of Columbia.

See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of the Mid Atlantic Inc.-District of Columbia/Baltimore

7799 Leesburg Pike, Suite 1100 S., Falls Church, Va. 22043; 703-903-7100

HMO

Staff
Practitioners 1,497
Specialists 3,602
Includes: 1 psychologist, 490 Ob/Gyns
Facilities
Hospitals 42
Users
Total 66,951

Operational date: January 1984.
Licensed in: District of Columbia, Maryland, Virginia.
Model type: IPA.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Carroll, Cecil, Frederick, Hartford, Howard, Montgomery, Prince Georges and Washington counties and the city of Baltimore; Virginia: Arlington, Caroline, Fairfax, King George, Loudoun, Prince William, Spotsylvania, Stafford and Westmoreland counties and the cities of Alexandria, Fairfax, Falls Church, Fredericksburg, Manassas and Manassas Park.

Contracts with CMG for behavioral health/substance abuse in District of Columbia, Maryland and Virginia.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Pat Farrell, acting market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 304
Specialists 7
Includes: 4 psychiatrists
Facilities
Hospitals* 9
Users: Group Health
Employees & dependents 8,879
Users: Workers Compensation
Single coverage 6,736
Total Users 15,615
Medical Billings
Group Health:
First-half 1995 ..... $1,295,966
1994 ..... $1,954,456
Workers Compensation:
First-half 1995 ..... $52,793
1994 ..... $81,219
Total:
First-half 1995 ..... $1,348,758
1994 ..... $2,035,676

Service area: District of Columbia.
** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 67
Facilities
Hospitals 10

Service area: District of Columbia.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 1
Total Users 50,000

Service area: District of Columbia.

See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

11400 Commerce Park Drive, Suite 260, Reston, Va. 22091; 703-758-9700; fax: 703-758-7452

PPO

Staff
Practitioners 155
Board-certified 72.9%
Specialists 767
Includes: 44 psychiatrists, 49 Ob/Gyns
Facilities
Hospitals 6
Pharmacies* 75
Users: Group Health
Employer/payer groups 64
Employees & dependents 19,783
Users: Workers Compensation
Employer/payer groups 16
Medical Billings**
Group Health:
First-half 1995 ..... $1,673,561
1994 ..... $4,131,377
Workers Compensation:
First-half 1995 ..... $1,355,515
1994 ..... $2,521,365
Total:
First-half 1995 ..... $3,029,076
1994 ..... $6,652,742

Operational date: July 1989.
Service area: District of Columbia.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 740
Specialists 1,826
Facilities
Hospitals 8
Pharmacies 120

Service area: District of Columbia. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 3
Specialists 19
Facilities
Hospitals 4
Users: Workers Compensation
Employer/payer groups 400

Service area: District of Columbia.

See MetraComp Network consolidated listing under Florida.

MetraHealth POS-Washington D.C./ Northern Virginia

8230 Boone Blvd., Suite 420, Vienna, Va. 22182; 703-902-2425; fax: 703-902-2430

POS

Staff
Practitioners 1,422
Board-certified 81%
Specialists 9,452
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 547 Ob/Gyns
Facilities
Hospitals 21
Pharmacies 535
Locations
Administrative 1
Users
Total 35,930

Operational date: 1986.
Service area: District of Columbia; Maryland: Charles, Frederick, Montgomery, Prince George's and Washington counties; Pennsylvania: city of Chambersburg; Virginia: Fairfax, Loudoun and Prince William counties and the cities of Alexandria, Arlington, Falls Church and

Continued on next page

District of Columbia-Florida

Continued from previous page
Manassas; West Virginia: city of Martinsburg.

Officers: Harriet Metz, executive director; Chris Wilson, marketing director.

Contact: Eric M. Sanner, 703-902-2221.

** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Washington D.C./ Northern Virginia

8230 Boone Blvd., Suite 420, Vienna, Va. 22182; 703-902-2425; fax: 703-902-2430

PPO

Staff
Practitioners 1,459
Specialists 4,916
Includes: 224 psychiatrists, 551 Ob/Gyns
Facilities
Hospitals 21
Pharmacies 535
Users
Total Users 43,488

Operational date: 1989.
Service area: District of Columbia; Maryland: Charles, Frederick, Montgomery, Prince George's and Washington counties; Pennsylvania: Chambersburg City; Virginia: Fairfax, Loudon and Prince William counties and the cities of Alexandria, Arlington, Falls Church Manassas; West Virginia: city of Martinsburg.
Compensation: Negotiates hospital charges by per diem.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Eric Sanner, 703-902-2221.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 123
Board-certified 87%
Specialists 51
Includes: 12 psychiatrists, 14 psychologists, 24 Ob/Gyns
Facilities
Hospitals 9
Users: Group Health
Employer/payer groups 74
Employees & dependents 134,891

Service area: District of Columbia.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 29 psychologists
Facilities
Hospitals 4

Service area: District of Columbia.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 59
Includes: 6 psychiatrists, 42 psychologists

Service area: District of Columbia.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 108
Specialists 255
Facilities
Hospitals 4

Operational date: 1990.
Service area: District of Columbia.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

FLORIDA

AHL Select Provider Network*

1776 American Heritage Life Drive, Jacksonville, Fla. 32224; 904-992-2656; fax: 904-992-2695

PPO

Staff
Practitioners 2,239
Board-certified 83%
Specialists 6,431
Includes: 183 psychiatrists, 355 psychologists, 723 Ob/Gyns
Facilities
Hospitals 110
Users: Group Health
Employer/payer groups 45
Single coverage 31,725
Family coverage 37,900
Employees & dependents 164,350
Total Users 164,350
Medical Billings
Group Health:
First-half 1995 ..... $79,181,000
1994 ..... $130,570,000

Operational date: July 1988.
For profit.
Ownership: American Heritage Life Insurance Co.
Service area: Florida: 36 counties.
Contracts with Baptist Health Plan and Healthchoice in Alabama; CAPP CARE nationwide; Commonwealth Healthcare Alliance in Kentucky; Gulf Health Plan in Alabama; MedCost in North Carolina and South Carolina; North Texas Healthcare in Texas; Preferred Health Partnership and Signature Health Alliance in Tennessee; Southcare Medical Alliance in Georgia; Southeast Medical Alliance in Arkansas, Louisiana and Mississippi; Virginia Health Network in Virginia.
Services: General medical, chiropractic, mental health, podiatry. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, including prenatal review. UR provided by the PPO.
Officers: Chris A. Verlander, president; Dr. Richard Glock, medical director; Robert J. Young, vp-group marketing; James H. Baum, senior vp-group department; K. Pearl Harrison, vp-claims/health care relations.
Contact: Lisa S. Turley, director-AHL select provider network.
** Figures are consolidated, including all PPO plans in this organization.*

Aetna Health Plans of Florida Inc.-Brevard County

2400 Maitland Center Parkway, Suite 217-F380, Maitland, Fla. 32751; 407-660-2825

HMO

Staff
Practitioners 38
Specialists 74
Includes: 10 Ob/Gyns
Facilities
Hospitals 3

Operational date: July 1995.
Licensed in: Florida.
Model type: IPA.
Service area: Florida: Brevard County.
Contracts with AccessCare for behavioral health/substance abuse in Florida.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Kathleen Sink, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Florida Inc.-Fort Myers

4890 W. Kennedy Blvd., Suite 545, Tampa, Fla. 33630-3123; 813-287-7820

HMO

Staff
Practitioners 59
Specialists 147
Includes: 9 Ob/Gyns
Facilities
Hospitals 4

Operational date: July 1985.
Licensed in: Florida.
NCQA one year accredited.
Model type: IPA.
Service area: Florida: Lee County.
Contracts with AccessCare for behavioral health/substance abuse in Florida.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Jon Glaudemans, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Florida Inc.-Orlando

2400 Maitland Center Parkway, Suite 217-F380, Maitland, Fla. 32751; 407-660-2825

HMO

Staff
Practitioners 111
Specialists 169
Includes: 22 Ob/Gyns
Facilities
Hospitals 5

Operational date: August 1995.
Licensed in: Florida.
Model type: IPA.
Service area: Florida: Orange, Osceola and Seminole counties.
Contracts with AccessCare for behavioral health/substance abuse in Florida.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Kathleen Sink, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Florida Inc.-Tampa Bay/ St. Petersburg

4890 W. Kennedy Blvd., Suite 545, Tampa, Fla. 33630-3123; 813-287-7820

HMO

Staff
Practitioners 316
Specialists 592
Includes: 95 Ob/Gyns
Facilities
Hospitals 24
Users
Total 17,939

Operational date: October 1988.
Licensed in: Florida.
NCQA one year accredited.
Model type: IPA.
Service area: Florida: Hillsborough, Manatee, Pasco, Pinellas and Sarasota counties and parts of Polk County.
Contracts with AccessCare for behavioral health/substance abuse in Florida.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Jon Glaudemans, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

All Florida PPO Inc.

Suite 303, 351 S. Cypress Road, Pompano Beach, Fla. 33060-7166; 800-831-9710; fax: 954-946-0978

PPO

Staff
Practitioners 3,440
Board-certified 84.7%
Specialists 5,194
Includes: 320 psychiatrists, 194 psychologists, 641 Ob/Gyns
Facilities
Hospitals 140
Users: Group Health
Employer/payer groups 5
Single coverage 145,500
Family coverage 800
Employees & dependents 147,000
Users: Workers Compensation
Employer/payer groups 7
Single coverage 3,500
Total Users 150,500

Operational date: July 1993.
For profit.
Service area: Florida.
Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by outside contract.
Officers: Reg Watkins, president.

AnciCare PPO*

8100 Governors Square Blvd., Suite 403, Miami Lakes, Fla. 33016; 800-414-4674; fax: 305-826-7482

PPO

Specialty: diagnostics
Staff
Practitioners 500
Board-certified 100%
Facilities
Hospitals 350
Users: Workers Compensation
Employer/payer groups 200
Single coverage 5,000,000
Total Users 5,000,000
Medical Billings
Workers Compensation:
First-half 1995 ..... $4,000,000
1994 ..... $2,000,000
Total:
First-half 1995 ..... $4,250,000
1994 ..... $2,000,000

Operational date: January 1994.
For profit.
Ownership: Managed Care Networks Inc.
Service area: Alabama, Arizona, California, Florida, Georgia, Illinois, Louisiana, Maryland, Nevada, New Jersey, New York, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas. Contracts with CorVel Corp., HIP of Florida, MedView Services and USA HealthNet in Florida.
Services: Diagnostics. Services available unbundled. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by flat rates, capitation; is compensated by insurers, TPAs; charges flat fee per employee.
UR: Preadmission hospital review, retrospective review, hospital bill audits, outpatient service predetermination, case management. UR provided by the PPO.
Officers: Michael A. Cabrera, president; Donna L. Merkin, manager-customer service.
Contact: Donna L. Merkin.
** Figures are consolidated, including all PPO plans in this organization.*

Anthem Health

10199 Southside Blvd., Suite 301, Jacksonville, Fla. 32256; 800-515-2263; fax: 904-279-2097

PPO

Staff
Practitioners 2,500
Board-certified 85%
Specialists 8,000
Facilities
Hospitals 167
Users: Group Health
Employer/payer groups 1,050
Employees & dependents 161,704
Total Users 161,704

Operational date: 1983.
Service area: Florida: 40 counties; Georgia: Camden and Ware counties; Tennessee: Davidson, Lauderdale, Obion, Shelby, Sumner and Tipton counties; Virginia: Daguoson, Grafton, Hampton, Newport News, Williamsburg and Yorktown counties.
Contracts with Carilion Health Plan in Virginia; HealthNet in Tennessee; Lifeforce in Tennessee; MedCost Preferred in North and South Carolina; Preferred Health Partnership in Tennessee; Southcare in Georgia; Virginia Health Network in Virginia.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: John D. Cuny, CEO; Glenn Kollen, vp-marketing/product development; Dr. Gary Winfield, medical director; James L. Boone, marketing director.
Contact: Paula Menendez, 904-363-7470.
See Anthem Health Network PPO consolidated listing under Indiana.

Anthem Health Plan of Florida Inc.

10199 Southside Blvd., Suite 301, Jacksonville, Fla. 32256; 800-515-2263; fax: 904-279-2097

HMO/POS

Staff
Practitioners 584
Board-certified 85%
Patients/practitioner 36
Specialists 2,401
Facilities
Hospitals 54
Pharmacies 296
Locations
Administrative 2
Primary care 584
Users
Employer/payer groups 32
Total 28,120

Operational date: March 1987.
Licensed in: Florida.
NCQA provisionally accredited.
Model type: IPA.
Service area: Florida: Alachua, Baker, Broward, Clay, Dade, Duval, Hillsborough, Manatee, Orange, Palm Beach, Pasco, Pinellas, Sarasota, Seminole and Volusia counties.
Services: General medical, chiropractic, mental health. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: John D. Cuny, CEO; Glenn Kollen, vp-marketing/product development; Dr. Gary Winfield, medical director; James L. Boone, marketing director.
Contact: Paula Menendez, 904-363-7420.
See Anthem Health HMO/POS consolidated listing under Indiana.

AvMed Health Plan

9400 S. Dadeland Blvd., Miami, Fla. 33156; 800-228-0660; fax: 305-671-4783

HMO/POS

Staff
Practitioners 1,963
Board-certified 72%
Patients/practitioner 143
Specialists 3,973
Includes: 58 psychiatrists, 99 psychologists, 440 Ob/Gyns
Facilities
Hospitals 121
Pharmacies 1,240
Locations
Administrative 6
Users
Employer/payer groups 6,024
Single coverage 55,870
Family coverage 53,392
Employees & dependents 227,338
Medicare 50,089
Total 280,195
Revenues
First-half 1995 ..... $253,494,470
1994 ..... $372,617,418

Operational date: January 1973.
Federally qualified.
Licensed in: Florida.
NCQA one year accredited.
Model type: IPA.
Not for profit.
Ownership: SantaFe Health Care Inc.
Service area: Florida: 31 counties.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $140.18 single, $364.47 family; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 2% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Edward C. Peddie, president/CEO; Robert Hudson, executive vp/general manager; James Moffat, group vp-medical operations; Gerald O'Neil, group vp-sales; Edwin Hannum,

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Business Insurance®

Continued from page 28
group vp-service; Anne Taylor, group vp-network administration.
Contact: Mary Lou Maxie, 305-671-4701.

BayCare Health Network Inc.

17757 U.S. Highway 19 N., Suite 100, Clearwater, Fla. 34624; 813-535-3335; fax: 813-532-6188

PPO

Staff
Practitioners 475
Board-certified 100%
Specialists 1,000
Includes: 28 psychiatrists, 15 psychologists, 115 Ob/Gyns
Facilities
Hospitals 14
Users: Group Health
Employees & dependents 80,000
Users: Workers Compensation
Single coverage 40,000
Total Users 120,000

Operational date: January 1991.
For profit.
Service area: Florida: Hillsborough, Pasco and Pinellas counties.
Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedure, excluding hospital bill audits. UR provided by the PPO and by outside contract.
Officers: William F. Norsworthy, president; Dr. Mark S. Michelman, medical director; Tom O'Rear, marketing director.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 5,106
Specialists 12,936
Includes: 369 psychiatrists, 395 psychologists, 1,070 Ob/Gyns
Facilities*
Hospitals** 251
Users: Group Health
Employees & dependents 953,833
Users: Workers Compensation
Single coverage 57,255
Total Users 1,011,138
Medical Billings
Group Health:
First-half 1995 ..... $139,227,360
1994 ..... $209,969,897
Workers Compensation:
First-half 1995 ..... $448,737
1994 ..... $630,365
Total:
First-half 1995 ..... $139,676,098
1994 ..... $210,660,262

Service area: Florida: 61 counties.
Contracts with Dimension in Florida.
** Excludes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 2,093
Facilities
Hospitals 107

Service area: Florida: 27 counties.
Contracts with AHL in Florida.
See CAPP CARE Inc. consolidated listing under California.

Capital Health Plan

2140 Centerville Place, Tallahassee, Fla. 32308; 904-386-1847; fax: 904-422-3180

HMO

Staff
Practitioners 70
Board-certified 93%
Patients/practitioner 835
Specialists 181
Includes: 2 psychiatrists, 1 psychologist, 14 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 20
Locations
Administrative 1
Primary care 25
Users
Employer/payer groups 1,000
Single coverage 14,117
Family coverage 14,001
Employees & dependents 56,401
Medicare 2,065
Total 58,466

Operational date: July 1982.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: Staff/Network.
Not for profit.
Service area: Florida: Gadsden, Jefferson, Leon, Taylor and Wakulla counties. Contracts with HMO-USA nationwide.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: John Hogan, executive director; F.G. Huber, medical director; Sue Conte, director-marketing/member services.
Contact: Sue Conte.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 91
Total Users 2,500,000

Service area: Florida.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Florida Inc.-Orlando

1101 N. Lake Destiny Road, Suite 300, Maitland, Fla. 32751; 407-660-1344; fax: 407-875-0911

HMO/POS

Staff
Practitioners 236
Board-certified 76.3%
Patients/practitioner 373
Specialists 688
Facilities
Hospitals 14
Pharmacies 472
Users
Employer/payer groups 500
Total 72,333
Revenues
First-half 1995 ..... $51,906,000
1994 ..... $96,437,000

Operational date: January 1984.
Federally qualified.
Licensed in: Florida.
Model type: IPA/Staff.
Service area: Florida: Lake, Orange, Osceola, Seminole and Volusia counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 36.1% of members are enrolled.
Offers non-federally qualified programs.
Officers: Stephen Harris, executive director; Dr. Peter C. Dandalides, medical director; Harriet P. Wallsh, provider relations director; Betty Kimmel, general manager; Mary Atkinson, member services manager; Elizabeth Barnett, quality manager.
Contact: Victoria Delaney, 813-282-6505.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Florida Inc.-South Florida

15600 N.W. 67 Ave., Suite 301, Miami Lakes, Fla. 33014; 305-826-6200; fax: 305-826-6212

HMO/POS

Staff
Practitioners 596
Board-certified 75.8%
Patients/practitioner 170
Specialists 1,974
Facilities
Hospitals 31
Pharmacies 1,202
Users
Employer/payer groups 465
Total 107,532
Revenues
First-half 1995 ..... $75,766,000
1994 ..... $121,448,000

Operational date: July 1974.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: IPA.
Service area: Florida: Broward, Dade and Palm Beach counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 45.1% of members are enrolled.
Offers non-federally qualified programs.
Officers: Stephen D. Harris, executive director; Dr. Peter C. Dandalides, medical director; Harriet P. Wallsh, provider relations director; Betty Kimmel, general manager; Mary Atkinson, member services manager; Elizabeth Barnett, quality manager.
Contact: Victoria Delaney, 813-282-6505.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Florida Inc.-Tampa

5404 Cypress Center Drive, Suite 345, Tampa, Fla. 33609; 813-281-1000; fax: 813-282-0356

HMO/POS

Staff
Practitioners 456
Board-certified 75.4%
Patients/practitioner 381
Specialists 1,665
Facilities
Hospitals 22
Pharmacies 617
Users
Employer/payer groups 1,169
Total 171,104
Revenues
First-half 1995 ..... $134,648,000
1994 ..... $254,351,000

Operational date: July 1981.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: IPA/Staff.
Service area: Florida: Hillsborough, Pasco and Pinellas counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 26.5% of members are enrolled.
Offers non-federally qualified programs.
Officers: Stephan Harris, executive director; Dr. Peter C. Dandalides, medical director; Suzanne Lewis, provider relations manager; Betty Kimmel, general manager; Mary Atkinson, member services manager; Elizabeth Barnett, quality manager.
Contact: Victoria Delaney, 813-282-6505.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Cocoa Beach

5404 Cypress Center Drive, Tampa, Fla. 33609; 813-281-1000; fax: 813-282-0356

PPO

Staff
Practitioners 71
Board-certified 93%
Specialists 240
Facilities
Hospitals 2
Pharmacies 1,273
Users: Group Health
Employer/payer groups 60
Employees & dependents 1,056
Total Users 1,056

Operational date: September 1992.
Service area: Florida: Brevard County.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Dr. Peter Dandalides, medical director; Margaret Mainzer, account manager; H. James Mioduch, regional pharmacy director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Fort Myers

5404 Cypress Center Drive, Tampa, Fla. 33609; 813-281-1000; fax: 813-282-0356

PPO

Staff
Practitioners 74
Board-certified 71.6%
Specialists 262
Facilities
Hospitals 4
Users: Group Health
Employer/payer groups 76
Employees & dependents 3,036
Total Users 3,036

Operational date: January 1993.
Service area: Florida: Lee County.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Dr. Peter Dandalides, medical director; Suzanne Lewis, provider relations manager.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Jacksonville

5404 Cypress Center Drive, Tampa, Fla. 33609; 813-281-1000; fax: 813-282-0356

PPO

Staff
Practitioners 216
Board-certified 92.6%
Specialists 662
Facilities
Hospitals 8
Pharmacies 1,274
Users: Group Health
Employer/payer groups 144
Employees & dependents 8,415
Total Users 8,415

Operational date: July 1991.
Service area: Florida: Baker, Bradford, Clay, Duval, Nassau, St. Johns and Union counties.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Dr. Malcolm Moss, medical director; William Antonello, marketing director; Joe Gregar, sales manager.
Contact: Louise Warga, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Ocala

5404 Cypress Center Drive, Tampa, Fla. 33609; 813-281-1000; fax: 813-282-0356

PPO

Staff
Practitioners 86
Board-certified 92.8%
Specialists 496
Facilities
Hospitals 4
Pharmacies 1,273
Users: Group Health
Employer/payer groups 67
Employees & dependents 1,896
Total Users 1,896

Operational date: July 1991.
Service area: Florida: Alachua and Marion counties.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Dr. Peter Dandalides, medical director; Margaret Mainzer, account manager; H. James Mioduch, regional pharmacy director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO South Florida

15600 N.W. 67th Ave., Suite 310, Miami, Fla. 33014; 305-826-6200; fax: 305-826-6212

PPO

Staff
Practitioners 1,107
Board-certified 72.5%
Specialists 2,743
Facilities
Hospitals 43
Users: Group Health
Employer/payer groups 259
Employees & dependents 53,418
Total Users 53,418

Operational date: October 1984.
Service area: Florida: Broward, Dade and Palm Beach counties.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Dr. Malcolm Moss, medical director; William Antonello, marketing director; Joe Gregor, sales manager.
Contact: Louise Warga, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Tampa

5404 Cypress Center Drive, Tampa, Fla. 33609; 813-281-1000; fax: 813-282-0356

PPO

Staff
Practitioners 580
Board-certified 77.7%
Specialists 2,145
Facilities
Hospitals 29
Users: Group Health
Employer/payer groups 276
Employees & dependents 27,155
Total Users 27,155

Operational date: January 1988.
Service area: Florida: Hillsborough, Pasco and Pinellas counties.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Dr. Peter Dandalides, medical director; William Antonello, marketing director; Joe Gregor, sales manager; Sue McMurray, finance director; H. James Mioduch, regional pharmacy director.
Contact: Suzanne Lewis, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

2605 Maitland Center Parkway, Maitland, Fla. 32751; 407-660-2611; fax: 407-660-1741

PPO

Staff
Practitioners 1,059
Board-certified 47.1%
Specialists 4,073
Includes: 158 psychiatrists, 462 Ob/Gyns
Facilities
Hospitals 85
Pharmacies* 1,817
Users: Group Health
Employer/payer groups 54
Employees & dependents 10,310
Total users 10,310
Medical Billings**
Group Health:
First-half 1995 ..... $787,717
1994 ..... $1,099,684
Total:
First-half 1995 ..... $787,717
1994 ..... $1,099,684

Operational date: July 1992.
Service area: Florida: 47 counties.
** Available through sister company ValueRx. ** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 5,302
Specialists 22,010
Includes: 531 psychiatrists, 812 psychologists, 2,456 Ob/Gyns
Facilities
Hospitals 281

Service area: Florida.
See CorCare consolidated listing under California.

Florida Health Choice Plan

5300 W. Atlantic Ave., Suite 302, Delray Beach, Fla. 33484; 407-496-0505; fax: 407-496-0513

PPO

Staff
Practitioners 1,191
Board-certified 84%
Specialists 2,280
Includes: 67 psychiatrists, 302 Ob/Gyns
Facilities
Hospitals 32
Users: Group Health
Employer/payer groups 4,500
Single & family coverage 88,265

Operational date: March 1984.
Continued on next page

Continued from previous page

Not for profit.

Service area: Florida: Broward, Dade, Indian River, Martin, Palm Beach and St. Lucie counties.

Contracts with Florida First Preferred, Principal Health Care and Volusia Health Network in Florida.

Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee.

UR: Standard procedures, excluding hospital bill audits, outpatient service predetermination. UR provided by the PPO.

Officers: W. Brent Casey, president; Dr. Edmund Lundy, medical director; Claudia Forrest, marketing director; Timothy Galdencio, CFO.

Global Medical Management Inc.

7901 S.W. 36th St., Suite 100, Davie, Fla. 33328; 305-370-6404; 305-370-8130

PPO

Staff
Practitioners 114,000
Facilities
Hospitals 2,032
Users: Group Health
Employees & dependents 43,800,000
Medical Billings
Group Health:
First-half 1995 ..... $25,000,000
1994 ..... $41,000,000

Operational date: July 1992.
For profit.
Service area: Nationwide, Australia, South America and Western Europe.

Services: General medical, chiropractic, mental health, durable medical equipment, ancillary care. Services available unbundled. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges by percent of savings. The PPO will adjust fees based on savings realized.

UR: Standard procedures. UR provided by the PPO.

Officers: Martin B. Smith Jr., president; Dr. Wayne Lee, medical director; Loren Gootar, marketing director; R.T. Heusinkveld, chairman.

Contact: Loren Gootar.

HIP Health Plan of Florida Inc.

200 & 300 S. Park Road, Hollywood, Fla. 33021; 800-447-5116; fax: 305-961-4471

HMO/POS

Staff
Practitioners 700
Board-certified 85%
Patients/practitioner 82
Specialists 2,175
Locations
Administrative 6
Primary care 700
Users
Employees & dependents 48,847
Medicare 8,570
Total 57,417
Revenues
1994 ..... $69,204,703

Operational date: June 1987.
Licensed in: Florida.
NCQA one-year accreditation.
Model type: IPA.
Not for profit.
Ownership: Health Insurance Plan (HIP) of Greater New York.

Service area: Florida: Broward, Dade, Hernando, Hillsborough, Palm Beach, Pasco and Pinellas counties.

Contracts with Oral Health Services for dental in Florida.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating; community rating by class; adjusted community rating.

Offers self-insured products.

Point-of-service contracts: 0.1% of members are enrolled.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: Steven M. Cohen, president/CEO; Pamela Adams, senior vp-operations/corporate development; Dr. Robin Gipps, medical director; Gerald Cohen, vp/general counsel; Caswell J. Fitzpatrick, vp-marketing; Laurie Levine, vp-finance; Judy Kohn, vp-provider services; Robert T. Jones, vp-government relations.

Contact: William Jesse Hobbs, 800-447-5116 ext. 4335.

Health Options Inc.

P.O. Box 1798, Jacksonville, Fla. 32231; 904-363-5638; fax: 904-5797

HMO/POS

Staff
Practitioners 2,114
Board-certified 80%
Patients/practitioner 223
Specialists 7,509
Includes: 76 psychiatrists, 61 psychologists, 580 Ob/Gyns
Facilities
Hospitals 125
Pharmacies 1,300
Locations
Administrative 10
Users
Employer/payer groups 12,000
Single coverage 134,061
Family coverage 99,390
Employees & dependents 445,433
Medicare 37,876
Total 472,891
Revenues
First-half 1995 ..... $387,000,000
1994 ..... $600,000,000

Operational date: September 1984.
Federally qualified.
Licensed in: Alabama, Florida.
NCQA fully accredited.
Model type: Group/IPA.
For profit.
Ownership: Blue Cross & Blue Shield of Florida.

Service area: Florida: 9 counties in Jacksonville/Gainesville area, 4 counties in Pensacola/Fort Walton Beach area, 7 counties in Tampa Bay/Sarasota area, 7 counties in Orlando area and 4 counties in Miami/West Palm Beach area.

Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Offers self-insured products.

Point-of-service contracts: 12% of members are enrolled.

Offers non-federally qualified programs.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: William E. Flaherty, chairman/CEO; Harvey E. Pies, secretary; Dr. Daniel Lestage, acting vp-medical affairs; Thomas E. Albright, chief marketing executive; Catherine Kelly, vp-public relations; Chris Doerr, CFO.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 3,527
Specialists 7,160
Facilities
Hospitals 138
Pharmacies 2,608

Service area: Florida: 49 counties. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthchoice

2301 Lucien Way, Suite 440, Maitland, Fla. 32751; 407-481-7100; fax: 407-481-7190

PPO

Staff
Practitioners 232
Board-certified 80%
Specialists 613
Includes: 13 psychiatrists, 78 Ob/Gyns
Facilities
Hospitals 12
Users: Group Health
Employer/payer groups 34
Employees & dependents 18,348
Users: Workers Compensation
Employer/payer groups 65
Single coverage 26,000
Medical Billings
Workers Compensation:
First-half 1995 ..... $1,180,722
1994 ..... $2,447,767
Total:
First-half 1995 ..... $22,412,838
1994 ..... $44,670,077

For profit.
Ownership: Orlando Regional Healthcare System.

Service area: Florida: Brevard, Lake, Orange, Osceola and Seminole counties.

Contracts with Volusia Health Network in Florida.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding hospital bill audits, outpatient service predetermination. UR provided by the PPO.

Officers: Nancy Smith, president; Rindy Radi, executive director; Dr. Manual Anton, medical director; Janice Bush, marketing director; Mike Barrett, director-managed care.

Contact: Marilyn James, 407-481-7137.

HealthStar Inc. Managed Care Division-Florida

8761 Perimeter Park Blvd., Suite 101; Jacksonville, Fla. 32216; 904-642-6767; fax: 904-642-6446

PPO

Staff
Practitioners 1,763
Board-certified 65%
Specialists 5,800
Includes: 951 psychiatrists, 74 psychologists, 427 Ob/Gyns
Facilities
Hospitals 95
Users: Group Health
Employer/payer groups 17
Employees & dependents 247,000
Total users 247,000

Operational date: February 1989.
Service area: Florida: 24 counties.
Officers: Paul Kiernan, executive director.

See HealthStar Inc. consolidated listing under Illinois.

Kemper National Services Inc.

1601 S.W. 80th Terrace, Plantation Fla. 33324-4036; 305-452-4000; fax: 305-452-4020

PPO

Specialty: workers compensation
Staff
Practitioners 33,673
Specialists 69,905
Includes: 2,831 psychiatrists, 3,020 psychologists, 3,229 Ob/Gyns
Facilities
Hospitals 1,214
Pharmacies 50,000
Users: Group Health
Employer/payer groups 7
Single coverage 6,356
Family coverage 1,433
Employees & dependents 3,730
Users: Workers Compensation
Employer/payer groups 36,000
Single coverage 3,000,000
Total Users 3,000,000
Medical Billings
Group Health:
First-half 1995 ..... $4,290,502
1994 ..... $8,700,000
Workers Compensation:
First-half 1995 ..... $88,239,000
1994 ..... $158,492,000
Total:
First-half 1995 ..... $92,529,502
1994 ..... $167,192,000

Operational date: September 1989.
For profit.
Ownership: Kemper National Insurance Cos.

Service area: Arizona, Connecticut, Delaware, District of Columbia, Iowa, Kentucky, Maryland, Maine, Mississippi, Nebraska, Nevada, New Hampshire, New Jersey, North Carolina, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Utah, Vermont, Virginia, West Virginia.

Contracts with HealthCare COMPARE/The AFFORDABLE Medical Networks in California, New Mexico, Oregon, Texas; Focus in Alabama, Illinois, Kansas, Louisiana, Missouri, Tennessee, Virginia; MedView Services in Colorado, Florida, Indiana, Massachusetts, Michigan, Pennsylvania, and Wisconsin; HealthStar in Georgia, Ohio, South Da-

Continued on next page

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Florida

Continued from previous page

kota; Comprehensive Managed Care in Minnesota, all for workers compensation and group health services.

Services: Workers compensation.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, and case rates; is compensated by employers/payers, insurers; charges by percent of savings.

UR: Standard procedures such as preadmission review, precertification, concurrent review, length of stay determination, discharge planning, retrospective review, second surgical opinion, hospital bill audits, outpatient service predetermination, case management. UR provided by the PPO.

Officers: David Patterson, president; Jacqueline Beverly, executive director; Dr. Warren Tingley, chief medical officer; John Miskel, marketing director.

Contact: Wayne Hanley; 800-726-8898 ext. 1362.

Med Advantage

3452 Lake Lynda Drive, Suite 250, Orlando, Fla. 32817; 407-282-5131; 407-282-9240

PPO

Specialty: physical/occupational therapy, podiatry
Staff
Practitioners 75

Operational date: November 1993.
For profit.
Ownership: Medical Advantage Inc.
Service area: Florida.
Services: Workers compensation, physical therapy, occupational therapy, podiatry.
Compensation: Is compensated by insurers, TPAs, PPOs; charges by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding length of stay determination, discharge planning, second surgical opinion, outpatient service predetermination. UR provided by outside contract.
Officers: John B. Witty, president; John C. Barrett, marketing vp.

Medco Value Plus

7011 Grand National Drive, Orlando, Fla. 32819; 407-345-9421; fax: 407-363-7928

PPO

Staff
Practitioners 517
Board-certified 90%
Patients/practitioner 16
Specialists 1,177
Includes: 34 psychiatrists, 29 psychologists, 118 Ob/Gyns
Facilities
Hospitals 29
Users: Group Health
Employer/payer groups 27
Employees & dependents 8,447
Total Users 8,447
Medical Billings
Group Health:
First-half 1995 ..... $1,298,335
1994 ..... $1,717,599
Total:
First-half 1995 ..... $1,298,335
1994 ..... $1,717,599

Operational date: October 1991.
For profit.
Ownership: Medco Review Inc.
Service area: Arkansas: Craighead, Garland, Pulaski, Sebastian and Washington counties; Kansas: Johnson County; Missouri: statewide, excluding St. Louis County.

Contracts with Admar Medical Network in Arizona, Colorado, Georgia, Missouri and New Mexico; The Araz Group in Minnesota; Healthcare Value Management in Massachusetts, New Hampshire and Rhode Island; Intergroup in Delaware, New Jersey and Pennsylvania; Managed Care Consultants in Nevada; Mednet USA in Alabama; MedView Services Inc. in Connecticut, Florida, Hawaii, Indiana, Kentucky, Michigan, North Carolina, South Carolina, Texas and Wisconsin; Midwest Business Medical Assn. in Illinois, Iowa and Nebraska; PPO Oklahoma in Oklahoma; Preferred Health Network in California; Preferred Plan of the Mid-Atlantic in District of Columbia, Maryland and Virginia; Premier Preferred Care in New York; Primary Health Services in Ohio; Signature Health Plan in Tennessee; Select Net Plus in West Virginia; Sound Health in Alaska, Idaho, Montana and Washington; Southeast Medical Alliance in Louisiana and Mississippi; Virginia Health Network in Virginia.

Services: General medical, chiropractic, mental health, employee assistance program. Services available unbundled. Employees can select non-PPO providers.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.

UR: Standard procedures, including maternity management. UR provided by outside contract.

Officers: Dennis W. Reineke, president; Harold Green, executive director; Dr. George Linney Jr., medical director; Lance Serine, vp.

Contact: Christy Fortes, client services manager.

** Figures are consolidated, including all PPO plans in this organization.*

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 10,894
Facilities
Hospitals 222

Service area: Florida.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network*

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-636-6291

PPO

Specialty: workers comp
Staff
Practitioners 2,270
Specialists 12,313
Facilities
Hospitals 985
Users: Workers Compensation
Employer/payer groups 126,575

For profit.
Ownership: United Health Care, MetraHealth.
Service area: Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, New Jersey, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, Tennessee, Texas, Virginia, Wisconsin.
Services: Workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; by percent of savings, by flat fee per bill or claim. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. Also provides vocational rehabilitation. UR provided by the PPO.
Officers: Larry Dorman, president; Gregg Strott, vp-networks; Dr. Steven Rosen, medical director; Joe Paduda, vp-sales/marketing.
Contact: Ricki South, 800-525-5590.
** Figures are consolidated, including all PPO plans in this organization.*

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 167
Specialists 1,742
Facilities
Hospitals 89
Users: Workers Compensation
Employer/payer groups 30,000
Single coverage 600,000

Service area: Florida: 25 counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Florida Inc.-Miami

8500 S.W. 117th Road, Suite 150, Miami, Fla. 33183; 305-274-0605; fax: 305-274-1485

HMO

Staff
Practitioners 676
Board-certified 79%
Specialists 1,631
Includes: 212 psychiatrists*, 517 psychologists*, 187 Ob/Gyns
Facilities
Hospitals 25
Pharmacies 565
Locations
Administrative 1
Users
Total 38,924

Operational date: June 1986.
Federally qualified.
Licensed in: Florida.
NCQA provisionally accredited.
Service area: Florida: Broward, Dade, Miami and Palm Beach counties.
Rating options: Community rating: $152.50 single, $411.75 family.
Offers non-federally qualified programs.
Officers: Gary L. Schultz, executive director; Dr. Gene Komrad, medical director; William Curtain, marketing director.
Contact: William Curtain, 305-670-9506.
** Figures are statewide totals.*
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Florida Inc.-Orlando

2600 Lake Lucien Drive, Suite 300, Maitland, Fla. 32751; 407-875-5520; fax: 407-875-5518

HMO

Staff
Practitioners 249
Board-certified 81%
Specialists 814
Includes: 212 psychiatrists, 517 psychologists, 103 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 361
Locations
Administrative 1
Users
Total 1,879

Operational date: February 1986.
Federally qualified.
Licensed in: Florida.
NCQA provisionally accredited.
Service area: Florida: Lake, Orange, Osceola, Seminole, Volusia and parts of Daytona Beach counties.
Rating options: Community rating: $144.86 single, $391.12 family.
Offers non-federally qualified programs.
Officers: Donna Blexrud, executive director; Dr. Dennis Young, medical director; Mary Fagan, marketing director.
Contact: Mary Fagan, 407-875-5575.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Florida Inc.-Tampa

200 Lake Lucien Drive, Suite 300, Maitland, Fla. 32751; 407-875-5520; fax: 407-875-5518

HMO

Staff
Practitioners 256
Board-certified 91%
Specialists 865
Includes: 212 psychiatrists*, 517 psychologists*, 88 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 523
Locations
Administrative 1
Users
Total 5,587

Operational date: April 1986.
Federally qualified.
Licensed in: Florida.
NCQA provisionally accredited.
Service area: Florida: Hernando, Hillsborough, Pasco, Pinellas, Polk and Sarasota counties.
Rating options: Community rating: $172.87 single, $466.75 family.
Offers non-federally qualified programs.
Officers: John A. Joiner, executive director; Dr. Bill Hammill, medical director; Lawrence Kissner, marketing director.
Contact: Lawrence Kissner, 813-673-6487.
** Figures are statewide totals.*
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Jacksonville

7077 Bonneville Road, Suite 103, Jacksonville, Fla. 32216; 407-875-5520; fax: 407-875-5518

POS

Staff
Practitioners 170
Board-certified 78%
Specialists 567
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 46 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 169
Locations
Administrative 1
Users
Total 6,341

Operational date: January 1989.
Service area: Florida: Alachua, Baker, Clay, Columbia, Duval, Marion, Nassau and St. John's counties.
Officers: Donna Blexrud, executive director; Dr. Dennis Young, medical director; Mary Fagan, marketing director.
Contact: Paula Guthrie, 407-875-5541.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Miami

8500 S.W. 117th St., Suite 150, Miami, Fla. 33183; 305-274-0893; fax: 305-598-5063

POS

Staff
Practitioners 1,174
Board-certified 78.5%
Specialists 3,658
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 325 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 547
Locations
Administrative 1
Users
Total 40,408

Operational date: June 1986.
Service area: Florida: Broward, Dade, Martin, Palm Beach and St. Lucia counties.
Officers: Gary L. Schultz, executive director; Dr. Gene Komrad, medical director; William Curtain, marketing director.
Contact: William Curtain, 305-670-9506.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Orlando

2600 Lake Lucien Drive, Suite 300, Maitland, Fla. 32751; 407-875-5520; fax: 407-875-5518

POS

Staff
Practitioners 429
Board-certified 81.6%
Specialists 1,431
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 166 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 393
Locations
Administrative 1
Users
Total 45,774

Operational date: February 1986.
Service area: Florida: Brevard, Flagler, Lake, Orange, Osceola, Polk, Seminole and Volusia counties.
Officers: Donna Blexrud, executive director; Dr. Dennis Young, medical director; Mary Fagan, marketing director.
Contact: Mary Fagan, 407-875-5575.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Pensacola

5043 Bayou Blvd., Suite A1, Pensacola, Fla. 32503; 813-673-6485; fax: 813-673-6486

POS

Staff
Practitioners 145
Board-certified 86%
Specialists 331
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 32 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 98
Locations
Administrative 1
Users
Total 9,649

Operational date: January 1990.
Service area: Florida: Baldwin, Escambia, Okaloosa and Santa Rosa counties.
Officers: John A. Joiner, executive director; Dr. Bill Hammill, medical director; Lawrence Kissner, marketing director.
Contact: Lawrence Kissner, 813-673-6487.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Tampa

4100 Boy Scout Blvd., Tampa, Fla. 33607; 813-673-6485; fax: 813-673-6486

POS

Staff
Practitioners 617
Board-certified 83.6%
Specialists 2,030
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 201 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 487
Locations
Administrative 1
Users
Total 37,812

Operational date: April 1986.
Service area: Florida: Hillsborough, Lee, Manatee, Pasco, Pinellas, Polk and Sarasota counties.
Officers: John A. Joiner, executive director; Dr. Bill Hammill, medical director; Lawrence Kissner, marketing director.
Contact: Lawrence Kissner, 813-673-6487.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Jacksonville

2600 Lake Lucien Drive, Suite 300, Maitland, Fla. 32751; 407-875-5520; fax: 407-875-5518

PPO

Staff
Practitioners 202
Specialists 739
Includes: 41 psychiatrists, 55 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 169
Total Users 5,803

Operational date: 1987.
Service area: Florida: Alachua, Baker, Clay, Columbia, Duval, Marion, Nassau and St. John's counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Donna Blexrud, executive director; Dr. Dennis Young, medical director; Mary Fagan, marketing director.
Contact: Mary Fagan, 407-875-5541.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Miami

8500 S.W. 117th St., Suite 150, Miami, Fla. 33183; 305-274-0893; fax: 305-598-5063

PPO

Staff
Practitioners 1,211
Specialists 3,892
Includes: 114 psychiatrists, 328 Ob/Gyns
Facilities
Hospitals 33
Pharmacies 564
Total Users 37,424

Operational date: 1984.
Service area: Florida: Broward, Dade, Martin, Palm Beach and St. Lucie counties.
Compensation: Negotiates hospital charges by per diem.

Continued on next page

Florida

Continued from previous page

Officers: Gary L. Schultz, executive director; Dr. Gene Komrad, medical director; William Curtain, marketing director.

Contact: William Curtain, 305-670-9506.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Orlando

2600 Lake Lucien Drive, Suite 300, Maitland, Fla. 32751; 407-875-5520; 407-875-5518

PPO

Staff
Practitioners 432
Specialists 1,463
Includes: 28 psychiatrists, 145 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 385
Total Users 18,397

Operational date: 1987.
Service area: Florida: Brevard, Flagler, Lake, Orange, Osceola, Polk, Seminole and Volusia counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Donna Blexrud, executive director; Dr. Dennis Young, medical director; Mary Fagan, marketing director.
Contact: Mary Fagan, 407-875-5575.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Pensacola

3043 Bayou Blvd., Suite A1, Pensacola, Fla. 32503; 813-673-6485; fax: 813-673-6486

PPO

Staff
Practitioners 145
Specialists 299
Includes: 32 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 98
Total Users 14,570

Operational date: 1986.
Service area: Florida: Baldwin, Escambia, Okaloosa and Santa Rosa counties.
Compensation: Negotiates hospital charges by per diem.
Officers: John A. Joiner, executive director; Dr. Bill Hammill, medical director; Lawrence Kissner, marketing director.
Contact: Lawrence Kissner, 813-673-6487.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Tampa

4100 Boy Scout Blvd., Tampa, Fla. 33607; 813-673-6485; fax: 813-673-6486

PPO

Staff
Practitioners 668
Specialists 1,960
Includes: 45 psychiatrists, 165 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 484
Total Users 55,911

Operational date: 1987.
Service area: Florida: Hillsborough, Lee, Manatee, Pasco, Pinellas, Polk and Sarasota counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: John A. Joiner, executive director; Dr. Bill Hammill, medical director; Lawrence Kissner, marketing director.
Contact: Lawrence Kissner, 813-673-6487.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 4,368
Board-certified 97%
Specialists 1,747
Includes: 437 psychiatrists, 665 psychologists, 874 Ob/Gyns
Facilities
Hospitals 245
Users: Group Health
Employer/payer groups 2,563
Employees & dependents 1,544,189

Service area: Florida.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 2,521
Specialists ..... NA
Includes: 380 psychiatrists, 351 psychologists, 794 Ob/Gyn
Facilities
Hospitals 259

Service area: Florida.
See National Preferred Provider Network Inc. consolidated listing under New York.

Oral Health Services

5775 Blue Lagoon Drive, Miami, Fla. 33126; 305-262-1333; fax: 305-262-1570

HMO

Specialty: dental/vision
Staff
Practitioners 1,034
Patients/practitioner 500
Specialists 663
Facilities
Primary care 775
Locations
Administrative 4
Users
Employer/payer groups 1,436
Single coverage 217,061
Family coverage 80,320
Employees & dependents 386,141
Medicare 198,568
Total 584,709
Revenues
First-half 1995 ..... $16,555,608
1994 ..... $24,947,096

Operational date: May 1979.
Licensed in: Florida.
Model type: IPA.
For profit.
Service area: Florida: 35 counties; Georgia: Cherokee, Cobb, DeKalb, Hall, Fulton and Gwinnett counties.
Contracts with Block Vision Care for vision in Florida and Georgia.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $10.91 single, $25.38 family.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Individual enrollment allowed.
Officers: Stanley Shapiro, president/medical director; Henry C. Tie Shue, executive director; Howard Levine; David Rubin; Gerald Nattboy.
Contact: Anne Catherine Penneys.

PacifiCare of Florida

1 Alhambra Plaza, Suite 100, Coral Gables, Fla. 33134; 305-443-3739; fax: 305-443-5445

HMO

Staff
Practitioners 265
Board-certified 60%
Patients/practitioner 72
Specialists 1,200
Facilities
Hospitals 32
Pharmacies 220
Locations
Administrative 1
Primary care 615
Users
Employer/payer groups 160
Total 55,094

Operational date: December 1993.
Licensed in: Florida.
Model type: Group/IPA.
Service area: Florida: Broward, Dade, Glades, Hendry, Lee and Palm Beach counties.
Services: General medical.
Rating options: Community rating by class.
Officers: Mitch Goodstein, president/CEO; Carol Rhoades, marketing director; Steve Nolte, general manager-Tampa/St. Petersburg.
See PacifiCare Health Systems consolidated listing under California.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 545
Specialists 1,180
Includes: 50 psychiatrists, 8 psychologists, 135 Ob/Gyns
Facilities
Hospitals 20

Operational date: 1986.
Service area: Florida: Broward, Clay, Dade, Duval, Monroe, Palm Beach and St. John's counties.
Contracts with HealthAdvantage in Florida.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
See Physician Managed Networks consolidated listing under California.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 702
Includes: 127 psychiatrists, 322 psychologists
Facilities
Hospitals 101

Service area: Florida.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Jacksonville Division

1200 Riverplace Blvd., Suite 500, Jacksonville, Fla. 32207; 904-390-0935; fax: 904-390-0950

PPO

Staff
Practitioners 292
Board-certified 80%
Specialists 830
Facilities
Hospitals 18
Users: Group Health
Employer/payer groups 11
Employees & dependents 28,313
Total Users 28,313

Operational date: December 1989.
Service area: Florida: Alachua, Baker, Clay, Columbia, DuVal, Nassau and St. Johns counties.
Officers: Bruno Littleton, executive director; Dr. Charles Wilhelm, medical director.
Contact: Anne Cronin, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Principal Health Care Inc.-PPO, Orlando Division

2300 Maitland Center Parkway, Suite 317, Maitland, Fla. 32751; 407-667-8880; fax: 407-667-8883

PPO

Staff
Practitioners 258
Board-certified 79%
Specialists 862
Facilities
Hospitals 9
Users: Group Health
Employer/payer groups 7
Employees & dependents 32,494
Total Users 32,494

Operational date: April 1992.
Service area: Florida: Lake, Orange, Osceola, Seminole and Volusia counties.
Officers: Stephen Bennett, executive director; Dr. Charles Wilhelm, medical director.
Contact: Patty Mitchell, manager-provider relations.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Principal Health Care Inc.-PPO, Pensacola Division

1 University Plaza, 7282 Plantation Road, Suite 300, Pensacola, Fla. 32504; 904-484-4000; fax: 904-484-4004

PPO

Staff
Practitioners 218
Board-certified 68%
Specialists 509
Facilities
Hospitals 13
Users: Group Health
Employer/payer groups 4
Employees & dependents 7,976
Total Users 7,976

Operational date: November 1991.
Service area: Alabama: Baldwin, Clarke, Conecuh, Covington, Escambia, Geneva, Mobile, Monroe and Washington counties; Florida: Bay, Escambia, Okaloosa, Santa Rosa and Walton counties.
Officers: Ginger Lay, executive director; Dr. Charles Wilhelm, medical director.
Contact: Dee Bryant, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Principal Health Care Inc.-PPO, South Florida Division

9130 S. Dadeland Blvd., Suite 1116, Miami, Fla. 33156; 305-670-9244; fax: 305-670-9243

PPO

Staff
Practitioners 734
Board-certified 71%
Specialists 2,200
Facilities
Hospitals 25
Users: Group Health
Employer/payer groups 2
Employees & dependents 31,255
Total Users 31,255

Operational date: May 1992.
Service area: Florida: Broward, Dade and Palm Beach counties.
Officers: Lynne McKirdy, executive director; Dr. Charles Wilhelm, medical director.
Contact: Rachelle Berla, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Principal Health Care Inc.-PPO, Tampa Division

Westshore Place, 4350 Cypress St., Suite 301, Tampa, Fla. 33607; 813-877-4630; fax: 813-877-2148

PPO

Staff
Practitioners 556
Board-certified 81%
Specialists 2,092
Facilities
Hospitals 23
Users: Group Health
Employer/payer groups 10
Employees & dependents 93,983
Total Users 93,983

Operational date: May 1991.
Service area: Florida: Charlotte, Citrus, Hernando, Hillsborough, Lee, Manatee, Pasco, Pinellas, Polk and Sarasota counties.
Officers: Doris Anderson, executive director; Dr. Gary Goldstein, medical director.
Contact: Mitchell Yarborough, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

1511 N. West Shore Blvd., Suite 620, Tampa, Fla. 33607; 813-282-8200; fax: 813-282-8210

PPO

Staff
Practitioners 3,890
Specialists 6,137
Facilities
Hospitals 70
Pharmacies 2,643
Users: Group Health
Employer/payer groups 7,574
Employees & dependents 256,846
Total Users 256,846

Operational date: August 1986.
Service area: Florida: Bradenton, Clearwater, Daytona Beach, Fort Lauderdale, Fort Myers, Fort Walton Beach, Gainesville, Hileah, Hollywood, Jacksonville, Lakeland, Melbourne, Miami, Naples, Ocala, Orlando, Palm Bay, Panama City, Pensacola, Pompano Beach, St. Petersburg, Sarasota, Tallahassee, Tampa, Titusville, West Palm Beach and Winter Haven.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 2,469
Specialists 6,042
Facilities
Hospitals 57

Operational date: 1987.
Service area: Florida: Fort Lauderdale, Gainesville, Jacksonville, Miami, Palm Beach, Orlando, St. Petersburg, Tallahassee, Tampa and West Palm Beach.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

The Prudential Health Care System of Jacksonville

1200 Riverplace Blvd., Suite 701, Jacksonville, Fla. 32207; 904-346-5800; fax: 904-346-5888

HMO

Staff
Practitioners 146
Board-certified 89%
Patients/practitioner 438
Specialists 417
Includes: 12 psychiatrists, 3 psychologists, 44 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 20
Locations
Administrative 1
Primary care 60
Users
Employer/payer groups 547
Single coverage 11,889
Family coverage 7,408
Employees & dependents 63,900
Medicare 1,083
Total 64,983
Revenues
First-half 1995 ..... $50,296,414
1994 ..... $91,157,027

Operational date: August 1984.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: Group.
Service area: Florida: Baker, Clay, Duval, Nassau and St. John counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $138.54 single, $379.60 family; adjusted community rating.
Point-of-service contracts: 15% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Matthew Davies, executive director; Dr. James Clower, medical director; Marcia King, director-commercial marketing.
Contact: Marcia King.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Jacksonville

1200 Riverplace Blvd., Suite 701, Jacksonville, Fla. 32207; 904-346-5800; fax: 904-346-5888

POS

Staff
Practitioners 175
Board-certified 88.5%
Patients/practitioner 65

Continued on next page

Florida-Georgia

Continued from previous page

Specialists 442
Includes: 12 psychiatrists, 3 psychologists, 45 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 41
Locations
Administrative 1
Primary care 75
Users
Employer/payer groups 102
Single coverage 2,181
Family coverage 841
Employees & dependents 11,344
Total 11,344

Operational date: September 1986.
Licensed in: Florida.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Florida: Baker, Clay, Duval, Nassau and St. John counties.
Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Matthew Davies, executive director; Dr. James Clower, medical director; Marcia King, director-commercial marketing.
Contact: Marcia King.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Jacksonville

1200 Riverplace Blvd., Suite 701, Jacksonville, Fla. 32207; 904-346-5800; fax: 904-346-5888

PPO

Staff
Practitioners 61
Board-certified 90%
Specialists 166
Includes: 3 psychologists, 22 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 41

Operational date: July 1991.
Service area: Florida: Baker, Clay, Duval, Nassau and St. John counties.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard F. Rivers, president-southern group operations; Matthew Davies, executive director; Dr. James Clower, medical director; Marcia King, director-commercial marketing.
Contact: Marcia King.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

The Prudential Health Care System of Orlando

2301 Lucien Way, Suite 230, Orlando, Fla. 32751; 407-875-6600; fax: 407-660-0552

HMO

Staff
Practitioners 277
Board-certified 86.2%
Patients/practitioner 379
Specialists 761
Includes: 47 psychiatrists, 13 psychologists, 53 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 116
Locations
Administrative 2
Primary care 82
Users
Employer/payer groups 680
Single coverage 18,734
Family coverage 11,062
Employees & dependents 103,625
Total 103,625
Revenues
First-half 1995 ..... $67,487,419
1994 ..... $116,622,937

Operational date: January 1984.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Florida: Brevard, Lake, Orange, Osceola, Polk, Seminole and Volusia counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $130.77 single, $358.31 family; adjusted community rating.
Point-of-service contracts: 32% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Andrew Crooks, executive director; Dr. Edward Lowenstein, Dr. Harvey Schuck, medical directors; Jim Higgins, director-commercial marketing; Steve Harr, director-health plan operation.
Contact: Jim Higgins.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Orlando

2301 Lucien Way, Suite 230, Orlando, Fla. 32751; 407-875-6600; fax: 407-660-0552

POS

Staff
Practitioners 379
Board-certified 90%
Patients/practitioner 135
Specialists 761
Includes: 47 psychiatrists, 23 psychologists, 75 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 116
Locations
Administrative 2
Primary care 140
Users
Employer/payer groups 175
Single coverage 5,749
Family coverage 2,925
Employees & dependents 50,762
Total 50,762

Operational date: September 1986.
Licensed in: Florida.
NCQA fully accredited.
Model type: IPA.
Service area: Florida: Brevard, Lake, Orange, Osceola, Polk and Seminole counties.
Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Andrew Crooks, executive director; Dr. Edward Lowenstein, Dr. Harvey Schuck, medical directors; Jim Higgins, director-commercial marketing; Steve Harr, director-health plan operation.
Contact: Jim Higgins.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Health Care System of Orlando

2301 Lucien Way, Suite 230, Orlando, Fla. 32751; 407-875-6600; fax: 407-660-0552

PPO

Staff
Practitioners 379
Board-certified 90%
Specialists 761
Includes: 47 psychiatrists, 23 psychologists, 75 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 116

Operational date: January 1991.
Service area: Florida: Brevard, Lake, Orange, Osceola, Polk and Seminole counties.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard F. Rivers, president-southern group operations; Andrew Crooks, executive director; Dr. Edward Lowenstein, Dr. Harvey Schuck, medical directors; Jim Higgins, director-commercial marketing; Steve Harr, director-health plan operations.
Contact: Jim Higgins.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

The Prudential Health Care System of South Florida

5900 N. Andrews Ave., Suite 1000, Fort Lauderdale, Fla. 33309; 305-492-8244; fax: 305-771-0542

HMO/POS

Staff
Practitioners 598
Board-certified 87%
Patients/practitioner 136
Specialists 1,161
Includes: 33 psychiatrists, 36 psychologists, 182 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 276
Locations
Administrative 1
Primary care 553
Users
Employer/payer groups 1,167
Single coverage 25,553
Family coverage 12,313
Employees & dependents 119,240
Medicare 3,584
Total 122,294
Revenues
First-half 1995 ..... $59,046,245
1994 ..... $85,188,541

Operational date: May 1986.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: IPA.
Service area: Florida: Broward, Dade and Palm Beach counties.
Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $133.20 single, $372.95 family; adjusted community rating.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Amy Knapp, executive director; Dr. Melvyn Fletcher, medical director; William Condon, director-commercial marketing.
Contact: William Condon.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Tampa Bay

6200 Courtney Campbell Causeway, Suite 200, Tampa, Fla. 33607; 813-288-0080; fax: 813-288-0378

HMO

Staff
Practitioners 233
Board-certified 79%
Patients/practitioner 249
Specialists 762
Includes: 12 psychiatrists, 16 psychologists, 101 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 117
Locations
Administrative 1
Primary care 180
Users
Employer/payer groups 374
Single coverage 9,866
Family coverage 3,852
Employees & dependents 41,322
Medicare 1,410
Total 42,732
Revenues
First-half 1995 ..... $30,414,733
1994 ..... $59,036,841

Operational date: July 1985.
Federally qualified.
Licensed in: Florida.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Florida: Hillsborough, Pasco and Pinellas counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $143.41 single, $401.54 family; adjusted community rating.
Point-of-service contracts: 25% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Mike Subasic, executive director; Dr. Ira Mandel, medical director; Wally Dawson, director-commercial marketing.
Contact: Wally Dawson.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Tampa Bay

6200 Courtney Campbell Causeway, Suite 200, Tampa, Fla. 33607; 813-288-0080; fax: 813-288-0378

POS

Staff
Practitioners 304
Board-certified 78%
Patients/practitioner 46
Specialists 819
Includes: 12 psychiatrists, 16 psychologists, 107 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 117
Locations
Administrative 1
Primary care 240
Users
Employer/payer groups 121
Single coverage 3,108
Family coverage 1,137
Employees & dependents 13,929
Total 13,929

Operational date: July 1985.
Licensed in: Florida.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Florida: Hillsborough, Pasco and Pinellas counties.
Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard F. Rivers, president-southern group operations; Mike Subasic, executive director; Dr. Ira Mandel, medical director; Wally Dawson, director-commercial marketing.
Contact: Wally Dawson.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Health Care System of Tampa Bay

6200 Courtney Campbell Causeway, Suite 200, Tampa, Fla. 33607; 813-288-0080; fax: 813-288-0378

PPO

Staff
Practitioners 413
Board-certified 78%
Specialists 775
Includes: 18 psychiatrists, 15 psychologists, 107 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 117

Operational date: January 1991.
Service area: Florida: Hillsborough, Pinellas and Pasco counties.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard F. Rivers, president-southern group operations; Mike Subasic, executive director; Dr. Ira Mandel, medical director; Wally Dawson, director-commercial marketing.
Contact: Wally Dawson.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Select PPO

5001 Spring Valley Road, Suite 1000E, Dallas, Texas 75244; 800-982-1390; fax: 214-789-6411

PPO

Staff
Practitioners 69
Board-certified 96%
Specialists 140
Includes: 1 psychiatrist, 2 psychologists, 12 Ob/Gyns
Facilities
Hospitals 1
Users: Group Health
Employer/payer groups 1
Employees & dependents 4,500
Medical Billings
Group Health:
First-half 1995 ..... $1,953,356

Operational date: January 1990.
Service area: Florida: Brevard, Indian River and Orange counties.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
See Select PPO consolidated listing under Texas.

GEORGIA

Aetna Health Plans of Georgia Inc.

3500 Piedmont Road N.E., Suite 300, Atlanta, Ga. 30305-1565; 404-814-4330

HMO

Staff
Practitioners 653
Specialists 1,686
Includes: 65 psychiatrists, 3 psychologists, 150 Ob/Gyns
Facilities
Hospitals 28
Users
Total 33,504

Operational date: April 1986.
Federally qualified.
Model type: IPA.
Service area: Georgia: 27 counties.
Services: General medical, chiropractic, dental, mental health, vision, behavioral health, substance abuse.
Officers: Terri Kline, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,460
Specialists 3,242
Includes: 165 psychiatrists, 86 psychologists, 311 Ob/Gyns
Facilities*
Hospitals** 85
Users: Group Health
Employees & dependents 444,789
Users: Workers Compensation
Single coverage 6,736
Total Users 451,525

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Continued from previous page

Medical Billings

Group Health:	
First-half 1995	$64,920,749
1994	$97,907,501
Workers Compensation:	
First-half 1995	$52,793
1994	$81,219
Total:	
First-half 1995	$64,973,541
1994	$97,988,720

Service area: Georgia: 73 counties. Contracts with Pro-Net in Georgia.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

BlueChoice Healthcare Plan/BlueChoice Option

3350 Peachtree Road N.E., Atlanta, Ga. 30326; 404-842-8000; fax: 404-842-8498

HMO/POS

Staff	
Practitioners	667
Board-certified	95%
Patients/practitioner	500
Specialists	2,491
Includes: 193 psychiatrists, 387 psychologists, 244 Ob/Gyns	
Facilities	
Hospitals	34
Pharmacies	463
Locations	
Administrative	8
Users	
Employer/payer groups	775
Single coverage	21,427
Family coverage	25,375
Employees & dependents	102,177
Total	102,177
Revenues	
First-half 1995	$61,279,000
1994	$87,532,000

Operational date: July 1986.
Licensed in: Georgia.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Georgia Inc.
Service area: Georgia: 77 counties. Member of HMO-USA.
Services: General medical, mental health, prescription drugs. May be customized to meet employer specifications.
Rating options*: Community rating: $129.13 single, $361.56 family; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 27% of members are enrolled.
Officers: John A. Harris, president; Dr. Mark Kishel, executive vp/chief medical officer-corporate medical division; Ray Colleran, executive vp-market operations; Randall A. Edwards, secretary; Jonna Kirkwood, director-utilization management/provider services; Marc Gottlieb, director-medical management information systems.
Contact: Anne Wooten, 404-842-8252.
** Ratings for HMO only.*

BlueChoice PPO

3350 Peachtree Road N.E., Atlanta, Ga. 30326; 404-842-8000; fax: 404-842-8498

PPO

Staff	
Practitioners	1,585
Board-certified	83%
Specialists	6,048
Includes: 267 psychiatrists, 344 psychologists, 510 Ob/Gyns	
Facilities	
Hospitals	66
Pharmacies	1,750
Users: Group Health	
Employer/payer groups	884
Single coverage	57,305
Family coverage	69,564
Employees & dependents	274,183
Total Users	274,183
Medical Billings	
Group Health:	
First-half 1995	$198,176,000
1994	$334,844,000
Total:	
First-half 1995	$198,176,000
1994	$334,844,000

Operational date: January 1985.
Not for profit.
Ownership: Blue Cross & Blue Shield of Georgia.
Service area: Georgia: 157 counties.
Services: General medical, mental health, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, global case rates; is compensated by insurers; charges included in rates and administrative fees. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard D. Shirk, president; Dr. Mark Kishel, executive vp/chief medical officer-corporate medical division; Ray Colleran, executive vp-market operations; John Harris, executive vp-finance/strategic planning; Dick Steinhausen, executive vp-operations/systems; Neil Vannoy, executive vp-community affairs/government programs.
Contact: Anne Wooten, manager-market proposals, 404-842-8252.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff	
Practitioners	367
Facilities	
Hospitals	63

Service area: Georgia: 46 counties. Contracts with Preferred Plan of Georgia (PPG) in the city of Atlanta.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic	
Staff	
Practitioners	6
Total Users	450,000

Service area: Georgia.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Georgia Inc.

1349 Peachtree St. W., Midtown Plaza II, Suite 1300, Atlanta, Ga. 30309; 404-881-9779; fax: 404-724-9042

HMO/POS

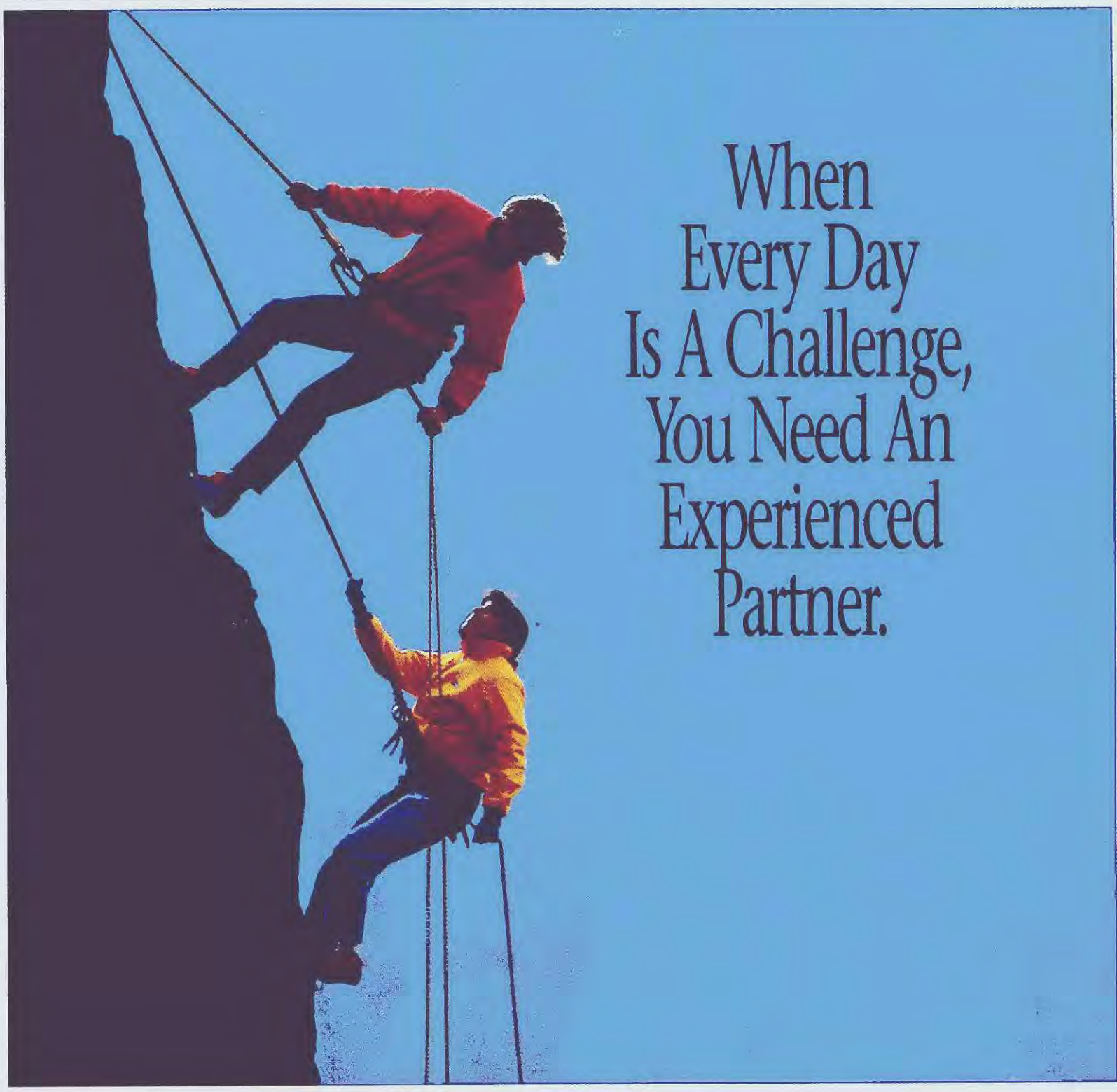
Staff	
Practitioners	604
Board-certified	77.6%
Patients/practitioner	251
Specialists	1,108
Facilities	
Hospitals	24
Pharmacies	895
Users	
Employer/payer groups	685
Total	152,109
Revenues	
First-half 1995	$97,562,000
1994	$139,858,000

Operational date: January 1982.
Federally qualified.
Licensed in: Georgia.
Model type: IPA.

Service area: Georgia: Bartow, Butts, Cherokee, Clayton, Cobb, Coweta, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Rockdale, and Spalding counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 61.2% of members are enrolled.
Officers: Dr. William Alexander, medical director; Rebecca Lashley, provider relations manager; J.C. Ranelli, general manager; Mike Sammons, assistant vp; Mark Gaking, quality assurance manager; Avera McCrary, member services manager.
Contact: Allene Morris, 404-898-4812.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

Continued on next page



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Georgia

Continued from previous page

CIGNA PPO Atlanta

1349 Peachtree St. N.E., Suite 1300, Atlanta, Ga. 30309; 404-881-9779; fax: 404-875-1468

PPO

Staff
Practitioners 710
Board-certified 78%
Specialists 1,858
Facilities
Hospitals 42
Pharmacies 639
Users: Group Health
Employer/payer groups 317
Employees & dependents 44,409
Total Users 44,409

Operational date: July 1988.
Service area: Georgia: Barrow, Bartow, Butts, Cherokee, Clayton, Cobb, Coweta, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Henry, Newton, Rockdale and Spalding counties.
Officers: J.C. Ranelli, general manager; Dr. William Alexander, medical director; John Upchurch, finance director; Deborah Pickett, pharmacy director.
Contact: Jessalyn Dorsey, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Augusta

1349 W. Peachtree St. N.E., Suite 1300, Atlanta, Ga. 30309; 404-881-9779; fax: 404-724-9042

PPO

Staff
Practitioners 89
Board-certified 77.3%
Specialists 278
Facilities
Hospitals 3
Pharmacies 966
Users: Group Health
Employer/payer groups 11
Employees & dependents 873
Total Users 873

Operational date: January 1995.
Service area: Georgia: Columbia and Richmond counties.
Officers: J.C. Ranelli, general manager; Dr. William A. Alexander, medical director; Deborah Pickett, pharmacy director; John Upchurch, finance director.
Contact: Jessalyn Dorsey, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Macon

1349 W. Peachtree St. N.E., Suite 1300, Atlanta, Ga. 30309; 404-881-9779; fax: 404-724-9042

PPO

Staff
Practitioners 23
Board-certified 82.6%
Specialists 72
Facilities
Hospitals 2
Pharmacies 639
Users: Group Health
Employer/payer groups 1
Employees & dependents 11
Total Users 11

Operational date: January 1995.
Service area: Georgia: Bibb county.
Officers: J.C. Ranelli, general manager; Dr. William Alexander, medical director; Deborah Pickett, pharmacy director; John Upchurch, finance director.
Contact: Jessalyn Dorsey, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Circle of Care

P.O. Box 790, Columbus, Ga. 31902; 706-660-6148; fax: 706-660-6515

PPO

Staff
Practitioners 84
Board-certified 92%
Specialists 208
Includes: 10 psychiatrists, 11 psychologists, 18 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 5
Users: Group Health
Employer/payer groups 124
Employees & dependents 80,000

Operational date: January 1983.
Not for profit.
Ownership: Columbus Regional Healthcare System.
Service area: Alabama: Barbour, Lee and Russell counties; Georgia: Chattahoochee, Harris, Meriwether, Monroe, Muscogee, Stewart, Talbot, Upson and Webster counties.
Services: General medical. Services available unbundled. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings.
UR: UR provided by the PPO.
Contact: Kathy Warner, director-managed care, 706-660-6148.

Community Care Network Inc. (CCN)

2964 Peachtree Road, Suite 600, Atlanta, Ga. 30305; 404-261-2121; fax: 404-261-2761

PPO

Staff
Practitioners 504
Board-certified 82.7%
Specialists 2,132
Includes: 41 psychiatrists, 247 Ob/Gyns
Facilities
Hospitals 52
Pharmacies* 1,293
Users: Group Health
Employer/payer groups 29
Employees & dependents 15,920
Total users 15,920
Medical Billings**
Group Health:
First-half 1995 ..... $173,400
1994 ..... $47,369
Total:
First-half 1995 ..... $173,400
1994 ..... $47,369

Operational date: September 1994.
Service area: Georgia: 90 counties.
** Available through sister company ValueRx*
*** Reflect hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 1,308
Specialists 4,300
Includes: 199 psychiatrists, 33 psychologists, 532 Ob/Gyns
Facilities
Hospitals 81

Service area: Georgia.
See CorCare consolidated listing under California.

Crawford Care Alliance

5620 Glenridge Drive N.E., Atlanta, Ga. 30302; 404-256-0830; fax 404-843-6238

PPO

Specialty: workers comp

Service area: Contracts with AOHS for workers comp in Arkansas; CCN for workers comp in Arizona, California, Louisiana, Missouri, New Mexico, Virginia, Wisconsin; Focus for workers comp in Alabama, Delaware, District of Columbia, Georgia, Iowa, Kansas, Mississippi, Nebraska, Rhode Island, South Carolina, Tennessee, Texas; MedView Services for workers compensation in Colorado, Florida, Illinois, Indiana, Michigan; PPO Oklahoma for workers comp in Oklahoma.
Officers: Robert Albright, president-disability management services; Jennifer Hill, director-PPO services; Dr. Greg Smith, medical director; Richard J. Calhoun, national sales director; Deanna Brown, assistant vp-medical management services.
Contact: Nancy Dybowski, executive secretary, 404-705-6849; Jennifer Hill, director-PPO services, 404-705-6847.

Georgia Dental Plan Inc.

500 Sugar Mill Road, Building B, Suite 210, Atlanta, Georgia 30350; 770-594-1401; fax: 770-594-1494

HMO

Specialty: dental
Staff
Practitioners 230
Specialists 72
Locations
Administrative 1
Users
Employer/payer groups 603
Single coverage 9,000
Family coverage 4,200
Employees & dependents 7,800
Total 46,000

Operational date: July 1990.
Model type: Network.
For profit.
Ownership: Smileage Dental Services.
Service area: Georgia.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $10.45 single, $24.85 family; community rating by class.
Enrollment options: Individual enrollment allowed.
Officers: Art Bartlett, president; Adair Phillips, executive director; Lyman Smith, medical director; Claire Howes, marketing director; Jim Bryant CFO.
Contact: Art Bartlett.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 916
Specialists 2,587
Facilities
Hospitals 61
Pharmacies 1,757

Service area: Georgia: 57 counties. Contracts with MEDCO Containment Services for prescription Nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthsource Savannah Inc.

7130 Hodgson Memorial Drive, Suite 4000, Savannah, Ga. 31406; 800-762-1955; fax: 912-351-2410

HMO

Staff
Practitioners 92
Board-certified 75%
Patients/practitioner 69
Specialists 246
Includes: 9 psychiatrists, 36 Ob/Gyns
Facilities
Hospitals 7
Pharmacies 34
Locations
Administrative 2
Primary care 56
Users
Employer/payer groups 22
Single coverage 1,459
Family coverage 1,551
Employees & dependents 3,046
Total 6,056
Revenues
First-half 1995 ..... $308,780

Operational date: June 1994.
Licensed in: Georgia: 29 Southeastern counties.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: Georgia: 50 counties.
Services: General medical, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Officers: Steve Parham, COO; Michael Musgrave, provider relations manager; Dr. Robert Remler, medical director; John M. Burgstiner, marketing director.
Contact: John M. Burgstiner.

HealthStar Inc. Managed Care Division-Georgia

4 Concourse Parkway, Suite 215, Atlanta, Ga. 30328; 404-396-1009 or 800-762-0167; fax: 404-396-7755

PPO

Staff
Practitioners 1,872
Specialists 5,560
Includes: 1,189 psychiatrists, 273 psychologists, 368 Ob/Gyns
Users: Group Health
Employer/payer groups 76
Single coverage 49,254
Employees & dependents 123,135
Users: Workers Compensation
Employer/payer groups 7
Single coverage 400,000
Total Users 523,135
Medical Billings
Total:
First-half 1995 ..... $31,804,131
1994 ..... $52,003,974

Operational date: January 1994.
Service area: Georgia: 64 Northern and Central counties.
Officers: Jimmie Mahaffey, executive director.
See HealthStar Inc. consolidated listing under Illinois.

Kaiser Permanente

9 Piedmont Center, 3495 Piedmont Road N.E., Atlanta, Ga. 30305-1736; 404-364-7000; fax: 404-364-4794

HMO/POS

Staff
Practitioners 106
Board-certified 90%
Specialists 477
Includes: 8 psychiatrists, 27 psychologists*, 35 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 12
Locations
Administrative 1
Primary care** 9
Users
Employer/payer groups 648
Single coverage 36,479
Family coverage 43,112
Employees & dependents 167,912
Medicare 3,131
Total 177,470
Revenues
First-half 1995 ..... $154,247,202
1994 ..... $299,269,672

Operational date: October 1985.
NCQA fully accredited.
Service area: Georgia: Barrow, Butts, Cherokee, Clayton, Cobb, Coweta, De Kalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Henry, Newton, Paulding, Rockdale, Spalding and Walton counties.
Point-of-service contracts: 0.96% of members are enrolled.
Officers: Christopher L. Binkley, president; Dr. Richard P. Rodriguez, chairman-TSPMG board; Linda Cawley, director-new business development; Herman Weil, associate regional manager.
Contact: Herman Weil, 404-364-4903.
** Includes non-physician staff. ** As of April 1995.*
See Kaiser Permanente consolidated listing under California.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 2,514
Facilities
Hospitals 63

Service area: Georgia.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers compensation
Staff
Practitioners 49
Specialists 340
Facilities
Hospitals 25
Users: Workers Compensation
Employer/payer groups 3,500

Service area: Georgia: 21 northern counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Georgia Inc.-Atlanta

1130 N. Chase Parkway, Marietta, Ga. 30067; 404-393-7530; fax: 404-393-7511

HMO

Staff
Practitioners 433
Board-certified 86%
Specialists 1,275
Includes: 13 psychiatrists, 18 psychologists, 187 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 471
Locations
Administrative 1
Users
Total 20,192

Operational date: July 1987.
Licensed in: Georgia.
Service area: Georgia: 22 counties.
Rating options: Community rating: $151.57 single, $409.24 family.
Officers: Tom Davis, executive director; Dr. Wayne Hoffman, medical director; F. Bartow Hester, marketing director.
Contact: F. Bartow Hester, 404-393-1410.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Atlanta

1130 N. Chase Parkway, Marietta, Ga. 30067; 404-618-2300; fax: 404-618-2218

POS

Staff
Practitioners 685
Board-certified 75%
Specialists 2,614
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 390 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 426
Locations
Administrative 1
Users
Total 34,687

Operational date: July 1987.
Service area: Georgia: 21 counties.
Officers: Tom Davis, executive director; Dr. Wayne Hoffman, medical director; F. Bartow Hester, marketing director.
Contact: F. Bartow Hester, 404-393-1410.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Atlanta

1130 N. Chase Parkway, Marietta, Ga. 30067; 404-618-2300; fax: 404-618-2218

PPO

Staff
Practitioners 779
Specialists 2,532
Includes: 89 psychiatrists, 353 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 423
Total Users 43,055

Operational date: 1988.
Service area: Georgia: 21 counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Tom Davis, executive director; Dr. Wayne Hoffman, medical director; F. Bartow Hester, marketing director.
Contact: F. Bartow Hester, 404-393-1410.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,325
Board-certified 86%
Specialists 530
Includes: 133 psychiatrists, 199 psychologists, 265 Ob/Gyns
Facilities
Hospitals 92
Users: Group Health
Employer/payer groups 794
Employees & dependents 462,519
Workers Compensation:
Employer/payer groups 95
Single coverage 18,860

Service area: Georgia.
See MultiPlan Inc. consolidated listing under New York.

Continued on next page

Continued from previous page

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 628
Includes: 11 psychiatrists, 61 psychologists, 315 Ob/Gyns
Facilities
Hospitals 105

Service area: Georgia.

See National Preferred Provider Network Inc. consolidated listing under New York.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 588
Specialists 1,671
Includes: 63 psychiatrists, 58 psychologists, 270 Ob/Gyns
Facilities
Hospitals 24

Operational date: 1993.
Service area: Georgia: 43 counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.

See Physician Managed Networks consolidated listing under California.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 380
Includes: 57 psychiatrists, 183 psychologists
Facilities
Hospitals 31

Service area: Georgia.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care of Georgia

3715 Northside Parkway, Suite 4-300, Atlanta, Ga. 30327; 404-231-9911; fax: 404-231-9416

HMO/POS

Staff
Practitioners 372
Board-certified 70%
Specialists 898
Includes: 25 psychiatrists, 125 psychologists, 128 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 334
Locations
Administrative 1
Primary care 227

Operational date: August 1995.
Licensed in: Georgia.
Model type: Network.
For profit.
Ownership: Principal Financial Group
Service area: Georgia: Clayton, Cobb, De Kalb, Douglas, Fayette, Fulton, Gwinnett and Henry counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 100% of members are enrolled.
Officers: Ken Bryant, executive director; Dr. Lonnie Herzog, medical director; Greg Mercer, marketing director.
Contact: Cathy Church.

National rankings for the top HMOs, PPOs and workers compensation PPOs appear on page 1.

Principal Health Care of Georgia/SouthCare

3715 Northside Parkway, 400 Northcreek, Suite 300, Atlanta, Ga. 30327; 404-231-9911; fax: 404-231-9416

PPO

Staff
Practitioners 1,056
Board-certified 77%
Specialists 2,477
Includes: 82 psychiatrists, 410 Ob/Gyns
Facilities
Hospitals 68
Users: Group Health
Employer/payer groups 84
Single coverage 320,821
Users: Workers Compensation
Employer/payer groups 7
Single coverage 80,000
Total Users 400,821

Operational date: February 1993.
For profit.
Ownership: The Principal Financial Group.
Service area: Georgia; South Carolina: Beaufort County; Tennessee: Hamilton County.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, including home health, maternity coordination and medical peer review. UR provided by outside contract.
Officers: Kenneth Bryant, executive director; Dr. Lonnie Herzog, medical director.
Contact: Mary Lynn Thigpen, coordinator-PPO services.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

1000 Abernathy Road, Suite 940, Atlanta, Ga. 30328; 770-394-1084; fax: 770-394-1398

PPO

Staff
Practitioners 2,178
Specialists 2,891
Facilities
Hospitals 40
Pharmacies 1,759
Users: Group Health
Employer/payer groups 6,796
Employees & dependents 335,278
Total Users 382,553

Operational date: November 1986.
Service area: Georgia: Athens, Atlanta, Augustus, Columbus, Macon, Savannah and Warner Robins.

See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO

1000 Abernathy Road, Suite 940, Atlanta, Ga. 30328; 770-394-1084; fax: 770-394-1398

POS

Staff
Practitioners 846
Specialists 1,235
Facilities
Hospitals 18
Pharmacies 1,759
Users
Employees & dependents 16,329
Total 16,329

Operational date: December 1992.
Service area: Georgia: Atlanta.
Contact: Maryjane Frascino, 617-895-3144.

See Private Healthcare Systems EPO consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,936
Specialists 4,965
Facilities
Hospitals 46

Operational date: 1988.
Service area: Georgia: Atlanta, Augusta, Macon, Savannah and Valdosta.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

The Prudential Health Care Plan of Georgia

2839 Paces Ferry Road, Suite 1000, Atlanta, Ga. 31139; 770-955-8010; fax: 770-433-0601

HMO

Staff
Practitioners 67
Board-certified 91%
Patients/practitioner 1,264
Specialists 220
Includes: 35 psychiatrists, 9 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 33
Locations
Administrative 1
Primary care 11
Users
Employer/payer groups 170
Single coverage 29,439
Family coverage 12,455
Employees & dependents 84,745
Total 84,745
Revenues
First-half 1995 ..... $77,613,050
1994 ..... $153,366,193

Operational date: May 1981.
Federally qualified.
Licensed in: Georgia.
NCQA fully accredited.
Model type: Group.
Service area: Georgia: Barrow, Bartow, Butts, Cherokee, Clayton, Cobb, Coweta, De Kalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, Spalding and Walton counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $140 single, $403.20 family; adjusted community rating.
Offers non-federally qualified programs.
Officers: Richard F. Rivers, president-southern group operations; Harvey Ludlam, executive director; Dr. Robert Young, medical director; Joel Suarez, director-commercial marketing.
Contact: Joel Suarez.

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Atlanta

2839 Paces Ferry Road, Suite 1000, Atlanta, Ga. 31139; 770-955-8010; fax: 770-433-0601

POS

Staff
Practitioners 971
Board-certified 93%
Patients/practitioner 113
Specialists 1,433
Includes: 36 psychiatrists, 38 psychologists, 247 Ob/Gyns
Facilities
Hospitals 27
Pharmacies 107
Locations
Administrative 1
Primary care 686
Users
Employer/payer groups 821
Single coverage 15,318
Family coverage 9,389
Employees & dependents 110,013
Total 110,013

Operational date: July 1986.
Licensed in: Georgia.
NCQA fully accredited.
Model type: IPA.
Service area: Georgia: Barrow, Bartow, Butts, Cherokee, Clayton, Cobb, Coweta, De Kalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, Spalding and Walton counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.

Offers non-federally qualified programs.
Officers: Richard F. Rivers, president-southern group operations; Harvey Ludlam, executive director; Dr. Richard Schumacher, medical director; Joel Suarez, director-commercial marketing.
Contact: Joel Suarez.

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Insurance Co. of America

2839 Paces Ferry Road, Suite 1000, Atlanta, Ga. 31139; 770-955-8010; fax: 770-433-0601

POS

Staff
Practitioners 67
Board-certified 85%
Patients/practitioner 28
Specialists 67
Includes: 6 psychiatrists, 3 psychologists, 20 Ob/Gyns
Facilities
Hospitals 4
Pharmacies 22
Locations
Administrative 1
Users
Employer/payer groups 6
Single coverage 220
Family coverage 203
Employees & dependents 1,921
Total 1,921

Operational date: January 1994.
Licensed in: Georgia.
NCQA fully accredited.
Model type: IPA.
Service area: Georgia: Bibb, Crawford, Jones, Houston, Monroe, Peach, Twiggs and Wilkinson counties.
Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Richard F. Rivers, president-southern group operations; Harvey Ludlam, executive director; Dr. Richard Schumacher, medical director; Joel Suarez, director-commercial marketing.
Contact: Joel Suarez.

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Insurance Co. of America

2839 Paces Ferry Road, Suite 1000, Atlanta, Ga. 31139; 770-955-8010; fax: 770-433-0601

PPO

Staff
Practitioners 559
Board-certified 89%
Specialists 877
Includes: 22 psychiatrists, 32 psychologists, 200 Ob/Gyns
Facilities
Hospitals 24
Pharmacies 107
Users: Group Health
Employer/payer groups 15
Total Users 3,500

Operational date: July 1991.
Service area: Georgia: Barrow, Bartow, Butts, Cherokee, Clayton, Cobb, Coweta, De Kalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, Spalding and Walton counties.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard F. Rivers, president-southern group operations; Harvey Ludlam, executive director; Richard Schumacker, medical director; Joel Suarez, director-commercial marketing.
Contact: Joel Suarez.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

U.S. Healthcare of Georgia Inc.

South Terraces, Suite 777, 115 Perimeter Center Place, Atlanta, Ga. 30346; 404-481-0100; fax: 404-481-0800

HMO/POS

Staff
Practitioners 495
Specialists 1,211
Users
Employees & dependents 8,000
Total 8,000
Revenues
First-half 1995 ..... $3,704,000
1994 ..... $450,000

Operational date: February 1986.
Licensed in: Georgia.
Service area: Georgia.
Rating options: Community rating: $142.09 single, $363.81 family.
Point-of-service contracts: 52% of members are enrolled.
Officers: Michael J. Cardillo, president; Dr. Charles L. Gendel, medical director.

See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

GUAM

Guam Memorial Health Plan

142 W. Seaton Blvd., Agana, Guam 96910; 671-472-4647; fax: 671-477-1784

HMO

Staff
Practitioners 25
Board-certified 95%
Patients/practitioner 1,800
Specialists 55
Facilities
Hospitals 4
Pharmacies 19
Locations
Administrative 1
Primary care 14
Users
Employer/payer groups 500
Single coverage 7,983
Family coverage 9,712
Employees & dependents 45,678
Total 45,678
Revenues
First-half 1995 ..... $18,138,213
1994 ..... $33,579,325

Operational date: January 1978.
Licensed in: Commonwealth of the Northern Marianas, Guam, Republic of Palau.
Model type: IPA.
Not for profit.
Ownership: GMHP Associates.
Service area: Commonwealth of the Northern Marianas; Federated States of Micronesia; Guam; Republic of the Marshall Islands; Republic of Palau.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Individual enrollment allowed.
Officers: Frank B. Rosario, president; Ruben Basilio, medical director; James W. Gillan, COO; Marietta Ledesma, finance director; Lillian Sanchez, utilization director.
Contact: James W. Gillan.

HAWAII

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 27
Facilities
Hospitals* 1
Users: Group Health
Employees & dependents 8,863
Users: Workers Compensation
Single coverage 21,330
Total Users 30,193
Medical Billings
Group Health:
First-half 1995 ..... $1,293,630
1994 ..... $1,950,934

Continued on next page

Hawaii-Illinois

Continued from previous page

Workers Compensation:
- First-half 1995 ..... $167,177
- 1994 ..... $257,195

Total:
- First-half 1995 ..... $1,460,807
- 1994 ..... $2,208,129

Service area: Hawaii: Honolulu County.

** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 85,000

Service area: Hawaii.

See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

5251 Viewridge Court, San Diego, Calif. 92123; 619-278-2273; fax: 619-278-1262

PPO

Staff
- Specialists 59

Facilities
- Hospitals 2
- Pharmacies* 61

Users: Group Health
- Employer/payer groups 14
- Employees & dependents 228

Users: Workers Compensation
- Employer/payer groups 24

Medical Billings**

Group Health:
- First-half 1995 ..... $67,102
- 1994 ..... $187,062

Workers Compensation:
- First-half 1995 ..... $3,235,821
- 1994 ..... $7,409,145

Total:
- First-half 1995 ..... $3,302,923
- 1994 ..... $7,596,207

Operational date: October 1991.
Service area: Hawaii: Hawaii and Honolulu counties.

** Available through sister company ValueRx. ** Reflect hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
- Practitioners 9
- Specialists 23

Facilities
- Hospitals 3
- Pharmacies 110

Service area: Hawaii. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Kaiser Permanente

711 Kapiolani Blvd., Honolulu, Hawaii 96813; 808-597-5333; fax: 808-597-5495

HMO/POS

Staff
- Practitioners 120
  - Board-certified 94%
- Specialists 159
  - Includes: 4 psychiatrists, 14 psychologists*, 24 Ob/Gyns

Facilities
- Hospitals 13
- Pharmacies 12

Locations
- Administrative 1
- Primary care** 13

Users
- Employer/payer groups 6,876
- Single coverage 49,423
- Family coverage 36,605
- Employees & dependents 161,667
- Medicare 22,221
- Total 183,702

Revenues
- First-half 1995 ..... $192,527,880
- 1994 ..... $367,031,397

Operational date: November 1958.
NCQA fully accredited.
Service area: Hawaii: Maui and Oahu and parts of Hawaii.
Point-of-service contracts: 0.09% of members are enrolled.
Officers: Dee Jay Mailer, senior vp/regional manager; Dr. Michael E. Chaffin, president/regional medical director; Terry Peacock, director-marketing; Nolan Namba, health plan manager.
Contact: Nolan Namba, 808-597-5237.

** Includes non-physician staff. ** As of March 1995.*

See Kaiser Permanente consolidated listing under California.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
- Practitioners 42
  - Board-certified 89%
- Specialists 17
  - Includes: 4 psychiatrists, 6 psychologists, 8 Ob/Gyns

Facilities
- Hospitals 2

Users: Group Health
- Employer/payer groups 24
- Employees & dependents 14,442

Service area: Hawaii.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
- Practitioners 17
- Specialists ..... NA
  - Includes: 3 psychiatrists, 5 psychologists

Facilities
- Hospitals 1

Service area: Hawaii.

See National Preferred Provider Network Inc. consolidated listing under New York.

Pacific Benefit Services Inc.

1 Waterfront Plaza, Suite 420, 500 Ala Moana Blvd., Honolulu, Hawaii 96813; 808-536-3933; fax: 808-536-3498

PPO

Staff
- Practitioners 344
  - Board-certified 78%
  - Patients/practitioner 72
- Specialists 674
  - Includes: 28 psychiatrists, 67 psychologists, 67 Ob/Gyns

Facilities
- Hospitals 25
- Pharmacies 85

Users: Group Health
- Employer/payer groups 3
- Single coverage 7,914
- Family coverage 3,183
- Employees & dependents 30,000
- **Total Users** 30,000

Operational date: May 1994.
For profit.
Service area: Hawaii: Hawaii, Honolulu, Kauai and Maui counties.
Services: General medical, chiropractic, dental, mental health, vision, laboratory. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by insurers; charges flat fee per employee, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: Donald Wakeman Jr., president/marketing director; Dr. Richard E. Stiles, medical director; Gwen Suzuki, vp-claims operations.
Contact: Donald Wakeman Jr.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
- Specialists 26
  - Includes: 1 psychiatrist, 20 psychologists

Service area: Hawaii.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Operational date: 1992.
Service area: Hawaii: Honolulu.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

IDAHO

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
- Practitioners 147
- Specialists 29
  - Includes: 1 psychologist, 1 Ob/Gyn

Facilities
- Hospitals* 4

Users: Group Health
- Employees & depencents 19,817

Users: Workers Compensation
- Single coverage 7,859
- **Total Users** 27,676

Medical Billings

Group Health:
- First-half 1995 ..... $2,892,460
- 1994 ..... $4,362,142

Workers Compensation:
- First-half 1995 ..... $61,591
- 1994 ..... $94,756

Total:
- First-half 1995 ..... $2,954,052
- 1994 ..... $4,456,898

Service area: Idaho: Ada, Bannock, Benewah, Bonner, Caribou, Franklin, Kootenai, Latah, Madison, Nez Perce, Oneida and Shoshone counties.

** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
- Practitioners 1
- **Total Users** 75,000

Service area: Idaho.

See Chiro Health America consolidated listing under Wisconsin.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
- Practitioners 6
- Specialists 24

Facilities
- Hospitals 4
- Pharmacies 221

Service area: Idaho: Ada county. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Idaho Preferred Healthcare

1501 Federal Way, Berise, Idaho 83705; 208-345-4550; fax: 208-331-7311

HMO/POS

Staff
- Practitioners 200
  - Board-certified 80%
  - Patients/practitioner 85
- Specialists 1,400

Facilities
- Hospitals 51
- Pharmacies 110

Locations
- Administrative 1
- Primary care 40

Users
- Employer/payer groups 83
- Single coverage 2,990
- Family coverage 3,552
- Employees & dependents 17,416
- Total 17,416

Operational date: October 1990.
Licensed in: Idaho.
Model type: Group/IPA/Network.
Not for profit.
Ownership: Blue Cross of Idaho.
Service area: Idaho: 22 counties. Member of HMO-USA.
Services: General medical, chiropractic, mental health.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 24% of members.
Officers: David Barnett, president; Dick Armstrong, senior vp; Dr. Don Price, medical director; Jerry Evans, marketing director.
Contact: Randy Vaugh, director-major/national accounts.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
- Practitioners 192
  - Board-certified 84%
- Specialists 77
  - Includes: 19 psychiatrists, 29 psychologists, 38 Ob/Gyns

Facilities
- Hospitals 7

Users: Group Health
- Employer/payer groups 113
- Employees & dependents 69,534

Service area: Idaho.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Facilities
- Hospitals 1

Service area: Idaho.

See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
- Specialists 58
  - Includes: 4 psychiatrists, 32 psychologists

Facilities
- Hospitals 9

Service area: Idaho.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ILLINOIS

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
- Practitioners 1,832
- Specialists 3,877

Facilities
- Hospitals 91

Users: Group Health
- Employees & dependents 321,102
- **Total Users** 321,102

Service area: Illinois: Madison, Monroe, St. Clair and Washington counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of Illinois Inc.

100 N. Riverside Plaza, 20th Floor, Chicago, Ill. 60606-1515; 312-441-3253

HMO

Staff
- Practitioners 1,044
- Specialists 2,220
  - Includes: 322 Ob/Gyns

Facilities
- Hospitals 52

Users
- Total 22,319

Operational date: September 1982.
Licensed in: Illinois.
Model type: IPA.
Service area: Illinois: Cook, DuPage, Kane, Lake, McHenry and Will counties; Indiana: Lake and Porter counties.

Contracts with Northwestern Institute of Psychiatry for behavioral health/substance abuse in Illinois.

Services: General medical, chiropractic, dental, mental health, vision.
Officers: Barbara B. Hill, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
- Practitioners 4,415
- Specialists 8,373
  - Includes: 530 psychiatrists, 445 psychologists, 957 Ob/Gyns

Facilities*
- Hospitals** 170

Users: Group Health
- Employees & dependents 335,179

Users: Workers Compensation
- Single coverage 117,878
- **Total Users** 453,057

Medical Billings

Group Health:
- First-half 1995 ..... $48,922,234
- 1994 ..... $73,780,013

Workers Compensation:
- First-half 1995 ..... $923,871
- 1994 ..... $1,421,340

Total:
- First-half 1995 ..... $49,846,105
- 1994 ..... $75,201,353

Service area: Illinois: 60 counties.

Contracts with HealthNetwork in Illinois.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Behavioral Health Systems Inc.

485 S. Frontage Road, Burr Ridge, Ill. 60521; 708-655-4440; fax: 708-655-4558

PPO

Specialty: mental health/chemical dependency
Staff
- Practitioners 340
  - Includes: 135 psychiatrists, 85 psychologists

Facilities
- Hospitals 50

Users: Group Health
- Employer/payer groups 16
- **Total Users** 80,000

Operational date: November 1985.
For profit.
Service area: Illinois: Christian, Cook, DuPage, Kane, Kankakee, Lake, LaSalle, Livingston, Logan, McHenry, McClean, Morgan, Peoria, Sangamon, Tazewell, Will and Winnebago counties; Indiana: Lake and Porter counties.
Services: Mental health, chemical dependency. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: Dr. Anthony M. D'Agostino, president/medical director; Robert L. Rogers, COO/marketing director; Dr. Harold F. McGrath, secretary/treasurer;

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Continued from previous page
Dr. Cullen R. Schuemer, vp.
Contact: Robert L. Rogers.

BlueAdvantage

233 N. Michigan Ave., Chicago Ill. 60601; 312-938-6600; fax: 312-938-7859

HMO

Staff
Practitioners 1,267
Board-certified 85%
Patients/practitioner 8
Specialists 2,259
Includes: 91 psychiatrists, 13 psychologists, 129 Ob/Gyns
Facilities
Hospitals 58
Pharmacies 2,200
Locations
Administrative 3
Primary care 79
Users
Employer/payer groups 165
Single coverage 3,945
Family coverage 2,659
Employees & dependents 10,026
Total 10,026
Revenues
First-half 1995 ..... $2,871,342

Operational date: November 1994.
Licensed in: Illinois, Indiana.
Model type: Network.
Not for profit.
Ownership: Blue Cross Blue Shield of Illinois.
Service area: Illinois: Cook, DeKalb, DuPage, Kane, Kankakee, Lake, McHenry and Will counties; Indiana: Lake County.
Services: General medical.
Rating options: Community rating by class; adjusted community rating.
Officers: Raymond F. McCaskey, president/CEO; Eileen Holderbaum, director-health services program; Dr. Robert Wise, medical director; Michael Seibold, senior vp-marketing.
Contact: Paul Zumbrook, 708-586-0115.

BlueChoice

233 N. Michigan Ave., Chicago, Ill. 60601; 312-938-3857; fax: 312-949-8404

POS

Staff
Practitioners 1,922
Board-certified 96%
Patients/practitioner 56
Specialists 4,000
Includes: 452 Ob/Gyns
Facilities
Hospitals 69
Pharmacies 2,200
Locations
Administrative 1
Primary care 2,384
Users
Employer/payer groups 15
Employees & dependents 133,000
Total 133,000

Operational date: August 1991.
Licensed in: Illinois, Indiana.
Model type: Group/IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Illinois.
Service area: Illinois: Cook, DuPage, Kane, Lake, McHenry, Sangamon and Will counties; Indiana: LaPorte, Lake and Porter counties; Missouri: St. Charles and St. Louis counties and St. Louis City. Member of Inter-plan Teleprocessing Services (ITS) in Arizona, California, Indiana, Massachusetts, Michigan, New York, Ohio, western Pennsylvania, Texas and Wisconsin.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Raymond F. McCaskey, president/CEO; Gary Meade, executive director-POS program; Dr. William Rollow, medical director-POS; Michael Seibold, senior vp-marketing; Therese Rotz, director-POS program.
Contact: Steven R. Hamlin, 312-938-7181.

CCN Elect

8735 W. Higgins Road, Suite 250, Chicago, Ill. 60631; 312-693-2273; fax: 312-693-5018

POS

Staff
Practitioners 1,314
Board-certified 77.9%
Specialists 6,383
Includes: 315 psychiatrists, 646 Ob/Gyns
Facilities
Hospitals 44
Pharmacies 1,861
Locations
Primary care 1,707
Users
Employer/payer groups 6
Employees & dependents 5,295
Total 5,295
Revenues
First-half 1995 ..... $70,682
1994 ..... $22,447

Operational date: June 1994.
Service area: Illinois: Cook, DuPage, Grundy, Hancock, Iroquois, Kane, Kankakee, Kendall, Lake, Lee, Livingston, McHenry and Will counties.
Services: General medical, chiropractic, physical therapy, ancillary services, prescription, utilization management, disability management.
See CCN ELECT consolidated listing under California.

CHP of Illinois

1700 Higgins Road, Suite 600, Des Plaines, Ill. 60018; 708-699-5600; fax: 708-699-5675

PPO

Staff
Practitioners 1,457
Board-certified 83%
Specialists 4,302
Facilities
Hospitals 67
Pharmacies 989
Users: Group Health
Employer/payer groups 343
Employees & dependents 60,669
Total Users 60,669

Operational date: August 1987.
Service area: Illinois: Boone, Cook, DuPage, Grundy, Henry, Kane, Kankakee, Knox, Lake, Livingston, Macon, Madison, McHenry, McLean, Peoria, Rock Island, Sangamon, St. Clair, Will and Winnebago counties.
Officers: Bert Wagener, general manager; Patricia Moldovan, vp/director-operations; Dr. Richard Balsamo, medical director; Stew Brandt, finance director; James E. Ballenger II, pharmacy director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CNA Managed Care

CNA Insurance Cos., CNA Plaza, 27 South, Chicago, Ill. 60685; 312-822-5000; fax: 312-822-4305

PPO

Service area: Contracts with Associates of Health Care Inc.; Community Care Network; HealthCare COMPARE/ The AFFORDABLE Medical Networks; HealthLink; Private HealthCare Systems in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington and Wisconsin; Preferred Payment System.
Officers: Philip Engel, president; Martha Shriver, executive director; Dr. Valerie Childrey, medical director.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 635
Facilities
Hospitals 42

Service area: Illinois: Bureau, Cook, DuPage, Kane, Kankakee, LaSalle, Lake, Macon, Madison, McHenry, Ogle, Rock Island, Saint Clair, Will and Winnebago counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 15
Total Users 1,275,000

Service area: Illinois.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Illinois

1700 Higgins Road, Suite 600, Des Plaines, Ill. 60018; 708-699-5600; fax: 708-699-5675

HMO/POS

Staff
Practitioners 1,116
Board-certified 85%
Patients/practitioner 107
Facilities
Hospitals 52
Pharmacies 1,771
Users
Employer/payer groups 665
Total 121,461
Revenues
First-half 1995 ..... $85,921,000
1994 ..... $143,200,000

Operational date: July 1986.
Federally qualified.
Licensed in: Illinois, Indiana.
Model type: IPA.
Service area: Illinois: Cook, DeKalb, DuPage, Iroquois, Kane, Kankakee, Kendall, Livingston, McHenry and Will counties; Indiana: Lake, LaPorte and Porter counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 53.6% of members are enrolled.
Officers: Dr. Richard R. Balsamo, vp/ medical director; Ron Hoddard, provider relations manager; Bert Wagener, general manager; Susan Erwin, member services manager; Janet Nemcek, quality assurance manager; Donna J. DeFrank, vp-network development/finance.
Contact: Donna J. DeFrank, 708-699-5651.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Decatur/Springfield

8182 Maryland Ave., Suite 900, St. Louis, Mo. 63105; 708-699-5600; fax: 708-699-5675

PPO

Staff
Practitioners 98
Board-certified 76.5%
Specialists 127
Facilities
Hospitals 6
Users: Group Health
Employer/payer groups 53
Employees & dependents 6,536
Total Users 6,536

Operational date: August 1992.
Service area: Illinois: Christian, DeWitt, Logan, Macon, Montgomery, Moultrie, Piatt, Sangamon and Shelby counties.
Officers: James Young, general manager; Dr. Emil Miskovsky, medical director.
Contact: Patricia Maher, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Quad Cities

1700 Higgins Road, Suite 600, Des Plaines, Ill. 60018; 708-699-5600; fax: 708-699-5675

PPO

Staff
Practitioners 78
Board-certified 69.2%
Specialists 130
Facilities
Hospitals 5
Users: Group Health
Employer/payer groups 54
Employees & dependents 2,831
Total Users 2,831

Operational date: January 1993.
Service area: Illinois: Henry, Mercer and Rock Island counties; Iowa: Clinton and Scott counties.
Officers: Bert Wagener, general manager; Dr. Richard Balsamo, medical director; H. James Mioduch, regional pharmacy director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

8735 W. Higgins Road, Suite 250, Chicago, Ill. 60631; 312-693-2273; fax: 312-693-5018

PPO

Staff
Practitioners 2,176
Board-certified 74.9%
Specialists 6,563
Includes: 345 psychiatrists, 687 Ob/Gyns
Facilities
Hospital 68
Pharmacies* 1,861
Users: Group Health
Employer/payer groups 164
Employees & dependents 205,585
Users: Workers Compensation
Employer/payer groups 19
Medical Billings**
Group Health:
First-half 1995 ..... $48,056,777
1994 ..... $78,294,855
Workers Compensation:
First-half 1995 ..... $1,803,668
1994 ..... $5,076,892
Total:
First-half 1995 ..... $49,860,446
1994 ..... $83,371,747

Operational date: November 1988.
Service area: Illinois: 51 counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

Compass Health Care Plans

9801 W. Higgins Road, Suite 720, Rosemont, Ill. 60019; 708-292-2273; fax: 708-292-8100

HMO

Staff
Practitioners 2,396
Board-certified 98%
Patients/practitioner 7
Specialists 5,203
Includes: 400 Ob/Gyns
Facilities
Hospitals 70
Locations
Administrative 1
Primary care 2,396
Users
Employer/payer groups 120
Employees & dependents 34,789

Operational date: November 1984.
Licensed in: Illinois.
Model type: Group/IPA.
Not for profit.
Ownership: Compass PPA Inc.
Service area: Illinois: Cook, DuPage, Kane, Lake, McHenry and Will counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Aldo Giacchino, president; Dr. John W. Keifer, medical director; John F. Harter, executive vp/COO.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 2,717
Specialists 9,209
Includes: 533 psychiatrists, 652 psychologists, 833 Ob/Gyns
Facilities
Hospitals 164

Service area: Illinois.
See CorCare consolidated listing under California.

John Deere Family Healthplan

1515 Fifth Ave., Suite 200, Moline, Ill. 61265; 309-765-1200; fax: 309-765-1322

HMO

Staff
Practitioners 51
Board-certified 100%
Patients/practitioner 297
Specialists 305
Includes: 23 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 20,000
Locations
Administrative 4
Primary care 4
Users
Medicare 1,041
Total 15,171
Revenues
1994 ..... $8,918,419

Licensed in: Illinois, Iowa.
Model type: Staff.
For profit.
Ownership: Deere & Co.
Service area: Illinois: Henry and Rock Island counties; Iowa: Blackhawk, Bremer, Dallas, Polk, Scott and Warren counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating: $150.90 single, $452.70 family.
Offers self-insured products.
Point-of-service contracts: 100% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard Van Bell, president; G.P. Michael Hammes, executive vp; Dr. Richard Bartsh, medical director; David Anderson, marketing vp; Jeffrey Schuett, vp-finance; William Zessar, general counsel.
Contact: David Anderson.

Delta Plans Service Corp.*

2001 Butterfield Road, Suite 215, Downers Grove, Ill. 60515

HMO

Specialty: dental
Staff
Practitioners 2,532
Patients/practitioner 398
Specialists 1,397
Users
Total 987,068

Service area: California; Colorado; Florida; Georgia; Illinois; Indiana; Kentucky; Massachusetts; Michigan; Minnesota; Nevada; New Jersey; Ohio; Oregon; Tennessee; Texas; Utah; Virginia; Washington; Wisconsin. Contracts with Smilage for Dental in Wisconsin.
Services: Dental.
Officers: Charles L. Stewart D.M.D., president/CEO.
** Figures are consolidated, including all HMO plans in this organization.*

DeltaPreferred Option USA

1515 W. 22nd St., Suite 1200, Oakbrook, Ill. 60521; 708-960-0500; fax: 708-960-0711

PPO

Speciality: Dental
Staff
Practitioners 13,400
Specialists 4,244

Operational date: January 1996.
Not for profit.
Service area: California, Colorado, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, Hew Hampshire, New Jersey, New Mexico, North Dakota, Ohio, Puerto Rico, Rhode Island, Tennessee, Utah, Vermont, Virginia, Washington, Wisconsin. **Services:** Dental. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discounted fee schedule; is compensated by insurers and dental service organizations.
UR: Retrospective review and claim predetermination.
Officers: Dr. Charles L. Stewart, president.

Dental Care Plus Management

770 N. Halsted, 6th Floor, Chicago, Ill. 60622; 800-837-2341; fax: 312-829-9767

PPO

Specialty: dental
Staff
Practitioners 700
Board-certified 100%
Patients/practitioner 210
Users: Group Health
Employer/payer groups 900
Single coverage 210,000
Family coverage 240,000
Employees & dependents 990,000
Medical Billings
Group Health:
First-half 1995 ..... $12,500,000

Continued on next page

Illinois

Continued from previous page

1994 ..... $24,000,000

Operational date: May 1986.
For profit.
Service area: Illinois.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Precertification, case management. UR provided by the PPO.
Officers: Richard Sawicz, president; Paul Chaitkin, D.D.S., medical director; Bill Kisting, marketing director.

Dreyer Health Plans

1877 W. Downer Place, Aurora, Ill. 60506; 708-859-1100; fax: 708-906-5100

HMO/POS

Staff
Practitioners 492
Board-certified 85%
Patients/practitioner 79
Specialists ..... NA
Includes: 43 psychiatrists, 20 psychologists, 101 Ob/Gyns
Facilities
Hospitals 22
Pharmacies 130
Locations
Administrative 1
Primary care 16
Users
Employer/payer groups 356
Single coverage 5,835
Family coverage 8,777
Employees & dependents 35,341
Medicare 3,072
Total 38,413
Revenues
First-half 1995 ..... $32,670,000
1994 ..... $59,401,000

Operational date: January 1985.
Federally qualified.
Licensed in: Illinois.
Model type: Network.
For profit.
Ownership: Dreyer Medical Clinic.
Service area: Illinois: Cook, DeKalb, DuPage, Grundy, Kane, Kendall, Lake, LaSalle, Lee, McHenry, Ogle and Will counties.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $162.05 single, $469.93 family.
Point-of-service contracts: 5.8% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard Lutz, president; Dr. Charles Derus, medical director; Ralph DiBenedetto, marketing director; Terry Schones, director-operations; Denise Wieglemann, director-finance.
Contact: Ralph DiBenetto.

ETHIX National

1111 W. 22nd St., Suite 220, Oak Brook, Ill. 60521; 708-586-0900; fax: 708-586-0856

PPO

Service area: Contracts with Admar in New Hampshire, New Mexico, Rhode Island; Alpha in Pennsylvania; The Araz Group in Iowa, Minnesota, North Dakota, South Dakota; ETHIX Great Lakes in Michigan; ETHIX Mid-Atlantic in New Jersey, Pennsylvania; ETHIX Mid-Rivers in Illinois, Missouri; ETHIX Midlands in Kentucky, Ohio, Utah; ETHIX Northwest in Alaska, Montana, Washington; ETHIX Pacific in Oregon; ETHIX Southeast in North Carolina, South Carolina; ETHIX Southwest in Texas; Preferred Plan/FHP in Arizona, District of Columbia, Georgia, Iowa, Maryland, Massachusetts, Nebraska; Health Choice in Mississippi, Missouri; Health Choice of Alabama in Alabama; Health Choice of Tennessee in Arkansas, Tennessee; Health Management Associates/Intermed in Nevada; Health Partners of Kansas in Kansas; HealthNet in Kansas, Missouri; New York Life/Sanus in New York; Northern Nevada Health Plan in Nevada; PPO Alliance in California; Preferred Care of Richmond in Virginia; Preferred Health Partnership in Tennessee; Preferred Health Plan in Indiana, Kentucky; Preferred Health Providers in Florida; Preferred Plan Inc. in Illinois, Indiana, Iowa; Sloans Lake in Colorado; Sooner Health Plan in Oklahoma; South East Medical Alliance in Arkansas, Louisiana, Mississippi, Texas; VHA in Indiana, Kentucky; WPPN in Minnesota, Wisconsin.
Officers: Stephen H. Heck, president; Olga Magyar, executive director; Dr. Hector J. Inchaustegui, medical director; Heidi Mallace, marketing director.

HFN Inc.

1315 W. 22nd St., Suite 300, Oak Brook, Ill. 60521; 708-954-1232; fax: 708-954-1308

PPO

Staff
Practitioners 1,546
Board-certified 90%
Specialists 2,934
Includes: 94 psychiatrists, 20 psychologists, 229 Ob/Gyns
Facilities
Hospitals 113
Users: Group Health
Employer/payer groups 135
Employees & dependents 349,600
Users: Workers Compensation
Employer/payer groups 8,400
Single coverage 1,201,200
Total Users 1,550,800
Medical Billings
Group Health:
First-half 1995 ..... $125,000,000
1994 ..... $200,000,000
Workers Compensation:
First-half 1995 ..... $115,000,000
1994 ..... $150,000,000
Total:
First-half 1995 ..... $240,000,000
1994 ..... $350,000,000

Operational date: 1988.
For profit.
Service area: Illinois.
Contracts with Associates for Health Care in Wisconsin; Sagamore Health Network in Indiana.
Services: General medical, chiropractic, mental health, durable medical equipment, podiatry, OB/Gyn. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO and outside contract.
Officers: David E. Kolb, president; Stephen W. Kaja, director-group health; Catherine Burke, director-occupational health.
Contact: Stephen W. Kaja.

HMO Illinois

233 N. Michigan Ave., Chicago, Ill. 60601; 312-938-6600; fax: 312-938-7859

HMO

Staff
Practitioners 3,300
Board-certified 85%
Patients/practitioner 19
Specialists 10,300
Includes: 426 psychiatrists, 102 psychologists, 1,089 Ob/Gyns
Facilities
Hospitals 125
Pharmacies 2,200
Locations
Administrative 3
Primary care 50
Users
Employer/payer groups 2,200
Single coverage 82,126
Family coverage 91,245
Employees & dependents 393,000
Total 393,000
Revenues
First-half 1995 ..... $301,027,793
1994 ..... $599,364,000

Operational date: June 1977.
Licensed in: Illinois, Indiana.
Model type: Network.
Not for profit.
Ownership: Blue Cross & Blue Shield of Illinois.
Service area: Illinois: 39 counties and parts of 22 other counties; Indiana: Fountain, Knox, Lake and Porter counties and parts of Benton, Davies, Gibson, Jasper, LaPorte, Montgomery, Newton, Parke, Pike, Posey, Sullivan, Vermillion and Warren counties; Iowa: Jackson County and parts of Clinton County; Kentucky: parts of Livingston and Union counties; Missouri: Perry County and parts of Cape Girardeau and Ste. Genevieve counties; Wisconsin: Grant, Kenosha, LaFayette and Racine counties and parts of Rock, Walworth and Waukesha counties.
Member of Blue Cross & Blue Shield Association (HMO/USA) nationwide.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Enrollment options: Individual enrollment allowed.
Officers: Raymond F. McCaskey, president/CEO; Eileen Holderbaum, director health services program; Dr. Robert Wise, medical director; Michael Seibold, senior vp-marketing.
Contact: Clem Hilton, 1515 W. 22nd St., Oak Brook, Ill. 60521; 708-586-0115; fax: 708-586-0115.

Health Preferred of Mid-America*

2400 E. Devon Ave., Suite 188, Des Plaines, Ill. 60018; 708-803-4762; fax: 708-803-4787

PPO

Staff
Practitioners 1,662
Board-certified 75.5%
Specialists 3,218
Includes: 227 psychiatrists, 153 psychologists, 358 Ob/Gyns
Facilities
Hospitals 48
Users: Group Health
Employer/payer groups 442
Employees & dependents 48,730
Total Users 48,730
Medical Billings
First-half 1995 ..... $13,505,656
1994 ..... $27,335,767

Operational date: October 1986.
For profit.
Ownership: Northwestern Memorial Hospital, Ravenswood Hospital Medical Center, Resurrection Medical Center, St. Francis Hospital, St. Joseph Hospital, Swedish Covenant Hospital, Louis A. Weiss Memorial Hospital, Westlake Community Hospital.
Service area: Illinois, Indiana
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding hospital bill audits, outpatient service predetermination, case management. UR provided by the PPO.
Officers: David K. Williams, president; Dr. Alvin Somberg, medical director.
Contact: Robert E. Pannier, senior account executive.
** Figures are consolidated, including all PPO plans in this organization.*

Health Preferred of Mid-America

2400 E. Devon Ave., Suite 188, Des Plaines, Ill. 60018; 708-803-4762; fax: 708-803-4787

PPO

Staff
Practitioners 1,622
Board-certified 75.5%
Specialists 3,073
Includes: 227 psychiatrists, 153 psychologists, 346 Ob/Gyns
Facilities
Hospitals 42

Service area: Illinois: 36 northern and central counties.
See Health Preferred of Mid-America consolidated listing under Illinois.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks*

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 43,167
Board-certified 80%
Specialists 94,262
Facilities
Hospitals 2,012
Pharmacies 52,657
Users: Group Health
Employer/payer groups 2,865
Family coverage 4,200,000
Employees & dependents 9,800,000
Users: Workers Compensation
Employer/payer groups 154
Single coverage 6,600,000
Total Users 16,400,000
Medical Billings
1994 ..... $3,500,000,000

Operational date: 1983.
For profit.
Service area: Nationwide, excluding Maine and Wyoming. Contracts with MEDCO Containment Systems for prescription nationwide.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding outpatient service predetermination. Also offers mental health services, chiropractic review and PPO redirection. UR provided by the PPO.
Officers: James C. Smith, president; Dr. Scott Smith, medical director; Sharon Lokar, vp-marketing; Edward L. Wristen, executive vp-provider risk products; A. Lee Dickerson, senior vp-provider networks.
** Figures are consolidated, including all PPO plans in this organization.*
See listings in applicable states for specific service areas.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 2,018
Specialists 4,530
Facilities
Hospitals 106
Pharmacies 2,145

Service area: Illinois: 53 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthNetwork Inc.*

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Staff
Practitioners 3,947
Board-certified 90%
Patients/practitioner 431
Specialists 11,256
Includes: 510 psychiatrists, 238 psychologists, 965 Ob/Gyns
Facilities
Hospitals 417
Pharmacies 1,500
Users: Group Health
Employer/payer groups 361
Employees & dependents 1,703,835
Total Users 1,703,835
Medical Billings
First-half 1995 ..... $79,840,609
1994 ..... $137,747,052

Operational date: February 1985.
For profit.
Ownership: IASD Health Services Corp.
Service area: Arizona, Illinois, Indiana, Iowa, Kentucky, Michigan, Missouri, Nebraska, South Dakota, Tennessee, Wisconsin.
Contracts with Beech Street in Alabama, Alaska, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Louisiana, Maryland, Massachusetts, Minnesota, Mississippi, Montana, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Oregon, Pennsylvania, Rhode Island, South Carolina, Texas, Utah, Vermont, Virginia, Washington, West Virginia and Wyoming.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, utilization management, case management. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: George C. Phillips, Jr., president; Dr. Raymond McDermott Jr., medical director; Nick Martinski, marketing director; Lore Stanley, vp-operations; Donna Wolak, vp-finance; Robert Wright vp-general services.
Contact: Thomas J. Rehak, director-sales.
** Figures are consolidated, including all PPO plans in this organization.*

HealthNetwork Inc.

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Staff
Practitioners 2,394
Board-certified 90%
Patients/practitioner 356
Specialists 5,958
Includes: 297 psychiatrists, 53 psychologists, 558 Ob/Gyns
Facilities
Hospitals 138
Users: Group Health
Employees & dependents 853,229
Total Users 853,229

Service area: Illinois.
See HealthNetwork Inc. consolidated listing under Illinois.

HealthStar Inc.*

7257 N. Lincoln Ave., Lincolnwood, Ill. 60646; 708-673-3113 or 800-253-4360; fax: 708-673-3117

PPO

Staff
Practitioners 11,848
Board-certified 65%
Specialists 30,874
Includes: 6,591 psychiatrists, 1,465 psychologists, 2,113 Ob/Gyns
Facilities
Hospitals 575
Pharmacies 15,000
Users: Group Health
Employer/payer groups 225
Single coverage 443,054
Employees & dependents 1,007,135
Users: Workers Compensation
Single coverage 1,547,000
Total Users 2,554,135
Medical Billings
First-half 1995 ..... $257,290,474
1994 ..... $471,346,961

Operational date: January 1979.
For profit.
Service area: Alabama: 2 counties; Florida: 24 counties; Georgia: 64 counties; Illinois: 37 counties; Indiana: 40 counties; Iowa: 7 counties; Kentucky: 49 counties; Nebraska: 5 counties; Ohio: 61 counties. Contracts in Arizona, Arkansas, California, Colorado, District of Columbia, Florida, Idaho, Illinois, Louisiana, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Montana, New Jersey, New Mexico, New York, Nevada, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, Wisconsin.
Services: General medical, chiropractic, mental health, workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding retrospective review, hospital bill audits. UR provided by outside contract.
Officers: Thomas Stateman, president; Rick Shuch, medical director; Frank Buccitelli, marketing director; Neal Johnson, vp-finance; Kevin Ryan, vp-corporate development; John Hall, vp-network operations; Steven Lange, vp-sales/marketing.
Contact: Frank Buccitelli, 800-253-4360.
** Figures are consolidated, including all PPO plans in this organization.*

Continued on next page

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HealthStar Inc. Managed Care Division-Illinois

7257 N. Lincoln Ave., Lincolnwood, Ill. 60646; 708-673-3113 or 800-253-4360; fax: 708-673-3117

PPO

Staff
Practitioners 3,119
Board-certified 65%
Specialists 6,297
Includes: 1,743 psychiatrists, 389 psychologists, 510 Ob/Gyns
Facilities
Hospitals 98
Users: Group Health
Employer/payer groups 65
Single coverage 185,000
Employees & dependents 364,000
Users: Workers Compensation
Employer/payer groups 4
Single coverage 1,000,000
Total Users 1,364,000
Medical Billings
First-half 1995 ..... $169,563,796
1994 ..... $327,351,905

Operational date: January 1979.
Service area: Illinois: 37 counties.
Officers: Jim Frainor, executive director.
Contact: Frank Buccitelli, marketing director.
See HealthStar Inc. consolidated listing under Illinois.

Heritage National Health Plan

1515 5th Ave., Suite 200, Moline, Ill. 61265; 309-765-1200; fax: 309-765-1322

HMO

Staff
Practitioners 2,417
Board-certified 79%
Patients/practitioner 118
Specialists 3,243
Includes: 303 Ob/Gyns
Facilities
Hospitals 136
Pharmacies 20,000
Locations
Administrative 18
Users
Employer/payer groups 300
Medicare 9,828
Total 284,298
Revenues
1994 ..... $193,217,055

Operational date: August 1985.
Licensed in: Illinois, Iowa, Tennessee, Virginia, Wisconsin.
Model type: IPA.
For profit.
Ownership: Deere & Co.
Service area: Illinois: 39 counties; Iowa: 51 counties; Tennessee: 34 counties; Virginia: 26 counties; Wisconsin: 11 counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating: $150.90 single, $452.70 family.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard Van Bell, president; G. Michael Hammes, executive vp; Richard Bartsch, medical director; David Anderson, marketing vp; Jeffrey Schuett, vp-finance; William Zessar, general counsel.
Contact: David Anderson.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 5,599
Facilities
Hospitals 142

Service area: Illinois.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 90
Specialists 850
Facilities
Hospitals 51
Users: Workers Compensation
Employer/payer groups 4,800

Service area: Illinois: Boone, Cook, DeKalb, DuPage, Kane, Lake, McHenry, Ogle, Will and Winnebago counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Illinois Inc.-Chicago

1900 E. Golf Road, Suite 501, Schaumburg, Ill. 60173; 708-619-4601; fax: 708-619-3160

HMO

Staff
Practitioners 1,636
Board-certified 75%
Specialists 4,674
Includes: 29 psychiatrists, 73 psychologists, 400 Ob/Gyns
Facilities
Hospitals 53
Pharmacies 744
Locations
Administrative 1
Users
Total 23,528

Operational date: September 1986.
Licensed in: Illinois, Indiana.
Service area: Illinois: Cook, DuPage, Kendall, Lake, McHenry and Will counties; Indiana: Lake and Porter counties.
Rating options: Community rating: $145.58 single, $393.07 family.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Becky McLaughlin, 312-861-3000.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

Directory terms and methodology are explained on page 2.

MetraHealth POS Plan-Chicago

1900 E. Golf Road, Suite 501, Schaumburg, Ill. 60173; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 2,226
Board-certified 88%
Specialists 5,124
Includes: 6,968 psychiatrists*, 13,090 psychologists*, 518 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 731
Locations
Administrative 1
Users
Total 160,877

Operational date: September 1986.
Service area: Illinois: Cook, Dekalb, Kane, Kankakee, Kendall, Lake, LaPorte, McHenry, Porter, St. Joseph and Will counties.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Becky McLaughlan, 312-861-3000.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Chicago

1900 E. Golf Road, Suite 501, Schaumburg, Ill. 60173; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 2,071
Specialists 5,009
Includes: 182 psychiatrists, 594 Ob/Gyns
Facilities
Hospitals* 71
Pharmacies 717
Total Users 103,850

Operational date: 1986.

Continued on next page

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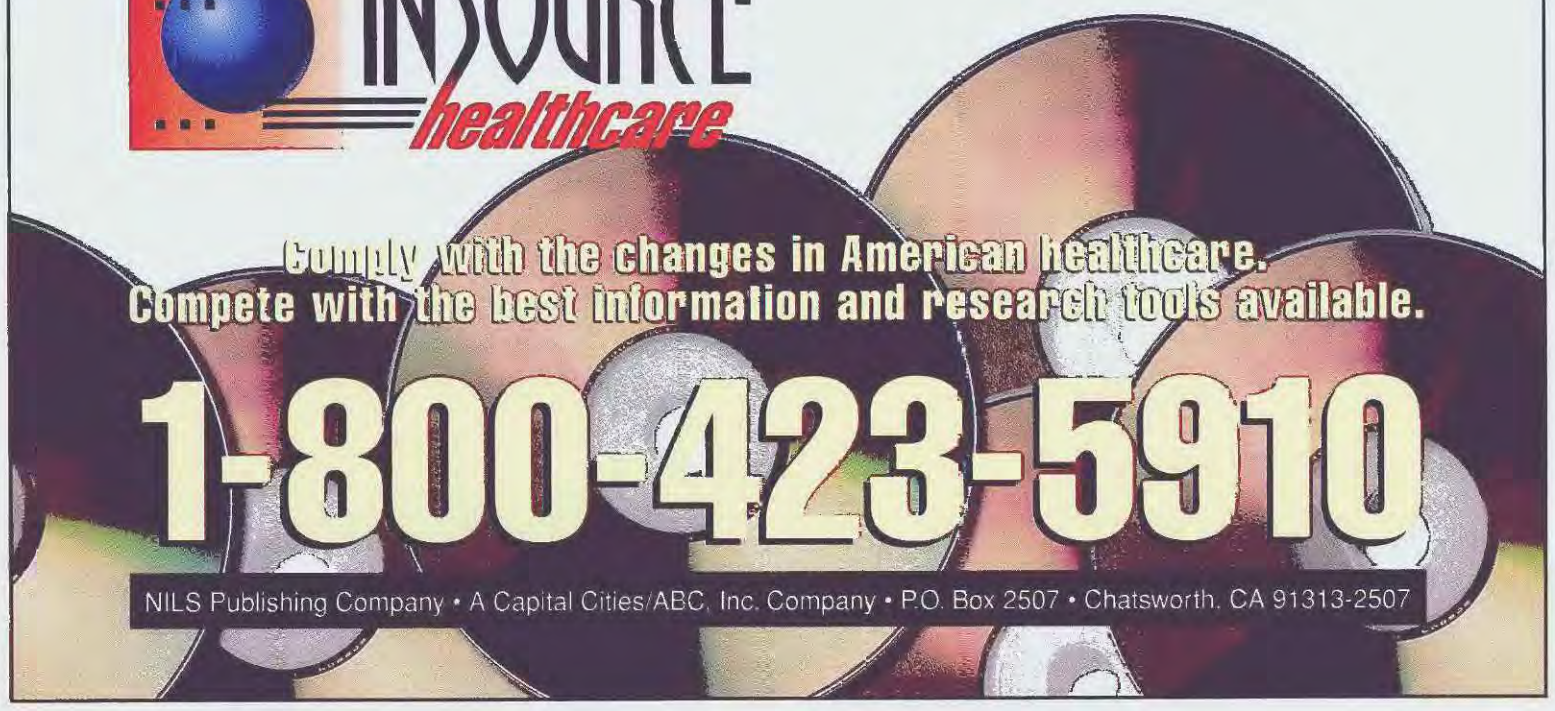
Health Insurers - You'll find laws and regulations covering insurance reform, Medicare/Medicaid, managed care, HMOs and PPOs.

Nursing Homes - You'll find laws and regulations covering licensing, quality assurance, construction, Medicare/Medicaid reimbursement, and managed care networks.

Healthcare Consultants (attorneys, accountants, architects and more) - You'll find the laws and regulations you need to advise and represent clients, to help them comply with financial requirements, meet building and design codes, and develop new business alliances.

INSOURCE healthcare



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Illinois

Continued from previous page

Service area: Illinois: Cook, DeKalb, DuPage Kane, Kankakee, Kendall, Lake, McHenry and Will counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.

Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.

Contact: Becky McLaughlan, 312-861-300C.

** Includes northwest Indiana.*

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Midwest Business Medical Assn.*

3201 Old Glenview Road, Suite 200, Wilmette, Ill. 60091; 708-853-6262; fax: 708-853-6266

PPO

Staff	
Practitioners	4,972
Board-certified	99%
Specialists	12,219
Facilities	
Hospitals	203
Users: Group Health	
Single coverage	102,470
Family coverage	114,040
Employees & dependents	350,855
Users: Workers Compensation	
Single coverage	1,090,500
Total Users	1,441,355

Operational date: January 1984.
For profit.
Service area: Illinois, Indiana, Iowa, Missour., Nebraska, Wisconsin. Contracts for general service in California, District of Columbia, Florida, Georgia, Kansas, Maryland, Missouri, New Jersey, North Carolina, Pennsylvania, South Carolina, Texas and Virginia.
Services: General medical, chiropractic, mental health, workers compensation, psychiatric, outpatient acute care, outpatient rehabilitation, home health, MRI, wellness programs. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Noreen F. Orbach, president; James M. Golden, executive director; Ellyn Shepard, medical director; Mayer Zayan, director of physician panel; Paul Graesser, vp-marketing/development; Ramona Golden, vp-network operations; Stacie Miller, director-network operations; Dian Kilroy, director-group health; Ernestine Frontera, director-workers compensation; Joseph Daniels, director-information systems; Wanda Davis, office administrator.
Contact: Wanda Davis.

** Figures are consolidated, including all PPO plans in this organization.*

Midwest Business Medical Assn.

3201 Old Glenview Road, Suite 200, Wilmette, Ill. 60091; 708-853-6262; fax: 708-853-6266

PPO

Staff	
Practitioners	2,875
Specialists	5,547
Facilities	
Hospitals	98
Users: Group Health	
Single coverage	41,300
Family coverage	78,900
Employees & dependents	238,555
Users: Workers Compensation	
Single coverage	683,000
Total Users	921,550

Service area: Illinois.
See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff	
Practitioners	3,168
Board-certified	97%
Specialists	1,267
Includes: 317 psychiatrists, 475 psychologists, 634 Ob/Gyns	
Facilities	
Hospitals	207
Users: Group Health	
Employer/payer groups	1,868
Employees & dependents	1,104,506

Service area: Illinois.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff	
Practitioners	2,534
Specialists	NA
Includes: 381 psychiatrists, 515 psychologists, 476 Ob/Gyn	
Facilities	
Hospitals	173

Service area: Illinois.
See National Preferred Provider Network Inc. consolidated listing under New York.

Participating Provider Option

233 N. Michigan Ave., Chicago, Ill. 60601; 312-938-7075; fax: 312-938-3868

PPO

Staff	
Practitioners	8,319
Specialists	10,336
Includes: 1,336 Ob/Gyns	
Facilities	
Hospitals	233
Pharmacies	2,500
Users: Group Health	
Employees & dependents	1,261,85!
Users: Workers Compensation	
Employer/payer groups	1

Operational date: 1985.
Not for profit.
Ownership: Health Care Services Corp. (Blue Cross & Blue Shield of Illinois).
Service area: Illinois; Indiana: Lake and Porter counties.
Contracts with Blue Cross in California; Blue Cross & Blue Shield in Arizona, Florida, Georgia, Indiana, Massachusetts, Michigan, Ohio, Tennessee, Texas and Virginia; CMIC in Ohio.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Raymond F. McCaskey, president; Michael Seibold, executive director/marketing director; Dr. Arnold L. Wicker, medical director.

PersonalCare

510 Devonshire Drive, Champaign, Ill. 61820; 217-366-1226; fax: 217-366-5410

HMO

Staff	
Practitioners	110
Board-certified	79%
Patients/practitioner	308
Specialists	183
Includes: 7 psychiatrists, 9 psychologists, 16 Ob/Gyns	
Facilities	
Hospitals	10
Pharmacies	88
Locations	
Administrative	1
Primary care	30
Users	
Employer/payer groups	162
Single coverage	7,456
Family coverage	8,089
Employees & dependents	33,854
Revenues	
First-half 1995	$28,476,601
1994	$53,534,749

Operational date: June 1984.
Federally qualified.
Licensed in: Illinois.
Model type: Network.
For profit.
Ownership: Christie Clinic, Servant-Cor.
Service area: Illinois: Champaign, Clark, Coles, Cumberland, DeWitt, Douglas, Edgar, Ford, Iroquois, Kankakee, Livingston, McLean, Moultrie, Piatt, Shelby, Vermilion and Will counties.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Kenneth Mooney, president/CEO; Dr. Jay Anders, medical director; Mark Krogulski, marketing director.

PersonalCare

510 Devonshire Drive, Champaign, Ill. 61820; 217-366-1226; fax: 217-366-5410

POS

Staff	
Practitioners	105
Board-certified	79%
Patients/practitioner	4
Specialists	NA
Includes: 11 psychiatrists, 12 psychologists, 19 Ob/Gyns	
Facilities	
Hospitals	10
Pharmacies	88
Locations	
Administrative	1
Primary care	39
Users	
Employer/payer groups	4
Single coverage	75
Family coverage	110
Employees & dependents	452
Revenues	
First-half 1995	$272,843

Operational date: September 1994.
Licensed in: Illinois.
Model type: Network.
For profit.
Ownership: Christie Clinic, Servant-Cor.
Service area: Illinois: Champaign, Clark, Coles, Cumberland, DeWitt, Douglas, Edgar, Ford, Iroquois, Kankakee, Livingston, McLean, Moultrie, Piatt, Shelby, Vermilion and Will counties.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Kenneth Mooney, president/CEO; Dr. Jay Anders, medical director; Mark Krogulski, marketing director.

PersonalCare

510 Devonshire Drive, Champaign, Ill. 61820; 217-366-1226; fax: 217-366-5410

PPO

Staff	
Practitioners	126
Board-certified	79%
Patients/practitioner	15
Specialists	221
Includes: 9 psychiatrists, 11 psychologists, 23 Ob/Gyns	
Facilities	
Hospitals	10
Pharmacies	88
Users: Group Health	
Employer/payer groups	75
Single coverage	623
Family coverage	397
Employees & dependents	1,902
Medical Billings	
Group Health:	
First-half 1995	$1,386,916
1994	$2,031,496
Workers Compensation:	
First-half 1995	$6,099
1994	$1,683
Total:	
First-half 1995	$1,393,015
1994	$2,033,179

Operational date: July 1991.
For profit.
Ownership: Christie Clinic, Servant-Cor.
Service area: Illinois: Champaign, Clark, Coles, Cumberland, Douglas, DeWitt, Edgar, Iroquois, Kankakee, Livingston, McLean, Moultrie, Piatt, Shelby, Vermilion and Will counties.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Kenneth Mooney, president/CEO; Dr. Jay Anders, medical director; Mark Krogulski, marketing director.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health	
Staff	
Specialists	911
Includes: 114 psychiatrists, 368 psychologists	
Facilities	
Hospitals	81

Service area: Illinois.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Illinois Division

1 Lincoln Center, Suite 1040, Oakbrook Terrace, Ill. 60181; 708-916-6622; fax: 708-916-9595

PPO

Staff	
Practitioners	2,044
Board-certified	85%
Specialists	5,817
Facilities	
Hospitals	47
Users: Group Health	
Employer/payer groups	5
Employees & dependents	115,184
Total Users	115,184

Operational date: January 1992.
Service area: Illinois: Cook, DeKalb, DuPage, Kane, Kendall, Lake, McHenry and Will counties; Indiana: Lake, Porter and St. Joseph counties.
Officers: Lee Green, executive director; Dr. Juliette Giner, medical director.
Contact: James Hilburger, network manager.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems EPO

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6736

POS

Staff	
Practitioners	1,841
Specialists	2,103
Facilities	
Hospitals	40
Pharmacies	2,122
Users	
Employees & dependents	52,001
Total	52,001

Operational date: March 1991.
Service area: Illinois: Aurora-Elgin, Chicago, Joliet, Lake County and Rockford.
Contact: Maryjane Frascino, 617-895-3144.
See Private Healthcare Systems EPO consolidated listing under Massachusetts.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff	
Practitioners	4,003
Specialists	4,990
Facilities	
Hospitals	69
Pharmacies	2,122
Users: Group Health	
Employer/payer groups	17,284
Employees & dependents	550,216
Total Users	550,216

Operational date: May 1986.
Service area: Illinois: Lake County and cities of Aurora, Bloomington, Chicago, Elgin, Galesburg, Joliet, Kankakee, LaSalle, Normal, Peoria, Rockford and Springfield.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff	
Practitioners	5,568
Specialists	12,282
Facilities	
Hospitals	108

Operational date: 1988.
Service area: Illinois.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Rush Prudential HMO Inc.

233 S. Wacker Drive, Chicago, Ill. 60606; 312-234-7000; fax: 312-234-8001

HMO

Staff	
Practitioners	1,037
Specialists	2,658
Includes: 133 psychiatrists, 123 psychologists, 277 Ob/Gyns	
Facilities	
Hospitals	43
Pharmacies	440
Locations	
Administrative	2
Primary care	77
Users	
Employer/payer groups	650
Employees & dependents	178,136
Medicare	5,100
Total	183,236
Revenues	
First-half 1995	$72,856,385
1994	$274,439,667

Operational date: 1971.
Federally qualified.
Licensed in: Illinois, Indiana.
Model type: IPA/Staff/Network.
Ownership: Rush Prudential Health Plans.
Service area: Illinois: Cook, DuPage, Kane, Kendall, Lake, McHenry and Will counties; Indiana: Lake and Porter counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Point-of-service contracts: 46% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Scott P. Serota, president; Dr. Christine Stoll, medical director; Maggie Bobbitt, marketing director; Cathy Jacobson, CFO.
Contact: Pamela Weszelits, 312-234-7443.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Rush Prudential Health Plans

233 S. Wacker Drive, Suite 3950, Chicago, Ill. 60606-6309; 312-454-5050; fax: 312-454-5081

PPO

Staff	
Practitioners	1,727
Board-certified	86%
Specialists	4,400
Includes: 124 psychiatrists, 112 psychologists, 529 Ob/Gyns	
Facilities	
Hospitals	69
Pharmacies	440
Users: Group Health	
Employer/payer groups	52
Employees & dependents	15,173
Total Users	15,173

Operational date: January 1991.
Service area: Illinois: Cook, DuPage, Kane, Kankakee, Kendall, Lake, McHenry and Will counties; Indiana: Lake and Porter counties.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: Richard F. Rivers, president-

Continued on next page

Continued from previous page
southern group operations; Dr. Christine Stoll, medical director; Steve Miller, director-sales.

Contact: David J. Flores, marketing manager, 312-454-5000.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Rush Prudential Insurance Co.

233 S. Wacker Drive, Chicago, Ill. 60606; 312-234-7000; fax: 312-234-8001

POS

Staff
Practitioners 1,376
Specialists 5,267
Includes: 124 psychiatrists, 112 psychologists, 561 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 440
Locations
Administrative 2
Users
Employer/payer groups 550
Employees & dependents 152,451
Total 152,451
Revenues
First-half 1995 ..... $46,589,406
1994 ..... $98,674,968

Operational date: 1986.
Licensed in: Illinois, Indiana.
Ownership: Rush Prudential Health Plans.
Service area: Illinois: Cook, DuPage, Kane, Kendall, Lake, McHenry and Will counties; Indiana: Lake and Porter counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Scott P. Serota, president; Dr. Christine Stoll, medical director; Maggie Bobbitt, marketing director; Cathy Jacobson, CFO.
Contact: Pamela Weszelits, 312-234-7443.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Sanus Health Plan of Illinois Inc.

1111 W. 22nd St., Suite 810, Oak Brook, Ill. 60521; 708-368-1800; fax: 708-368-1802

HMO/POS

Staff
Practitioners 1,700
Board-certified 85%
Patients/practitioner 8.5
Specialists 2,800
Includes: 128 psychiatrists, 153 psychologists, 364 Ob/Gyns
Facilities
Hospitals 54
Pharmacies 218
Locations
Administrative 1
Primary care 581
Users
Employer/payer groups 145
Single coverage 3,781
Family coverage 2,525
Employees & dependents 14,609
Total 14,609
Revenues
First-half 1995 ..... $6,000,000
1994 ..... $3,085,755

Operational date: September 1993.
Federally qualified.
Licensed in: Illinois.
Model type: IPA/Network.
For profit.
Ownership: New York Life Insurance Co.
Service area: Illinois: Cook, Du Page, Kane, Lake, McHenry and Will counties.
Member of Covantage, nationwide; UltraLink, nationwide.
Services: General medical, dental, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 18% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: William Donahue, executive director; Dr. Gerald Silverstein, medical director; Mark Curatolo, marketing director; John Katsianis, CFO.
Contact: Johnny Antony.

TDC/The Dental Concern*

222 N. LaSalle, Suite 2140, Chicago, Ill. 60601; 312-201-1260; fax: 312-201-0743

HMO/POS

Specialty: dental
Locations
Administrative 2
Users
Single coverage 8,355
Family coverage 9,011
Employees & dependents 33,342
Total 33,342

Operational date: August 1987.
Licensed in: Illinois, Indiana, Missouri.
Model type: IPA.
For profit.
Ownership: Employers Health Insurance Co.
Service area: Illinois; Indiana: Lake and Porter counties; Missouri: eastern Missouri.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 12% of members are enrolled.
Officers: Fred L. Horowitz, D.M.D., president; Polly Reese, D.D.S., dental director; Loretta Elliott, marketing director.
Contact: Loretta Elliott.
** Figures are consolidated, including all HMO/POS plans in this organization.*

United HealthCare of Illinois Inc.

1 S. Wacker Drive, P.O. Box 909714, Chicago, Ill. 60690-9714; 312-424-4460; fax: 312-424-4978

PPO

Staff
Practitioners 1,000
Board-certified 82.5%
Patients/practitioner 11
Specialists 2,900
Includes: 151 psychiatrists, 136 psychologists, 400 Ob/Gyns
Facilities
Hospitals 93
Pharmacies 400
Users: Group Health
Employer/payer groups 560
Employees & dependents 14,400
Users: Workers Compensation
Total Users 14,400
Medical Billings
Group Health:
First-half 1995 ..... $11,644,000
1994 ..... $22,527,000
Total:
First-half 1995 ..... $11,644,000
1994 ..... $22,527,000

Operational date: 1990.
Service area: Illinois: Boone, Cook, DeKalb, DuPage, Kane, Lake, Lee, McHenry, Ogle, Whiteside, Will and Winnebago counties; Indiana: Lake, LaPorte and Porter counties; Wisconsin: Kenosha, Rock and Walworth counties. Contracts with Affordable PPO.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discounted fees; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Marshall Rozzi, CEO; Judith Brown, vp/COO; Carla Muggio, vp/CFO; Dr. Mervin Shalowitz, vp-medical affairs; David Gotsch, vp-marketing
Contact: Jane Funk; 312-424-5007
See United HealthCare Corp. consolidated listing under Minnesota.

United HealthCare of Illinois Inc./Chicago HMO Ltd.

1 S. Wacker Drive, P.O. Box 909714, Chicago, Ill. 60690-9714; 312-424-4460; fax: 312-424-4978

HMO/POS

Staff
Practitioners 3,600
Board-certified 82.5%
Patients/practitioner 96
Specialists 7,200
Includes: 117 psychiatrists, 139 psychologists, 743 Ob/Gyns
Facilities
Hospitals 110
Pharmacies 500
Locations
Administrative 1
Primary care 2,200
Users
Employer/payer groups 990
Single coverage 46,200
Family coverage 51,600
Employees & dependents 218,400
Medicare 6,100
Total 341,900
Revenues
First-half 1995 ..... $266,408,912
1994 ..... $495,764,985

Operational date: May 1976.
Federally qualified.
Licensed in: Illinois.
Model type: Network.
Service area: Illinois: Boone, Cook, DeKalb, DuPage, Kane, Lake, Lee, McHenry, Ogle, Whiteside, Will and Winnebago counties; Indiana: Lake, LaPorte and Porter counties; Wisconsin: Kenosha, Rock and Walworth counties.
Member of Covantage and UltraLink nationwide.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating: $149.49 single; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 4% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Marshall Rozzi, CEO; Judith Brown, vp/COO; Carla Muggio, vp/CFO; Dr. Mitchell Trubitt, vp-medical affairs; David Gotsch, vp-marketing
Contact: Diane Rosenthal; 312-424-4360.
See United HealthCare Corp. consolidated listing under Minnesota.

United HealthCare of Illinois Inc./Share Health Plan of Illinois Inc.

1 S. Wacker Drive, P.O. Box 909714, Chicago, Ill. 60690-9214; 312-424-4460; fax: 312-424-4978

HMO

Staff
Practitioners 1,100
Board-certified 82.5%
Patients/practitioner 46
Specialists 3,400
Includes: 151 psychiatrists, 136 psychologists, 400 Ob/Gyns
Facilities
Hospitals 89
Pharmacies 400
Locations
Administrative 1
Primary care 800
Users
Employer/payer groups 770
Employees & dependents 71,500
Medicare 34,200
Total 105,700
Revenues
First-half 1995 ..... $141,445,991
1994 ..... $263,714,517

Operational date: February 1984.
Licensed in: Illinois.
Model type: IPA/Network.
Service area: Illinois: Cook, DuPage, Kane, Kankakee, Lake, McHenry and Will counties.
Contracts with Covantage and UltraLink nationwide.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating: $128.02 single; community rating by class; adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Marshall Rozzi, CEO; Judith Brown, vp/COO; Carla Muggio, vp/CFO; Dr. Mervin Shalowitz, vp-medical affairs; David Gotsch, vp-marketing
Contact: Jane Funk; 312-424-5007.
See United HealthCare Corp. consolidated listing under Minnesota.

AAPI stands for the American Accreditation Program Inc.

INDIANA

The Associated Group/ Anthem Health*

4040 Vincennes Circle, Indianapolis, Ind. 46268; 317-228-7000

HMO/POS

Staff
Practitioners 2,680
Board-certified 67.5%
Patients/practitioner 32
Specialists 7,958
Includes: 142 psychiatrists, 22 psychologists, 501 Ob/Gyns
Facilities
Hospitals 217
Pharmacies 1,847
Locations
Administrative 3
Primary care 1,134
Users
Employer/payer groups 52
Single & family coverage 39,910
Employees & dependents 68,978
Total 11,789

Licensed in: Florida, Texas, West Virginia.
NCQA provisionally accredited (Florida).
Model type: IPA.
For profit.
Ownership: The Associated Group.
Service area: Florida: 15 counties; Texas: 136 counties; West Virginia.
Services: General medical, chiropractic. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 7% of members are enrolled.
Officers: Steve Brueckner, CEO; Jerry Wehmhoefer, executive director; Jack Trook, marketing director.
** Figures are consolidated, including all HMO/POS plans in this organization.*

Anthem Health

5451 W. Lakeview Parkway S. Drive, Indianapolis, Ind. 46268; 800-367-4207; fax: 317-290-5695

HMO/POS

Staff
Practitioners 849
Board-certified 90%
Patients/practitioner 75
Specialists 1,804
Includes: 269 psychiatrists, 270 psychologists, 144 Ob/Gyns
Facilities
Hospitals 74
Pharmacies 575
Locations
Administrative 1
Primary care 1
Users
Employer/payer groups 65
Single coverage 9,139
Family coverage 16,679
Employees & dependents 62,113
Total 62,113
Revenues
First-half 1995 ..... $28,630,000
1994 ..... $55,929,279

Operational date: October 1982.
Federally qualified.
Licensed in: Indiana.
NCQA provisionally accredited.
Model type: IPA.
Service area: Indiana.
Services: General medical, chiropractic, dental, mental health. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 46.2% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dwane R. Houser, chairman/CEO; Brad Buxton, executive director; Dr. David Chellapa, medical director.
See Anthem Blue Cross & Blue Shield HMO/POS consolidated listing under Ohio.

Anthem Health

5451 W. Lakeview Parkway S. Drive, Indianapolis, Ind. 46268; 800-367-4207; fax: 317-290-5695

PPO

Staff
Practitioners 2,160
Board-certified 90%
Specialists 5,040
Includes: 281 psychiatrists, 207 psychologists, 362 Ob/Gyns
Facilities
Hospitals 118
Users: Group Health
Employer/payer groups 2,000
Employees & dependents 982,826
Users: Workers Compensation
Employer/payer groups 200
Single coverage 20,000
Total Users 1,002,826

Service area: Indiana.
Contracts with Associates for Healthcare in Wisconsin; ETHIX; and Ohio Health Choice Plan in Ohio.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Keith Faller, president; Michael Bell, executive director; Dr. Carolyn Cunningham, medical director; Joe Solari, marketing director.
See Anthem Blue Cross & Blue Shield PPO consolidated listing under Ohio.

The Associated Group-Anthem Health Network*

4040 Vincennes Circle, Indianapolis, Ind. 46268-3027; 317-228-7000

PPO

Staff
Practitioners 16,528
Board-certified 87%
Specialists 50,137
Includes: 1,877 psychiatrists, 1,848 psychologists, 3,782 Ob/Gyns
Facilities
Hospitals 1,171
Users: Group Health
Employer/payer groups 2,783
Employees & dependents 701,248
Users: Workers Compensation
Employer/payer groups 14
Total Users 701,248

Operational date: 1983.
For profit.
Ownership: The Associated Group.
Service area: Arizona, Arkansas, California, Colorado, Florida, Georgia, Louisiana, Mississippi, Nevada, Oklahoma, Tennessee, Texas, Virginia, West Virginia. Contracts with Arizona Medical Network and Arizona Rural Network in Arizona; Carilion Health Plan in Virginia; Chiro Health Plan of California for chiropractic in California; ETHIX Sloans Lake in Colorado; HealthNet and Lifeforce in Tennessee; MedCost Preferred in North Carolina and South Carolina; PPO Oklahoma in Oklahoma; Preferred Health Partnership in Tennessee; SelectNet Plus-Mountain State Managed Care in North Carolina, Tennessee and Virginia; SelectNet Plus-Southwest Insurance Agency in Virginia; Southcare in Georgia; Southeast Medical Alliance in Louisiana and Mississippi; Virginia Health Network in Virginia.
Services: General medical, chiropractic, mental health, workers comp, prenatal wellness program. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, cost plus, per case; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Steve Brueckner, CEO; James White, COO; Jack Trook, marketing director.
** Figures are consolidated, including all PPO plans in this organization.*

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,459
Specialists 1,790
Includes: 130 psychiatrists, 14 psychologists, 307 Ob/Gyns

Continued on next page

Indiana

Continued from previous page

Facilities*
Hospitals** 70
Users: Group Health
Employees & dependents 267,031
Users: Workers Compensation
Single coverage 7,859
Total Users 274,890
Medical Billings
Group Health:
First-half 1995 ..... $38,975,452
1994 ..... $58,779,192
Workers Compensation:
First-half 1995 ..... $61,591
1994 ..... $94,756
Total:
First-half 1995 ..... $39,037,044
1994 ..... $58,873,948

Service area: Indiana: 50 counties.
Contracts with HealthNetwork in Indiana.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 257
Facilities
Hospitals 15

Service area: Indiana: Boone, Hamilton, Hancock, Hendricks, Johnson, La Porte, Lake, Marion, Morgan, Porter and Shelby counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 350,000

Service area: Indiana.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO Central Indiana

9200 Keystone Crossing, Suite 304, Indianapolis, Ind. 46290-0257; 317-573-3190; fax: 317-573-3194

PPO

Staff
Practitioners 436
Board-certified 85.8%
Specialists 1,052
Facilities
Hospitals 23
Pharmacies 603
Users: Group Health
Employer/payer groups 164
Employees & dependents 16,317
Total Users 16,317

Operational date: November 1989.
Service area: Indiana: Boone, Clinton, Hamilton, Hancock, Hendricks, Henry, Howard, Johnson, Madison, Marion, Morgan, Putnam, Shelby and Tipton counties.
Officers: El Kenyon, regional managed care officer; Dr. Joseph Daly, medical director; Sue Bhadelia, provider relations manager.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Evansville

9200 Keystone Crossing, Suite 304, Indianapolis, Ind. 46290-0257; 317-573-3190; fax: 317-573-3194

PPO

Staff
Practitioners 94
Board-certified 79.8%
Specialists 236
Facilities
Hospitals 1
Pharmacies 603
Users: Group Health
Employer/payer groups 17
Employees & dependents 394
Total Users 394

Operational date: January 1994.
Service area: Indiana: Gibson, Henderson, Posey, Vanderburgh and Warrick counties.
Officers: El Kenyon, general manager; Dr. Joseph Daly, medical director.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO-Michiana/ Fort Wayne

9200 Keystone Crossing, Suite 304, Indianapolis, Ind. 46290-0257; 317-573-3190; fax: 317-573-3194

PPO

Staff
Practitioners 315
Board-certified 83.2%
Specialists 714
Facilities
Hospitals 24
Pharmacies 603
Users: Group Health
Employer/payer groups 73
Employees & dependents 9,605
Total Users 9,605

Operational date: January 1991.
Service area: Indiana: Adams, Allen, Cass, DeKalb, Elkhart, Grant, Huntington, Kosciusko, LaGrange, Marshall, Miami, Noble, St. Joseph, Wabash, Wells and Whitley counties; Michigan: Berrien and Cass counties; Pennsylvania: Potter County.
Officers: El Kenyon, regional managed care officer; Dr. Joseph Daly, medical director; Theresa Prictchard, regional contracting officer.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

8735 W. Higgins Road, Suite 250, Chicago, Ill. 60631; 312-693-2273; fax: 312-693-5018

PPO

Staff
Practitioners 192
Board-certified 60.9%
Specialists 563
Includes: 22 psychiatrists, 56 Ob/Gyns
Facilities
Hospitals 10
Pharmacies* 1,015
Users: Group Health
Employer/payer groups 123
Employees & dependents 17,133
Users: Workers Compensation
Employer/payer groups 17
Medical Billings**
Group Health:
First-half 1995 ..... $6,384,910
1994 ..... $9,942,966
Workers Compensation:
First-half 1995 ..... $123,587
1994 ..... $319,638
Total:
First-half 1995 ..... $6,508,496
1994 ..... $10,262,603

Operational date: November 1992.
Service area: Indiana: Allen, Cook, Delaware, Elkhart, Howard, Jasper, La Porte, Lake, Marion, Marshall, Monroe, Porter, St. Joseph, Starke, Tippecanoe, Vanderburgh and Vigo counties.

** Available through sister company ValueRx. ** Reflects hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 1,147
Specialists 2,938
Includes: 110 psychiatrists, 260 Ob/Gyns
Facilities
Hospitals 68

Service area: Indiana.

See CorCare consolidated listing under California.

Health Preferred of Mid-America

2400 E. Devon Ave., Suite 188, Des Plaines, Ill. 60018; 708-803-4762; fax: 708-803-4787

PPO

Staff
Practitioners 40
Board-certified 75%
Specialists 145
Includes: 9 psychiatrists, 5 psychologists, 18 Ob/Gyns
Facilities
Hospitals 6

Service area: Indiana: Cass, Jasper, Lake, LaPorte, Noble, Porter, Portage, St. Joseph and Starke counties.

See Health Preferred of Mid-America consolidated listing under Illinois.

Health Resources Inc.

314 Riverside Drive, P.O. Box 3607, Evansville, Ind. 47735; 812-424-1444; fax: 812-424-2096

HMO

Specialty: dental
Staff
Practitioners 500
Locations
Administrative 1
Primary care 450
Users
Employer/payer groups 570
Total 25,134
Revenues
First-half 1995 ..... $1,800,000
1994 ..... $2,900,000

Operational date: April 1987.
Licensed in: Indiana, Kentucky.
Model type: IPA.
For profit.
Ownership: Health Resources Inc.
Service area: West central and southwestern Indiana; western Kentucky.
Services: Dental. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Edward L. Fritz, president; Paul Posthauer, marketing director; Maurice J. Keller, executive vp.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 550
Specialists 1,167
Facilities
Hospitals 49
Pharmacies 1,201

Service area: Indiana: 50 counties. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthNetwork Inc.

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Staff
Practitioners 379
Board-certified 90%
Patients/practitioner 1.058
Specialists 1,315
Includes: 68 psychiatrists, 11 psychologists, 77 Ob/Gyns
Facilities
Hospitals 57
Users: Group Health
Employees & dependents 401,022
Total Users 401,022

Service area: Indiana.

See HealthNetwork Inc. consolidated listing under Illinois.

HealthSource Indiana Inc.

225 Southeast St., Suite 240, Indianapolis, Ind. 46202; 317-685-8300; fax: 317-685-0148

HMO/POS

Staff
Practitioners 1,355
Board-certified 67%
Patients/practitioner 50
Specialists 2,340
Includes: 276 Ob/Gyns
Facilities
Hospitals 45
Locations
Administrative 1
Users
Employer/payer groups 215
Single coverage 6,753
Family coverage 11,125
Employees & dependents 41,417
Total 65,856
Revenues
First-half 1995 ..... $38,003,460
1994 ..... $31,219,764

Operational date: May 1992.
Licensed in: Indiana.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: Indiana: All counties excluding Dearborn, Ohio, Switzerland, Union and Wayne counties.
Services: General medical, dental, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 5% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: David H. Smith, CEO; Dr. G. Bruce Waldo, medical director; E. Craig Keohan, vp-marketing; Wynn Hazen, vp-operations; Randi Stuart, vp-finance.
Contact: Maria Chandler.

Healthsource Indiana Insurance Co.

225 Southeast St., Suite 240, Indianapolis, Ind. 46202; 317-685-8300; fax: 317-685-0148

PPO

Staff
Practitioners 1,249
Board-certified 70%
Specialists 3,223
Includes: 142 psychiatrists, 107 psychologists, 307 Ob/Gyns
Facilities
Hospitals 83
Pharmacies 10
Users: Group Health
Employer/payer groups 284
Single coverage 1,399
Family coverage 1,385
Employees & dependents 5,651
Total Users 5,651
Medical Billings
Group Health:
First-half 1995 ..... $5,567,459
1994 ..... $13,804,912
Total:
First-half 1995 ..... $5,567,459
1994 ..... $13,804,912

Operational date: May 1992.
For profit.
Ownership: Healthsource Inc.
Service area: Indiana: statewide, excluding Dearborn, Ohio, Switzerland, Union and Wayne counties.
Services: General medical, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: David H. Smith, CEO; Dr. G. Bruce Waldo, medical director; E. Craig Keohan, vp-marketing; Wynn Hazen, vp-operations; Randi Stuart, vp-finance.
Contact: Maria Chandler, manager-marketing projects.

HealthStar Inc. Managed Care Division-Indiana

8335 Allison Pointe Trail, Suite 100, Indianapolis, Ind. 46250; 317-579-5400 or 800-677-2552; fax: 317-579-5401

PPO

Staff
Practitioners 940
Board-certified 65%
Specialists 2,670
Includes: 450 psychiatrists, 116 psychologists, 128 Ob/Gyns
Facilities
Hospitals 60
Users: Group Health
Employer/payer groups 18
Single coverage 21,200
Employees & dependents 53,000
Users: Workers Compensation
Single coverage 90,000
Total Users 143,000
Medical Billings
Total:
First-half 1995 ..... $6,791,339
1994 ..... $12,591,425

Operational date: April 1992.
Service area: Indiana: 40 counties.
Officers: Bethanne Kearns, executive director.

See HealthStar Inc. consolidated listing under Illinois.

Indianapolis Health Protection Plan

5875 Castle Creek Parkway N. Drive, Suite 300, Indianapolis, Ind. 46250-4329; 317-594-1209; fax: 317-594-1234

HMO/POS

Staff
Practitioners 411
Board-certified 78%
Specialists 1,003
Includes: 28 psychiatrists, 30 psychologists, 101 Ob/Gyns
Facilities
Hospitals 6
Locations
Primary care 116

Operational date: October 1995.
Licensed in: Indiana.
Model type: Network.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Indiana: Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan and Shelby counties.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: James Magalska, president; Phillip Morrison, executive director; Dr. Sam Cramer, medical director; Alan Hawkins, marketing director.
Contact: Phillip Morrison.

M Plan

8802 N. Meridian St., Suite 100, Indianapolis, Ind. 46260; 317-571-5300; fax: 317-571-5306

HMO/POS

Staff
Practitioners 579
Board-certified 72%
Patients/practitioner 157
Specialists 1,218
Includes: 77 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 759
Users
Employer/payer groups 162
Single coverage 19,800
Family coverage 26,881
Employees & dependents 87,004
Medicare 3,750
Total 90,754
Revenues
First-half 1995 ..... $70,669,499
1994 ..... $120,836,228

Operational date: May 1989.
Licensed in: Indiana.
Model type: 10% Group, 90% physician hospital organization.
For profit.
Ownership: Methodist Hospital of Indiana.
Service area: Indiana: 45 counties.
Services: General medical, mental health, vision, prescription drugs, family planning. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating by class.
Point-of-service contracts: 0.7% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Alex Slabosky, president/executive director; Dr. Bruce Goens, medical director; Rick Alstadt, vp-marketing; Connie Brown, vp-finance; Kathy Boyle, vp-utilization management; Jeanne LaBrecque, vp-government affairs; Rosemarie Byrd, vp-quality management; LeAnn Donovan, vp-provider services; Kim Wiggins, vp-operations.
Contact: Kathy Goodnight, marketing coordinator, 317-580-4667.

Maxicare Indiana Inc.

9480 Priority Way, West Drive, Indianapolis, Ind. 46240; 317-844-5775 or 800-441-3355; fax: 317-574-0086

HMO

Staff
Practitioners 800
Board-certified 87%
Patients/practitioner 107.5
Facilities
Hospitals 63
Pharmacies 130

Continued on next page

Indiana

Continued from previous page

Locations
Administrative 1
Users
Employer/payer groups 256
Single coverage 13,607
Family coverage 21,615
Employees & dependents 83,980
Medicare 2,700
Total 86,680

Operational date: 1974.
Federally qualified.
Licensed in: 28 states.
Model type: Group/IPA/Network.
For profit.
Ownership: Maxicare Health Plans Inc.
Service area: Indiana: 43 counties.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Point-of-service contracts: 0.3% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Peter Ratican, president/CEO; Vicky Perry, vp/general manager; Dr. Steven Moffatt, medical director; Molly Koester, director-marketing.
Contact: Michael Russell, product/sales manager.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 3,540
Facilities
Hospitals 90

Service area: Indiana.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 62
Specialists 539
Facilities
Hospitals 23
Users: Workers Compensation
Employer/payer groups 3,500

Service area: Indiana: 23 counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Fort Wayne

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 35
..... 65%
..... 183
..... 090 psychologists*,
Ofn...
rector; D...
Herman Wrig... 2
Contact: Her... 42
6600. 1
*Figures reflect nationwide
cluded from specialist totals.
See The MetraHealth Cos.
consolidated listing under Virginia.

5
27
41,540

MetraHealth POS Plan-Indianapolis

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 226
Board-certified 75%
Specialists 674
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 59 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 254
Locations
Administrative 1
Users
Total 7,329

Operational date: 1987.
Service area: Indiana: Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan and Shelby counties.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-576-6600.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Fort Wayne

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 57
Specialists 123
Includes: 4 psychiatrists, 9 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 42
Total Users 5,530

Operational date: 1987.
Service area: Indiana: Allen County.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-576-6600.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Indianapolis

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 381
Specialists 1,013
Includes: 22 psychiatrists, 103 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 254
Total Users 14,397

Operational date: 1987.
Service area: Indiana: Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan and Shelby counties.
Compensation: Negotiates hospital charges by per diem, DRGs.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-576-6600.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Northwest Indiana

1900 E. Golf Road, Suite 501, Schaumburg, Ill. 60173; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 169
Specialists 720
Includes: 59 Ob/Gyns
Facilities
Hospitals* 71
Total Users 5,474

Operational date: 1990.
Service area: Indiana: Lake, LaPorte,
Continued on next page

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Indiana

Continued from previous page
Porter and St. Joseph counties; Illinois: Cook, DeKalb, Kane, Kankakee, Kendall, McHenry and Will counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.

Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.

Contact: Becky McLaughlin, 312-861-3000.

* *Includes Chicago area.*

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Midwest Business Medical Assn.

3201 Old Glenview Road, Suite 200, Wilmette, Ill. 60091; 708-853-6262; fax: 708-853-6266

PPO

Staff
Practitioners 541
Specialists 1,186
Facilities
Hospitals 28
Users: Group Health
Single coverage 3,800
Family coverage 6,740
Employees & dependents 16,850
Users: Workers Compensation
Single coverage 103,000
Total Users 119,850

Service area: Indiana.

See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000 212-780-0410

PPO

Staff
Practitioners 1,578
Board-certified 93%
Specialists 631
Includes: 158 psychiatrists, 237 psychologists, 316 Ob/Gyns
Facilities
Hospitals 88
Users: Group Health
Employer/payer groups 930
Employees & dependents 558,000
Users: Workers Compensation
Employer/payer groups 59
Single coverage 5,766

Service area: Indiana.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 380
Specialists ..... NA
Includes: 87 psychiatrists, 74 psychologists, 1 Ob/Gyn
Facilities
Hospitals 88

Service area: Indiana.

See National Preferred Provider Network Inc. consolidated listing under New York.

Northeast Indiana Health Protection Plan

5875 Castle Creek Parkway N. Drive, Suite 300, Indianapolis, Ind. 46250-4329; 317-594-1209; fax: 317-594-1234

HMO/POS

Staff
Practitioners 300
Board-certified 73%
Specialists 400
Includes: 7 psychiatrists, 6 psychologists, 20 Ob/Gyns
Facilities
Hospitals 16
Locations
Primary care 50

Operational date: October 1995.
Licensed in: Indiana.
Model type: Network.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Indiana: Adams, Allen, Dekalb, Elkhart, Huntington, Kosciusko, LaGrange, Noble, Steuben, Wabash, Wells and Whitley counties.

Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Offers self-insured products.

Officers: James Magalska, president; Phillip Morrison, executive director; Dr. Mark Hochstetler, medical director; Alan Hawkins, marketing director.

Contact: Phillip Morrison.

Physicians Health Network Inc.

1 Riverfront Place, Suite 100, P.O. Box 3357, Evansville, Ind. 47732; 812-465-6000; fax: 812-465-6014

HMO

Staff
Practitioners 168
Board-certified 63%
Patients/practitioner 223
Specialists 387
Includes: 21 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 111
Locations
Administrative 1
Users
Employees & dependents 32,274
Total 32,274
Revenues
First-half 1995 ..... $22,434,133
1994 ..... $37,932,124

Operational date: December 1985.
Federally qualified.
Licensed in: Indiana.
Model type: IPA.
For profit.
Ownership: United Physicians Health Network Inc.
Service area: Indiana: Daviess, Dubois, Gibson, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Services: General medical. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Offers self-insured products.

Offers non-federally qualified programs.

Enrollment options: Individual enrollment allowed.

Officers: Kevin M. Clancy, president; Thimjon Ferguson, medical director; Karen Bonger, marketing director; Jaron Johnson, CFO; Robert E. Griffin, chairman.

Contact: Kevin M. Clancy.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 271
Includes: 41 psychiatrists, 91 psychologists
Facilities
Hospitals 39

Service area: Indiana.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Indiana Division

409 E. Cook Road, Suite 100, Fort Wayne, Ind. 46825; 219-487-2000; fax: 219-487-2122

PPO

Staff
Practitioners 216
Specialists 866
Facilities
Hospitals 27
Users: Group Health
Employer/payer groups 1
Employees & dependents 3,386
Total Users 3,386

Operational date: July 1994.
Service area: Indiana: 28 counties.
Officers: Jim Campbell, plan director; Dr. Charles Wilhelm, medical director.
Contact: Carolyn Carter, provider relations representative.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff
Practitioners 1,419
Specialists 2,044
Facilities
Hospitals 46
Pharmacies 1,177
Users: Group Health
Employer/payer groups 3,465
Employees & dependents 80,490
Total Users 80,490

Operational date: August 1987.
Service area: Indiana: Anderson, Bloomington, Elkhart, Evansville, Fort Wayne, Gary, Goshen. Hammond, Indianapolis, Kokomo, Mishawaka, South Bend and Terre Haute.

See Private HealthCare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 3,764
Specialists 1,678
Facilities
Hospitals 44

Operational date: 1989.
Service area: Indiana: Fort Wayne, Indianapolis and Shelbyville; Northwestern region.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare HMO of Indiana

8425 Woodfield Crossing Blvd., Indianapolis, Ind. 46240; 317-469-8000; fax: 317-469-8058

HMO

Staff
Practitioners 262
Board-certified 91%
Patients/practitioner 50
Specialists ..... NA
Includes: 103 psychiatrists, 14 psychologists, 79 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 193
Locations
Administrative 1
Primary care 390
Users
Employer/payer groups 70
Single coverage 1,654
Family coverage 1,733
Employees & dependents 7,444
Total 7,444

Operational date: April 1993.
Licensed in: Indiana.
NCQA fully accredited.
Model type: Network.
Service area: Indiana: 24 counties and parts of 34 counties.

Contracts with CMG for mental health services and Vision Service Plan for vision in Indiana.

Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Point-of-service contracts: 85% of members are enrolled.

Officers: Samuel Havens, president; Shirley S. Lady, executive director; Jeffery C. Hadden, marketing director; Kenni Lou Walker, director-health care management.

Contact: Beth Tollison, 317-469-7421.

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus

8425 Woodfield Crossing Blvd., Indianapolis, Ind. 46240; 317-469-8000; fax: 317-469-8058

POS

Staff
Practitioners 502
Board-certified 90%
Patients/practitioner 75
Specialists ..... NA
Includes: 103 psychiatrists, 14 psychologists, 92 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 193
Locations
Administrative 1
Primary care 527
Users
Employer/payer groups 350
Employees & dependents 36,247
Total 36,247

Operational date: October 1986.
Licensed in: Indiana
NCQA fully accredited.
Model type: IPA.
Service area: Indiana: 24 counties and parts of 34 counties.

Contracts with CMG for mental health services and Vision Service Plan for vision in Indiana.

Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Offers self-insured products.

Officers: Samuel Havens, president; Shirley S. Lady, executive director; Jeffery C. Hadden, marketing director; Kenni Lou Walker, director-health care management.

Contact: Beth Tollison, 317-469-7421.

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Sagamore Health Network Inc.

11555 N. Meridian St., Suite 400, Carmel, Ind. 46032; 317-573-2900; fax: 317-573-2946

POS

Staff
Practitioners 494
Board-certified 85%
Specialists 4,506
Includes: 120 psychiatrists, 123 psychologists, 279 Ob/Gyns
Facilities
Hospitals 95
Locations
Administrative 1
Primary care 494
Users
Employer/payer groups 5
Single coverage 3,523
Family coverage 4,601
Employees & dependents 16,248
Total 523,367

Operational date: June 1994.
Licensed in: Indiana.
Model type: Network.
Ownership: Ancilla Development Corp., St. Francis Hospital, St. Joseph Care Group, St. Vincent Hospital & Health Center.
For profit.
Service area: Indiana: 58 counties.

Services: General medical, prenatal, case management, care coordinator, health risk assessment. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating.

Offers self-insured products.

Point-of-service contracts: 4% of members are enrolled.

Officers: William Ealy, president/CEO; Dr. Marvin Christie, medical director; Malinda Hinkle, vp-marketing; John Johnson, vp-finance.

Contact: Don Park, statewide director-business development, 317-573-2911.

Sagamore Health Network Inc.

11555 N. Meridian St., Suite 400, Carmel, Ind. 46032; 317-573-2900; fax: 317-573-2946

PPO

Staff
Practitioners 1,555
Board-certified 100%
Specialists 3,445
Includes: 120 psychiatrists, 123 psychologists, 279 Ob/Gyns
Facilities
Hospitals 95
Users: Group Health
Employer/payer groups 10,096
Employees & dependents ..... 523,36[illegible]
Total Users ..... 522[illegible]
Medical Billings
Group Health:
1994 .....
Total:
1994 .....

Operational date: [illegible]evelopment
For profit.
Ownership: [illegible]ospital, St. Joseph Corp., St. F[illegible] and St. Vincent Hospital.
Care Group

Service area: Indiana: 58 counties.

Contracts with Select Health in Illinois, Indiana and Kentucky; Delta Dental for dental in Indiana; VSP for vision in Indiana.

Services: General medical, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.

UR: Standard procedures. UR provided by the PPO.

Officers: William Ealy, president/CEO; Dr. Marvin Christie, medical director; Malinda Hinkle, vp-marketing; John Johnson, vp-finance; Jon Phillips, vp-operations.

Contact: Don Park, statewide director-business development, 317-573-2911.

Signature Care Inc.

2270 Lake Ave., Suite 100, Fort Wayne, Ind. 46805; 219-424-4636 or 800-666-4449; fax: 219-422-5255

PPO

Staff
Practitioners 300
Board-certified 78%
Specialists 385
Includes: 12 psychiatrists, 34 Ob/Gyns
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 176
Total Users 27,000

Operational date: January 1993.
For profit.
Ownership: Parkview Memorial Hospital.
Service area: Indiana: Adams, Allen, DeKalb, Elkhart, Huntington, Kosciusko, LaGrange, Noble, Steuben, Wabash, Wells and Whitley counties; Ohio: Defiance, Paulding, Van Wert and Williams counties.

Services: General medical, dental, mental health, vision. Employees can select non-PPO providers. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding length of stay determination, second surgical opinion, hospital bill audits. UR provided by the PPO.

Officers: Dr. Mark Hochstetler, president/medical director; Robert Gebhard, marketing director; Michelle Lobe, operations; Mary Jo Brewer, director-utilization review.

Contact: Robert Gebhard.

Tri-State Healthcare Partners

600 Mary St., Evansville, Ind. 47747; 812-428-7265; fax: 812-428-7258

PPO

Staff
Practitioners ..... 1[illegible]7
Board-certified 90%
Specialists 212
Includes: 7 psychiatrists, 7 psychologists, 26 Ob/Gyns
Facilities
Hospitals .....
Users: Group Health
Employer/payer groups .....
Employees & dependents .....
Users: Workers Compensation
Employer/payer groups ...
Single coverage .....
Total Users .....

Operational date: [illegible]ical, mental
Not for profit.
Ownership: Services
Service area: [illegible]ndled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by parent hospital; does not charge for services.

Continued on next page

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Locations
Administrative 1
Users
Employer/payer groups 256
Single coverage 13,607
Family coverage 21,615
Employees & dependents 83,980
Medicare 2,700
Total 86,680

Operational date: 1974.
Federally qualified.
Licensed in: 28 states.
Model type: Group/IPA/Network.
For profit.
Ownership: Maxicare Health Plans Inc.
Service area: Indiana: 43 counties.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Point-of-service contracts: 0.3% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Peter Ratican, president/CEO; Vicky Perry, vp/general manager; Dr. Steven Moffatt, medical director; Molly Koester, director-marketing.
Contact: Michael Russell, product/sales manager.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 3,540
Facilities
Hospitals 90

Service area: Indiana.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 62
Specialists 539
Facilities
Hospitals 23
Users: Workers Compensation
Employer/payer groups 3,500

Service area: Indiana: 23 counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Fort Wayne

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 35
Board-certified 66%
Specialists 183
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 9 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 42
Locations
Administrative 1
Users
Total 1,593

Operational date: 1987.
Service area: Indiana: Allen County.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-596-6600.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Indianapolis

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 226
Board-certified 75%
Specialists 674
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 59 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 254
Locations
Administrative 1
Users
Total 7,329

Operational date: 1987.
Service area: Indiana: Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan and Shelby counties.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-576-6600.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Fort Wayne

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 57
Specialists 123
Includes: 4 psychiatrists, 9 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 42
Total Users 5,530

Operational date: 1987.
Service area: Indiana: Allen County.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-576-6600.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Indianapolis

10333 N. Meridian St., Suite 415, Indianapolis, Ind. 46290; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 381
Specialists 1,013
Includes: 22 psychiatrists. 103 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 254
Total Users 14,397

Operational date: 1987.
Service area: Indiana: Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan and Shelby counties.
Compensation: Negotiates hospital charges by per diem, DRGs.
Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.
Contact: Herman Wright, 317-576-6600.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Northwest Indiana

1900 E. Golf Road, Suite 501, Schaumburg, Ill. 60173; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 169
Specialists 720
Includes: 59 Ob/Gyns
Facilities
Hospitals* 71
Total Users 5,474

Operational date: 1990.
Service area: Indiana: Lake, LaPorte,
Continued on next page

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Indiana

Continued from previous page

Porter and St. Joseph counties; Illinois: Cook, DeKalb, Kane, Kankakee, Kendall, McHenry and Will counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.

Officers: Marshall Rozzi, executive director; Dr. Janet Carr, medical director; Herman Wright, marketing director.

Contact: Becky McLaughlin, 312-861-3000.

* Includes Chicago area.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Midwest Business Medical Assn.

3201 Old Glenview Road, Suite 200, Wilmette, Ill. 60091; 708-853-6262; fax: 708-853-6266

PPO

Staff
Practitioners 541
Specialists 1,186
Facilities
Hospitals 28
Users: Group Health
Single coverage 3,800
Family coverage 6,740
Employees & dependents 16,850
Users: Workers Compensation
Single coverage 103,000
Total Users 119,850

Service area: Indiana.

See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; 212-780-0410

PPO

Staff
Practitioners 1,578
Board-certified 93%
Specialists 631
Includes: 158 psychiatrists, 237 psychologists, 316 Ob/Gyns
Facilities
Hospitals 88
Users: Group Health
Employer/payer groups 930
Employees & dependents 558,000
Users: Workers Compensation
Employer/payer groups 59
Single coverage 5,766

Service area: Indiana.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 380
Specialists ..... NA
Includes: 87 psychiatrists, 74 psychologists, 1 Ob/Gyn
Facilities
Hospitals 88

Service area: Indiana.

See National Preferred Provider Network Inc. consolidated listing under New York.

Northeast Indiana Health Protection Plan

5875 Castle Creek Parkway N. Drive, Suite 300, Indianapolis, Ind. 46250-4329; 317-594-1209; fax: 317-594-1234

HMO/POS

Staff
Practitioners 300
Board-certified 73%
Specialists 400
Includes: 7 psychiatrists, 6 psychologists, 20 Ob/Gyns
Facilities
Hospitals 16
Locations
Primary care 50

Operational date: October 1995.
Licensed in: Indiana.
Model type: Network.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Indiana: Adams, Allen, Dekalb, Elkhart, Huntington, Kosciusko, LaGrange, Noble, Steuben, Wabash, Wells and Whitley counties.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: James Magalska, president; Phillip Morrison, executive director; Dr. Mark Hochstetler, medical director; Alan Hawkins, marketing director.
Contact: Phillip Morrison.

Physicians Health Network Inc.

1 Riverfront Place, Suite 100, P.O. Box 3357, Evansville, Ind. 47732; 812-465-6000; fax: 812-465-6014

HMO

Staff
Practitioners 168
Board-certified 63%
Patients/practitioner 223
Specialists 387
Includes: 21 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 111
Locations
Administrative 1
Users
Employees & dependents 32,274
Total 32,274
Revenues
First-half 1995 ..... $22,434,133
1994 ..... $37,932,124

Operational date: December 1985.
Federally qualified.
Licensed in: Indiana.
Model type: IPA.
For profit.
Ownership: United Physicians Health Network Inc.
Service area: Indiana: Daviess, Dubois, Gibson, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Individual enrollment allowed.
Officers: Kevin M. Clancy, president; Thimjon Ferguson, medical director; Karen Bonger, marketing director; Jaron Johnson, CFO; Robert E. Griffin, chairman.
Contact: Kevin M. Clancy.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 271
Includes: 41 psychiatrists, 91 psychologists
Facilities
Hospitals 39

Service area: Indiana.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Indiana Division

409 E. Cook Road, Suite 100, Fort Wayne, Ind. 46825; 219-487-2000; fax: 219-487-2122

PPO

Staff
Practitioners 216
Specialists 866
Facilities
Hospitals 27
Users: Group Health
Employer/payer groups 1
Employees & dependents 3,386
Total Users 3,386

Operational date: July 1994.
Service area: Indiana: 28 counties.
Officers: Jim Campbell, plan director; Dr. Charles Wilhelm, medical director.
Contact: Carolyn Carter, provider relations representative.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff
Practitioners 1,419
Specialists 2,044
Facilities
Hospitals 46
Pharmacies 1,177
Users: Group Health
Employer/payer groups 3,465
Employees & dependents 80,490
Total Users 80,490

Operational date: August 1987.
Service area: Indiana: Anderson, Bloomington, Elkhart, Evansville, Fort Wayne, Gary, Goshen, Hammond, Indianapolis, Kokomo, Mishawaka, South Bend and Terre Haute.

See Private HealthCare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 3,764
Specialists 1,678
Facilities
Hospitals 44

Operational date: 1989.
Service area: Indiana: Fort Wayne, Indianapolis and Shelbyville; Northwestern region.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare HMO of Indiana

8425 Woodfield Crossing Blvd., Indianapolis, Ind. 46240; 317-469-8000; fax: 317-469-8058

HMO

Staff
Practitioners 282
Board-certified 91%
Patients/practitioner 50
Specialists ..... NA
Includes: 103 psychiatrists, 14 psychologists, 79 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 193
Locations
Administrative 1
Primary care 390
Users
Employer/payer groups 70
Single coverage 1,654
Family coverage 1,733
Employees & dependents 7,444
Total 7,444

Operational date: April 1993
Licensed in: Indiana.
NCQA fully accredited.
Model type: Network.
Service area: Indiana: 24 counties and parts of 34 counties.

Contracts with CMG for mental health services and Vision Service Plan for vision in Indiana.

Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Point-of-service contracts: 85% of members are enrolled.
Officers: Samuel Havens, president; Shirley S. Lady, executive director; Jeffery C. Hadden, marketing director; Kenni Lou Walker, director-health care management.
Contact: Beth Tollison, 317-469-7421.

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus

8425 Woodfield Crossing Blvd., Indianapolis, Ind. 46240; 317-469-8000; fax: 317-469-8058

POS

Staff
Practitioners 502
Board-certified 90%
Patients/practitioner 75
Specialists ..... NA
Includes: 103 psychiatrists, 14 psychologists, 92 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 193
Locations
Administrative 1
Primary care 527
Users
Employer/payer groups 350
Employees & dependents 36,247
Total 36,247

Operational date: October 1986.
Licensed in: Indiana.
NCQA fully accredited.
Model type: IPA.
Service area: Indiana: 24 counties and parts of 34 counties.

Contracts with CMG for mental health services and Vision Service Plan for vision in Indiana.

Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Samuel Havens, president; Shirley S. Lady, executive director; Jeffery C. Hadden, marketing director; Kenni Lou Walker, director-health care management.
Contact: Beth Tollison, 317-469-7421.

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Sagamore Health Network Inc.

11555 N. Meridian St., Suite 400, Carmel, Ind. 46032; 317-573-2900; fax: 317-573-2946

POS

Staff
Practitioners 494
Board-certified 85%
Specialists 4,506
Includes: 120 psychiatrists, 123 psychologists, 279 Ob/Gyns
Facilities
Hospitals 95
Locations
Administrative 1
Primary care 494
Users
Employer/payer groups 5
Single coverage 3,523
Family coverage 4,601
Employees & dependents 16,248
Total 523,367

Operational date: June 1994.
Licensed in: Indiana.
Model type: Network.
Ownership: Ancilla Development Corp., St. Francis Hospital, St. Joseph Care Group, St. Vincent Hospital & Health Center.
For profit.
Service area: Indiana: 58 counties.
Services: General medical, prenatal, case management, care coordinator, health risk assessment. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating.
Offers self-insured products.
Point-of-service contracts: 4% of members are enrolled.
Officers: William Ealy, president/CEO; Dr. Marvin Christie, medical director; Malinda Hinkle, vp-marketing; John Johnson, vp-finance.
Contact: Don Park, statewide director-business development, 317-573-2911.

Sagamore Health Network Inc.

11555 N. Meridian St., Suite 400, Carmel, Ind. 46032; 317-573-2900; fax: 317-573-2946

PPO

Staff
Practitioners 1,555
Board-certified 100%
Specialists 3,445
Includes: 120 psychiatrists, 123 psychologists, 279 Ob/Gyns
Facilities
Hospitals 95
Users: Group Health
Employer/payer groups 10,096
Employees & dependents 523,367
Total Users 523,367
Medical Billings
Group Health:
1994 ..... $169,223,063
Total:
1994 ..... $169,223,063

Operational date: August 1985.
For profit.
Ownership: Ancilla Development Corp., St. Francis Hospital, St. Joseph Care Group and St. Vincent Hospital.
Service area: Indiana: 58 counties.

Contracts with Select Health in Illinois, Indiana and Kentucky; Delta Dental for dental in Indiana; VSP for vision in Indiana.

Services: General medical, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: William Ealy, president/CEO; Dr. Marvin Christie, medical director; Malinda Hinkle, vp-marketing; John Johnson, vp-finance; Jon Phillips, vp-operations.
Contact: Don Park, statewide director-business development, 317-573-2911.

Signature Care Inc.

2270 Lake Ave., Suite 100, Fort Wayne, Ind. 46805; 219-424-4636 or 800-666-4449; fax: 219-422-5255

PPO

Staff
Practitioners 300
Board-certified 78%
Specialists 385
Includes: 12 psychiatrists, 34 Ob/Gyns
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 176
Total Users 27,000

Operational date: January 1993.
For profit.
Ownership: Parkview Memorial Hospital.
Service area: Indiana: Adams, Allen, DeKalb, Elkhart, Huntington, Kosciusko, LaGrange, Noble, Steuben, Wabash, Wells and Whitley counties; Ohio: Defiance, Paulding, Van Wert and Williams counties.
Services: General medical, dental, mental health, vision. Employees can select non-PPO providers. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding length of stay determination, second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Dr. Mark Hochstetler, president/medical director; Robert Gebhard, marketing director; Michelle Lobe, operations; Mary Jo Brewer, director-utilization review.
Contact: Robert Gebhard.

Tri-State Healthcare Partners

600 Mary St., Evansville, Ind. 47747; 812-428-7265; fax: 812-428-7258

PPO

Staff
Practitioners 117
Board-certified 90%
Specialists 212
Includes: 7 psychiatrists, 7 psychologists, 26 Ob/Gyns
Facilities
Hospitals 5
Users: Group Health
Employer/payer groups 27
Employees & dependents 41,540
Users: Workers Compensation
Employer/payer groups 42
Single coverage 8,522
Total Users 50,062

Operational date: July 1985.
Not for profit.
Ownership: Deaconess Hospital.
Service area: Illinois: Edwards, Gallatin, Hardin, Richland, Saline, Wabash and White counties; Indiana: Gibson, Knox, Posey, Vanderburgh and Warrick counties; Kentucky: Daviess, Henderson, Union and Webster counties.
Services: General medical, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by parent hospital; does not charge for services.

Continued on next page

Continued from previous page

UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO.

Officers: Dr. Thomas Topper, president; Marla Seaton, executive director; Dr. Merral Lewis, medical director.

Contact: Marla Seaton, 812-428-7491.

VHA Tri-State Health Plans

3900 Keystone Crossing, Suite 480, Indianapolis, Ind. 46240; 317-574-7182; fax: 317-574-7173

PPO

Facilities
Hospitals 53
Users: Group Health
Employer/payer groups 22
Employees & dependents 145,000
Total Users 160,000

Operational date: January 1991.
For profit.
Ownership: VHA Tri-State Inc.
Service area: Indiana: 41 counties.

Contracts with Community Care Network, Preferred Plan, Aetna, Prudential and ETHIX in Indiana.

Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings.

UR: Standard procedures, excluding hospital bill audits and case management. UR provided by outside contract.

Officers: Gary Ford, president; Daniel E. Hoodin, vp-managed care; Dr. Samuel Cramer, medical director; Joseph P. Bogar, marketing director.

IOWA

BAAI Select

207 Crocker, Des Moines, Iowa 50309; 515-246-6297; fax: 515-282-0719

PPO

Staff
Practitioners 1,383
Specialists 2,836
Includes: 141 psychiatrists, 5 psychologists, 160 Ob/Gyns
Facilities
Hospitals 112
Users: Group Health
Employer/payer groups 22
Employees & dependents 25,500

Operational date: July 1992.
For profit.
Ownership: Benefit Administrators of America Inc.
Service area: Illinois: cities of Moline and Rock Island; Iowa; Nebraska: Omaha; Wisconsin: LaCrosse County.

Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, and prenatal screening. UR provided by the PPO.

Officers: Clifford D. Gold, COO; Dr. John May, medical director; Paula L. Ryan, marketing director; Steve Reagan, director-administration.

Contact: Denise McWilliams.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 280
Specialists 101
Includes: 98 Ob/Gyns
Facilities*
Hospitals** 14
Users: Group Health
Employees & dependents 95,027
Users: Workers Compensation
Single coverage 27,073
Total Users 97,272
Medical Billings
Group Health:
First-half 1995 ..... $13,870,001
1994 ..... $20,917,460
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $13,887,599
1994 ..... $20,944,533

Service area: Iowa: Black Hawk, Bremer, Clarke, Clinton, Dallas, Polk, Pottawattamie, Scott and Sioux counties.

Contracts with HealthNetwork in Iowa.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 186
Facilities
Hospitals 15

Service area: Iowa: Black Hawk, Clarke, Dallas, Fayette, Marion, Polk, Pottawattamie, Scott, Warren and Webster counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 2
Total Users 240,000

Service area: Iowa.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO of Des Moines

1700 Higgins Road, Des Plaines, Ill. 60018; 708-699-5600; fax: 708-699-5675

PPO

Staff
Practitioners 185
Board-certified 69.2%
Specialists 353
Facilities
Hospitals 2
Users: Group Health
Employer/payer groups 71
Employees & dependents 7,687
Total Users 7,687

Operational date: April 1992.
Service area: Iowa: Boone, Dallas, Jasper, Madison, Marion, Marshall, Polk, Story and Warren counties.
Officers: Bert Wagner, general manager; Dr. Richard Balsamo, medical director; Donna DeFrank, planning/analysis.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

8735 W. Higgins Road, Suite 250, Chicago, Ill. 60631; 312-693-2273; fax: 312-693-5018

PPO

Staff
Practitioners 9
Board-certified 88.9%
Specialists 28
Includes: 1 psychiatrist
Facilities
Hospitals 3
Pharmacies* 506
Medical Billings**
Group Health:
First-half 1995 ..... $256,363
1994 ..... $273,882
Total:
First-half 1995 ..... $256,363
1994 ..... $273,882

Operational date: June 1994.
Service area: Iowa: Cass, Crawford, Grant, Harrison, Mills, Montgomery, Pottawattamie, Scott and Shelby counties.

** Available through sister company ValueRx.*
*** Reflects hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 105
Specialists 439
Includes: 3 psychologists, 14 Ob/Gyns
Facilities
Hospitals 10

Service area: Iowa.

See CorCare consolidated listing under California.

ENCOMPASS Health Management Systems

6000 Westown Parkway, Suite 350E, West Des Moines, Iowa 50266-7771; 515-223-2900; fax: 515-222-2407

PPO

Staff
Practitioners 750
Board-certified 80%
Patients/practitioner 250
Specialists ..... NA
Includes: 8 psychiatrists, 14 psychologists, 60 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 20
Users: Group Health
Employer/payer groups 6
Single coverage 12,500
Family coverage 29,000
Employees & dependents 100,000
Users: Workers Compensation
Employer/payer groups 22,500
Single coverage 265,000
Total Users 1,300,000
Medical Billings
Group Health:
First-half 1995 ..... $4,860,000
Workers Compensation:
First-half 1995 ..... $4,800,000
1994 ..... $5,200,000

Operational date: 1991.
For profit.
Ownership: Iowa Foundation for Medical Care.

Service area: Arkansas: Marion County; Florida: Manatee and Sarasota counties; Georgia: Bulloch, Burke, Jenkins, Richmond and Screven counties; Iowa: Johnson and Linn counties; Kentucky: 20 counties; Mississippi: Bolivar, Coahoma, Leflore, Madison and Washington counties; Missouri; North Carolina: Burke, Davie, Davidson, Forsyth, Guilford, McDowell, Mitchell, Randolph, Rowan and Yancey counties; Tennessee: Clay, Fentress, Macon, Pickett and Trousdale counties; West Virginia: Huntington and Williamson counties.

Services: General medical, chiropractic, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, TPAs; charges flat fee per employee.

UR: Standard procedures, including disability management and high risk maternity management. UR provided by the PPO.

Officers: Fred Ferree, president; Kathy Fliehler, executive director; Dr. Jeffrey Stahl, medical director; Michael Larson, national sales director.

Contact: Michael Larson, 612-540-0063, ext. 202.

Health First

P.O. Box 2055, Sioux City, Iowa 51104; 712-279-3950; fax: 712-279-3836

PPO

Staff
Practitioners 180
Board-certified 80%
Patients/practitioner 273
Specialists ..... NA
Includes: 12 psychiatrists, 9 psychologists, 22 Ob/Gyns
Facilities
Hospitals 22
Users: Group Health
Employer/payer groups 655
Single & family coverage 23,601
Employees & dependents 49,103
Users: Workers Compensation
Employer/payer groups 2
Single coverage 3,000
Total Users 52,103
Medical Billings
Group Health:
First-half 1995 ..... $11,440,000
1994 ..... $19,653,000

Operational date: September 1987.
Not for profit.
Ownership: St. Luke's Regional Medical Center.

Service area: Iowa: Buena Vista, Carroll, Cherokee, Clay, Crawford, Dickinson, Ida, Lyon, Monona, O'Brien, Osceola, Plymouth, Sac, Sioux and Woodbury counties; Nebraska: Cedar, Dakota, Dixon, Pierce and Wayne counties; South Dakota: Clay, Lincoln, Minnehaha, Turner, Union and Yankton counties.

Contracts with Midlands Choice in Iowa and Nebraska.

Services: General medical, workers compensation, behavioral health. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.

UR: Standard procedures. UR provided by the PPO.

Officers: Dr. C.T. Helseth, president; Rick J. Pyburn, executive director; Jerry Knott, marketing director; James Hamilton, operations director; Vicki Wollman, health resources manager.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 319
Specialists 396
Facilities
Hospitals 10
Pharmacies 683

Service area: Iowa: 29 counties. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthNetwork Inc.

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Staff
Practitioners 55
Board-certified 90%
Patients/practitioner 984
Specialists 53
Includes: 9 Ob/Gyns
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 54,152
Total Users 54,152

Service area: Iowa: Black Hawk, Clarke, Clinton, Dallas, Polk, Pottawattamie and Scott counties.

See HealthNetwork Inc. consolidated listing under Illinois.

HealthStar Inc. Managed Care Division-Iowa

11330 Q St., Suite 206, Omaha, Neb. 68137; 402-597-2324; fax: 402-597-2361

PPO

Staff
Practitioners 185
Board-certified 65%
Specialists 475
Includes: 80 psychiatrists, 10 psychologists, 30 Ob/Gyns
Facilities
Hospitals 4

Operational date: January 1994.
Service area: Iowa: Seven counties in Des Moines, Davenport areas.
Officers: Jim Trainor, executive director.

See HealthStar Inc. consolidated listing under Illinois.

Medical Associates Health Plan Inc.

700 Locust St., Suite 230, P.O. Box 5002, Dubuque, Iowa 52001-6800; 319-556-8070; fax: 319-556-5134

HMO

Staff
Practitioners 91
Board-certified 95%
Patients/practitioner 327
Specialists 60
Includes: 5 psychiatrists, 13 psychologists, 5 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 72
Locations
Administrative 1
Primary care 36
Users
Employer/payer groups 235
Single coverage 2,986
Family coverage 5,563
Employees & dependents 22,033
Medicare 7,802
Total 29,835
Revenues
First-half 1995 ..... $26,956,531
1994 ..... $51,480,794

Operational date: July 1982.
Licensed in: Illinois, Iowa, Wisconsin.
Model type: Group.
For profit.
Ownership: Medical Associates Clinic.
Service area: Illinois: Jo Daviess County; Iowa: Clayton, Delaware, Dubuque, Jackson and Jones counties; Wisconsin: Crawford, Grant, Iowa and LaFayette counties.

Services: General medical, mental health, vision, prescription. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $155 single, $394 family.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.

Officers: Lawrence E. Cremer, executive director; Dr. J.G. Brehm, medical director; Terry Kane, marketing director; Ron Fahey, director-finance; Darlene Waslh, director-operations; Cindy Thumser, director-managed care; Karen Hoffman, director-compliance/contracts.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 168
Specialists 324
Facilities
Hospitals 10
Users: Workers Compensation
Employer/payer groups 1,350

Service area: Iowa: 28 counties.

Contracts with Midwest Business Medical Associates in Iowa.

See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Des Moines

1 Plaza East, 330 E. Kilbourn, Milwaukee, Wis. 53202; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 130
Board-certified 51%
Specialists 457
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 30 Ob/Gyns
Facilities
Hospitals 4
Pharmacies 29
Locations
Administrative 1
Users
Total 4,113

Operational date: January 1991.
Service area: Iowa: Dallas, Jasper, Marion, Polk and Warren counties.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: William Clarke Clowney, 612-541-4066.

** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

Continued on next page

Iowa-Kansas

Continued from previous page

MetraHealth PPO-Des Moines

1 Plaza East, 330 E. Kilbourn, Milwaukee, Wis. 53202; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 131
Specialists 267
Includes: 30 Ob/Gyns
Facilities
Hospitals 4
Pharmacies 29
Total Users 3,881

Operational date: 1995.
Service area: Iowa: Dallas, Jasper, Marion, Polk and Warren counties.
Compensation: Negotiates hospital charges by discount off customary rates.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: William Clarke Clowney, 612-541-4066.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Midlands Choice

8420 W. Dodge Road, Suite 210, Omaha, Neb. 68114; 402-390-8233; fax: 402-390-8239

PPO

Staff
Practitioners 54
Board-certified 82%
Specialists 47
Includes: 4 psychiatrists, 9 Ob/Gyns
Facilities
Hospitals 36

Service area: Iowa: 40 counties.
See Midlands Choice consolidated listing under Nebraska.

Midwest Business Medical Assn.

220 Emerson Place, Davenport, Iowa 52801; 319-322-1021

PPO

Staff
Practitioners 306
Specialists 655
Facilities
Hospitals 13
Users: Group Health
Single coverage 8,200
Family coverage 14,800
Employees & dependents 51,800
Users: Workers Compensation
Single coverage 167,000
Total Users 218,800

Service area: Iowa.
See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 306
Board-certified 91%
Specialists 122
Includes: 31 psychiatrists, 46 psychologists, 6 Ob/Gyns
Facilities
Hospitals 21
Users: Group Health
Employer/payer groups 183
Employees & dependents 34,110

Service area: Iowa.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 1 psychiatrist, 8 psychologists
Facilities
Hospitals 13

Service area: Iowa.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 103
Includes: 11 psychiatrists, 37 psychologists
Facilities
Hospitals 16

Service area: Iowa.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO Healthcare Preferred

4600 Westown Parkway, Regency 6, Suite 301, West Des Moines, Iowa 50266; 515-225-1234; fax: 515-225-0097

PPO

Staff
Practitioners 719
Board-certified 100%
Specialists 1,078
Facilities
Hospitals 62
Users: Group Health
Employer/payer groups 25
Employees & dependents 166,474
Total Users 166,474

Operational date: February 1993.
Service area: Illinois: Cook and Henry counties; Iowa: 43 counties; North Dakota: Dakota County; South Dakota: Union County.
Officers: Lou Garcia, executive director; Dr. Charles Wilhelm, medical director.
Contact: Stephanie Van Doren, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff
Practitioners 470
Specialists 953
Facilities
Hospitals 9
Pharmacies 725
Users: Group Health
Employer/payer groups 498
Employees & dependents 22,577
Total Users 22,577

Operational date: October 1993.
Service area: Iowa: Cedar Falls, Davenport, Des Moines, Moline, Rock Island and Waterloo.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 69
Specialists 106
Facilities
Hospitals 11

Operational date: 1989.
Service area: Iowa: Council Bluffs.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Select PPO

5001 Spring Valley Road, Suite 1000E, Dallas, Texas 75244; 800-982-1390; fax: 214-789-6411

PPO

Staff
Practitioners 185
Board-certified 89%
Specialists 266
Includes: 22 psychiatrist, 19 Ob/Gyns
Facilities
Hospitals 7
Users: Group Health
Employer/payer groups 6
Employees & dependents 9,000

Operational date: January 1992.
Service area: Iowa: Jackson and Linn counties.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
See Select PPO consolidated listing under Texas.

KANSAS

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 128
Specialists 187
Facilities
Hospitals 7
Users: Group Health
Employees & dependents 17,691
Total Users 17,691

Service area: Kansas: Allen, Douglas, Finney, Johnson, Leavenworth, Miami, Reno, Saline, Sedgwick, Seward, Shawnee and Wyandotte counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 747
Specialists 1,283
Includes: 115 psychiatrists, 57 psychologists, 111 Ob/Gyns
Facilities
Hospitals* 22
Users: Group Health
Employees & dependents 130,577
Users: Workers Compensation
Single coverage 1,123
Total Users 131,700
Medical Billings
Group Health:
First-half 1995 ..... $19,058,827
1994 ..... $28,742,770
Workers Compensation:
First-half 1995 ..... $8,799
1994 ..... $13,537
Total:
First-half 1995 ..... $19,067,626
1994 ..... $28,756,306

Service area: Kansas: 25 eastern counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Blue Select

1133 Topeka Blvd., Topeka, Kan. 66629-0001; 913-291-7000; fax: 913-291-8216

POS

Staff
Practitioners 887
Board-certified 71%
Specialists 8,790
Includes: 304 psychiatrists, 254 psychologists, 136 Ob/Gyns
Facilities
Hospitals 67
Locations
Administrative 2
Users
Employer/payer groups 1,250
Single coverage 35,429
Family coverage 38,808
Employees & dependents 167,412
Medicare 452
Total 167,864
Revenues
First-half 1995 ..... $15,628,102
1994 ..... $28,185,829

Licensed in: Kansas.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Kansas.
Service area: Kansas.
Services: General medical, mental health. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 100% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Tom Miller, president; Dr. Ralph Weber, medical director; Andy Corbin, marketing director.
Contact: Andy Corbin.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 115
Facilities
Hospitals 4

Service area: Kansas: Douglas, Johnson, Sedgwick, Sumner and Wyandotte counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 110,000

Service area: Kansas.
See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

250 Bishops Way, Suite 300, Brookfield, Wis. 53005-6222; 414-784-0223; fax: 414-784-2976

PPO

Staff
Practitioners 150
Board-certified 72%
Specialists 624
Includes: 22 psychiatrists, 5 psychologists, 65 Ob/Gyns
Facilities
Hospitals 4
Pharmacies* 349
Users: Group Health
Employer/payer groups 42
Employees & dependents 5,348
Total Users 5,348
Medical Billings**
Group Health:
First-half 1995 ..... $37,480
1994 ..... $482,766
Total:
First-half 1995 ..... $37,480
1994 ..... $482,766

Operational date: July 1994.
Service area: Kansas: Cherokee, Douglas, Ford, Franklin, Jackson, Johnson, Leavenworth, Montgomery, Riley, Sedgwick, Shawnee and Wyandotte counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 511
Specialists 1,391
Includes: 115 psychiatrists, 251 psychologists, 114 Ob/Gyns
Facilities
Hospitals 27

Service area: Kansas.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 608
Specialists 1,016
Facilities
Hospitals 22
Pharmacies 553

Service area: 38 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Kaiser Permanente

10561 Barkley, Overland Park, Kan. 66212; 913-967-4600; fax: 913-967-4747

HMO/POS

Staff
Practitioners 30
Board-certified 80%
Specialists 250
Includes: 1 psychiatrist, 7 psychologists*, 8 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 6
Locations
Administrative 1
Primary care** 6
Users
Employer/payer groups 568
Single coverage 9,981
Family coverage 20,314
Employees & dependents 41,991
Medicare 1,254
Total 45,632
Revenues
First-half 1995 ..... $36,710,196
1994 ..... $73,381,357

Operational date: January 1983.
NCQA fully accredited.
Service area: Kansas: Johnson, Leavenworth and Wyandotte counties; Missouri: Cass, Clay, Jackson and Platte counties.
Officers: Stephen R. Tomme, vp-marketing; Dr. Joseph P. Goldberg, president/chairman/executive medical director; Edna Rindner, health plan manager.
Contact: Edna Rindner, 913-967-4645.
** Includes non-physician staff. ** As of April 1995.*
See Kaiser Permanente consolidated listing under California.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 418
Facilities
Hospitals 24

Service area: Kansas.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers compensation
Staff
Practitioners 34
Specialists 105
Facilities
Hospitals 8
Users: Workers Compensation
Employer/payer groups 3,000

Operational date: June 1991.
Service area: Kansas: Johnson, Sedgwick, Shawnee and Wyandotte counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Kansas City

92 Indian Creek Parkway, Suite 185, Overland Park, Kan. 66210; 314-542-1414; fax: 314-576-8365

POS

Staff
Practitioners 498
Board-certified 79%
Specialists 1,469
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 121 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 207
Locations
Administrative 1

Continued on next page

Kansas

Continued from previous page

Users
Total 27,861

Operational date: December 1986.
Service area: Kansas: Johnson, Leavenworth, Miami, Platte and Wyandotte counties; Missouri: Caldwell, Cass, Clay, Clinton, Jackson and Ray counties.
Officers: Barbara Buenemann, executive director; Dr. Paul Wardlaw, medical director; William Tray, marketing director.
Contact: Liz Hennessey, 913-469-4000.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 762
Board-certified 82%
Specialists 305
Includes: 31 psychiatrists, 46 psychologists, 61 Ob/Gyns
Facilities
Hospitals 39
Users: Group Health
Employer/payer groups 447
Employees & dependents 263,604

Service area: Kansas.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 440
Specialists ..... NA
Includes: 132 psychiatrists, 142 psychologists, 98 Ob/Gyns
Facilities
Hospitals 92

Service area: Kansas.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Community Choice

4720 S. Harvard Ave., Tulsa, Okla. 74135; 918-746-7100; fax: 918-744-4888

PPO

Staff
Practitioners 16
Board-certified 12%
Specialists 180
Includes: 2 psychiatrists, 2 Ob/Gyns
Users: Group Health
Employer/payer groups 23
Employees & dependents 10,060
Total Users 10,060

Operational date: March 1993.
Service area: Kansas: Chautaugua, Labette, Montgomery, Neosho and Wilson counties.
See Preferred Community Choice consolidated listing under Oklahoma.

Preferred Health Care Inc.

345 Riverview, Suite 600, Wichita, Kan. 67203; 316-268-0345; fax: 316-268-0346

PPO

Staff
Practitioners 780
Board-certified 85%
Specialists 950
Facilities
Hospitals 83
Users: Group Health
Employer/payer groups 826
Employees & dependents 187,500
Total Users 187,500

Operational date: June 1984.
For profit.
Ownership: Preferred Health Systems.
Service area: Kansas: 91 counties.
Contracts with Preferred Chiropractic Care for chiropractic and Vision Care Plus for vision in Kansas.
Services: General medical, chiropractic, mental health, vision, durable medical equipment, podiatry. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO and outside contract.
Officers: Marlon Dauner, president; Todd Miller, medical director; Gary Williams, marketing director; Dr. William Lowen, chairman.
Contact: Gaylee Dolloff.

Preferred Mental Health Inc.*

8229 Robinson St., Overland Park, Kan. 66204; 913-381-7700; fax: 913-381-7701

PPO

Specialty: mental health and substance abuse
Facilities
Hospitals 558
Users: Group Health
Employer/payer groups 36
Total Users 173,000

Operational date: April 1987.
For profit.
Service area: Nationwide.
Services: Mental health, substance abuse, employee assistance programs. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Thomas J. Fitzgerald, Ph.D., president/executive director; Holly Borrego, marketing director.
** Figures are consolidated, including all PPO plans in this organization.*

Preferred Mental Health Management Inc.*

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 17,088
Includes: 2,007 psychiatrists, 8,134 psychologists
Facilities
Hospitals 1,298
Users: Group Health
Employer/payer groups 941
Employees & dependents 900,000
Medical Billings
Group Health:
First-half 1995 ..... $27,775,000
Total:
First-half 1995 ..... $27,775,000

Operational date: 1987.
For profit.
Service area: Nationwide, including Puerto Rico.
Services: Mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Les Ruthven, Ph.D., president; Courtney Ruthven, Ph.D., executive director; Douglas Mould, Ph.D., medical director; Wayne Isaac, senior vp.
** Figures are consolidated, including all PPO plans in this organization.*

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 236
Includes: 41 psychiatrists, 79 psychologists
Facilities
Hospitals 23

Service area: Kansas.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Premier Health Inc.

1133 Topeka Blvd., Topeka, Kan. 66629-0001; 913-575-8809; fax: 913-291-8216

HMO/POS

Staff
Practitioners 157
Board-certified 94%
Specialists 509
Includes: 54 psychiatrists, 54 psychologists, 35 Ob/Gyns
Facilities
Hospitals 16
Locations
Administrative 2

Operational date: July 1995.
Licensed in: Kansas.
Model type: Network.
For profit.
Ownership: Blue Cross & Blue Shield of Kansas, Integrated Health System, Health Plan Management Corp.
Service area: Kansas: Lyon, McPherson, Saline, Sedgwick and Shawnee counties. Member of HMO-USA. Contracts with Blue-Advantage in Kansas: Atchinson, Douglas, Franklin, Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: Buchanan, Clay, Jackson and Platte counties.
Services: General medical, mental health. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 20% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: John W. Knack, president; Dr. Ralph Weber, medical director; Andy Corbin, marketing director; Bill Gloy, COO.
Contact: Andy Corbin.

Principal Health Care Inc.-PPO, Wichita Division

101 S. Webb Road, Suite 200, Wichita, Kan. 67207; 316-687-5606; fax: 316-681-4329

PPO

Staff
Practitioners 441
Board-certified 30%
Specialists 937
Facilities
Hospitals 37
Users: Group Health
Employer/payer groups 3
Employees & dependents 25,808
Total Users 25,808

Operational date: December 1993.
Service area: Kansas: 35 counties.
Officers: Bob Finuf, executive director; Dr. Adrian Walling, medical director.
Contact: Kellie Cooper, provider relations coordinator.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

2405 Grand Ave., Suite 1240, Kansas City, Mo. 64108; 816-221-4455; fax: 816-221-4466

PPO

Staff
Practitioners 312
Specialists 319
Facilities
Hospitals 3
Pharmacies 560
Users: Group Health
Employer/payer groups 669
Employees & dependents 7,579
Total Users 7,579

Operational date: June 1994.
Service area: Kansas: Hutchinson, Kansas City, Manhattan, Topeka and Wichita.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 563
Specialists 1,226
Facilities
Hospitals 8

Operational date: 1990.
Service area: Kansas: Emporia, Garden City and Kansas City.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Prudential Plus Topeka

4600 Madison Ave., Suite 300, Kansas City, Mo. 64121; 816-756-5588; fax: 816-756-5667

POS

Staff
Practitioners 48
Board-certified 84%
Patients/practitioner 163
Specialists 95
Includes: 8 psychiatrists, 13 psychologists, 15 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 20
Locations
Administrative 1
Primary care 17
Users
Employer/payer groups 57
Single coverage 513
Family coverage 1,392
Employees & dependents 7,824
Total 7,824

Operational date: February 1988.
NCQA provisionally accredited.
Model type: IPA.
Service area: Kansas: Douglas, Jackson, Jefferson, Osage, Pottawatomie, Shawnee and Wabaunsee counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; David Dingley, executive director; Dr. Thomas Zink, medical director; Dave Rexroat, marketing director; Vic Lazzaro, vp-group operations.
Contact: Dave Rexroat, marketing director.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of Wichita

7912 E. 31st Court, Suite 300, Tulsa, Okla. 74145; 918-624-4600; fax: 918-627-9759

POS

Staff
Practitioners 131
Patients/practitioner 44
Specialists 651
Includes: 31 psychiatrists, 50 psychologists, 32 Ob/Gyns
Facilities
Hospitals 3
Pharmacies 9
Locations
Administrative 1
Users
Employer/payer groups 28
Single coverage 825
Family coverage 1,314
Employees & dependents 5,763
Total 5,763

Operational date: January 1992.
Model type: IPA.
Service area: Kansas: Butler, Sedgwick and Sumner counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Ann Paul, executive director; Dr. C.B. Rebsamen, medical director; John Jackson, marketing director; Vic Lazzaro, vp-group operations.
Contact: John Jackson.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of Topeka

4600 Madison Ave., Suite 300, Kansas City, Mo. 64121; 816-756-5588; fax: 816-756-5667

PPO

Staff
Practitioners 50
Board-certified 80%
Patients/practitioner 6.9
Specialists 110
Includes: 10 psychiatrists, 14 psychologists, 18 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 20
Users: Group Health
Employer/payer groups 12
Employees & dependents 347
Total Users 347

Operational date: May 1991.
Service area: Kansas: Douglas, Jackson, Jefferson, Osage, Pottawatomie, Shawnee and Wabaunsee counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; David Dingley, executive director; Dr. Thomas Zink, medical director; David Rexroat, marketing director; Vic Lazzaro, vp-group operations.
Contact: Dave Rexroat.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of Wichita

7912, E. 31st Court, Suite 300, Tulsa, Okla. 74145; 918-624-4600; fax: 918-627-9759

PPO

Staff
Practitioners 131
Patients/practitioner 5.7
Specialists 651
Includes: 31 psychiatrists, 50 psychologists, 32 Ob/Gyns
Facilities
Hospitals 3
Pharmacies 9
Users: Group Health
Employer/payer groups 4
Employees & dependents 747
Total Users 747

Operational date: January 1993.
Service area: Kansas: Butler, Sedgewich and Sumner counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Ann Paul, executive director; Dr. C.B. Rebsamen, medical director; John Jackson, marketing director; Vic Lazzaro, vp-group operations.
Contact: John Jackson.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

WPPA Inc.

1102 S. Hillside, Wichita, Kan. 67211; 316-683-4111; fax: 316-683-6255

PPO

Staff
Practitioners 740
Board-certified 61%
Patients/practitioner 141
Specialists 1,411
Includes: 80 psychiatrists, 61 psychologists, 108 Ob/Gyns
Facilities
Hospitals 70
Users: Group Health
Employer/payer groups 76
Employees & dependents 104,000
Users: Workers Compensation
Employer/payer groups 1
Single coverage 6,700
Total Users 104,000
Medical Billings
Group Health:
First-half 1995 ..... $99,840,000
1994 ..... $187,699,200
Workers Compensation:
First-half 1995 ..... $340,000
1994 ..... $1,260,000
Total:
First-half 1995 ..... $100,180,000
1994 ..... $188,959,200

Continued on next page

Kansas-Kentucky

Continued from previous page

Operational date: October 1985.
For profit.
Ownership: Medical Society Medical Review Foundation.
Service area: Kansas; Missouri: Jasper County.
Services: General medical, chiropractic, dental, mental health, workers compensation, employee assistance program. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. Also performs behavioral health outpatient review. UR provided by the PPO.
Officers: James M. Van Milligen, COO.
Contact: Dana McDaniel.

KENTUCKY

Alternative Health

1901 Campus Place, Blanhenbaker Crossing, Louisville, Ky. 40299; 502-261-2100; fax: 502-261-2255

HMO

Staff
Practitioners 509
Board-certified 67%
Specialists 1,229
Includes: 15 psychiatrists, 6 psychologists, 108 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 258
Locations
Administrative 1
Users
Total 145,587
Revenues
1994 ..... $120,274,000

Operational date: 1990.
Model type: IPA.
For profit.
Ownership: Alliant Medical System, Baptist Hospital East, Caritas Health Systems, Jewish Hospital, Southeastern Group.
Service area: Indiana: Clark, Floyd, Harrison, Scott and Washington counties; Kentucky: Breckinridge, Bullitt, Carroll, Grayson, Hardin, Hart, Henry, Jefferson, Larue, Meade, Nelson, Oldham, Shelby, Spencer, Trimble and Washington counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Thomas J. Schifano, president/CEO; Carol Muldoon, executive director; Dr. Tom James, medical director; Garry Voith, director-marketing services; Rob Bader, COO/CFO.
Contact: Melody A. Gary, 502-585-7536.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 814
Specialists 942
Includes: 33 psychiatrists, 1 psychologist, 178 Ob/Gyns
Facilities*
Hospitals** 27
Users: Group Health
Employees & dependents 115,844
Users: Workers Compensation
Single coverage 2,245
Total Users 118,089
Medical Billings
Group Health:
First-half 1995 ..... $16,908,420
1994 ..... $25,499,724
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $16,926,017
1994 ..... $25,526,797

Service area: Kentucky: 23 counties.
Contracts with Preferred Health Plan in Kentucky.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 93
Facilities
Hospitals 2

Service area: Kentucky: Boone, Campbell, Grant and Kenton counties.
See CAPP CARE Inc. consolidated listing under California.

Center Care

800 Park St., Bowling Green, Ky. 42102; 502-745-1500; fax: 502-745-1498

PPO

Staff
Practitioners 100
Board-certified 50%
Patients/practitioner 350
Specialists 200
Includes: 5 psychiatrists, 11 Ob/Gyns
Facilities
Hospitals 45
Pharmacies 300
Users: Group Health
Employer/payer groups 150
Single coverage 8,400
Family coverage 5,600
Employees & dependents 35,000
Total Users 35,000

Operational date: January 1995.
For profit.
Ownership: Commonwealth Health Corp.
Service area: Kentucky: Allen, Barren, Butler, Clinton, Cumberland, Edmonson, Grayson, Hart, Logan, Monroe, Ohio, Simpson and Warren counties.
Contracts with HealthStar Inc. in Kentucky.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by outside contract.
Officers: John C. Desmarais, president; John Mark Fones, executive director; Dr. Raymond Cloutier, medical director; Jim Lucas, sales director; Teresa Wilson, general manager.
Contact: Jim Lucas.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 110,000

Service area: Kentucky.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO Louisville

600 Vine St., Cincinnati, Ohio 45202; 513-629-2640; fax: 513-629-2639

PPO

Staff
Practitioners 381
Board-certified 71.1%
Specialists 827
Facilities
Hospitals 13
Pharmacies 330
Users: Group Health
Employer/payer groups 92
Employees & dependents 4,382
Total Users 4,382

Operational date: January 1993.
Service area: Indiana: Clark and Floyd counties; Kentucky: Bullitt, Jefferson, Oldham and Shelby counties.
Officers: Jim Massie, general manager; Dr. David Williams, medical director; Steve Keller, sales manager.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Health Plans

800 Park St., Bowling Green, Ky. 42102; 502-745-1517; fax: 502-745-1498

HMO/POS

Staff
Practitioners 50
Board-certified 50%
Patients/practitioner 25
Specialists 54
Includes: 5 Ob/Gyns
Facilities
Hospitals 15
Locations
Administrative 1
Primary care 20
Users
Employer/payer groups 6
Single coverage 1,000
Family coverage 200
Employees & dependents 1,200
Total 1,200

Operational date: February 1995.
Model type: Network.
For profit.
Ownership: Community Health Partners.
Service area: Kentucky: Allen, Barren, Butler, Clinton, Cumberland, Edmonson, Logan, Monroe, Simpson and Warren counties.
Contracts with HMO Kentucky in Kentucky.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 15% of members are enrolled.
Officers: Dr. Nelson Rue, president; John Mark Fones, executive director. Dr. Rance Wentworth, medical director; Jim X. Lucas, marketing director; Teresa Wilson, general manager.
Contact: Jim X. Lucas.

CompLink

800 Park St., P.O. Box 2638, Bowling Green, Ky. 42102-7638; 800-570-6745; fax: 502-745-1498

PPO

Specialty: workers comp
Staff
Practitioners 21
Board-certified 39%
Specialists 69
Facilities
Hospitals 4
Users: Workers Compensation
Employer/payer groups 2
Single coverage 2,000
Total Users 2,000

Operational date: January 1995.
For profit.
Ownership: Commonwealth Health Corp.
Service area: Kentucky: Allen, Barren, Butler, Edmonson, Logan, Simpson and Warren counties.
Services: Workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by percent discount off state workers comp fee schedule; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by outside contract. Case management provided by the PPO.
Officers: John Mark Fones, vp-managed care.
Contact: Jennifer A. Murray, program director.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 244
Specialists 1,039
Includes: 12 psychiatrists, 19 psychologists, 13 Ob/Gyns
Facilities
Hospitals 31

Service area: Kentucky.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 314
Specialists 831
Facilities
Hospitals 27
Pharmacies 983

Service area: Kentucky: 44 counties.
Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthStar Inc. Managed Care Division-Kentucky

9300 Shelbyville Road, Suite 215, Louisville, Ky. 40222; 502-425-9447 or 800-269-1317; fax: 502-425-8020

PPO

Staff
Practitioners 680
Board-certified 65%
Specialists 1,835
Includes: 250 psychiatrists, 6 psychologists, 112 Ob/Gyns
Facilities
Hospitals 68
Users: Group Health
Employer/payer groups 69
Single coverage 8,000
Employees & dependents 20,000*
Total Users 20,000
Medical Billings
Total*:
First-half 1995 ..... $1,448,063
1994 ..... $1,288,413

Operational date: May 1993.
Service area: Kentucky: 49 counties.
Officers: Jane Benson, executive director.
** Workers compensation totals included.*
See HealthStar Inc. consolidated listing under Illinois.

HMO Kentucky

9901 Linn Station Road, Louisville, Ky. 40223; 502-423-2011; fax: 502-423-2729

HMO/POS

Staff
Practitioners 780
Board-certified 69%
Patients/practitioner 59
Specialists 2,100
Includes: 302 Ob/Gyns
Facilities
Hospitals 80
Pharmacies 1,805
Locations
Administrative 1
Primary care 418
Users
Employer/payer groups 302
Employees & dependents 46,176
Total 46,176
Revenues
First-half 1995 ..... $28,122,000
1994 ..... $49,395,000

Operational date: June 1985.
Licensed in: Kentucky.
Model type: Group/IPA/Network.
Service area: Ohio: Butler, Clermont and Hamilton counties; Kentucky: 63 counties.
Contracts with Community Health Plans in Kentucky; Mental Health Network for mental health/substance abuse in Kentucky and Ohio.
Services: General medical, chiropractic. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 4% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: George Walker, COO/CFO; Dr. Ernest Oblander, medical director; R. Christopher Costin, vp-marketing.
Contact: R. Christopher Costin, 502-423-2334.
See Anthem Blue Cross & Blue Shield HMO/POS consolidated listing under Ohio.

Humana Inc.

500 W. Main St., Louisville Ky. 40202; 502-580-1860; fax: 502-580-3127

HMO/POS

Staff
Practitioners 6,944
Specialists 21,235
Users
Employees & dependents 1,400,000
Total 1,700,000

Operational date: 1984.
NCQA provisionally accredited.
Model type: Group/IPA/Staff.
Service area: Alabama, Arizona, District of Columbia, Florida, Illinois, Indiana, Kansas, Kentucky, Maryland, Missouri, Nevada, Ohio, Texas, Virginia, Wisconsin.
Services: General medical, dental, mental health, vision, prescription, substance abuse.
Rating options: Community rating; experience rating.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries; contracts with states to enroll Medicaid beneficiaries. Individual enrollment allowed.
Officers: David A. Jones, chairman/CEO; Wayne T. Smith, president/ COO.
Contact: Greg Donaldson, 502-580-1860.

Humana Inc.

500 W. Main St., Ky. 40202; 502-580-1860; fax: 502-580-3127

PPO

Facilities
Hospitals 523
Users: Group Health
Employees & dependents 1,400,000

Operational date: 1984.
Service area: Alabama, Arizona, District of Columbia, Florida, Illinois, Indiana, Kansas, Kentucky, Maryland, Missouri, Nevada, Ohio, Texas, Virginia, Wisconsin.
Services: General medical, chiropractic, dental, mental health, vision, durable medical equipment, podiatry, OB/gyn, prescription, substance abuse.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: David A. Jones, chairman/CEO; Wayne T. Smith, president/COO.
Contact: Greg Donaldson, 502-580-1860.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 700
Facilities
Hospitals 28

Service area: Kentucky.
See MedView Services Inc. consolidated listing under Michigan.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 624
Board-certified 82%
Specialists 250
Includes: 62 psychiatrists, 94 psychologists, 125 Ob/Gyns
Facilities
Hospitals 49
Users: Group Health
Employer/payer groups 498
Employees & dependents 219,672

Service area: Kentucky.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 8
Specialists ..... NA
Includes: 8 psychiatrists, 17 psychologists

Continued on next page

Continued from previous page

Facilities
Hospitals 28

Service area: Kentucky.

See National Preferred Provider Network Inc. consolidated listing under New York.

Option 2000

9901 Linn Station Road, Louisville, Ky. 40223; 502-423-2011; fax: 502-423-2729

PPO

Staff
Practitioners 2,430
Board-certified 62%
Patients/practitioner 108
Specialists 6,247
Includes: 423 psychiatrists, 168 psychologists, 428 Ob/Gyns
Facilities
Hospitals 155
Pharmacies 1,805
Users: Group Health
Employer/payer groups 9,000
Employees & dependents 262,623
Total Users 262,623
Medical Billings
Group Health:
First-half 1995 ..... $126,353,222
1994 ..... $239,437,336
Total:
First-half 1995 ..... $126,353,222
1994 ..... $239,437,336

Operational date: January 1986.

Service area: Illinois: Gallatin, Hardin, Johnson, Massac, Pope and Pulaski counties; Indiana: 21 counties; Kentucky; Ohio: Adams, Brown, Butler, Clermont, Hamilton, Lawrence, Preble and Warren counties; Tennessee: 32 counties; Virginia: Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington and Wise counties; West Virginia: Cabell, Lincoln, Logan, Mingo, Putnam and Wayne counties.

Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by employers/payers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures. UR provided by the PPO.

Officers: George Walker, COO/CFO; Dr. Dwight L. Blackburn, medical director; R. Christopher Costin, vp-marketing.

Contact: R. Christopher Costin, 502-423-2334.

See Anthem Blue Cross & Blue Shield PPO consolidated listing under Ohio.

Option 2000 Advantage

9901 Linn Station Road, Louisville, Ky. 40223; 502-423-2011; fax: 502-423-2729

PPO

Staff
Practitioners 1,926
Board-certified 62%
Patients/practitioner 47
Specialists 4,558
Includes: 419 Ob/Gyns
Facilities
Hospitals 145
Pharmacies 1,805
Users: Group Health
Employer/payer groups 511
Employees & dependents 91,200
Total Users 91,200
Medical Billings
Group Health:
First-half 1995 ..... $15,372,113
1994 ..... $10,179,222
Total:
First-half 1995 ..... $15,372,113
1994 ..... $10,179,222

Operational date: July 1994.

Service area: Indiana: Clark, Dearborn, Floyd, Harrison, Jefferson, Ohio, Scott, Switzerland, Vanderburgh and Washington counties; Kentucky; Ohio: Butler, Clermont, Hamilton, Lawrence and Warren counties; Tennessee: Davidson, Macon, Robertson and Sumner counties; West Virginia: Cabell County.

Contracts with Clear Springs Health Partnership for mental health and substance abuse in Indiana, Kentucky, Ohio, Tennessee and West Virginia.

Services: General medical, chiropractic, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures. UR provided by the PPO.

Officers: George Walker, COO/CFO; Dr. Dwight L. Blackburn, medical director; R. Christopher Costin, vp-marketing.

Contact: R. Christopher Costin, 502-423-2334.

See Anthem Blue Cross & Blue Shield PPO consolidated listing under Ohio.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 120
Includes: 32 psychiatrists, 37 psychologists
Facilities
Hospitals 14

Service area: Kentucky.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

3319 W. End Ave., Suite 400, Nashville, Tenn. 37203; 615-386-9194; fax: 615-386-9198

PPO

Staff
Practitioners 763
Specialists 1,152
Facilities
Hospitals 23
Pharmacies 983
Users: Group Health
Employer/payer groups 1,911
Employees & dependents 56,702
Total Users 56,702

Operational date: September 1987.

Service area: Kentucky: Bowling Green, Fayette, Hopkinsville, Lexington and Louisville.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,072
Specialists 1,719
Facilities
Hospitals 22

Operational date: 1989.

Service area: Kentucky: Covington, Lexington, Louisville and Middleboro.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruNetwork of Louisville

250 Gibraltar Road, Horsham, Pa. 18940; 215-443-3740; fax: 215-443-2108

PPO

Staff
Practitioners 342
Specialists 902
Includes: 25 psychiatrists, 68 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 45
Users: Group Health
Employer/payer groups 16
Employees & dependents 6,000
Total Users 6,000

Operational date: April 1991.

Service area: Indiana: Clark, Floyd, Harrison, Jefferson, Scott and Washington counties; Kentucky: Bullitt, Carroll, Hardin, Henry, Jefferson, Nelson, Oldham, Shelby and Spencer counties.

Services: General medical. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges flat fee per employee.

UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.

Contact: Danielle LaBouliere, managed health care strategist.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

LOUISIANA

Advantage Blue

P.O. Box 98029, Baton Rouge, La. 70898-9029; 504-295-3307; fax: 504-295-2054

POS

Staff
Practitioners 381
Board-certified 98%
Specialists 1,014
Includes: 33 psychiatrists, 113 Ob/Gyns
Facilities
Hospitals 13
Locations
Administrative 5
Primary care 1,943
Users
Employer/payer groups 7
Employees & dependents 423,429

Operational date: January 1994.
Licensed in: Louisiana.
Model type: Network.
Not for profit.
Ownership: Blue Cross & Blue Shield of Louisiana.

Service area: Louisiana: Baton Rouge, New Orleans and Shreveport metropolitan areas.

Services: General medical, mental health, durable medical equipment, home health, hospice, skilled nursing, rehabilitation, independent lab, ambulatory surgery centers. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.

Officers: P.J. Mills, president; James Gengelbach, medical director; Kathryn Sullivan, executive vp/marketing director; J. Richard Williams, executive vp-network administration.

Contact: Horace G. McClure, vp-network administration.

Advantage Health Plan

829 St. Charles Ave., New Orleans, La. 70130; 540-568-9009; fax: 504-568-0301

HMO/POS

Staff
Practitioners 264
Board-certified 85%
Specialists 728
Includes: 37 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 711
Locations
Administrative 3
Primary care 375
Users
Single coverage 878
Family coverage 888
Employees & dependents 3,615
Total 3,615
Revenues
First-half 1995 ..... $2,115,434

Operational date: July 1994.
Federally qualified.
Licensed in: Louisiana.
Model type: Mixed.
For profit.
Ownership: Touro Infirmary, Fransiscan Missionaries of Our Lady Health System.

Service area: Louisiana: 23 parishes in the Baton Rouge and New Orleans metropolitan areas.

Aetna Health Plans of Louisiana Inc.

3900 N. Causeway Blvd., Suite 410, New Orleans, La. 70002-7283; 504-830-5600

HMO

Staff
Practitioners 547
Specialists 1,317
Includes: 2 psychiatrists, 170 Ob/Gyns
Facilities
Hospitals 27
Users
Total 29,123

Operational date: July 1987.
Licensed in: Louisiana.
Model type: IPA.

Service area: Louisiana: Acadia, Ascension, East Baton Rouge, East Feliciana, Evangeline, Iberia, Iberville, Jefferson, Lafourche, Livingston, Orleans, St. Bernard, St. Charles, St. John the Baptist and St. Tammany parishes; Tangiphoa, Terreborne, Vermillion and parts of Assumption, Plaquemines, Pointe Coupee, Saint Martin, St. Helena and St. James parishes, St. Landry, St. Mary, Washington, West Baton Rouge and West Feliciana counties; Mississippi: parts of Pearl River County.

Contracts with Mental Health Network for behavioral health/substance abuse in Louisiana.

Services: General medical, chiropractic, dental, mental health, vision.

Officers: Michael Rogers, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,675
Specialists 3,075
Includes: 112 psychiatrists, 67 psychologists, 449 Ob/Gyns
Facilities*
Hospitals** 97
Users: Group Health
Employees & dependents 209,992
Users: Workers Compensation
Single coverage 92,057
Total Users 302,049
Medical Billings
Group Health:
First-half 1995 ..... $30,650,124
1994 ..... $46,223,697

Continued on next page

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Louisiana

Continued from previous page

Workers Compensation:
- First-half 1995 ..... $721,499
- 1994 ..... $1,109,999

Total:
- First-half 1995 ..... $31,371,623
- 1994 ..... $47,333,696

Service area: Louisiana: 49 parishes.
Contracts with Southeast Medical Alliance in Louisiana.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
- Practitioners 465

Facilities
- Hospitals 58

Service area: Louisiana: 35 parishes.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic

Staff
- Practitioners 4

Total Users 580,000

Service area: Louisiana.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Louisiana Inc.-Baton Rouge

Sherwood Oaks Office Park, 4354 S. Sherwood Forest Blvd., Suite 240, Baton Rouge, La. 70816; 504-295-2800; fax: 504-295-2888

HMO/POS

Staff
- Practitioners 153
  - Board-certified 54.2%
  - Patients/practitioner 106
- Specialists 325

Facilities
- Hospitals 14
- Pharmacies 255

Users
- Employer/payer groups 226
- Total 36,527

Revenues
- First-half 1995* $28,321,000
- 1994* $52,040,000

Operational date: March 1986.
Federally qualified.
Licensed in: Louisiana, Mississippi.
Model type: IPA.
Service area: Louisiana: Ascension, Assumption, East Baton Rouge, East Feliciana, Iberville, Livingston, Pointe Coupre, West Feliciana and West Baton Rouge parishes; Mississippi: Amite, Pike and Wilkinson counties.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 53.3% of members are enrolled.
Officers: Nancy Horstmann, executive director; Dr. Robert Gibbs, medical director; Vicky Smith, provider relations manager; Richard W. Todd, general manager; Susan Williams, member service manager; Cindy Hallam, quality assurance manager.
Contact: Vicky Smith, 504-832-3004 ext. 7145.

** Combined revenues from Baton Rouge and New Orleans HMO/POSs.*

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Louisiana Inc.-New Orleans

3838 N. Causeway Blvd., Suite 28008, Metairie, La. 70002; 504-832-3004; fax: 504-831-7499

HMO/POS

Staff
- Practitioners 173
  - Board-certified 79.8%
  - Patients/practitioner 110
- Specialists 712

Facilities
- Hospitals 13
- Pharmacies 411

Users
- Employer/payer groups 226
- Total 41,208

Revenues
- First-half 1995* $28,321,000
- 1994* $52,040,000

Operational date: July 1989.
Licensed in: Louisiana, Mississippi.
Model type: IPA.
Service area: Louisiana: Jefferson, Lafourche, Orleans, Plaquemines, St. Bernard, St. Charles, St. John the Baptist and St. Tammany parishes; Mississippi: Hancock and Pearl River counties.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 53.3% of members are enrolled.
Officers: Dr. Robert Gibbs, medical director/acting general manager; Vicky Smith, provider relations manager; Susan Williams, member services manager; Cindy Hallam, quality assurance manager.
Contact: Vicky Smith, 504-832-3004.

** Combined revenues from Baton Rouge and New Orleans HMO/POSs.*

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of North Louisiana Inc.-Shreveport

6425 Youree Drive, Suite 200, Shreveport, La. 71105-4625; 318-798-4740; fax: 318-798-4737

HMO/POS

Staff
- Practitioners 42
  - Board-certified 71.4%
  - Patients/practitioner 250
- Specialists 104

Facilities
- Hospitals 5
- Pharmacies 117

Users
- Employer/payer groups 79
- Total 10,973

Revenues
- First-half 1995 ..... $10,667,000
- 1994 ..... $20,018,000

Operational date: September 1984.
Federally qualified.
Licensed in: Louisiana.
Model type: IPA.
Service area: Louisiana: Bienville, Bossier, Caddo, Claiborne, DeSoto, Hanna, Red River and Webster parishes.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 9.6% of members are enrolled.
Officers: Dr. Robert Gibbs, acting general manager/medical director; Vicky Smith, director-provider services; Cindy Hallam, quality assurance manager.
Contact: Vicky Smith, 504-832-3004.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO-New Orleans/Baton Rouge

4354 S. Sherwood Forest Blvd., Suite D240, Baton Rouge, La. 70816; 504-295-2800; fax: 504-295-2888

PPO

Staff
- Practitioners 28
  - Board-certified 68%
- Specialists 62

Facilities
- Hospitals 9
- Pharmacies 280

Users: Group Health
- Employer/payer groups 128
- Employees & dependents 9,535

Total Users 9,535

Operational date: June 1995.
Service area: Louisiana: Ascension, Assumption, East Baton Rouge, East Feliciana, Iberville, Jefferson, Livingston, Orleans, Plaquemines, Pointe Coupee, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Tammany, Tangipahoa, West Baton Rouge and West Feliciana parishes; Mississippi: Amite, Hancock, Harrison, Pearl River, Pike, Stone and Wilkinson counties.
Officers: Dr. Robert Gibbs, medical director/acting general manager; Vicky Smith, provider relations manager.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

3350 Ridgelake Drive, Suite 109, Metairie, La. 70002; 504-837-9775; fax: 504-837-4244

PPO

Staff
- Practitioners 399
  - Board-certified 74.9%
- Specialists 1,500
  - Includes: 71 psychiatrists, 199 Ob/Gyns

Facilities
- Hospitals 60
- Pharmacies* 732

Users: Group Health
- Employer/payer groups 42
- Employees & dependents 50,220

Users: Workers Compensation
- Employer/payer groups 1

Medical Billings**
Group Health:
- First-half 1995 ..... $1,763,444
- 1994 ..... $3,918,254

Workers Compensation:
- First-half 1995 ..... $1,763,444
- 1994 ..... $3,918,254

Total:
- First-half 1995 ..... $1,763,444
- 1994 ..... $3,918,254

Operational date: January 1991.
Service area: Louisiana: 51 parishes.

** Available through sister company ValueRx.*
*** Reflects hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

Community Health Network of Louisiana

P.O. Box 80159, 2431 S. Acadian Thruway, Suite 350, Baton Rouge, La. 70898; 504-923-0550; fax: 504-928-7026

HMO

Staff
- Practitioners 709
  - Board-certified 95%
- Specialists 1,675
  - Includes: 192 Ob/Gyns

Facilities
- Hospitals 68
- Pharmacies 275

Locations
- Administrative 3
- Primary care 1

Users
- Employer/payer groups 23,263
- Single coverage 9,740
- Family coverage 8,956
- Employees & dependents 1,782
- Medicare 9,000
- Total 89,000

Revenues
- First-half 1995 ..... $30,864,290
- 1994 ..... $82,525,767

Operational date: October 1986.
Federally qualified.
Licensed in: Louisiana.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Ownership: Louisiana Independent Physicians Assn., United Health Care.
Service area: Louisiana: 49 parishes.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 10% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Glen J. Golemi, CEO; Dr. Roy Arnold, vp-medical affairs; Dr. Roger Howe, associate medical director; D. Johnson, assistant vp-medical affairs; E. Raymond, director-finance; K. Link, director-claims administration. R. Melian, vp-operations; J. Mann, director-administrative services; C. Brewer, director-corporate development.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
- Practitioners 279
- Specialists 1,471
  - Includes: 63 psychiatrists, 39 psychologists, 77 Ob/Gyns

Facilities
- Hospitals 67

Service area: Louisiana.

See CorCare consolidated listing under California.

FARA Healthcare Management

4641 Fairfield St., Metairie, La. 70006; 504-888-8672; fax: 504-888-3420

PPO

Specialty: workers comp

Staff
- Practitioners 315
  - Board-certified 95%
- Specialists 1,042
  - Includes: 54 psychiatrists, 14 psychologists, 90 Ob/Gyns

Facilities
- Hospitals 68
- Pharmacies 1

Users: Workers Compensation
- Employer/payer groups 175
- Single coverage 100,000

Total Users 100,000

Medical Billings
Group Health:
Workers Compensation:
- First-half 1995 ..... $3,569,443
- 1994 ..... $4,704,923

Total:
- First-half 1995 ..... $3,659,443
- 1994 ..... $4,704,923

Operational date: June 1993.
For profit.
Ownership: F.A. Richard & Associates Inc.
Service area: Louisiana: 64 parishes.
Contracts with USA WIN for workers comp nationwide.
Services: Workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges by percent of savings.
UR: Standard procedures, excluding outpatient service predetermination. UR provided by the PPO.
Officers: Francis A. Richard, president; M. Todd Richard, executive vp-marketing; Reed A. Bell, Dan Clark, R.B. Calhoon, senior vps.
Contact: P.J. Oliver.

First Choice Health Plan Inc.

P.O. Box 98029, Baton Rouge, La. 70898-9029; 504-295-3307; fax: 504-295-2054

PPO

Staff
- Practitioners 2,418
- Specialists 5,553
  - Includes: 439 psychiatrists, 549 Ob/Gyns

Facilities
- Hospitals 45
- Pharmacies 883

Users: Group Health
- Employer/payer groups 1,503
- Employees & dependents 82,572

Total Users 82,572

Operational date: January 1985.
Not for profit.
Ownership: Blue Cross & Blue Shield of Louisiana.
Service area: Louisiana.
Services: General medical, chiropractic, mental health, home health care, skilled nursing facilities, hospice, prescription, mobile lithotripsy, podiatry. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, DRGs, percentage of contract benefits; is compensated by employers/payers.
UR: Standard procedures, excluding discharge planning, second surgical opinion, outpatient service predetermination. UR provided by the PPO. Psychiatric/chemical dependency UR provided by outside contract.
Officers: P.J. Mills, president; James Gengelbach, D.O., medical director; Kathryn Sullivan, executive vp-marketing; J. Richard Williams, executive vp-network administration.
Contact: Horace G. McClure, vp-provider contracting.

Health Management Network

1600 W. Broadway Road, Suite 385, Tempe, Ariz. 85282; 602-921-8944; fax: 602-894-5230

PPO

Staff
- Practitioners 350
  - Board-certified 87%
- Patients/practitioner 17
- Specialists 1,077

Facilities
- Hospitals 7

Users: Group Health
- Employer/payer groups 7
- Single coverage 2,000
- Family coverage 2,000
- Employees & dependents 6,000

Total Users 6,000

Operational date: February 1989.
Service area: Louisiana.
Officers: James D. Dyer, president; Gina Marting, executive director; Bob Parenteau, marketing director; Mark Dyer, director-sales.
Contact: Mark Dyer.

See Health Management Associates consolidated listing under Arizona.

Healthcare Advantage Inc.

829 St. Charles Ave., New Orleans, La. 70130; 504-568-9009; fax: 504-568-0301

PPO

Staff
- Practitioners 3,182
  - Board-certified 85%
  - Patients/practitioner 375
- Specialists 8,585
  - Includes: 30 psychiatrists, 287 psychologists, 762 Ob/Gyns

Facilities
- Hospitals 327

Users: Group Health
- Employer/payer groups 158
- Employees & dependents 205,647

Users: Workers Compensation
- Employer/payer groups 7
- Single coverage 42,871

Total Users 248,518

Medical Billings
Group Health:
- First-half 1995 ..... $837,728
- 1994 ..... $1,487,643

Workers Compensation:
- First-half 1995 ..... $3,762
- 1994 ..... $11,431

Total:
- First-half 1995 ..... $841,490
- 1994 ..... $1,499,124

Operational date: June 1989.
For profit.
Ownership: Touro Infirmary, Franciscan Missionaries of Our Lady Health System.
Service area: Alabama; Louisiana: 35 parishes; Mississippi.
Contracts with Affiliated Healthcare in Texas; Beech Street in Arkansas, California, Georgia, New York and Washington; Davis Vision for vision in Louisiana; Healthcare Birmingham in Alabama; Healthcare Jackson in Mississippi; Healthcare Preferred in Florida; PPO Oklahoma in Oklahoma.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding retrospective review, second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Jane Cooper, president; Dr., Tom Storch, medical director; Roger Sneath, vp-finance; Traci Byrd, marketing coordinator.
Contact: Traci Byrd.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
- Practitioners 498

Continued on next page

Continued from previous page

Specialists 1,261
Facilities
Hospitals 46
Pharmacies 1,031

Service area: Louisiana: 30 counties. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,253
Facilities
Hospitals 85

Service area: Louisiana.

See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 46
Specialists 364
Facilities
Hospitals 20
Users: Workers Compensation
Employer/payer groups 6,000

Operational date: June 1991.
Service area: Louisiana: 30 parishes.

See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Louisiana Inc.-New Orleans, Shreveport

3900 Causeway Blvd., Suite 860, Metairie, La. 70002; 504-832-7661; fax: 504-832-7676

HMO

Staff
Practitioners 257
Board-certified 65%
Specialists 863
Includes: 23 psychiatrists, 24 psychologists, 105 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 188
Locations
Administrative 1
Users
Total 11,830

Operational date: August 1985.
Federally qualified.
Licensed in: Louisiana.
Service area: Louisiana: Ascension, East Baton Rouge, Jefferson, Livingston, New Orleans, Plaquemines, St. Bernard, St. Charles, St. John the Baptist, St. Tammany and West Baton Rouge parishes.
Rating options: Community rating: $154.92 single, $418.28 family.
Officers: Susan Sharkey, executive director; Dr. Michael Wasserman, medical director; Patti Muller, marketing director.
Contact: Patti Muller, 504-832-7632.

See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Louisiana

3900 Causeway Blvd., Suite 860, Metairie, La. 70002; 504-832-7661; fax: 504-832-7676

POS

Staff
Practitioners 638
Board-certified 59.1%
Specialists 1,966
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 280 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 223
Locations
Administrative 1
Users
Total 62,853

Operational date: August 1985.
Service area: Louisiana: 28 parishes.
Officers: Susan Sharkey, executive director; Dr. Michael Wasserman, medical director; Patti Muller, marketing director.
Contact: Patti Muller, 504-832-7632.
** Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Baton Rouge

3900 Causeway Blvd., Suite 860, Metairie, La. 70002; 504-832-7661; fax: 504-832-7676

PPO

Staff
Practitioners 103
Specialists 290
Includes: 3 psychiatrists, 40 Ob/Gyns
Facilities
Hospitals 8
Total Users 1,718

Operational date: 1986.
Service area: Louisiana: Ascension, East Baton Rouge, Iberville, Livingston, St. Charles and St. John parishes.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Susan Sharkey, executive director; Dr. Michael Wasserman, medical director; Patti Muller, marketing director.
Contact: Patti Muller, 504-832-7632.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-New Orleans

3900 Causeway Blvd., Suite 860, Metairie, La. 70002; 504-832-7661; fax: 504-832-7676

PPO

Staff
Practitioners 488
Specialists 1,503
Includes: 169 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 216
Total Users 14,232

Operational date: 1986.
Service area: Louisiana: Assumption, Jefferson, Orleans, St. Bernard, St. Helena, St. James, St. Mary, St. Tammany, Tangipahoa and Terreboone parishes.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Susan Sharkey, executive director; Dr. Michael Wasserman, medical director; Patti Muller, marketing director.
Contact: Patti Muller, 504-832-7632.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Shreveport/Lafayette

3900 Causeway Blvd., Suite 860, Metairie, La. 70002; 504-832-7661; fax: 504-832-7676

PPO

Staff
Practitioners 74
Specialists 503
Includes: 3 psychiatrists, 63 Ob/Gyns
Facilities
Hospitals 11
Total Users 18,370

Operational date: 1986.
Service area: Louisiana: Bossier, Caddo, Lafayette, St. Martin, Vermilion and Webster parishes.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Susan Sharkey, executive director; Dr. Michael Wasserman, medical director; Patti Muller, marketing director.
Contact: Patti Muller, 504-832-7632.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,182
Board-certified 80%
Specialists 473
Includes: 118 psychiatrists, 177 psychologists, 236 Ob/Gyns
Facilities
Hospitals 111
Users: Group Health
Employer/payer groups 157
Employees & dependents 141,143

Service area: Louisiana.

See MultiPlan consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 253
Specialists ..... NA
Includes: 54 psychiatrists, 37 psychologists, 103 Ob/Gyns
Facilities
Hospitals 73

Service area: Louisiana.

See National Preferred Provider Network Inc. consolidated listing under New York.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 90
Specialists 266
Includes: 1 psychiatrist, 1 psychologist, 45 Ob/Gyns
Facilities
Hospitals 4

Operational date: 1992.
Service area: Louisiana: Ascension, East Baton Rouge, East Feliciana, Iberville, La Fourche, Livingston, Rapides and Tangipahoa parishes.
Contracts with Principal Healthcare Inc. in Louisiana.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.

See Physician Managed Networks consolidated listing under California.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 174
Includes: 16 psychiatrists, 53 psychologists
Facilities
Hospitals 27

Service area: Louisiana.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, New Orleans Division

3421 N. Causeway Blvd., Suite 600, Metairie, La. 70002; 504-834-0840; fax: 504-834-2694

PPO

Staff
Practitioners 227
Board-certified 64%
Specialists 854
Facilities
Hospitals 15
Users: Group Health
Employer/payer groups 4
Employees & dependents 9,331
Total Users 9,331

Operational date: January 1985.
Service area: Louisiana: Jefferson, Orleans, Plaquemines, St. Bernard, St. Charles, St. James and St. Tammany parishes.
Officers: E. Erin Glynn, executive director; Dr. Charles Wilhelm, medical director.
Contact: Laurie Goldberg, provider relations coordinator.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

222 W. Las Colinas Blvd., Suite 1800, Irving, Texas 75039; 214-432-1451; fax: 214-869-2327

PPO

Staff
Practitioners 1,087
Specialists 1,670
Facilities
Hospitals 38
Pharmacies 1,079
Users: Group Health
Employer/payer groups 873
Employees & dependents 55,688
Total Users 55,688

Operational date: September 1989.
Service area: Louisiana: Alexandria, Baton Rouge, Houma, Lafayette, Lake Charles, New Orleans and Shreveport parishes.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,582
Specialists 3,710
Facilities
Hospitals 61

Operational date: 1988.
Service area: Louisiana: Baton Rouge, Hammond, Lafayette, New Orleans and Shreveport parishes.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

SMAHO Inc. (SmartPlan)

111 Veterans Blvd., Suite 500, Matairie, La. 70005; 504-837-7374; fax: 504-837-9063

HMO/POS

Staff
Practitioners 125
Board-certified 95%
Patients/practitioner 40
Specialists 470
Includes: 8 psychiatrists, 34 psychologists, 56 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 425
Locations
Administrative 1
Primary care 12
Users
Employer/payer groups 8
Employees & depencents 4,787
Total 4,787

Operational date: November 1994.
Federal qualification pending.
Licensed in: Louisiana.
NCQA accreditation pending.
Model type: Network.
For profit.
Service area: Louisiana.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 85% of members are enrolled.
Officers: Barbara Louviere, president; Lisa K. Farris, CFO; Dr. A. Mark Parker, medical director; Penny Schindler, marketing director; Adele Matherne, director-business development.

MAINE

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Specialists 17

Service area: Maine: Cumberland, Kennebec, Knox, Lincoln, Oxford, Penobscot, Sagadahoc and York counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Specialists 1
Includes: 1 psychologist
Users: Group Health
Employees & dependents 45,661
Users: Workers Compensation
Single coverage 156,048
Total Users 201,709
Medical Billings
Group Health:
First-half 1995 ..... $6,664,612
1994 ..... $10,050,955
Workers Compensation:
First-half 1995 ..... $1,233,029
1994 ..... $1,881,583
Total:
First-half 1995 ..... $7,887,641
1994 ..... $11,932,539

Service area: Maine: Cumberland County.

See Beech Street Corp. consolidated listing under California.

Blue Cross & Blue Shield of Maine

2 Gannett Drive, South Portland, Maine 04106; 207-822-7000; fax: 207-822-7375

HMO/POS

Staff
Practitioners 654
Board-certified 81%
Patients/practitioner 31
Specialists 914
Includes: 34 psychiatrists, 142 psychologists, 107 Ob/Gyns
Facilities
Hospitals 42
Pharmacies 231
Locations
Administrative 1
Primary care 295
Users
Employer/payer groups 168
Single coverage 9,310
Family coverage 9,673
Employees & dependents 40,358
Total 40,358
Revenues
First-half 1995 ..... $22,652,256
1994 ..... $38,940,310

Operational date: December 1985.
Licensed in: Maine.
Model type: Group/IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Maine.
Service area: Maine: statewide. Member of HMO-USA and New England Managed Care Initiative.
Services: General medical, chiropractic, dental, mental health. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 44% of members are enrolled.
Officers: Andrew W. Greene, president/CEO; Keith W. Vangeison, executive vp; Dr. Richard T. Chamberlin, medical director; Karen E. Foster, senior vp-marketing; Edward J. Kane, senior vp-government/legal affairs; Elizabeth O. Shorr, senior vp-corporate affairs.
Contact: Sharon Roberts, director-product development/management, 207-822-7411.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 50,000

Service area: Maine.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO Maine

20 Speen St., 3rd Floor, Framingham, Mass. 01701; 508-935-2150; fax: 508-879-6273

PPO

Staff
Practitioners 35
Board-certified 60%
Specialists 97

Continued on next page

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Facilities
Hospitals 3
Pharmacies 56
Users: Group Health
Employer/payer groups 21
Employees & dependents 834
Total Users 834

Operational date: January 1994.
Service area: Maine: York County.
Officers: Mike Murphy, general manager; Dr. Mark Wenneker, medical director; Jane Barna, provider relations manager/PPO coordinator; Stew Brandt, finance director; John Poniatowski, regional pharmacy director.
Contact: Jane Barna.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Harvard Community Health Plan (Harvard Pilgrim Health Care)

3 Allied Drive, Dedham, Mass. 02026; 617-251-1000; fax: 617-251-1888

HMO/POS

Facilities
Hospitals 2
Pharmacies 26
Locations
Administrative 1
Primary care 10

Operational date: November 1969.
Service area: Maine: Cumberland and Sagadahoc counties.
See Harvard Community Health Plan consolidated listing under Massachusetts.

Healthsource Maine

2 Stonewood Drive, P.O. Box 447, Freeport, Maine 04032-0447; 207-865-5000; fax: 207-865-5633

HMO/POS

Staff
Practitioners 566
Board-certified 88%
Specialists 812
Includes: 28 psychiatrists, 72 psychologists, 188 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 341
Locations
Primary care 345
Users
Employer/payer groups 204
Single coverage 10,146
Family coverage 20,971
Employees & dependents 79,891
Total 79,891
Revenues
First-half 1995 ..... $48,784,727
1994 ..... $71,434,101

Operational date: March 1987.
Federally qualified.
Licensed in: Maine.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: Maine.
Services: General medical, chiropractic. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $198.21 single, $485.63 family.
Offers self-insured products.
Point-of-service contracts: 31% of members are enrolled.
Offers non-federally qualified programs.
Individual enrollment allowed.
Officers: Richard White, CEO; Dr. Peter McGuire, medical director; Nancy Connelie, marketing director.
Contact: Maureen FitzGerald, sales manager, 207-865-5269.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 210
Board-certified 93%
Specialists 82
Includes: 21 psychiatrists, 32 psychologists, 42 Ob/Gyns
Facilities
Hospitals 6
Users: Group Health
Employer/payer groups 124
Employees & dependents 79,534

Service area: Maine.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 1 psychiatrist, 7 psychologists

Service area: Maine.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 62
Includes: 1 psychiatrist, 33 psychologists
Facilities
Hospitals .....

Service area: Maine.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

MARYLAND

Alliance PPO Inc.

2301 Research Blvd., Rockville, Md. 20849; 301-330-6807; fax: 301-762-6132

PPO

Facilities
Hospitals 180
Pharmacies 3,500
Users: Group Health
Employer/payer groups 9,100
Employees & dependents 830,000
Users: Workers Compensation
Employer/payer groups 5
Single coverage 69,000
Total Users 830,000
Medical Billings
Group Health:
First-half 1995 ..... $306,049,689
1994 ..... $503,061,282
Workers Compensation:
First-half 1995 ..... $730,000
1994 ..... $1,300,000
Total:
First-half 1995 ..... $306,779,689
1994 ..... $504,361,282

Operational date: 1989.
For profit.
Ownership: Mid Atlantic Medical Services.
Service area: Delaware; District of Columbia; Maryland; North Carolina: 28 counties; Pennsylvania: 13 counties; Virginia; West Virginia: 14 counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, risk-based relative value scale; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Dr. Mark D. Groban, president; Dr. Eric Baugh, medical director; Frank W. Noone, vp.
Contact: Frank W. Noone.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 367
Specialists 279
Includes: 13 psychiatrists, 12 psychologists, 129 Ob/Gyns
Facilities
Hospitals* 11
Users: Group Health
Employees & dependents 106,444
Users: Workers Compensation
Single coverage 37,047
Total Users 143,491
Medical Billings
Group Health:
First-half 1995 ..... $15,536,410
1994 ..... $23,430,584
Workers Compensation:
First-half 1995 ..... $290,359
1994 ..... $446,707
Total:
First-half 1995 ..... $15,826,769
1994 ..... $23,877,291

Service area: Maryland: Allegany, Anne Arundel, Baltimore, Carroll, Dorchester, Frederick, Harford, Montgomery, Prince Georges and Washington counties and the city of Baltimore.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 244
Facilities
Hospitals 6

Service area: Maryland: Anne Arundel, Baltimore, Carroll, Harford, Howard, Montgomery and Prince Georges counties and the cities of Baltimore and Independence.
See CAPP CARE Inc. consolidated listing under California.

CHP of Mid-Atlantic

9700 Patuxent Woods Drive, Suite 200, Columbia, Md. 21046; 410-720-5800; fax: 410-720-5860

PPO

Staff
Practitioners 1,197
Board-certified 77%
Specialists 4,042
Facilities
Hospitals 49
Pharmacies 1,188
Users: Group Health
Employer/payer groups 267
Employees & dependents 28,052
Total Users 28,052

Operational date: January 1991.
Service area: District of Columbia; Maryland: Allegany, Ann Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Garrett, Harford, Howard, Montgomery, Prince Georges and Washington counties and the city of Baltimore; Virginia: Arlington, Fairfax, Loudoun, Prince William, Spotsylvania and Stafford counties and the cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park.
Officers: Tracy Bohl, general manager; Dr. James Springrose, medical director; Jennifer Teeter, provider relations manager; John Poniatowski, regional pharmacy director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA HealthCare Mid-Atlantic Inc.

9700 Patuxent Woods Drive, Columbia, Md. 21046; 410-720-5800; fax: 410-720-5860

HMO/POS

Staff
Practitioners 1,020
Board-certified 77%
Patients/practitioner 143
Specialists 3,159
Facilities
Hospitals 49
Pharmacies 1,418
Users
Employer/payer groups 659
Total 112,281
Revenues
First-half 1995 ..... $74,758,000
1994 ..... $138,392,000

Operational date: December 1986.
Federally qualified.
Licensed in: District of Columbia, Maryland, Virginia.
NCQA one-year accredited.
Model type: IPA.
Service area: District of Columbia; Maryland: Allegany, Anne Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Garrett, Harford, Howard, Montgomery, Prince Georges and Washington counties and the city of Baltimore; Virginia: Arlington, Fairfax, Loudoun, Prince William and Stafford counties and the cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Point-of-service contracts: 73.2% of members are enrolled.
Officers: Dr. James Springrose, medical director; Jennifer Teeter, provider relations manager; Tracy Bahl, general manager; Susan Irwin, member services manager; Sharon Stewart, quality assurance manager.
Contact: John Merideth, 410-720-5824.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 3
Total Users 80,000

Service area: Maryland.
See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

11400 Commerce Park Drive, Suite 260, Reston, Va. 22091; 703-758-9700; fax: 703-758-7452

PPO

Facilities
Hospitals 33
Pharmacies* 726
Users: Group Health
Employer/payer groups 52
Employees & dependents 6,890
Users: Workers Compensation
Employer/payer groups 15
Medical Billings**
Group Health:
First-half 1995 ..... $1,067,720
1994 ..... $1,914,686
Workers Compensation:
First-half 1995 ..... $2,349,879
1994 ..... $2,519,679
Total:
First-half 1995 ..... $3,417,599
1994 ..... $4,434,365

Operational date: September 1990.
Service area: District of Columbia; 21 counties and the city of Baltimore.
Contracts with WILLSE in Maryland.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 1,168
Specialists 3,496
Includes: 56 psychiatrists, 6 psychologists, 490 Ob/Gyns
Facilities
Hospitals 42

Service area: District of Columbia; Maryland.
See CorCare consolidated listing under California.

Health Care 2000

1407 York Road, Lutherville, Md. 21093; 410-296-8326; fax: 410-296-8363

PPO

Staff
Practitioners 560
Board-certified 98%
Patients/practitioner 141
Specialists 2,000
Includes: 50 psychiatrists, 100 psychologists, 150 Ob/Gyns
Facilities
Hospitals 15
Users: Group Health
Employer/payer groups 7
Single coverage 100,000
Family coverage 100,000
Total Users 200,000

Operational date: July 1984.
For profit.
Ownership: Fidelity Health Systems.
Service area: Maryland: Anne Arundel, Baltimore, Carrol, Harford, Montgomery and Prince George counties and the city of Baltimore.
Contracts with MultiPlan nationwide; Value Rx for prescription nationwide.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by state rates; is compensated by employers/payers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Mitchell Diamond, president; Dr. Richard Maffezzoli, medical director; Ann Jamke, marketing director; Lisa Johnson, regional manager.
Contact: Ann Jamke.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 301
Specialists 1,551
Facilities
Hospitals 7
Pharmacies 950

Service area: Maryland: Allegany, Anne Arundel, Baltimore, Calvert, Carroll, Cecil, Charles, Frederick, Harford, Howard, Montgomery, Prince Georges, Queen Annes and St. Marys counties and the city of Baltimore. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthPlus Inc.

7601 Ora Glen Drive, Greenbelt, Md. 20770; 301-441-1600; fax: 301-489-5284

HMO/POS

Staff
Practitioners 1,750
Board-certified 84%
Patients/practitioner 164
Specialists 3,871
Includes: 3 psychiatrists, 6 psychologists, 487 Ob/Gyns
Facilities
Hospitals 55
Pharmacies 1,300
Locations
Administrative 4
Primary care 1,244
Users
Employer/payer groups 1,333
Single coverage 54,125
Family coverage 68,242
Employees & dependents 285,522
Medicare 1,624
Total 287,146
Revenues
First-half 1995 ..... $188,791,391
1994 ..... $363,805,093

Operational date: September 1979.
Federally qualified.
Licensed in: District of Columbia, Maryland, Virginia.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Ownership: New York Life Insurance Co.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Harford, Howard, Montgomery, Prince Georges and St. Marys counties; Virginia: 50 counties in northern and central Virginia.
Member of Covantage, nationwide; UltraLink, nationwide.
Services: General medical, mental health services, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 21.5% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Jeff Emerson, executive director; Dr. David Anders, medical director; Joan Harp, marketing director.

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Kaiser Permanente

2101 E. Jefferson St., Rockville, Md. 20852; 301-816-2424; fax: 301-816-7471

HMO/POS

Staff
Practitioners 181
Board-certified 94%
Specialists 374
Includes: 16 psychiatrists, 62 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 21
Locations
Administrative 1
Primary care* 17
Users
Employer/payer groups 2,000
Single coverage 80,310
Family coverage 54,475
Employees & dependents 338,099
Medicare 10,955
Total 359,793
Revenues
First-half 1995 ..... $292,085,679
1994 ..... $566,211,422

Operational date: November 1972.
NCQA fully accredited.
Service area: District of Columbia; Maryland: Baltimore, Carroll, Hartford, Montgomery and Prince George's counties, parts of Anne Arundel, Calvert, Charles, Frederick and Howard counties and city of Baltimore; Virginia: Arlington, Fairfax, Prince William and Loudon counties and the cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park.
Point-of-service contracts: 0.09% of members are enrolled.
Officers: Robert Essink, vp/health plan manager; Dr. Martin B. Bauman, president/medical director; Amanda McBreen, senior marketing manager.
Contact: Robert Essink, 301-816-6486.
** As of April 1995.*
See Kaiser Permanente consolidated listing under California.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 39
Specialists 139
Facilities
Hospitals 11
Users: Workers Compensation
Employer/payer groups 1,750

Service area: Maryland: Baltimore, Carroll, Charles, Frederick, Howard, Montgomery, Prince Georges and Washington counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth PPO-Baltimore

8230 Boone Blvd., Suite 420, Vienna, Va. 22182; 703-902-2425; fax: 703-902-2430

PPO

Staff
Practitioners 846
Specialists 3,127
Includes: 338 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 435
Total Users 4,412

Operational date: 1989.
Service area: Maryland: Anne Arundel, Baltimore, Carrol., Hartford, Howard and Washington counties and the city of Baltimore.
Compensation: Negotiates hospital charges by per diem.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Eric Sanner, 703-902-2221.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 954
Board-certified 90%
Specialists 332
Includes: 95 psychiatrists, 143 psychologists, 191 Ob/Gyns
Facilities
Hospitals 47
Users: Group Health
Employer/payer groups 558
Employees & dependents 264,589

Service area: Maryland.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 113 psychologists
Facilities
Hospitals 11

Service area: Maryland.
See National Preferred Provider Network Inc. consolidated listing under New York.

The Preferred Health Network

5700 Executive Drive, Baltimore, Md. 21228; 410-747-9060; fax: 410-788-7543

HMO

Staff
Practitioners 940
Board-certified 90%
Patients/practitioner 50
Facilities
Hospitals 23
Pharmacies 900
Locations
Administrative 1
Primary care 2,000
Users
Employer/payer groups 442
Employees & dependents 44,347
Total 44,347
Revenues
First-half 1995 ..... $36,555,682
1994 ..... $67,977,861

Operational date: January 1987.
Licensed in: Maryland.
Model type: IPA.
Service area: Maryland: Anne Arundel, Baltimore, Carroll, Cecil, Charles, Frederick, Harford, Howard, Montgomery, Prince George and St. Mary counties.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 96% of members are enrolled.
Officers: L. David Taylor, president; Bruce Sturm, COO; Dr. James Pepple, medical director; James Waller, vp-marketing; Elizabeth Ariemma, vp-medical services; Kenneth Lewis, vp-government service; Richard Powell, vp-operations; Marion Mullauer, vp-information services.
Contact: Joanna Cannon.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 430
Includes: 55 psychiatrists, 212 psychologists
Facilities
Hospitals 30

Service area: Maryland.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO*

1801 Rockville Pike, Suite 601, Rockville, Md. 20852; 301-881-1033; fax: 301-468-2354

PPO

Staff
Practitioners 12,250
Board-certified 73%
Specialists 28,583
Facilities
Hospitals 577
Users: Group Health
Employer/payer groups 189
Employees & dependents 952,000
Users: Workers Compensation
Employer/payer groups 7
Single coverage 80,000
Total Users 1,032,000

Operational date: January 1987.
For profit.
Ownership: The Principal Financial Group.
Service area: Arizona, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Missouri, Nebraska, North Carolina, Texas and Virginia.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding hospital bill audits, outpatient service predetermination. UR provided by the PPO.
Officers: Kenneth J. Linde, president/CEO; Dr. Charles Wilhelm, medical director; Steve Whitty, vp-sales/marketing; David Goltz, vp-finance; Bob Mrizek, vp and counsel; Sharon Taylor, vp-operations; David Weiss, vp-planning/development.
Contact: Leslie G. Robinson, director-health operations.
** Figures are consolidated, including all PPO plans in this organization.*

Principal Health Care Inc.-PPO, Mid-Atlantic Division

1801 Rockville Pike, Suite 110, Rockville, Md. 20852; 301-881-4903; fax: 301-881-9808

PPO

Staff
Practitioners 967
Board-certified 77%
Specialists 2,754
Facilities
Hospitals 47
Users: Group Health
Employer/payer groups 1
Employees & dependents 3,664
Total Users 3,664

Operational date: January 1994.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Harford, Howard, Montgomery, Prince Georges, Saint Marys and Washington counties, the city of Baltimore and Eastern shore; Virginia: Arlington, Fairfax, Loudon and Prince William counties and the city of Alexandria.
Officers: Julia Campion, executive director; Dr. L. Carey Hodges, medical director.
Contact: Julia Campion.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

2000 Corporate Ridge, Suite 820, McLean, Va. 22102; 703-749-7755; fax: 703-749-9397

PPO

Staff
Practitioners 3,226
Specialists 5,089
Facilities
Hospitals 53
Pharmacies 1,222
Users: Group Health
Employer/payer groups 5,218
Employees & dependents 204,246
Total Users 204,246

Operational date: July 1987.
Service area: District of Columbia; Maryland: Baltimore and Hagerstown.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,380
Specialists 2,932
Facilities
Hospitals 26

Operational date: 1989.
Service area: Maryland.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Prudential Health Care Plan of the Mid-Atlantic

2800 N. Charles St., Baltimore, Md. 21218; 410-554-7000; fax: 410-554-7306

HMO

Staff
Practitioners 1,019
Board-certified 93%
Patients/practitioner 113.5
Specialists 3,393
Includes: 373 Ob/Gyns
Facilities
Hospitals 57
Pharmacies 1,565
Users
Employer/payer groups 1,056
Single coverage 25,864
Family coverage 23,302
Employees & dependents 115,871
Total 115,871

Operational date: October 1985.
Licensed in: District of Columbia, Maryland, Virginia.
NCQA fully accredited.
Model type: IPA.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Calvert, Caroline, Carroll, Cecil, Charles, Dorcester, Frederick, Harford, Howard, Kent, Montgomery, Prince Georges, Queen Annes, Somerset, Talbot, Washington, Wicomico and Worcester counties and the city of Baltimore; Virginia: Arlington, Fairfax, Loudoun and Prince William counties and the city of Alexandria.
Contracts with CMG Health for mental health and substance abuse in District of Columbia, Maryland and Virginia.
Services: General medical, chiropractic, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 30% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Elizabeth Misek, vp-Mid-Atlantic group operations; Ruth Paine, director-operations; Dr. David Yalowitz, director-medical affairs; Greg Conderacci, director-marketing; David Iannucci, director-policy/planning; Carol Coughlin, director-finance/information systems; Pat LaBelle, director-Medicare operations.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus of the Mid-Atlantic

2800 N. Charles St., Baltimore, Md. 21218; 410-554-7000; fax: 410-554-7306

POS

Staff
Practitioners 1,729
Board-certified 86%
Patients/practitioner 74.1
Specialists 2,573
Includes: 443 Ob/Gyns
Facilities
Hospitals 53
Pharmacies 825
Users
Employer/payer groups 450
Single coverage 31,785
Family coverage 31,576
Employees & dependents 97,234
Total 129,019

Operational date: March 1987.
Licensed in: District of Columbia, Maryland, Virginia.
NCQA fully accredited.
Model type: IPA.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Frederick, Harford, Howard and Prince Georges counties and the city of Baltimore; Virginia: Arlington, Fairfax, Loudoun and Prince William counties and the city of Alexandria.
Contracts with Integrated Behavioral Care for mental health and substance abuse in District of Columbia, Maryland and Virginia.
Services: General medical, chiropractic, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Individual enrollment allowed.
Officers: Elizabeth Misek, vp-Mid-Atlantic group operations; Ruth Paine, director-operations; Dr. David Yalowitz, director-medical affairs; Greg Conderacci, director-marketing; David Iannucci, director-policy/planning; Carol Coughlin, director-finance/information systems; Pat LaBelle, director-Medicare operations.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of the Mid-Atlantic

2800 N. Charles St., Baltimore, Md. 21218; 410-554-7000; fax: 410-554-7306

PPO

Staff
Practitioners 1,729
Board-certified 86%
Patients/practitioner 74
Specialists 2,573
Includes: 443 Ob/Gyns
Facilities
Hospitals 53
Pharmacies 825

Operational date: April 1991.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Harford, Howard, Frederick and Prince Georges counties and the city of Baltimore; Virginia: Arlington, Fairfax, Loudoun and Prince William counties and the city of Alexandria.
Contracts with Integrated Behavioral Care for mental health and substance abuse.
Services: General medical, chiropractic, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, state fee schedule; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Elizabeth Misek, vp-Mid-Atlantic group operations; Ruth Paine, director-operations; Dr. David Yalowitz, director-medical affairs; Greg Conderacci, director-marketing; David Iannucci, director-policy/planning; Carol Coughlin, director-finance/information systems; Pat LaBelle, director-Medicare operations.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Sanus Preferred Services Inc.

7601 Ora Glen Drive, Greenbelt, Md. 20770; 800-476-8766; fax: 301-489-5282

PPO

Staff
Practitioners 1,400
Board-certified 84%
Patients/practitioner 18
Specialists 3,443
Includes: 25 psychiatrists, 534 Ob/Gyns
Facilities
Hospitals 43
Users: Group Health
Employer/payer groups 6

Operational date: June 1986.
For profit.
Ownership: New York Life Insurance Co.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Harford, Howard, Montgomery, Prince Georges, St. Marys.
Contracts with Express Scripts Inc. in District of Columbia, Maryland and Virginia; Medco Behavioral Service in District of Columbia, Maryland and Virginia; Consumer Dental in District of Columbia, Maryland and Virginia.
Services: General medical, dental, mental health, vision. Services available unbundled.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, capitation; is compensated by employers/payers.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits.
Officers: Jeff Emerson, CEO; David Anders, medical director; Joan Harp, marketing director; Nannette G. Henderson, senior vp/CFO.
Contact: Victoria Herzberg, 800-635-3121 ext. 3351.

Continued on next page

Massachusetts

Continued from previous page

MASSACHUSETTS

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 1,155
Specialists 2,943
Facilities
Hospitals 31
Users: Group Health
Employees & dependents 115,455
Total Users 115,455

Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Bay State Health Care/Blue Choice

100 Summer St., Boston, Mass. 02110; 617-832-5000

HMO/POS

Staff
Practitioners 3,564
Board-certified 78%
Patients/practitioner 44
Specialists 6,463
Includes: 246 psychiatrists, 273 psychologists, 567 Ob/Gyns
Facilities
Hospitals 64
Pharmacies 1,100
Locations
Administrative 10
Users
Employer/payer groups 4,413
Single coverage 38,858
Family coverage 34,348
Employees & dependents 153,598
Medicare 3,016
Total 156,614

Operational date: September 1978.
Licensed in: Massachusetts.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Massachusetts.
Service area: Massachusetts. Member of HMO-USA.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class.
Point-of-service contracts: 22% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: William Van Faasen, president/CEO; Dr. Richard Cornell, vp-medical affairs; Sharon Smith, senior vp-marketing/product management; Dr. Joseph Avellone, COO; Joseph Fermano, senior vp/CFO.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 414
Specialists 183
Includes: 2 psychiatrists, 14 psychologists, 127 Ob/Gyns
Facilities*
Hospitals** 22
Users: Group Health
Employees & dependents 107,644
Users: Workers Compensation
Single coverage 17,962
Total Users 142,784
Medical Billings
Group Health:
First-half 1995 ..... $18,218,836
1994 ..... $27,475,972
Workers Compensation:
First-half 1995 ..... $140,780
1994 ..... $216,585
Total:
First-half 1995 ..... $15,790,749
1994 ..... $23,816,559

Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Hampden, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties.

Contracts with Pro-Net in Massachusetts.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Blue Care Elect

100 Summer St., Boston, Mass. 02110; 617-832-5000

PPO

Staff
Practitioners 2,522
Patients/practitioner 7,690
Specialists 6,155
Includes: 271 psychiatrists, 408 psychologists, 613 Ob/Gyns
Facilities
Hospitals 67
Pharmacies 1,100
Users: Group Health
Employer/payer groups 417
Single coverage 31,721
Family coverage 36,123
Employees & dependents 129,304
Total Users 129,304

Operational date: September 1989.
Not for profit.
Ownership: Blue Cross & Blue Shield of Massachusetts.
Service area: Massachusetts.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding length of stay determination, retrospective review, hospital bill audits. UR provided by the PPO.
Officers: William Van Faasen, president/CEO; Dr. Richard Cornell, vp-medical affairs; Sharon Smith, senior vp-marketing/product management; Joseph Avellone, COO.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Facilities
Hospitals 33

Service area: Massachusetts: Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 3
Total Users 400,000

Service area: Massachusetts.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Massachusetts Inc.

20 Speen St., Third Floor, Framingham, Mass. 01701; 508-935-2100; fax: 508-879-6273

HMO/POS

Staff
Practitioners 1,181
Board-certified 81.3%
Patients/practitioner 140
Specialists 2,516
Facilities
Hospitals 31
Pharmacies 999
Users
Employer/payer groups 731
Total 45,595
Revenues
First-half 1995 ..... $36,101,000
1994 ..... $61,247,000

Operational date: January 1991.
Federally qualified.
Licensed in: Massachusetts.
Model type: IPA.
Service area: Massachusetts: Barnstable, Bristol, Essex, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 58.9% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dr. Mark Wenneker, medical director; Jane Barna, provider relations manager; Mike Murphy, general manager; Theresa Vollet, member services manager; Christine Bamforth, quality assurance manager.
Contact: Maureen O'Malley, 508-935-2114.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Boston

20 Speen St., 3rd Floor, Framingham, Mass. 01701; 800-345-9458; fax: 508-879-6273

PPO

Staff
Practitioners 1,238
Board-certified 85.1%
Specialists 2,218
Facilities
Hospitals 38
Pharmacies 565
Users: Group Health
Employer/payer groups 248
Employees & dependents 21,021
Total Users 21,021

Operational date: July 1991.
Service area: Massachusetts: Barnstable, Bristol, Essex, Middlesex, Norfolk, Plymouth and Suffolk counties.
Officers: Mike Murphy, general manager; Dr. Mark Wenneker, medical director; Jane Barna, PPO coordinator.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Springfield/Worcester

20 Speen St., 3rd Floor, Framingham, Mass. 01701; 508-935-2150; fax: 508-879-6273

PPO

Staff
Practitioners 188
Board-certified 95%
Specialists 555
Facilities
Hospitals 9
Users: Group Health
Employer/payer groups 103
Employees & dependents 2,446
Total Users 2,446

Operational date: April 1992.
Service area: Massachusetts: Hampden, Hampshire and Worcester counties.
Officers: Mike Murphy, general manager; Dr. Mark Wenneker, medical director; Jane Barna, PPO coordinator.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Health Plan

1 CHP Plaza, Latham, N.Y. 12110; 518-783-1864; fax: 518-785-1109

HMO/POS

Staff
Practitioners 296
Specialists 382
Includes: 23 psychiatrists, 5 psychologists, 63 Ob/Gyns
Facilities
Hospitals 10
Pharmacies 163
Locations
Administrative 1
Primary care 304
Users
Employer/payer groups 1,363
Single coverage 10,514
Family coverage 10,386
Employees & dependents 45,199
Medicare 3,372
Total 69,491
Revenues
First-half 1995 ..... $35,178,255
1994 ..... $64,199,374

Operational date: January 1984.
Service area: Massachusetts: Berkshire, Franklin, Hampden and Hampshire counties.

See Community Health Plan consolidated listing under New York.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 571
Specialists 1,257
Includes: 137 psychiatrists, 199 Ob/Gyns
Facilities
Hospitals 31

Service area: Massachusetts.

See CorCare consolidated listing under California.

Fallon Community Health Plan

Chestnut Place, 10 Chestnut St., Worcester, Mass. 01608; 508-799-2100; fax: 508-831-1141

HMO/POS

Staff
Practitioners 426
Board-certified 79%
Patients/practitioner 429
Specialists 690
Includes: 44 psychiatrists, 61 psychologists, 70 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 31
Locations
Administrative 1
Primary care 77
Users
Employer/payer groups 3,735
Single coverage 39,118
Family coverage 32,191
Employees & dependents 132,605
Medicare 26,828
Total 174,758
Revenues
First-half 1995 ..... $183,951,000
1994 ..... $353,328,000

Operational date: February 1977.
Federally qualified.
Licensed in: Massachusetts.
NCQA fully accredited.
Model type: Group.
Not for profit.
Service area: Massachusetts: Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Suffolk and Worcester counties.
Member of The HMO Group, in Arizona, California, Connecticut, Florida, Illinois, Indiana, Massachusetts, Minnesota, Missouri, New Hampshire, New York, Washington, Wisconsin.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $148.98 single, $384.68 family.
Offers self-insured products.
Point-of-service contracts: Less than 1% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. Herbert Dean, president; Gary Zelch, executive director; Dr. Joel Kaufman, medical director; James Egan, marketing director.

HMO Blue/Healthflex Blue

100 Summer St., Boston, Mass. 02110; 617-832-5000

HMO/POS

Staff
Practitioners 3,535
Board-certified 82%
Patients/practitioner 170
Specialists 7,400
Includes: 192 psychiatrists, 370 psychologists, 825 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 1,100
Locations
Administrative 10
Users
Employer/payer groups 13,127
Single coverage 139,558
Family coverage 135,756
Employees & dependents 588,517
Medicare 14,537
Total 603,054

Operational date: January 1992.
Licensed in: Massachusetts.
Model type: Group/IPA/Staff.
Not for profit.
Ownership: Blue Cross & Blue Shield of Massachusetts.
Service area: Massachusetts; southern New Hampshire; Rhode Island by rider. Member of HMO-USA.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 29% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: William Van Faasen, president/CEO; Dr. Richard Cornell, vp-medical affairs; Sharon Smith, senior vp-marketing/product management; Dr. Joseph Avellone, COO; Joseph Fermano, senior vp/CFO.

Harvard Community Health Plan (Harvard Pilgrim Health Care)

3 Allied Drive, Dedham, Mass. 02026; 617-251-1000; fax: 617-251-1888

HMO/POS

Staff
Practitioners 1,314
Board-certified 90%
Specialists 7,000
Includes: 553 Ob/Gyns
Facilities
Hospitals 107
Pharmacies 650
Locations
Administrative 6
Primary care 165
Users
Employer/payer groups 4,502
Single coverage 158,822
Family coverage 123,754
Employees & dependents 555,785
Medicare 23,478
Total 579,263
Revenues
First-half 1995 ..... $570,000,000
1994 ..... $1.14 billion

Operational date: October 1969.
Federally qualified.
Licensed in: Massachusetts, New Hampshire, Rhode Island, Vermont.
NCQA fully accredited.
Model type: Staff/Group.
Not for profit.
Service area: Parts of Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont.
Member of The HMO Group and the Group Health Assn. of America.
Services: General medical, dental, mental health, vision, workers compensation, preventive medical, health promotion and wellness programs. May be customized to meet employer specifications.
Rating options: Community rating; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 3% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Manuel Ferris, president/CEO; Alan Greenberg, COO; Dr. Joseph Dorsey, senior medical director; William Schlag, vp-marketing; Ellen Offner, vp-Medicare programs; Jill Simoes, vp-sales.
Contact: Linda Swain, marketing manager, 800-848-9995.

** Figures are consolidated, including all HMO/POS plans in this organization.*

Harvard Community Health Plan (Harvard Pilgrim Health Care)

3 Allied Drive, Dedham, Mass. 02026; 617-251-1000; fax: 617-251-1888

HMO/POS

Facilities
Hospitals 92
Pharmacies 312
Locations
Administrative 4
Primary care 130

Operational date: October 1969.
Service area: Massachusetts: Berkshire, Bristol, Essex, Middlesex, Norfolk, Plymouth and Suffolk counties and parts of Barnstable, Franklin, Hampden, Hampshire and Worcester counties.

See Harvard Community Health Plan consolidated listing under Massachusetts.

Continued on next page

Massachusetts

Continued from previous page

Health New England Inc.

1 Monarch Place, Springfield, Mass. 01144-1006; 413-787-4000 or 800-842-4464; fax: 413-734-3356

HMO/POS

Staff
Practitioners 319
Board-certified 87%
Patients/practitioner 174
Specialists 948
Includes: 38 psychiatrists, 34 psychologists, 90 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 56
Locations
Administrative 2
Primary care 230
Users
Employer/payer groups 2,492
Single coverage 12,651
Family coverage 12,992
Employees & dependents 55,592
Total 55,592
Revenues
First-half 1995 ..... $44,838,833
1994 ..... $81,180,044

Operational date: January 1986.
Federally qualified.
Licensed in: Massachusetts.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Service area: Massachusetts: Hampden, Hampshire, Berkshire, Franklin, and parts of Worcester county; Connecticut: parts of Hartford, Tolland and Litchfield counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $168 single, $438 family.
Offers self-insured products.
Point-of-service contracts: 2.5% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Philip M. Pin, interim president/vp-finance; Dr. Donald P. Burt Jr., vp/medical director; James M. Kessler, vp/general counsel; Philip M. LaCombe, vp/information, technology; Bruce M. Ruder, vp-marketing; Amy Trombley, vp-human resources.
Contact: Jeff Ursprung, sales manager.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 632
Specialists 1,675
Facilities
Hospitals 37
Pharmacies 1,033

Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Franklin, Hampden, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Medical Diagnostic Management Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: outpatient laboratory and radiology
Staff
Specialists 39

Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Hampden, Hampshire, Middlesex, Norfolk, Suffolk and Worcester counties.
See Medical Diagnostic Management Inc. consolidated listing under New Jersey.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,069
Facilities
Hospitals 64

Service area: Massachusetts.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 49
Specialists 133
Facilities
Hospitals 35
Users: Workers Compensation
Employer/payer groups 1,750

Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Prince Georges, Norfolk, Plymouth, Suffolk and Worcester counties.
Contracts with MedView in Massachusetts.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Massachusetts Inc.-Boston/Rhode Island/New Hampshire

125 High St., Suite 1700, Boston, Mass. 02110; 617-772-2677; fax: 617-439-0415

HMO

Staff
Practitioners 1,223
Board-certified 91%
Specialists 2,445
Includes: 21 psychiatrists, 98 psychologists, 279 Ob/Gyns
Facilities
Hospitals 33
Pharmacies 566
Locations
Administrative 1
Users
Total 1,215

Operational date: March 1987.
Licensed in: Massachusetts.
Service area: Massachusetts: Barnstable, Bristol, Essex, Hampden, Middlesex, Norfolk, Plymouth, Springfield, Suffolk and Worcester counties.
Rating options: Community rating: $171.46 single, $462.94 family.
Officers: Dan Bigelow, executive director; Dr. Robert Befowitz, medical director; Risk Mathewson, marketing director.
Contact: Rick Mathewson, 617-772-2600.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Boston

125 High St., Suite 1700, Boston, Mass. 02110; 617-772-2677; fax: 617-439-0415

POS

Staff
Practitioners 4,277
Board-certified 90%
Specialists 6,710
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 1,185 Ob/Gyns
Facilities
Hospitals 62
Pharmacies 745
Locations
Administrative 1
Users
Total 33,818

Operational date: March 1987.
Service area: Massachusetts: Barnstable, Bristol, Essex, Hampden, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Hillsborough, Merrimack and Rockingham counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
Officers: Dan Bigelow, executive director; Dr. Robert Refowitz, medical director; Risk Mathewson, marketing director.
Contact: Risk Mathewson, 617-772-2600.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Boston/New Hampshire/Rhode Island

125 High St., Suite 1700, Boston, Mass. 02110; 617-772-2677; fax: 617-439-0415

PPO

Staff
Practitioners 2,586
Specialists 7,486
Includes: 227 psychiatrists, 599 Ob/Gyns
Facilities
Hospitals 61
Pharmacies 776
Users
Total Users 81,269

Operational date: March 1987.
Service area: Massachusetts: Barnstable, Bristol, Essex, Hampden, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Hillsborough, Merrimack and Rockingham counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Dan Bigelow, executive director; Dr. Robert Refowitz, medical director.
Contact: Lisa Carew, 617-772-2600.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,692
Board-certified 98%
Specialists 677
Includes: 169 psychiatrists, 254 psychologists, 338 Ob/Gyns
Facilities
Hospitals 69
Users: Group Health
Employer/payer groups 997
Employees & dependents 579, 847

Service area: Massachusetts.
See MultiPlan Inc. consolidated listing under New York.

Mutual Alliance

Allmerica Financial, 440 Lincoln St., Worcester, Mass. 01653; 508-855-1000; fax: 508-855-2877

PPO

Staff
Staff
Practitioners 1,190
Board-certified 70%
Patients/practitioner 9
Specialists 3,123
Facilities
Hospitals 35
Users: Group Health
Employer/payer groups 90
Single coverage 7,500
Family coverage 1,500
Employees & dependents 17,250
Total Users 17,250

Operational date: 1988.
For profit.
Ownership: State Mutual Life Assurance Co. of America.
Service area: Massachusetts, New Hampshire.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, per case; is compensated by employers/payers; charges flat fee per employee.
UR: Preadmission hospital review, precertification. UR provided by the PPO.
Officers: Dr. Jerianne Seger, Dr. Gordon Manning, Dr. William Corbett, medical directors.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 828
Specialists ..... NA
Includes: 331 psychiatrists, 275 psychologists, 135 Ob/Gyns
Facilities
Hospitals 78

Service area: Massachusetts.
See National Preferred Provider Network Inc. consolidated listing under New York.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 2,708
Specialists 5,294
Includes: 473 psychiatrists, 489 psychologists, 519 Ob/Gyns
Facilities
Hospitals 61

Operational date: 1985.
Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worchester counties; New Hampshire: Carroll

Continued on next page

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115 FIFTH AVENUE
NEW YORK NY 10003
(800) 672-6176

Continued from previous page

Cheshire, Grafton, Hillsborough, Merrimack, Rockingham and Strafford counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates.

See Physician Managed Networks consolidated listing under California.

Pilgrim Health Care/ Pilgrim Select*

1200 Crown Colony Drive, Quincy, Mass. 02169; 800-742-8326; fax: 617-745-1136

HMO/POS

Staff
Practitioners 3,440
Board-certified 83%
Specialists 8,083
Includes: 365 psychiatrists, 369 psychologists, 431 Ob/Gyns
Facilities
Hospitals 75
Pharmacies** 469
Locations
Administrative 3
Users
Employer/payer groups 8,760
Single coverage 86,000
Family coverage 78,500
Employees & dependents 175,000
Medicare 7,042
Total 379,144
Revenues
First-half 1995 ..... $312,170,606
1994 ..... $579,838,021

Operational date: April 1981.
Federally qualified.
Licensed in: Massachusetts, Rhode Island.
Model type: IPA.
Not for profit.
Service area: Massachusetts: Barnstable, Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
Services: Chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $191.55 single, $498.17 family; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 2% of members are enrolled.
Officers: Manuel Ferris, president/CEO; Allan Greenberg, COO; Dr. Michael A. Kaufman, medical director; William Schlag, vp-marketing; Jill Simoes, vp-sales; Ellen Offner, vp-Medicare programs.
Contact: Linda Swain, marketing manager, 800-848-9995.

** Figures are consolidated, including all HMO/POS plans in this organization. ** HMO only. POS plan has 30,552 pharmacies.*

Pilgrim Health Care/ Pilgrim Select

1200 Crown Colony Drive, Quincy, Mass. 02169; 800-742-8326; fax: 617-745-1136

HMO/POS

Staff
Practitioners 2,983
Board-certified 83%
Specialists 8,083
Includes: 389 psychiatrists, 329 psychologists, 36 Ob/Gyns
Facilities
Hospitals 64
Pharmacies* 300
Users
Medicare 7,214
Total 366,019

Operational date: June 1986.
Service area: Massachusetts: Barnstable, Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties.
Rating options: Community rating: $191.55 single, $498.17 family; community rating by class; adjusted community rating.

** HMO only. POS plan has 740 pharmacies.*

See Pilgrim Health Care/Pilgrim Select consolidated listing under Massachusetts.

Preferred Dental Network

300 Congress St., Quincy, Mass. 02169; 617-471-4100; fax: 617-471-6323

PPO

Specialty: dental
Staff
Practitioners 1,100
Board-certified 35%
Patients/practitioner 15
Users: Group Health
Employer/payer groups 110
Single coverage 9,000
Family coverage 12,000
Employees & dependents 40,000
Total Users 40,000
Medical Billings
Group Health:
First-half 1995 ..... $2,000,000
1994 ..... $3,500,000
Total:
First-half 1995 ..... $2,000,000
1994 ..... $3,500,000

Operational date: July 1993.
For profit.
Ownership: Medical Claims Service Inc.
Service area: Massachusetts.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by fee for service schedule; is compensated by employers/payers, individual subscribers; charges flat fee per employee.
UR: Precertification. UR provided by the PPO.
Officers: William G. McKelvey, president/executive director; Helmut Schmidt, vp-marketing.
Contact: Helmut Schmidt.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 981
Includes: 86 psychiatrists, 421 psychologists
Facilities
Hospitals 27

Service area: Massachusetts.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems*

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

PPO

Staff
Practitioners 74,930
Specialists 106,892
Facilities
Hospitals 1,579
Pharmacies 53,252
Users: Group Health
Payer groups** 26
Employees & dependents 4,843,345
Total Users 4,843,345
Medical Billings
Group Health:
First-half 1995 ..... $6,000,000,000
1994 ..... $11,300,000,000
Total:
First-half 1995 ..... $6,000,000,000
1994 ..... $11,300,000,000

Operational date: April 1985.
For profit.
Ownership: CNA Insurance Cos., EMPHESYS/Employers Health Insurance, Fortis Inc., General American Life Insurance Co., Great-West Life & Annuity Insurance Co., Guardian Life Insurance Co. of America, Jefferson-Pilot Life Insurance Co., New England Mutual Life Insurance Co., Northwestern National Life Insurance Co., PM Group Life Insurance Co., Phoenix Home Life Mutual Insurance Co., State Mutual Life Assurance Co. of America, Trustmark Insurance Co.
Service area: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin.
Services: General medical, chiropractic, mental health, center of excellence for transplant procedures, managed pharmacy, medical case management, utilization management. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, ambulatory patient contracting; is compensated by employers/payers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, and psychiatric. UR provided by the PPO.
Officers: Gene P. Guselli, president/CEO; Peter George, executive vp/COO; Mark Bloomberg, executive vp/chief medical officer; Maryjane Frascino, director of marketing and communications; J. Rick Newsome, executive vp/CFO; Ken Hawes, executive vp/CIO; Richard Daggett, vp-human resources.
Contact: Maryjane Frascino, 617-895-3144.

** Figures are consolidated, including all PPO plans in this organization. ** 100,000 employer groups.*

Private Healthcare Systems

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

PPO

Staff
Practitioners 3,090
Specialists 5,806
Facilities
Hospitals 51
Pharmacies 1,082
Users: Group Health
Employer/payer groups 4,272
Employees & dependents 120,651
Total Users 120,651

Operational date: April 1987.
Service area: Massachusetts: Boston, Brockton, Fitchburg, Lawrence, Leominster, Lowell, New Bedford, Salem and Worcester.

See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO*

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

POS

Staff
Practitioners 16,162
Specialists 18,870
Facilities
Hospitals 427
Pharmacies 19,851
Users
Employees & dependents 294,803
Total 294,803

Operational date: December 1989.
Model type: Network.
For profit.
Ownership: CNA Insurance Cos., EMPHESYS/Employers Health Insurance, Fortis Inc., General American Life Insurance Co., Great-West Life & Annuity Insurance Co., The Guardian Life Insurance Co. of America, Jefferson-Pilot Life Insurance Co., The New England Mutual Life Insurance Co., Northwestern National Life Insurance Co., PM Group Life Insurance Co., Phoenix Home Life Mutual Insurance Co., State Mutual Life Assurance Co. of America, Trustmark Insurance Co.
Service area: Phoenix and Tucson, Ariz.; Anaheim, Bakersfield, Fairfield, Fresno, Lompoc, Long Beach, Los Angeles, Merced, Modesto, Oakland, Oxnard, Petaluma, Riverside, San Bernardino, Sacramento, San Diego, San Francisco, San Jose, Santa Ana, Santa Barbara, Santa Cruz, Santa Maria, Santa Rosa, Stockton, Tulare, Vallejo, Ventura and Visalia, Calif.; Boulder, Colorado Springs, Denver and Longmont, Colo.; Atlanta; Lake County and the cities of Aurora, Chicago, Elgin, Joliet and Rockford, Ill.; Kansas City, Kan.; Boston; Ann Arbor and Detroit, Mich.; Minneapolis and St. Paul, Minn.; Kansas City, Mo.; Memphis, Tenn.; Arlington, Austin, Dallas, Fort Worth, Houston and San Antonio, Texas.
Services: General medical, chiropractic, mental health services, centers of excellence, prescription, case management, managed maternity, wellness, utilization management. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Officers: Gene P. Guselli, president/CEO; Peter George, executive vp/COO; Dr. Mark Bloomberg, executive vp/chief medical officer; Maryjane Frascino, director-marketing and communications; J. Rick Newsome, executive vp/CFO; Ken Hawes, executive vp/chief information officer; Richard Daggett, vp-human resources.
Contact: Maryjane Frascino, 617-895-3144.

** Figures are consolidated, including all POS plans in this organization.*

Private Healthcare Systems EPO

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

POS

Staff
Practitioners 1,014
Specialists 1,245
Facilities
Hospitals 34
Pharmacies 1,082
Users
Employees & dependents 2,318
Total 2,318

Operational date: December 1992.
Service area: Massachusetts: Boston.
Contact: Maryjane Frascino, 617-895-3144.

See Private Healthcare Systems EPO consolidated listing under Massachusetts.

Private Healthcare Systems Primary Care Plan*

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

POS

Staff
Practitioners 16,768
Specialists 65,408
Facilities
Hospitals 1,579
Pharmacies 53,252
Users
Employees & dependents 41,752
Total 41,752

Operational date: April 1994.
Model type: Network.
For profit.
Ownership: CNA Insurance Cos., EMPHESYS/Employers Health Insurance, Fortis Inc., General American Life Insurance Co., Great-West Life & Annuity Insurance Co., The Guardian Life Insurance Co. of America, Jefferson-Pilot Life Insurance Co., The New England Mutual Life Insurance Co., Northwestern National Life Insurance Co., PM Group Life Insurance Co., Phoenix Home Life Mutual Insurance Co., State Mutual Life Assurance Co. of America, Trustmark Insurance Co.
Service area: Anniston and Birmingham, Ala.; District of Columbia; Bradenton, Clearwater, Daytona Beach, Fort Lauderdale, Fort Myers, Fort Walton Beach, Gainesville, Hialeah, Hollywood, Jacksonville, Lakeland, Melbourne, Miami, Naples, Ocala, Orlando, Palm Bay, Panama City, Pensacola, Tallahassee, Tampa, Titusville, St. Petersburg and West Palm Beach, Fla.; Galesburg, LaSalle, Peoria and Springfield, Ill.; Anderson, Fort Wayne, Indianapolis, Kokomo, Mishawaka, South Bend and Terre Haute, Ind.; Cedar Falls, Davenport, Des Moines and Waterloo, Iowa; Hutchinson and Wichita, Kan.; Louisville, Ky.; Baltimore and Hagerstown, Md.; Bay City, Benton Harbor, Grand Rapids, Jackson, Kalamazoo, Midland, Muskegon and Saginaw, Mich.; St. Louis; Lincoln and Omaha, Neb.; Las Vegas and Reno, Nev.; Hunterdon, Middlesex, Monmouth, Ocean and Somerset counties and the cities of Atlantic City, Bergen, Camden, Jersey City, Passaic, Newark, Trenton and Vineland, N.J.; Albuquerque, N.M.; Nassau and Suffolk counties and the cities of Albany, New York, Schenectady and Troy, N.Y.; Charlotte, Gastonia, Greensboro, Rock Hill and Winston-Salem, N.C.; Akron, Canton, Cincinnati, Cleveland, Columbus, Dayton, Lima, Mansfield, Springfield, Steubenville, Toledo, Warren, Weirton, Youngstown and Zanesville, Ohio; Fargo, Jamestown and Moorhead, N.D.; Oklahoma City and Tulsa, Okla.; Eugene, Portland and Springfield, Ore.; Allentown, Bethlehem and Philadelphia, Pa.; Charleston, S.C.; Chattanooga, Knoxville and Nashville, Tenn.; Corpus Christi, El Paso and Waco, Texas; Ogden, Orem, Provo and Salt Lake City, Utah; Newport News, Norfolk, Petersburg, Richmond and Virginia Beach, Va.; Seattle, Spokane and Vancouver, Wash.; and Milwaukee.
Services: General medical, chiropractic, mental health services, centers of excellence, prescription management, case management, managed maternity, wellness, utilization management. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Officers: Gene P. Guselli, president/CEO; Peter George, executive vp/COO; Dr. Mark Bloomberg, executive vp/chief medical officer; Maryjane Frascino, director-marketing and communications; J. Rick Newsome, executive vp/CFO; Ken Hawes, executive vp/chief information officer; Richard Daggett, vp-human resources.
Contact: Maryjane Frascino, 617-895-3144.

** Figures are consolidated, including all POS plans in this organization.*

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,298
Specialists 3,127
Facilities
Hospitals 28

Operational date: 1989.
Service area: Massachusetts.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare of New England

10 New England Business Center, Old River Road, P.O. Box 1827, Andover, Mass. 01810; 508-681-4000; fax: 508-659-4199

HMO

Staff
Practitioners* 965
Board-certified 82%
Specialists 2,450
Includes: 121 psychiatrists, 42 psychologists
Facilities
Hospitals 21
Pharmacies 471
Locations
Administrative 2
Primary care 2,114
Users
Employer/payer groups 65
Single coverage 937
Family coverage 851
Employees & dependents 3,618
Total 3,618
Revenues
First-half 1995 ..... $2,665,608
1994 ..... $16,882,880

Operational date: July 1993.
Licensed in: Massachusetts, New Hampshire, Rhode Island.
NCQA provisionally accredited.
Model type: IPA.
Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Nashua metropolitan area; Rhode Island: limited regions.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Point-of-service contracts: 44% of members are enrolled.
Officers: Dennis Walsh, president-eastern operations; Dr. Deborah Hammond, vp-Tri-State Health Care Management; Dr. Thomas Howe, chief medical officer; DeWitt Smith, vp/chief marketing officer.
Contact: Sharon James.

** Primary care practitioners include Ob/Gyns.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Continued on next page

Private Healthcare Systems of Massachusetts (PHCS), established in 1985, offers managed care products and services in 215 metropolitan areas nationwide through a group of commercial insurance carriers. PHCS also contracts directly with large, self-insured organizations.

More than 180,000 physicians and nearly 1,600 hospitals in 39 states and the District of Columbia contract with PHCS. Participating payers use the PHCS network to develop customized plans to meet the needs of their subscribers.

PHCS stockholders and affiliates are named as part of the corporate listing under Massachusetts. PHCS regional office listings found throughout the directory provide the number of hospitals and physicians under contract with PHCS in that market.

Continued from previous page

PruCare Plus of New England

10 New England Business Center, Old River Road, P.O. Box 1827, Andover, Mass. 01810; 508-681-4000; fax: 508-659-4199

POS

Staff
Practitioners*....1,608
Board-certified....82%
Specialists....3,480
Includes: 148 psychiatrists, 85 psychologists
Facilities
Hospitals....39
Pharmacies....471
Locations
Administrative....2
Primary care....2,114
Users
Employer/payer groups....148
Single coverage....6,085
Family coverage....5,523
Employees & dependents....23,485
Total....23,485
Revenues
First-half 1995....$3,292,063
1994....$32,364,928

Operational date: May 1986.
Licensed in: Massachusetts, New Hampshire, Rhode Island.
NCQA provisionally accredited.
Model type: IPA.
Service area: Massachusetts: Barnstable, Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Nashua metropolitan area; Rhode Island: limited regions.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Officers: Dennis Walsh, president-eastern operations; Dr. Deborah Hammond, vp-Tri-State Health Care Management; Dr. Thomas Howe, chief medical officer; DeWitt Smith, vp/chief marketing officer.
Contact: Sharon James.
** Primary care practitioners include Ob/Gyns.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of New England

10 New England Business Center, Old River Road, P.O. Box 1827, Andover, Mass. 01810; 508-681-4000; fax: 508-659-4199

PPO

Staff
Practitioners*....1,741
Board-certified....81.3%
Specialists....4,231
Includes: 151 psychiatrists, 89 psychologists, 392 Ob/Gyns*
Facilities
Hospitals....39
Pharmacies....471
Users: Group Health
Employer/payer groups....11
Single coverage....894
Family coverage....811
Employees & dependents....3,449
Total Users....3,449

Operational date: January 1991.
Service area: Massachusetts: Bristol, Essex, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Nashua metropolitan area; Rhode Island: limited regions.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, TPAs; charges discount off charges. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Dennis Walsh, president-eastern operations; Dr. Deborah Hammond, vp-Tri-State Health Care Management; Dr. Thomas Howe, chief medical officer; DeWitt Smith, vp/chief marketing officer.
Contact: Sharon James.
** Primary practitioner totals include Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Tufts Health Plan

333 Wyman St., Waltham, Mass. 02254; 617-466-9400; fax: 617-466-8504

HMO

Staff
Practitioners....3,228
Board-certified....82%
Patients/practitioner....88
Specialists....7,217
Includes: 598 Ob/Gyns
Facilities
Hospitals....62
Locations
Administrative....1
Primary care....3,228
Users
Employer/payer groups....2,542
Single coverage....76,714
Family coverage....65,469
Employees & dependents....290,238
Medicare....22,882
Total....313,120
Revenues
First-half 1995....$294,189,388
1994....$509,154,180

Operational date: October 1981.
Federally qualified.
Licensed in: Massachusetts, New Hampshire.
NCQA fully accredited.
Model type: IPA.
Not for profit.
Ownership: Tufts Associated Health Plans Inc.
Service area: Maine: part of York County; Massachusetts: Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Hillsborough and Rockingham counties and parts of Cheshire and Merrimack counties.
Member of CoVantage and UltraLink.
Services: General medical, chiropractic, dental, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. Harris A. Berman, president/CEO; Nancy Leaming, executive vp/COO; Dr. Lawrence Baker, senior vp-medical affairs; Kevin Counihan, vp-sales/marketing; Richard Hallworth, senior vp/CFO; Peg Metzger, senior vp/general counsel; George Moran, senior vp-operations; Jon Kingsdale, senior vp-planning/corporate development.
Contact: Jacqui DeCourcey.

Tufts Health Plans PPO

200 Ledgewood Place, P.O. Box 557, Rockland, Mass. 02370; 800-533-0090; fax: 617-871-6380

PPO

Staff
Practitioners....3,228
Board-certified....34%
Patients/practitioner....82
Specialists....7,217
Includes: 636 psychiatrists, 304 psychologists, 863 Ob/Gyns
Facilities
Hospitals....62
Pharmacies....11,626

For profit.
Ownership: Tufts Associated Health Plans Inc.
Service area: Maine: cities of Berwick, Lebanon, North Berwick, South Berwick and Wells; Massachusetts: Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Hillsborough and Rockingham counties and cities of Farmington, Milton, New Durham and Strafford; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties. Contracts with CostCare nationwide; Florida Health Choice in Florida; Health Advantage in Connecticut, Massachusetts and Rhode Island; Health Star in Georgia; Medco Value Plus nationwide.
Services: General medical, chiropractic, mental health, vision, prescription drug.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits, outpatient service predetermination. UR provided by the PPO.
Officers: Dr. Harris A. Berman, president/CEO; Nancy Leaming, executive vp/COO; Dr. Lawrence Baker, senior vp-medical affairs; Kevin Counihan, vp-sales/marketing; Richard Hallworth, senior vp/CFO; Peg Metzger, senior vp/corporate general counsel; George Moran, senior vp-operations; Jon Kingsdale, senior vp-planning/corporate development.
Contact: Jacqui DeCourcey.

Tufts Total Health Plan

333 Wyman St., Waltham, Mass. 02254; 617-466-9400; fax: 617-466-8504

POS

Staff
Practitioners....3,228
Board-certified....82%
Patients/practitioner....88
Specialists....7,217
Includes: 598 Ob/Gyns
Facilities
Hospitals....62
Locations
Administrative....1
Primary care....3,228
Users
Employer/payer groups....315
Single coverage....28,460
Family coverage....29,307
Employees & dependents....121,940
Total....121,940

Operational date: October 1986.
Licensed in: Massachusetts, New Hampshire.
NCQA fully accredited.
Model type: IPA.
For profit.
Ownership: Tufts Associated Health Plans Inc.
Service area: Maine: part of York County; Massachusetts: Berkshire, Bristol, Essex, Franklin, Hampden, Hampshire, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; New Hampshire: Hillsborough and Rockingham counties and parts of Cheshire and Merrimack counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
Services: General medical, chiropractic, dental, mental health, vision, prescription, pediatric dental. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Dr. Harris A. Berman, president/CEO; Nancy Leaming, executive vp/COO; Dr. Lawrence Baker, senior vp-medical affairs; Kevin Counihan, vp-sales/marketing; Richard Hallworth, senior vp/CFO; Peg Metzger, senior vp/general counsel; George Moran, senior vp-operations; Jon Kingsdale, senior vp-planning/corporate development.
Contact: Jacqui DeCourcey.

U.S. Healthcare Inc.

3 Burlington Woods Drive, Burlington, Mass. 01803-4503; 617-273-5600; fax: 617-238-8999

HMO/POS

Staff
Practitioners....1,130
Specialists....3,782
Users
Employees & dependents....54,000
Medicare....2,000
Total....56,000
Revenues
First-half 1995....$45,023,000
1994....$84,921,000

Operational date: November 1987.
Licensed in: Massachusetts, Rhode Island.
NCQA fully accredited.
Service area: Massachusetts: Barnstable, Bristol, Essex, Hampden, Middlesex, Norfolk, Plymouth, Suffolk and Worcester counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
Rating options: Community rating: $156.41 single, $410.37 family; Rhode Island, $125.40 single, $333.40 family.
Point-of-service contracts: 38%-39% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Timothy E. Nolan, president; Dr. Robert J. Roy, Dr. Joel Neuschatz, medical directors.
See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

MICHIGAN

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners....1,736
Specialists....2,245
Includes: 103 psychiatrists, 5 psychologists, 340 Ob/Gyns
Facilities*
Hospitals**....78
Users: Group Health
Employees & dependents....124,822
Users: Workers Compensation
Single coverage....17,962
Total Users....142,784
Medical Billings
Group Health:
First-half 1995....$18,218,836
1994....$27,475,972
Workers Compensation:
First-half 1995....$140,780
1994....$216,585
Total:
First-half 1995....$18,359,616
1994....$27,692,557

Service area: Michigan: 34 primarily southern counties.
Contracts with ETHIX in Michigan.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Blue Care Network-Health Central

1403 S. Creyts Road, Lansing, Mich. 48837; 517-322-4000; fax: 517-322-8015

HMO

Staff
Practitioners....184
Board-certified....72%
Specialists....300
Facilities
Hospitals....10
Locations
Administrative....1
Primary Care....3
Users
Medicare....3,988
Total....67,352
Revenues
First-half 1995....$10,836,924
1994....$11,049,140

Operational date: December 1977.
Federally qualified.
Licensed in: Michigan.
NCQA one year accreditation.
Model type: Staff/Network.
Not for profit.
Ownership: Blue Cross & Blue Shield of Michigan.
Service area: Michigan: Clinton, Eaton, Ingham, Jackson and Livingston counties. Member of Blue Cross & Blue Shield Association.
Services: General medical, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Arnold Dufort, president; G. Dale Rice, acting medical director; Thomas Ferraro, marketing director; William West, finance director.
Contact: Kay Bingham, planning and development manager, 517-322-4000 ext. 3168.

Blue Care Network-Great Lakes

611 Cascade West Parkway S.E., Grand Rapids, Mich. 49546; 616-957-5057; fax: 616-956-5866

HMO

Staff
Practitioners....613
Board-certified....74%
Patients/practitioner....227
Specialists....1,097
Includes: 15 psychiatrists, 165 Ob/Gyns
Facilities
Hospitals....41
Locations
Administrative....4
Primary care....613
Users
Employer/payer groups....57,462
Single coverage....20,366
Family coverage....26,786
Employees & dependents....93,986
Medicare....2,061
Total....143,199
Revenues
First-half 1995....$104,118,991
1994....$209,432,367

Operational date: March 1982.
Federally qualified.
Licensed in: Michigan.
NCQA one year accreditation.
Model type: Network.
Not for profit.
Ownership: Blue Cross & Blue Shield of Michigan.
Service area: Michigan: 35 counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Enrollment options: Individual enrollment allowed.
Officers: Sharon Carlin, president/CEO; Dr. Mark Tucker, corporate medical director; Paula Brawdy, regional sales director; Sandy O'Connor, director-operations; Walter Nasalik, director-finance.

Blue Care Network of Southeast Michigan

25925 Telegraph, Detroit, Mich. 48086-5043; 810-799-6600; fax: 810-799-6363

HMO

Staff
Practitioners....818
Board-certified....80%
Patients/practitioner....238
Specialists....1,705
Includes: 18 psychiatrists, 256 Ob/Gyns
Facilities
Hospitals....51
Locations
Administrative....1
Primary care....800
Users
Employer/payer groups....3,668
Single coverage....38,021
Family coverage....45,528
Employees & dependents....194,588
Medicare....5,822
Total....200,410
Revenues
First-half 1995....$141,638,270
1994....$252,688,452

Operational date: May 1981.
Federally qualified.
Licensed in: Michigan.
NCQA provisionally accredited.
Model type: IPA.
Not for profit.
Ownership: Affiliate of Blue Cross & Blue Shield of Michigan.
Service area: Michigan: Macomb, Monroe, Oakland, Washtenaw and Wayne counties.
Services: General medical, mental health. May be customized to meet employer specifications.
Rating options: Community rating: $155.59 single, $404.54 family.
Officers: Janet B. Ofodile, president/CEO; Dr. Michael A. Stevens, medical director; Francine Pegues, marketing director-southeast region.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners....1,039
Facilities
Hospitals....33

Service area: Michigan: 20 counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners....1
Total Users....400,000

Service area: Michigan.
See Chiro Health America consolidated listing under Wisconsin.

Continued on next page

Michigan

Continued from previous page

Choice One Inc.

6500 W. Freeway, Suite 917, Fort Worth, Texas 76116; 800-670-1172; fax: 817-377-1521

PPO

Staff
Practitioners 1,626
Board-certified 85%
Specialists 3,404
Facilities
Hospitals 80
Users: Group Health
Employer/payer groups 114
Total Users 38,000

Operational date: March 1993.
For profit.
Ownership: United American Healthcare Corp.
Service area: Michigan: 26 counties.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of repriced bills.
UR: Standard procedures. UR provided by outside contractor.
Officers: Ronald Dobbins, president; Karen Lovett, executive director; Dr. Marilyn Sauder, medical director; Billie Waite, national marketing director.
Contact: Barbara Brown; Billie Waite; Carla Kennedy; 800-538-5671.

CIGNA PPO Michigan

2777 Franklin Road, Suite 900, Southfield, Mich. 48034; 810-353-4022; fax: 810-351-1979

PPO

Staff
Practitioners 1,108
Board-certified 71%
Specialists 2,298
Facilities
Hospitals 70
Pharmacies 732
Users: Group Health
Employer/payer groups 197
Employees & dependents 7,116
Total Users 7,116

Operational date: April 1989.
Service area: Michigan: Jackson, Kent, Livingston, Macomb, Monroe, Oakland, Ottawa, St. Clair, Washtenaw and Wayne counties; Ohio: Lucas County.
Officers: El Kenyon, general manager; Dr. David S. Hollett, medical director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 950
Specialists 4,745
Includes: 156 psychiatrists, 196 psychologists, 232 Ob/Gyns
Facilities
Hospitals 78

Service area: Michigan.
See CorCare consolidated listing under California.

DMC Care

7430 Second Ave., Suite 425, Detroit, Mich. 48201; 313-874-1170; fax: 313-874-1270

PPO

Staff
Practitioners 426
Board-certified 68%
Patients/practitioner 65
Specialists ..... NA
Includes: 22 psychiatrists, 25 psychologists, 11 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 2,000
Users: Group Health
Employer/payer groups 8
Total Users 27,500
Medical Billings
Group Health:
First-half 1995 ..... $19,500,000
1994 ..... $18,800,000
Total:
First-half 1995 ..... $19,500,000
1994 ..... $18,800,000

Operational date: January 1991.
Not for profit.
Ownership: The Detroit Medical Center.
Service area: Michigan: Livingston, Macomb, Monroe, Oakland, Washtenaw and Wayne counties.
Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by DRGs; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Kay S. Steusloff, president; Daniel Skrzypek, director-operations; Dr. Amos Taylor, medical director; Carnel Rucker, marketing director.
Contact: Daniel Skrzypek, 313-874-0380.

Dencap Dental Plans Inc.

7600 Second Ave., Detroit, Mich. 48202-2402; 313-972-1400; fax: 313-972-4662

HMO

Specialty: dental
Staff
Practitioners 160
Board-certified 6%
Patients/practitioner 100
Specialists 50
Locations
Administrative 1
Primary care 90
Users
Employer/payer groups 450
Single coverage 2,100
Family coverage 4,200
Employees & dependents 17,000
Total 17,000
Revenues
First-half 1995 ..... $1,231,000
1994 ..... $1,017,000

Operational date: September 1984.
Licensed in: Michigan.
Model type: IPA.
For profit.
Service area: Michigan: Barry, Calhoun, Clinton, Eaton, Genesee, Ingham, Jackson, Kalamazoo, Kent, Lapeer, Macomb, Monroe, Muskegon, Oakland, Shiawassee, Washtenaw and Wayne counties. Member of National Assn. of Dental Plans in all states.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Enrollment options: Individual enrollment allowed.
Officers: Joseph T. Lentine, president; James Gresham, executive director; James Feldman, D.D.S., medical director; Roger Roberts, marketing director.
Contact: Joseph T. Lentine.

ETHIX Great Lakes

1301 W. Long Lake Road, Suite 360, Troy, Mich. 48098; 810-952-6800; fax: 810-952-6287

PPO

Staff
Practitioners 1,299
Board-certified 95%
Specialists .....
Includes: 90 psychiatrists, 231 Ob/Gyns
Facilities
Hospitals 49
Users: Group Health
Employer/payer groups 669
Employees & dependents 42,632
Total Users 42,632
Medical Billings
Group Health:
1994 ..... $30,947,030
Total:
1994 ..... $30,947,030

Operational date: June 1989.
For profit.
Ownership: New York Life Insurance Co.
Service area: Michigan: 41 counties.
Services: General medical, mental health, vision, podiatry, home health care, sports medicine, rehabilitation, durable medical equipment, home infusion, laboratory, occupational therapy, speech pathology. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Patricia Thomas, vp; Dr. Henry Shevitz, medical director; Kimberly Fiori, marketing director.
Contact: Patricia Thomas.

Grand Valley Health Plan

829 Forest Hill Ave. S.E., Grand Rapids, Mich. 49546; 616-494-2410; fax: 616-949-4978

HMO/POS

Staff
Practitioners 23
Board-certified 100%
Patients/practitioner 1,300
Specialists 117
Includes: 5 mental health, 7 Ob/Gyns
Facilities
Hospitals 3
Pharmacies 53
Locations
Administrative 1
Primary care 7
Users
Employer/payer groups 225
Single coverage 4,815
Family coverage 7,468
Employees & dependents 29,568
Total 29,568
Revenues
First-half 1995 ..... $18,678,448
1994 ..... $31,556,681

Operational date: June 1982.
Licensed in: Michigan.
Model type: Staff.
For profit.
Service area: Michigan: Allegan, Kent and Ottawa counties.
Services: General medical, mental health. May be customized to meet employer specifications.
Rating options: Community rating by class.
Point-of-service contracts: 1% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Roland Palmer, president; Dr. James Kirby, medical director; Anne Bidelman, marketing director; Kevin Buron, vp-operations; Jim Schafer, vp-contracted services; Jim Schreiber, vp-finance.
Contact: Anne Bidelman.

Health Alliance Plan

2850 W. Grand Blvd., Detroit, Mich. 48202; 313-872-8100; fax: 313-874-7479

HMO/POS

Staff
Practitioners 1,025
Board-certified 87%
Patients/practitioner 421
Specialists 2,051
Includes: 211 Ob/Gyns
Facilities
Hospitals 43
Pharmacies 707
Locations
Administrative 2
Primary care 65
Users
Employer/payer groups 5
Single coverage 52
Family coverage 32
Employees & dependents 153
Total 153

Operational date: January 1995.
Licensed in: Michigan.
Model type: Group/IPA.
Not for profit.
Service area: Michigan: Genessee, Livingston, Macomb, Oakland, St. Clair, Washtenaw and Wayne counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $174.54 single, $436.34 family.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: James Walworth, president; Dr. David Siegle, vp-health/medical affairs; Tim Danaj, vp-marketing.
Contact: Kathy Larkin, corporate regulatory assistant, 313-874-7914.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 925
Specialists 2,449
Facilities
Hospitals 39
Pharmacies 1,989

Service area: Michigan: 35 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthPlus of Michigan Inc.

2050 S. Linden Road, P.O. Box 1700, Flint, Mich. 48501-1700; 810-230-2000; fax: 810-230-2208

HMO

Staff
Practitioners 340
Board-certified 58%
Patients/practitioner 278
Specialists 694
Includes: 43 psychiatrists, 74 psychologists, 67 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 940
Locations
Administrative 2
Primary care 160
Users
Employer/payer groups 609
Single coverage 9,504
Family coverage 15,862
Employees & dependents 64,017
Medicare 5,844
Total 94,625
Revenues
First-half 1995 ..... $84,052,933
1994 ..... $148,114,919

Operational date: October 1977.
Federally qualified.
Licensed in: Michigan.
NCQA provisionally accredited.
Model type: IPA.
Not for profit.
Service area: Michigan: Bay, Genesee, Lapeer, Livingston, Saginaw, Shiawassee, Tuscola and northern Oakland counties and parts of Arenac, Huron, Sanilac and St. Clair counties.
Services: General medical, chiropractic, mental health. May be customized to meet employer specifications.
Rating options: Community rating: $181 single, $465 family.
Offers self-insured products.
Point-of-service contracts: 1% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Paul A. Fuhs, president/CEO; Dr. John Saalwaechter, vp/medical director; Polly Sheppard, senior vp-marketing; Keith Collin, vp-finance/CFO; Atanu Bhattacharya, vp-Genesee; Bruce Hill, vp-Saginaw.
Contact: Suzanne Ranger, 810-230-2148.

M-CARE

3601 Plymouth Road, Ann Arbor, Mich. 48105; 313-747-8700; fax: 313-998-1253

HMO/POS

Staff
Practitioners 929
Board-certified 75%
Patients/practitioner 81
Specialists 1,908
Includes: 8 psychiatrists, 194 Ob/Gyns
Facilities
Hospitals 35
Pharmacies 2,000
Locations
Administrative 1
Users
Employer/payer groups 350
Single coverage 20,976
Family coverage 19,455
Employees & dependents 80,533
Total 80,533
Revenues
First-half 1995 ..... $63,149,000
1994 ..... $108,155,000

Operational date: 1986.
Licensed in: Michigan.
Model type: Network.
Not for profit.
Ownership: University of Michigan.
Service area: Michigan: Clinton, Eaton, Genesee, Ingham, Jackson, Lapeer, Livingston, Macomb, Monroe, Oakland, Saginaw, Shiawassee, St. Clair, Washtenaw and Wayne counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating.
Offers self-insured products.
Point-of-service contracts: 14% of members are enrolled.
Officers: Peter Roberts, president/executive director; Herbert Sloan, medical director; David Vinson, marketing director; Kyle Fitzpatrick, director-operations; William Riley, director-MIS; Joseph Katulic, director-human resources; Karl Wizinsky, director-development; Meeyung Schmitter, director-corporate programs; Camille Orso, director-provider relations; Linda Ziesmer, director-QI.
Contact: Cathy Jackson.

MIDA Dental Plans

2000 Town Center, Suite 2200, Southfield, Mich. 48075; 810-353-6410; fax: 810-827-7352

HMO

Specialty: dental
Staff
Practitioners 1,808
Board-certified 100%
Patients/practitioner 130
Specialists 1,995
Locations
Administrative 3
Users
Total 247,002
Revenues
First-half 1995 ..... $29,245,000
1994 ..... $46,285,000

Operational date: February 1981.
Licensed in: California, Delaware, Florida, Illinois, Indiana, Kentucky, Maryland, Michigan, Missouri, Ohio, Oregon, Pennsylvania, Texas, Virginia and Washington.
Model type: IPA.
Service area: Arizona, California, Delaware, District of Columbia, Florida, Georgia, Illinois Indiana, Kansas, Kentucky, Maryland, Massachusetts, Michigan, Missouri, Ohio Oklahoma, Oregon, Pennsylvania, Texas, Virginia, Washington and West Virginia.
Services: Dental. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 5% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Laurence Brody, D.D.S, president; Steve Patterson, D.D.S, medical director; Chris Hartaugh, marketing director; Fred Baxter, CFO; Jon Seltenheim, COO.

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Business Insurance,
Single Copy Sales
965 E. Jefferson Ave.
Detroit, Mich. 48207
313-446-1634
or 800-678-9595

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MedView Services Inc.*

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; 810-488-5261

PPO

Staff
Practitioners 15,500
Board-certified 95%
Specialists 69,700
Includes: 1,500 psychiatrists, 1,500 psychologists, 5,700 Ob/Gyns
Facilities
Hospitals 2,165
Pharmacies 24,000
Users: Group Health
Employer/payer groups 630
Single coverage 2,200,000
Family coverage 4,600,000
Employees & dependents 6,800,000
Users: Workers Compensation
Employer/payer groups 724
Single coverage 22,500,000
Total Users 29,300,000
Medical Billings
Group Health:
First-half 1995 ..... $600,000,000
1994 ..... $680,000,000
Workers Compensation:
First-half 1995 ..... $1,250,000,000
1994 ..... $1,355,000,000
Total:
First-half 1995 ..... $1,850,000,000
1994 ..... $2,035,000,000

Operational date: June 1987.
For profit.
Ownership: Beverly Enterprises.
Service area: California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Louisiana, Massachusetts, Michigan, Minnesota, Missouri, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Wisconsin.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, auto/general liability. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, percent of fee schedule; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits and outpatient service predetermination. UR provided by the PPO.
Officers: Robert H. Marks, president; Debra Cerre-Ruedisili, COO/senior vp; Robin Kelmenson, medical director; Jack Dugan, director-sales/marketing; Polly Jantzen, Gerald Page, Valerie Wilson, Russell Whatmore, vps.
Contact: Eileen Marie Hanrahan, 810-488-5260 ext. 514.
** Figures are consolidated, including all PPO plans in this organization.*

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 3,545
Facilities
Hospitals 66

Service area: Michigan.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 61
Specialists 244
Facilities
Hospitals 35
Users: Workers Compensation
Employer/payer groups 3,500

Service area: Michigan: Allegan, Calhoun, Gratiot, Kalamazoo, Kent, Macomb, Montcalm, Muskegeon, Oakland, Ottawa and Wayne counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Detroit

26555 Evergreen Road, Suite 1200, Southfield, Mich. 48076-4388; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 912
Board-certified 70%
Specialists 2,349
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 269 Ob/Gyns
Facilities
Hospitals 42
Pharmacies 614
Locations
Administrative 1
Users
Total** 18,666

Operational date: 1987.
Service area: Michigan: Livingston, Macomb, Oakland, St. Clair and Wayne counties.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: Greg Williams, 810-423-2278.
** Figures reflect nationwide totals and are excluded from specialist totals. ** Figure reflects statewide POS membership.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Grand Rapids

26555 Evergreen Road, Suite 1200, Southfield, Mich. 48076-3160; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 208
Board-certified 63%
Specialists 407
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 48 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 33
Locations
Administrative 1
Users
Total** 18,666

Operational date: 1986.
Service area: Michigan: Allegan, Montcalm, Muskegon and Ottawa counties.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: Greg Williams, 616-975-7180.
** Figures reflect nationwide totals and are excluded from specialist totals. ** Figure reflects statewide POS membership.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Detroit

26555 Evergreen Road, Suite 1200, Southfield, Mich. 48076-4388; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 1,000
Specialists 2,213
Includes: 89 psychiatrists, 240 Ob/Gyns
Facilities
Hospitals 27
Pharmacies 419
Total Users 22,668

Operational date: 1986.
Service area: Michigan: Livingston, Macomb, Oakland, St. Clair and Wayne counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: Greg Williams, 810-423-2267.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Utilization review standard procedures include preadmission hospital review, precertification, concurrent hospital treatment review, length of stay determination, discharge planning, retrospective review, second surgical opinion, hospital bill audits, outpatient service predetermination and case management.

MetraHealth PPO-Grand Rapids

26555 Evergreen Road, Suite 1200, Southfield, Mich. 48076-4388; 708-619-3855; fax: 708-619-3160

PPO

Staff
Practitioners 174
Specialists 404
Includes: 4 psychiatrists, 46 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 174
Total Users 8,502

Operational date: 1986.
Service area: Michigan: Allegan, Barry, Calhoun, Clinton, Gratiot, Ionia, Kalamazoo, Kent, Montcalm, Muskegon, Ottawa and Van Buren counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: Greg Williams, 616-975-7180.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Specialists 90
Facilities
Hospitals 71
Users: Group Health
Employer/payer groups 29
Employees & dependents 604,000

Service area: Michigan.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 126
Specialists ..... NA
Includes: 82 psychiatrists, 130 psychologists
Facilities
Hospitals 76

Service area: Michigan.
See National Preferred Provider Network Inc. consolidated listing under New York.

Physicians Health Plan Inc.

P.O. Box 30377, Lansing, Mich. 48909-7877; 517-349-2101; fax: 517-347-9460

HMO/POS

Staff
Practitioners 710
Board-certified 72%
Specialists 1,177
Facilities
Hospitals 37
Pharmacies 444
Locations
Administrative 4
Users
Employer/payer groups 1,175
Single coverage 26,359
Family coverage 48,900
Employees & dependents 199,323
Total 199,323
Revenues
First-half 1995 ..... $140,034,054
1994 ..... $244,135,870

Licensed in: Michigan.
Model type: IPA.
Service area: Michigan: 29 counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Point-of-service contracts: 44% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: James Savage, president; Dr. Joseph Sheets, medical director; Douglas Lottes, vp-sales.
See United HealthCare Corp. consolidated listing under Minnesota.

PPOM*

28588 Northwestern Highway, Suite 380, Southfield, Mich. 48034; 810-357-7766; fax: 810-357-2418

PPO

Staff
Practitioners 6,281
Board-certified 60%
Specialists 8,196
Facilities
Hospitals 143
Users: Group Health
Employees & dependents 794,855
Users: Workers Compensation
Employer/payer groups 120
Medical Billings
Group Health:
1994 ..... $370,956,106
Workers Compensation:
1994 ..... $10,597,063
Total:
First-half 1995 ..... $226,237,541
1994 ..... $381,553,169

Operational date: March 1984.
For profit.
Ownership: PPOM L.P.
Service area: Indiana; Kentucky: Boone, Campbell and Kenton counties; Michigan; Ohio.
Services: General medical, mental health, workers compensation, oral surgery, ophthalmology, hospice, laboratory, infusion therapy, home health, durable medical equipment. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by employers/payers; charges by percent of savings, by percent of amount paid on claim.
UR: Preadmission hospital review, retrospective review, concurrent retrospective analysis of ambulatory billing. UR provided by the PPO.
Officers: Jay J. Levin, president; Richard Rogel, CEO; Dr. Joseph McGoey, medical director; Karen Mills, marketing director; Cindy Monroe, director-operations.
** Figures are consolidated, including all PPO plans in this organization.*

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 526
Includes: 58 psychiatrists, 231 psychologists
Facilities
Hospitals 46

Service area: Michigan.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems EPO

3000 Town Center, Suite 830, Southfield, Mich. 48075; 810-351-9130; fax: 810-351-9136

POS

Staff
Practitioners 360
Specialists 516
Facilities
Hospitals 14
Pharmacies 1,946
Users
Employees & dependents 259
Total 259

Operational date: February 1995.
Service area: Michigan: Detroit-Ann Arbor.
Contact: Maryjane Frascino, 617-895-3144.
See Private Healthcare Systems EPO consolidated listing under Massachusetts.

Private Healthcare Systems

3000 Town Center, Suite 830, Southfield, Mich. 48075; 810-351-9130; fax: 810-351-9136

PPO

Staff
Practitioners 2,783
Specialists 3,038
Facilities
Hospitals 57
Pharmacies 1,946
Users: Group Health
Employer/payer groups 1,691
Employees & dependents 67,395
Total Users 67,395

Operational date: June 1992.
Service area: Michigan: Ann Arbor, Bay City, Benton Harbor, Detroit, East Lansing, Flint, Grand Rapids, Jackson, Kalamazoo, Lansing, Midland, Muskegon and Saginaw metropolitan areas.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 2,105
Specialists 3,978
Facilities
Hospitals 48

Operational date: 1989.
Service area: Michigan: Ann Arbor, Bay City, Dearborn, Detroit, Flint, Grand Rapids, Lansing and Saginaw.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Wausau Preferred Health Plan-Michigan

2000 Westwood Drive, P.O. Box 8017, Wausau, Wis. 54401; 715-847-8970; fax: 715-843-3707

PPO

Staff
Practitioners 144
Board-certified 60%
Specialists 133
Includes: 12 psychiatrists, 12 psychologists, 15 Ob/Gyns
Facilities
Hospitals 10
Users: Group Health
Employer/payer groups 22
Single coverage 1,052
Family coverage 2,786
Employees & dependents 10,025
Total Users 10,025

Operational date: September 1992.
For profit.
Ownership: Wausau Insurance Co.
Service area: Michigan: Gogebic, Houghton and Marquette counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: James Magalska, president; Nick Smith, executive director; Dr. Gerald Osband, medical director; Dick Gumness.
Contact: Nick Smith, 715-847-8970.

MINNESOTA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 450
Specialists 1
Facilities
Hospitals* 13
Users: Group Health
Employees & dependents 61,841
Users: Workers Compensation
Single coverage 22,453
Total Users 84,294
Medical Billings
Group Health:
First-half 1995 ..... $9,026,221
1994 ..... $13,612,517
Workers Compensation:
First-half 1995 ..... $175,975
1994 ..... $270,731

Continued on next page

Minnesota

Continued from previous page

Total:
First-half 1995 ..... $9,202,197
1994 ..... $13,883,248

Service area: Minnesota: Carver, Hennepin, Ramsey, Rice, Stearns and Wright counties.

* *Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 110
Facilities
Hospitals 7

Service area: Minnesota: Anoka, Carver, Dakota, Hennepin, Isanti, McLeod, Ramsey, Scott, Sherburne, Washington and Wright counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Practitioners 450
Total Users 250,000

Service area: Minnesota.

See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 1,185
Specialists 1,798
Includes: 53 psychiatrists, 42 psychologists, 96 Ob/Gyns
Facilities
Hospitals 63

Service area: Minnesota.

See CorCare consolidated listing under California.

DeltaCare-Delta Dental Plan of Minnesota

7807 Creekridge Circle, P.O. Box 330, Minneapolis, Minn. 55440; 612-944-5252; fax: 612-829-2317

HMO

Specialty: dental
Staff
Practitioners 140
Locations
Primary care 50
Users
Employer/payer groups 50

Operational date: January 1990.
Federally qualified.
Licensed in: Minnesota.
Model type: Group/Staff.
Not for profit.
Ownership: Delta Dental Plan of Minnesota.
Service area: Minnesota: 11 counties.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Enrollment options: Individual enrollment allowed.
Officers: Michael Walsh, president; Francis Tautin, dental director; Mark A. Moksnes, senior vp-marketing; Nancy McMorran, senior vp-professional services.
Contact: Mark A. Moksnes.

Delta Choice

7807 Creekridge Circle, P.O. Box 330, Minneapolis, Minn. 55440; 612-944-5252; fax: 612-829-2317

PPO

Specialty: dental
Staff
Practitioners 795
Board-certified 100%
Users: Group Health
Employer/payer groups 146
Total Users 26,280

Operational date: April 1988.
Not for profit.
Ownership: Delta Dental Plan of Minnesota.
Service area: Minnesota.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates dental charges by discount off customary rates; is compensated by TPAs; charges flat fee per employee. The PPO will adjust fees based on savings not realized.
UR: Precertification, retrospective review, outpatient service predetermination. UR provided by the PPO.
Officers: Michael Walsh, president; Dr. Francis Tautin, dental director; Mark A. Moksnes, senior vp-marketing; Nancy McMorran, senior vp-professional services.
Contact: Mark A. Moksnes.

HRM CarePASS USA

8000 W. 78th St., Minneapolis, Minn. 55439; 800-824-3882; fax: 612-829-3882

PPO

Staff
Practitioners 71,000
Board-certified 95%
Specialists 146,000
Includes: 6,550 psychiatrists, 4,850 psychologists, 14,300 Ob/Gyns
Facilities
Hospitals 2,500
Pharmacies 40,000
Users: Group Health
Employer/payer groups 38
Employees & dependents 223,900
Total Users 223,900

Operational date: October 1985.
For profit.
Ownership: Health Risk Management Inc.
Service area: Nationwide, excluding Connecticut, Hawaii, Massachusetts, New Hampshire, Oklahoma, Rhode Island, South Dakota.

Contracts with Alliance PPO in District of Columbia, Delaware, Maryland, Virginia and West Virginia; Associates for Healthcare in Wisconsin; CAPP CARE in Colorado, Delaware, Florida, Iowa, Kansas, Kentucky, Michigan, Missouri, Nebraska, New Mexico, Ohio, Pennsylvania and Wyoming; Consumer Health Network in New Jersey; Health Advantage in Louisiana; HealthCare Advantage in Alabama, Arkansas, Louisiana, Mississippi and Tennessee; HealthLink in Illinois and Missouri; HealthStar in Georgia; HFN in Illinois; MedCost in North Carolina and South Carolina; National Healthcare Alliance in Texas; Partners Health Plan in Arizona; PPO Alliance in California; Preferred Healthcare Network in California and Nevada; Premier Medical Network in Utah; Premier Preferred Care in New York; Sagamore Health Network in Indiana; Select Care in Minnesota, North Dakota and Wisconsin; Signature Health Alliance in Tennesee; Sound Health in Arkansas, Idaho, Montana and Washington; Vantage in Oregon and Washington.

Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Marlene Travis, president; Dr. Gary McIlroy, CEO; Adele Kimpell, senior vp; Dr. Maureen O'Shea, medical director; Steve Wallfred, marketing director.
Contact: Mike Johnson, product analyst.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 813
Specialists 1,402
Facilities
Hospitals 33
Pharmacies 855

Service area: Minnesota: 27 counties. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Medica Health Plans-Choice Product

5601 Smetana Drive, P.O. Box 9310, Minneapolis, Minn. 55440-9310; 612-992-2900; fax: 612-992-3700

HMO

Staff
Practitioners 2,683
Board-certified 72%
Specialists 3,221
Includes: 195 psychiatrists, 192 psychologists, 358 Ob/Gyns
Facilities
Hospitals 110
Pharmacies 905
Users
Employer/payer groups 3,500
Family coverage 151,758
Employees & dependents 485,625
Medicare 34,112
Total 519,737

Operational date: December 1974.
Licensed in: Minnesota, North Dakota, Wisconsin.
NCQA provisionally accredited.
Model type: IPA.
Not for profit.
Ownership: Allina Health System.
Service area: Minnesota: 57 counties; North Dakota: Barnes, Cass, Ransom, Richland, Stutsman and Traill counties; Wisconsin: Burnett, Douglas, Pierce, Polk, St. Croix, Sawyer and Washburn counties.

Contracts with Diversified Pharmaceutical Services for prescription and United Behavioral Systems for mental health/substance abuse in Minnesota, North Dakota and Wisconsin.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Officers: David Strand, president; Stan Hamilton, vp-finance/administration; Dr. Marvin Segal, medical director; James W. Eppel, marketing director.
Contact: Cynthia Crane, 612-992-3711.

Medica Health Plans-Premier Product

5601 Smetana Drive, P.O. Box 9310, Minneapolis, Minn. 55440-9310; 612-992-2900; fax: 612-992-3700

PPO

Staff
Practitioners 2,683
Board-certified 72%
Specialists 3,221
Includes: 195 psychiatrists, 192 psychologists, 358 Ob/Gyns
Facilities
Hospitals 110
Pharmacies 905
Users: Group Health
Employer/payer groups 17
Family coverage 15,326
Employees & dependents 49,042

Operational date: November 1993.
Not for profit.
Ownership: Allina Health System.
Service area: Minnesota: 57 counties; North Dakota: Barnes, Cass, Ransom, Richland, Stutsman and Traill counties; Wisconsin: Burnett, Douglas, Pierce, Polk, St. Croix, Sawyer and Washburn counties.

Contracts with Diversified Pharmaceutical Services for prescription and United Behavioral Systems for mental health/substance abuse in Minnesota, North Dakota and Wisconsin.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers, insurers.
UR: Standard procedures excluding second surgical opinion. UR provided by the PPO.
Officers: David Strand, president; Stan Hamilton, vp-finance/administration; Dr. Marvin Segal, medical director; James W. Eppel, marketing director.
Contact: Cynthia Crane, 612-992-3711.

Medica Health Plans-Primary Product

5601 Smetana Drive, P.O. Box 9310, Minneapolis, Minn. 55440-9310; 612-992-2900; fax: 612-992-3700

HMO

Staff
Practitioners 482
Board-certified 72%
Specialists 603
Includes: 90 psychiatrists, 13 psychologists, 153 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 905
Users
Employer/payer groups 1,770
Family coverage 31,693
Employees & dependents 59,776
Medicare 41,643
Total 101,419

Operational date: December 1974.
Licensed in: Minnesota, Wisconsin.
NCQA provisionally accredited.
Model type: IPA.
Not for profit.
Ownership: Allina Health System.
Service area: Minnesota: Anoka, Carver, Chisago, Dakota, Goodhue, Hennepin, Ramsey, Scott and Washington counties and part of St. Louis County; Wisconsin: parts of Pierce and Polk counties. Contracts with Diversified Pharmaceutical Services for prescription and United Behavioral Systems for mental health/substance abuse in Minnesota, North Dakota and Wisconsin.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Officers: David Strand, president; Stan Hamilton, vp-finance/administration; Dr. Marvin Segal, medical director; James W. Eppel, marketing director.
Contact: Cynthia Crane, 612-992-3711.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 232
Facilities
Hospitals 12

Service area: Minnesota.

See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 381
Specialists 1,079
Facilities
Hospitals 34
Users: Workers Compensation
Employer/payer groups 4,500

Service area: Minnesota: 40 counties; Wisconsin: Barrow, Burnett, Dunn, Eau Claire, Pierce, Polk and St. Croix counties.

Contracts with SelectCare in Minnesota and western Wisconsin.

See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Minneapolis

200 S. Sixth St., Minneapolis, Minn. 55402; 708-619-3855; fax: 708-619-3160

POS

Staff
Practitioners 1,677
Board-certified 95%
Specialists 2,719
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 260 Ob/Gyns
Facilities
Hospitals 71
Pharmacies 331
Locations
Administrative 1
Users
Total 26,670

Operational date: July 1995.
Model type: Group.
Service area: Minnesota: 49 counties; Montana: Yellowstone County; North Dakota: Cass and Dickey counties; Wisconsin: Barron, Burnett, Douglas, Perce, Polk, St. Croix and Washburn counties.
Officers: Marshall Rozzi, executive director; Dr. Michael Hawkins, medical director; Herman Wright, marketing director.
Contact: William Clarke Clowney, 612-541-4066.

* *Figures reflect nationwide totals and are excluded from specialist totals.*

See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,104
Board-certified 94%
Specialists 442
Includes: 110 psychiatrists, 166 psychologists, 220 Ob/Gyns
Facilities
Hospitals 38
Users: Group Health
Employer/payer groups 651
Employees & dependents 388,143

Service area: Minnesota.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 15 psychologists
Facilities
Hospitals 11

Service area: Minnesota.

See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 196
Includes: 32 psychiatrists, 74 psychologists
Facilities
Hospitals 18

Service area: Minnesota.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

PreferredOne

200 S. Sixth St., Suite 300, Minneapolis, Minn. 55402; 612-623-8282; fax: 612-623-0984

PPO

Staff
Practitioners 3,500
Board-certified 95%
Specialists 4,000
Facilities
Hospitals 90
Users: Group Health
Employer/payer groups 11,000
Employees & dependents 500,000
Users: Workers Compensation
Employer/payer groups 2,200
Single coverage 8,500
Total Users 585,000
Medical Billings
Group Health:
First-half 1995 ..... $235,000,000
1994 ..... $372,000,000

Operational date: January 1984.
Not for profit.
Accredited by AAPI.
Ownership: Fairview Hospitals, North Memorial Hospital, PreferredOne Physician Associates.
Service area: Northern Iowa, northern Michigan, Minnesota, central Montana,

Continued on next page

Continued from previous page
North Dakota, South Dakota, Wisconsin.

Contracts with American Healthcare Alliance nationwide.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures. UR provided by the PPO.

Officers: Marcus Merz, president; Dr. Kenneth Dedeker, medical director; K. Jim Miller, vp-marketing; David Olsen, vp-operations; Paul Geiwitz, vp-strategic development; Phil Griffin, vp-government affairs; Loren Hanson, vp-dental programs; Mike Umland, vp-finance.

Contact: Jim Miller, 612-372-3202.

Private Healthcare Systems EPO

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

POS

Staff
Practitioners 705
Specialists 654
Facilities
Hospitals 20
Pharmacies 928
Users
Employees & dependents 362
Total 362

Operational date: December 1994.

Service area: Minnesota: Minneapolis-St. Paul.

Contact: Maryjane Frascino, 617-895-3144.

See Private Healthcare Systems EPO consolidated listing under Massachusetts.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff
Practitioners 991
Specialists 1,171
Facilities
Hospitals 20
Pharmacies 928
Users: Group Health
Employer/payer groups 632
Employees & dependents 35,795
Total Users 35,795

Operational date: August 1986.

Service area: Minnesota: Minneapolis, St. Paul.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 2,211
Specialists 3,554
Facilities
Hospitals 32

Operational date: 1988.

Service area: Minnesota: Brainerd, Minneapolis and St. Paul.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

Reliastar Premier Benefits/Northwestern National Life

20 Washington Ave. S., Minneapolis, Minn. 55401; 612-372-5453; fax: 612-372-5791

PPO

Service area: Contracts with Community Care Network in Arizona, California, Illinois and Wisconsin; Dental Benefit Providers and Dental Health Alliance for dental nationwide; Private Healthcare Systems Inc. nationwide; Superior Vision for vision nationwide; Value Behavioral Health for mental health nationwide.

Contact: Marvin G. Lind, director-national accounts.

United Behavioral Systems Inc.

9705 Data Park Drive, Minnetonka, Minn. 55343; 619-945-6100; fax: 612-946-6699

HMO/POS

Specialty: mental health
Staff
Practitioners 12,318
Board-certified 40%
Specialists ..... NA
Includes: 2,332 psychiatrists, 3,157 psychologists.
Facilities
Hospitals 380
Locations
Administrative 42
Users
Employer/payer groups 48
Medicare 122,350
Total ..... 3.2 million

Operational date: 1985.

Licensed in: Alabama, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Minnesota, Missouri, Nebraska, North Carolina, Ohio, Oregon, Rhode Island, South Carolina, Tennessee, Utah, Virginia and Wisconsin.

Model type: Mixed: staff/network.

For profit.

Ownership: United HealthCare Corp.

Service area: Alabama; Arizona; Arkansas; California; Colorado; Connecticut; District of Columbia; Florida; Georgia; Illinois; Indiana; Iowa; Kansas; Kentucky; Louisiana; Massachusetts; Michigan; Minnesota; Mississippi; Missouri; Nebraska; Nevada; New York; North Carolina; Ohio; Oklahoma; Oregon; Pennsylvania; Rhode Island; South Carolina; Tennessee; Texas; Utah; Virginia; Washington; West Virginia; Wisconsin.

Services: Mental health services, behavioral health care. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating; community rating by class; adjusted community rating.

Offers self-insured products.

Point-of-service contracts: 12% of members are enrolled.

Officers: John Tadich, president/CEO; Deborah Trout, COO; Ed Marks, Denise Fondren, Tim Phillippe, Gary Hill, regional vps; Frank Shelp, medical director; Kathleen Penkent, marketing director.

Contact: Nancy Eid, 612-945-6292.

United HealthCare Corp.*

9900 Bren Road E., P.O. Box 1459, Minneapolis, Minn. 55440-8001; 612-936-1300; fax: 612-992-7471

HMO/POS

Staff
Practitioners** 106,776
Facilities
Hospitals 1,315
Pharmacies 47,700
Users
Employer/payer groups 20,000
Employees & dependents*** 3,525,800
Total*** 3,739,200

Service area: Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Iowa, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, North Carolina, Ohio, Rhode Island, South Carolina, Tennessee, Utah and Wisconsin.

Contracts with HMO National Network, PHCS and UltraLink.

Officers: William W. McGuire, president/chairman/CEO; David P. Koppe, CFO; Bernard F. McDonagh, vp-investor relations; Sheila T. Leatherman, corporate/public affairs.

** Figures are consolidated, including all HMO/POS plans in this organization. ** Includes primary care and specialists. *** Includes HMO/POS plans owned and managed.*

MISSISSIPPI

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 206
Specialists 291
Includes: 5 psychiatrists, 10 psychologists, 83 Ob/Gyns
Facilities*
Hospitals** 12
Users: Group Health
Employees & dependents 68,995
Users: Workers Compensation
Single coverage 2,245
Total Users 71,240
Medical Billings
Group Health:
First-half 1995 ..... $10,070,409
1994 ..... $15,187,264
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $10,088,006
1994 ..... $15,214,337

Service area: Mississippi: 29 counties.

Contracts with Southeast Medical Alliance in Mississippi.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 279
Facilities
Hospitals 23

Service area: Mississippi: 41 counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 2
Total Users 130,000

Service area: Mississippi.

See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

3350 Ridgelake Drive, Suite 109, Metairie, La. 70002; 504-837-9775; fax: 504-837-4244

PPO

Staff
Practitioners 231
Board-certified 11.7%
Specialists 454
Includes: 11 psychiatrists, 64 Ob/Gyns
Facilities
Hospitals 19
Pharmacies* 473
Users: Group Health
Employer/payer groups 14
Employees & dependents 535
Total users 535
Medical Billings**
Group Health:
First-half 1995 ..... $66,034
1994 ..... $44,268
Total:
First-half 1995 ..... $66,034
1994 ..... $44,268

Operational date: April 1993.

Service area: Mississippi: 42 counties.

** Available through sister company ValueRx. ** Reflects hospital bills only.*

See Community Care Network Inc. consolidated listing under California.

Health Management Network

2301 14th St., Suite 785, Gulfport, Miss. 39501; 601-865-3918; fax: 334-633-9728

PPO

Staff
Practitioners 400
Board-certified 88%
Patients/practitioner 25
specialists 1,100
Facilities
Hospitals 12
Users: Group Health
Employer/payer groups 17
Single coverage 3,500
Family coverage 3,000
Employees & dependents 10,100
Total Users 10,100

Operational date: February 1989.

Service area: Mississippi.

Officers: James D. Dyer, president; Gina Marting, executive director; Bob Parenteau, marketing director; Mark Dyer, director-sales.

Contact: Mark Dyer, 602-921-8944.

See Health Management Associates consolidated listing under Arizona.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 56
Specialists 120
Facilities
Hospitals 16
Pharmacies 701

Service area: Mississippi: Adams, Alcorn, De Soto, Forrest, Hancock, Harrison, Hinds, Humphreys, Jackson, Jones, LaFayette, Lauderdale, Lowndes, Marshall, Pearl River, Rankin, Union, Warren and Yazoo counties. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MetraHealth PPO-Jackson

3900 Causeway Blvd., Suite 860, Metairie, La. 70002; 504-832-7661; fax: 504-832-7676

PPO

Staff
Practitioners 23
Specialists 31
Includes: 1 psychiatrist, 2 Ob/Gyns
Facilities
Hospitals 5
Total Users 9,165

Operational date: 1987.

Service area: Mississippi: Hinds, Lincoln, Madison, Pike, Rankin and Warren counties.

Officers: Susan Sharkey, executive director; Dr. Michael Wasserman, medical director; Patti Muller, marketing director.

Contact: Patti Muller, 504-832-7632.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 540
Board-certified 84%
Specialists 216
Includes: 54 psychiatrists, 81 psychologists, 1,080 Ob/Gyns
Facilities
Hospitals 56
Users: Group Health
Employer/payer groups 319
Employees & dependents 204,073

Service area: Mississippi.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 4 psychologists
Facilities
Hospitals 25

Service area: Mississippi.

See National Preferred Provider Network Inc. consolidated listing under New York.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 727
Specialists 1,651
Includes: 68 psychiatrists, 180 psychologists, 189 Ob/Gyns
Facilities
Hospitals 33

Operational date: 1994.

Service area: Mississippi: 45 counties; Tennessee: Benton, Caroll, Chester, Davidson, Dyer, Fayette, Gibson, Hardeman, Hardin, Henry, Lauderdale, Madison, McNairy, Obion, Shelby, Tipton and Weakley counties.

Contracts with HealthChoice, HealthNet and Preferred Health Partnership in Tennessee.

Compensation: Negotiates hospital charges by per diem, discount off customary rates.

See Physician Managed Networks consolidated listing under California.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 196
Includes: 9 psychiatrists, 18 psychologists
Facilities
Hospitals 10

Service area: Mississippi.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

222 W. Las Colinas Blvd., Suite 1800, Irving, Texas 75039; 214-432-1451; fax: 214-869-2327

PPO

Staff
Practitioners 62
Specialists 78
Facilities
Hospitals 9
Pharmacies 716
Users: Group Health
Employer/payer groups 253
Employees & dependents 4,202
Total Users 4,202

Operational date: July 1995.

Service area: Mississippi: Hattiesburg, Meridian.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 341
Specialists 537
Facilities
Hospitals 13

Operational date: 1988.

Service area: Mississippi: Gulfport and Jackson.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

MISSOURI

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 885
Specialists 1,429
Facilities
Hospitals 29
Users: Group Health
Employees & dependents 127,148
Total Users 127,148

Service area: Missouri: Boone, Buchanan, Butler, Cass, Clay, Franklin, Greene, Iron, Jackson, Jefferson, Lafayette, Lincoln, Madison, Newton, Phelps, Platte, St. Charles, St. Louis and Vernon counties and the city of St. Louis.

See ADMAR Corp.'s Med Network consolidated listing under California.

Continued on next page

Missouri

Continued from previous page

Beech Street Corp.

173 Technology, Irvine, Calif. 92718;
800-233-2478 or 714-727-1353;
fax: 714-727-1319

PPO

Staff
Practitioners 798
Specialists 2,069
Includes: 50 psychiatrists, 38 psychologists, 293 Ob/Gyns
Facilities
Hospitals* 60
Users: Group Health
Employees & dependents 219,515
Users: Workers Compensation
Single coverage 6,736
Total Users 226,251
Medical Billings
Group Health:
First-half 1995 ..... $32,040,087
1994 ..... $48,319,911
Workers Compensation:
First-half 1995 ..... $52,793
1994 ..... $81,219
Total:
First-half 1995 ..... $32,092,879
1994 ..... $48,401,131

Service area: Missouri: 49 counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 351
Facilities
Hospitals 27

Service area: Missouri: Boone, Cass, Clay, Clinton, Franklin, Greene, Iron, Jackson, Jefferson, Livingston, Platte, St. Charles, St. Francois and St. Louis counties.
See CAPP CARE Inc. consolidated listing under California.

CCN Elect

250 Bishops Way, Suite 300, Brookfield, Wis. 53005-6222; 414-784-0223;
fax: 414-784-2976

POS

Staff
Practitioners 360
Board-certified 73.4%
Specialists 1,709
Includes: 45 psychiatrists, 155 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 770
Locations
Primary care 402

Operational date: July 1994.
Service area: Kansas: Douglas, Franklin, Jackson, Johnson, Leavenworth, Shawnee and Wyandotte counties; Missouri: Andrew, Barton, Bates, Buchanan, Cass, Clay, Clinton, Greene, Henry, Jackson, Jasper, Johnson, Lafayette, Leavenworth, Newton, Platte, Ray, Vernon and Wyandotte counties.
See CCN ELECT consolidated listing under California.

CIGNA HealthCare of St. Louis Inc.

8182 Maryland, Suite 900, Clayton, Mo. 63105; 314-726-7860; fax: 314-726-7819

HMO/POS

Staff
Practitioners 492
Board-certified 82.1%
Patients/practitioner 77
Specialists 1,989
Facilities
Hospitals 21
Pharmacies 574
Users
Employer/payer groups 274
Total 42,482
Revenues
First-half 1995 ..... $27,770,000
1994 ..... $45,380,000

Operational date: January 1986.
Federally qualified.
Licensed in: Illinois, Missouri.
NCQA one-year accredited.
Model type: IPA.
Service area: Illinois: Effingham, Madison, Monroe and St. Clair counties; Missouri: Franklin, Jefferson, St. Charles, St. Louis and Warren counties and the city of St. Louis.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 57.1% members are enrolled.
Officers: Dr. Emil Miskovsky, medical director; Patricia Maher, provider relations manager; James A. Young, general manager; Kay Koronis, quality assurance manager.
Contact: Joyce Murray, 314-726-7792.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Columbia

8182 Maryland Ave., Suite 900, St. Louis, Mo. 63105; 314-726-7700; fax: 314-726-7819

PPO

Staff
Practitioners 61
Board-certified 73.8%
Specialists 214
Facilities
Hospitals 3
Pharmacies 331
Users: Group Health
Employer/payer groups 46
Employees & dependents 2,479
Total Users 2,479

Operational date: January 1989.
Service area: Missouri: Audrain, Boone, Callaway, Cole, Cooper, Howard and Moniteau counties.
Officers: James Young, general manager; Dr. Emil Miskovsky, medical director.
Contact: Patricia Maher, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Kansas/Missouri

7400 W. 110th St., Suite 600, Overland Park, Kan. 66210; 913-339-4700;
fax: 913-451-0974

PPO

Staff
Practitioners 506
Board-certified 77%
Specialists 1,179
Facilities
Hospitals 29
Pharmacies 494
Users: Group Health
Employer/payer groups 186
Employees & dependents 13,077
Total Users 13,077

Operational date: January 1988.
Service area: Kansas: Douglas, Franklin, Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: Buchanan, Cass, Clay, Clinton, Gentry, Jackson, Johnson, Lafayette, Platte and Ray counties.
Officers: Cynthia Finter, general manager; Dr. Robert Chabon, medical director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO St. Louis

8182 Maryland Ave., Suite 900, St. Louis, Mo. 63105; 314-726-7700; fax: 314-726-7819

PPO

Staff
Practitioners 805
Board-certified 81.4%
Specialists 2,284
Facilities
Hospitals 28
Pharmacies 1,049
Users: Group Health
Employer/payer groups 162
Employees & dependents 13,343
Total Users 13,343

Operational date: September 1987.
Service area: Illinois: Madison, Monroe and St. Clair counties; Missouri: Franklin, Jefferson, St. Charles and St. Louis counties and the city of St. Louis.
Officers: James Young, general manager; Dr. Emil Miskovsky, medical director.
Contact: Joyce Murray.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200;
fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 6
Total Users 250,000

Service area: Missouri.
See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

250 Bishops Way, Suite 300, Brookfield, Wis. 53005-6222; 414-784-0223; fax: 414-784-2976

PPO

Staff
Practitioners 704
Board-certified 75%
Specialists 2,228
Includes: 115 psychiatrists, 63 psychologists, 205 Ob/Gyns
Facilities
Hospitals 36
Pharmacies* 770
Users: Group Health
Employer/payer groups 37
Employees & dependents 4,708
Users: Workers Compensation
Employer/payer groups 4
Medical Billings**
Group Health:
First-half 1995 ..... $2,081,981
1994 ..... $2,646,353
Workers Compensation:
First-half 1995 ..... $2,848
1994 ..... $2,668
Total:
First-half 1995 ..... $2,085,830
1994 ..... $2,649,020

Operational date: July 1991.
Service area: Missouri: 52 counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714;
714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 941
Specialists 5,194
Includes: 196 psychiatrists, 21 psychologists, 332 Ob/Gyns
Facilities
Hospitals 64

Service area: Missouri.
See CorCare consolidated listing under Californic.

Delta Preferred of Missouri

8390 Delmar, St. Louis 63124; 314-9090;
fax: 314-993-5120

PPO

Specialty: dental
Staff
Practitioners 575

Operational date: September 1994.
Not for profit.
Service area: Missouri.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: The PPO is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee.
UR: Preadmission review.
Officers: Joseph P. Hopkins, president; Jeanne Aubuchon, marketing director; Steve Gaal, CFO; Pam MArtin, senior vp/COO; Al Martinez, vp-actuarial services.

DeltaCare of Missouri

8390 Delmar, St. Louis, Mo. 63124;
314-993-9090; fax: 314-993-5120

HMO/POS

Specialty: dental
Staff
Practitioners 36
Patients/practitioner 58
Users
Employer/payer groups 4
Single coverage 300
Family coverage 750
Employees & dependents 2,100
Total 2,100
Revenues
First-half 1995 ..... $64,300
1994 ..... $128,600

Operational date: March 1986.
Licensed in: Missouri.
Model type: Network.
Not for profit.
Ownership: Delta Dental of Missouri.
Service area: Missouri: Franklin, Jefferson, Kansas City, St. Charles and St. Louis counties.
Member of Delta Dental Plans.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $10.39 single, $26.94 family; community rating by class.
Officers: Joseph P. Hopkins, president; Jeanne Aubuchon, marketing director; Steve Gaal, CFO; Pam Martin, senior vp/COO; Al Martinez, vp-actuarial.

ETHIX Mid-Rivers

1655 Des Peres Road, Suite 300, St. Louis, Mo. 63131; 314-822-3100; 314-822-1193

PPO

Staff
Practitioners* 1,739
Board-certified 90%
Specialists 3,328
Includes: 141 psychiatrists
Facilities
Hospitals 55
Users: Group Health
Employer/payer groups 102
Single & family coverage 54,243
Employees & dependents 115,500
Users: Workers Compensation
Employer/payer groups 3
Single coverage 3,594
Total Users 116,800

Operational date: August 1984.
For profit.
Ownership: New York Life Insurance Co.
Service area: Illinois: 39 counties; Missouri: 21 counties.
Contracts with ETHIX National and ProAmerica Managed Care Inc. nationwide; HFN in northern Illinois.
Services: General medical, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, case rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including maternity management. UR provided by the PPO.
Officers: Sue Israelson, executive vp; Dr. David Campbell, medical director; Connie Elmore, director-marketing/sales.
Contact: Connie Elmore.
** Primary practitioner total includes Ob/Gyns.*

GenCare Health Systems Inc.

969 Executive Parkway, Suite 100, St. Louis, Mo. 63141; 314-275-7033;
fax: 314-542-1149

HMO/POS

Staff
Practitioners ..... NA
Board-certified 76.3%
Patients/practitioner 156
Specialists ..... NA
Includes: 96 psychiatrists, 69 psychologists, 341 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 459
Locations
Administrative 6
Primary care 783
Users
Employer/payer groups 834
Single coverage 47,408
Family coverage 59,262
Employees & dependents 243,391
Medicare 1,620
Total 242,870
Revenues
First-half 1995 ..... $127,950,000
1994 ..... $216,219,000

Operational date: October 1985.
Federally qualified.
Licensed in: Illinois, Kansas, Missouri.
Model type: IPA.
Service area: Illinois: Bond, Calhoun, Clinton, Greene, Jersey, Macoupin, Madison, Monroe, Montgomery, Randolph, St. Clair and Williamson counties; Kansas: Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: 61 counties and the city of St. Louis.
Contracts with Blue-Care in Kansas; HealthNet in Missouri.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, chemical dependency. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 16.5% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Thomas J. Zorumski, president; Linda Logsdon, COO; Dr. Richard White, acting vp/medical director; Linda Huber, senior vp-sales/marketing; Linda Stark, vp-operations; Phil Mainquist, vp-finance.
Contact: Barbara Bartelsmeyer.
See United HealthCare Corp. consolidated listing under Minnesota.

GenCare Preferred Provider Organization Inc.

969 Executive Parkway, Suite 100, St. Louis, Mo. 63141; 314-434-6114; fax: 314-434-8461

PPO

Staff
Practitioners 1,372
Board-certified 76.3%
Specialists 4,196
Includes: 113 psychiatrists, 63 psychologists, 344 Ob/Gyns
Facilities
Hospitals 63
Users: Group Health
Employer/payer groups 800
Users: Workers Compensation
Employer/payer groups 377
Single coverage 84,977
Total Users 205,106
Medical Billings
Workers Compensation:
First-half 1995 ..... $3,028,875
1994 ..... $3,926,879

Operational date: July 1985.
For profit.
Ownership: United HealthCare Corp.
Service area: Illinois: Bond, Calhoun, Clinton, Greene, Jersey, Macoupin, Madison, Monroe, Montgomery, Randolph, St. Clair and Williamson counties; Missouri: 52 counties and the city of St. Louis.
Services: General medical, chiropractic, dental, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, fee schedules; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding hospital bill audits. UR by the PPO.
Officers: Thomas Zorumski, president/CEO; Linda Logsdon, COO; Dr. Richard White, acting medical director; Linda Huber, senior vp-marketing; Phil Mainquest, vp-finance.
Contact: Carol Myers, manager-workers comp/PPO products, 314-579-5062.
See United HealthCare Corp. consolidated listing under Minnesota.

Good Health HMO dba Blue-Care

2301 Main St., Kansas City, Mo. 64141; 816-395-2222 or 800-875-3596

HMO

Staff
Practitioners 443
Board-certified 59%
Patients/practitioner 63
Specialists 960
Includes: 70 Ob/Gyns
Facilities
Hospitals 27
Pharmacies 209
Locations
Administrative 1
Primary care 296

Continued on next page

Continued from previous page

Users
Employer/payer groups 168
Single coverage 11,634
Family coverage 7,957
Employees & dependents 34,114
Medicare 1,175
Total 35,921

Operational date: 1989.
Licensed in: Kansas, Missouri.
Model type: IPA.
For profit.
Ownership: Blue Cross & Blue Shield of Kansas City.
Service area: Missouri: Andrew, Buchanan, Cass, Clay, Jackson, Johnson, Lafayette, Platte and Ray counties; Kansas: Johnson and Wyandotte counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Larry Chastain, president/CEO; Dr. Steve Sesterhenn, medical director; Roger Foreman, senior vp/CMO.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 1,220
Specialists 2,578
Facilities
Hospitals 63
Pharmacies 1,047

Service area: Missouri: 51 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthLink Inc.*

788 Office Parkway, St. Louis, Mo. 63141; 314-432-5465 or 800-624-2356; fax: 314-872-9634

PPO

Staff
Practitioners 1,854
Board-certified 70%
Specialists 4,877
Includes: 253 psychiatrists, 135 psychologists, 441 Ob/Gyns
Facilities
Hospitals 143
Users: Group Health
Employer/payer groups 7,124
Single & family coverage 268,445
Employees & dependents 579,489
Users: Workers Compensation
Employer/payer groups 3,634
Single coverage 147,975
Total Users 727,500
Medical Billings
Group Health:
First-half 1995 ..... $156,257,760
1994 ..... $308,533,380
Workers Compensation:
First-half 1995 ..... $1,500,000
1994 ..... $2,000,000
Total:
First-half 1995 ..... $158,000,000
1994 ..... $311,000,380

Operational date: July 1985.
For profit.
Ownership: Right Choice Managed Care Inc.
Service area: Southern and central Illinois; western Indiana; eastern Kentucky; eastern, central, north central and southern Missouri; West Virginia.
Services: General medical, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding length of stay determination, hospital bill audits. UR provided by the PPO.
Officers: John A. O'Rourke, president/CEO; David T. Ott, executive vp; Dr. J. Leslie Walker, medical director; Marty Yadow, marketing director; Robin Theiss, vp-operations; Marcia McCormack, vp-utilization management/quality assurance; Courtney Walter, vp-finance; Karen Miller, vp-network management.
Contact: Marty Yadow, 314-872-9635.
** Figures are consolidated, including all PPO plans in this organization.*

HealthLink HMO

777 Craig Road, St. Louis, Mo. 63141; 314-569-7200 or 800-624-2680; fax: 314-569-3268

HMO/POS

Staff
Practitioners 510
Board-certified 70%
Patients/practitioner 15
Specialists 1,437
Includes: 30 psychiatrists, 42 psychologists, 155 Ob/Gyns
Facilities
Hospitals 40
Pharmacies 200
Locations
Administrative 1
Primary care 656
Users
Employer/payer groups 143
Single coverage 3,519
Employees & dependents 7,074
Total 7,074
Revenues
First-half 1995 ..... $4,835,194
1994 ..... $4,337,848

Operational date: February 1993.
Licensed in: Illinois, Missouri.
Model type: Group/IPA.
For profit.
Ownership: Blue Cross of Kansas City/HealthLink Inc.
Service area: Illinois: Calhoun, Greene, Jersey, Macoupin, Madison, Monroe, St. Clair and Washington counties; Missouri: 27 counties and the city of St. Louis.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 10% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: David T. Ott, president; Dr. J. Leslie Walker, medical director; Patrick McKay, marketing director; Robin Theiss, vp-operations; Karen Miller, vp-network management; Courtney Walter, vp-finance; Marcia McCormack, vp-utilization management/quality assurance.
Contact: Patrick McKay.

HealthNet

2300 Main St., Suite 700, Kansas City, Mo. 64108; 816-221-8400; fax: 816-221-7709

PPO

Staff
Practitioners 837
Board-certified 77%
Specialists 1,748
Includes: 59 psychiatrists, 42 psychologists, 174 Ob/Gyns
Facilities
Hospitals 42
Pharmacies 282
Users: Group Health
Employer/payer groups 7,109
Users: Workers Compensation
Employer/payer groups 37
Single coverage 15,690
Total Users 379,000
Medical Billings
Group Health:
First-half 1995 ..... $144,008,669
1994 ..... $272,211,274
Workers Compensation:
First-half 1995 ..... $370,831
1994 ..... $532,675
Total:
First-half 1995 ..... $144,379,500
1994 ..... $272,743,949

Operational date: July 1984.
For profit.
Ownership: Mid-America Health Network Inc.
Service area: Kansas: Allen, Anderson, Atchison, Bourbon, Brown, Cherokee, Coffey, Crawford, Doniphan, Douglas, Franklin, Jefferson, Johnson, Leavenworth, Linn, Miami, Pottawatamie, Shawnee, Wabaunsee and Wyandotte counties; Missouri: 33 western counties.
Services: General medical, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, case rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Andrew Dahl, president/CEO; Dr. Ronald Parton, senior vp/chief medical officer; Thomas Halvorson, acting vp-marketing/vp/CFO; Rob Lundeen, vp-operations.

HealthNet Excel (HMO)

2300 Main St., Suite 700, Kansas City, Mo. 64108; 816-221-8400; fax: 816-221-7709

HMO

Staff
Practitioners 307
Board-certified 77%
Specialists 833
Includes: 38 psychiatrists, 25 psychologists, 105 Ob/Gyns
Facilities
Hospitals 10
Pharmacies 282
Locations
Administrative 1
Primary care 80
Users
Employer/payer groups 7
Single coverage 1,585
Family coverage 2,009
Employees & dependents 8,282
Total 8,282
Revenues
First-half 1995 ..... $5,275,321
1994 ..... $6,236,896

Operational date: January 1994.
Licensed in: Kansas, Missouri.
Model type: IPA.
For profit.
Ownership: HealthNet Inc.
Service area: Kansas: Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: Buchanan, Cass, Clay, Clinton, Jackson, Lafayette, Platte and Ray counties.
Services: General medical, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Andrew Dahl, president/CEO; Dr. Ronald Parton, senior vp/chief medical officer; Thomas Halvorson, acting vp-marketing/vp/CFO; Rob Lundeen, vp-operations.

HealthNetwork Inc.

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Staff
Practitioners 281
Board-certified 90%
Patients/practitioner 238
Specialists 972
Includes: 11 psychiatrists, 14 psychologists, 66 Ob/Gyns
Facilities
Hospitals 44
Users: Group Health
Employees & dependents 66,893
Total Users 66,893

Service area: Missouri.
See HealthNetwork Inc. consolidated listing under Illinois.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 2,352
Facilities
Hospitals 73

Service area: Missouri.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 143
Specialists 439
Facilities
Hospitals 49
Users: Workers Compensation
Employer/payer groups 9,800

Service area: Missouri: 52 counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Kansas City Inc.

9200 Indian Creek Parkway, Suite 185, Overland Park, Kan. 66210; 314-542-1414; fax: 314-576-8365

HMO

Staff
Practitioners 484
Board-certified 81%
Specialists 1,187
Includes: 15 psychiatrists, 28 psychologists, 121 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 207
Locations
Administrative 1
Users
Total 7,531

Operational date: December 1986.
Licensed in: Kansas, Missouri.
Service area: Kansas: Cass, Clay, Jackson, Johnson, Kansas City, Leavenworth, Miami, Platte and Ray counties; Missouri: Kansas City.
Rating options: Community rating: $149.80 single, $404.46 family.
Officers: Barbara Buenemann, executive director; Dr. Paul Woodlaw, medical director; William Tracey, marketing director.
Contact: Liz Hennessey, 314-576-8313.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of St. Louis Inc.

14500 S. Outer Forty Road, Suite 333, Chesterfield, Mo. 63017-5735; 314-542-1414; fax: 314-576-8365

HMO

Staff
Practitioners 295
Board-certified 78%
Specialists 2,244
Includes: 15 psychiatrists, 32 psychologists, 200 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 290
Locations
Administrative 1
Users
Total 31,356

Operational date: January 1984.
Licensed in: Missouri.
NCQA provisionally accredited.
Service area: Illinois: Madison, Monroe and St. Clair counties; Missouri: Franklin, Jefferson, St. Charles and St. Louis counties.
Rating options: Community rating: $134.65 single, $363.56 family.
Officers: Barbara Buenemann, executive director; Dr. Steven Spurgeon, medical director; William Tracey, marketing director.
Contact: Liz Hennessey, 314-576-8313.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-St. Louis

14500 S. Outer Forty Road, Suite 333, Chesterfield, Mo. 63017-5735; 314-542-1414; fax: 314-576-8365

POS

Staff
Practitioners 756
Board-certified 76%
Specialists 1,925
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 185 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 269
Locations
Administrative 1
Users
Total 50,428

Operational date: January 1984.
Service area: Illinois: Calhoun, Clinton, Greene, Jersey, Macoupin, Madison, Monroe, Randolf and St. Clair counties; Missouri: Franklin, Jefferson, Lincoln, Montgomery, St. Charles, St. Francois, St. Louis, Warren and Washington counties and the city of St. Louis.
Officers: Barbara Buenemann, executive director; Dr. Steven Spurgeon, medical director; William Tracey, marketing director.
Contact: Liz Hennessey, 314-576-8313.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Kansas City

92 Indian Creek Parkway, Suite 185, Overland Park, Kan. 66210; 314-542-1414; fax: 314-576-8365

PPO

Staff
Practitioners 544
Specialists 1,601
Includes: 53 psychiatrists, 130 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 205
Total Users 24,909

Operational date: 1991.
Service area: Kansas: Leavenworth, Miami, Platte and Wyandotte counties; Missouri: Caldwell, Cass, Clay, Clinton, Jackson, Johnson and Ray counties.
Compensation: Negotiates hospital charges by per diem.
Officers: Barbara Buenemann, executive director; Dr. Paul Woodlaw, medical director; William Tracey, marketing director.

Continued on next page

NEED A PREFERRED PROVIDER NETWORK IN TEXAS?

SouthWest Medical Provider Network is a fully integrated organization providing discounted hospital and physican charges throughout the state of Texas.

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- 55 hospitals
- 3 PHO systems
- 18 clinics
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- more than 1800 pharmacies

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Our clients include: school districts, municipalities, insurance companies and corporations.

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SouthWest Medical Provider Network

5815 Callaghan Road
San Antonio, TX 78228
(210) 681-6055
Fax: (210) 522-9287
Toll Free: 1-800-800-3795

A DIVISION OF BARRON RISK MANAGEMENT SERVICES, INC.

Missouri

Continued from previous page

Contact: Liz Hennessey, 913-469-4000.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-St. Louis

14500 S. Outer Forty Road, Suite 333, Chesterfield, Mo. 63017-5735; 314-542-1414; fax: 314-576-8365

PPO

Staff
Practitioners 796
Specialists 2,660
Includes: 145 psychiatrists, 230 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 263
Total Users 4,612

Operational date: 1986.
Service area: Missouri: Calhoun, Clinton, Franklin, Greene, Jefferson, Jersey, Lincoln, Macoupin, Madison, Monroe, Montgomery, Randolf, St. Charles, St. Clair, St. Francois, St. Louis, Warren and Washington counties and St. Louis City.
Compensation: Negotiates hospital charges by per diem.
Officers: Barbara Buenemann, executive director; Dr. Steven Spurgeon, medical director; William Tracey, marketing director.
Contact: Liz Hennessey, 314-576-8313.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Springfield

14500 S. Outer Forty Road, Suite 333, Chesterfield, Mo. 63017-5735; 314-542-1414; fax: 314-576-8365

PPO

Staff
Practitioners 70
Specialists 177
Includes: 7 psychiatrists, 17 Ob/Gyns
Facilities
Hospitals 1
Total Users 1,574

Operational date: 1994.
Service area: Missouri: Barry, Christian, Dade, Greene, Lawrence, Polk and Webster counties.
Compensation: Negotiates hospital charges by per diem.
Officers: Barbara Buenemann, executive director; Dr. Steven Spurgeon, medical director; William Tracey, marketing director.
Contact: Liz Hennessey, 314-576-8313.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Midwest Business Medical Assn.

220 Emerson Place, Davenport, Iowa 52801; 319-322-1021

PPO

Staff
Practitioners 805
Specialists 3,666
Facilities
Hospitals 42
Users: Group Health
Single coverage 4,670
Family coverage 9,200
Employees & dependents 23,000
Users: Workers Compensation
Single coverage 43,500
Total Users 66,500

Service area: Missouri.
See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,488
Board-certified 95%
Specialists 595
Includes: 149 psychiatrists, 223 psychologists, 298 Ob/Gyns
Facilities
Hospitals 110
Users: Group Health
Employer/payer groups 875
Employees & dependents 507,837

Service area: Missouri.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 549
Specialists ..... NA
Includes: 61 psychiatrists, 49 psychologists, 131 Ob/Gyns
Facilities
Hospitals 74

Service area: Missouri.
See National Preferred Provider Network Inc. consolidated listing under New York.

PARTNERS HMO-Columbia/ Jefferson City, Mo.*

1 City Place Drive, Suite 670, St. Louis, Mo. 63141; 314-567-5550

HMO

Staff
Practitioners 79
Specialists 167
Includes: 3 psychiatrists, 5 psychologists, 9 Ob/Gyns
Facilities
Hospitals 4

Operational date: January 1994.
Licensed in: Missouri.
Model type: IPA.
Service area: Missouri: Boone, Callaway, Chariton, Cole, Cooper, Gasconade, Howard, Marias, Miller, Moniteau, Montgomery, Morgan and Osage counties and parts of Randolph County.
Services: General medical, chiropractic, dental, mental health, vision, behavioral health, substance abuse.
Officers: Mark Doyle, acting market vp.
** PARTNERS HMO is the name under which The Medical Center Health Plan conducts business.*

See Aetna Health Plans HMO consolidated listing under Connecticut.

PARTNERS HMO-St. Louis*

1 City Place Drive, Suite 670, St. Louis, Mo. 63141; 314-567-5550

HMO

Staff
Practitioners 611
Specialists 1,927
Includes: 71 psychiatrists, 13 psychologists, 206 Ob/Gyns
Facilities
Hospitals 20
Users
Total 42,245

Operational date: March 1988.
Licensed in: Missouri.
Model type: IPA.
Service area: Illinois: Jersey, Madison, Monroe, Randolph and St. Clair counties and parts of Calhoun and Macoupin counties; Missouri: Crawford, Franklin, Jefferson, Lincoln, Phelps, Pike, St. Charles, St. Francois, St. Genevieve, St. Louis, Warren and Washington counties, parts of Madison County and the city of St. Louis. Contracts with Washington University School of Medicine for behavioral health/substance abuse in Missouri.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Mark Doyle, acting market vp.
** PARTNERS HMO is the name under which The Medical Center Health Plan conducts business.*

See Aetna Health Plans HMO consolidated listing under Connecticut.

Physicians Health Plan of Greater St. Louis Inc.

77 W. Port Plaza, Suite 500, St. Louis, Mo. 63146; 314-275-7033; fax: 314-542-1149

HMO/POS

Staff
Practitioners 1,224
Patients/practitioner 91
Specialists 2,260
Includes: 103 psychiatrists, 72 psychologists, 314 Ob/Gyns
Facilities
Hospitals 53
Pharmacies 580
Locations
Administrative 6
Primary care 5,246
Users
Employer/payer groups 2,350
Single coverage 48,535
Family coverage 38,420
Employees & dependents 173,118
Medicare 3,643
Total 176,761
Revenues
First-half 1995 ..... $104,972,000
1994 ..... $150,553,000

Operational date: March 1986.
Licensed in: Missouri.
Model type: IPA.
Service area: Illinois: St. Louis metropolitan area; Missouri: 36 counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, chemical dependency. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 75% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Thomas J. Zorumski, president; Linda Logsdon, COO; Dr. Richard White, medical director; Linda Huber, senior vp-sales/marketing; Linda Stark, vp-operations; Phil Manquist, vp-finance.
See United HealthCare Corp. consolidated listing under Minnesota.

Preferred Care

2301 Main St., Kansas City, Mo. 64141; 816-395-2221 or 800-875-3596

PPO

Staff
Practitioners 1,151
Board-certified 85%
Patients/practitioner 220
Specialists 1,669
Includes 126 psychiatrists, 100 psychologists, 195 Ob/Gyns
Facilities
Hospitals 53
Pharmacies 308
Users: Group Health
Employer/payer groups 197
Single coverage 54,400
Family coverage 64,700
Employees & dependents 250,903
Total Users 250,903

Not for profit.
Ownership: Blue Cross & Blue Shield of Kansas City.
Service area: Kansas: Johnson and Wyandotte counties; Missouri: 30 northwestern counties.
Services: General medical, chiropractic. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding retrospective review, second surgical opinion. UR provided by the PPO.
Officers: Richard Krecker, president; Dr. Steve Coulter, chief medical officer; Roger Foreman, marketing director.

Preferred Care Blue

2301 Main St., Kansas City, Mo. 64141; 816-395-2222 or 800-875-3596

PPO

Staff
Practitioners 957
Board-certified 85%
Patients/practitioner 200
Specialists 1,430
Includes: 92 psychiatrists, 100 psychologists, 168 Ob/Gyns
Facilities
Hospitals 43
Pharmacies 308
Users: Group Health
Employer/payer groups 2,417
Single coverage 34,111
Family coverage 26,155
Employees & dependents 188,353
Total Users 188,353

Not for profit.
Ownership: Blue Cross & Blue Shield of Kansas City.
Service area: Kansas: Johnson and Wyandotte counties; Missouri: 30 northwestern counties.
Services: General medical, chiropractic. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding retrospective review, second surgical opinion. UR provided by the PPO.
Officers: Richard Krecker, president; Dr. Steve Coulter, chief medical officer; Roger Foreman, marketing director.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 329
Includes: 70 psychiatrists, 149 psychologists
Facilities
Hospitals 36

Service area: Missouri.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Kansas City Division

1001 E. 101st Terrace, Suite 300, Kansas City, Mo. 64131; 816-941-3030; fax: 816-941-8516

PPO

Staff
Practitioners 996
Board-certified 57%
Specialists 2,117
Facilities
Hospitals 48
Users: Group Health
Employer/payer groups 7
Employees & dependents 42,352
Total Users 42,352

Operational date: January 1989.
Service area: Kansas: Douglas, Franklin, Jackson, Jefferson, Johnson, Leavenworth, Linn, Miami, Polk, Pottowatomie, Shawnee and Wyandotte counties; Missouri: 35 counties.
Officers: Jan Stallmeyer, executive director; Dr. Jeffrey Wheeler, medical director.
Contact: Kathy Ripley-Hake, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Principal Health Care Inc.-PPO, St. Louis Division

12312 Olive, Suite 150, St. Louis, Mo. 63141; 314-434-6990; fax: 314-434-7540

PPO

Staff
Practitioners 624
Board-certified 72%
Specialists 2,497
Facilities
Hospitals 44
Users: Group Health
Employer/payer groups 1
Employees & dependents 5,952
Total Users 5,952

Operational date: July 1993.
Service area: Illinois: Calhoun, Clay, Clinton, Fayette, Franklin, Jackson, Jersey, Madison, Monroe, Randolph, St. Clair and Williamson counties; Missouri: Boone, Butler, Franklin, Jefferson, St. Charles, St. Francois, Randolph and St. Louis counties.
Officers: Bob Lewandowski, executive director; Dr. Charles Wilhelm, medical director.
Contact: Todd Crippin, network manager.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems EPO

2405 Grand Ave., Suite 1240, Kansas City, Mo. 64108; 816-221-4455; fax: 816-221-4466

POS

Staff
Practitioners 431
Specialists 433
Facilities
Hospitals 16
Pharmacies 1,620
Users
Employees & dependents 3,333
Total 3,333

Operational date: November 1993.
Service area: Kansas: Kansas City; Missouri: Kansas City.
Contact: Maryjane Frascino, 617-895-3144.
See Private Healthcare Systems EPO consolidated listing under Massachusetts.

Private Healthcare Systems

2405 Grand Ave., Suite 1240, Kansas City, Mo. 64108; 816-221-4455; fax: 816-221-4466

PPO

Staff
Practitioners 2,300
Specialists 3,361
Facilities
Hospitals 55
Pharmacies 1,060
Users: Group Health
Employer/payer groups 2,149
Employees & dependents 118,728
Total Users 118,728

Operational date: July 1987
Service area: Missouri: Columbia, Jefferson City, Joplin, Kansas City, Springfield and St. Louis.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,582
Specialists 3,946
Facilities
Hospitals 36

Operational date: 1988.
Service area: Missouri: Columbia, Joplin, Kansas City and St. Louis.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare of Kansas City

4600 Madison Ave., Suite 300, Kansas City, Mo. 64121; 816-756-5588; fax: 816-756-5667

HMO

Staff
Practitioners 204
Patients/practitioner 81
Specialists 528
Includes: 12 psychiatrists, 18 psychologists, 49 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 74
Locations
Administrative 1
Primary care 80
Users
Employer/payer groups 145
Single coverage* 9,070
Family coverage* 9,474
Employees & dependents 16,522
Total 16,522

Operational date: October 1986.
Licensed in: Kansas, Missouri.
NCQA provisionally accredited.
Model type: IPA.
Service area: Kansas: Johnson and Wyandotte counties; Missouri: Cass, Clay, Jackson and Platte counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications**.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group operations; David Dingley, executive director; Dr. Thomas Zink, medical director; Dave Rexroat, marketing director; Vic Lazzaro, vp-group operations.
Contact: Dave Rexroat, marketing director.
** Figures represent combined HMO and POS products. ** Customization limited to plan options filed with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Continued on next page

Missouri-Nebraska

Continued from previous page

PruCare of St. Louis

12312 Olive Blvd., Suite 500, Creve Coeur, Mo. 63141; 314-542-4500; fax: 314-542-4585

HMO

Staff
Practitioners 430
Board-certified 96%
Patients/practitioner 64
Specialists 1,605
Inc udes: 21 psychiatrists, 23 psychologists, 150 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 136
Locations
Administrative 1
Primary care 804
Users
Employer/payer groups 115
Single coverage* 16,545
Family coverage* 20,622
Employees & dependents 25,802
Total 25,802

Operational date: July 1985.
Federally qualified.
Licensed in: Illinois, Missouri.
NCQA provisionally accredited.
Model type: Group/IPA.
Service area: Illinois: Clinton, Jersey, Madison, Monroe, Randolph and St. Clair counties; Missouri: Franklin, Jefferson, Lincoln, St. Charles, St. Louis and Warren counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications**.
Rating options: Community rating; community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-Southwest group operations; Deb Origer, executive director; Dr. Richard Fallon, medical director; Mike Dooley, marketing director; Tracy Baker, director-health care operations; Vic Lazzaro, vp-group operations.
Contact: Mike Dooley.
** Figures represent combined HMO and POS products. ** Customization limited to plan options filed with the state.*
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus of Kansas City

4600 Madison Ave., Suite 300, Kansas City, Mo. 64121; 816-756-5588; fax: 816-756-5667

POS

Staff
Practitioners 302
Patients/practitioner 131.8
Specialists 553
Includes: 14 psychiatrists, 19 psychologists, 78 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 80
Locations
Administrative 1
Primary care 125
Users
Employer/payer groups 319
Single coverage* 9,070
Family coverage* 9,474
Employees & dependents 39,797
Total 39,797

Operational date: October 1986.
Licensed in: Kansas, Missouri.
NCQA provisionally accredited.
Model type: IPA.
Service area: Kansas: Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: Cass, Clay, Jackson and Platte counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-Southwestern group operations; David Dingley, executive director; Dr. Thomas Zink, medical director; Dave Rexroat, marketing director; Vic Lazzaro, vp-group operations.
Contact: Dave Rexroat, marketing director.
** Figures represent combined HMO and POS products.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of St. Louis

12312 Olive Blvd., Suite 500, Creve Coeur, Mo. 63141; 314-542-4500; fax: 314-542-4585

POS

Staff
Practitioners 514
Board-certified 96%
Patients/practitioner 154
Specialists 1,605
Includes: 21 psychiatrists, 23 psychologists, 139 Ob/Gyns
Facilities
Hospitals 30
Pharmacies 136
Locations
Administrative 1
Primary care 804
Users
Employer/payer groups 216
Single coverage* 16,545
Family coverage* 20,622
Employees & dependents 79,214
Total 79,214

Operational date: January 1986.
NCQA provisionally accredited.
Model type: IPA.
Service area: Illinois: Clinton, Jersey, Madison, Monroe, Randolph and St. Clair counties; Missouri: Audrain, Franklin, Jefferson, Lincoln, St. Charles, St. Louis and Warren counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-Southwestern group operations; Deb Origer, executive director; Dr. Richard Fallon, medical director; Mike Dooley, marketing director; Tracy Baker, director-health care operations; Vic Lazzaro, vp-group operations.
Contact: Mike Dooley.
** Figures represent combined HMO and POS products.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of Kansas City

4600 Madison Ave., Suite 300, Kansas City, Mo. 64121; 816-756-5588; fax: 816-756-5667

PPO

Staff
Practitioners 602
Patients/practitioner 20.7
Specialists 1,437
Includes: 64 psychiatrists, 30 psychologists, 162 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 93
Users: Group Health
Employer/payer groups 28
Employees & dependents 12,438
Total Users 12,438

Operational date: May 1991.
Service area: Kansas: Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: Cass, Clay, Jackson and Platte counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-Southwestern group operations; David Dingley, executive director; Dr. Thomas Zink, medical director; Dave Rexroat, marketing director; Vic Lazzaro, vp-group operations.
Contact: Dave Rexroat.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of St. Louis

12312 Olive Blvd., Suite 500, Creve Coeur, Mo. 63141; 314-542-4500; fax: 314-542-4585

PPO

Staff
Practitioners 514
Board-certified 96%
Specialists 1,605
Includes: 21 psychiatrists, 23 psychologists, 139 Ob/Gyns
Facilities
Hospitals 32
Pharmacies 136
Users: Group Health
Employer/payer groups 16
Employees & dependents 8,196
Total Users 8,196

Operational date: May 1991.
Service area: Illinois: Clinton, Jersey, Madison, Monroe, Randolph and St. Clair counties; Missouri: Franklin, Jefferson, Lincoln, St. Charles, St. Louis and Warren counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-Southwestern group operations; Deb Origer, executive director; Dr. Richard Fallon, medical director; Mike Dooley, marketing director; Tracy Baker, director-health care operations; Vic Lazzaro, vp-group operations.
Contact: Mike Dooley.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Total Health Care

2301 Main St., Kansas City, Mo. 64141; 816-395-2222 or 800-875-3596

HMO

Staff
Practitioners 285
Board-certified 77%
Patients/practitioner 31
Specialists 960
Includes: 69 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 209
Locations
Administrative 1
Primary care 173
Users
Employer/payer groups 24
Single coverage 1,492
Family coverage 5,609
Employees & dependents 19,697
Medicare 4,987
Total 24,684

Operational date: 1982.
Federally qualified.
Licensed in: Kansas and Missouri.
Model type: IPA.
For profit.
Service area: Kansas: Johnson and Wyandotte counties; Missouri: Clay, Jackson and Platte counties.
Services: General medical, mental health, vision.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Larry Chastain, president/CEO; Dr. Steve Sesterhenn, medical director; Roger Foreman, marketing director.

Trisource Healthcare Inc. dba Blue-Advantage

2310 Main St., Kansas City, Mo. 64146; 816-395-2222 or 800-875-3596

HMO

Staff
Practitioners 177
Board-certified 60%
Patients/practitioner 76
Specialists 540
Includes: 35 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 92
Locations
Administrative 1
Primary care 83
Users
Employer/payer groups 533
Single coverage 15,772
Family coverage 7,953
Employees & dependents 39,782
Total 43,000

Operational date: April 1992.
Licensed in: Kansas and Missouri.
Model type: IPA/Staff.
For profit.
Ownership: Blue Cross & Blue Shield of Kansas, Health Midwest, Kansas University Medical Center, North Kansas City Hospital and Providence Medical Center.
Service area: Kansas: Atchison, Douglas, Franklin, Johnson, Leavenworth, Miami and Wyandotte counties; Missouri: 30 counties in West and Northwest Missouri.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Offers self-insured products.
Enrollment options: Individual enrollment allowed.
Officers: Larry Chastain, president/CEO; David Gentile, COO; Dr. Blake Williamson, medical director; Roger Foreman, marketing director.

MONTANA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 66
Specialists 99
Includes: 17 Ob/Gyns
Facilities
Hospitals* 2
Users: Group Health
Employees & dependents 73,966
Users: Workers Compensation
Single coverage 3,368
Total Users 77,334
Medical Billings
Group Health:
First-half 1995 ..... $10,795,969
1994 ..... $16,281,487
Workers Compensation:
First-half 1995 ..... $77,334
1994 ..... $26,396
Total:
First-half 1995 ..... $16,322,096
1994 ..... $10,822,365

Service area: Montana: Carbon, Missoula and Yellowstone counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 31,000

Service area: Montana.
See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 28
Specialists 83
Includes: 1 psychologist, 2 Ob/Gyns
Facilities
Hospitals 2

Service area: Montana.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 50
Specialists 137
Facilities
Hospitals 7
Pharmacies 190

Service area: Montana: Carbon, Lake, Missoula, Silver Bow and Yellowstone counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 72
Board-certified 82%
Specialists 29
Includes: 7 psychiatrists, 11 psychologists, 14 Ob/Gyns
Facilities
Hospitals 5
Users: Group Health
Employer/payer groups 43
Employees & dependents 8,245

Service area: Montana.
See MultiPlan Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 36
Includes: 8 psychologists
Facilities
Hospitals 8

Service area: Montana.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Facilities
Hospitals 1

Operational date: 1991.
Service area: Montana: Billings.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

NEBRASKA

Ameritas Managed Dental Care*

5900 "O" St., Lincoln, Neb. 68510; 402-467-1122; fax: 402-467-7883

PPO

Specialty: dental
Staff
Practitioners 6,601
Patients/practitioner 100
Users: Group Health
Employer/payer groups 18,774
Employees & dependents 299,170
Total Users 299,170

Operational date: 1982.
For profit.
Ownership: Ameritas Life Insurance Corp.
Service area: Parts of Arizona, California, Colorado, Connecticut, Delaware, Florida, Illinois, Indiana, Kansas, Massachusetts, Maryland, Michigan, Montana, North Carolina, Nebraska, New Jersey, Nevada, New York, Oklahoma, Rhode Island, Texas, Virginia, Vermont and Wisconsin.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital fees by predetermined fees per procedure by area; is compensated by employers/payers, insurers; charges by percent of premium.
UR: Preadmission hospital review, retrospective review, hospital bill audits. UR provided by the PPO.
Officers: Larry Arth, Dave Moore, Karen M. Darrah, Mic Wobig, Bill Nelson, Gary Raymond, Leslie Inman.
Contact: Karen M. Darrah.
** Figures are consolidated, including all PPO plans in this organization.*
Continued on next page

Nebraska

Continued from previous page

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 67
Specialists 28
Includes: 28 Ob/Gyns
Facilities
Hospitals* 3
Users: Group Health
Employees & dependents 74,322
Users: Workers Compensation
Single coverage 1,123
Total Users 75,445
Medical Billings
Group Health:
First-half 1995 ..... $10,847,930
1994 ..... $16,359,850
Workers Compensation:
First-half 1995 ..... $8,799
1994 ..... $13,537
Total:
First-half 1995 ..... $10,856,729
1994 ..... $16,373,386

Service area: Nebraska: Douglas and Lancaster counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 182
Facilities
Hospitals 7

Service area: Nebraska: Cass, Dodge, Douglas, Sarpy and Washington counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 70
Total Users 100,000

Service area: Nebraska.
See Chiro Health America consolidated listing under Wisconsin.

Community Care Network Inc. (CCN)

250 Bishops Way, Suite 300, Brookfield, Wis. 53005-6222; 414-784-0223; fax: 414-784-2976

PPO

Staff
Practitioners 2
Board-certified 50%
Specialists 42
Includes: 1 psychiatrist, 8 Ob/Gyns
Facilities
Hospitals 3
Pharmacies* 218
Users: Group Health
Employer/payer groups 15
Employees & dependents 5,770
Total Users 5,770
Medical Billings**
Group Health:
First-half 1995 ..... $261,276
1994 ..... $141,704
Total
First-half 1995 ..... $261,276
1994 ..... $141,704

Operational date: August 1992.
Service area: Nebraska: Adams, Buffalo, Burt, Cass, Colfax, Dodge, Douglas, Hall, Lancaster, Madison, Nemaha, Otoe, Pottawattamie, Sarpy and Washington counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 422
Specialists 801
Includes: 20 psychiatrists, 6 psychologists, 99 Ob/Gyns
Facilities
Hospitals 91

Service area: Iowa, Nebraska.
See CorCare consolidated listing under California.

HMO Nebraska Inc.

2421 S. 73rd St., Omaha, Neb. 68124-2359; 402-392-2800; fax: 402-392-2761

HMO/POS

Staff
Practitioners 291
Patients/practitioner 89.5
Specialists 927
Includes: 18 psychiatrists, 16 psychologists, 65 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 110
Locations
Administrative 1
Primary care 83
Users
Employer/payer groups 132
Single coverage 4,676
Family coverage 6,311
Employees & dependents 25,045
Total 26,045
Revenues
First-half 1995 ..... $15,519,785
1994 ..... $27,773,994

Operational date: September 1985.
Federally qualified.
Licensed in: Nebraska.
Model type: Group/IPA.
For profit.
Ownership: Blue Cross & Blue Shield of Nebraska.
Service area: Iowa: Crawford, Fremont, Harrison, Ida, Mills, Monona, Pottawattamie, Shelby and Woodbury counties; Nebraska: 49 counties.
Services: General medical, vision, durable medical equipment, prescription. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 30.87% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Individual enrollment allowed.
Officers: Richard L. Guffey, president; Maxine E. Crossley, executive director; Dr. David Filipi, medical director; Carolyn J. Groth, marketing director; A. Duane Wilson, secretary/treasurer.
Contact: Carolyn J. Groth, 402-398-3613.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 245
Specialists 644
Facilities
Hospitals 15
Pharmacies 385

Service area: Nebraska: 23 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthNetwork Inc.

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Facilities
Hospitals 5
Users: Group Health
Employer/payer groups 8,735
Total Users 8,735

Service area: Nebraska: Douglas, Sarpy and Lancaster counties.
See HealthNetwork Inc. consolidated listing under Illinois.

HealthStar Inc. Managed Care Division-Nebraska

11330 Q St., Suite 206, Omaha, Neb. 68137; 402-597-2324; fax: 402-597-2361

PPO

Staff
Practitioners 297
Board-certified 65%
Specialists 819
Includes: 34 psychiatrists, 25 psychologists, 59 Ob/Gyns
Facilities
Hospitals 4

Operational date: January 1994.
Service area: Nebraska: 5 counties in Omaha and Lincoln areas.
Officers: Jim Trainor, executive director.
See HealthStar Inc. consolidated listing under Illinois.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 52
Specialists 199
Facilities
Hospitals 4
Users: Workers Compensation
Employer/payer groups 900

Service area: Nebraska: Omaha and Lincoln.
Contracts with Midwest Business Medical Associates in Nebraska.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Omaha

14500 S. Outer Forty Road, Suite 333, Chesterfield, Mo. 63017; 314-542-1414; fax: 314-576-8365

POS

Staff
Practitioners 255
Board-certified 80.07%
Specialists 1,468
Includes: 5,068 psychiatrists*, 13,090 psychologists*, 54 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 56
Locations
Administrative 1
Users
Total 9,787

Operational date: 1991.
Service area: Iowa: Mills and Pottawattamie counties; Nebraska: Cass, Douglas, Sarpy, Saunders and Washington counties.
Officers: Barbara Buenemann, executive director; Dr. Paul WardLaw, medical director; William Tracy, marketing director.
Contact: Liz Hennessey, 913-469-4000.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Omaha

14500 S. Outer Forty Road, Suite 333, Chesterfield, Mo. 63017; 314-542-1414; fax: 314-576-8365

PPO

Staff
Practitioners 260
Specialists 852
Includes: 40 psychiatrists, 52 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 66
Total Users 3,964

Operational date: 1991.
Service area: Iowa: Mills and Pottawattamie counties; Nebraska: Cass, Douglas, Sarpy, Saunders and Washington counties.
Compensation: Negotiates hospital charges by per diem.
Officers: Barbara Buenemann, executive director; Dr. Paul Wardlaw, medical director; William Tracey, marketing director.
Contact: Liz Hennessey, 913-469-4000.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

Midlands Choice*

8420 W. Dodge Road, Suite 210, Omaha, Neb. 68114; 402-390-8233; fax: 402-390-8239

PPO

Staff
Practitioners 620
Board-certified 82%
Patients/practitioner 145
Specialists 1,055
Includes: 45 psychiatrists, 94 Ob/Gyns
Facilities
Hospitals 89
Users: Group Health
Employer/payer groups 56
Employees & dependents 78,000
Total Users 78,000
Medical Billings
Group Health:
First-half 1995 ..... $14,707,505
1994 ..... $8,524,976
Total:
First-half 1995 ..... $14,707,505
1994 ..... $8,524,976

Operational date: July 1993.
Not for profit.
Ownership: VHA Midlands.
Service area: Iowa, Nebraska.
Services: General medical, chiropractic, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Ralph L. Morocco Jr., executive director; Dr. Peter Gordon, medical director; Gary Gray, marketing director.
Contact: Judy Ficke or Ann Bruns.
** Figures are consolidated, including all PPO plans in this organization.*

Midlands Choice

8420 W. Dodge Road, Suite 210, Omaha, Neb. 68114; 402-390-8233; fax: 402-390-8239

PPO

Staff
Practitioners 343
Board-certified 84%
Specialists 738
Includes: 29 psychiatrists, 62 Ob/Gyns
Facilities
Hospitals 46

Service area: Nebraska: 45 central and eastern counties.
See Midlands Choice consolidated listing under Nebraska.

Midwest Business Medical Assn.

3201 Old Glenview Road, Suite 200, Wilmette, Ill. 60091; 708-853-6262; fax: 708-853-6266

PPO

Staff
Practitioners 125
Specialists 428
Facilities
Hospitals 6
Users: Group Health
Single coverage 3,200
Family coverage 4,400
Employees & dependents 14,200
Users: Workers Compensation
Single coverage 51,000
Total Users 65,200

Service area: Nebraska.
See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 432
Board-certified 94%
Specialists 173
Includes: 43 psychiatrists, 65 psychologists, 86 Ob/Gyns
Facilities
Hospitals 20
Users: Group Health
Employer/payer groups 254
Employees & dependents 154,603

Service area: Nebraska.
See MultiPlan consolidated listing under New York.

Mutually Preferred*

Mutual of Omaha Plaza, Omaha, Neb. 68175; 402-351-8102; fax: 402-351-2999

PPO

Staff
Practitioners 64,511
Board-certified 75%
Specialists 122,871
Includes: 14,035 Ob/Gyns
Facilities
Hospitals 2,087
Pharmacies 47,000
Users: Group Health
Employer/payer groups 525
Employees & dependents 152,613
Total Users 152,613

Operational date: January 1985.
For profit.
Ownership: Mutual of Omaha Cos.

Service area: Florida: Jacksonville; Iowa: Council Bluffs and Des Moines; Nebraska: Fremont, Lincoln and Omaha; Texas: Wichita Falls; Virginia: Roanoke.
Contracts with Arizona Medical Network and Arizona Samaritan in Arizona; Associates for Health Care in Wisconsin; Cost Care Inc. in Massachusetts; ETHIX Great Lakes in Michigan; ETHIX Southwest in Texas; Health Advantage in Florida; Health Choice in Alabama and Arkansas; Health Partners of Kansas in Kansas; Health Net in Tennessee; HealthCare Partners of East Texas; HealthChoice in Florida, Mississippi and Tennessee; HealthDirect in Illinois; HealthLink in Illinois and Missouri; HealthMark in North Carolina and South Carolina; HealthNet in Kansas and Missouri; HealthResponse in Ohio; HealthSource in New York; InterGroup Services in Pennsylvania; Medical Care Referral in Texas; MediChoice in New Jersey; Mountain Medical in Colorado; National Capital PPO in District of Columbia and Maryland; National Health Care Alliance in Texas; North Texas Healthcare in Texas; NorthCare in Colorado; PPO Alliance in California; Preferred Community Choice in Arkansas and Oklahoma; Preferred Health Providers in Florida; PreferredOne in Minnesota and North Dakota; Premier Medical Network in Utah; Primary One in West Virginia; ProHealth in Indiana; Rural Arizona Network in Arizona; Signature Health Alliance in Tennessee; Sound Health in Alaska, Montana and Washington; Southcare Medical Alliance in Georgia; Southeast Medical Alliance in Arkansas and Louisiana; Universal Health in Nevada; Universal Preferred in Kentucky and Ohio; VHA Tri-State in Indiana; Vantage PPO in Oregon; Virginia Health Network in Virginia; Volusia Health Network in Florida.
Services: General medical, chiropractic, dental, durable medical equipment, podiatry, medical specialty transplant network. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, case rates; is compensated by employers/payers, insurers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Steve R. Booma, president; Robert S. Murphy, executive director; Dr. Marcus G. Wilson, medical director; Steven E. Kohoskic, marketing director; Ivan J. Gilreath, first vp.
Contact: David D. Creamer.
** Figures are consolidated, including all PPO plans in this organization.*

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Specialists ..... NA
Includes: 3 psychologists
Facilities
Hospitals 3

Service area: Nebraska.
See National Preferred Provider Network Inc. consolidated listing under New York.

Continued on next page

Nebraska-Nevada

Continued from previous page

Option One

8420 W. Dodge Road, Omaha, Neb. 68114; 402-391-7044; fax: 402-390-8239

PPO

Staff
Practitioners 178
Board-certified 83%
Patients/practitioner 168
Specialists 422
Includes: 22 psychiatrists, 30 psychologists, 37 Ob/Gyns
Facilities
Hospitals 7
Users: Group Health
Employer/payer groups 40
Employees & dependents 30,000
Users: Workers Compensation
Employer/payer groups 1
Single coverage 1,100
Total Users 30,000
Medical Billings
Group Health:
First-half 1995 ..... $11,548,891
1994 ..... $25,683,735
Workers Compensation:
First-half 1995 ..... $66,645
1994 ..... $61,558
Total:
First-half 1995 ..... $11,615,536
1994 ..... $25,745,293

Operational date: September 1984.
Not for profit.
Service area: Iowa: Pottawattamie County; Nebraska: Dodge, Douglas, Sarpy and Washington counties.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Ralph L. Morocco Jr., president; Dr. Peter Gordon, medical director; Gary Gray, marketing director.
Contact: Judy Ficke or Ann Bruns.

PPO Nebraska

P.O. Box 3248, Omaha, Neb. 68180-0001; 402-390-1800; fax: 402-392-2141

PPO

Staff
Practitioners 784
Board-certified 78%
Specialists 1,206
Includes: 149 psychiatrists, 153 psychologists, 112 Ob/Gyns
Facilities
Hospitals 84
Pharmacies 450
Users: Group Health
Employees & dependents 107,000
Total Users 107,000

Operational date: October 1987.
Not for profit.
Ownership: Blue Cross Blue Shield of Nebraska.
Service area: Nebraska.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
UR: Standard procedures, excluding length of stay determination, second surgical opinion, outpatient service predetermination. UR provided by the PPO.
Officers: Richard L. Guffey, CEO; Steven A. Lorenzen, executive director; Jerry Dworak, chief marketing officer.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 139
Includes: 25 psychiatrists, 55 psychologists
Facilities
Hospitals 9

Service area: Nebraska.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Omaha Division

101810 Farnam Drive, Suite 425, Omaha, Neb. 68154; 402-333-1720; fax: 402-333-1116

PPO

Staff
Practitioners 258
Board-certified 75%
Specialists 735
Facilities
Hospitals 11
Users: Group Health
Employer/payer groups 12
Employees & dependents 34,291
Total Users 34,291

Operational date: September 1989.
Service area: Iowa: Harrison, Mills and Pottawatamie counties; Nebraska: Burt, Cass, Douglas, Lancaster, Otoe, Sarpy, Saunders and Washington counties.
Officers: Karen Pederson, executive director; Dr. Charles Wilhelm, medical director.
Contact: Susanne Mollak, coordinator-PPO services.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

2405 Grand Ave., Suite 1240, Kansas City, Mo. 64108; 816-221-4455; fax: 816-221-4466

PPO

Staff
Practitioners 317
Specialists 383
Facilities
Hospitals 7
Pharmacies 394
Users: Group Health
Employer/payer groups 311
Employees & dependents 9,095
Total Users 9,095

Operational date: June 1994.
Service area: Nebraska: Lincoln, Omaha.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 251
Specialists 669
Facilities
Hospitals 10

Operational date: 1990.
Service area: Nebraska: Omaha.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

United HealthCare of the Midlands Inc. dba Share Health Plan of the Midlands

Share Plaza, 450 Regency Parkway, Suite 100, Omaha, Neb. 68114; 402-390-9910; fax: 402-391-5568

HMO/POS

Staff
Practitioners 284
Board-certified 90%
Patients/practitioner 129
Specialists 995
Facilities
Hospitals 27
Pharmacies 286
Locations
Administrative 1
Primary care 142
Users
Employer/payer groups 752
Single coverage 13,696
Family coverage 12,708
Employees & dependents 70,620
Medicare 3,410
Total 74,030
Revenues
First-half 1995 ..... $32,629,701
1994 ..... $60,651,006

Licensed in: Iowa, Nebraska.
Model type: Staff/Network.
Service area: Iowa: Cass, Harrison, Mills, Monona, Pottawattamie, Shelby and Woodbury counties; Nebraska: Cass, Dodge, Douglas, Gage, Johnson, Lancaster, Madison, Otoe, Saline, Sarpy, Saunders and Seward counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 3% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: John M. Braasch, president; Kathy Mallatt, COO; Dr. Thomas M. Connors, medical director: Phil Barager, director-marketing; Penny Stewart Moore, director-planning.
See United HealthCare Corp. consolidated listing under Minnesota.

NEVADA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 360
Specialists 395
Includes: 8 psychiatrists, 8 psychologists, 47 Ob/Gyns
Facilities
Hospitals* 12
Users: Group Health
Employees & dependents 96,091
Users: Workers Compensation
Single coverage 24,698
Total Users 120,789
Medical Billings
Group Health:
First-half 1995 ..... $14,025,031
1994 ..... $21,151,669
Workers Compensation:
First-half 1995 ..... $193,573
1994 ..... $297,805
Total:
First-half 1995 ..... $14,218,874
1994 ..... $21,449,473

Service area: Nevada: Carson City, Clark, Douglas, Elko, Humboldt, Lyon, Washoe and White Pine counties.
* *Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 551
Facilities
Hospitals 8

Service area: Nevada: Churchill, Clark, Lyon and Washoe counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 43
Total Users 375,000

Service area: Nevada.
See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 170
Specialists 425
Includes: 5 psychiatrists, 18 psychologists, 50 Ob/Gyns
Facilities
Hospitals 13

Service area: Nevada.
See CorCare consolidated listing under California.

FHP Inc.

2300 W. Sahara Ave., Box 14, Suite 700, Las Vegas, Nev. 89102; 702-222-4778; fax: 702-222-4700

HMO

Staff
Practitioners 102
Board-certified 42%
Patients/practitioner 209.4
Specialists 378
Includes: 4 psychiatrists, 4 psychologists, 33 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 92
Locations
Administrative 1
Primary care 2
Users
Employer/payer groups 208
Employees & dependents 28,153
Medicare 19,021
Total 47,174
Revenues
First-half 1995 ..... $59,000,909
1994 ..... $84,426,156

Federally qualified.
Licensed in: Arizona, California, Illinois, Kentucky, Nevada, New Mexico, Texas, Utah.
Model type: IPA/Staff.
For profit.
Ownership: FHP International.
Service area: Nevada: Clark, Esmeralda, Lyon, Mohave, Mineral, Nye and Washoe counties.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Lyle Luman, president; Dr. Ron Suprenant, medical director; Sharon Swan, marketing director; Scott Safriet, director-plan operations; Nancy Lewandowski, finance director.
Contact: Kayla Callas.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 351
Specialists 676
Facilities
Hospitals 10
Pharmacies 216

Service area: Nevada: Churchill, Clark, Elko, Humboldt, Lyon, Mineral, Nye and Washoe counties and Carson City. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Inter-Med

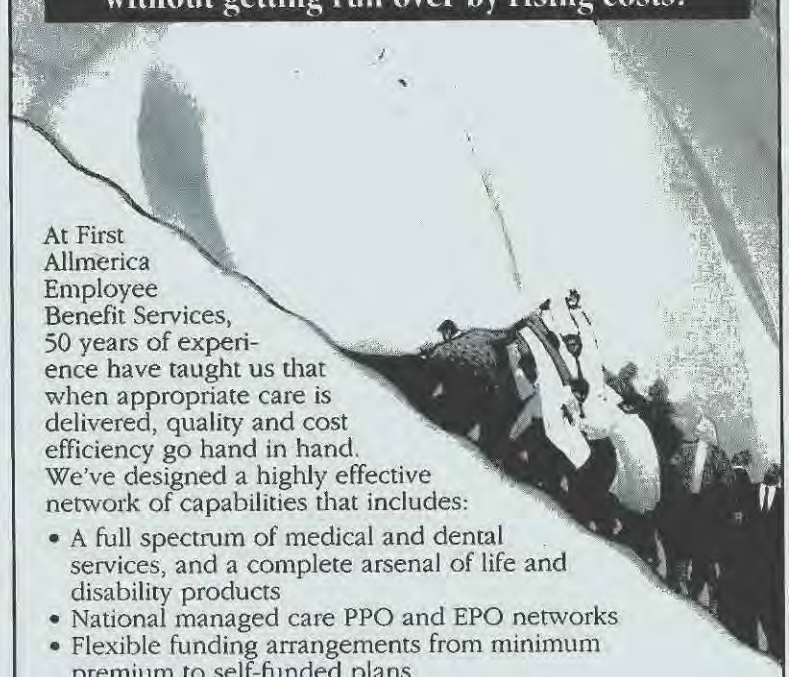
1701 W. Charleston Blvd., Suite 420, Las Vegas, Nev. 89102; 702-474-7241; fax: 702-474-7592

PPO

Staff
Practitioners 677
Board-certified 90%
Patients/practitioner 170
Specialists 1,214
Facilities
Hospitals 14
Users: Group Health
Employer/payer groups 57
Single coverage 42,000
Family coverage 30,000
Employees & dependents 117,000

Continued on next page

How do you maintain a quality health plan without getting run over by rising costs?



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Worcester, MA 01653

Continued from previous page

Users: Workers Compensation
Employer/payer groups 3
Single coverage 7,000
Total Users 121,000

Operational date: October 1988.
Service area: Nevada.
Officers: James D. Dyer, president; Paul Carter, executive director; Dr. Gordon Ritter, medical director; Mark Dyer, marketing director.
Contact: Paul Carter.
See Health Management Associates consolidated listing under Arizona.

Interplan

2575 Grand Canal Blvd., Suite 200, Stockton, Calif. 95207; 209-473-0811; fax: 209-473-0863

PPO

Staff
Practitioners 138
Board-certified 90%
Patients/practitioner 135
Specialists 240
Includes: 5 psychiatrists, 3 psychologists, 23 Ob/Gyns
Facilities
Hospitals 6
Users: Group Health
Employer/payer groups 10
Single coverage 8,100
Family coverage 8,100
Employees & dependents 18,630
Total Users 18,630
Medical Billings
Group Health:
First-half 1995 ..... $6,272,300
1994 ..... $11,404,100
Total:
First-half 1995 ..... $6,272,300
1994 ..... $11,404,100

Service area: Nevada: Clark and Washoe counties.
See Interplan consolidated listing under California.

Managed Care Consultants Inc.

4160 S. Pecos Road, Las Vegas, Nev. 89121; 702-792-2994; fax: 702-451-7102

PPO

Staff
Practitioners 665
Board-certified 70%
Specialists 1,669
Includes: 25 psychiatrists, 30 psychologists, 75 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 187
Users: Group Health
Employer/payer groups 300
Single & family coverage 40,000
Employees & dependents 80,000
Users: Workers Compensation
Employer/payer groups 1,050
Single coverage 50,000
Total Users 135,000
Medical Billings
Group Health:
First-half 1995 ..... $85,000,000
1994 ..... $148,000,000
Workers Compensation:
First-half 1995 ..... $7,000,000
1994 ..... $18,000,000
Total:
First-half 1995 ..... $92,000,000
1994 ..... $166,000,000

Operational date: July 1986.
For profit.
Ownership: FHP International.
Service area: Nevada: Carson City, Clark, Douglas, Lyon, Nye, Storey and Washoe counties.
Contracts with Cost Care nationwide; Preferred Health Network in California; Premier PPO in Utah.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers.
UR: Standard procedures. UR provided by the PPO.
Officers: John F. Fritz, president; Kenneth E. Smith, vp-medical affairs; Leon Madnick, vp-sales/marketing; John Farber, secretary-FHP Life; Joseph F. Devita, CFO; Michael Montvideo, treasurer.
Contact: Deb Richards, products sales manager.

MetraHealth POS Plan-Las Vegas/Reno

3020 E. Camelback Road, Suite 100, Phoenix, Ariz. 85016; 602-553-1300; fax: 602-553-1331

POS

Staff
Practitioners 148
Board-certified 83%
Specialists 571
Includes: 64 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 87
Locations
Administrative 1
Users
Total 7,644

Operational date: 1990.
Service area: Nevada: Carsor. City, Clark, Douglas, Humboldt, Landes, Lyon and Washoe counties.
Officers: Jack Tosley, executive director; Dr. Ann Young, medical director; Michael Barton, marketing director.
Contact: Michael Barton.
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Reno/Las Vegas

3020 E. Camelback Road, Suite 100, Phoenix, Ariz. 85016; 602-553-1300; fax: 602-553-1331

PPO

Staff
Practitioners 354
Specialists 817
Includes: 99 Ob/Gyns
Facilities
Hospitals 10
Total Users 16,108

Operational date: 1994.
Service area: Nevada: Carson City, Clark, Douglas, Humboldt, Lander, Lyon and Washoe counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Jack Tosley, executive director; Dr. Ann Young, medical director; Michael Barton, marketing director.
Contact: Michael Barton.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 420
Board-certified 93%
Specialists 168
Includes: 42 psychiatrists, 63 psychologists, 84 Ob/Gyns
Facilities
Hospitals 14
Users: Group Health
Employer/payer groups 247
Employees & dependents 152,559

Service area: Nevada.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 219
Specialists ..... NA
Includes: 16 psychiatrists, 15 psychologists, 116 Ob/Gyns
Facilities
Hospitals 30

Service area: Nevada.
See National Preferred Provider Network Inc. consolidated listing under New York.

Nevada Preferred Professionals

2300 S. Rancho Drive, Suite 203, Las Vegas, Nev. 89102; 702-384-3366; fax: 702-384-9781

PPO

Staff
Practitioners 400
Board-certified 68%
Specialists 600
Facilities
Hospitals 9
Pharmacies 24
Users: Group Health
Employer/payer groups 22
Employees & dependents 70,000
Total Users 70,000

Operational date: August 1983.
For profit.
Service area: Nevada.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding case management. UR provided by the PPO.
Officers: Dr. Robert Clark, president; Lynn Dryer, executive director; Dr. Alan W. Feld, Dr. Armand Scully, Dr. Jan Hirsch.
Contact: Lynn Dryer.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 60
Includes: 12 psychiatrists, 31 psychologists
Facilities
Hospitals 4

Service area: Nevada.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Preferred Plan Inc.

2235 E. Flamingo, Suite 406, Las Vegas, Nev. 89119; 702-737-6005; fax: 702-737-8525

PPO

Staff
Practitioners 400
Board-certified 90%
Specialists 1,000
Includes: 10 psychiatrists, 10 psychologists, 50 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 100
Users: Group Health
Employer/payer groups 25
Single coverage 5,000
Family coverage 2,500
Employees & dependents 15,000
Total Users 20,000

Operational date: July 1988.
For profit.
Ownership: Heller Associates.
Service area: Nevada.
Contracts with American Health Care Alliance and CAPP CARE nationwide; Beech Street in western states.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by outside contract.
Officers: Glen Ogden, president; Nate Ogden, marketing director.

Private Healthcare Systems

3345 Michelson Ave., Suite 200. Irvine, Calif. 92715; 714-476-9816; fax: 714-474-9169

PPO

Staff
Practitioners 407
Specialists 596
Facilities
Hospitals 8
Pharmacies 218
Users: Group Health
Employer/payer groups 319
Employees & dependents 7,541
Total Users 7,541

Operational date: June 1994.
Service area: Nevada: Las Vegas and Reno.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 481
Specialists 1,109
Facilities
Hospitals 8

Operational date: 1990.
Service area: Nevada: Las Vegas and Reno.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Sierra Healthcare Options Inc.

2720 N. Tenaya Way, Las Vegas Nev. 89128; 702-242-7044; fax: 702-228-2483

PPO

Staff
Practitioners 875
Board-certified 92%
Specialists 1,316
Includes: 14 psychiatrists, 18 psychologists, 103 Ob/Gyns
Facilities
Hospitals 29
Pharmacies 43
Users: Group Health
Employer/payer groups 1,283
Users: Workers Compensation
Employer/payer groups 12
Single coverage 78,597
Total Users 253,263

Operational date: March 1986.
For profit.
Ownership: Sierra Health Services Inc.
Service area: Nevada. Contracts with Arkansas Medical Care in Arkansas; Health Care Advantage in Mississippi; Health Choice in Mississippi and Missouri; and MPCN in Mississippi.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employers' specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Kathleen Marlon, president; Dr. Charles E. Signorino, medical director; Michael Montalvo, marketing director.

Universal Health Network

2345 E. Prater Way, Suite 305, Sparks, Nev. 89434; 702-356-1181; fax: 702-356-5746

PPO

Users: Group Health
Employer/payer groups 48
Employees & dependents 71,392
Users: Workers Compensation
Employer/payer groups 1
Single coverage 8,280
Total Users 79,672

Operational date: May 1991.
For profit.
Ownership: Universal Health Services.
Service area: Florida, Louisiana, Nevada, Texas.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Robert W. Danforth, CEO/managing director; Dr. Stephen Bajo, medical director; Patricia Danforth, director-Universal Health Review.

NEW HAMPSHIRE

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 7
Specialists 11
Facilities
Hospitals 2
Users: Group Health
Employees & dependents 15,502
Total Users 15,502

Service area: New Hampshire: Belknap, Grafton, Hillsborough, Merrimack, Rockingham and Strafford counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 109
Specialists 53
Includes: 1 psychiatrist, 8 psychologists, 38 Ob/Gyns
Facilities
Hospitals* 3
Users: Group Health
Employees & dependents 66,436
Users: Workers Compensation
Single coverage 3,368
Total Users 69,804
Medical Billings
Group Health:
First-half 1995 ..... $9,696,901
1994 ..... $14,623,974
Workers Compensation:
First-half 1995 ..... $26,396
1994 ..... $40,610
Total:
First-half 1995 ..... $9,723,297
1994 ..... $14,664,584

Service area: New Hampshire: Carroll, Cheshire, Hillsborough, Merrimack and Rockingham counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Facilities
Hospitals 3

Service area: New Hampshire: cities of Dublin, Newington and Salem.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 40,000

Service area: New Hampshire.
See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 44
Specialists 474
Includes: 33 psychiatrists, 4 psychologists, 24 Ob/Gyns
Facilities
Hospitals 18

Service area: New Hampshire.
See CorCare consolidated listing under California.

Continued on next page

New Hampshire-New Jersey

Continued from previous page

Harvard Community Health Plan (Harvard Pilgrim Health Care)

3 Allied Drive, Dedham, Mass. 02026; 617-251-1000; fax: 617-251-1888

HMO/POS

Facilities
Hospitals 4
Pharmacies 27
Locations
Primary care 6

Operational date: 1986.
Service area: New Hampshire: parts of Hillsboro, Rockingham and Strafford counties.
See Harvard Community Health Plan consolidated listing under Massachusetts.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 86
Specialists 209
Facilities
Hospitals 7
Pharmacies 218

Service area: New Hampshire: Cheshire, Hillsborough, Merrimack and Rockingham counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthsource New Hampshire

54 Regional Drive, P.O. Box 2041, Concord, N.H. 03302-2041; 603-225-5077; fax: 603-229-2981

HMO

Staff
Practitioners 1,109
Board-certified 78.1%
Specialists 2,272
Includes: 178 psychiatrists, 239 Ob/Gyns
Facilities
Hospitals 61
Pharmacies 1,023
Locations
Administrative 2
Users
Employer/payer groups 3,414
Single coverage 26,836
Family coverage 43,699
Employees & dependents 166,117
Total 166,117
Revenues
First-half 1995 ..... $82,676,137
1994 ..... $138,910,975

Operational date: November 1985.
Federally qualified.
Licensed in: Massachusetts, New Hampshire.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: Massachusetts: Essex, Franklin, Middlesex, Norfolk and Worcester counties; New Hampshire.
Contracts with CMG for mental health/substance abuse in Massachusetts and New Hampshire.
Services: General medical, chiropractic, dental, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating; community rating by class.
Offers self-insured products.
Point-of-service contracts: 5% of members are enrolled.
Officers: Donna Lencki, CEO; Chris Henchey, vp-strategy/business initiatives; Dr. Peter Maher, medical director; Susan Berry, marketing director.
Contact: Carrie Seward; 603-229-2675.

Healthsource Preferred Choice

54 Regional Dr., P.O. Box 2041, Concord N.H. 03302-2041; 603-225-5077; fax: 603-229-2981

PPO

Staff
Practitioners 1,100
Board-certified 78.1%
Specialists 2,252
Includes: 178 psychiatrists, 239 Ob/Gyns
Facilities
Hospitals 61
Pharmacies 1,023
Users: Group Health
Employer/payer groups 30
Employees & dependents 46,159
Users: Workers Compensation
Employer/payer groups 20,000
Single coverage 184,233
Total Users 230,392
Medical Billings
Group Health:
First-half 1995 ..... $71,065,000
1994 ..... $176,037,000
Workers Compensation:
First-half 1995 ..... $6,811,144
1994 ..... $15,294,948
Total:
First-half 1995 ..... $77,876,144
1994 ..... $191,331,948

Operational date: October 1992.
For profit.
Ownership: Healthsource Inc.
Service area: Massachusetts: Essex, Franklin, Middlesex, Norfolk and Worcester counties; New Hampshire. Contracts with CMG for mental health/substance abuse in Massachusetts and New Hampshire.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Donna Lencki, CEO; Chris Henchey, vp-strategy/business initiatives; Dr. Peter Mahar, medical director; Susan Berry, marketing director.
Contact: Carrie Seward, marketing analyst.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 258
Board-certified 96%
Specialists 103
Includes: 26 psychiatrists, 39 psychologists, 52 Ob/Gyns
Facilities
Hospitals 20
Users: Group Health
Employer/payer groups 152
Employees & dependents 85,101

Service area: New Hampshire.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Includes: 9 psychiatrists, 60 psychologists
Facilities
Hospitals 8

Service area: New Hampshire.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Care Inc.

6 Neshaminy Interplex, Suite 205, Trevose, Pa. 19053; 215-639-6208; fax: 215-639-2674

PPO

Staff
Practitioners 4
Board-certified 95%
Specialists 90
Includes: 5 psychiatrists, 15 psychologists, 4 Ob/Gyns
Facilities
Hospitals 1
Users: Group Health
Single coverage 500
Total Users 500

For profit.
Service area: New Hampshire: Buckingham and Stratford counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO and by outside contract.
Officers: Larry W. Driscoll, president; Richard L. Matthew, executive director; H. Newton Spencer, medical director.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 220
Includes: 30 psychiatrists, 95 psychologists
Facilities
Hospitals 7

Service area: New Hampshire.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

PPO

Staff
Practitioners 160
Specialists 372
Facilities
Hospitals 5
Pharmacies 211
Users: Group Health
Employer/payer groups 1,194
Employees & dependents 8,587
Total Users 8,587

Operational date: June 1994.
Service area: New Hampshire: Dover, Manchester, Nashua and Portsmouth.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 11
Specialists 26
Facilities
Hospitals 2

Operational date: 1990.
Service area: New Hampshire: Derry and Portsmouth.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Matthew Thornton Health Plan Inc.*

43 Constitution Drive, Bedford, N.H. 03110-6020; 603-695-1100; fax: 603-695-1158

HMO/POS

Staff
Practitioners 498
Board-certified 82.7%
Specialists 821
Includes: 168 psychiatrists/psychologists, 142 Ob/Gyns
Facilities
Hospitals 45
Pharmacies 247
Locations
Administrative 1
Primary care 23
Users
Employer/payer groups 862
Single coverage 24,635
Family coverage 54,487
Employees & dependents 112,492
Medicare 940
Total 113,432
Revenues
1994** $149,223,981

Operational date: November 1971.
Federally qualified.
Licensed in: Massachusetts, New Hampshire, Vermont.
Model type: Group/IPA.
Not for profit.
Ownership: Dartmouth Hitchcock Medical Center.
Service area: Massachusetts: Essex and Middlesex counties; New Hampshire; western Vermont.
Services: General medical, chiropractic, mental health, vision, prescription. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 9.4% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Dr. James Squires, CEO/president; Everett Page, corporate operating officer; Dr. John Vore, medical director; Mary Lucas Atwood, director-sales/marketing; Barbara Trimble, director-customer service/education.
Contact: 800-352-4600.
** Figures are consolidated, including all HMO/POS plans in this organization. ** Fiscal year ended 6/30/94.*

U.S. Healthcare of New Hampshire Inc.

3 Burlington Woods Drive, Burlington, Mass. 01803-4503; 617-273-5600; fax: 617-238-8999

HMO/POS

Staff
Practitioners 61
Specialists 204
Users
Employees & dependents 8,000
Total 8,000
Revenues
First-half 1995 ..... $6,140,000
1994 ..... $12,130,000

Operational date: July 1991.
Licensed in: New Hampshire.
Service area: New Hampshire: Cheshire, Hillsborough, Merrimack, Rockingham and Strafford counties.
Rating options: Community rating: $153.00 single, $401.40 family.
Point-of-service contracts: 41% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Timothy E. Nolan, president; Dr. Robert J. Roy, Dr. Joel Neuschatz, medical directors.
See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

NEW JERSEY

Access Managed Health Care

58 S. Tyson, Floral Park, N.Y. 11001; 516-354-1703; fax: 516-354-1738

PPO

Specialty: chiropractic
Staff
Practitioners 150
Users: Group Health
Employer/payer groups 89

Service area: New Jersey: Atlantic, Bergen, Burlington, Essex, Gloucester, Hudson, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic and Somerset counties.
See Access Managed Health Care consolidated listing under New York.

Aetna Health Plans of New Jersey Inc.

20 Waterview Blvd., Parsippany, N.J. 07054; 201-334-2200 and Chesterbrook Corporate Center, 955 Chesterbrook Blvd., Suite 200, Wayne, Pa. 19087-5693; 610-251-6423

HMO

Staff
Practitioners 1,937
Specialists 4,033
Includes: 84 psychiatrists, 188 psychologists, 469 Ob/Gyns
Facilities
Hospitals 55
Users
Total 95,653

Operational date: July 1981.
Licensed in: New Jersey.
Model type: IPA.
Service area: Philadelphia metropolitan area including Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Ocean and Salem counties; New York metropolitan area including Bergen, Essex, Hudson, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union and Warren counties.
Contracts with Human Affairs International (HAI) for behavioral health/substance abuse in New Jersey.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Cliff Klima, market vp-northern New Jersey; Anthony Buividas, market vp-southern New Jersey.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Continued on next page

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New Jersey

Continued from previous page

AmeriHealth HMO Inc.

8000 Midlantic Drive, Suite 333,
Mt. Laurel, N.J. 08054; 609-778-6500;
fax: 609-778-6550

HMO

Staff
Practitioners 791
Board-certified 90%
Patients/practitioner 30
Specialists 1,450
Includes: 57 psychiatrists, 81 psychologists, 191 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 1,000
Locations
Administrative 1
Primary care 642
Users
Employer/payer groups 1,630
Single coverage 4,332
Family coverage 5,055
Employees & dependents 21,442
Total 21,442
Revenues
First-half 1995 ..... $15,936,870
1994 ..... $10,147,327

Operational date: January 1992.
Federally qualified.
Licensed in: New Jersey.
Model type: IPA.
For profit.
Ownership: Independence Blue Cross.
Service area: New Jersey: Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Ocean and Salem counties.

Member of HMO-USA in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia, Washington, Wisconsin.

Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $168.20 single, $427.50 family; community rating by class.

Offers self-insured products.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.

Officers: G. Fred DiBona Jr., president; Dr. Richard J. Gilfillan, executive director; Dr. James Sobel, medical director; Eileen Finley, marketing director; Linda Taylor, vp-sales/marketing.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718;
800-233-2478 or 714-727-1353;
fax: 714-727-1319

PPO

Staff*
Practitioners 2,087
Specialists 3,427
Includes: 94 psychiatrists, 2 psychologists, 410 Ob/Gyns
Facilities*
Hospitals** 47
Users: Group Health
Employees & dependents 173,103
Users: Workers Compensation
Single coverage 7,859
Total Users 180,962
Medical Billings
Group Health:
First-half 1995 ..... $25,265,859
1994 ..... $38,103,645
Workers Compensation:
First-half 1995 ..... $61,591
1994 ..... $94,756
Total:
First-half 1995 ..... $25,327,451
1994 ..... $38,198,401

Service area: New Jersey: 21 counties.
Contracts with Premier Preferred Care in New Jersey.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Terms and methodology for the directory of managed care organizations are explained on page 8.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 1,116
Facilities
Hospitals 10

Service area: New Jersey: 21 counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200;
fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 17
Total Users 240,000

Service area: New Jersey.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Northern New Jersey Inc.

Rockaway 80 Corporate Center, 100 Enterprise Drive, Rockaway, N.J. 07866; 201-328-4200; fax: 201-328-7220

HMO/POS

Staff
Practitioners 1,509
Board-certified 76.1%
Patients/practitioner 74
Specialists 2,986
Facilities:
Hospitals 34
Pharmacies 2,029
Users
Employer/payer groups 1,664
Total 143,619
Revenues
First-half 1995 ..... $102,542,000
1994 ..... $153,728,000

Operational date: March 1988.
Licensed in: New Jersey.
NCQA one-year accredited.
Model type: IPA.
Service area: New Jersey: Bergen, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union and Warren counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 80.1% of members are enrolled.
Officers: Dr. Joel Feigin, medical director; Charlie Catalano, market manager; Christy Olsen, provider relations manager; Kurt Weimer, general manager; Jo Ellen Falco, member services manager; Thomas Garvey, assistant vp-network management; Rosie Berger, quality assurance manager.
Contact: Stan Zulewski.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Northern New Jersey Inc.-CoMed

Rockaway 80 Corporate Center, 100 Enterprise Drive, Suite 610, Rockaway, N.J. 07866; 201-328-4200; fax: 201-328-7220

HMO/POS

Staff
Practitioners 2,377
Board-certified 75.5%
Patients/practitioner 24
Specialists 5,047
Facilities
Hospitals 56
Pharmacies 2,029
Users
Employer/payer groups 654
Total 55,990
Revenues
First-half 1995 ..... $50,690,000
1994 ..... $113,949,000

Operational date: August 1978.
Federally qualified.
Licensed in: New Jersey.
NCQA one-year accredited.
Model type: IPA.
Service area: New Jersey.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Point-of-service contracts: 4.3% of members are enrolled.
Officers: Dr. Joel Feigin, medical director; Charlie Catalano, market manager; Kurt Weimer, general manager; Rosie Berger, quality assurance manager; JoEllen Falco, member services manager; Christy Olsen, provider relations manager; Thomas Garvey, assistant vp-network management.
Contact: Stan Zulewski.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of New Jersey Inc.-Southern New Jersey

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700;
fax: 302-477-3708

HMO/POS

Staff
Practitioners 675
Board-certified 74.1%
Patients/practitioner 87
Specialists 1,657
Facilities
Hospitals 28
Pharmacies 633
Users
Employer/payer groups 449
Total 42,409
Revenues
First-half 1995 ..... $30,288,325
1994 ..... $61,227,586

Operational date: December 1985.
Federally qualified.
Licensed in: New Jersey.
NCQA one-year accredited.
Model type: IPA.
Service area: New Jersey: Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Ocean and Salem counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 61.3% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dr. Norman R. Scott, medical director/acting general manager; Diana Wing, provider relations manager; Sandy Brower-Stenger, quality assurance manager; Alicia Morant, customer services manager; Priscilla Naylor, health services manager.
Contact: Diana Wing, 302-477-3717.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO of Delaware Valley

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700;
fax: 302-477-3708

PPO

Staff
Practitioners 705
Board-certified 74.2%
Specialists 1,672
Facilities
Hospitals 33
Pharmacies 3,986
Users: Group Health
Employer/payer groups 202
Employees & dependents 27,289
Total Users 27,289

Operational date: January 1993.
Service area: New Jersey: Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Ocean and Salem counties.
Officers: Dr. Norman R. Scott, interim general manager.
Contact: Diana Wing, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Northern New Jersey

Rockaway 80 Corporate Center, Suite 610, 100 Enterprise Drive, Rockaway, N.J. 07866; 201-328-4200; fax: 201-328-7220

PPO

Staff
Practitioners 1,407
Board-certified 73.8%
Specialists 3,174
Facilities
Hospitals 34
Users: Group Health
Employer/payer groups 295
Employees & dependents 88,528
Total Users 88,528

Operational date: January 1993.
Service area: New Jersey: Bergen, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union and Warren counties.
Officers: Kurt Weimer, general manager; Dr. Joel Feigin, medical director.
Contact: Christy Olsen, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

11400 Commerce Park Drive, Suite 260, Reston, Va. 22091; 703-758-9700;
fax: 703-758-7452

PPO

Staff
Practitioners 355
Board-certified 73.2%
Specialists 862
Includes: 23 psychiatrists, 88 Ob/Gyns
Facilities
Hospitals 31
Pharmacies* 1,279
Users: Group Health
Employer/payer groups 15
Employees & dependents 3,040
Total Users 3,040
Medical Billings**
Group Health:
First-half 1995 ..... $95,827
1994 ..... $8,397
Total:
First-half 1995 ..... $95,827
1994 ..... $8,397

Operational date: August 1994.
Service area: New Jersey: 26 counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

CompSource Inc.

33 Washington St., Newark, N.J. 07102-3194; 201-456-2244; fax: 201-456-2255

PPO

Specialty: workers comp
Staff
Practitioners ..... NA
Board-certified 100%
Facilities
Hospitals 63
Users: Workers Compensation
Single coverage 120,000
Total Users 120,000

Operational date: December 1994.
For profit.
Ownership: Blue Cross & Blue Shield of New Jersey.
Service area: New Jersey.
Services: Workers compensation. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Ilene B. Wachs, president; Dr. John J. Sonzogi Jr., medical director; John P. Oliveira, marketing director.
Contact: John P. Oliveira.

Consumer Health Network

371 Hoes Lane, Suite 1 N.E., Piscataway, N.J. 08854; 908-542-0888; fax: 908-562-9616

PPO

Staff
Practitioners 1,377
Board-certified 96%
Specialists 4,463
Includes: 98 psychiatrists, 216 psychologists, 449 Ob/Gyns
Facilities
Hospitals 96
Users: Group Health
Employer/payer groups 12,000
Single coverage 8,700
Family coverage 448,000
Employees & dependents 968,000
Users: Workers Compensation
Employer/payer groups 23
Single coverage 75,000
Total Users 980,000
Medical Billings
Group Health:
First-half 1995 ..... $115,913,688
1994 ..... $93,611,947
Workers Compensation:
First-half 1995 ..... $18,869,670
1994 ..... $7,046,060
Total:
First-half 1995 ..... $134,783,358
1994 ..... $100,658,008

Operational date: January 1989.
For profit.
Accredited by AAPI.
Service area: New Jersey; New York: Bronx, Brooklyn, Kings, Manhattan, Nassau, Putnam, Queens, Suffolk and Westchester counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, per case; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, percent of revenues, per case, per hour, shared revenues. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by outside contract.
Officers: Nancy C. Romeo, president; Dr. Robert Null, medical director; Leonard Weinman, vp-marketing; Missy Pudimott, director-operations; Erna Rappaport, director-quality management/UR.
Contact: Leonard Weinman.

CorCare

1920 Main St., Irvine, Calif. 92714;
714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 1,512
Specialists 3,852
Includes: 92 psychiatrists, 8 psychologists, 392 Ob/Gyns
Facilities
Hospitals 47

Service area: New Jersey.
See CorCare consolidated listing under California.

First Option Health Plan of New Jersey Inc.

2 Bridge Ave., Red Bark, N.J. 07701;
908-842-5000; fax: 908-842-5404

HMO/POS

Staff
Practitioners 2,540
Board-certified 85%
Patients/practitioner 27
Specialists 6,520
Includes: 111 psychiatrists, 85 psychologists, 853 Ob/Gyns
Facilities
Hospitals 51
Pharmacies 1,900
Locations
Administrative 5
Primary care 2,971
Users
Employer/payer groups 1,500
Single coverage 17,747
Family coverage 25,687
Employees & dependents 3,269
Total 46,703
Revenues
First-half 1995 ..... $38,357,345
1994 ..... $8,267,120

Operational date: July 1994.
Federal qualification pending.
Licensed in: New Jersey.
Model type: Individual Practice Prepayment.
For profit.
Ownership: FOHP Inc.
Service area: New Jersey.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $157.03 single, $447.27 family; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 45% of members are enrolled.
Officers: Sharon Seitzman, president; Dr. Joseph Singer, medical director; Dennis Wilson, vp-marketing; James Vaccaro, COO; Donald Parisi, general counsel/vp-legal affairs.
Contact: Carol Russo, director-public affairs.

Continued on next page

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Flagship Health Systems Inc.

1639 Route 10, Parsippany, N.J. 07054; 800-722-3524; fax: 201-285-4140

HMO

Specialty: dental
Staff
Practitioners 132
Patients/practitioner 90
Specialists 252
Locations
Primary care 138
Users
Employer/payer groups 193
Single coverage 6,697
Family coverage 7,668
Employees & dependents 27,394
Total 27,394
Revenues
First-half 1995 ..... $1,874,420
1994 ..... $3,210,258

Operational date: January 1986.
Licensed in: New Jersey.
Model type: IPA.
For profit.
Ownership: Delta Dental Plan of New Jersey Inc.
Service area: New Jersey.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Officers: Walter van Brunt, president; Fran A. Klump, D.M.D., medical director; Douglas Smyth, marketing director.
Contact: Douglas Smyth.

HIP Health Plan of New Jersey

1 HIP Plaza, North Brunswick, N.J. 08902; 908-937-7600; fax: 908-937-7870

HMO

Staff
Practitioners 601
Board-certified 90%
Patients/practitioner 287
Specialists 2,047
Includes: 249 psychiatrists, 585 psychologists, 246 Ob/Gyns
Facilities
Hospitals 29
Pharmacies 1,855
Locations
Administrative 1
Primary care 17
Users
Employer/payer groups 2,776
Single coverage 25,052
Family coverage 35,455
Employees & dependents 140,843
Medicare 11,246
Total 169,227
Revenues
First-half 1995 ..... $173,856,182
1994 ..... $354,709,000

Operational date: July 1976.
Federally qualified.
Licensed in: New Jersey.
Model type: Group.
Not for profit.
Service area: New Jersey: Atlantic, Bergen, Burlington, Camden, Essex, Gloucester, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Salem, Somerset and Union counties.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $180.44 single, $456.75 family; community rating by class; adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Victoria A. Wicks, president/CEO; Dr. Paul R. Lenz, medical director; Stephen V. Sparer, vp-marketing/sales; Susan H. Kavanagh, senior vp; Louis C. Hanson, vp-finance.

HIP Insurance Company of New Jersey Inc.

1 HIP Plaza, North Brunswick, N.J. 08902; 908-937-7600; fax: 908-937-7870

POS

Staff
Practitioners 601
Board-certified 90%
Patients/practitioner 287
Specialists 2,047
Includes: 249 psychiatrists, 585 psychologists, 246 Ob/Gyns
Facilities
Hospitals 29
Pharmacies 1,855
Locations
Administrative 1
Primary care 17
Users
Employer/payer groups 1,680
Single coverage 270,000
Family coverage 90,000
Employees & dependents 390,000
Medicare 11,246
Total 401,246
Revenues
First-half 1995 ..... $173,856,182
1994 ..... $354,709,000

Operational date: August 1995.
Licensed in: New Jersey.
For profit.
Service area: New Jersey: Atlantic, Bergen, Burlington, Camden, Essex, Gloucester, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Salem, Somerset and Union counties.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Leslie Strassberg, president; Anthony L. Watson, chairman; Victoria A. Wicks, vice chairman; Frederick S. Title, secretary; Marc M. Stein, treasurer.
Contact: Suzanne Esterman, 908-938-7809.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 646
Specialists 1,892
Facilities
Hospitals 33
Pharmacies 1,863

Service area: New Jersey: 21 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Intergroup Services Corp.

101 Lindenwood Drive, Suite 150, Malvern, Pa. 19355; 800-537-9389; fax: 610-647-5383

PPO

Staff
Practitioners 1,060
Board-certified 85%
Specialists 4,192
Includes: 156 psychiatrists, 163 psychologists, 379 Ob/Gyns
Facilities
Hospitals 45
Users: Group Health
Employer/payer groups 1,680
Single & family coverage 270,000
Total Users 390,000

Service area: New Jersey: Atlantic, Bergen, Burlington, Camden, Cumberland, Essex, Gloucester, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Salem, Somerset and Union counties.
See Intergroup Services Corp. consolidated listing under Pennsylvania.

Medical Diagnostic Management Inc.*

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: Outpatient laboratory and radiology
Staff
Specialists 639
Users: Group Health
Employer/payer groups 110
Single coverage 29,000
Family coverage 52,800
Employees & dependents 161,000
Total Users 161,000
Medical Billings
First-half 1995 ..... $55,779
1994 ..... $1,210,000

Operational date: November 1992.
For profit.
Service area: Connecticut, Massachusetts, New Jersey, New York, Ohio, Pennsylvania.
Services: Outpatient laboratory and radiology. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers; charges flat fee by percent of savings.
UR: Retrospective review. UR provided by outside contract.
Officers: Philip Loughnane, president; Rick Pumill, medical director; Jeff Hall, marketing director; Jo-Carol Leonard, provider relations director; Bob Gold, general counsel; Curt Smith, director-information systems.
Contact: John N. Schmidt.
** Figures are consolidated, including all PPO plans in this organization.*

Medical Diagnostic Management Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: Outpatient laboratory and radiology
Staff
Specialists 160

Service area: New Jersey.
See Medical Diagnostic Management Inc. consolidated listing under New Jersey.

MediChoice Network Inc.

1240 Sussex Turnpike, Randolph, N.J. 07869; 201-895-2244; fax: 201-895-2979

PPO

Staff
Practitioners 1,933
Board-certified 85%
Specialists 6,000
Includes: 681 Ob/Gyns
Facilities
Hospitals 44
Users: Group Health
Employer/payer groups 2,500
Employees & dependents 355,000
Total Users 355,000
Medical Billings
Group Health:
First-half 1995 ..... $32,000,000
1994 ..... $42,000,000

Operational date: July 1993.
For profit.
Service area: New Jersey; New York: Bronx, Dutchess, Greene, Kings, Nassau, Orange, Rockland and Westchester counties.
Contracts with Provider Networks of America nationwide.
Services: General medical, chiropractic. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Judy Luray Allen, president; Richard Heyman, vp/marketing director; Dr. Gary R. Weine, medical director; B. Marc Allen, CEO.
Contact: Betsy G. Stein, coordinator-marketing/communications.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,660
Facilities
Hospitals 61

Service area: New Jersey.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 55
Specialists 354
Facilities
Hospitals 53
Users: Workers Compensation
Employer/payer groups 4,000

Service area: New Jersey: 22 counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of New Jersey Inc.

1 Penn Plaza, Suite 4400, New York, N.Y. 10119; 212-643-4014; fax: 212-594-1524

HMO

Staff
Practitioners 1,596
Board-certified 96%
Specialists 3,780
Includes: 39 psychiatrists, 63 psychologists, 388 Ob/Gyns
Facilities
Hospitals 45
Pharmacies 1,069
Locations
Administrative 1
Users
Total 22,721

Operational date: August 1987.
Licensed in: New Jersey.
Service area: New Jersey.
Rating options: Community rating: $180.66 single, $487.77 family.
Officers: Jim Kerr, executive director; Dr. Robert Refowitz, medical director; Tim Kelly, marketing director.
Contact: Tim Kelly, 201-606-5325.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Northern New Jersey

1 Penn Plaza, New York, N.Y. 10119; 516-348-4286; fax: 516-348-4299

POS

Staff
Practitioners 1,586
Board-certified 84%
Specialists 4,518
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 484 Ob/Gyns
Facilities
Hospitals 51
Pharmacies 675
Locations
Administrative 1
Users
Total 23,020

Operational date: August 1987.
Service area: New Jersey: Bergen, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Union and Warren counties.
Officers: James Kerr, executive director; Dr. Robert Refowitz, medical director; Tim Kelly, marketing director.
Contact: Tim Kelly, 201-606-5325.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Northern New Jersey

1 Penn Plaza, Suite 4400, New York, N.Y. 10119; 516-348-4286; fax: 516-348-4286

PPO

Staff
Practitioners 1,397
Specialists 3,715
Includes: 33 psychiatrists, 395 Ob/Gyns
Facilities
Hospitals 47
Pharmacies 781

Operational date: 1990.
Service area: New Jersey: Bergen, Essex, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Union and Warren counties.
Compensation: Negotiates hospital charges by per diem.
Officers: James Kerr, executive director; Dr. Robert Refowitz, medical director; Tim Kelly, marketing director.
Contact: Tim Kelly, 201-606-5325.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,884
Board-certified 97%
Specialists 754
Includes: 188 psychiatrists, 283 psychologists, 377 Ob/Gyns
Facilities
Hospitals 122
Users: Group Health
Employer/payer groups 1,411
Employees & dependents 664,013
Users: Workers Compensation
Employer/payer groups 177
Single coverage 28,263

Service area: New Jersey.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 351
Specialists ..... NA
Includes: 1 psychiatrist, 229 psychologists
Facilities
Hospitals 89

Service area: New Jersey.
See National Preferred Provider Network Inc. consolidated listing under New York.

Oxford Health Plans Inc.

399 Thornall St., Edison, N.J. 08837; 908-632-9494; fax: 908-205-4110

HMO/POS

Staff
Practitioners 1,616
Board-certified 93%
Specialists 4,191
Includes: 72 psychiatrists, 289 psychologists, 504 Ob/Gyns
Facilities
Hospitals 52
Pharmacies 1,839
Locations
Administrative 1
Primary care 1,963
Users
Employer/payer groups 1,014
Single coverage 30,662
Family coverage 26,829
Employees & dependents 116,033
Medicare 3,300
Total 118,700
Revenues
First-half 1995 ..... $106,495,230
1994 ..... $127,053,962

Operational date: June 1986.
Service area: New Jersey.
Point-of-service contracts: 71% of members are enrolled.
See Oxford Health Plans Inc. consolidated listing under Connecticut.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 1,056
Specialists 2,848
Includes: 121 psychiatrists, 34 psychologists, 345 Ob/Gyns
Facilities
Hospitals 26

Operational date: 1994.
Service area: New Jersey: Atlantic, Bergen, Burlington, Camden, Cape May, Cumberland, Essex, Gloucester, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Union and Warren counties.
Contracts with Intergroup Services Corp. in New Jersey and Pennsylvania.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
See Physician Managed Networks consolidated listing under California.

Preferred Health Strategies Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-732-7892; fax: 201-487-1116

PPO

Staff
Practitioners 1,756
Board-certified 91%
Patients/practitioner 40
Specialists 7,250
Includes: 135 psychiatrists, 23 psychologists, 639 Ob/Gyns

Continued on next page

New Jersey-New Mexico

Continued from previous page

Facilities
Hospitals 40
Users: Group Health
Employer/payer groups 216
Single coverage 30,000
Family coverage 35,000
Employees & dependents 120,000
Total Users 120,000
Medical Billings
First-half 1995 ..... $25,824,534
1994 ..... $43,000,000

Operational date: November 1991.
For profit.
Ownership: Medical Diagnostic Management Inc.
Service area: New Jersey.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding outpatient service predetermination. UR provided by outside contract.
Officers: Philip Loughnane, president; Rick Pumill, medical director; Jeff Hall, marketing director; Jo-Carol Leonard, provider relations director; Curt Smith, director-information systems; Bob Gold, general counsel.
Contact: John N. Schmidt.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 507
Includes: 25 psychiatrists, 256 psychologists
Facilities
Hospitals 24

Service area: New Jersey.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Premier Preferred Care Inc.

510 Thornall St., Suite 380, Edison, N.J., 08837-2204; 908-205-0100; fax: 908-205-0111

PPO

Staff
Practitioners 2,673
Board-certified 85%
Facilities
Hospitals 82
Users: Group Health
Employer/payer groups 344

Operational date: May 1993.
For profit.
Service area: New Jersey; New York: Bronx, Brooklyn, Dutchess, Manhattan, Nassau, Orange, Putnam, Queens, Rockland, Staten Island, Suffolk and Westchester counties.
Contracts with Beech Street, CAPP Care, and ProAmerica Managed Care for all services.
Services: General medical. Services available unbundled. Employees can select non-PPO providers.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Preadmission review, precertification, second surgical opinion, case management. UR provided by outside contract.
Officers: Jack O'Brien, vp-marketing/sales; Sue Christofferson, vp-operations/network development.
Contact: Jack O'Brien.

Private Healthcare Systems

330 Madison Ave., 26th Floor, New York, N.Y. 10017; 212-983-5160; fax: 212-983-7128

PPO

Staff
Practitioners 2,648
Specialists 3,287
Facilities
Hospitals 49
Pharmacies 1,829
Users: Group Health
Employer/payer groups 11,193
Employees & dependents 216,569
Total Users 216,569

Operational date: September 1992.
Service area: New Jersey: Atlantic City, Bergen, Camden, Hunterdon, Jersey City, Middlesex, Monmouth, Newark, Ocean, Passaic, Somerset, Trenton and Vineland.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,488
Specialists 3,613
Facilities
Hospitals 47

Operational date: 1990.
Service area: New Jersey.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Prudential Insurance Co. of America*

56 N. Livingston Ave., Roseland, N.J. 07068; 201-716-8475; fax: 201-716-8980

HMO

Staff
Practitioners 20,921
Specialists 55,507
Facilities
Hospitals 894
Pharmacies 10,687
Locations
Administrative 44
Primary care 16,373
Users
Employer/payer groups 11,245
Single coverage 468,612
Family coverage 435,612
Employees & dependents 1,634,894
Total 1,902,467

For profit.
Service area: Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Maryland, Massachusetts, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, Tennessee, Texas and Virginia.
** Figures are consolidated, including all HMO plans in this organization.*

Prudential Insurance Co. of America*

56 N. Livingston Ave., Roseland, N.J. 07068; 201-716-8475; fax: 201-716-8980

POS

Staff
Practitioners 27,658
Specialists 62,964
Facilities
Hospitals 1,045
Pharmacies 10,686
Locations
Administrative 114
Primary care 19,441
Users
Employer/payer groups 12,133
Single coverage 417,198
Family coverage 456,157
Employees & dependents 1,989,338
Total 2,024,505

For profit.
Service area: Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Maryland, Massachusetts, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, Tennessee, Texas and Virginia.
** Figures are consolidated, including all POS plans in this organization.*

Prudential Insurance Co. of America*

56 N. Livingston Ave., Roseland, N.J. 07068; 201-716-8475; fax: 201-716-8980

PPO

Staff
Practitioners 30,872
Specialists 70,394
Facilities
Hospitals 1,302
Pharmacies 6,166
Users: Group Health
Employer/payer groups 1,034
Single coverage 27,090
Family coverage 89,772
Employees & dependents 190,508
Total Users 190,508

For profit.
Service area: Arkansas, California, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Maryland, Massachusetts, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas and Virginia.
** Figures are consolidated, including all PPO plans in this organization.*

QualCare Preferred Providers

242 Old New Brunswick Road, Piscataway, N.J. 08854; 908-562-0833; fax: 908-562-2833

PPO

Staff
Practitioners 1,366
Board-certified 75%
Specialists ..... NA
Includes: 36 psychiatrists, 340 Ob/Gyns
Facilities
Hospitals 42
Pharmacies 1,200
Total Users 27,297

Operational date: 1991.
Not for profit.
Ownership: Preferred Providers of New Jersey dba QualCare.
Service area: New Jersey.
Contracts with Chiro Managed Care Network for chiropractic care in New Jersey.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, case rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Annette Catino, president; Dr. Edward Rubin, medical director; Concetta G. Klucsik, marketing director; Kathy Bonnici, director-provider relations; Vivian Fishman, director-client services; Marcella McDonald, director-utilization management/precertification.

QuickComp-HIP PRO Inc.

2040 Sixth Ave., Suite B, Neptune, N.J. 07753; 908-776-6767; fax: 908-776-5168

PPO

Staff
Practitioners ..... NA
Board-certified 90%
Specialists ..... NA
Includes: 30 psychiatrists, 26 psychologists
Users: Workers Compensation
Employer/payer groups 140
Single coverage 150,000
Medical Billings
Workers Compensation:
1994 ..... $13,000,000

Operational date: 1991.
For profit.
Ownership: HIP Holding Co.
Service area: New Jersey.
Services: General medical, chiropractic, dental, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Sally Hennessey, president; Dr. Steven Crawford, medical director; Jeanette Leff, marketing director.

U.S. Healthcare/Health Maintenance Organization of New Jersey Inc.

55 Lane Road, Fairfield, N.J. 07004-1098; 201-575-5600; fax: 201-244-3990

HMO/POS

Staff
Practitioners 1,777
Specialists 6,244
Users
Employees & dependents 459,000
Medicare 10,000
Total 498,000
Revenues
First-half 1995 ..... $419,344,000
1994 ..... $800,490,000

Operational date: February 1983.
Licensed in: New Jersey.
NCQA fully accredited.
Service area: New Jersey.
Rating options: Community rating: $176.40 single, $460.80 family.
Point-of-service contracts: 11% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Michael J. Cardillo, president; Dr. Howard D. Arkans, Dr. Zachary Finkelberg, Dr. Andrew P. Schuyler, Dr. Donald H. Wernsing, medical directors.
See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

USLIFE CARE

3600 Route 66, P.O. Box 1580, Neptune, N.J. 07754-1580; 908-922-7000; fax: 908-922-7282

PPO

Service area: Contracts with Alliance PPO in District of Columbia, Maryland and Virginia; MagnaCare in New Jersey and New York; Maricopa Foundation in Arizona; Medical Network in Maine; Mountain Medical Affiliates in Colorado; Private Healthcare Systems Inc. in Georgia, Illinois, Ohio and Texas.
Officers: Christopher Ruisi, vice chairman/chief administrative officer; David Dunn, executive vp; Hugh Bailey, executive vp-marketing.
Contact: Karen Crines, 908-922-7139.

NEW MEXICO

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 280
Specialists 735
Facilities
Hospitals 15
Users: Group Health
Employees & dependents 485,688
Total Users 485,688

Service area: New Mexico: Bernalillo, Curry, Dona Ana, Guadalupe, Lea, Lincoln, McKinley, Quay, Rio Arriba, Roosevelt, Sandoval, Santa Fe, Socorro, Taos, Torrance and Valencia counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 557
Specialists 909
Includes: 28 psychiatrists, 14 psychologists, 155 Ob/Gyns
Facilities
Hospitals* 22
Users: Group Health
Employees & dependents 66,944
Users: Workers Compensation
Single coverage 2,245
Total Users 69,189
Medical Billings
Group Health:
First-half 1995 ..... $9,771,048
1994 ..... $14,735,795
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $9,788,645
1994 ..... $14,762,869

Service area: New Mexico: 21 counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 42
Facilities
Hospitals 11

Service area: New Mexico: Bernalillo, Curry, Eddy, Lea, Lincoln, Quay, Rio Arriba, Roosevelt, Sandoval, Socorro and Valencia counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 1
Total Users 250,000

Service area: New Mexico.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO Albuquerque

First Security Bank Building East, 5301 Central N.E., Suite 500, Albuquerque, N.M. 87110; 505-262-3801; fax: 505-262-3806

PPO

Staff
Practitioners 396
Board-certified 81%
Specialists 996
Facilities
Hospitals 15
Pharmacies 59
Users: Group Health
Employer/payer groups 111
Employees & dependents 3,643
Total Users 3,643

Operational date: June 1988.
Service area: New Mexico: Bernalillo, Dona Ana, Los Alamos, Rio Arriba, San Juan, San Miguel, Sandoval, Santa Fe, Socorro, Taos, Torrance and Valencia counties.
Officers: Dr. John Lucas, general manager; Dr. Michael Coyle, medical director.
Contact: Christy Olsen, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

3636 N. Central Ave., Suite 950, Phoenix, Ariz. 85012; 602-263-1982; fax: 602-277-8260

PPO

Staff
Practitioners 17
Board-certified 47.1%
Specialists 106
Includes: 9 psychiatrists, 6 Ob/Gyns
Facilities
Hospitals 9
Pharmacies* 148
Users: Group Health
Employer/payer groups 61
Employees & dependents 9,365
Users: Workers Compensation
Employer/payer groups 8
Medical Billings**
Group Health:
First-half 1995 ..... $333,887
1994 ..... $286,127
Workers Compensation:
First-half 1995 ..... $1,861
1994 ..... $38,193
Total:
First-half 1995 ..... $335,748
1994 ..... $324,321

Operational date: January 1992.
Service area: New Mexico: Bernalillo, Cibola, Dona Ana, Los Alamos, Roosevelt, San Miguel, Sandoval, Santa Fe, Socorro, Torrance and Valencia counties.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

Continued on next page

Continued from previous page

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 290
Specialists 744
Includes: 26 psychiatrists, 22 psychologists, 61 Ob/Gyns
Facilities
Hospitals 23

Service area: New Mexico.
See CorCare consolidated listing under California.

Health Management Network

500 S. Main St., First National Bank Tower, Suite 318, Las Cruces, N.M. 88001; 602-921-8944; fax: 602-894-5230

PPO

Staff
Practitioners 325
Board-certified 90%
Patients/practitioner 31
Specialists 854
Facilities
Hospitals 4
Users: Group Health
Employer/payer groups 29
Single coverage 2,950
Family coverage 2,775
Employees & dependents 10,200
Users: Workers Compensation
Employer/payer groups 2
Single coverage 1,500
Total Users 10,200

Operational date: October 1990.
Service area: New Mexico.
Officers: James D. Dyer, president; Gina Martin, executive director; Dr. Catherine Condon, medical director; Mark Dyer, marketing director.
Contact: Mark Dyer.
See Health Management Associates consolidated listing under Arizona.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 284
Specialists 551
Facilities
Hospitals 17
Pharmacies 236

Service area: New Mexico: 21 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Lovelace Health Systems Inc.

5400 Gibson Blvd. S.E., Albuquerque, N.M. 87108; 505-262-7000; fax: 505-262-7729

HMO/POS

Staff
Practitioners 203
Specialists 727
Includes: 46 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 214
Users
Medicare 10,838
Total 131,976
Revenues
First-half 1995 ..... $104,833,000
1994 ..... $224,055,000

Operational date: January 1973.
Federally qualified.
Service area: New Mexico: Bernalillo, Los Alamos, Mora, Rio Arriba, San Miguel, Sandoval, Santa Fe, Taos, Torrance and Valencia counties.
Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 3.8% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Rick Doxtater, CFO; Michael J. Mayer, executive director/vp-managed care; Dr. John Lucas, general manager; Dr. Michael Coyle, medical director; Duane Russell, provider relations director; Lorita Scott, member services director; Michael Shainline, quality assurance manager.
Contact: Maggie Anaya, 505-262-3738.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

MetraHealth POS Plan-Albuquerque

1125 17th St., Denver, Colo. 80204; 303-294-4901; fax: 303-294-4965

POS

Staff
Practitioners 78
Board-certified 89%
Specialists 547
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 31 Ob/Gyns
Facilities
Hospitals 3
Pharmacies 50
Locations
Administrative 1
Users
Total 4,860

Operational date: 1990.
Service area: New Mexico: Bernalillo and Sandoval counties.
Officers: Terry Nimnicht, executive director; Dr. Robert Bogin, medical director; Donna Rigg, marketing director.
Contact: Debrah J. Jensen, 303-754-5404.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Albuquerque

1125 17th St., Denver, Colo. 80202; 303-294-4901; fax: 303-294-4965

PPO

Staff
Practitioners 83
Specialists 274
Includes: 2 psychiatrists, 31 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 50
Total Users 4,305

Operational date: 1991.
Service area: New Mexico: Bernalillo and Sandoval counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Terry Nimnicht, executive director; Dr. Robert Bogin, medical director; Donna Rigg, marketing director.
Contact: Donna Rigg, 303-294-4987.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 420
Board-certified 84%
Specialists 168
Includes: 42 psychiatrists, 63 psychologists, 84 Ob/Gyns
Facilities
Hospitals 28
Users: Group Health
Employer/payer groups 247
Employees & dependents 146,166

Service area: New Mexico.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 62
Specialists ..... NA
Includes: 40 psychiatrists, 19 psychologists, 72 Ob/Gyns
Facilities
Hospitals 12

Service area: New Mexico.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 91
Includes: 6 psychiatrists, 57 psychologists
Facilities
Hospitals 4

Service area: New Mexico.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

2525 E. Camelback Road, Suite 755, Phoenix, Ariz. 85016; 602-553-7444; fax: 602-553-7447

PPO

Staff
Practitioners 148
Specialists 139
Facilities
Hospitals 11
Pharmacies 253
Users: Group Health
Employer/payer groups 293
Employees & dependents 10,376
Total Users 10,376

Operational date: July 1994.
Service area: New Mexico: Albuquerque and Las Cruces.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 122
Specialists 145
Facilities
Hospitals 12

Operational date: 1989.
Service area: New Mexico: Albuquerque.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

NEW YORK

Access Managed Health Care*

58 S. Tyson, Floral Park, N.Y. 11001; 516-354-1703; fax: 516-354-1738

PPO

Specialty: chiropractic
Staff
Practitioners 600
Users: Group Health
Employer/payer groups 250

Operational date: December 1993.
For profit.
Service area: Connecticut: Fairfield, Hartford, New Haven and New London counties; Delaware: New Castle County; Florida: Hillsborough and Orlando counties; New Jersey; New York.
Services: Chiropractic. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers; charges flat fee per employee, by percent of savings, by flat fee.
UR: Retrospective review, case management, concurrent treatment review, patient satisfaction review. UR provided by the PPO.
Officers: John Rupolo, D.C., president; Jeffrey Weber, D.C., executive director; Gil Allen, D.C., clinical director; Helen Rendell-Baker, marketing director.
** Figures are consolidated, including all PPO plans in this organization.*

Access Managed Health Care

58 S. Tyson, Floral Park, N.Y. 11001; 516-354-1703; fax: 516-354-1738

PPO

Specialty: chiropractic
Staff
Practitioners 400
Users: Group Health
Employer/payer groups 157

Operational date: December 1993.
For profit.
Service area: New York: 29 downstate and Hudson Valley counties.
See Access Managed Health Care consolidated listing under New York.

Aetna Health Plans of New York Inc.

2700 Westchester Ave., Suite 102, Purchase, N.Y. 10577-2554; 914-251-0600

HMO

Staff
Practitioners 2,668
Specialists 5,198
Includes: 123 psychiatrists, 72 psychologists, 741 Ob/Gyns
Facilities
Hospitals 67
Users
Total 53,330

Operational date: October 1986.
Licensed in: New York.
Model type: IPA.
For profit.
Service area: New York: Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester counties.
Contracts with Human Affairs International (HAI) for behavioral health/substance abuse.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Cliff Klima, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 2,112
Specialists 3,290
Includes: 212 psychiatrists, 5 psychologists, 441 Ob/Gyns
Facilities*
Hospitals** 45
Users: Group Health
Employees & dependents 163,165
Users: Workers Compensation
Single coverage 12,349
Total Users 175,514
Medical Billings
Group Health:
First-half 1995 ..... $23,815,324
1994 ..... $35,916,080
Workers Compensation:
First-half 1995 ..... $96,786
1994 ..... $148,902
Total:
First-half 1995 ..... $23,912,110
1994 ..... $36,064,982

Service area: New York: Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester counties.
Contracts with Premier Preferred Care in New York.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Blue Choice

150 E. Main St., Rochester, N.Y. 14647; 454-1700 ext. 4891; fax: 716-4557

HMO/POS

Staff
Practitioners 787
Board-certified 73%
Patients/practitioner 635
Specialists 1,430
Includes: 122 psychiatrists, 158 psychologists, 141 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 190
Locations
Administrative 1
Primary care 4
Users
Employer/payer groups 6,505
Single coverage 113,129
Family coverage 114,969
Employees & dependents 495,219
Medicare 20,966
Total 516,185
Revenues
First-half 1995 ..... $349,308,437
1994 ..... $649,732,150

Operational date: January 1985.
Licensed in: New York.
NCQA provisionally accredited.
Model type: IPA/Staff.
Not for profit.
Ownership: Blue Cross of the Rochester Area.
Service area: New York: Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming and Yates county.
Services: General medical, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $139.41 single, $369.43 family.
Point-of-service contracts: 3.25% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Howard Berman, president/CEO; Morris Levene, acting vp; Richard Dent, medical director; Steven Kousouris, marketing director; Zeke Duda, senior vp/CFO.

CHP of New York

195 Broadway, 8th Floor, New York, N.Y. 10007; 212-618-4200; fax: 212-618-4210

PPO

Staff
Practitioners 1,768
Board-certified 80.2%
Specialists 3,997
Facilities
Hospitals 57
Pharmacies 3,993
Users: Group Health
Employer/payer groups 311
Employees & dependents 45,954
Total Users 45,954

Operational date: January 1993.
Service area: New York: Bronx, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties.
Officers: Kurt Weimer, general manager; Tom Garvey, executive director; Dr. Johathan S. Kaplan, medical director; Scott Richardson, provider relations director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 7,712
Facilities
Hospitals 69

Service area: New York: Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 55
Total Users 300,000

Service area: New York.
See Chiro Health America consolidated listing under Wisconsin.

Continued on next page

Services or types of coverage provided directly by the HMO/POS or PPO include general medical, chiropractic, dental, mental health, vision, workers compensation and others when reported.

New York

Continued from previous page

ChubbHealth

380 Madison Ave., 20th floor, New York, N.Y. 10017; 212-880-5400; fax: 212-880-5454

HMO/POS

Staff	
Practitioners	3,500
Board-certified	95%
Patients/practitioner	10
Specialists	8,000
Includes: 250 psychiatrists, 550 psychologists, 1,500 Ob/Gyns	
Facilities	
Hospitals	68
Pharmacies	4,009
Locations	
Administrative	2
Primary care	3,500
Users	
Employer/payer groups	3,000
Single coverage	16,000
Family coverage	6,800
Employees & dependents	30,000
Total	30,000

Operational date: April 1994.
Licensed in: New Jersey, New York.
Model type: IPA.
For profit.
Ownership: Chubb LifeAmerica, Healthsource Inc.
Service area: New York: Bronx, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties; New Jersey: Bergen, Essex, Hudson, Hunterdown, Mercer, Middlesex, Monmouth, Passaic, Somerset, Sussex, Union and Warren counties.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $600 option (N.Y.); community rating by class (N.J.).
Point-of-service contracts: 90% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Dr. Keith Collins, president; Dr. Michael Dean, medical director; Glenn Hilsinger, marketing director; Cathy Neiman, network development.
Contact: Barbara Kymer, 201-631-2046.

CIGNA HealthCare of New York Inc.

195 Broadway, Eighth Floor, New York, N.Y. 10007; 212-618-4200; fax: 212-618-4258

HMO/POS

Staff	
Practitioners	1,624
Board-certified	81.3%
Patients/practitioner	72
Specialists	2,878
Facilities	
Hospitals	52
Pharmacies	2,908
Users	
Employer/payer groups	2,367
Total	116,362
Revenues	
First-half 1995	$92,600,000
1994	$155,283,000

Operational date: April 1985.
Federally qualified.
Licensed in: New York.
NCQA one-year accredited.
Model type: IPA.
Service area: New York: Bronx, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 61.4% of members are enrolled.
Officers: Dr. Jonathan Kaplan, medical director; Ken O'Keeffe, assistant vp-marketing; Kurt Weimer, general manager; Scott Richardson, provider relations director; Cynthia Freundlich, quality assurance manager; Jo Ellen Falco, member services manager.
Contact: Marcie Bialkin, 212-618-4287.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Central New York

430 S. Warren St., Suite 601, Syracuse, N.Y. 13202; 315-477-6150; fax: 315-477-6180

PPO

Staff	
Practitioners	202
Board-certified	92.4%
Specialists	397
Facilities	
Hospitals	6
Pharmacies	3,887
Users: Group Health	
Employer/payer groups	15
Employees & dependents	1,412
Total Users	1,412

Operational date: January 1994.
Service area: New York: Cayuga, Madison, Onondaga and Oswego counties.
Officers: Kurt Weimer, general manager; Tom Garvey, executive director; Dr. James Lawless, medical director.
See CIGNA HealthCare PPO Company consolidated listing under Connecticut.

Community Blue/ Choice Blue

1901 Main St., Buffalo, N.Y. 14240; 716-884-2800; fax: 716-887-8993

HMO/POS

Staff	
Practitioners	873
Board-certified	70%
Patients/practitioner	235
Specialists	957
Facilities	
Hospitals	36
Pharmacies	369
Locations	
Administrative	5
Users	
Employer/payer groups	3,244
Single coverage	42,667
Family coverage	47,583
Employees & dependents	201,903
Medicare	7,264
Total	209,167
Revenues	
First-half 1995	$112,260,454
1994	$236,036,659

Operational date: November 1994.
Licensed in: New York.
NCQA fully accredited.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Western New York.
Service area: New York: Allegany, Cattaraugus, Chatauqua, Erie, Genesee, Niagara, Orleans and Wyoming counties. Member of HMO-USA Nationwide.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating: $92.54 single, $248.92 family.
Point-of-service contracts: 1.83% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Donald Niles, president; Constance Otteni, executive director; Dr. Franklyn Campagna, medical director; Edwin Meyer, marketing director.

Community Health Plan*

1 CHP Plaza, Latham, New York 12110; 518-783-1864; fax: 518-785-1109

HMO/POS

Staff	
Practitioners	1,529
Board-certified	85%
Specialists	2,682
Includes: 95 psychiatrists, 113 psychologists, 332 Ob/Gyns	
Facilities	
Hospitals	56
Pharmacies	939
Locations	
Administrative	7
Primary care	1,569
Users	
Employer/payer groups	9,932
Single coverage	70,539
Family coverage	91,028
Employees & dependents	347,685
Medicare	12,570
Total	372,027
Revenues	
First-half 1995	$244,404,684
1994	$461,284,450

Operational date: January 1977.
Federally qualified.
Licensed in: Massachusetts, New York, Vermont.
NCQA one-year accreditation.
Model type: Staff/Network.
Not for profit.
Service area: Massachusetts; New York; Vermont. Member of The HMO Group.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled.
Rating options: Community rating.
Offers self-insured products.
Point-of-service contracts: 20% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: John Baackes, president/CEO; Dr. Bruce Nash, medical director; Maureen West, vp-marketing; Warren Paley, chairman; Zelda Geyer-Sylvia, vp/COO; Carole Cusack, treasurer/CFO.
Contact: Monique Hilton Jacobs.
** Figures are consolidated, including all HMO/POS plans in this organization.*

Community Health Plan

1 CHP Plaza, Latham, New York 12110; 518-783-1864; fax: 518-785-1109

HMO/POS

Staff	
Practitioners	840
Specialists	1,645
Includes: 47 psychiatrists, 89 psychologists, 177 Ob/Gyns	
Facilities	
Hospitals	33
Pharmacies	605
Locations	
Administrative	5
Primary care	857
Users	
Employer/payer groups	4,933
Single coverage	43,606
Family coverage	64,616
Employees & dependents	215,210
Medicare	9,041
Total	233,170
Revenues	
First-half 1995	$154,005,115
1994	$293,525,700

Operational date: January 1977.
Service area: New York: 28 counties in the Capital, Hudson Valley, North Country, Central and Southern Tier regions.
See Community Health Plan consolidated listing under New York.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff	
Practitioners	1,464
Specialists	3,594
Includes: 213 psychiatrists, 21 psychologists, 367 Ob/Gyns	
Facilities	
Hospitals	45

Service area: New York.
See CorCare consolidated listing under California.

GHI

441 Ninth Ave., New York, N.Y. 10001-1681; 212-615-0808; fax: 212-563-8553

PPO

Staff	
Practitioners	6,616
Board-certified	75%
Specialists	16,013
Includes: 979 psychiatrists, 3,242 psychologists, 1,315 Ob/Gyns	
Facilities	
Hospitals	234
Pharmacies	3,800
Users: Group Health	
Employer/payer groups	24,800
Single coverage	279,905
Family coverage	476,594
Employees & dependents	1,705,000
Total Users	1,705,000
Medical Billings	
Group Health:	
First-half 1995	$593,292,000
1994	$1,085,616,000
Total:	
First-half 1995	$593,292,000
1994	$1,085,616,000

Operational date: 1937.
Not for profit.
Service area: New York.
Contracts with Davis Vision Inc. for vision nationwide; Medco Containment Services for prescription nationwide; Value Health for mental health nationwide.
Services: General medical, chiropractic, dental, mental health vision, prescription, substance abuse, durable medical equipment, home health care. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers; charges flat fee per employee, by percent of services by doctors/hospitals.
UR: Standard procedures. UR provided by the PPO and outside contract.
Officers: Frank J. Branchini, president; Dr. Jon Marsicano, medical director; Steven Kessler, senior vp.

Health Insurance Plan of Greater New York

7 W. 34th St., New York, N.Y. 10001; 212-630-5000; fax: 212-630-5106

HMO/POS

Staff	
Practitioners	643
Board-certified	74%
Patients/practitioner	1,153
Specialists	1,094
Includes: 24 psychiatrists, 37 psychologists, 132 Ob/Gyns	
Facilities	
Hospitals	21
Pharmacies	1,800
Locations	
Administrative	1
Primary care	51
Users	
Employer/payer groups	14,440
Single coverage	295,622
Family coverage	188,345
Employees & dependents	876,221
Medicare	76,517
Total	876,221
Revenues	
First-half 1995	$759,874,000
1994	$1,372,800,000

Operational date: 1947.
Licensed in: New Jersey, New York.
Model type: Group.
Not for profit.
Service area: New York: Bronx, Brooklyn, Manhattan, Nassau, Orange, Queens, Rockland, Staten Island, Suffolk and Westchester counties.
Services: General medical, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: HMO community rating: $155.12 single, $380.05 family; POS community rating: $180.66 single, $442.61 family.
Point-of-service contracts: 2% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Anthony L. Watson, president/CEO; Leslie Strassberg, senior vp-marketing; J. Michael Hogan, senior vp-medical; Eileen Winterble, senior vp-finance; John Grywalski, vp-operations.
Contact: Doug Davoren, 212-630-8638.

Health Plus/Blue Shield of Northeastern New York

187 Wolf Road, Albany, N.Y. 12205; 518-453-5700; fax: 518-453-5372

HMO/POS

Staff	
Practitioners	464
Board-certified	68%
Patients/practitioner	6.92
Specialists	1,508
Includes: 21 psychiatrists, 91 psychologists, 139 Ob/Gyns	
Facilities	
Hospitals	20
Pharmacies	305
Locations	
Administrative	1
Users	
Employer/payer groups	237
Single coverage	527
Family coverage	312
Employees & dependents	1,471
Medicare	67
Total	1,538
Revenues	
First-half 1995	$619,824

Operational date: January 1995.
Licensed in: New York.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Western New York.
Service area: New York: Albany, Clinton, Columbia, Essex, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Warren and Washington counties. Member of Blue Cross & Blue Shield, HMO-USA and Out of Area program.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating.
Point-of-service contracts: 47% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Donald W. Niles, acting president; Kevin N. Hill, vp/COO; Dr. Robert Riehle, medical director; Leslie M. Baker, director-sales & marketing.
Contact: Ethel Graber, manager-group sales & services, 518-453-5753.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff	
Practitioners	1,589
Specialists	4,286
Facilities	
Hospitals	35
Pharmacies	3,942

Service area: New York: Albany, Erie, Kings, Nassau, New York, Onondaga, Putnam, Queens, Richmond, Rockland, Schenectady, Suffolk and Westchester counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Independent Health-Custom Coverage

777 International Drive, Buffalo, N.Y. 14221; 716-631-5731; fax: 716-631-0430

PPO

Staff	
Practitioners	707
Board-certified	80%
Patients/practitioner	22
Specialists	1,166
Includes: 55 psychologists, 173 Ob/Gyns	
Facilities	
Hospitals	36
Pharmacies	300
Users: Group Health	
Employer/payer groups	11
Employees & dependents	15,091
Total Users	15,091
Medical Billings	
Group Health:	
First-half 1995	$6,884,112
Total:	
First-half 1995	$6,884,112

Operational date: January 1991.
For profit.
Ownership: Independent Health.
Service area: New York: 20 counties.
Contracts with Capital District Physicians' Health Network, Healthsource and Independent Health in New York.
Services: General medical, chiropractic, dental, mental health, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by DRGs; is compensated by employers/payers, TPAs; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Frank Colantuono, president; David Liddle, executive director; Dr. Ross Markello, medical director; Kevin Magee, marketing director; Michele Mercer, manager.
Contact: Barbara Byers.

Independent Health-Hudson Valley

200 White Plains Road, Tarrytown, N.Y. 10551; 914-631-0939; fax: 914-631-4870

HMO

Staff	
Practitioners	1,750
Board-certified	89%
Patients/practitioner	19.4
Specialists	3,906
Includes: 228 psychiatrists, 232 psychologists	
Facilities	
Hospitals	36
Pharmacies	789
Locations	
Administrative	1
Primary care	1,963

Continued on next page

New York

Continued from previous page

Users
Employer/payer groups 889
Single coverage 6,200
Family coverage 7,328
Employees & dependents 31,426
Total 31,426
Revenues
First-half 1995 ..... $27,600,000
1994 ..... $47,595,000

Operational date: May 1986.
Federally qualified.
Licensed in: New York.
Model type: IPA.
Not for profit.
Service area: New York: Bronx, Dutchess, Kings, Manhattan, Nassau, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Ulster, Westchester.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $141.26 single, $361.63 family.
Offers self-insured products.
Enrollment options: Individual enrollment allowed.
Officers: Frank Colantuono, president; William Yurkowski, executive director; Hugh Downey, director-finance; Dr. Herbert Sperling, medical director; Peter Osinski, marketing director; Polly Ziskino, director-health care services.

Independent Health-Western New York

511 Farber Lakes Drive, Buffalo, N.Y. 14221; 716-631-3001; fax: 716-635-3838

HMO

Staff
Practitioners 936
Board-certified 70%
Patients/practitioner 361
Specialists 1,363
Includes: 71 psychiatrists, 67 psychologists, 150 Ob/Gyns
Facilities
Hospitals 35
Pharmacies 300
Locations
Administrative 1
Users
Employer/payer groups 2,480
Single coverage 62,107
Family coverage 79,382
Employees & dependents 322,557
Total 322,557
Revenues
First-half 1995 ..... $195,278,000
1994 ..... $359,211,000

Operational date: February 1980.
Federally qualified.
Licensed in: New York.
Model type: IPA.
Not for profit.
Service area: New York: Allegany, Cattarangus, Chautaugua, Erie, Genesee, Niagara, Orleans and Wyoming counties.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $115.80 single, $313.24 family.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Frank Colantuono, president/executive director; Dr. Robert Kohn, medical director; William McHugh, executive vp; Mark Johnson, vp-finance/planning; Fred Cohen, chief legal counsel; Kevin Magee, marketing director.
Contact: Barbara Byers, 716-631-5731.

MVP Health Plan Inc.*

111 Liberty St., Schenectady, N.Y. 12305; 518-370-4793; fax: 518-370-0830

HMO/POS

Staff
Practitioners 1,122
Board-certified 69%
Patients/practitioner 212
Specialists 2,251
Includes: 104 psychiatrists, 124 psychologists, 272 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 3,600
Locations
Administrative 5
Users
Employer/payer groups 3,266
Single coverage 50,201
Family coverage 58,057
Employees & dependents 240,459
Total 240,459
Revenues
First-half 1995 ..... $165,828,809
1994 ..... $296,067,961

Operational date: July 1983.
Federally qualified.
Licensed in: New York, Vermont.
One year NCQA accreditation.
Model type: IPA.
Not for profit.
Service area: New York, Vermont. Member of National Managed Care Inc.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $135.42 single, $350.46 family.
Offers self-insured products.
Point-of-service contracts: 1.5% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: David W. Oliker, president/executive director; Dr. David Phelps, medical director; Mary Bianchi, marketing director; Joseph Doherty, finance director; Bruce Bickford, vp-operations; Steve Bachleda, director-operations; Linda Hutchins, director-health services.
Contact: Mary Bianchi, vp-marketing.
** Figures are consolidated, including all HMO/POS plans in this organization.*

MVP Health Plan Inc.

111 Liberty St., Schenectady, N.Y. 12305; 518-370-4793; fax: 518-370-0830

HMO/POS

Staff
Practitioners 1,078
Board-certified 69%
Patients/practitioner 217
Specialists 2,176
Includes: 103 psychiatrists, 118 psychologists, 261 Ob/Gyns
Facilities
Hospitals 66
Pharmacies 3,500
Locations
Administrative 4
Users
Employer/payer groups 3,166
Single coverage 49,900
Family coverage 57,685
Employees & dependents 238,920
Total 238,920

Service area: New York: 30 counties.
Rating options: Community rating: $135.51 single, $350.71 family.
See MVP Health Plan Inc. consolidated listing under New York.

Managed Health Inc.

EAB Plaza, Uniondale, N.Y. 11556; 516-683-1010; fax: 516-683-1034

HMO

Staff
Practitioners 60
Board-certified 90%
Patients/practitioner 200
Specialists 500
Facilities
Hospitals 8
Pharmacies 67
Locations
Administrative 2
Primary care 7
Users
Employer/payer groups 200
Single coverage 2,000
Family coverage 2,000
Employees & dependents 10,000
Medicare 2,000
Total 12,000

Operational date: October 1990.
Licensed in: New York.
Model type: Group.
Not for profit.
Ownership: Long Island Jewish Medical Center, CHP of Queens Nassau.
Service area: New York: Nassau, Queens and Suffolk counties.
Services: General medical, mental health and comprehensive coverage. May be customized to meet employer specifications.
Rating options: Community rating: $103.42 single, $306.89 family.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: James Senterfitt, executive director; Dr. Louis Heisler, medical director; Ray Alden, marketing director.
Contact: Roy Alden, director commercial products.

Medical Diagnostic Management Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: outpatient laboratory and radiology
Staff
Specialists 190

Service area: New York: Albany, Bronx, Cayuga, Erie, Greene, Kings, Nassau, New York, Niagra, Queens, Saratoga, Suffolk, Ulster, Washington and Westchester counties.
See Medical Diagnostic Management Inc. consolidated listing under New Jersey.

MetraHealth Care Plan of New York Inc.-Metro New York

1 Penn Plaza, Suite 4400, New York, N.Y. 10119; 212-643-4014; fax: 212-594-1524

HMO

Staff
Practitioners 3,383
Board-certified 96%
Specialists 7,610
Includes: 88 psychiatrists, 238 psychologists, 753 Ob/Gyns
Facilities
Hospitals 63
Pharmacies 1,169
Locations
Administrative 1
Users
Total 40,910

Operational date: 1987.
Licensed in: New York.
Service area: New York: Dutchess, Nassau, Orange, Putnam, Rockland, Suffolk, Ulster and Westchester counties and five boroughs of New York City.
Rating options: Community rating: $180.66 single, $487.77 family.
Officers: Jim Kerr, executive director; Dr. Robert Refowitz, medical director; Michael Grant, marketing director.
Contact: Michael Grant, 212-630-8952.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Upstate New York Inc.-Syracuse

5015 Campuswood Drive, East Syracuse, N.Y. 13057; 315-433-5700; fax: 315-433-5826

HMO

Staff
Practitioners 288
Board-certified 87%
Specialists 665
Includes: 14 psychiatrists, 21 psychologists, 71 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 178
Locations
Administrative 1
Users
Total 29,223

Operational date: September 1985.
Federally qualified.
Licensed in: New York.
Service area: New York: Cayuga, Harkimer, Madison, Oneida and Oswego counties.
Rating options: Community rating: $157.49 single, $425.22 family.
Offers non-federally qualified programs.
Officers: David Barker, executive director; Dr. Robert Dracker, medical director; Marc Rothbart, marketing director.
Contact: Marc Rothbart, 315-433-5910.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Metro New York

1 Penn Plaza, Suite 4400, New York, N.Y. 10119; 516-348-4286; fax: 212-760-1151

POS

Staff
Practitioners 3,732
Board-certified 92.4%
Specialists 9,275
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 695 Ob/Gyns
Facilities
Hospitals 66
Pharmacies 1,055
Locations
Administrative 1
Users
Total 55,907

Operational date: 1987.
Service area: New York: Bronx, Dutchess, Kings, Nassau, New York, Orange, Queens, Putnam, Richmond, Rockland, Suffolk, Ulster and Westchester counties.
Officers: Jim Kerr, executive director; Dr. Robert Refowitz, medical director; Michael Grant, marketing director.
Contact: Michael Grant, 212-630-8952.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Syracuse

501 S. Campuswood Drive, East Syracuse, N.Y. 13057; 315-433-5850; fax: 315-453-5898

POS

Staff
Practitioners 241
Board-certified 91%
Specialists 645
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 97 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 178
Locations
Administrative 1
Users
Total 4,440

Operational date: September 1985.
Service area: New York: Cayuga, Herkimer, Madison, Oneida, Onondaga and Oswego counties.
Officers: David Barker, executive director; Dr. Robert Dracker, medical director; Marc Rothbart, marketing director.
Contact: Marc Rothbart, 315-433-5910.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Metro New York

1 Penn Plaza, Suite 4400, New York, N.Y. 10119; 516-348-4286; fax: 516-348-4286

PPO

Staff
Practitioners 3,383
Specialists 8,522
Includes: 1,398 psychiatrists, 693 Ob/Gyns
Facilities
Hospitals 74
Pharmacies 1,240
Total Users 111,650

Operational date: 1990.
Service area: New York: Bronx, Dutchess, Kings, Nassau, New York, Orange, Queens, Putnam, Richmond, Rockland, Suffolk, Ulster and Westchester counties.
Compensation: Negotiates hospital charges by DRGs.
Officers: Jim Kerr, executive director; Dr. Robert Refowitz, medical director; Michael Grant, marketing director.
Contact: Michael Grant, 212-630-8952.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Syracuse

501 S. Campuswood Drive, East Syracuse, N.Y. 13057; 315-433-5850; fax: 315-433-5898

PPO

Staff
Practitioners 262
Specialists 734
Includes: 8 psychiatrists, 81 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 180
Total Users 1,603

Operational date: 1990.
Service area: New York: Cayuga, Oneida, Herkimer, Onondaga, Madison and Oswego counties.
Compensation: Negotiates hospital charges by DRGs.
Officers: David Barker, executive director; Dr. Robert Dracker, medical director; Marc Rothbart, marketing director.
Contact: Marc Rothbart, 315-433-5910.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.*

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 55,437
Board-certified 95%
Specialists 22,188
Includes: 5,482 psychiatrists, 10,046 psychologists, 11,948 Ob/Gyns
Facilities
Hospitals 3,719
Users: Group Health
Employer/payer groups 1,000
Employees & dependents 19,999,668
Users: Workers Compensation
Employer/payer groups 1,500
Single coverage 337,500

Operational date: July 1971.
For profit.
Service area: Nationwide.
Services: General medical, chiropractic, mental health, workers compensation, substance abuse, podiatry. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding outpatient service predetermination. Also performs nurse triage. UR provided by the PPO.
Officers: Harvey Sigelbaum, president; Donald Rubin, chairman/CEO; Dr. Lawrence Lehman, medical director; Ron Katz, Ed Rothstein, marketing directors; Sidney Meyer, executive vp/general counsel; Kathleen Sullivan, vp-managed care; Lorraine Woods, director-practitioner network.
Contact: Sidney Meyer, 212-780-2055.
** Figures are consolidated, including all PPO plans in this organization.*

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 3,816
Board-certified 97%
Specialists 1,526
Includes: 382 psychiatrists, 572 psychologists, 763 Ob/Gyns
Facilities
Hospitals 234
Users: Group Health
Employer/payer groups 2,249
Employees & dependents 1,334,536
Users: Workers Compensation
Employer/payer groups 472
Single coverage 86,484

Service area: New York.
See MultiPlan Inc. consolidated listing under New York.

National Health Plan Corp.

7 Penn Plaza, New York, N.Y. 10001; 212-279-3232; fax: 212-629-0749

PPO

Staff
Practitioners 2,500
Board-certified 10%
Specialists 5,500
Includes: 100 psychiatrists, 50 psychologists, 30 Ob/Gyns
Facilities
Hospitals 150
Pharmacies 50,000
Users: Group Health
Employees & dependents 170,000
Total Users 170,000

Operational date: September 1975.
For profit.
Service area: New Jersey; New York: lower 15 counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, durable medical equipment, home care, IV therapy, substance abuse, rehab, transplant, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Continued on next page

New York

Continued from previous page

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures. UR provided by the PPO.

Officers: Alvin Konigsburg, president; David H. Zabak, executive director; Marvin Belsky, medical director.

Contact: David Zabak.

National Preferred Provider Network Inc.*

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 33,427
Specialists ..... NA
Includes: 4,295 psychiatrists, 6,181 psychologists, 8,216 Ob/Gyns
Facilities
Hospitals 2,959
Users: Group Health
Employer/payer groups 35
Single coverage 177,960
Family coverage 415,240
Employees & dependents 1,483,000
Users: Workers Compensation
Employer/payer groups 3
Single coverage 18,000
Total Users 1,483,000
Medical Billings
Group Health:
First-half 1995 ..... $66,783,000
1994 ..... $40,493,952
Workers Compensation:
First-half 1995 ..... $850,000
Total:
First-half 1995 ..... $67,633,000
1994 ..... $40,493,952

Operational date: September 1993.
For profit.
Service area: Nationwide.
Services: General medical, mental health, workers compensation, home health care. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, combinations with or without stop loss; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding preadmission review, second surgical opinion. UR provided by the PPO.
Officers: Ronald J. Davi, president/marketing director; Lewis Klugman, executive director; Dr. Sam Wilmit, medical director; Edward Gluckmann.
Contact: Ronald J. Davi.
** Figures are consolidated, including all PPO plans in this organization.*

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 47
Specialists ..... NA
Includes: 41 psychiatrists, 299 psychologists, 20 Ob/Gyns
Facilities
Hospitals 36

Service area: New York.
See National Preferred Provider Network Inc. consolidated listing under New York.

J.J. Newman & Co. Inc. Preferred Provider Networks

825 E. Gate Blvd., Garden City, N.Y. 11530; 516-222-1100; fax: 516-222-1651

PPO

Staff
Practitioners 9,400
Board-certified 80%
Users: Group Health
Employer/payer groups 175
Single coverage 30,000
Family coverage 70,000
Employees & dependents 250,000
Total Users 250,000
Medical Billings
Group Health:
First-half 1995 ..... $4,000,000
1994 ..... $8,000,000
Total:
First-half 1995 ..... $4,000,000
1994 ..... $8,000,000

For profit.
Service area: Connecticut, Florida, New Jersey, New York, Pennsylvania.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO and outside contract.
Officers: Gloria Adams, president; Harriet Frenzel, executive director; Dr. Carlo Anesse, medical director; Tom Newman, marketing director.

J.J. Newman Dental Preferred Provider Network

825 E. Gate Blvd., Garden City, N.Y. 11530; 516-222-1100; fax: 516-222-1651

PPO

Specialty: dental
Staff
Practitioners 1,370
Specialists 357
Users: Group Health
Employer/payer groups 40

Operational date: March 1990.
For profit.
Service area: Connecticut, Florida, New Jersey, New York, Pennsylvania.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Is compensated by employers/payers; charges flat fee per employee.
UR: Precertification, retrospective review. UR provided by the PPO.
Officers: Gloria Adams, president; Thomas W. Newman, CEO; Alan Miller, dental director; Harriet Frenzel, executive director.

New York Life Insurance Co.

51 Madison Ave., New York, N.Y. 10010; 212-576-7000

PPO

Ownership: New York Life Insurance Co.
Service area: Contracts with: BPS Healthcare in California; Cost Care in Massachusetts, New Hampshire and Rhode Island; Foundation for Medical Care in California; GenCare in Missouri; Health Preferred of Mid-America in Illinois; HealthNet in Kansas and Missouri; HealthStar in Georgia and Ohio. MedNet in Maine; Preferred Community Choice in Oklahoma; Preferred Health Providers in Florida; Private Healthcare Systems in Alabama, Arizona, Arkansas, California, Connecticut, Florida, Indiana, Iowa, Kentucky, Louisiana, Minnesota, Missouri, Nebraska, Nevada, New Mexico, Pennsylvania, Tennessee, Texas, Utah, Virginia and Wisconsin; Sagamore in Indiana; Sloans Lake Managed Care in Colorado; Wichita Preferred Provider Assn. in Kansas.
Contact: Jene Teague.

Oxford Health Plans Inc.

1133 Ave. of the Americas, New York, N.Y. 10036; 212-805-3400; fax: 212-805-6410

HMO/POS

Staff
Practitioners 3,376
Board-certified 93%
Specialists 10,193
Includes: 431 psychiatrists, 354 psychologists, 918 Ob/Gyns
Facilities
Hospitals 67
Pharmacies 3,911
Locations
Administrative 3
Primary care 3,882
Users
Employer/payer groups 18,792
Single coverage 133,491
Family coverage 102,879
Employees & dependents 469,062
Medicare 38,700
Total 595,600
Revenues
First-half 1995 ..... $454,890,044
1994 ..... $422,700,371

Operational date: June 1986.
Service area: New York: Bronx, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties.
Rating options: Community rating: $162.96 single, $431.84 family.
Point-of-service contracts: 75% of members are enrolled.
See Oxford Health Plans Inc. consolidated listing under Connecticut.

Preferred Care

259 Monroe Ave., Rochester, N.Y. 14607-3699; 716-325-3920; fax: 716-325-3478

HMO/POS

Staff
Practitioners 576
Board-certified 67%
Patients/practitioner 284
Specialists 1,306
Includes: 102 psychiatrists, 46 psychologists, 147 Ob/Gyns
Facilities
Hospitals 18
Pharmacies 300
Locations
Administrative 1
Users
Employer/payer groups 1,800
Single coverage 24,016
Family coverage 33,634
Employees & dependents 145,661
Medicare 8,909
Total 167,793
Revenues
First-half 1995 ..... $124,923,525
1994 ..... $244,719,505

Operational date: November 1979.
Federally qualified.
Licensed in: New York.
NCQA provisionally accredited.
Model type: IPA.
Not for profit.
Ownership: Rochester Area Health Maintenance Organization Inc.
Service area: New York: Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming and Yates counties.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $126.87 single, $323.26 family.
Offers self-insured products.
Point-of-service contracts: 4.4% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: John Urban, president; Diane Soehner, executive director; Dr. John C. Johns, medical director; Kathleen Dahl, vp-human resources; Mary Moynihan, vp-medical services; Tom Combs, CFO; Francine Halpern, marketing director.
Contact: Sales department.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 1,556
Includes: 93 psychiatrists, 798 psychologists
Facilities
Hospitals 26

Service area: New York.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Prepaid Health Plan (PHP)

8278 Willett Parkway, Baldwinsville, N.Y. 13027; 315-638-2133; fax: 315-635-4685

HMO/POS

Staff
Practitioners 463
Board-certified 95%
Patients/practitioner 154
Specialists 2,348
Includes: 50 psychiatrists, 103 psychologists, 202 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 299
Locations
Administrative 1
Primary care 153
Users
Employer/payer groups 606
Single coverage 23,045
Family coverage 19,195
Employees & dependents 87,093
Medicare 670
Total 87,763
Revenues
First-half 1995 ..... $51,915,762
1994 ..... $85,152,255

Operational date: September 1977.
Federally qualified.
Licensed in: New York.
NCQA one year accreditation.
Model type: Group/Network.
Not for profit.
Ownership: Health Services Medical Corporation of CNY Inc.
Service area: New York: Broome, Cortland, Herkimer, Madison, O'Neida, Onondaga, Tioga and Tompkins, and parts of Cayuga and Oswego counties. Member of the HMO Group.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating.
Offers self-insured products.
Point-of-service contracts: 15% of members are enrolled.
Offers non-federally qualified programs.
Officers: Frederick F. Yanni Jr., president/CEO; Robert Wilkinson, executive vp; Dr. Judith A. Setla, vp-medical affairs; James N. Jerose, senior vp-marketing; Michael McLean, executive vp-network management; Timothy Gorman, senior vp/corporate counsel.
Contact: Marketing department, 315-638-2133.

Private Healthcare Systems

330 Madison Ave., 26th Floor, New York, N.Y. 10017; 212-983-5160; fax: 212-983-7128

PPO

Staff
Practitioners 3,408
Specialists 6,239
Facilities
Hospitals 53
Pharmacies 3,869
Users: Group Health
Employer/payer groups 5,131
Employees & dependents 87,192
Total Users 87,192

Operational date: October 1993.
Service area: New York: Albany, Nassau, New York, Schenectady, Suffolk and Troy.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,399
Specialists 2,867
Facilities
Hospitals 30

Operational date: 1992.
Service area: New York: Buffalo and New York.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare of New York, New Jersey, Connecticut

200 Wood Ave. S., Iselin, N.J. 08817; 908-632-7000; fax: 908-632-7973

HMO/POS

Staff
Practitioners* 2,637
Board-certified 70.8%
Patients/practitioner 450
Specialists 7,915
Includes: 95 psychiatrists, 178 psychologists, 876 Ob/Gyns*
Facilities
Hospitals 109
Pharmacies 2,013
Locations
Administrative 2
Primary care 3,366
Users
Employer/payer groups 1,082
Single coverage 61,964
Family coverage 75,702
Employees & dependents 300,089
Total 300,089
Revenues
First-half 1995 ..... $223,186,433
1994 ..... $385,607,292

Operational date: October 1986.
Federally qualified.
Licensed in: Connecticut, New Jersey, New York.
Model type: IPA.
Service area: Connecticut: Fairfield, Litchfield, Middlesex and New Haven counties; New Jersey: 21 counties; New York: Bronx, Brooklyn, Columbia, Dutchess, Greene, Kings, Manhattan, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Staten Island, Suffolk, Ulster and Westchester counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating (New York only): $161.74 single, $390.58 family; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 44% of members are enrolled.
Officers: Dennis Walsh, president-eastern operations; Dr. Deborah Hammond, vp-Tri-State Health Care Management; Dr. Thomas Howe, chief medical officer; DeWitt Smith, vp/chief marketing officer.
Contact: Sharon James.
** Primary care practitioners include Ob/Gyns.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of New York, New Jersey, Connecticut

200 Wood Ave. S., Iselin, N.J. 08817; 908-632-7000; fax: 908-632-7973

PPO

Staff
Practitioners 2,570
Board-certified 70.7%
Patients/practitioner 450
Specialists 7,662
Includes: 134 psychiatrists, 163 psychologists, 856 Ob/Gyns
Facilities
Hospitals 104
Pharmacies 2,013
Users: Group Health
Employer/payer groups 46
Single coverage 3,015
Family coverage 3,862
Employees & dependents 15,303
Total Users 15,303

Operational date: January 1991.
Service area: Connecticut: Fairfield, Middlesex and New Haven counties; New Jersey: 21 counties; New York: Bronx, Brooklyn, Columbia, Dutchess, Greene, Kings, Manhattan, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Staten Island, Suffolk, Ulster and Westchester counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, TPAs; charges discount off charges. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Dennis Walsh, president-eastern operations; Dr. Deborah Hammond, vp-Tri-State Health Care Management; Dr. Thomas Howe, chief medical officer; DeWitt Smith, vp/chief marketing officer.
Contact: Sharon James.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Sanus Health Plan of Greater New York Inc.

75-20 Astoria Blvd., Jackson Heights, N.Y. 11370; 718-899-5200; fax: 718-397-7026

HMO/POS

Staff
Practitioners 2,452
Board-certified 91%
Patients/practitioner 49
Specialists 5,180
Includes: 677 Ob/Gyns
Facilities
Hospitals 103
Pharmacies 3,545

Continued on next page

Continued from previous page

Facilities
Hospitals 103
Pharmacies 3,545
Locations
Administrative 1
Users
Employer/payer groups 1,940
Single coverage 60,826
Employees & dependents 119,547
Medicare 14,095
Total 138,882
Revenues
First-half 1995 ..... $100,164,773
1994 ..... $224,913,500

Operational date: November 1986.
Federally qualified.
Licensed in: New York, New Jersey.
Model type: IPA.
For profit.
Ownership: New York Life Insurance Co.
Service area: New Jersey; New York: Bronx, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester counties.
Member of Covantage and UltraLink nationwide.
Services: General medical, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $155.19 single, $403.49 family (New York); $159.32 single, $414.24 family (New Jersey); community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 42% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Ramon J. Rodriguez, CEO; Dr. Alan Bernstein, medical director; Bob Sehring, regional vp-sales/marketing; Bill Guerci, CFO; Peter Kase, COO.
Contact: Laura LaVelle, 718-899-5200 ext. 7341.

U.S. Healthcare Inc.

Nassau Omni West, Suite 502, 333 Earle Ovington Blvd., Uniondale, N.Y. 11553; 516-794-6565; fax: 516-794-2389

HMO/POS

Staff
Practitioners 1,685
Specialists 5,945
Users
Employees & dependents 459,000
Medicare 6,000
Total 503,000
Revenues
First-half 1995 ..... $399,731,000
1994 ..... $673,324,000

Operational date: February 1986.
Licensed in: New York.
NCQA fully accredited.
Service area: New York: Bronx, Dutchess, Kings, Manhattan, Nassau, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester counties.
Rating options: Community rating: $148.50 single, $365.10 family.
Point-of-service contracts: 8% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Timothy E. Nolan, president; Dr. Richard H. Bernstein, Dr. Jerry R. Frank, Dr. Jodie H. Katz, Dr. Daniel J. Nicoll, medical directors.
See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

NORTH CAROLINA

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Facilities
Hospitals 2
Users: Group Health
Employees & dependents 446
Total Users 446

Service area: North Carolina: Mecklenburg County.
See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of the Carolinas Inc.

201 S. College St., 1010 Charlotte Plaza, Charlotte, N.C. 28744; 704-353-7799

HMO

Staff
Practitioners 108
Specialists 205
Includes: 4 psychiatrists, 3 psychologists, 27 Ob/Gyns
Facilities
Hospitals 5

Operational date: January 1995.
Licensed in: North Carolina.
Model type: IPA.
For profit.
Service area: North Carolina: Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union counties.
Contracts with Human Affairs International (HAI) for behavioral health/substance abuse.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Patrick W. Dowd, market vp.
See Aetna Health Plans consolidated listing under Connecticut.

Americare Health Systems Inc.

2900 One First Union Center, Charlotte N.C. 28202; 704-375-8240; fax: 704-375-0201

PPO

Staff
Practitioners 730
Specialists 970
Includes: 125 Ob/Gyns
Facilities
Hospitals 52
Users: Group Health
Employer/payer groups 17
Employees & dependents 38,400
Users: Workers Compensation
Employer/payer groups 352
Single coverage 22,000
Total Users 60,400

Operational date: April 1994.
For profit.
Service area: Georgia: Cobb and Fulton counties; North Carolina; South Carolina.
Contracts with Beech Street.
Services: General medical, chiropractic, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: David Dunn, president.
Contact: David Dunn.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,380
Specialists 2,770
Includes: 99 psychiatrists, 17 psychologists, 288 Ob/Gyns
Facilities*
Hospitals** 63
Users: Group Health
Employees & dependents 229,124
Users: Workers Compensation
Single coverage 2,245
Total Users 231,369
Medical Billings
Group Health:
First-half 1995 ..... $33,442,602
1994 ..... $50,435,056
Workers Compensation:
First-half 1995 ..... $17,598
1994 ..... $27,073
Total:
First-half 1995 ..... $33,460,200
1994 ..... $50,462,129

Service area: North Carolina: 72 counties.
Contracts with Health Care Savings in North Carolina.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 49
Facilities
Hospitals 9

Service area: North Carolina: Buncombe, Catawba, Durham, Henderson, Mecklenburg, Orange, Transylvania, Union and Wake counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 15
Total Users 500,000

Service area: North Carolina.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of North Carolina Inc.

11121 Carmel Commons, Suite 300A, Charlotte, N.C. 28226; 704-544-4350; fax: 704-544-4375

HMO/POS

Staff
Practitioners 637
Board-certified 86.2%
Patients/practitioner 126
Specialists 2,246
Facilities
Hospitals 28
Pharmacies 998
Users
Employer/payer groups 536
Total 80,582
Revenues
First-half 1995 ..... $52,252,000
1994 ..... $76,952,000

Operational date: January 1992.
Licensed in: North Carolina.
Model type: IPA.
Service area: North Carolina: 24 counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 67.8% of members are enrolled.
Officers: Joseph Murgo, general manager; Dr. Tim Davlantes, medical director; Jarvis Leigh, provider relations manager; Wanda Perkins, member services manager; Melanie Monchick, quality manager; Mark Gordon, medical economics manager.
Contact: Mark Gordon, 704-544-4355.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Charlotte

11121 Carmel Commons, Suite 300A, Charlotte, N.C. 28226; 704-544-4350; fax: 704-544-4375

PPO

Staff
Practitioners 311
Board-certified 85.5%
Specialists 810
Facilities
Hospitals 18
Pharmacies 1,356
Users: Group Health
Employer/payer groups 165
Employees & dependents 15,426
Total Users 15,426

Operational date: October 1989.
Service area: North Carolina: Cabarus, Gaston, Lincoln, Mecklenburg, Rowan and Stanly counties.
Officers: Joe Murgo, general manager; Dr. Tim Davlantes, medical director; Margie Maxwell, sales manager; Stew Brandt, finance director; Deborah Pickett, pharmacy director.
Contact: Colleen Lane, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Raleigh

4011 Westchase Blvd., Suite 290, Raleigh, N.C. 27607; 919-839-7800; fax: 919-839-7888

PPO

Staff
Practitioners 264
Board-certified 85%
Specialists 764
Facilities
Hospitals 25
Pharmacies 1,350
Users: Group Health
Employer/payer groups 164
Employees & dependents 14,945
Total Users 14,945

Operational date: June 1989.
Service area: North Carolina: Chatham, Cumberland, Durham, Edgecomb, Franklin, Harnett, Hoke, Lee, Nash, Orange, Randolph, Wake and Wilson counties.
Officers: Joe Murgo, general manager; Dr. Tim Davlantes, medical director; Margie Maxwell, sales manager; Stew Brandt, finance director; Deborah Pickett, pharmacy director.
Contact: Colleen Lane, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 318
Specialists 2,487
Includes: 126 psychiatrists, 71 psychologists, 179 Ob/Gyns
Facilities
Hospitals 70

Service area: North Carolina.
See CorCare consolidated listing under California.

ETHIX Southeast

2100 Rexford Road, Suite 415, Charlotte, N.C. 28211; 704-364-8215; fax: 704-364-9718

PPO

Staff
Practitioners 450
Board-certified 90%
Patients/practitioner 178
Specialists 1,342
Includes: 42 psychiatrists, 184 Ob/Gyns
Facilities
Hospitals 34
Users: Group Health
Employer/payer groups 1,154
Employees & dependents 80,000
Total Users 80,000
Medical Billings
Group Health:
First-half 1995 ..... $22,177,882
1994 ..... $44,507,016
Total:
First-half 1995 ..... $22,177,882
1994 ..... $44,507,016

Operational date: 1986.
For profit.
Ownership: New York Life Insurance Co.
Service area: North Carolina: 23 counties; South Carolina: 25 counties.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, case rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of services by doctors/hospitals.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Brenda Miller, president; Dr. Steven Banner, medical director; Kenneth Luke, vp.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 162
Specialists 594
Facilities
Hospitals 36
Pharmacies 1,650

Service area: North Carolina: 42 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthMark Corp. dba HealthMark Network*

5108 N. I-85 Service Road, Suite 14, Charlotte, N.C. 28206; 704-597-7001; fax: 704-597-1429

PPO

Staff
Practitioners 1,087
Board-certified 95.2%
Specialists 2,088
Includes: 20 psychiatrists, 413 Ob/Gyns
Facilities
Hospitals 118
Pharmacies 300
Users: Group Health
Employer/payer groups 1,645
Employees & dependents 115,426
Total Users 115,426
Medical Billings
Group Health:
First-half 1995 ..... $21,100,000
1994 ..... $29,400,000
Total:
First-half 1995 ..... $21,100,000
1994 ..... $29,400,000

Operational date: March 1989.
For profit.
Service area: Georgia: two counties; North Carolina, South Carolina.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, case rates; is compensated by employers/payers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including prenatal program. UR provided by the PPO.
Officers: Kenneth L. Stanford, president; Susan Lackey, marketing/client services representative; Lucy Altobellis, director-health services; Emily Jones, assistant director-network services; Harri Hartofilis, manager-claims services.
Contact: Susan Lackey.
** Figures are consolidated, including all PPO plans in this organization.*

HealthMark Corp. dba HealthMark Network

5108 N. I-85 Service Road, Suite 14, Charlotte, N.C. 28206; 704-597-7001; fax: 704-597-1429

PPO

Staff
Practitioners 656
Board-certified 95.7%
Specialists 1,245
Includes: 210 Ob/Gyns
Facilities
Hospitals 82
Pharmacies 200
Users: Group Health
Employer/payer groups 1,592
Employees & dependents 102,377
Total Users 102,377

Service area: North Carolina: 65 counties.
See HealthMark Corp. consolidated listing under North Carolina.

Healthsource North Carolina Inc.

4000 Aerial Center Parkway, Morrisville, North Carolina 27560; 919-460-1610; fax: 919-460-0617

HMO/POS

Staff
Practitioners 1,040
Board-certified 87%
Patients/practitioner 185
Specialists 3,185
Includes: 470 Ob/Gyns
Facilities
Hospitals 67
Pharmacies 1,400

Continued on next page

North Carolina

Continued from previous page

Locations
Administrative 5
Primary care 58
Users
Employer/payer groups 410
Single coverage 28,201
Family coverage 19,683
Employees & dependents 127,439
Total 191,939
Revenues
First-half 1995 ..... $95,117,991
1994 ..... $138,833,911

Operational date: April 1986.
Licensed in: North Carolina.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: North Carolina: 99 counties.

Member of Healthsource Inc. in Arkansas, Connecticut, Georgia, Indiana, Maine, Massachusetts, New Hampshire, New York, North Carolina, South Carolina, Tennessee and Texas.

Services: General medical, chiropractic, mental health, vision, prescription.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 15% of members are enrolled.
Officers: Robert J. Greczyn Jr., president/CEO; Dr. Robert T. Harris, medical director; John Roos, senior vp-sales/marketing; Keith Benoit, senior vp-finance administration.
Contact: Sheryl LaMarr, 919-460-1610 ext. 7601.

Kaiser Permanente

3120 Highwoods Blvd., Raleigh, N.C. 27604-1018; 919-981-6000; fax: 919-981-6052

HMO/POS

Staff
Practitioners 120
Board-certified 97%
Specialists 154
Includes: 34 psychiatrists, 36 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 10
Locations
Administrative 1
Primary care* 13
Users
Employer/payer groups 866
Single coverage 32,492
Family coverage 53,950
Employees & dependents 126,839
Medicare 3,991
Total 126,839
Revenues
First-half 1995 ..... $107,260,735
1994 ..... $207,323,749

Operational date: January 1985.
NCQA fully accredited.
Service area: North Carolina: Cabarrus, Caswell, Catawba, Chatham, Durham, Franklin, Gaston, Granville, Harnett, Iredell, Johnston, Lincoln, Mecklenburg, Nash, Orange, Person, Stanly, Union and Wake counties; South Carolina: Chester, Lancaster and York counties.
Point-of-service contracts: 0.002% of members are enrolled.
Officers: Timothy D. O'Hare, executive director-health plan services; Dr. William A. Gillespie, president/executive medical director; Katherine Longleton, director-marketing.
Contact: Timothy D. O'Hare, 704-551-1986.
** As of April 1995.*
See Kaiser Permanente consolidated listing under California.

MedCost Preferred*

1399 Ashleybrook Lane, Winston-Salem, N.C. 27114-5347; 800-433-9178; fax: 910-760-1506

PPO

Staff
Practitioners 1,537
Board-certified 73%
Patients/practitioner 293
Specialists 2,976
Includes: 389 Ob/Gyns
Facilities
Hospitals 167
Users: Group Health
Employer/payer groups 3,612
Employees & dependents 450,738
Total Users 450,738
Medical Billings
Group Health:
First-half 1995 ..... $124,781,195
1994 ..... $159,830,497
Total:
First-half 1995 ..... $124,731,195
1994 ..... $159,830,497

Operational date: October 1983.
For profit.
Ownership: Coastal Healthcare Group.
Service area: Florida: Seminole county; Georgia: Chattooga, Coweta, Floyd, Murray and Richmond counties; Iowa: Black Hawk County; Missouri: Clay County; New Jersey: Mammouth County; North Carolina: 70 counties; Pennsylvania: Adams County; South Carolina: 33 counties; Tennessee: Cocke, Hamblen, Hamilton, Knox and Sullivan counties; Virginia: Augusta, Carroll, Grayson, Halifax, Henry, Mecklenburg, Norton, Patrick, Pittsylvania, Smyth, Washington, Waynesboro and Wythe counties; West Virginia: Randolph County.
Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures, including prenatal review. UR provided by the PPO and outside contract.
Officers: Otto Mueller, president; Kathryn Showalter, director; Dr. William Lorentz, medical director; Sharon Lambros, marketing director; Billie Davis, vp; Judith Beauchamp, UR director.
Contact: Sharon Lambros, 910-760-3090.
** Figures are consolidated, including all PPO plans in this organization.*

MedCost Preferred

1399 Ashleybrook Lane, Winston-Salem, N.C. 27114-5347; 800-433-9178; fax: 910-760-1506

PPO

Staff
Practitioners 948
Board-certified 74%
Patients/practitioner 233
Specialists 2,094
Includes: 243 Ob/Gyns
Facilities
Hospitals 84
Users: Group Health
Employer/payer groups 949
Employees & dependents 221,083
Total Users 221,083

Service area: North Carolina: 70 counties.
See MedCost Preferred consolidated listing under North Carolina.

MedPoint

5901 Chapel Hill Road, Durham, North Carolina 27707-0718; 800-258-0004; fax: 919-493-6763

POS

Staff
Practitioners 1,408
Board-certified 78%
Patients/practitioner 10
Specialists 4,161
Includes: 214 psychiatrists, 351 psychologists, 393 Ob/Gyns
Facilities
Hospitals 80
Pharmacies 1,300
Locations
Administrative 10
Primary care 518
Users
Employer/payer groups 157
Single coverage 4,478
Family coverage 4,259
Employees & dependents 13,994
Total 13,994
Revenues
First-half 1995 ..... $1,951,000
1994 ..... $220,000

Operational date: April 1994.
Licensed in: North Carolina.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of North Carolina.
Service area: North Carolina: 71 Counties.

Member of Blue Cross & Blue Shield nationwide.

Contracts with Achievement Guidance Centers of America for mental health statewide, and Association of Eye Care Centers Total Vision Health Plan Inc. for vision statewide.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Kenneth C. Otis II, president/CEO; Dr. Don W. Bradley, vp-medical management; Dr. Jeffrey G. Kaplan, senior medical director; Margarite Klein, vp-marketing administration.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,893
Facilities
Hospitals 48

Service area: North Carolina.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 31
Specialists 351
Facilities
Hospitals 23
Users: Workers Compensation
Employer/payer groups 3,000

Service area: North Carolina: 22 central and southwestern counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-North Carolina

6701 Carnel Road, Charlotte, N.C. 28226; 704-544-3747; fax: 704-544-3753

POS

Staff
Practitioners 697
Board-certified 89.23%
Specialists 2,913
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 224 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 86
Locations
Administrative 1
Users
Total 18,802

Service area: North Carolina: Davidson, Davie, Forsyth, Guilford, Randolph, Stokes and Surry counties.
Officers: David Patterson, executive director; Dr. Lee R. Mandel, medical director; Scott MacEwen, marketing director.
Contact: Wendy J. Stone, 704-544-3744.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Charlotte

6701 Carnel Road, Charlotte, N.C. 28226; 704-544-3747; fax: 704-544-3753

PPO

Staff
Practitioners 362
Specialists 911
Includes: 24 psychiatrists, 108 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 178
Total Users 10,990

Operational date: 1987.
Service area: North Carolina: Burke, Cabarrus, Catawba, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly, Union and York counties.
Compensation: Negotiates hospital charges by per diem.
Officers: David Patterson, executive director; Dr. Lee R. Mandel, medical director; Scott MacEwen, marketing director.
Contact: Wendy J. Stone, 704-544-3744.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Greensboro/ Raleigh-Durham

6701 Carnel Road, Charlotte, N.C. 28226; 704-544-3747; fax: 704-544-3753

PPO

Staff
Practitioners 423
Specialists 2,437
Includes: 142 psychiatrists, 144 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 309
Total Users 24,734

Operational date: 1987.
Service area: North Carolina: Alamance, Davidson, Davie, Durham, Forsyth, Guildford, Orange, Stokes and Wake counties.
Compensation: Negotiates hospital charges by per diem.
Officers: David Patterson, executive director; Dr. Lee R. Mandel, medical director; Scott MacEwen, marketing director.
Contact: Wendy J. Stone, 704-544-3744.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,344
Board-certified 94%
Specialists 537
Includes: 134 psychiatrists, 202 psychologists, 269 Ob/Gyns
Facilities
Hospitals 57
Users: Group Health
Employer/payer groups 792
Employees & dependents 480,823

Service area: North Carolina.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 11
Specialists ..... NA
Includes: 3 psychiatrists, 43 psychologists
Facilities
Hospitals 46

Service area: North Carolina.
See National Preferred Provider Network Inc. consolidated listing under New York.

PARTNERS National Health Plans of North Carolina Inc.*

P.O. Box 24907, Winston-Salem, N.C. 27114-4907; 910-760-4822; fax: 910-760-8357

HMO/POS

Staff
Practitioners 816
Board-certified 85%
Patients/practitioner 153
Specialists 1,728
Includes: 193 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 425
Locations
Administrative 2
Primary care 816
Users
Employer/payer groups 326
Single coverage 21,345
Family coverage 24,301
Employees & dependents 95,483
Total 95,483
Revenues
First-half 1995 ..... $69,345,515
1994 ..... $114,117,382

Operational date: October 1986.
Licensed in: North Carolina, South Carolina, Virginia.
NCQA one year accreditation.
Model type: IPA.
For profit.
Ownership: Carolina Medicorp Inc., Carolina Physicians Assn. P.C.
Service area: North Carolina, South Carolina, Virginia.

Contracts with Behavioral Health Resources for mental health/chemical dependency in North Carolina, South Carolina and Virginia.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 16% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries in North Carolina only. Individual enrollment allowed.
Officers: John W. Jones, president; R. Stuart Veach, vp; Dr. William J. Spencer, medical director; Lisa L. Hamlett, director-sales/marketing; Cosby M. Davis, director-finance; Robert E. Watkins, associate director.
Contact: Lisa L. Hamlett, 910-659-2526.
** Figures are consolidated, including all HMO/POS plans in this organization.*

PARTNERS National Health Plans of North Carolina Inc.

P.O. Box 24907, Winston-Salem, N.C. 27114-4907; 910-760-4822; fax: 910-760-8357

HMO/POS

Staff
Practitioners 782
Board-certified 85%
Patients/practitioner 150
Specialists 1,656
Includes: 186 Ob/Gyns
Facilities
Hospitals 36
Pharmacies 303
Locations
Administrative 2
Primary care 782
Users
Employer/payer groups 323
Single coverage 20,261
Family coverage 22,645
Employees & dependents 89,375
Total 89,375
Revenues
First-half 1995 ..... $65,988,502
1994 ..... $114,117,382

Service area: North Carolina.

Contracts with Behavioral Health Resources for mental health/chemical dependency in North Carolina.
Point-of-service contracts: 16% of members are enrolled.
Contact: Lisa L. Hamlett, 910-659-2526.
See PARTNERS National Health Plans of North Carolina Inc. consolidated listing under North Carolina.

Personal Care Plan

5901 Chapel Hill Road, Durham, North Carolina 27707-0718; 800-227-3727; fax: 919-493-6763

HMO

Staff
Practitioners 1,164
Board-certified 81%
Patients/practitioner 61
Specialists 5,225
Includes: 214 psychiatrists, 351 psychologists, 605 Ob/Gyns
Facilities
Hospitals 60
Pharmacies 1,300
Locations
Administrative 10
Primary care 451
Users
Employer/payer groups 636
Single coverage 23,588
Family coverage 20,660
Employees & dependents 92,033
Total 92,033
Revenues
First-half 1995 ..... $37,683,000
1994 ..... $59,868,000

Operational date: March 1982.
Licensed in: North Carolina.
Model type: IPA.
Not for profit.
Ownership: Blue Cross Blue Shield of North Carolina.
Service area: North Carolina: 47 counties.

Member of Blue Cross & Blue Shield nationwide.

Contracts with Achievement and Guidence Centers of America for mental health and the Assn. of Eye Care Centers Total Vision Health Plan Inc. for vision in North Carolina.

Continued on next page

Continued from previous page

Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Offers self-insured products.

Officers: Kenneth C. Otis II, president/CEO; Dr. Don W. Bradley, vp-medical management; Dr. Jeffrey G. Kaplan, senior medical director; Marguerite Klein, vp-marketing administration.

Physicians Health Plan Inc.

2307 W. Cone Blvd., Greensboro, N.C. 27408; 910-282-0900; fax: 910-288-5206

HMO/POS

Staff
Practitioners 852
Board-certified 75%
Specialists 1,410
Facilities
Hospitals 32
Pharmacies 673
Locations
Administrative 4
Users
Employer/payer groups 675
Single coverage 29,064
Family coverage 29,064
Employees & dependents 115,557
Total 115,557

Operational date: May 1985.
Licensed in: North Carolina.
Model type: IPA.
Service area: North Carolina: 43 counties.

Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Offers self-insured products.

Point-of-service contracts: 15.6% of members are enrolled.

Officers: Frank Mascia, president; Dr. Robert Creighton, medical director; Carl Ericson, marketing director.

See United HealthCare Corp. consolidated listing under Minnesota.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 251
Includes: 39 psychiatrists, 121 psychologists
Facilities
Hospitals 27

Service area: North Carolina.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Charlotte Division

1 Coliseum Center, 2300 Yorkmont Road, Suite 710, Charlotte, N.C. 28217; 704-357-1421; fax: 704-357-3164

PPO

Staff
Practitioners 119
Board-certified 100%
Specialists 509
Facilities
Hospitals 7
Users: Group Health
Employer/payer groups 1
Employees & dependents 391
Total Users 391

Operational date: June 1995.
Service area: North Carolina: Cabarrus, Gaston, Mecklinburg and Union counties; South Carolina: York County.
Officers: Chuck Trinchitella, executive director; Dr. Ron Poulin, medical director.
Contact: Sonia Bhave, manager-provider relations.
See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

1000 Abernathy Road, Suite 940, Atlanta, Ga. 30328; 770-394-1084; fax: 770-394-1398

PPO

Staff
Practitioners 706
Specialists 1,984
Facilities
Hospitals 28
Pharmacies 1,620
Users: Group Health
Employer/payer groups 2,750
Employees & dependents 95,552
Total Users 95,552

Operational date: May 1992.
Service area: North Carolina: Charlotte, Durham, Fayetteville, Gastonia, Greensboro, Raleigh, Rock Hill, Salem and Winston.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,227
Specialists 2,963
Facilities
Hospitals 31

Operational date: 1988.
Service area: North Carolina: Charlotte, Greensboro, Raleigh and Winston-Salem.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

The Prudential Health Care System of Charlotte

2701 Coltsgate Road, Suite 100, Charlotte, N.C. 28211; 704-365-8088; fax: 704-365-5684

HMO

Staff
Practitioners 114
Board-certified 95%
Patients/practitioner 381
Specialists 566
Includes: 23 psychiatrists, 58 psychologists, 39 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 225
Locations
Administrative 1
Primary care 60
Users
Employer/payer groups 86
Single coverage 10,090
Family coverage 4,868
Employees & dependents 42,311
Total 42,311
Revenues
First-half 1995 ..... $31,158,840
1994 ..... $54,613,359

Operational date: April 1985.
Federally qualified.
Licensed in: North Carolina.
NCQA fully accredited.
Model type: Group.
Service area: North Carolina: Cabarrus, Gaston, Iredell, Mecklenburg, Rowan, Stanley and Union counties; South Carolina: York County.

Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $149.27 single, $417.95 family; adjusted community rating.

Point-of-service contracts: 18% of members are enrolled.

Offers non-federally qualified programs.

Officers: Richard F. Rivers, president-southern group operations; Lee Nicolls, executive director; Dr. David Berenbeim, medical director; Marc Burdell, director-commercial marketing.

Contact: Marc Burdell.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Charlotte

2701 Coltsgate Road, Suite 100, Charlotte, N.C. 28211; 704-365-8088; fax: 704-365-5684

POS

Staff
Practitioners 137
Board-certified 95%
Patients/practitioner 70
Specialists 603
Includes: 23 psychiatrists, 58 psychologists, 64 Ob/Gyns
Facilities
Hospitals 7
Pharmacies 225
Locations
Administrative 1
Primary care 70
Users
Employer/payer groups 28
Single coverage 2,069
Family coverage 989
Employees & dependents 9,434
Total 9,434

Operational date: November 1986.
Licensed in: North Carolina.
NCQA fully accredited.
Model type: IPA.
Service area: North Carolina: Cabarrus, Gaston, Mecklenburg, Rowan, Stanley and Union counties; South Carolina: York County.

Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Offers self-insured products.

Officers: Richard F. Rivers, president-southern group operations; Lee Nicolls, executive director; Dr. David Berenbeim, medical director; Marc Burdell, director-commercial marketing.

Contact: Marc Burdell.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Health Care System of Charlotte

2701 Coltsgate Road, Suite 100, Charlotte, N.C. 28211; 704-365-8088; fax: 704-365-5684

PPO

Staff
Practitioners 128
Board-certified 95%
Specialists 513
Includes: 47 Ob/Gyns
Facilities
Hospitals 7
Pharmacies 225

Operational date: July 1991.
Service area: North Carolina: Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanley and Union counties; South Carolina: York County.

Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.

UR: Standard procedures. UR provided by the PPO.

Officers: Richard F. Rivers, president-southern group operations; Lee Nicolls, executive director; Dr. David Berenbeim, medical director; Marc Burdell, director-commercial marketing.

Contact: Marc Burdell.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

The Prudential Health Care System of Triangle

400 Keisler Drive, Cary, N.C. 27511; 919-233-7741; fax: 919-233-5474

HMO

Staff
Practitioners 87
Board-certified 84%
Patients/practitioner 38
Specialists 171
Includes: 8 psychiatrists, 23 psychologists*, 27 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 200
Locations
Administrative 1
Primary care 21
Users
Employer/payer groups 11
Single coverage 949
Family coverage 388
Employees & dependents 3,358
Total 3,358
Revenues
First-half 1995 ..... $2,141,072
1994 ..... $493,697

Operational date: October 1994.
Licensed in: North Carolina.
Model type: Group/IPA.
Service area: North Carolina: Alamance, Caswell, Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Nash, Orange, Person and Wake counties.

Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $141.25 single, $395.50 family; community rating by class; adjusted community rating.

Point-of-service contracts: 13% of members are enrolled.

Officers: Richard F. Rivers, president-southern group operations; Joe Hoffman, executive director; Dr. Robert Simon, medical director; Paul Vancleave, director-commercial marketing.

Contact: Paul Vancleave.
** Includes social workers.*
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Triangle

400 Keisler Drive, Cary, N.C. 27511; 919-233-7741; fax: 919-233-5474

POS

Staff
Practitioners 98
Board-certified 91%
Patients/practitioner 6
Specialists 180
Includes: 8 psychiatrists, 23 psychologists*, 33 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 200
Locations
Administrative 1
Primary care 33
Users
Employer/payer groups 1
Single coverage 82
Family coverage 40
Employees & dependents 541
Total 541

Operational date: October 1994.
Licensed in: North Carolina.
Model type: Group/IPA.
Service area: North Carolina: Alamance, Caswell, Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Nash, Orange, Person and Wake counties.

Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.

Rating options: Adjusted community rating.

Offers self-insured products.

Officers: Richard F. Rivers, president-southern group operations; Joe Hoffman, executive director; Dr. Robert Simon, medical director; Paul Vancleave, director-commercial marketing.

Contact: Paul Vancleave.
** Includes social workers.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

NORTH DAKOTA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 27
Facilities
Hospitals* 1
Users: Group Health
Employees & dependents 9,263
Total Users 9,263
Medical Billings
Group Health:
First-half 1995 ..... $1,352,014
1994 ..... $2,038,983
Total:
First-half 1995 ..... $1,352,014
1994 ..... $2,038,983

Service area: North Dakota: Cass County.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 35,000

Service area: North Dakota.
See Chiro Health America consolidated listing under Wisconsin.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 71
Specialists 116
Facilities
Hospitals 4
Pharmacies 139

Service area: North Dakota: Cass county. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 30
Board-certified 85%
Specialists 12
Includes: 3 psychiatrists, 1 psychologist, 6 Ob/Gyns
Facilities
Users: Group Health
Employer/payer groups 21
Employees & dependents 9,531

Service area: North Dakota.
See MultiPlan Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 21
Includes: 1 psychiatrist, 12 psychologists
Facilities
Hospitals 6

Service area: North Dakota.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff
Practitioners 62
Specialists 78
Facilities
Hospitals 2
Pharmacies 161

Operational date: March 1995.
Service area: North Dakota: Fargo, Jamestown, and Moorhead.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Facilities
Hospitals 1

Operational date: 1992.
Service area: North Dakota: Fargo.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Continued on next page

Ohio

Continued from previous page

OHIO

Aetna Health Plans of Ohio Inc.-Cincinnati

615 Elsinore Place, Suite 800, Cincinnati, Ohio 45202; 513-579-3310

HMO

Staff
Practitioners 1,079
Specialists 1,801
Includes: 18 psychiatrists, 23 psychologists, 206 Ob/Gyns
Facilities
Hospitals 36
Users
Total 1,849

Operational date: October 1994.
Licensed in: Ohio.
Model type: IPA.
Service area: Ohio: Adams, Brown, Butler, Champaign, Clark, Clinton, Clermont, Greene, Hamilton, Highland, Logan, Miami, Montgomery, Preble, Shelby and Warren counties; Kentucky: Boone, Campbell, Grant and Kenton counties.
Contracts with Human Affairs International (HAI) for behavioral health/substance abuse.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Bruce Turner, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Ohio Inc.-Cleveland

3690 Orange Place, Suite 200, Cleveland, Ohio 44122; 216-464-2722

HMO

Staff
Practitioners 1,255
Specialists 2,733
Includes: 2 psychologists, 269 Ob/Gyns
Facilities
Hospitals 34
Users
Total 34,847

Operational date: December 1983.
Licensed in: Ohio.
NCQA one year accreditation.
Model type: IPA.
Service area: Ohio: Ashtabula, Carroll, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Wayne counties and parts of Columbiana County.
Contracts with Healthcare Management Services for behavioral health/substance abuse.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Timothy Brown, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Ohio Inc.-Columbus

4151 Executive Parkway, Suite 110-F492, Westerville, Ohio 43081; 614-899-3503

HMO

Staff
Practitioners 445
Specialists 927
Includes: 14 psychiatrists, 26 psychologists, 107 Ob/Gyns
Facilities
Hospitals 9
Users
Total 811

Operational date: October 1994.
Licensed in: Ohio.
Model type: IPA.
Service area: Ohio: Delaware, Fairfield, Franklin, Pickaway and Union counties.
Services: General medical, chiropractic, dental, mental health, vision.
Contracts with Human Affairs International (HAI) for behavioral health/substance abuse.
Officers: Allen Spath, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

The Associated Group/ Anthem Blue Cross & Blue Shield*

1351 William Howard Taft Drive, Cincinnati, Ohio 45206-1175; 513-872-8100

HMO/POS

Staff
Practitioners 7,709
Board-certified 81%
Patients/practitioner 58.7
Specialists 17,070
Includes: 437 psychiatrists, 713 psychologists, 1,842 Ob/Gyns
Facilities
Hospitals 359
Pharmacies 6,946
Locations
Administrative 42
Users
Employer/payer groups** 367
Single coverage 9,139
Family coverage 16,679
Employees & dependents 399,050
Total 404,387
Revenues
1994 ..... $2.18 billion

Federally qualified (Indiana).
Licensed in: Indiana, Kentucky, Ohio.
NCQA provisionally accredited.
For profit.
Ownership: The Associated Group.
Service area: Indiana, Kentucky, Ohio. Member of HMO-USA.
Contracts with Community Health Plans in Kentucky; Mental Health Network for mental health/substance abuse in Kentucky and Ohio.
Services: General medical, chiropractic, dental, mental health, human organ transplant. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 33% of members are enrolled.
Officers: Dwane R. Houser, chairman/CEO; Brad Buxton, director-managed care; Dr. David Chellapa, medical director; Jim Parker, marketing director.
Contact: Marketing support department, 513-247-6600.
** Figures are consolidated, including all HMO/POS plans in this organization. **Does not include Ohio.*

The Associated Group/ Anthem Blue Cross & Blue Shield*

1351 William Howard Taft Road, Cincinnati, Ohio 45206-1175; 513-872-8100

PPO

Staff
Practitioners 6,516
Board-certified 71%
Patients/practitioner 77.5
Specialists 15,845
Includes: 704 psychiatrists, 375 psychologists, 1,209 Ob/Gyns
Facilities
Hospitals 418
Pharmacies 1,805
Users: Group Health
Employer/payer groups 11,511
Employees & dependents 1,336,649
Users: Workers Compensation
Employer/payer groups 200
Single coverage 20,000
Total Users 1,356,649
Medical Billings**
Group Health:
First-half 1995 ..... $141,725,335
1994 ..... $249,616,558
Total:
First-half 1995 ..... $141,725,335
1994 ..... $249,616,558

For profit.
Ownership: The Associated Group.
Service area: Indiana, Kentucky, Ohio, Tennessee, Virginia, West Virginia.
Contracts with Associates for Health Care in Wisconsin; Clear Springs Health Partnership for mental health and substance abuse treatment in Indiana, Kentucky, Ohio, Tennessee, Virginia and West Virginia; ETHIX in Indiana, Kentucky, Ohio, Tennessee, Virginia and West Virginia; Ohio Health Choice Plan in Ohio.
Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Duane R. Houser, CEO; Jim Murphy, executive director; Dr. Joe Berman, chief medical officer; Jim Parker, marketing director.
Contact: Marketing support department, 513-247-6600.
** Figures are consolidated, including all PPO plans in this organization. ** Excludes Anthem Health-Indiana.*

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 4,633
Specialists 6,913
Includes: 290 psychiatrists, 623 psychologists, 912 Ob/Gyns
Facilities*
Hospitals** 152
Users: Group Health
Employees & dependents 271,279
Users: Workers Compensation
Single coverage 14,594
Total Users 285,873
Medical Billings
Group Health:
First-half 1995 ..... $39,595,484
1994 ..... $59,714,267
Workers Compensation:
First-half 1995 ..... $114,384
1994 ..... $175,975
Total:
First-half 1995 ..... $39,709,868
1994 ..... $59,890,242

Service area: Ohio: 80 counties.
Contracts with Primary Health Services in Ohio.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CHP of Columbus

3700 Corporate Drive, N.E. Business Campus, Suite 5, Columbus, Ohio 43231; 614-823-7500; fax: 614-823-7519

PPO

Staff
Practitioners 411
Board-certified 69%
Specialists 1,236
Facilities
Hospitals 29
Pharmacies 864
Users: Group Health
Employer/payer groups 161
Employees & dependents 30,714
Total Users 30,714

Operational date: January 1991.
Service area: Ohio: 20 counties.
Officers: James D. Massis, general manager; Theresa Pritchard, director-PPOs.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 2,319
Facilities
Hospitals 110

Service area: Ohio: 71 counties. Contracts with Ohio Health Choice Plan (OCHP) in Ohio.
See CAPP CARE Inc. consolidated listing under California.

Central Benefits

255 E. Main St., Columbus, Ohio 43216; 800-228-7677; fax: 614-464-5849

PPO

Service area: Contracts with Admar in Arizona and California; American Health Care Providers in Arkansas; Associates for Health Care in Wisconsin; Baptist Health Services Group in Tennessee; CAPP CARE in Michigan; Commonwealth Healthcare Alliance in Kentucky; ETHIX in Missouri; Healthcare Preferred in Iowa; Health Direct in Illinois; HealthNet in Kansas City and Tennesee; Health Service Preferred in Ohio; HealthStar in Illinois and Ohio; Life Force PPO in Tennesee; Maricopa in Arizona; Midlands Choice in Nebraska; Mountain Medical Affiliates in Colorado; Ohio Health Choice in Ohio; Paramount Preferred Options in Ohio; Preferred Plan of Nebraska/Iowa in Nebraska; Option One in Nebraska; PPOM in Michigan; PPO Oklahoma in Oklahoma; Preferred Health Plan in Kentucky; Sagamore in Indiana; Signature Health Alliance in Tennesee; Southeast Medical Alliance in Arkansas; WPPA in Kansas.
Officers: John B. Reinhardt Jr., chairman/CEO; Floyd Scrase, president/COO; Thomas Green, executive vp; E. Richard Percy Jr., vp-managed care; Robert McCollins, marketing director.
Contact: James H. Allen, western region: 800-234-8234 ext. 5381; Joseph Bauers, eastern region: 614-464-5748; Tom Brechlin, central region: 800-234-8234 ext. 5383; Joseph A. Glass, southern region: 800-234-8234 ext. 5382.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 25
Total Users 200,000

Service area: Ohio.
See Chiro Health America consolidated listing under Wisconsin.

Chiro Select

255 E. Main St., P.O. Box 16526, Columbus, Ohio 43216; 800-228-7677; fax: 614-464-5849

PPO

Specialty: chiropractic
Staff
Specialists 300
Users: Group Health
Employer/payer groups 100
Total Users 100,000

Operational date: July 1994.
Ownership: Central Benefits Mutual Insurance Co.
Service area: Arizona, Ohio and Tennessee.
Services: Chiropractic.
UR: Precertification, outpatient service predetermination. UR provided by the PPO
Officers: John B. Reinhardt Jr., chairman/CEO; Floyd Scrase, president/COO; Thomas Green, executive vp; E. Richard Percy Jr., vp-managed care; Robert Collins, marketing director.
Contact: Joseph Bauers, regional manager-network development, 614-464-5748.

ChoiceCare

655 Eden Park Drive, Cincinnati, Ohio 45202; 513-784-5200

HMO/POS

Staff
Practitioners 987
Board-certified 65%
Patients/practitioner 293
Specialists 1,909
Includes: 146 psychiatrists, 149 psychologists, 201 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 400
Locations
Administrative 1
Users
Employer/payer groups 723
Single coverage 38,790
Family coverage 73,579
Employees & dependents 279,784
Total 279,784
Revenues
First-half 1995 ..... $144,495,000
1994 ..... $261,287,000

Operational date: March 1979.
Federally qualified.
Licensed in: Indiana, Kentucky, Ohio.
NCQA fully accredited.
Model type: IPA.
Not for profit.
Service area: Indiana: Dearborn, Franklin, Ohio, Ripley and Union counties; Kentucky: Boone, Campbell, Gallatin, Grant, Kenton and Pendleton counties; Ohio: Brown, Butler, Clermont, Clinton, Hamilton and Warren counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 22% of members are enrolled.
Officers: Dr. David A. Gregorie, president/CEO; Dr. Michael Barber, medical director; Paul Nezi, executive vp-sales/product development; Jane Rollinson, executive vp-operating/corporate systems.

CIGNA HealthCare of Ohio Inc.-Cincinnati/Dayton

600 Vine St., Suite 602, Cincinnati, Ohio 45202; 513-629-2640; fax: 513-629-2639

HMO/POS

Staff
Practitioners 692
Board-certified 75.6%
Patients/practitioner 31
Specialists 1,532
Facilities
Hospitals 26
Pharmacies 708
Users
Employer/payer groups 284
Total 20,952
Revenues
First-half 1995 ..... $14,500,000
1994 ..... $17,214,000

Operational date: January 1992.
Licensed in: Ohio.
Model type: IPA.
Service area: Ohio: Boone, Brown, Butler, Campbell, Clark, Clermont, Grant, Greene, Hamilton, Kenton, Miami, Montgomery and Warren counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 57% of members are enrolled.
Officers: Dr. David Williams, medical director; Carol Tinnel, provider relations manager; James D. Massie, general manager; Marybeth Eikamp, quality assurance manager; Sandy Freer, member services manager.
Contact: Christina Guggenberger, 513-629-2628.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Ohio Inc.-Cleveland

5005 Rockside Road, Suite 700, Cleveland, Ohio 44131; 216-642-2920; fax: 216-642-2990

HMO/POS

Staff
Practitioners 540
Board-certified 73.3%
Patients/practitioner 119
Specialists 1,709
Facilities
Hospitals 33
Pharmacies 960
Users
Employer/payer groups 728
Total 49,848
Revenues
First-half 1995 ..... $35,835,000
1994 ..... $64,115,000

Operational date: April 1987.
Federally qualified.
Licensed in: Ohio.
NCQA one-year accredited.
Model type: IPA.
Service area: Ohio: Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Wayne counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 62.7% of members are enrolled.
Officers: Dr. Jannifer Harper, medical director; Vera Papalko, provider relations manager; El Kenyon, general manager; Linda Friedman, member services manager.
Contact: Cheryl Colles, 216-642-2984.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Ohio Inc.-Columbus

3700 Corporate Drive, N.E. Business Campus, Suite 5, Columbus, Ohio 43231; 614-823-7500; fax: 614-823-7519

HMO/POS

Staff
Practitioners 393
Board-certified 68.7%
Patients/practitioner 132
Specialists 1,110
Facilities
Hospitals 27
Pharmacies 413
Users
Employer/payer groups 268

Continued on next page

Continued from previous page

Total 47,570

Revenues

First-half 1995 ..... $37,710,000

1994 ..... $66,827,000

Operational date: May 1987.
Federally qualified.
Licensed in: Ohio.
NCQA one-year accredited.
Model type: IPA.
Service area: Ohio: Butler, Delaware, Fairfield, Fayette, Franklin, Licking, Madison, Muskingum, Perry, Pickaway, Ross and Union counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Offers self-insured products.
Point-of-service contracts: 43.2% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dr. Mark Hackman, medical director; Carol Tinnel, provider relations manager; James D. Massie, general manager; Joanne Jeanguenat, quality assurance manager; Linda Friedman, member services manager.
Contact: Keith Nestor, 614-823-7527.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Cincinnati

600 Vine St., Suite 602, Cincinnati, Ohio 45202; 513-629-2640; fax: 513-629-2639

PPO

Staff

Practitioners 780

Board-certified 76.8%

Specialists 1,733

Facilities

Hospitals 29

Pharmacies 973

Users: Group Health

Employer/payer groups 207

Employees & dependents 6,201

Total Users 6,201

Operational date: February 1990.
Service area: Kentucky: Boone, Campbell, Grant and Kenton counties; Ohio: Brown, Butler, Clark, Clermont, Fayette, Greene, Hamilton, Miami, Montgomery and Warren counties.
Officers: James D. Massis, general manager; Dr. David Williams, medical director; Carol Tinnel, provider relations manager.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Cleveland/Akron

5005 Rockside Road, Suite 700, Cleveland, Ohio 44131; 216-642-2920; fax: 216-642-2990

PPO

Staff

Practitioners 857

Board-certified 74.4%

Specialists 2,497

Facilities

Hospitals 49

Users: Group Health

Employer/payer groups 187

Employees & dependents 26,849

Total Users 26,849

Operational date: August 1987.
Service area: Ohio: Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Wayne counties.
Officers: El Kenyon, general manager; Jeanne McCarthy, executive director; Dr. Janifer Harper, medical director; Stew Brandt, finance director; James Ballenger, pharmacy director.
Contact: Helen Gaidelis, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Choice POS

4665 Cornell Road, Cincinnati, Ohio 45241-2447; 513-247-6600; fax: 513-247-6719

POS

Staff

Practitioners 3,413

Board-certified 82.2%

Patients/practitioner 35

Specialists 7,737

Includes: 111 psychiatrists, 370 psychologists, 799 Ob/Gyns

Facilities

Hospitals 119

Pharmacies 2,500

Locations

Administrative 20

Users

Employees & dependents 118,013

Medicare 723

Total 118,736

Operational date: September 1991.
Licensed in: Ohio.
NCQA provisionally accredited.
Model type: Group/Network.
Not for profit.
Service area: Ohio: 81 counties.
Services: General medical, chiropractic, dental, mental health, vision, human organ transplant. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 40% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Duane R. Houser, chairman/CEO; Brad Buxton, senior vp-managed care operations; Dr. David Chellappa, medical director.
See Anthem Blue Cross & Blue Shield HMO/POS consolidated listing under Ohio.

Community Choice PPO

1351 William Howard Taft Road, Cincinnati, Ohio 45206; 513-247-7621; fax: 513-247-7633

PPO

Staff

Practitioners 3,548

Board-certified 82.4%

Patients/practitioner 67.2

Specialists 7,795

Includes: 111 psychiatrists, 370 psychologists, 799 Ob/Gyns

Facilities

Hospitals 139

Pharmacies 20,000

Users: Group Health

Employees & dependents 238,499

Total Users 238,499

Operational date: September 1991.
Not for profit.
Ownership: Community Mutual Blue Cross & Blue Shield.
Service area: Indiana: Dearborn County; Kentucky: Boone, Campbell, Grant, Kenton, Mason and Ohio counties; Michigan: Monroe County; Ohio; Pennsylvania: Lambeck and Mercer counties; West Virginia: Hancock, Ohio and Wood counties.
Services: General medical, chiropractic, dental, mental health, vision, organ transplant. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO and outside contract.
Officers: Duane R. Houser, chairman/CEO; Brad Buxton, senior vp-health care management; Dr. David Chellappa, medical director; Linda Salvato, marketing director; Miriam Leonard, director-sales/program management.
Contact: Miriam Leonard.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff

Practitioners 2,638

Specialists 7,177

Includes: 289 psychiatrists, 600 psychologists, 709 Ob/Gyns

Facilities

Hospitals 146

Service area: Ohio.
See CorCare consolidated listing under California.

Coventry Healthcare Management Corp. dba HealthAssurance POS

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

POS

Staff

Practitioners 79

Specialists 200

Includes: 8 psychiatrists, 3 psychologists, 33 Ob/Gyns

Facilities

Hospitals 1

Pharmacies 146

Locations

Administrative 2

Primary care 79

Operational date: November 1994.
Licensed in: Ohio, Pennsylvania, Virginia and West Virginia.
Model type: IPA.
For profit.
Ownership: Coventry Corp.
Service area: Ohio: Belmont, Columbiana, Jefferson, Mahoning and Trumbull counties.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: F.G. Merkel, executive vp; Elizabeth Allen, vp; Dr. Robert Gormley, vp-medical affairs; Dr. Michael Culyba, physician-in-charge-network services; Thomas J. Murray, vp-marketing.
Contact: Thomas J. Murray, 412-553-7359.

Coventry Healthcare Management Corp. dba HealthAssurance PPO

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

PPO

Staff

Practitioners 79

Specialists 200

Includes: 8 psychiatrists, 3 psychologists, 33 Ob/Gyns

Facilities

Hospitals 1

Pharmacies 146

Operational date: January 1994.
For profit.
Service area: Ohio: Belmont, Columbiana, Jefferson, Mahoning and Trumbull counties.
Services: General medical, chiropractic, dental, mental health, vision. Dental services available unbundled. Employees can select non-PPO providers. Self-funded plans cay be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers; charges employer groups a monthly premium. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures excluding preadmission review, precertification, concurrent review, length of stay determination, discharge planning, retrospective review, second surgical opinion, hospital bill audits, outpatient service predetermination, case management, managed pharmacy network, precertification and review of behavioral health services. UR provided by outside contract.
Officers: F.G. Merkel, executive vp; Elizabeth Allen, vp; Dr. Robert Gormley, vp-medical affairs; Michael Culyba, physician-in-charge-network services; Thomas J. Murray, vp; Richard Horn, Richard Jones, vps.
Contact: Thomas J. Murray, 412-553-7359.

ETHIX Midlands

525 Metro Place N., Suite 300, Dublin, Ohio 43017; 614-766-0061; fax: 614-889-2148

PPO

Staff

Practitioners 1,396

Board-certified 90%

Specialists ..... NA

Includes: 61 psychiatrists, 141 psychologists, 468 Ob/Gyns

Facilities

Hospitals 64

For profit.
Ownership: New York Life Insurance Co.
Service area: Ohio; Kentucky: Boone, Campbell, Grant and Kenton counties.
Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee.
UR: Standard procedures.
Officers: Diane Schrimpf, vp; Olga Magyar, executive director; Margaret Cunningham, PPO representative.
Contact: Margaret Cunningham.

Family Health Plan

1001 Madison Ave., Toledo, Ohio 43624; 419-241-6501; fax: 419-241-5441

HMO

Staff

Practitioners 234

Board-certified 90%

Patients/practitioner 106.7

Specialists 517

Includes: 57 Ob/Gyns

Facilities

Hospitals 8

Pharmacies 153

Locations

Administrative 1

Primary care 87

Users

Employer/payer groups 59

Single coverage 1,824

Family coverage 2,906

Employees & dependents 24,306

Medicare 654

Total 24,960

Revenues

First-half 1995 ..... $20,367,935

1994 ..... $36,140,412

Operational date: January 1986.
Licensed in: Michigan, Ohio.
Model type: IPA.
Not for profit.
Ownership: St. Vincent Medical Center, Mercy Hospital, St. Charles Hospital.
Service area: Michigan: Monroe County; Ohio: Crawford, Cuyahoga, Defiance, Fulton, Henry, Huron, Lorain, Lucas, Ottawa, Richland, Sandusky, Seneca and Wood counties.
Services: General medical, chiropractic, dental, mental health, vision, psychiatric, prescription. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Robert A. Campbell, president; Dr. Warren Kleinberg, medical director; Chris A. Scherer, senior vp-operations; Lauri R. Oakes, vp-health services.

Health Maintenance Plan

4665 Cornell Road, Cincinnati, Ohio 45241-2447; 513-247-6600; fax: 513-247-6719

HMO

Staff

Practitioners 2,677

Board-certified 82.7%

Patients/practitioner 66

Specialists 5,429

Includes: 57 psychiatrists, 73 psychologists, 597 Ob/Gyns

Facilities

Hospitals 86

Pharmacies 2,066

Locations

Administrative 20

Users:

Employees & dependents 172,748

Medicare 4,605

Total 177,353

Operational date: March 1974.
Licensed in: Ohio.
NCQA provisionally accredited.
Model type: Group/Network.
Service area: Ohio.
Services: General medical, dental, mental health, vision, human organ transplant. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $127.61 single, $375.16 family; community rating by class.
Offers self-insured products.
Point-of-service contracts: 40% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dwane R. Houser, chairman/CEO; Brad Buxton, executive director-managed care operations; Dr. David Chellapa, medical director.
See Anthem Blue Cross & Blue Shield HMO/POS consolidated listing under Ohio.

The Health Plan

52160 National Road E., St. Clairsville, Ohio 43950; 614-695-3585; fax: 614-695-5297

HMO

Staff

Practitioners 335

Board-certified 63%

Patients/practitioner 247

Specialists 527

Includes: 12 psychiatrists, 15 psychologists, 21 Ob/Gyns

Facilities

Hospitals 17

Pharmacies 206

Locations

Administrative 1

Users

Employer/payer groups 597

Single coverage 11,373

Family coverage 19,322

Employees & dependents 73,769

Medicare 7,813

Total 81,582

Revenues

First-half 1995 ..... $53,900,000

1994 ..... $52,300,000

Operational date: November 1979.
Federally qualified.
Licensed in: Ohio, West Virginia.
Model type: IPA.
Not for profit.
Service area: Ohio: Belmont, Guernsey, Harrison, Jefferson, Monroe, Muskingham, Noble and Washington counties; West Virginia: Brooke, Hancock, Harrison, Marion, Marshall, Monongalia, Preston, Taylor, Tyler and Wetzel counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $110 single, $330 family; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Philip D. Wright, president; David Stacy, CFO; Dr. Basil Papadimitriou, medical director; Steve Halverson, marketing director; David Mathieu, vp-marketing; Patti Fast, vp-operations.
Contact: David Mathieu.

Health Service Preferred

11499 Chester Road, Cincinnati, Ohio 45246; 513-772-9009; 513-772-9111

PPO

Staff

Practitioners 4,046

Board-certified 88%

Patients/practitioner 40

Specialists 7,603

Includes: 259 psychiatrists, 357 psychologists, 826 Ob/Gyns

Continued on next page

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Contact:

Business Insurance,

Single Copy Sales
965 E. Jefferson Ave.
Detroit, Mich. 48207

313-446-1634
or 800-678-9595

Ohio

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Facilities
Hospitals 150
Users: Group Health
Employer/payer groups 1,300
Single coverage 22,875
Family coverage 37,125
Employees & dependents 130,000
Medical Billings
Group Health:
First-half 1995 ..... $75,000,000
1994 ..... $58,000,000
Total:
First-half 1995 ..... $75,000,000
1994 ..... $58,000,000

Operational date: 1988.
For profit.
Ownership: Integra Group.
Service area: Indiana: 51 counties; Kentucky: 41 counties; Ohio.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including short- and long-term disability case management, independent medical examination referral and provider profiling. UR provided by the PPO.
Officers: Mary J. Hanley, president; William D. Stief, CEO; Dr. David E. Mouch, medical director; Vincent J. Homan, vp-business development; Jeffrey Donatini, director-information services; Jerry Schwartz, director-operations; Barbara Kauffman, director-client services.
Contact: Vincent J. Homan, 513-772-9009 ext. 115.

HealthAmerica Pennsylvania Inc. dba Health Assurance HMO

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

HMO

Staff
Practitioners 79
Specialists 200
Includes: 8 psychiatrists, 3 psychologists, 33 Ob/Gyns
Facilities
Hospitals 1
Pharmacies 146
Locations
Administrative 2
Primary care 79

Operational date: August 1995.
Licensed in: Ohio and Pennsylvania.
Model type: IPA.
For profit.
Ownership: Coventry Corp.
Service area: Ohio: Jefferson county.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating.
Offers self-insured products.
Officers: F.G. Merkel, executive vp; Elizabeth Allen, vp; Dr. Robert Gormley, vp-medical affairs; Dr. Michael Culyba, physician-in-charge-network services; Thomas J. Murray, vp-marketing; Richard Horn, Richard Jones, vps.
Contact: Thomas J. Murray 412-553-7359.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 1,891
Specialists 4,011
Facilities
Hospitals 72
Pharmacies 2,395

Service area: Ohio: 63 counties. Contracts with Medco Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthStar Inc. Managed Care Division-Ohio

4807 Rockside Road, Suite 510, Independence, Ohio 44131; 216-642-3120 or 800-726-7587; fax: 216-642-0161

PPO

Staff
Practitioners 3,176
Board-certified 65%
Specialists 7,880
Includes: 1,913 psychiatrists, 581 psychologists, 509 Ob/Gyns
Facilities
Hospitals 120
Users: Group Health
Employer/payer groups 51
Single coverage 80,000
Employees & dependents 200,000
Users: Workers Compensation
Employer/payer groups 17
Single coverage 57,000
Total Users 257,000
Medical Billings
Total:
First-half 1995 ..... $47,683,144
1994 ..... $78,183,242

Operational date: January 1989.
Service area: Ohio: 61 counties throughout Cleveland, Cincinnati, Columbus and Dayton.
Officers: Les Reade, executive director.
See HealthStar Inc. consolidated listing under Illinois.

IntegraHome*

11499 Chester Road, Cincinnati, Ohio 45246; 513-772-9009; fax: 513-772-9111

PPO

Specialty: medical specialty services/home care
Facilities
Hospitals 4,500**
Users: Group Health
Employer/payer groups 150,000
Employees & dependents 4,900,000
Total Users 4,900,000
Medical Billings
Group Health:
First-half 1995 ..... $38,000,000
1994 ..... $34,000,000
Total:
First-half 1995 ..... $38,000,000
1994 ..... $34,000,000

Operational date: 1988.
For profit.
Ownership: Integra Group.
Service area: Nationwide, including Puerto Rico and St. Thomas.
Services: Mental health, durable medical equipment, transplant, home infusion, respiratory services, extended care facilities, home health care, rehabilitation, high risk maternity, independent medical exams. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, volume discounts, global case rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including disability case management. UR provided by the PPO.
Officers: Mary J. Hanley, president; William D. Stief, CEO; Dr. David E. Mouch, medical director; Vincent J. Homan, vp-business development; Jeffrey Donatini, director-information services; Jerry Schwartz, director-operations; Barbara Kauffman, director-client services.
Contact: Vincent J. Homan, 513-772-9009 ext. 115.
** Figures are consolidated, including all PPO plans in this organization. Formerly Health Service Affiliates. ** Ancillary care sites.*

Kaiser Permanente

North Point Tower, 1001 Lakeside Ave., Suite 1200, Cleveland, Ohio 44114; 216-479-5237; fax: 216-479-5553

HMO/POS

Staff
Practitioners 94
Board-certified 85%
Specialists 271
Includes: 13 psychiatrists, 16 psychologists*, 42 Ob/Gyns
Facilities
Hospitals 7
Pharmacies 13
Locations
Administrative 1
Primary care** 13
Users
Employer/payer groups 3,712
Single coverage 26,982
Family coverage 38,745
Employees & dependents 153,904
Medicare 22,982
Total Users 187,082
Revenues
First-half 1995 ..... $189,986,887
1994 ..... $396,305,030

Operational date: October 1977.
NCQA fully accredited.
Service area: Ohio: Cuyahoga, Geuga, Lake, Lorain, Medina, Portage, Stark, Summit and Wayne counties.
Officers: Cleve Lee Killingsworth Jr., president; Dr. Melvin J. Mulder, president/medical director; Roberta Secrist, assistant health plan manager; Jeffrey W. Werner, health plan manager.
Contact: Jeffrey W. Werner, 216-479-5296.
** Includes non-physician staff. ** As of April 1995.*
See Kaiser Permanente consolidated listing under California.

Medical Diagnostic Management Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: outpatient laboratory and radiology
Staff
Specialists 101

Service area: Ohio: Clark, Franklin, Greene, Hamilton, Miami, Montgomery and Summit counties.
See Medical Diagnostic Management Inc. consolidated listing under New Jersey.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 2,372
Facilities
Hospitals 58

Service area: Ohio.
See MedView Services Inc. consolidated listing under Michigan.

Mental Health Provider Systems*

5370 S.O.M. Center Road, Willoughby, Ohio 44094; 216-975-1552 or 800-255-6339; fax: 216-946-4117

PPO

Specialty: mental health/substance abuse
Staff
Specialists 95
Includes: 35 psychiatrists, 60 psychologists
Users: Group Health
Employer/payer groups 1
Employees & dependents 8,000
Total Users 8,000

Operational date: November 1988.
For profit.
Service area: Ohio and Texas.
Services: Mental health, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: the PPO is compensated by employers/payers, subcontracts with medical-surgical UR firm; charges flat fee per employee.
UR: Standard procedures, excluding discharge planning, retrospective review, second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Roger N. Hess, CEO; Dr. Joel S. Steinberg, medical director; Deborah K. Druhot, administrative director; Ira Freidman, program director; Toine Frate, director-social work; Dr. John B. Sawyer, director-UR/quality assurance.
Contact: Deborah K. Druhot.
** Figures are consolidated, including all PPO plans in this organization.*

Mental Health Provider Systems

5370 S.O.M. Center Road, Willoughby, Ohio 44094; 216-975-1552 or 800-255-6339; fax: 216-946-4117

PPO

Specialty: mental health/substance abuse
Staff
Specialists 62
Includes: 22 psychiatrists, 40 psychologists
Users: Group Health
Employer/payer groups 1
Employees & dependents 5,500
Total Users 5,500

Service area: Ohio.
See Mental Health Provider Systems consolidated listing under Ohio.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 17
Specialists 95
Facilities
Hospitals 57
Users: Workers Compensation
Employer/payer groups 200

Service area: Ohio: Cincinnati, Cleveland, Columbus and Toledo.
See MetraComp Network consolidated listing under Florida.

MetraHealth Care Plan of Ohio Inc.-Cincinnati

4501 Erskine Road, Suite 150, Cincinnati, Ohio 45242; 512-745-9700; fax: 513-745-9878

HMO

Staff
Practitioners 621
Board-certified 86%
Specialists 1,373
Includes: 27 psychiatrists, 16 psychologists, 162 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 238
Locations
Administrative 1
Users
Total 4,141

Operational date: June 1986
Licensed in: Ohio.
Service area: Kentucky: Boone, Campbell and Kenton counties; Ohio: Butler, Claremont, Hamilton and Warren counties.
Officers: Jack Wickens, executive director/marketing director; Dr. Jim Garfield, medical director.
Contact: Jack Wickens.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Ohio Inc.-Cleveland

23200 Chagrin Blvd., Suite 400, Beachwood, Ohio 44122; 216-464-8446; fax: 216-464-5315

HMO

Staff
Practitioners 658
Board-certified 82%
Specialists 1,338
Includes: 39 psychiatrists, 68 psychologists, 159 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 560
Locations
Administrative 1
Users
Total 22,822

Operational date: August 1985.
Licensed in: Ohio.
Service area: Ohio: Ashtabula, Columbiana, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Stark, Summit and Trumbull counties.
Rating options: Community rating: $108.17 single, $292.06 family.
Officers: Susan Mego, executive director; Dr. James Gibbs, medical director; Donna D'Amico, marketing director.
Contact: Donna D'Amico, 216-595-3185.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Ohio Inc.-Columbus

4501 Erskine Road, Suite 150, Cincinnati, Ohio 45242; 513-745-9700; fax: 513-745-9878

HMO

Staff
Practitioners 227
Board-certified 86%
Specialists 398
Includes: 4 psychiatrists, 27 psychologists, 49 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 198
Locations
Administrative 1
Users
Total 957

Operational date: June 1986.
Licensed in: Ohio.
Service area: Ohio: Delaware, Fairfield, Franklin, Hardin, Knox, Licking, Logan, Madison, Marion, Marrow, Pickaway and Union counties.
Rating options: Community rating: $137.89 single, $372.30 family.
Officers: Jack Wickens, executive director; Dr. Jim Garfield, medical director; P. Steven Keller, marketing director.
Contact: P. Steven Keller, 614-899-6995.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Cincinnati/Dayton

4501 Erskine Road, Suite 150, Cincinnati, Ohio 45242; 513-745-9039; fax: 513-745-9878

POS

Staff
Practitioners 577
Board-certified 86%
Specialists 2,399
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 155 Ob/Gyns
Facilities
Hospitals 25
Pharmacies 516
Locations
Administrative 1
Users
Total 29,259

Operational date: June 1986.
Service area: Indiana: Dearborn County; Kentucky: Boone, Campbell and Kenton counties; Ohio: Allen, Auglaize, Butler, Clark, Clermont, Greene, Hamilton, Logan, Mercer, Miami, Montgomery, Preble, Shelby and Warren counties.
Officers: Jack Wickens, executive director/marketing director; Dr. Jim Garfield, medical director.
Contact: Jack Wickens, 513-745-9700.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Cleveland

23200 Chagrin Blvd., Suite 400, Beachwood, Ohio 44122; 216-464-8446; fax: 216-464-5315

POS

Staff
Practitioners 794
Board-certified 74.2%
Specialists 3,155
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 301 Ob/Gyns
Facilities
Hospitals 51
Pharmacies 560
Locations
Administrative 1
Users
Total 51,499

Operational date: August 1985.
Service area: Ohio: Ashtabula, Columbiana, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Stark, Summit, Trumball and Wayne counties; Pennsylvania: part of Mercer County.
Officers: Susan Mego, executive director; Dr. James Gibbs, medical director; Donna D'Amico, marketing director.
Contact: Donna D'Amico, 216-595-3185.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Columbus

4501 Erskine Road, Suite 150, Cinncinati, Ohio 45242; 513-745-9039; fax: 513-745-9878

POS

Staff
Practitioners 483
Board-certified 71.5%

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Specialists 927
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 88 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 198
Locations
Administrative 1
Users
Total 14,567

Operational date: June 1986.
Service area: Ohio: Delaware, Fairfield, Franklin, Knox, Licking, Morrow and Pickaway counties and parts of Fayette, Marion, Ross and Union counties.
Officers: Jack Wickens, executive director; Dr. Jim Garfield, medical director; P. Steven Keller, marketing director.
Contact: Steven Keller, 614-899-6995.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Cincinnati/Dayton

4501 Erskine Road, Suite 150, Cincinnati, Ohio 45242; 513-745-9039; fax: 513-745-9878

PPO

Staff
Practitioners 1,022
Specialists 1,917
Includes: 94 psychiatrists, 214 Ob/Gyns
Facilities
Hospitals 25
Pharmacies 215
Total Users 21,211

Operational date: 1987.
Service area: Indiana: Dearborn County; Kentucky: Boone, Campbell and Kenton counties; Ohio: Allen, Auglaize, Butler, Clark, Clermont, Clinton, Darke, Greene, Hamilton, Logan, Mercer, Miami, Montgomery, Preble, Shelby and Warren counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Jack Wickens, executive director/marketing director; Dr. Jim Garfield, medical director.
Contact: Jack Wickens, 513-745-9700.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Cleveland

23200 Chagrin Blvd., Suite 400, Beachwood, Ohio 44122; 216-464-8446; fax: 216-464-5315

PPO

Staff
Practitioners 974
Specialists 2,822
Includes: 233 Ob/Gyns
Facilities
Hospitals 49
Pharmacies 562
Total Users 38,974

Operational date: 1986.
Service area: Ohio: Ashland, Ashtabula, Columbiana, Crawford, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull and Wayne counties; Pennsylvania: part of Mercer County.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Susan Mego, executive director; Dr. James Gibbs, medical director.
Contact: Donna D'Amico, marketing director, 216-595-3185.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Columbus

4501 Erskine Road, Suite 150, Cincinnati, Ohio 45242; 513-745-9039; fax: 513-745-9878

PPO

Staff
Practitioners 466
Specialists 1,057
Includes: 29 psychiatrists, 97 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 196
Total Users 32,780

Operational date: 1991.
Service area: Ohio: Delaware, Fairfield, Franklin, Knox, Licking, Morrow and Pickaway counties and parts of Fayette, Marion, Ross and Union counties.
Compensation: Negotiates hospital charges by per diem, fee for service.
Officers: Jack Wickens, executive director; Dr. Jim Garfield, medical director; P. Steven Keller, marketing director.
Contact: Steven Keller, 614-899-6995.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Toledo

23200 Chagrin Blvd., Suite 400, Beachwood, Ohio 44122; 216-464-8446; fax: 216-464-5315

PPO

Staff
Practitioners 206
Specialists 393
Includes: 14 psychiatrists, 60 Ob/Gyns
Facilities
Hospitals 5
Total Users 5,424

Operational date: 1988.
Service area: Ohio: Fulton, Lucas and Ottawa counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Susan Mego, executive director; Dr. James Gibbs, medical director.
Contact: Donna D'Amico, marketing director, 216-595-3185.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 2,178
Board-certified 96%
Specialists 871
Includes: 218 psychiatrists, 327 psychologists, 436 Ob/Gyns
Facilities
Hospitals 150
Users: Group Health
Employer/payer groups 1,283
Employees & dependents 755,149

Service area: Ohio.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 1,212
Specialists ..... NA
Includes: 370 psychiatrists, 451 psychologists, 448 Ob/Gyns
Facilities
Hospitals 183

Service area: Ohio.
See National Preferred Provider Network Inc. consolidated listing under New York.

Ohio Health Choice

1621 Euclid Ave., Suite 1400, Cleveland, Ohio 44115; 216-436-4000; fax: 216-621-3178

PPO

Staff
Practitioners 3,551
Board-certified 63%
Patients/practitioner 129
Specialists 5,940
Includes: 211 psychiatrists, 318 psychologists, 766 Ob/Gyns
Facilities
Hospitals 120
Pharmacies 134
Users: Group Health
Employees & dependents 460,000

Operational date: February 1982.
Not for profit.
Ownership: Sisters of Charity of St. Augustine.
Service area: Ohio.
Contracts with Anthem Health, CAPP Care, Cost Care and ProAmerica Managed Care nationwide.
Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Russell C. Eckles, executive vp; Dr. Constantine Papas, medical director; Sandra L. Haftl, marketing director; Joan Mason, director-operations; Jan Pae, director-networks; Noreen Nageotte, quality manager; Scott Vactor, corporate sales manager.
Contact: Michele A. McFarland, marketing support representative, or Scott Vactor.

The PATH Health Network

3401 Loop Road A, Columbus, Ohio 43219; 800-626-0340; fax: 614-470-7083

PPO

Staff
Practitioners 755
Specialists 2,493
Includes: 106 psychiatrists, 131 psychologists, 442 Ob/Gyns
Facilities
Hospitals 59
Users: Group Health
Employees & dependents 6,750

For profit.
Ownership: R.E. Harrington Inc.
Service area: Kentucky: Boone County; Ohio: 21 counties.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding second surgical opinion. Also performs mental health/substance abuse case management, worker injury/disability management. UR provided by the PPO.
Officers: Kenneth L. DiBella, president; Kimberly A. Hensley, director-managed care development; Dr. Steven Houff, medical director; Jane Klenk, director-health care management systems.
Contact: Kimberly Hensley, 614-470-7000.

Prefer One

255 E. Main St., Columbus Ohio 43216; 800-228-7677; fax: 614-464-5849

PPO

Users: Group Health
Employer/payer groups 8,400
Total Users 21,000

Operational date: 1987.
Ownership: Central Benefits Mutual Insurance Company.
Service area: Ohio.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
UR: Standard procedures. UR provided by the PPO.
Officers: John B. Reinhardt Jr., chairman/CEO; Floyd Scrase, president/COO; Thomas Green, executive vp; E. Richard Percy Jr., vp-managed care; Ted Georges, sales director.
Contact: Joseph Bauers, regional manager of network development; 614-466-5748.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 740
Includes: 104 psychiatrists, 396 psychologists
Facilities
Hospitals 47

Service area: Ohio.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Primary Health Services Inc.

500 Lena Drive, Aurora, Ohio, 44202; 216-562-5711; fax: 216-562-5002

PPO

Staff
Practitioners 3,741
Board-certified 85%
Specialists 7,366
Includes: 406 psychiatrists, 827 psychologists, 861 Ob/Gyns
Facilities
Hospitals 160
Pharmacies 60,000
Users: Group Health
Employees & dependents 1,200,000
Users: Workers Compensation
Employer/payer groups 10,000
Total Users 1,210,000
Medical Billings
Group Health:
First-half 1995 ..... $30,355,826
1994 ..... $38,001,196

Operational date: April 1983.
For profit.
Service area: Ohio.
Services: General medical, chiropractic, workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Marlin L. Wilcox, president; Arthur W. Chandler, executive director; Robert C. Erwin Jr., D.O., medical director; James K. Piper, marketing director.
Contact: Marlin L. Wilcox.

Private Healthcare Systems

10560 Ashview Place, Suite 192, Cincinnati, Ohio 45242; 513-733-1102; fax: 513-733-1132

PPO

Staff
Practitioners 5,381
Specialists 5,408
Facilities
Hospitals 109
Pharmacies 2,315
Users: Group Health
Employer/payer groups 4,277
Employees & dependents 161,922
Total Users 340,036

Operational date: December 1986.
Service area: Ohio: Akron, Canton, Cincinnati, Cleveland, Columbus, Dayton, Lima, Mansfield, Springfield, Steubenville, Toledo, Warren, Weirton, Youngstown and Zanesville.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 6,385
Specialists 10,621
Facilities
Hospitals 101

Operational date: 1990.
Service area: Ohio.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare HMO of Central Ohio

485 Metro Place S., Suite 450, Dublin, Ohio 43017; 614-761-0002; fax: 614-761-1757

HMO

Staff
Practitioners 300
Board-certified 82%
Specialists 909
Includes: 13 psychiatrists, 7 psychologists, 100 Ob/Gyns
Facilities
Hospitals 15
Pharmacies 157
Locations
Administrative 1
Primary care 762
Users
Employer/payer groups 174
Employees & dependents 38,346
Total 38,346

Operational date: July 1985.
Federally qualified.
Licensed in: Ohio.
NCQA fully accredited.
Model type: IPA.
Service area: Ohio: Delaware, Fairfield, Franklin, Licking, Madison, Marion Pickaway and Union counties and parts of Crawford, Hardin, Morrow and Wyandot counties.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Point-of-service contracts: 0.9% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dennis Walsh, president-eastern group operations; Budd Fisher, executive director; Dr. G.W. Lewis, medical director; Susie Gerald, director-health care management.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare HMO of Northern Ohio

1301 E. Ninth St., 15th Floor, Cleveland, Ohio 44114; 216-241-5623; fax: 216-241-7561

HMO

Staff
Practitioners 402
Board-certified 80%
Patients/practitioner 50
Specialists 2,401
Includes: 83 psychiatrists, 141 psychologists, 162 Ob/Gyns
Facilities
Hospitals 32
Pharmacies 124
Locations
Primary care 245
Users
Employer/payer groups 106
Employees & dependents 22,176
Medicare 3,278
Total 25,454

Operational date: April 1990.
Licensed in: Ohio.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Ohio: Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina and Summit counties.
Services: General medical, chiropractic, mental health, vision. Dental services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Point-of-service contracts: 44% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: William Link, president; Dr. A. Gus Kious, medical director; Haywood Clement, director-sales/marketing; Karen Johnson, director-government programs; Anthony Firmstone, manager-health care services.
Contact: Haywood Clement.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Health Care Plan of Greater Cincinnati

312 Elm St., Suite 1400, Cincinnati, Ohio 45202; 513-784-7500; fax: 513-784-7020

HMO

Staff*
Practitioners 325
Board-certified 91%
Patients/practitioner 52
Specialists 568
Includes: 5 psychiatrists, 33 psychologists, 78 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 116
Locations
Administrative 1
Primary care 152
Users
Employer/payer groups 58
Employees & dependents 17,019
Total 17,019

Operational date: March 1986.
NCQA one-year accredited.
Model type: Group/IPA.
Service area: Kentucky: Boone, Clermont, Gallatin, Grant, Kenton and Pendleton counties; Ohio: Butler, Clermont, Hamilton and Warren counties.
Services: General medical, chiropractic, dental, mental health, vision, prescription. Services available unbundled. May be customized to meet employer specifications*.
Rating options: Community rating by class; adjusted community rating.

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Ohio-Oklahoma

Continued from previous page

Enrollment options: Individual enrollment allowed.

Officers: Dennis Walsh, president-eastern group operations; Kim Bellard, executive director; Dr. Peter Marrocco, medical director; Michael Brooks, director-Cincinnati group marketing; Pam Carr, director-health care management.

Contact: Deborah Cawley, 513-784-7051.

** Customization limited by state regulations.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Health Care Plan of Greater Cincinnati

312 Elm St., Suite 1400, Cincinnati, Ohio 45202; 513-784-7500; fax: 513-784-7020

POS

Staff
Practitioners 649
Board-certified 93%
Patients/practitioner 49
Specialists 1,343
Includes: 5 psychiatrists, 33 psychologists, 141 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 111
Locations
Administrative 1
Primary care 347
Users
Employer/payer groups 44
Employees & dependents 31,551
Total Users 31,551

Operational date: March 1986.
NCQA one-year accredited.
Model type: IPA.
Service area: Indiana: Dearborn County; Kentucky: Boone, Clermont, Gallatin, Grant, Kenton and Pendleton counties; Ohio: Butler, Clermont, Hamilton and Warren counties.
Services: General medical, chiropractic, dental, mental health, vision, prescription. Services available unbundled. May be customized to meet employer specifications*.
Rating options: Community rating by class; adjusted community rating.
Enrollment options: Individual enrollment allowed.
Officers: Dennis Walsh, president-eastern group operations; Kim Bellard, executive director; Dr. Peter Marrocco, medical director; Michael Brooks, director-Cincinnati group marketing; Pam Carr, director-health care management.
Contact: Deborah Cawley, 513-784-7051.
** Customization limited by state regulations.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Health Care Plan of Greater Cincinnati

312 Elm St., Suite 1400, Cincinnati, Ohio 45202; 513-784-7500; fax: 513-784-7020

PPO

Staff
Practitioners 649
Board-certified 93%
Patients/practitioner 5
Specialists 1,343
Includes: 5 psychiatrists, 33 psychologists, 141 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 111
Users: Group Health
Employer/payer groups 8
Employees & dependents 2,900
Total Users 2,900

Operational date: April 1991.
Service area: Indiana: Dearborn County; Kentucky: Boone, Clermont, Gallatin, Grant, Kenton and Pendleton counties; Ohio: Butler, Clermont, Hamilton and Warren counties.
Services: General medical, chiropractic, dental, mental health, vision, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, case rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Preadmission review, outpatient service predetermination. UR provided by the PPO.
Officers: Dennis Walsh, president-eastern group operations; Kim Bellard, executive director; Dr. Peter Marrocco, medical director; Michael Brooks, director-Cincinnati group marketing; Pam Carr, director-health care management.
Contact: Deborah Cawley, 513-784-7051.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Prudential Plus

1301 E. Ninth St., 15th Floor, Cleveland, Ohio 44114; 216-241-5623; fax: 216-241-7561

POS

Staff
Practitioners 582
Board-certified 82%
Patients/practitioner 50
Specialists 2,239
Includes: 83 psychiatrists, 141 psychologists, 162 Ob/Gyns
Facilities
Hospitals 32
Pharmacies 124
Locations
Primary care 381
Users
Employer/payer groups 200
Employees & dependents 19,416
Total Users 19,416

Operational date: January 1989.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Ohio: Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina and Summit counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: William Link, president; Dr. A. Gus Kious, medical director; Haywood Clement, director-sales/marketing; Karen Johnson, director-government programs; Anthony Firmstone, manager-health care services.
Contact: Haywood Clement.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of Central Ohio

485 Metro Place S., Suite 450, Dublin, Ohio 43017; 614-761-0002; fax: 614-761-1757

POS

Staff
Practitioners 371
Board-certified 82%
Specialists 923
Includes: 13 psychiatrists, 7 psychologists, 101 Ob/Gyns
Facilities
Hospitals 18
Pharmacies 157
Locations
Administrative 1
Primary care 798
Users
Employer/payer groups 210
Employees & dependents 15,957
Total Users 15,957

Operational date: March 1988.
Licensed in: Ohio.
NCQA fully accredited.
Model type: IPA.
Service area: Ohio: Coshocton, Crawford, Delaware, Fairfield, Franklin, Hardin, Hocking, Licking, Logan, Madison, Marion, Morrow, Muskingum, Perry, Pickaway, Union and Wyandot counties.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Dennis Walsh, president-eastern group operations; Budd Fisher, executive director; Dr. G.W. Lewis, medical director; Susie Gerald, director-health care management.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork

1301 E. Ninth St., 15th Floor, Cleveland, Ohio 44114; 216-241-5623; fax: 216-241-7561

PPO

Staff
Practitioners 582
Board-certified 82%
Specialists 2,239
Includes: 83 psychiatrists, 141 psychologists, 162 Ob/Gyns
Facilities
Hospitals 32
Pharmacies 124

Operational date: January 1991.
Service area: Ohio: Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina and Summit counties.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, unit billing; is compensated by employers/payers.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: William Link, president; Dr. A. Gus Kious, medical director; Haywood Clement, director-sales/marketing; Karen Johnson, director-government programs; Anthony Firmstone, manager-health care services.
Contact: Haywood Clement.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Superior Dental Care Inc.

6683 Centerville Business Parkway, Dayton, Ohio 45459; 513-438-0283; fax: 513-438-0288

HMO

Specialty: dental
Staff
Practitioners 826
Patients/practitioner 208
Users
Employer/payer groups 204
Single coverage 7,291
Family coverage 12,126
Employees & dependents 25,463
Total 25,463
Revenues
First-half 1995 ..... $2,326,622
1994 ..... $4,254,976

Operational date: January 1986.
Licensed in: Ohio.
Model type: IPA.
For profit.
Service area: Ohio.
Services: Dental. May be customized to meet employer specifications.
Rating options: Community rating: $10.76 single, $35.57 family.
Offers self-insured products.
Officers: Dr. Thomas G. Pavey, president; Rebecca Y. Harrell, executive director; Dr. Richard W. Portune, dental director; Anne M. Kessler, marketing manager.
Contact: David Homan, public relations manager.

United HealthCare of Ohio Inc.

3560 Olentangy River Road, Columbus, Ohio 43214; 800-328-8835; fax: 614-442-4902

HMO/POS

Staff
Practitioners 2,026
Board-certified 62%
Patients/practitioner 103
Specialists 3,037
Facilities
Hospitals 98
Pharmacies 1,180
Users
Employer/payer groups 2,960
Single coverage 63,397
Family coverage 95,267
Employees & dependents 424,240
Medicare 1,236
Total Users 425,476
Revenues
First-half 1995 ..... $251,553,713
1994 ..... $515,070,683

Licensed in: Ohio.
Model type: IPA.
Service area: Ohio: 73 counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 34.3% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.
Officers: Dr. William Porterfield, president; Bob Sheehy, COO; Dr. Owen Johnson, medical director; Ken Haverman, vp.
See United HealthCare Corp. consolidated listing under Minnesota.

OKLAHOMA

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 1
Specialists 5
Facilities
Hospitals 5
Users: Group Health
Employees & dependents 1,524
Total Users 1,524

Service area: Oklahoma: Cleveland, Oklahoma and Tulsa counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,340
Specialists 1,870
Includes: 114 psychiatrists, 128 psychologists, 194 Ob/Gyns
Facilities*
Hospitals** 96
Users: Group Health
Employees & dependents 86,087
Users: Workers Compensation
Single coverage 21,330
Total Users 107,417
Medical Billings
Group Health:
First-half 1995 ..... $12,565,132
1994 ..... $18,949,576
Workers Compensation:
First-half 1995 ..... $167,177
1994 ..... $257,195
Total:
First-half 1995 ..... $12,732,309
1994 ..... $19,206,771

Service area: Oklahoma: 62 counties.
Contracts with Sooner Health Plan in Oklahoma.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 176
Facilities
Hospitals 7

Service area: Oklahoma: Canadian, Cleveland, Creek, McClain, Oklahoma, Osage, Rogers, Tulsa and Wagoner counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 3
Total Users 1,000,000

Service area: Oklahoma.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Oklahoma Inc.-Oklahoma City

5100 N. Brookline, Ninth Floor, Oklahoma City, Okla. 73112; 405-943-7711; fax: 405-946-9568

HMO/POS

Staff
Practitioners 103
Board-certified 71.7%
Patients/practitioner 150
Specialists 558
Facilities
Hospitals 13
Pharmacies 320
Users
Employer/payer groups 155
Total 12,482
Revenues
First-half 1995* $17,855,000
1994* $27,118,000

Operational date: January 1984.
Federally qualified.
Licensed in: Oklahoma.
NCQA one-year accredited.
Model type: IPA.
Service area: Oklahoma: Canadian, Cleveland, Grady, Kingfisher, Lincoln, Logan, McClain, Okfuskee, Oklahoma, Pottawatomie and Seminole counties.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 25.4% of members are enrolled.
Officers: Dr. Kathleen Musser, medical director; Betsy Berry, provider relations manager; Lawrence T. Filosa, general manager; Susan Williams, member services manager; Wanda Maddox, quality assurance manager.
Contact: Kristi Hatfield, 405-943-7711.
** Combined revenues from Oklahoma City and Tulsa HMO/POSs.*
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Oklahoma Inc.-Tulsa

9810 E. 42nd St., Suite 220, Tulsa, Okla. 74136; 918-664-0166; fax: 918-663-6250

HMO/POS

Staff
Practitioners 182
Board-certified 76.2%
Patients/practitioner 150
Specialists 440
Facilities
Hospitals 9
Pharmacies 234
Users
Employer/payer groups 126
Total Users 14,458
Revenues
First-half 1995* $17,855,000
1994* $27,118,000

Operational date: January 1992.
Federally qualified.
Licensed in: Oklahoma.
NCQA one-year accredited.
Model type: IPA.
Service area: Oklahoma: Coal, Creek, Lincoln, Mayes, Muskogee, Okmulgee, Osage, Payne, Rogers, Tulsa, Wagoner and Washington counties.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 67.8% of members are enrolled.
Officers: Lawrence T. Filosa, general manager; Dr. Kathleen Musser, medical director; Betsy Berry, provider relations manager; Susan Williams, member services manager; Wanda Maddox, quality assurance manager.
Contact: Kristi Hatfield, 405-943-7711.
** Combined revenues from Oklahoma City and Tulsa HMO/POSs.*
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Network of Oklahoma

5100 N. Brookline, 9th Floor, Oklahoma City, Okla. 73112; 405-943-7711; fax: 405-946-9568

PPO

Staff
Practitioners 489
Specialists 1,253
Facilities
Hospitals 42
Pharmacies 292
Users: Group Health
Employer/payer groups 164
Employees & dependents 16,502
Total Users 16,502

Operational date: January 1989.
Service area: Oklahoma: 34 counties.
Officers: Lawrence Filosa, general manager; Dr. Kathleen Musser, medical director; David L. Burton, pharmacy di-

Continued on next page

Oklahoma

Continued from previous page
rector; Stew Brandt, finance director.
Contact: Betsy Berry, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CommunityCare HMO

4720 S. Harvard, Suite 202, Tulsa, Okla. 74135; 918-749-1171; fax: 918-749-7970

HMO

Staff
Practitioners 401
Board-certified 77%
Patients/practitioner 39
Specialists 995
Facilities
Hospitals 7
Pharmacies 33
Locations
Administrative 1
Users
Employer/payer groups 80
Total 15,830

Operational date: June 1994.
Federal qualification pending.
Licensed in: Oklahoma.
Model type: IPA.
For profit.
Ownership: St. Francis Hospital, St. John Medical Center, St. Anthony Hospital, Mercy Health Center.
Service area: Oklahoma: Canadian, Cleveland, Creek, Grady, Kingfisher, Lincoln, Logan, McClain, Nowata, Oklahoma, Okmulgee, Osage, Pawnee, Pottawatomie, Rogers, Tulsa and Wagoner counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Officers: Dave Pynn, president; Rick Rinehart, marketing director-Oklahoma City area; Barbara Ferrier, marketing director-Tulsa area; William Hancock, COO; Karen Gallagher, CFO.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 766
Specialists 1,756
Includes: 44 psychiatrists, 120 psychologists, 125 Ob/Gyns
Facilities
Hospitals 81

Service area: Oklahoma.
See CorCare consolidated listing under California.

GHS Health Maintenance Organization dba BlueLincs HMO

1400 S. Boston, Tulsa, Okla. 74119; 918-561-9900; fax: 918-561-9999

HMO

Staff
Practitioners 407
Board-certified 50%
Patients/practitioner 98
Specialists 1,518
Includes: 54 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 433
Locations
Administrative 2
Primary care 191
Users
Employer/payer groups 200
Single coverage 6,420
Family coverage 6,010
Employees & dependents 30,779
Total 30,779
Revenues
First-half 1995 ..... $23,306,229
1994 ..... $30,965,504

Operational date: August 1984.
Federally qualified.
Licensed in: Oklahoma.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Ownership: Group Health Service Organization dba Blue Cross & Blue Shield of Oklahoma.
Service area: Oklahoma: 31 counties.
Contracts with DentalGuard for dental in Oklahoma.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class.
Officers: Ron King, president; Robert D. Pearcy, executive director; Dr. Rodney Huey, medical director; Lisa Putt, marketing director; Lyndle Ellis, vp-finance; Dr. Will Harms, vp/medical director.
Contact: Michelle Riddell 918-561-9900.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 572
Specialists 979
Facilities
Hospitals 51
Pharmacies 850

Service area: Oklahoma: 42 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 49
Specialists 140
Facilities
Hospitals 16
Users: Workers Compensation
Employer/payer groups 1,200

Service area: Oklahoma: Canadian, Cleveland, Garfield, Kingfisher, Lincoln, Logan, Oklahoma, Payne, Pottawatomie, Rogers and Tulsa counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Tulsa/Oklahoma City

12902 E. 51st St., Tulsa, Okla. 74134; 214-470-8782; fax: 214-470-5855

POS

Staff
Practitioners 510
Board-certified 67.3%
Specialists 1,328
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 119 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 255
Locations
Administrative 1
Users
Total 21,661

Operational date: 1986.
Service area: Oklahoma: Canadian, Cleveland, Garfield, Garvin, Grady, Kingfisher, Lincoln, Logan, McClain, Oklahoma and Pottawatomie counties.
Officers: Rick Cook, executive director; Dr. Connie Lane, medical director; Marty Foster, marketing director.
Contact: Marty Foster, 214-470-8809.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Oklahoma City

12902 E. 51st St., Tulsa, Okla. 74134; 214-470-8782; fax: 214-470-5855

PPO

Staff
Practitioners 453
Specialists 1,120
Includes: 27 psychiatrists, 105 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 145
Total Users 5,642

Operational date: 1985.
Service area: Oklahoma: Canadian, Cleveland, Garfield, Garvin, Grady, Kingfisher, Lincoln, Logan, McClain, Oklahoma and Pottawatomie counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Rick Cook, executive director; Dr. Connie Lane, medical director; Marty Foster, marketing director.
Contact: Marty Foster, 214-470-8809.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Tulsa

12902 E. 51st St., Tulsa, Okla. 74134; 214-470-8782; fax: 214-470-5855

PPO

Staff
Practitioners 453
Specialists 1,036
Includes: 27 psychiatrists, 99 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 110
Total Users 22,258

Operational date: 1985.
Service area: Oklahoma: Creek, Hughes, Latimer, Lincoln, Mayes, Muskogee, Nowata, Okmulgee, Osage, Pawnee, Payne, Pittsburg, Rogers, Tulsa, Wagner, Wagoner and Washington counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Rick Cook, executive director; Dr. Connie Lane, medical director; Marty Foster, marketing director.
Contact: Marty Foster, 214-470-8809.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 696
Board-certified 85%
Specialists 276
Includes: 70 psychiatrists, 104 psychologists, 139 Ob/Gyns
Facilities
Hospitals 83
Users: Group Health
Employer/payer groups 411
Employees & dependents 242,847

Service area: Oklahoma.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 3
Specialists ..... NA
Includes: 1 psychiatrist, 14 psychologists, 5 Ob/Gyns
Facilities
Hospitals 34

Service area: Oklahoma.
See National Preferred Provider Network Inc. consolidated listing under New York.

PPO Oklahoma

3503 N.W. 63rd St., Suite 304, Oklahoma City, Okla. 73116; 405-843-9551; fax: 405-843-0956

PPO

Staff
Practitioners 831
Board-certified 91%
Specialists 2,265
Includes: 46 psychiatrists, 125 psychologists, 118 Ob/Gyns
Facilities
Hospitals 86
Pharmacies 214
Users: Group Health
Employer/payer groups 1,050
Employees & dependents 87,250
Users: Workers Compensation
Employer/payer groups 260
Single coverage 22,100
Total Users 109,350

Operational date: July 1992.
For profit.
Service area: Oklahoma.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. UR provided by outside contract.
Officers: Martin Sholder, president; Dr. Walter Bell, medical director; Sandra Bulow-Hube, Mary Ann Raesener, vps.
Contact: Melanie Gray.

PacifiCare of Oklahoma

7666 E. 61st St., Suite 400, Tulsa, Okla. 74133; 918-459-1100; fax: 918-459-1450

HMO/POS

Staff
Practitioners 365
Patients/practitioner 351
Specialists 709
Includes: 42 psychiatrists, 50 psychologists, 77 Ob/Gyns
Facilities
Hospitals 18
Pharmacies 625
Locations
Administrative 3
Primary care 128
Users
Employer/payer groups* 405
Single coverage* 23,329
Family coverage* 26,682
Employees & dependents* 109,246
Medicare 15,274
Total 128,115
Revenues
First-half 1995 ..... $56,223,257
1994 ..... $201,724,758

Operational date: October 1985.
Federally qualified.
Licensed in: Oklahoma.
Model type: Group.
Service area: Oklahoma: 10 counties in the Oklahoma City metropolitan area, 10 counties in the Tulsa metropolitan area, 12 counties in southwestern Oklahoma.
Contracts with United Dental Care for dental in Oklahoma.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 2% of members are enrolled.
Officers: Pat Feyen, president; Chris Witty, general manager; Dr. Chris Jagmin, medical director; Peter Van Valkinburgh, vp-finance.
** Figures reflect commercial clients only.*
See PacifiCare Health Systems consolidated listing under California.

Preferred Community Choice*

4720 S. Harvard Ave., Tulsa, Okla. 74135; 918-746-7100; fax: 918-744-4888

PPO

Staff
Practitioners 508
Board-certified 66%
Specialists 2,315
Includes: 72 psychiatrists, 38 psychologists, 132 Ob/Gyns
Facilities
Hospitals 75
Users: Group Health
Employer/payer groups 3,150
Employees & dependents 116,906
Total Users 116,906
Medical Billings
1994 ..... $24,979,934

Operational date: March 1994.
For profit.
Ownership: Mercy Health Center, St. Anthony Hospital, St. Francis Hospital, St. John Medical Center.
Service area: Arkansas, Kansas, Oklahoma.
Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: David Pynn, president; Keith Harvey, executive director; Bill Amos, medical director; John Brandt, marketing director.
Contact: John Brandt.
** Figures are consolidated, including all PPO plans in this organization.*

Preferred Community Choice

4720 S. Harvard Ave., Tulsa, Okla. 74135; 918-746-7100; fax: 918-744-4888

PPO

Staff
Practitioners 426
Board-certified 70%
Specialists 2,021
Includes: 68 psychiatrists, 34 psychologists, 122 Ob/Gyns
Facilities
Hospitals 65
Users: Group Health
Employer/payer groups 3,060
Employees & dependents 100,416
Total Users 100,416

Service area: Oklahoma.
See Preferred Community Choice consolidated listing under Oklahoma.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 171
Includes: 26 psychiatrists, 85 psychologists
Facilities
Hospitals 30

Service area: Oklahoma.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

222 W. Las Colinas Blvd., Suite 1800, Irving, Texas 75039; 214-432-1451; fax: 214-869-2327

PPO

Staff
Practitioners 549
Specialists 860
Facilities
Hospitals 13
Pharmacies 831
Users: Group Health
Employer/payer groups 1,075
Employees & dependents 31,477
Total Users 31,477

Operational date: February 1987.
Service area: Oklahoma: Oklahoma City and Tulsa.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 1,637
Specialists 3,003
Facilities
Hospitals 63

Operational date: 1989.
Service area: Oklahoma: Lawton, Norman, Oklahoma City and Tulsa.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare of Oklahoma City

4005 N.W. Expressway, Suite 300, Oklahoma City, Okla. 73116; 405-879-1780; fax: 405-879-1772

HMO

Staff
Practitioners 276
Patients/practitioner 148.6
Specialists 601
Includes: 34 psychiatrists, 35 Ob/Gyns
Facilities
Hospitals 44
Pharmacies 55
Locations
Administrative 1
Primary care 104

Continued on next page

Oklahoma-Oregon

Continued from previous page

Users
Employer/payer groups 115
Single coverage* 17,161
Family coverage* 15,307
Employees & dependents 41,019
Total 41,019

Operational date: April 1981.
Federally qualified.
Licensed in: Oklahoma.
NCQA fully accredited.
Model type: Group.
Service area: Oklahoma: 41 western counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications**.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group operations; Gary Hawkins, executive director; Shirley Dearborn, medical director; Tim McFall, marketing director; Vic Lazzaro, vp-group operations.
Contact: Tim McFall.

** Figures represent combined HMO and POS products. ** Customization limited to plan options filed with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of Tulsa

7912 E. 31st Center, Suite 300, Tulsa, Okla. 74145; 918-624-4600; fax: 918-627-9759

HMO

Staff
Practitioners 30
Board-certified 88%
Patients/practitioner 1,131
Specialists 191
Includes: 6 psychiatrists, 6 psychologists, 3 Ob/Gyns
Facilities
Hospitals 3
Pharmacies 7
Locations
Administrative 1
Primary care 7
Users
Employer/payer groups 353
Single coverage* 13,269
Family coverage* 17,636
Employees & dependents 33,921
Total 33,921

Operational date: January 1983.
Federally qualified.
Licensed in: Oklahoma.
NCQA fully accredited.
Model type: Group.
Service area: Oklahoma: Creek, Okmulgee, Osage, Rogers, Tulsa, Wagoner and Washington counties.
Services: General medical, chiropractic mental health, vision, prescription. May be customized to meet employer specifications**.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group operations; Ann Paul, executive director; Dr. C.B. Rebsamen, medical director; John Jackson, marketing director; Vic Lazzaro, vp-group operations.
Contact: John Jackson.

** Figures represent combined HMO and POS products. ** Customization limited to plan options filed with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus of Oklahoma City

4005 N.W. Expressway, Suite 300, Oklahoma City, Okla. 73116; 405-879-1780; fax: 405-879-1772

POS

Staff
Practitioners 437
Patients/practitioner 95.8
Specialists 601
Includes: 29 psychiatrists, 75 Ob/Gyns
Facilities
Hospitals 44
Pharmacies 71
Locations
Administrative 1
Primary care 109
Users
Employer/payer groups 196
Single coverage* 17,161
Family coverage* 15,307
Employees & dependents 41,880
Total 41,880

Operational date: January 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Oklahoma: 41 western counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Gary Hawkins, executive director; Shirley Dearborn, medical director; Tim McFall, marketing director; Vic Lazzaro, vp-group operations.
Contact: Tim McFall.

** Figures represent combined HMO and POS products*

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of Tulsa

7912 E. 31st Center, Suite 300, Tulsa, Okla. 74145; 918-624-4600; fax: 918-627-9759

POS

Staff
Practitioners 171
Board-certified 86%
Patients/practitioner 312
Specialists 458
Includes: 6 psychiatrists, 16 psychologists, 33 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 42
Locations
Administrative 1
Primary care 70
Users
Employer/payer groups 442
Single coverage* 13,269
Family coverage* 17,636
Employees & dependents 53,369
Total 53,369

Operational date: July 1986.
NCQA fully accredited.
Model type: IPA.
Service area: Oklahoma: Creek, Okmulgee, Osage, Rogers, Tulsa, Wagoner and Washington counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Ann Paul, executive director; Dr. C.B. Rebsamen, medical director; John Jackson, marketing director; Vic Lazzaro, vp-group operations.
Contact: John Jackson.

** Figures represent combined HMO and POS products.*

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

PruNetwork of Oklahoma City

4005 N.W. Expressway, Suite 300, Oklahoma City, Okla. 73116; 405-879-1780; fax: 405-879-1772

PPO

Staff
Practitioners 444
Patients/practitioner 18.2
Specialists 601
Includes: 29 psychiatrists, 75 Ob/Gyns
Facilities
Hospitals 45
Pharmacies 71
Users: Group Health
Employees & dependents 7,601
Total Users 7,601

Operational date: May 1991.
Service area: Oklahoma: 41 western counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Gary Hawkins, executive director; Dr. Shirley Dearborn, medical director; Tim McFall, marketing director; Jim Cassity, vp-group operations.
Contact: Tim McFall.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of Tulsa

7912 E. 31st Court, Suite 300, Tulsa, Okla. 74145; 918-624-4600; fax: 918-627-9759

PPO

Staff
Practitioners 171
Board-certified 86%
Patients/practitioner 10.3
Specialists 458
Includes: 6 psychiatrists, 16 psychologists, 33 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 42
Users: Group Health
Employer/payer groups 9
Employees & dependents 1,754
Total Users 1,754

Operational date: May 1991.
Service area: Oklahoma: Creek, Okmulgee, Osage, Rogers, Wagoner and Washington counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operation; Ann Paul, executive director; Dr. C.B. Rebsamen, medical director; John Jackson, marketing director. Vic Lazzaro, vp-group operations.
Contact: John Jackson.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

OREGON

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 943
Specialists 2,219
Includes: 62 psychiatrists, 262 psychologists, 180 Ob/Gyns
Facilities*
Hospitals** 18
Users: Group Health
Employees & dependents 60,555
Users: Workers Compensation
Single coverage 38,170
Total Users 98,725
Medical Billings
Group Health:
First-half 1995 ..... $8,838,519
1994 ..... $13,329,441
Workers Compensation:
First-half 1995 ..... $299,158
1994 ..... $460,243
Total:
First-half 1995 ..... $9,137,677
1994 ..... $13,789,684

Service area: Oregon: Benton, Clackamas, Clatsop, Columbia, Coos, Deschutes, Douglas, Hood River, Lane, Lincoln, Linn, Marion, Multnomah, Tillamook, Wasco, Washington and Yamhill counties.
Contracts with Managed HealthCare Northwest in Oregon.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 566
Facilities
Hospitals 26

Service area: Oregon: Benton, Clackamas, Clatsop, Columbia, Douglas, Hood River, Jackson, Josephine, Lane, Marion, Multnomah, Polk, Wasco, Washington and Yamhill counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 3
Total Users 150,000

Service area: Oregon.

See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 746
Specialists 2,402
Includes: 62 psychiatrists, 371 psychologists, 193 Ob/Gyns
Facilities
Hospitals 18

Service area: Oregon.

See CorCare consolidated listing under California.

ETHIX Pacific

1 S.W. Columbia St., Suite 990, Portland, Ore. 97258; 503-221-2045; fax: 503-221-2425

PPO

Staff
Practitioners 734
Board-certified 45%
Specialists 2,040
Includes: 22 psychiatrists, 161 psychologists, 169 Ob/Gyns
Facilities
Hospitals 26
Users: Group Health
Employer/payer groups 287
Employees & dependents 49,784
Medical Billings
Group Health:
First-half 1995 ..... $8,834,117
1994 ..... $16,053,716
Total:
First-half 1995 ..... $8,834,117
1994 ..... $16,053,716

Operational date: 1986.
For profit.
Ownership: New York Life/Sanus.
Service area: California: Del Norte and Siskiyou counties; Oregon: Benton, Clackamas, Clatsop, Coos, Curry, Deschutes, Hood River, Jackson, Josephine, Lane, Lincoln, Linn, Marion, Multnomah, Polk, Union, Wallowa, Washington and Yamhill counties; Washington: Clark, Cowlitz and Douglas counties.
Contracts with ETHIX National and ProAmerica Managed Care nationwide; PPO Alliance in California.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Dave Ford, president; Sally LaFollette, executive director; Dr. Hal Lee, medical director.
Contact: Kathleen von Reumont, 503-221-2045.

HMO Oregon

100 S.W. Market St., Portland Ore. 97201; 503-225-5329; fax: 503-225-4882

HMO/POS

Staff
Practitioners 1,307
Specialists 2,584
Includes: 101 psychiatrists, 223 psychologists, 230 Ob/Gyns
Facilities
Hospitals 46
Pharmacies 508
Users
Employees & dependents 281,535
Medicare 48,177
Total 452,698
Revenues
First-half 1995 ..... $308,402,000
1994 ..... $474,844,000

Federally qualified.
Licensed in: Oregon, Washington.
Model type: IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield of Oregon.
Service area: Oregon; Washington: Clark and Cowlitz counties.
Member of HMO-USA.
Services: General medical, mental health, vision.
Rating options: Adjusted community rating; community rating by class.
Point-of-service contracts: 7.9% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Richard Woolworth, president; Roger Lyman, executive director; Dr. John Santa, medical director; Bill Houeke, senior vp.
Contact: Twila Baker.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 446
Specialists 1,247
Facilities
Hospitals 21
Pharmacies 537

Service area: Oregon: Clackamas, Clatsop, Columbia, Douglas, Hood River, Jackson, Lane, Lincoln, Marion, Multnomah, Polk, Wasco, Washington and Yamhill counties. Contracts with MEDCO Containment Services for prescription Nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Kaiser Permanente

500 E. Multnomah St., Suite 100, Portland, Ore. 97232-2099; 503-813-2800; fax: 503-813-2247

HMO/POS

Staff
Practitioners 219
Board-certified 94%
Specialists 331
Includes: 19 psychiatrists, 129 psychologists*, 49 Ob/Gyns
Facilities
Hospitals 4
Pharmacies 18
Locations
Administrative 1
Primary care** 16
Users
Employer/payer groups 4,000
Single coverage 93,171
Family coverage 96,075
Employees & dependents 314,177
Medicare 46,589
Total 384,279
Revenues
First-half 1995 ..... $392,463,040
1994 ..... $771,097,581

Operational date: September 1945.
NCQA fully accredited.
Service area: Oregon: Parts of Benton, Clackamas, Clatsop, Columbia, Hood River, Linn, Marion, Multnomah, Polk, Washington and Yamhill counties; Washington: Clark, Lewis, Cowlitz and Wahkiakum counties and parts of Skamania County.
Point-of-service contracts: 0.16% of members are enrolled.
Officers: Denise L. Honzel, vp/health plan manager; Dr. Allan J. Weiland, president/regional medical director; Wade Overgaard, manager-sales/marketing.
Contact: Denise L. Honzel, 503-813-4476.

** Includes non-physician staff. ** As of March 1995.*

See Kaiser Permanente consolidated listing under California.

National rankings for the top HMOs, PPOs and workers compensation PPOs appear on page 1.

Continued on next page

Continued from previous page

Managed HealthCare Northwest Inc.

2701 N.W. Vaughn, Suite 710, Portland Ore. 97210; 503-224-0409; fax: 503-224-0116

PPO

Staff
Practitioners 706
Board-certified 60%
Specialists 1,419
Facilities
Hospitals 17
Users: Group Health
Employer/payer groups 52
Employees & dependents 326,565
Users: Workers Compensation
Employer/payer groups 8
Single coverage 289,240

Operational date: December 1983.
For profit.
Ownership: Legacy Health System, Portland Adventist Medical Center.
Service area: Oregon: Clackamas, Columbia, Hood River, Lane, Multnomah and Wasco counties; Washington: Clark, Klickitat and Skamania counties.

Contracts with Beech Street of California in California; First Choice Health in Washington; Health Payors Organization in Oregon and Washington; PPO Alliance in California.

Services: General medical, chiropractic, mental health, chemical dependency. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding discharge planning, hospital bill audits. UR provided by the PPO.

Officers: Robert Pallari, executive director; Dr. Thomas Reardon medical director; Sally LaFollette, marketing director.

MetraHealth PPO-Portland

1800 S.W. First Ave., Suite 650. Portland, Ore. 97201; 206-464-3441; fax: 206-464-3404

PPO

Staff
Practitioners 145
Specialists 299
Includes: 32 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 98
Total Users 16,791

Operational date: 1989.
Service area: Oregon: Benton, Clackamas, Clatsop, Columbia, Hood River, Jackson, Lane, Linn, Multnomah, Wasco, Washington and Yamhill counties.

Compensation: Negotiates hospital charges by per diem, discount off customary rates.

Officers: Michael Weeke, executive director; Dr. Duane Iverson, medical director; David Reynolds, marketing director.
Contact: Ken Stark, 503-220-1030.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 438
Board-certified 97%
Specialists 175
Includes: 44 psychiatrists, 66 psychologists, 88 Ob/Gyns
Facilities
Hospitals 30
Users: Group Health
Employer/payer groups 259
Employees & dependents 156,021

Service area: Oregon.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 412
Specialists ..... NA
Includes: 67 psychiatrists, 246 psychologists, 134 Ob/Gyns
Facilities
Hospitals 25

Service area: Oregon.
See National Preferred Provider Network Inc. consolidated listing under New York.

PacifiCare of Oregon

5 Centerpointe Drive, Suite 600, Lake Oswego, Ore. 97035; 503-620-9324; fax: 503-624-5162

HMO/POS

Staff
Practitioners 1,075
Board-certified 83%
Patients/practitioner 102
Specialists 1,000
Includes: 51 psychiatrists, 80 psychologists, 86 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 400
Locations
Administrative 4
Primary care 482
Users
Employer/payer groups 2,736
Single coverage 20,129
Family coverage 20,672
Employees & dependents 111,436
Medicare 35,166
Total 160,523
Revenues
First-half 1995 ..... $123,481,000
1994 ..... $203,715,694

Operational date: March 1987.
Federally qualified.
Licensed in: Oregon.
Model type: Network.
Service area: Oregon: Benton, Clackamas, Columbia, Douglas, Jackson, Josephine, Lane, Linn, Marion, Multnomah, Polk, Washington and Yamhill counties; Washington: Clark County.

Contracts with PacifiCare Behavioral Health for mental health and Prescription Solutions Inc. for prescription in Oregon.

Services: General medical. May be customized to meet employer specifications.

Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 3% of members are enrolled.

Officers: Mary McWilliams, president/regional vp/CEO; Dr. Bart McMullan, vp-health affairs; Gary Hubbard, vp-sales/development; Dave Zake, director-operations; Mark Carpenter, controller.
See PacifiCare Health Systems consolidated listing under California.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 268
Includes: 2 psychiatrists, 126 psychologists
Facilities
Hospitals 11

Service area: Oregon.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Preferred Provider Plan

100 S.W. Market St., Portland, Ore. 97201; 503-225-4877; fax: 503-225-4882

PPO

Staff
Practitioners 1,374
Specialists 3,044
Facilities
Hospitals 42
Users: Group Health
Employer/payer groups 101,686
Employees & dependents 240,692
Medical Billings
Group Health:
First-half 1995 ..... $49,098,682
1994 ..... $98,109,339
Total:
First-half 1995 ..... $49,098,682
1994 ..... $98,109,339

Operational date: October 1986.
Not for profit.
Ownership: Blue Cross & Blue Shield of Oregon.
Service area: Oregon; Washington: Clark, Klickitat and Skamania counties.
Services: General medical, mental health, vision. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges for services by administrative fee per contract.
UR: Standard procedures, excluding retrospective review, second surgical opinion, outpatient service predetermination. UR provided by the PPO.
Officers: Dick Woolworth, president; Dr. John Santa, medical director; Bill Hoveke, marketing director.
Contact: Twila Baker, provider service representative.

Private Healthcare Systems

777 108th Ave. N.E., Suite 2260, Bellevue, Wash. 98004; 206-450-5558; fax: 206-450-5559

PPO

Staff
Practitioners 997
Specialists 1,564
Facilities
Hospitals 19
Pharmacies 568
Users: Group Health
Employer/payer groups 504
Employees & dependents 40,939
Total Users 15,897

Operational date: February 1994.
Service area: Oregon: Eugene, Portland, and Springfield.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 931
Specialists 1,265
Facilities
Hospitals 15

Operational date: 1988.
Service area: Oregon.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Providence Good Health Plan

1235 N.E. 47th, Suite 220, Portland, Ore. 97213; 503-215-2981; fax: 503-215-7543

HMO

Staff
Practitioners 482
Board-certified 86%
Specialists 1,209
Facilities
Hospitals 17
Pharmacies 256
Locations
Primary care 6
Users
Employer/payer groups 2,840
Employees & dependents 88,999
Medicare 22,718
Total 111,717
Revenues
First-half 1995 ..... $114,168,758
1994 ..... $180,928,036

Operational date: January 1985.
Federally qualified.
Licensed in: Oregon and Washington.
Model type: IPA.
Not for profit.
Ownership: Providence Health System.
Service area: Oregon: Clackamas, Clatsop, Crook, Deschutes, Harney, Jefferson, Josephine, Lake, Multnomah, Washington, Wheeler and Yamhill counties, and parts of Marion and Tillamook; Washington: Clark and parts of Cowlitz and Skamania counties. Contracts with Good Health Plan of Washington in Washington state, and Selectcare in Oregon: Linn, Lane and Marion counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $116.82 single, $315.41 family; community rating by class; adjusted community rating.

Point-of-service contracts: 29% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Jack A. Friedman, executive director; Dr. Richard Rytting, medical director; Barbara Christiensen, marketing director; William Eastwood, director-operations.

Providence Vantage PPO

1235 N.E. 47th Ave., Suite 220, Portland, Ore. 97213; 503-215-7551; fax: 503-215-7655

PPO

Staff
Practitioners 937
Board-certified 90%
Specialists 1,710
Includes: 71 psychiatrists, 81 psychologists, 202 Ob/Gyns
Facilities
Hospitals 23
Users: Group Health
Employer/payer groups 2,596
Users: Workers Compensation
Single coverage 264,600

Operational date: January 1983.
Not for profit.
Ownership: Providence Health System.
Service area: Oregon: Benton, Clackamas, Clatsop, Columbia, Gilliam, Hood River, Jackson, Lane, Linn, Multnomah, Sherman, Washington and Yamhill counties and parts of Josephine, Marion, Tillamook and Wasco counties; Washington: Clark, Klickitat and Skamania counties and parts of Cowlitz County.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, by percent discount off billed rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of services by hospitals, flat fee.
UR: Standard procedures. UR provided by the PPO.
Officers: Jack A. Friedman, executive director; Dr. Richard Rytting, medical director; Barbara Christensen, marketing director; Phil Jackson, director-network development.

PENNSYLVANIA

Aetna Health Plans of Central/Eastern Pennsylvania Inc.

Chesterbrook Corporate Center, 955 Chesterbrook Blvd., Suite 200, Wayne, Pa. 19087-5693; 610-644-3800

HMO

Staff
Practitioners 1,797
Specialists 5,016
Includes: 7 psychiatrists, 24 psychologists, 488 Ob/Gyns
Facilities
Hospitals 59
Users
Total 64,707

Operational date: July 1986.
Licensed in: Pennsylvania.
NCQA one year accreditation.
Model type: IPA.
For profit.
Service area: Pennsylvania: Adams, Berks, Bucks, Carbon, Chester, Cumberland, Dauphin, Delaware, Franklin, Lakawanna, Lancaster, Lebanon, Lehigh, Luzerne, Montgomery, Northampton, Perry, Philadelphia, Wayne and York counties.

Contracts with AGCA for behavioral health/substance abuse.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Anthony Buividas, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Western Pennsylvania Inc.

5700 Corporate Drive, Suite 300, Pittsburgh, Pa. 15237; 412-366-9000

HMO

Staff
Practitioners 709
Specialists 1,900
Includes: 196 Ob/Gyns
Facilities
Hospitals 28
Users
Total 16,734

Operational date: August 1986.
Federally qualified.
Licensed in: Pennsylvania.
NCQA fully accredited.
Model type: IPA.
For profit.
Service area: Pennsylvania: Allegheny, Beaver, Butler, Washington and Westmoreland counties and parts of Armstrong County.

Contracts with AGCA for behavioral health/substance abuse in Pennsylvania.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Steven W. Jones, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Alpha Health Network

415 Holiday Drive, Pittsburgh, Pa. 15220; 412-937-1396; fax: 412-937-9655

PPO

Staff
Practitioners 487
Board-certified 89%
Specialists 1,501
Includes: 62 psychiatrists, 52 psychologists, 90 Ob/Gyns
Facilities
Hospitals 17
Users: Group Health
Employer/payer groups 1,270
Total Users 81,023

Operational date: July 1985.
For profit.
Ownership: Southwest Integrated Delivery Network.
Service area: Pennsylvania: Allegheny, Armstrong, Beaver, Butler, Fayette, Washington and Westmoreland counties.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee. The PPO will adjust fees based on savings realized.
UR: Standard procedures, excluding retrospective review, hospital bill audits, outpatient service predetermination, case management. UR provided by the PPO.
Officers: James Fritz, president/CEO; Dr. Theodore Nelson, interim medical director; Annette Fetchko, vp-network development.
Contact: Brad Marino, manager-provider/member services.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 2,077
Specialists 1,650
Includes: 54 psychiatrists, 72 psychologists, 497 Ob/Gyns
Facilities
Hospitals 122
Users: Group Health
Employees & dependents 197,857
Users: Workers Compensation
Single coverage 14,594
Total Users 212,451
Medical Billings
Group Health:
First-half 1995 ..... $28,878,917
1994 ..... $43,552,526
Workers Compensation:
First-half 1995 ..... $114,384
1994 ..... $175,975
Total:
First-half 1995 ..... $28,993,301
1994 ..... $43,728,501

Continued on next page

Pennsylvania

Continued from previous page

Service area: Pennsylvania: 47 counties.

* *Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Blue Mountain Physicians Organization Inc.

845 Sir Thomas Court, Suite D-2, Harrisburg, Pa. 17109; 717-671-9900; fax: 717-671-8517

PPO

Staff
Practitioners 47
Board-certified 73%
Patients/practitioner 19
Specialists 180
Includes: 5 psychiatrists, 11 Ob/Gyns
Facilities
Hospitals 3
Users: Group Health
Employer/payer groups 20
Single coverage 140
Family coverage 194
Employees & dependents 902
Medical Billings
Group Health:
First-half 1995 ..... $64,363
1994 ..... $6,495
Total:
First-half 1995 ..... $64,363
1994 ..... $6,495

Operational date: September 1994.
For profit.
Service area: Pennsylvania: Cumberland and Dauphin counties.

Contracts with Health Network of Lancaster and Preferred Care Inc. in Pennsylvania; ProAmerica Managed Care and ProNet nationwide.

Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals.

UR: Standard procedures. UR provided by outside contract.

Officers: Dr. George R. Moffitt Jr., president/medical director; Jofa M. Kauffman, executive director/marketing director; David A. Amato, D.O., vp; Dr. David Calcagno, secretary/treasurer.

Contact: Jofa M. Kauffman.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 796
Facilities
Hospitals 88

Service area: Pennsylvania: 32 counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 8
Total Users 100,000

Service area: Pennsylvania.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Pennsylvania Inc.

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700; fax: 302-477-3708

HMO/POS

Staff
Practitioners 831
Board-certified 72.5%
Patients/practitioner 49
Specialists 1,889
Facilities
Hospitals 45
Pharmacies 1,152
Users
Employer/payer groups 369
Total Users 32,175
Revenues
First-half 1995 ..... $24,221,068
1994 ..... $42,391,685

Operational date: July 1987.
Federally qualified.
Licensed in: Pennsylvania.
NCQA one-year accredited.
Model type: IPA.
Service area: Pennsylvania: Bucks, Chester, Delaware, Montgomery and Philadelphia counties.

Services: General medical, chiropractic, mental health, vision. Services available unbundled.

Offers self-insured products.
Point-of-service contracts: 82.8% of members are enrolled.
Offers non-federally qualified programs.
Officers: Dr. Norman R. Scott, medical director; Diana Wing, provider relations director; Sandy Brower-Stenger, quality assurance manager.
Contact: Diana Wing, 302-477-3717.

See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO of Delaware Valley

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700; fax: 302-477-3708

PPO

Staff
Practitioners 1,093
Board-certified 75.4%
Specialists 3,006
Facilities
Hospitals 56
Pharmacies 3,874
Users: Group Health
Employer/payer groups 256
Employees & dependents 17,296
Total Users 17,296

Operational date: December 1990.
Service area: Pennsylvania: Bucks, Chester, Delaware, Montgomery and Philadelphia counties.
Officers: Dr. Norman R. Scott, medical director/acting general manager; Diana Wing, provider relations manager.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Pittsburgh

9200 Keystone Crossing, Suite 304, Indianapolis, Ind. 46290-0257; 317-573-3190; fax: 317-573-3194

PPO

Staff
Practitioners 436
Board-certified 79.4%
Specialists 1,215
Facilities
Hospitals 19
Users: Group Health
Employer/payer groups 135
Employees & dependents 7,080
Total Users 7,080

Operational date: January 1989.
Service area: Pennsylvania: Allegheny and Westmoreland counties.
Officers: Dr. James Gleason, medical director.
Contact: Theresa Pritchard, PPO coordinator.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO York, Pa.

1 Beaver Valley Road, Suite CHP, Wilmington, Del. 19803; 302-477-3700; fax: 302-477-3708

PPO

Staff
Practitioners 139
Board-certified 75.4%
Specialists 301
Facilities
Hospitals 3
Users: Group Health
Employer/payer groups 24
Employees & dependents 695
Total Users 695

Operational date: April 1994.
Service area: Pennsylvania: York County.
Officers: Dr. Norman R. Scott, medical director.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 3,177
Specialists 9,893
Includes: 326 psychiatrists, 316 psychologists, 1,276 Ob/Gyns
Facilities
Hospitals 158

Service area: Pennsylvania.

See CorCare consolidated listing under California.

First Priority Health

70 N. Main St., Wilkes-Barre, Pa. 18711 717-829-6011; fax: 717-829-6005

HMO

Staff
Practitioners 366
Board-certified 74%
Patients/practitioner 297
Specialists 1,057
Facilities
Hospitals 25
Pharmacies 143
Locations
Administrative 1
Primary care 296
Users
Employer/payer groups 2,300
Medicare 3,955
Total Users 112,930
Revenues
First-half 1995 ..... $66,803,712
1994 ..... $106,349,863

Operational date: January 1987.
Federally qualified.
Licensed in: Pennsylvania.
NCQA fully accredited.
Model type: IPA.
Not for profit.
Ownership: Blue Cross of Northeastern Pennsylvania.
Service area: Pennsylvania: 10 counties in northeastern Pennsylvania.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating: $140.04 single, $355.27 family; community rating by class.
Offers self-insured products.
Point-of-service contracts: Less than 5% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed for retirees.
Officers: Thomas J. Ward, president/CEO; Denise Cesare, vp-managed care; Dr. Carmella Sebastian, medical director; Ellen Perlman, director-sales; David Fedor, director of national accounts.

HealthAmerica of Central Pennsylvania

2601 Market Place, Harrisburg, Pa. 17110-9339; 717-540-4260; fax: 717-540-6316

HMO

Staff
Practitioners 687
Board-certified 85%
Patients/practitioner 166
Specialists 1,641
Includes: 78 psychiatrists, 215 psychologists, 167 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 342
Locations
Administrative 2
Primary care 307
Users
Employer/payer groups 466
Single coverage 17,997
Family coverage 29,810
Employees & dependents 108,537
Total Users 108,537
Revenues
First-half 1995 ..... $78,205,159
1994 ..... $136,764,320

Operational date: May 1984.
Federally qualified.
Licensed in: Pennsylvania.
NCQA fully accredited.
Model type: Group/Staff/Network.
For profit.
Ownership: Coventry Corp.
Service area: Pennsylvania: Adams, Berks, Centre, Clinton, Cumberland, Dauphin, Juanita, Lancaster, Lebanon, Lycoming, Mifflin, Northumberland, Perry, Union and York counties.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $139.80 single, $362.02 family.
Offers self-insured products.
Point-of-service contracts: 0.15% of members are enrolled.
Officers: Michael A. Fiaschetti, president/COO; F.G. Merkel, CEO; Dr. John Wallendjack, vp-medical affairs; Sharon M. Muscarella, vp-sales & marketing; Gerald Gorelick, CFO.
Contact: Sharon M. Muscarella 717-540-6758.

HealthAmerica Pennsylvania Inc.-Pittsburgh

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

HMO

Staff
Practitioners 770
Board-certified 87%
Patients/practitioner 656
Specialists 2,903
Includes: 79 psychiatrists, 87 psychologists, 241 Ob/Gyns
Facilities
Hospitals 36
Pharmacies 193
Locations
Administrative 2
Primary care 9
Users
Employer/payer groups 2,407
Employees & dependents 170,476
Medicare 1,977
Total Users 172,453
Revenues
First-half 1995 ..... $65,541,296
1994 ..... $280,859,577

Operational date: June 1975.
Federally qualified.
Licensed in: Pennsylvania.
NCQA fully accredited.
Model type: IPA/Staff.
For profit.
Ownership: Coventry Corp.
Service area: Pennsylvania: Alleghany, Armstrong, Beaver, Butler, Cambria, Fayette, Lawrence, Somerset, Washington and Westmoreland counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Community rating: $157.81 single, $470.29 family.
Offers self-insured products.
Point-of-service contracts: 4.6% of members are enrolled.
Officers: F.G. Merkel, CEO; HealthAmerica Pennsylvania Inc.; Elizabeth Allen, COO; Thomas J. Murray, senior vp; Richard Horn, vp/general counsel; Dr. Robert Gormley, senior vp-medical affairs; Dr. Michael Culuba, physician-in-charge-network services; Sharon M. Muscarella, vp-marketing; Gerald Gorelick, CFO.
Contact: Thomas J. Murray, 412-553-7501.

HealthAssurance

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

POS

Staff
Practitioners 770
Board-certified 87%
Specialists 2,632
Includes: 78 psychiatrists, 86 psychologists, 236 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 193
Locations
Administrative 2
Primary care 9
Users
Employer/payer groups 44
Employees & dependents 18,394
Total Users 18,394

Operational date: June 1992.
Licensed in: Pennsylvania.
Model type: IPA/Staff.
For profit.
Ownership: Coventry Corp.
Service area: Pennsylvania: Alleghany, Armstrong, Beaver, Butler, Cambria, Fayette, Lawrence, Somerset, Washington, Westmoreland.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 4.6% of members are enrolled.
Officers: F.G. Merkel, president/CEO-HealthAmerica Pennsylvania Inc.; Elizabeth Allen, COO; Thomas J. Murray, senior vp; Richard Horn, vp/general counsel; Dr. Robert Gormley, senior vp-medical affairs; Dr. Michael Culyba, physician in charge-network services.
Contact: Thomas J. Murray, 412-553-7501.

HealthAssurance

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

PPO

Staff
Practitioners 730
Board-certified 87%
Patients/practitioner 75.9
Specialists 2,616
Includes: 80 psychiatrists, 42 psychologists, 242 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 207
Users: Group Health
Employer/payer groups 1,891
Employees & dependents 58,821
Total Users 58,821

Operational date: September 1990.
For profit.
Ownership: Coventry Corp.
Service area: Pennsylvania: Allegheny, Armstrong, Beaver, Butler, Cambria, Fayette, Lawrence, Somerset, Washington and Westmoreland counties.
Services: General medical, chiropractic, dental, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges monthly premium. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. Also performs behavioral health review. UR provided by the PPO.
Officers: F.G. Merkel, president/CEO-HealthAmerica Pennsylvania Inc.; Elizabeth Allen, COO; Dr. Robert Gormley, senior vp-medical affairs; Dr. Michael Culyba, physician-in-charge-network services; Thomas J. Murray, senior vp-marketing; Richard Horn, vp/general counsel.
Contact: Thomas J. Murray, 412-553-7501.

HealthAssurance-Central Pennsylvania

2601 Market Place, Harrisburg, Pa. 17110-9339; 717-540-4260; fax: 717-540-6316

HMO

Staff
Practitioners 528
Board-certified 85%
Patients/practitioner 5
Specialists 1,393
Includes: 78 psychiatrists, 215 psychologists, 167 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 342
Locations
Administrative 2
Primary care 237
Users
Employer/payer groups 18
Single coverage 740
Family coverage 725
Employees & dependents 3,033
Total Users 3,033

Operational date: July 1994.
Licensed in: Pennsylvania.
Model type: Mixed: Group/Staff/Network.
For profit.
Ownership: Coventry Corp.
Service area: Pennsylvania: Adams, Berks, Centre, Clinton, Cumberland, Dauphin, Juniata, Lancaster, Lebanon, Lycoming, Mifflin, Northumberland, Perry, Snyder, Union and York counties.
Services: General medical, chiropractic, mental health services, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Michael A. Fiaschetti, president/COO; Gerald Gorelick, CFO; Tim Guaraneschelli, vp-general counsel; Steve Keys, senior vp; Greg Meredith, vp-government programs; F.G. (Chip) Merkel, president/CEO-HealthAmerica

Continued on next page

Pennsylvania

Continued from previous page
Pennsylvania Inc.; Sharon M. Muscarella, vp-sales and marketing; Gene Veno, vp-government and public affairs; Dr. John C. Wallendjack, vp-medical affairs.

Contact: Sharon M. Muscarella, 717-540-6758.

HealthAssurance-Central Pennsylvania

2601 Market Place, Harrisburg, Pa. 17110-9339; 717-540-4260; fax: 717-540-6316

PPO

Staff
Practitioners 510
Board-certified 85%
Patients/practitioner 20
Specialists 1,336
Includes: 78 psychiatrists, 215 psychologists, 167 Ob/Gyns
Facilities
Hospitals 21
Pharmacies 342
Users: Group Health
Employer/payer groups 520
Single coverage 4,784
Family coverage 7,204
Employees & dependents 25,557

Operational date: October 1992.
For profit.
Ownership: Coventry Corp.
Service area: Pennsylvania: Adams, Centre, Clinton, Cumberland, Dauphin, Juniata, Lancaster, Lebanon, Lycoming, Mifflin, Northumberland, Perry, Snyder, Union and York counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, fee schedule; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including behavioral health review. UR provided by the PPO.
Officers: Michael A. Fiaschetti, president/COO; F.G. (Chip) Merkel, president/CEO-HealthAmerica Pennsylvania Inc.; Dr. John C. Wallendjack, vp-medical affairs; Sharon M. Muscarella, vp-sales/marketing; Gerald Gorelick, CFO; Greg Meredith, vp-government programs; Gene Veno, vp-government/public affairs; Steve Keys, senior vp; Tim Guarneschelli, vp/general counsel.
Contact: Sharon M. Muscarella, 717-540-6758.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 1,350
Specialists 2,848
Facilities
Hospitals 86
Pharmacies 3,019

Service area: Pennsylvania: 47 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Integra

1060 First Ave., Suite 400, King of Prussia, Pa. 19406; 610-992-7000; fax: 610-992-7046

PPO

Specialty: mental health

For profit.
Ownership: Apogee Inc.
Service area: Nationwide.
Services: Mental health. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: Daniel J. Malcolm, president; Dr. Peter L. Brill, executive director/medical director; Mary L. Peak, marketing director; Urquhart A. Wood, marketing director; Sandra L. Taylor, director-corporate communications; Raymond L. Johnson, vp-clinical services.
Contact: Karen Service, 610-992-7009.

Intergroup Services Corp.*

101 Lindenwood Drive, Suite 150, Malvern, Pa. 19355; 800-537-9389; fax: 610-647-5383

PPO

Staff
Practitioners 3,025
Board-certified 85%
Specialists 10,704
Includes: 436 psychiatrists, 504 psychologists, 760 Ob/Gyns
Facilities
Hospitals 134
Users: Group Health
Employer/payer groups 4,200
Single & family coverage 675,000
Total Users 975,000

Operational date: June 1985.
For profit.
Ownership: Resource Holdings Ltd.
Service area: New Jersey, Pennsylvania.
Contracts with Vantage PPO in Pennsylvania.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized.
UR: UR provided by outside contract.
Officers: John A. George, president; G. Martin Dudley, CEO; Joseph L. McLaughlin, vp-development/marketing director; John R. Strube, vp-client services.
Contact: Joseph L. McLaughlin.
** Figures are consolidated, including all PPO plans in this organization.*

Intergroup Services Corp.

101 Lindenwood Drive, Suite 150, Malvern, Pa. 19355; 800-537-9389; fax: 610-647-5383

PPO

Staff
Practitioners 1,965
Board-certified 85%
Specialists 6,512
Includes: 280 psychiatrists, 341 psychologists, 381 Ob/Gyns
Facilities
Hospitals 89
Users: Group Health
Employer/payer groups 2,520
Single & family coverage 405,000
Total Users 585,000

Service area: Pennsylvania: 36 counties.
Contracts with Vantage PPO in Pennsylvania.
See Intergroup Services Corp. consolidated listing under Pennsylvania.

Intracorp

1601 Chestnut St., TLP-11, Philadelphia, Pa. 19192-2116; 215-761-7100; fax: 215-761-7458

POS

Service area: Contracts with Beech Street nationwide.
Officers: Donald M. Duford, president; Dr. Joel Levin, medical director; Carroll Conway, marketing vp; Chris Galanos, group health vp; Maddy Bowling, workers comp vp.
Contact: Betty J. Nelson, manager-public relations, 215-761-7146.

Intracorp

1601 Chestnut St., TLP-11, Philadelphia, Pa. 19192-2116; 215-761-7100; fax: 215-761-7458

PPO

Service area: Contracts for group health services with Beech Street nationwide.
Contracts for workers comp services with The Araz Group in Minnesota; Beech Street in Ohio; CompAlliance in Arizona and California; First Source in Arkansas; Focus in Alabama, District of Columbia, Georgia, Iowa, Kansas, Louisiana, Mississippi, Missouri, Nebraska, New Jersey, Oklahoma, Tennessee and Virginia; MedView in Colorado, Connecticut, Florida, Illinois, Indiana, Maine, Massachusetts, Michigan, New Hampshire, North Carolina, Pennsylvania, Rhode Island, South Carolina, South Dakota, Vermont, West Virginia and Wisconsin; USA Workers Insurance Network in Kentucky, Maryland, New Mexico and Texas; Premier in Utah; Vantage in Oregon.
Officers: Donald M. Duford, president; Joel Levin, medical director; Carroll Conway, marketing vp; Chris Galanos, group health vp; Maddy Bowling, workers comp vp.
Contact: Betty J. Nelson, manager-public relations, 215-761-7146.

Medical Diagnostic Management Inc.

401 Hackensack Ave., Hackensack, N.J. 07601; 800-833-2132; fax: 201-487-1116

PPO

Specialty: outpatient laboratory and radiology
Staff
Specialists 70

Service area: Pennsylvania: Bucks, Delaware, Montgomery and Philadelphia counties.
See Medical Diagnostic Management Inc. consolidated listing under New Jersey.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,049
Facilities
Hospitals 79

Service area: Pennsylvania.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 50
Specialists 805
Facilities
Hospitals 53
Users: Workers Compensation
Employer/payer groups 5,000

Service area: Pennsylvania: 35 counties.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Philadelphia

1500 S. Columbus Blvd., Philadelphia, Pa. 19147; 215-218-3222; fax: 215-218-3242

POS

Staff
Practitioners 1,287
Board-certified 80.4%
Specialists 4,736
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 411 Ob/Gyns
Facilities
Hospitals 58
Pharmacies 1,069
Locations
Administrative 1
Users
Total 16,881

Service area: Pennsylvania: Bucks, Chester, Delaware, Montgomery and Philadelphia counties.
Officers: William G. Copeland Jr., executive director; Elliot Holtz, marketing director.
Contact: Donna Brown, 215-218-3215.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Pittsburgh

1 Mellon Bank Center, 16th Floor, Pittsburgh, Pa. 15219; 215-218-3222; fax: 215-218-3242

POS

Staff
Practitioners 577
Board-certified 88.5%
Specialists 1,592
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 150 Ob/Gyns
Facilities
Hospitals 25
Pharmacies 118
Locations
Administrative 1
Users
Total 10,718

Operational date: 1991.
Service area: Pennsylvania: Allegheny, Armstrong, Beaver, Butler, Fayette, Lawrence, Washington and Westmoreland counties.
Officers: William G. Copeland Jr., executive director; Elliot Holtz, marketing director.
Contact: Thomas L. Rudy Jr., 412-338-5527.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Philadelphia/Southern New Jersey

1500 S. Columbus Blvd., Philadelphia, Pa. 19147; 215-218-3222; fax: 215-218-3242

PPO

Staff
Practitioners 1,198
Specialists 4,076
Includes: 113 psychiatrists, 379 Ob/Gyns
Facilities
Hospitals 58
Pharmacies 687
Total Users 66,851

Operational date: 1988.
Service area: New Jersey: Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties; Pennsylvania: Bucks, Chester, Delaware, Montgomery and Philadelphia counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: William G. Copeland Jr., executive director; Elliot Holtz, marketing director.
Contact: Donna Brown, 215-218-3215.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Pittsburgh/Southwestern Pennsylvania

1 Mellon Bank Center, 16th Floor, Pittsburgh, Pa. 15219; 215-218-3222; fax: 215-218-3242

PPO

Staff
Practitioners 572
Specialists 1,835
Includes: 47 psychiatrists, 164 Ob/Gyns
Facilities
Hospitals 24
Pharmacies 377
Total Users 22,922

Operational date: 1988.
Service area: Pennsylvania: Allegheny, Armstrong, Beaver, Butler, Fayette, Lawrence, Washington and Westmoreland counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: William G. Copeland Jr., executive director; Elliot Holtz, marketing director.
Contact: Thomas L. Rudy Jr., 412-338-5527.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 3,444
Board-certified 95%
Specialists 1,378
Includes: 344 psychiatrists, 517 psychologists, 689 Ob/Gyns
Facilities
Hospitals 212
Users: Group Health
Employer/payer groups 2,030
Employees & dependents 1,185,151
Users: Workers Compensation
Employer/payer groups 649
Single coverage 161,438

Service area: Pennsylvania.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 213
Specialists ..... NA
Includes: 31 psychiatrists, 126 psychologists, 2 Ob/Gyns
Facilities
Hospitals 128

Service area: Pennsylvania.
See National Preferred Provider Network Inc. consolidated listing under New York.

New York Life/Sanus Health Plan of New Jersey Inc.

530 E. Swedeford Road, Suite 201, Wayne, Pa. 19087; 610-971-0404; fax: 610-971-0159

PPO

Operational date: January 1986.
For profit.
Ownership: New York Life Insurance Co.
Service area: Pennsylvania: Berks, Chester, Delaware, Montgomery and Philadelphia; New Jersey: all counties.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Peter Linder, president; Leon Jaubert, executive director; Dr. Jeffrey Dobro, medical director; Dan Evans, marketing director.
Contact: Jay Johnson, 610-989-3103.

Planned Behavioral HealthCare Inc.

9535 Forest Lane, Suite. 110, Dallas, Texas 75243; 800-866-7242; fax: 214-680-3111

PPO

Specialty: mental health
Facilities
Hospitals 200
Users: Group Health
Employer/payer groups 42
Single coverage 170,000
Employees & dependents 240,000
Total Users 400,000
Medical Billings
Group Health:
First-half 1995 ..... $12.7 million
1994 ..... $25 million
Total:
First-half 1995 ..... $12.7 million
1994 ..... $25 million

Operational date: 1984.
For profit.
Service area: Nationwide.
Services: Mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers.
UR: Standard procedures, excluding precertification, concurrent review, length of stay determination, discharge planning, case management. UR provided by the PPO.
Officers: Joyce Ramay, president; Fred Pendleton, COO; Steve embree, CFO; Roland Anderson, medical director; Donna McFaul, executive vp/dir-corporate relations.
Contact: Donna McFaul.

Continued on next page

Pennsylvania

Continued from previous page

Preferred Care Inc.

6 Neshaminy Interplex, Suite 205, Trevose, Pa. 19053; 215-639-6208; fax: 215-639-2674

PPO

Staff
Practitioners 850
Board-certified 95%
Specialists 2,249
Includes: 68 psychiatrists, 84 psychologists, 260 Ob/Gyns
Facilities
Hospitals 54
Users: Group Health
Employer/payer groups 55
Single & family coverage 49,521
Employees & dependents 123,802
Total Users* 603,323
Medical Billings
Group Health:
First-half 1995 ..... $5,500,000
1994 ..... $9,000,000
Total:
First-half 1995 ..... $5,500,000
1994 ..... $9,000,000

Operational date: January 1985.
For profit.
Service area: Pennsylvania: Bucks, Chester, Delaware, Lehigh, Montgomery, Philadelphia and Southampton counties.
Contracts with Community Care Network, MCI, ProNET and ProAmerica Managed Care nationwide.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO and outside contract.
Officers: Larry W. Driscoll, president; Richard L. Matthew, executive director; H. Newton Spencer, medical director.
** Total users includes student accident/health/sports coverage enrollees.*

Preferred Healthcare System Inc.

620 Howard Ave., Altoona, Pa. 16601; 814-949-3009; fax: 814-949-3166

PPO

Staff
Practitioners 116
Board-certified 75%
Patients/practitioner 115
Specialists 243
Includes: 7 psychiatrists, 26 Ob/Gyns
Facilities
Hospitals 7
Users: Group Health
Employer/payer groups 216

Operational date: June 1985.
For profit.
Ownership: Altoona Hospital/investors.
Service area: Pennsylvania: Bedford, Blair, Cambria, Centre, Clearfield, Fulton, Huntingdon, Mifflin and Juniata counties.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Donald E. Snyder, president; Joseph R. Fromknecht, executive director; Dr. Philip W. Hoovler, medical director; Thomas J. Link, marketing director.
Contact: Joseph R. Fromknecht.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 505
Includes: 47 psychiatrists, 296 psychologists
Facilities
Hospitals 59
Service area: Pennsylvania.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

1100 Winter St., Waltham, Mass. 02154; 617-895-7500; fax: 617-895-3458

PPO

Staff
Practitioners 3,211
Specialists 4,389
Facilities
Hospitals 65
Pharmacies 2,962
Users: Group Health
Employer/payer groups 4,041
Employees & dependents 148,365
Total Users 148,365

Operational date: March 1987.
Service area: Pennsylvania: Beaver County and cities of Allentown, Altoona, Bethlehem, Carlisle, Harrisburg, Lancaster, Lebanon, Philadelphia, Pittsburgh, Scranton, Wilkes Barre, Williamsport and York.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 2,066
Specialists 4,069
Facilities
Hospitals 60

Operational date: 1990.
Service area: Pennsylvania: Philadelphia and Pittsburgh metropolitan areas.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Professional Psychology Services

1 Rittenhouse Square, Suite 701, Philadelphia, Pa. 19103; 215-567-1306; fax: 215-567-1113

PPO

Specialty: mental health/employee assistance program
Specialists ..... NA
Includes: 3 psychiatrists, 10 psychologists

Operational date: September 1983.
For profit.
Service area: New Jersey; Pennsylvania: Montgomery and Philadelphia counties.
Contracts with Make it Work Concern, NEAS, Priority, Shepherd Pratt and Vasquez for mental health in New Jersey and Pennsylvania.
Services: Mental health, employee assistance program. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: PPO is compensated by employers/payers, insurers, TPAs; charges flat fee per employee.
UR: Precertification, outpatient service predetermination, case management. UR provided by the PPO.
Officers: Marion Frank, president; Jim Conaway, marketing director.
Contact: Marion Frank.

PruCare of Philadelphia

220 Gibraltar Road, Suite 200, Horsham, Pa. 19044; 215-672-1944

HMO

Staff
Practitioners 863
Board-certified 80.4%
Patients/practitioner 38.4
Specialists 2,597
Includes: 32 psychiatrists, 52 psychologists, 294 Ob/Gyns
Facilities
Hospitals 38
Pharmacies 168
Locations
Administrative 1
Primary care 558
Users
Employer/payer groups 137
Single coverage 6,433
Family coverage 8,353
Employees & dependents 33,174
Total 33,174

Operational date: July 1987.
Federally qualified.
Licensed in: Pennsylvania.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Pennsylvania: Bucks, Chester, Delaware, Lehigh, Montgomery, Northampton and Philadelphia counties.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $144.30 single, $375.19 family; community rating by class; adjusted community rating.
Officers: Ken Janda, president/executive director; Dr. Esther J. Nash, Dr. Susan E. Beatty, medical directors; Pam Monachello, marketing director; Martha Monroe, director-health care operations; Michael Regusters, government programs director.
Contact: Bill Cain, 215-442-2913.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of Philadelphia

220 Gibraltar Road, Suite 200, Horsham, Pa. 19044; 215-672-1944

POS

Staff
Practitioners 1,021
Board-certified 80.9%
Patients/practitioner 53.2
Specialists 3,105
Includes: 32 psychiatrists, 52 psychologists, 317 Ob/Gyns
Facilities
Hospitals 47
Pharmacies 192
Locations
Administrative 1
Primary care 675
Users
Employer/payer groups 449
Employees & dependents 54,264
Total 54,264

Operational date: July 1987.
Licensed in: Delaware, Pennsylvania.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Delaware: New Castle County; Pennsylvania: Bucks, Chester, Delaware, Lehigh, Montgomery, Northampton and Philadelphia counties.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Ken Janda, president/executive director; Dr. Esther J. Nash, Dr. Susan E. Beatty, medical directors; Pam Monachello, marketing director; Martha Monroe, director-health care operations; Michael Regusters, government programs director.
Contact: Bill Cain, 215-442-2913.
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of Philadelphia

220 Gibraltar Road, Suite 200, Horsham, Pa. 19044; 215-672-1944

PPO

Staff
Practitioners 1,021
Board-certified 79%
Patients/practitioner 1
Specialists 3,105
Includes: 32 psychiatrists, 52 psychologists, 317 Ob/Gyns
Facilities
Hospitals 47
Pharmacies 192
Users: Group Health
Employer/payer groups 24
Employees & dependents 1,454
Total Users 1,454

Operational date: April 1991.
Service area: Delaware: New Castle County; Pennsylvania: Bucks, Chester, Delaware, Lehigh, Montgomery, Northampton and Philadelphia counties.
Services: General medical, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges by flat administrative fee.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: Ken Janda, president/executive director; Dr. Esther J. Nash, Dr. Susan E. Beatty, medical directors; Pam Monachello, marketing director; Martha Monroe, director-health care operations; Michael Regusters, government programs director.
Contact: Bill Cain, 215-442-2913.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Raytel Imaging Network*

1651 Markley St., Suite 102, Norristown, Pa. 19401-2900; 800-453-0574; fax: 610-290-0903

PPO

Specialty: diagnostic imaging
Facilities
Imaging facilities 239
Users: Group Health
Employer/payer groups 40
Employees & dependents 300,000
Users: Workers Compensation
Employer/payer groups 50
Single coverage 100,000
Total Users 400,000
Medical Billings
Group Health:
First-half 1995 ..... $450,000
1994 ..... $810,000
Workers Compensation:
First-half 1995 ..... $300,000
1994 ..... $540,000
Total:
First-half 1995 ..... $750,000
1994 ..... $1,350,000

Operational date: February 1993.
For profit.
Ownership: Raytel Medical Corp.
Service area: Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia.
Services: Diagnostic imaging. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers, insurers, TPAs; charges flat fee per service.
Officers: Alan Zinberg, president; Dr. Philip Bergey, medical director; Jim Wallerstein, marketing director.
Contact: David L. Smith, marketing manager.
** Figures are consolidated, including all PPO plans in this organization.*

UHN Preferred

Fifth Avenue Place, 120 Fifth Ave., Suite 731, Pittsburgh, Pa. 15222; 412-255-7846; fax: 412-391-5234

PPO

Staff
Practitioners 527
Board-certified 83%
Patients/practitioner 70
Specialists 1,685
Includes: 117 psychiatrists, 10 psychologists, 140 Ob/Gyns
Facilities
Hospitals 17
Users: Group Health
Employer/payer groups 2,153
Single coverage 296
Family coverage 20,348
Employees & dependents 41,841
Total Users 41,841
Medical Billings
Group Health:
First-half 1995 ..... $26,785,000
1994 ..... $43,644,000
Total:
First-half 1995 ..... $26,785,000
1994 ..... $43,644,000

Operational date: July 1987.
For profit.
Service area: Pennsylvania: Allegheny, Beaver, Butler, Washington and Westmoreland counties.
Services: General medical, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers; charges by percent of services by doctors/hospitals.
UR: Standard procedures, excluding length of stay determination, hospital bill audits, outpatient service predetermination. UR provided by the PPO.
Officers: Dr. Frank Keller, acting president/medical director; Peter Mulligan vp-marketing-Blue Cross of Western Pennsylvania.

U.S. Healthcare Inc.*

980 Jolly Road, P.O. Box 1109. Blue Bell, Pa. 19422; 215-628-4800; fax: 215-628-6858

HMO/POS

Staff
Practitioners 9,648
Specialists 33,983
Users
Employees & dependents 1,760,000
Medicare 67,000
Total 1,903,000
Revenues
First-half 1995 ..... $1,700,508,000
1994 ..... $2,974,496,000

Federally qualified.
Licensed in: Connecticut, Delaware, District of Columbia, Georgia, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Virginia.
Model type: IPA.
For profit.
Service area: Connecticut, Delaware, District of Columbia, Georgia, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Virginia.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, prescription, wellness programs, large case management. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating.
Offers self-insured products.
Officers: Leonard Abramson, president; Dr. Joseph R. Carver, Dr. Arnold W. Cohen, Dr. Leonard Ehrlich, Dr. Nicholas A. Hanchak, Dr. Sandra Harmon-Weiss, Dr. Hyman R. Kahn, Dr. Joel A. Kahn, Dr. Arthur N. Leibowitz, Dr. Lawrence W. Osborne, Dr. Jay R. Rosan, Dr. Jeffrey A. Sulitzer, Dr. Jeffrey R. Weiner, medical directors.
** Figures are consolidated, including all HMO/POS plans in this organization.*

United Concordia Cos. Inc.*

P.O. Box 890055, Camp Hill, Pa. 17089-0055; 800-972-4191; fax: 717-730-1490

HMO

Specialty: dental
Staff
Practitioners 1,638
Board-certified 100%
Patients/practitioner 439
Specialists 913
Locations
Administrative 2
Primary care 738
Users
Total 716,142
Revenues
First-half 1995 ..... $22,685,165
1994 ..... $27,990,000

Operational date: 1982.
Licensed in: Alabama, District of Columbia, Maryland, New Jersey, Pennsylvania and Virginia.
Model type: IPA.
For profit.
Ownership: Pennsylvania Blue Shield.
Service area: Alabama; District of Columbia; Maryland; New Jersey: Burlington, Camden, Cumberland, Gloucester, Mercer, Monmouth, Ocean and Salem counties; Pennsylvania; Virginia: northern region.
Services: Dental. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Officers: Thomas A. Dzuryachko, COO; Wayne A. Paul, executive vp-marketing and professional relations.
** Figures are consolidated, including all HMO plans in this organization.*

United States Health Care Systems of Pennsylvania Inc.

980 Jolly Road, P.O. Box 1109, Blue Bell, Pa. 19422; 215-628-4800; fax: 215-628-6858

HMO/POS

Staff
Practitioners 2,800
Specialists 9,950
Users
Employees & dependents 685,000
Medicare 47,000
Total 732,000
Revenues
First-half 1995 ..... $645,793,000
1994 ..... $1,129,740,000

Operational date: January 1976.
Federally qualified.
Licensed in: Pennsylvania.
NCQA fully accredited.
Service area: Pennsylvania: 22 counties.
Rating options: Community rating: Philadelphia, $144.08 single, $369.16

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family; Pittsburgh, $121.00 single, $317.10 family.

Point-of-service contracts: 5.5%-7% of members are enrolled.

Offers non-federally qualified programs.

Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries.

Officers: Michael J. Cardillo, president; Dr. Anthony J. Adire, Dr. Raymond J. Fabius, Dr. Jay A. Krakovitz, Dr. Michael A. Mesoras, Dr. Jay R. Rosan, Dr. Neil Schlackman, medical directors.

See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

WCA

P.O. Box 955, Blue Bell, Pa. 19422; 800-538-9675; fax: 800-452-8742

HMO

Specialty: workers comp/disability/auto personal injury

Staff
Practitioners 2,000
Specialists 3,500
Facilities
Hospitals 200
Users
Employer/payer groups 6,500
Single coverage 275,000
Total 275,000

Operational date: June 1992.
Licensed in: Connecticut, New Jersey.
NCQA fully accredited.
Model type: IPA
For profit.
Ownership: U.S. Healthcare.
Service area: Connecticut; New Jersey; Pennsylvania: 23 counties.
Services: workers compensation, network-based disability case management, automobile personal injury protection case management. May be customized to meet employer specifications.
Offers self-insured products.
Officers: Angelo M. Masciantonio, president; Drs. David J. Badolato, John Nolan and Nicholas A. Dinobile, medical directors; Scott L. Nuelle, marketing director; Michael N. Hartung, senior vp; Jeanne W. Cliver, associate vp; Daniel P. Lubas, vp.

PUERTO RICO

Centros de Cuidado Cruz Azul-CCSCA

Box 36 60 68, San Juan, P.R. 00936-6068; 809-272-7812; fax: 809-272-7867

HMO

Staff
Practitioners 275
Board-certified 25%
Patients/practitioner 1,000
Specialists 2,000
Includes: 175 psychiatrists, 235 Ob/Gyns
Locations
Primary care 110
Users
Employer/payer groups 935
Single coverage 61,024
Family coverage 51,984
Employees & dependents 253,707
Medicare 4,756
Total 117,764
Revenues
First-half 1995 ..... $61,117,352
1994 ..... $84,949,191

Operational date: June 1984.
Licensed in: Puerto Rico.
Model type: Group/IPA/Staff/Network.
Not for profit.
Ownership: Blue Cross of Puerto Rico.
Service area: Puerto Rico: 72 counties.
Services: General medical, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $47.00 single, $98.00 family; adjusted community rating.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Jose Julian Alvarez, president; Dr. Oudio Rodriguez, vp-medical affairs; Orlando A. Torres, vp-marketing; Hector Bruno, CCSCA vp.
Contact: Orlando A. Torres.

CIGNA PPO-Puerto Rico

14 Calle Dos, Metro Office Park, Suite 350, Guaynabo, Puerto Rico 00968; 809-793-8585; fax: 809-277-4399

PPO

Staff
Practitioners 1,903
Board-certified 27.6%
Specialists 1,905
Facilities
Hospitals 61
Users: Group Health
Employer/payer groups 90
Employees & dependents 158,000
Total Users 158,000

Operational date: May 1993.
Service area: Puerto Rico: 76 counties.
Officers: Betty Kimmel, general manager; Stephen Harris, executive director; Richard Schiavo, provider relations manager; Nitza Fuste, manager-operations.
Contact: Abel Sigaran, 809-277-4383.

See CIGNA HealthCare consolidated PPO listing under Connecticut.

MedPlus Inc.

22 Ortegon St., Suite 210, Caparra Office Center, Caparra, P.R. 00920; 809-793-3100; fax: 809-793-1565

PPO

Staff
Practitioners 2,297
Specialists 3,562
Includes: 100 psychiatrists, 462 Ob/Gyns
Facilities
Hospitals 57
Pharmacies 645
Users: Group Health
Employer/payer groups 36
Single coverage 2,182
Family coverage 5,703
Employees & dependents 22,560
Total Users 22,560
Medical Billings
Group Health:
First-half 1995 ..... $6,259,399
1994 ..... $9,744,761
Total:
First-half 1995 ..... $6,259,399
1994 ..... $9,744,761

Operational date: January 1985.
For profit.
Ownership: Union Equity Corp.
Service area: Puerto Rico.
Contracts with Pharmaceutical Card Systems for prescription in Puerto Rico.
Services: General medical, chiropractic, dental, mental health, vision, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers; charges flat fee per employee.
UR: Standard procedures, including prescription review, occupational sickness, fraud detection. UR provided by the PPO.
Officers: Guillermo Hernandez Boissen, president; Benjamin J. Van Blake, executive director; Dr. Julio R. Badillo, medical director; Juan Cruz Resto, marketing director.
Contact: Robert L. Cook, Cook-Stratton & Co., 1480 Renaissance Drive, Park Ridge, Ill. 60068; 708-803-1300.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 18
Board-certified 75%
Specialists ..... NA
Includes: 2 psychiatrists, 3 psychologists, 4 Ob/Gyns
Facilities
Hospitals 1
Users: Group Health
Employer/payer groups 10
Employees & dependents 7,266

Service area: Puerto Rico.

See MultiPlan Inc. consolidated listing under New York.

PCA Health Plans of Puerto Rico Inc.

Metro Office Park, St. 1, Building 2, 2nd Floor, Guaynabo, P.R. 00968; 809-782-7900; fax: 809-793-1450

HMO/POS

Staff
Practitioners 1,300
Board-certified 99%
Patients/practitioner 26
Specialists 1,175
Includes: 45 psychiatrists, 10 psychologists, 279 Ob/Gyns
Facilities
Hospitals 56
Pharmacies 600
Locations
Administrative 1
Users
Employer/payer groups 58
Total 34,245
Revenues
First-half 1995 ..... $29,000,000
1994 ..... $22,557,593

Operational date: November 1986.
Federally qualified.
Licensed in: Puerto Rico.
Model type: IPA.
For profit.
Ownership: Physicians Corp. of America.
Service area: Puerto Rico: Islandwide. P.C.A. Health Plans of P.R. is a division of Physicians Corp. of America with service areas in Texas, Alabama, Georgia and Florida.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating; community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 32% of members are enrolled.
Offers non-federally qualified programs.
Officers: Jose A. Cuevas, president/CEO; Dr. Victor Gutierrez, executive vp; Dr. Luis F. Montaner, vp-medical affairs; Dennisse A. Betancourt, vp-marketing; Aissa Betancourt, vp-quality; Magali Cruz, vp-operations; Ivan Lopez, vp-finance; William Perez, senior vp-operations.
Contact: Dennisse A. Betancourt.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 4
Includes: 4 psychologists
Facilities
Hospitals 1

Service area: Puerto Rico.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

RHODE ISLAND

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 4
Specialists 46
Facilities
Hospitals 5
Users: Group Health
Employees & dependents 2,163
Total Users 2,163

Service area: Rhode Island: Newport, Providence and Washington counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 135
Facilities
Hospitals* 5
Users: Group Health
Employees & dependents 17,809
Total Users 17,809
Medical Billings
Group Health:
First-half 1995 ..... $2,599,375
1994 ..... $3,920,139
Total:
First-half 1995 ..... $2,599,375
1994 ..... $3,920,139

Service area: Rhode Island: Kent, Providence and Washington counties.
** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CDS/DMS Dental Plan

111 Airport Road, Warwick, R.I. 02889; 800-456-8715; fax: 401-732-0165

HMO

Specialty: dental/vision
Staff
Practitioners 115
Specialists 66
Locations
Administrative 2
Primary care 21
Users
Employer/payer groups 88
Single coverage 2,600
Family coverage 4,200
Employees & dependents 10,500
Total 13,100

Operational date: 1974.
Model type: Network.
For profit.
Service area: Massachusetts: Bristol, Essex, Middlesex, Plymouth, Suffolk and Worcester counties.
Services: Dental, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Enrollment options: Individual enrollment allowed.
Officers: Lorin B. Kinney, president; Dr. Sumner D. Hirshberg, medical director; James T. Kinney, marketing director; Linda S. Kinney, secretary/treasurer.
Contact: James T. Kinney, 800-456-8715 ext. 712.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 1
Total Users 60,000

Service area: Rhode Island.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO Providence, R.I.

20 Speen St., Framingham, Mass. 01701; 508-935-2150; fax: 508-879-6273

PPO

Staff
Practitioners 77
Board-certified 83.1%
Specialists 217
Facilities
Hospitals 3
Pharmacies 43
Users: Group Health
Employer/payer groups 6
Employees & dependents 51
Total Users 51

Operational date: January 1995.
Service area: Rhode Island: Kent County.
Officers: Mike Murphy, general manager; Dr. Mark Wenneker, medical director.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 37
Specialists 166
Includes: 1 psychiatrist, 4 psychologists
Facilities
Hospitals 4

Service area: Rhode Island.

See CorCare consolidated listing under California.

HMO Rhode Island Inc.

30 Chestnut St., R.I. 02903; 401-459-5500; fax: 401-453-2533

HMO/POS

Staff
Practitioners 390
Board-certified 90%
Patients/practitioner 55
Specialists 760
Includes: 4 psychiatrists, 120 Ob/Gyns
Facilities
Hospitals 11
Locations
Administrative 1
Users
Employer/payer groups 827
Employees & dependents 15,220
Total 15,220
Revenues
First-half 1995 ..... $11,335,000
1994 ..... $12,918,000

Operational date: August 1986.
Federally qualified.
Licensed in: Massachusetts, Rhode Island.
Model type: IPA.
For profit.
Ownership: Blue Cross & Blue Shield of Rhode Island.
Service area: Massachusetts: Portions of Bristol, Norfolk and Worcester counties; Rhode Island: Bristol, Kent, Newport, Providence and Washington counties. Member of HMO-USA.
Services: General medical, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating: $177.42 single, $443.56 family; community rating by class.
Point-of-service contracts: 100% of members are enrolled.
Officers: Barry Scheur, president; Dr. Peter Hollman, medical director; Paula Nordhoff, executive vp.
Contact: Patricia Streit, manager-administration/planning.

Harvard Community Health Plan (Harvard Pilgrim Health Care)

3 Allied Drive, Dedham, Mass. 02026; 617-251-1000; fax: 617-251-1888

HMO/POS

Facilities
Hospitals 9
Pharmacies 41
Locations
Administrative 1
Primary care 19

Operational date: 1990.
Service area: Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.

See Harvard Community Health Plan consolidated listing under Massachusetts.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 57
Specialists 145
Facilities
Hospitals 4
Pharmacies 194

Service area: Rhode Island: Providence count and the city of Wakefield. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthMate

444 Westminster St., Providence, R.I. 02903; 401-459-1000; fax: 401-459-5699

PPO

Staff
Practitioners 1,024
Board-certified 83%
Patients/practitioner 249
Specialists 1,803
Includes: 238 psychiatrists, 273 psychologists, 183 Ob/Gyns

Continued on next page

Rhode Island-South Carolina

Continued from previous page

Facilities
Hospitals 28
Pharmacies 600
Users: Group Health
Employer/payer groups 4,136
Single coverage 49,304
Family coverage 60,798
Employees & dependents 254,782
Users: Workers Compensation
Employer/payer groups 31
Single coverage 15,000
Total Users 34,500
Medical Billings
Group Health:
First-half 1995 ..... $127,135,677
1994 ..... $230,120,872

Operational date: July 1986.
Not for profit.
Ownership: Blue Cross & Blue Shield of Rhode Island.
Service area: Connecticut, Rhode Island, Massachusetts.
Contracts with Rhode Island Managed Eye Care for vision in Rhode Island.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by DRGs, ratio of cost to charge; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO. Mental health/substance abuse UR provided by outside contract.
Officers: Douglas J. McIntosh, president; Dr. Russ Noto, medical director; Charles J. Mahoney, vp-marketing.
Contact: Paul McGoran, director-marketing, 401-459-5723.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 25
Specialists 139
Facilities
Hospitals 7
Users: Workers Compensation
Employer/payer groups 325

Service area: Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
See MetraComp Network consolidated listing under Florida.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 144
Board-certified 97%
Specialists 58
Includes: 14 psychiatrists, 22 psychologists, 29 Ob/Gyns
Facilities
Hospitals 15
Users: Group Health
Employer/payer groups 84
Employees & dependents 65,698

Service area: Rhode Island.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 4
Specialists ..... NA
Includes: 1 psychiatrist, 11 psychologists
Facilities
Hospitals 8

Service area: Rhode Island.
See National Preferred Provider Network Inc. consolidated listing under New York.

Pilgrim Health Care/ Pilgrim Select

1200 Crown Colony Drive, Quincy, Mass. 02190; 800-742-8326; fax: 617-745-1136

HMO/POS

Staff
Practitioners 459
Board-certified 83%
Specialists 818
Includes: 50 psychiatrists, 40 psychologists, 68 Ob/Gyns
Facilities
Hospitals 11
Pharmacies* 38
Users
Medicare 51
Total 20,761

Operational date: January 1988.
Service area: Rhode Island: Bristol, Kent, Newport, Providence and Washington counties.
Rating options: Community rating: $160.57 single, $401.50 family; community rating by class; adjusted community rating.
** POS plan has 169 pharmacies.*
See Pilgrim Health Care/Pilgrim Select consolidated listing under Massachusetts.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 56
Includes: 3 psychiatrists, 28 psychologists
Facilities
Hospitals 3

Service area: Rhode Island.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Operational date: 1992.
Service area: Rhode Island: Pawtucket.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

United Health Plans of New England Inc.

475 Kilvert St., Suite 310, Warwick, R.I. 02886; 401-737-6900; fax: 401-732-7211

HMO/POS

Staff
Practitioners 752
Board-certified 74%
Specialists 2,768
Facilities
Hospitals 28
Pharmacies 320
Locations
Administrative 1
Users
Single coverage 45,744
Family coverage 52,070
Employees & dependents 205,391
Medicare 11,845
Total 217,236
Revenues
First-half 1995 ..... $145,780,336
1994 ..... $279,251,131

Operational date: January 1993.
Licensed in: Massachusetts, Rhode Island.
Model type: IPA/Network.
Service area: Massachusetts: Bristol, Norfolk and Worcester counties and parts of Plymouth County; Rhode Island.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 50% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Max L. Powell III, president/CEO; Dr. Anthony Kazlauskas, medical director; James Moniz Jr., vp-sales/marketing.
See United Healthcare Corp. consolidated listing under Minnesota.

SOUTH CAROLINA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 898
Specialists 1,164
Includes: 28 psychiatrists, 145 Ob/Gyns
Facilities*
Hospitals** 39
Users: Group Health
Employees & dependents 113,065
Users: Workers Compensation
Single coverage 5,613
Total Users 118,678
Medical Billings
Group Health:
First-half 1995 ..... $16,502,801
1994 ..... $24,888,007
Workers Compensation:
First-half 1995 ..... $43,994
1994 ..... $67,683
Total:
First-half 1995 ..... $16,546,795
1994 ..... $24,955,689

Service area: South Carolina: 29 counties.
Contracts with Health Care Savings in South Carolina.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 119
Facilities
Hospitals 13

Service area: South Carolina: Anderson, Berkeley, Charleston, Cherokee, Greenville, Laurens, Pickens, Richland and Spartanburg.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 150,000

Service area: South Carolina.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO of Columbia, S.C.

11121 Carmel Commons, Suite 300A, Charlotte, N.C. 28226; 704-544-4350; fax: 704-544-4375

PPO

Staff
Practitioners 105
Board-certified 81.3%
Specialists 228
Facilities
Hospitals 3
Pharmacies 331
Users: Group Health
Employer/payer groups 61
Employees & dependents 2,479
Total Users 2,479

Operational date: January 1990.
Service area: South Carolina: Lexington and Richland counties.
Officers: Tim O'Brien, executive director/general manager; Dr. Tim Davlantes, medical director; Mark Gordon, planning/analysis; Jarvis Leigh, provider relations manager.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO of Greenville/Spartanburg

11121 Carmel Commons, Charlotte, N.C. 28226; 704-362-1703; fax: 704-544-4375

PPO

Staff
Practitioners 122
Board-certified 84.4%
Specialists 370
Facilities
Hospitals 7
Users: Group Health
Employer/payer groups 86
Employees & dependents 10,144
Total Users 10,144

Operational date: January 1993.
Service area: South Carolina: Greenville and Spartanburg counties.
Officers: Tim O'Brien, general manager/executive director; Dr. Tim Davlantes, medical director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Companion Healthcare Corp.

P.O. Box 6170, Columbia, S.C. 29260; 803-786-8466; fax: 803-699-9933

HMO/POS

Staff
Practitioners 620
Board-certified 85%
Patients/practitioner 139
Specialists 1,900
Includes: 225 Ob/Gyns
Facilities
Hospitals 43
Pharmacies 600
Locations
Administrative 1
Users
Employer/payer groups 150
Single coverage 24,207
Family coverage 3,415
Employees & dependents 86,191
Total 86,191
Revenues
First-half 1995 ..... $40,301,847
1994 ..... $57,786,335

Operational date: October 1984.
Federally qualified.
Licensed in: South Carolina.
NCQA fully accredited.
Model type: IPA.
For profit.
Ownership: Blue Cross & Blue Shield of South Carolina.
Service area: South Carolina: statewide. Member of HMO-USA.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 22% of members are enrolled.
Offers non-federally qualified programs.
Officers: M. Edward Sellers, president; Harvey L. Galloway, executive director; Dr. John Little, medical director; Charles B. Campbell, marketing director.
Contact: Nancy R. Reid, 803-786-8466 ext. 45521.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 257
Specialists 1,236
Includes: 125 psychiatrists, 8 psychologists, 153 Ob/Gyns
Facilities
Hospitals 32

Service area: South Carolina.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 234
Specialists 781
Facilities
Hospitals 23
Pharmacies 889

Service area: South Carolina: 31 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthMark Corp. dba HealthMark Network

5108 N. I-85 Service Road, Suite 14, Charlotte, N.C. 28206; 704-597-7001; fax: 704-597-1429

PPO

Staff
Practitioners 431
Board-certified 94.3%
Specialists 843
Includes: 20 psychiatrists, 203 Ob/Gyns
Facilities
Hospitals 36
Pharmacies 100
Users: Group Health
Employer/payer groups 53
Employees & dependents 11,404
Total Users 11,404

Service area: South Carolina: 32 counties.
See HealthMark Corp. consolidated listing under North Carolina.

Healthsource South Carolina

215 East Bay St., Suite 401, Charleston, S.C. 29401; 803-723-5520; fax: 803-723-7715

HMO/POS

Staff
Practitioners 1,199
Board-certified 89%
Specialists 2,320
Includes: 159 psychiatrists, 262 Ob/Gyns
Facilities
Hospitals 49
Pharmacies 620
Users
Employer/payer groups 550
Single coverage 24,646
Family coverage 27,741
Employees & dependents 52,387
Total 95,122
Revenues
First-half 1995 ..... $64,050,320
1994 ..... $91,500,458

Operational date: August 1987.
Federally qualified.
Licensed in: South Carolina.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: South Carolina: 46 counties.
Services: General medical, chiropractic, mental health. May be customized to meet employer specifications.
Rating options: Community rating: $144.73 single, $434.20 family.
Offers self-insured products.
Point-of-service contracts: 6% of members are enrolled.
Officers: Michael Van Clark, president/executive director; Dr. Harriet Steinert, medical director; David Barnett, marketing director.

MedCost Preferred

1399 Ashleybrook Lane, Winston-Salem, N.C. 27114-5347; 800-433-9178; fax: 910-760-1506

PPO

Staff
Practitioners 606
Board-certified 68%
Patients/practitioner 159
Specialists 928
Includes: 141 Ob/Gyns
Facilities
Hospitals 49
Users: Group Health
Employer/payer groups 324
Employees & dependents 96,262
Total Users 96,262

Service area: South Carolina: 33 counties.
See MedCost Preferred consolidated listing under North Carolina.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 756
Facilities
Hospitals 19

Service area: South Carolina.
See MedView Services Inc. consolidated listing under Michigan.

Continued on next page

South Carolina-Tennessee

Continued from previous page

MetraHealth PPO-Charleston

1130 N. Chase Parkway, Marietta, Ga. 30067; 404-618-2300; fax: 404-618-2218

PPO

Staff
Practitioners 65
Specialists 222
Includes: 7 psychiatrists, 41 Ob/Gyns
Facilities
Hospitals 4
Total Users 5,272

Operational date: 1987.
Service area: South Carolina: Berkeley, Charleston and Dorchester counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Tom Davis, executive director; Dr. Wayne Hoffman, medical director; F. Bartow Hester, marketing director.
Contact: F. Bartow Hester, 404-393-1410.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 546
Board-certified 89%
Specialists 218
Includes: 55 psychiatrists, 82 psychologists, 109 Ob/Gyns
Facilities
Hospitals 39
Users: Group Health
Employer/payer groups 322
Employees & dependents 204,766

Service area: South Carolina.
See Multiplan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 73
Specialists ..... NA
Includes: 85 psychiatrists, 7 psychologists
Facilities
Hospitals 29

Service area: South Carolina.
See National Preferred Provider Network Inc. consolidated listing under New York.

PARTNERS National Health Plans of North Carolina Inc.

P.O. Box 24907, Winston-Salem, N.C. 27114-4907; 910-760-4822 or 800-942-5695; fax: 910-760-8357

HMO/POS

Service area: South Carolina: Cherokee, Greenville, Lancaster, Spartanburg and York counties.
Contracts with Behavioral Health Resources for mental health/chemical dependency in South Carolina.
Contact: Lisa L. Hamlett, 910-659-2526.
See PARTNERS National Health Plans of North Carolina Inc. consolidated listing under North Carolina.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 79
Includes: 17 psychiatrists, 31 psychologists
Facilities
Hospitals 27

Service area: South Carolina.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Premier Health

P.O. Box 1640, Columbia, S.C. 29202-1640; 803-988-8999; fax: 803-988-8990

PPO

Staff
Practitioners 204
Board-certified 90%
Specialists ..... NA
Includes: 44 psychiatrists, 10 psychologists, 96 Ob/Gyns
Facilities
Hospitals 18
Users: Group Health
Employer/payer groups 50
Employees & dependents 16,000

Operational date: August 1994.
For profit.
Ownership: Baptist Medical Center, Providence Hospital.
Service area: South Carolina.
Contracts with HealthMark Inc. in North Carolina; Health First, Mary Black Health Network, Partners Medical Plan and Upper Savannah Health Services in South Carolina.
Services: General medical.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings.
UR: Preadmission review, precertification. UR provided by the PPO.
Officers: C. Frank Riley, president; Jeffrey W. Koenig, marketing director.

Private Healthcare Systems

1000 Abernathy Road, Suite 940, Atlanta, Ga. 30328; 770-394-1084; fax: 770-394-1398

PPO

Staff
Practitioners 310
Specialists 778
Facilities
Hospitals 13
Pharmacies 898
Users: Group Health
Employer/payer groups 1,810
Employees & dependents 48,495
Total Users 48,495

Operational date: January 1992.
Service area: South Carolina: Charleston, Columbia, Greenville, and Spartanburg.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 572
Specialists 854
Facilities
Hospitals 37

Operational date: 1988.
Service area: South Carolina: Florence, Greenville and Spartanburg.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

SOUTH DAKOTA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 69
Facilities
Hospitals* 2
Users: Group Health
Employees & dependents 17,449
Users: Workers Compensation
Single coverage 1,123
Total Users 18,572
Medical Billings
Group Health:
First-half 1995 ..... $2,546,830
1994 ..... $3,840,895
Workers Compensation:
First-half 1995 ..... $8,799
1994 ..... $13,537
Total:
First-half 1995 ..... $2,555,629
1994 ..... $3,854,432

Service area: South Dakota: Minnehaha County.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 55,000

Service area: South Dakota.
See Chiro Health America consolidated listing under Wisconsin.

DAKOTACARE

1323 S. Minnesota Ave., Sioux Falls, S.D. 57105; 605-334-4000; fax: 605-336-0270

HMO

Staff
Practitioners 475
Board-certified 75%
Patients/practitioner 48
Facilities
Hospitals 64
Pharmacies 276
Locations
Administrative 1
Users
Employer/payer groups 1,292
Single coverage 5,579
Family coverage 4,379
Employees & dependents 21,054
Total 21,054
Revenues
First-half 1995 ..... $14,021,000
1994 ..... $27,843,000

Operational date: May 1986.
Licensed in: South Dakota.
Model type: IPA.
For profit.
Ownership: South Dakota State Medical Assn.
Service area: South Dakota: All counties.
Services: General medical, chiropractic, mental health, vision, workers compensation. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 100% of members are enrolled.
Officers: Dr. Robert Ferrell, president; Robert D. Johnson, CEO; Dr. Russell Harris, medical director; David MacNally, marketing director; L. Paul Johnson, executive vp; Kirk J. Zimmer, senior vp.
Contact: Kirk J. Zimmer.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Specialists 9
Facilities
Hospitals 4
Pharmacies 178

Service area: South Dakota: Minnehaha county. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 144
Board-certified 90%
Specialists 58
Includes: 14 psychiatrists, 22 psychologists, 29 Ob/Gyns
Facilities
Hospitals 3
Users: Group Health
Employer/payer groups 84
Employees & dependents 55,005

Service area: South Dakota.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Facilities
Hospitals 2

Service area: South Dakota.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 12
Includes: 1 psychiatrist, 2 psychologists
Facilities
Hospitals 4

Service area: South Dakota.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Facilities
Hospitals 2

Operational date: 1992.
Service area: South Dakota: Sioux Falls and Webster.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Wausau Preferred Health Plan

2000 Westwood Drive, P.O. Box 8017, Wausau, Wis. 54401; 715-847-8970; fax: 715-843-3707

PPO

Staff
Practitioners 37
Board-certified 60%
Specialists 72
Facilities
Hospitals 2
Users: Group Health
Employer/payer groups 1
Single coverage 81
Family coverage 90
Employees & dependents 401
Total Users 401

Operational date: September 1995.
For profit.
Ownership: Wausau Insurance Co.
Service area: South Dakota: Minnehaha county.
Services: General medical, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.
Officers: James Magalska, president; Nick Smith, executive director.
Contact: Nick Smith.

TENNESSEE

Aetna Health Plans of Tennessee Inc.

Palmer Plaza, 1801 West End Ave., Suite 500, Nashville, Tenn. 37203-2518; 615-322-1600

HMO

Staff
Practitioners 251
Specialists 670
Includes: 6 psychiatrists, 7 psychologists, 87 Ob/Gyns
Facilities
Hospitals 19
Users
Total 6,360

Operational date: October 1984.
Licensed in: Tennessee.
Model type: IPA.
For profit.
Service area: Tennessee: Davidson, DeKalb, Lewis, Macon, Moore, Robertson, Rutherford, Smith, Sumner, Trousdale, Williamson and Wilson counties and parts of Bedford, Cannon, Cheatham, Coffee, Dickson, Franklin, Giles and Maury counties.
Services: General medical, chiropractic, dental, mental health, vision.
Contracts with Human Affairs International (HAI) for behavioral health/substance abuse.
Officers: Dave Field, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

The Apple Plan

600 Jefferson Ave., Memphis, Tenn. 38105; 901-544-2228; fax: 901-544-2222

HMO

Staff
Practitioners 387
Board-certified 76%
Patients/practitioner 175
Specialists 841
Includes: 23 psychiatrists, 22 psychologists, 113 Ob/Gyns
Facilities
Hospitals 24
Pharmacies 185
Locations
Administrative 1
Users
Employer/payer groups 485
Single coverage 11,029
Family coverage 12,581
Employees & dependents 12,581
Total 52,718
Revenues
First-half 1995 ..... $31,727,053
1994 ..... $64,815,676

Operational date: June 1980.
Federally qualified.
Licensed in: Tennessee.
NCQA one year accreditation.
Model type: IPA.
For profit.
Service area: Tennessee: Fayette, Haywood, Lauderdale, Madison, Shelby and Tipton counties. Contracts with Dental Care Plus for dental in Shelby county, Tennessee.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 65% of members are enrolled.
Offers non-federally qualified programs.
Officers: Gene Holcomb, president; Dr. Frank Scott, medical director; Minta Jones-Ford, marketing director.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 3,040
Specialists 5,374
Includes: 201 psychiatrists, 206 psychologists, 560 Ob/Gyns
Facilities*
Hospitals** 97
Users: Group Health
Employees & dependents 173,849
Users: Workers Compensation
Single coverage 10,104
Total Users 183,953
Medical Billings
Group Health:
First-half 1995 ..... $25,374,744
1994 ..... $38,267,855
Workers Compensation:
First-half 1995 ..... $79,189
1994 ..... $121,829
Total:
First-half 1995 ..... $25,453,933
1994 ..... $38,389,684

Service area: Tennessee: 84 counties.
Contracts with Health Choice PPO, Health Net PPO and Preferred Health

Continued on next page

Tennessee

Continued from previous page
Partnership in Tennessee.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 734
Facilities
Hospitals 67

Service area: Tennessee: 57 counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 1
Total Users 135,000

Service area: Tennessee.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Tennessee Inc.-Memphis

6555 Quince Road, Suite 215, Memphis, Tenn. 38119; 901-755-7411; fax: 901-758-5137

HMO/POS

Staff
Practitioners 199
Board-certified 89.9%
Patients/practitioner 327
Specialists 602
Facilities
Hospitals 8
Pharmacies 248
Users
Employer/payer groups 398
Total Users 70,825
Revenues
First-half 1995 ..... $42,880,000
1994 ..... $71,453,000

Operational date: January 1988.
Licensed in: Mississippi, Tennessee.
Model type: IPA.
Service area: Mississippi: DeSoto County; Tennessee: Fayette, Shelby and Tipton counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 45.4% of members are enrolled.
Officers: Dr. David Hollis, medical director; Chuck Utterback, provider relations manager; David Mathis, general manager; Linda Vickers, member services manager; Marianne Kimble, medical services manager.
Contact: Chuck Utterback, 901-755-7411 ext. 107.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Tennessee Inc.-Nashville

1801 West End Ave., Suite 800, Nashville, Tenn. 37203; 615-340-3059; fax: 615-340-3590

HMO/POS

Staff
Practitioners 333
Board-certified 75.7%
Patients/practitioner 164
Specialists 707
Facilities
Hospitals 15
Pharmacies 374
Users
Employer/payer groups 174
Total Users 51,046
Revenues
First-half 1995 ..... $34,776,000
1994 ..... $62,602,000

Operational date: January 1985.
Licensed in: Tennessee.
NCQA one-year accredited.
Model type: IPA.
Service area: Tennessee: Coffee, Davidson, DeKalb, Lewis, Macon, Maury, Robertson, Rutherford, Smith, Sumner, Trousdale, Williamson and Wilson counties and parts of Bedford, Giles and Marshall counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 41.9% of members are enrolled.
Officers: Dr. Douglas Henry, medical director; Donna Keel, provider relations manager; David Mathis, general manager; May Lavender, member services manager; Kathy Cartwright, quality assurance manager; Beth Lance, medical services director.
Contact: Scott Mann.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO Chattanooga

1801 West End Ave., Suite 800, Nashville, Tenn. 37203; 615-340-3059; fax: 615-340-3590

PPO

Staff
Practitioners 140
Board-certified 79.1%
Specialists 268
Facilities
Hospitals 8
Users: Group Health
Employer/payer groups 67
Employees & dependents 4,099
Total Users 4,099

Operational date: January 1988.
Service area: Georgia: Catoosa County; Tennessee: Bradley and Hamilton counties.
Officers: David Mathis, general manager; Dr. Douglas Henry, medical director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Memphis

6555 Quince Road, Suite 215, Memphis, Tenn. 38119; 901-755-7411; fax: 901-758-5137

PPO

Staff
Practitioners 229
Board-certified 90%
Specialists 709
Facilities
Hospitals 18
Pharmacies 756
Users: Group Health
Employer/payer groups 160
Employees & dependents 18,179
Total Users 18,179

Operational date: January 1988.
Service area: Arkansas: Crittenden County; Mississippi: DeSoto County; Tennessee: Fayette, Madison, Shelby and Tipton counties.
Officers: David Mathis, general manager; Dr. David O. Hollis, medical director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CIGNA PPO Nashville

1801 West End Ave., Suite 800, Nashville, Tenn. 37202-4890; 615-340-3059; fax: 615-340-3590

PPO

Staff
Practitioners 331
Board-certified 77%
Specialists 877
Facilities
Hospitals 23
Pharmacies 653
Users: Group Health
Employer/payer groups 125
Employees & dependents 31,337
Total Users 31,337

Operational date: January 1985.
Service area: Tennessee: Cannon, Cheatham, Davidson, DeKalb, Dickson, Maury, Montgomery, Robertson, Rutherford, Sumner, Williamson and Wilson counties.
Officers: David Mathis, general manager; Dr. Douglas Henry, medical director.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 644
Specialists 2,318
Includes: 75 psychiatrists, 120 psychologists, 208 Ob/Gyns
Facilities
Hospitals 132

Service area: Tennessee.
See CorCare consolidated listing under California.

FOCUS Healthcare Management Inc.

PPO

See addendum on page 115 for full listing.

Health 123

110 21st St Ave. South, Suite 1100, Nashville Tenn. 37203; 615-343-2670; fax: 615-343-5373

HMO

Staff
Practitioners 1,200
Board-certified 85%
Specialists 800
Includes: 38 psychiatrists, 13 psychologists, 54 Ob/Gyns
Facilities
Hospitals 22
Pharmacies 230
Locations
Administrative 1
Primary care 116
Users
Employer/payer groups 86
Total 10,500
Revenues
First-half 1995 ..... $3,000,000
1994 ..... $111,833

Operational date: August 1994.
Licensed in: Tennessee.
Model type: Network.
For profit.
Ownership: Vanderbilt University.
Service area: Tennessee: Bedford, Chatham, Coffee, Davidson, Dickson, Hickman, Houston, Humphreys, Marshall, Maury, Montgomery, Robertson, Rutherford, Stewart, Sumner, Trousdale, Williamson and Wilson counties.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Officers: Thomas J. Nagle, president; Randal Farr, vp; Trigg James, CFO; Dr. Timothy Saum, medical director; Jeffrey S. Hansen, marketing director.
Contact: Nicholas Adkins; 615-343-3193.

Health Net Inc.

44 Vantage Way, Suite 300, Nashville, Tenn. 37228; 615-291-7000; fax: 615-401-4646

PPO

Staff
Practitioners 669
Board-certified 85%
Specialists 1,599
Includes: 83 psychiatrists, 161 Ob/Gyns
Facilities
Hospitals 36
Pharmacies 85
Users: Group Health
Employer/payer groups 2,500
Employees & dependents* 244,000
Total Users 244,000

Operational date: May 1994.
Not for profit.
Ownership: Baptist Hospital.
Service area: Tennessee: 40 counties in middle Tennessee.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by discount off customary rates; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding hospital bill audits, outpatient service predetermination. UR provided by the PPO.
Officers: Gary Brukardt, president; John Hackworth, CEO/executive director; Robert Schweikert, medical director; Cynthia Howard, senior vp-sales & marketing.
Contact: Byrd Crowder, director of product development.
** Includes employees with single and family coverage access to the network.*

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 559
Specialists 1,734
Facilities
Hospitals 40
Pharmacies 1,208

Service area: Tennessee: 39 counties. Contracts with Medco Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthsource Tennessee Inc.

625 S. Gay St., Suite 300, Knoxville, Tenn. 37902; 423-546-2529; fax: 423-544-3767

HMO

Staff
Practitioners 775
Board-certified 85%
Specialists 1,385
Includes: 204 Ob/Gyns
Facilities
Hospitals 85
Pharmacies 213
Users
Employer/payer groups 378
Single coverage 9,139
Family coverage 12,396
Employees & dependents 48,279
Total Users 48,279
Revenues
First-half 1995 ..... $25,291,425
1994 ..... $28,572,821

Operational date: April 1986.
Licensed in: Tennessee.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: Tennessee: 41 counties.
Member of Healthsource in Arkansas, Connecticut, Georgia, Indiana, Kentucky, Maine, Massachusetts, New Hampshire, New York, North Carolina, Ohio, South Carolina, Tennessee and Texas.
Services: General medical, mental health services, vision, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 2.9% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Steve White, CEO; Dr. Curtis C. Sexton, medical director; Dan Atherton, vp-sales and marketing; Rick Perry, CFO.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,667
Facilities
Hospitals 81

Service area: Tennessee.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 149
Specialists 722
Facilities
Hospitals 49
Users: Workers Compensation
Employer/payer groups 4,000

Service area: Tennessee: 21 counties.
Contracts with Baptist System in Tennessee.
See MetraComp Network consolidated listing under Florida.

MetraHealth POS Plan-Knoxville/ Chattanooga/Kingport/ Johnson City

545 Mainstream Drive, Suite 410, Nashville, Tenn. 37228; 615-254-5342; fax: 615-254-5336

POS

Staff
Practitioners 439
Board-certified 65%
Specialists 1,201
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 103 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 113
Locations
Administrative 1
Users
Total** 25,144

Operational date: 1986.
Service area: Kentucky: Scott County; Tennessee: 28 counties.
Officers: Paul Scalisi, executive director; Daryl Pater, marketing director.
Contact: John Edward Passafiume, 615-693-0773.
** Figures reflect nationwide totals and are excluded from specialist totals. ** Figure reflects statewide membership.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Memphis

545 Mainstream Drive, Suite 410, Nashville, Tenn. 37228; 615-254-5342; fax: 615-254-5336

POS

Staff
Practitioners 925
Board-certified 89%
Specialists 1,923
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 281 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 119
Locations
Administrative 1
Users
Total** 25,144

Operational date: 1990.
Service area: Tennessee: 21 counties.
Officers: Paul Scalisi, executive director; Daryl Pater, marketing director.
Contact: John Edward Passafiume, 615-693-0773.
** Figures reflect nationwide totals and are excluded from specialist totals. ** Figure reflects statewide membership.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Nashville

545 Mainstream Drive, Suite 410, Nashville, Tenn. 37228; 615-254-5342; fax: 615-254-5336

POS

Staff
Practitioners 289
Board-certified 90%
Specialists 647
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 77 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 111
Locations
Administrative 1
Users
Total** 25,144

Operational date: 1988.
Service area: Tennessee: Cheatham, Davidson, Macon, Robertson, Rutherford, Smith, Sumner, Trousdale, Williamson and Wilson counties.
Officers: Paul Scalisi, executive director; Daryl Pater, marketing director.
Contact: John Edward Passafiume, 615-693-0773.
** Figures reflect nationwide totals and are excluded from specialist totals. ** Figure reflects statewide membership.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

Continued on next page

Continued from previous page

MetraHealth PPO-Chattanooga/Johnson City/Knoxville/Kingsport

545 Mainstream Drive, Suite 410, Nashville, Tenn. 37228; 615-254-5342; fax: 615-254-5336

PPO

Staff
Practitioners 510
Specialists 1,159
Includes: 28 psychiatrists, 107 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 113
Total Users 27,037

Operational date: 1990.
Service area: Kentucky: Scott County; Tennessee: Anderson, Blount, Bradley, Campbell, Carter, Cocke, Cumberland, Grainger, Greene, Hamblen, Hamilton, Hawkins, Jefferson, Knox, Loudon, McMinn, Meigs, Monroe, Morgan, Rhea, Roane, Sequatchie, Sevier, Sullivan, Unicoi, Union and Washington counties.
Compensation: Negotiates hospital charges by per diem.
Officers: Paul Scalisi, executive director; Daryl Pater, marketing director.
Contact: John Edwarc. Passafiume, 615-693-0773.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Nashville

545 Mainstream Drive, Suite 410, Nashville, Tenn. 37228; 615-254-5342; fax: 615-254-5336

PPO

Staff
Practitioners 670
Specialists 697
Includes: 12 psychiatrists, 78 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 111
Total Users 8,475

Operational date: 1986.
Service area: Tennessee: Cheatham, Davidson, Macon, Robertson, Rutherford, Smith, Sumner, Trousdale, Williamson and Wilson counties.
Compensation: Negotiates hospital charges by per diem.
Officers: Paul Scalisi, executive director; Daryl Pater, marketing director.
Contact: John Edward Passafiume, 615-693-0773.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,284
Board-certified 88%
Specialists 514
Includes: 128 psychiatrists, 193 psychologists, 257 Ob/Gyns
Facilities
Hospitals 99
Users: Group Health
Employer/payer groups 757
Employees & dependents 459,376

Service area: Tennessee
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 21
Specialists ..... NA
Includes: 7 psychiatrists, 56 psychologists
Facilities
Hospitals 99

Service area: Tennessee.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Care

801 Pine St., Chattanooga, Tenn. 37402; 423-755-5600; fax: 423-755-2178

PPO

Staff
Practitioners 1,361
Patients/practitioner 257
Specialists ..... NA
Includes: 318 psychiatrists, 532 psychologists, 449 Ob/Gyns
Facilities
Hospitals 117
Pharmacies 1,600
Users: Group Health
Employer/payer groups 1,392
Single coverage 56,642
Family coverage 62,805
Employees & dependents 349,501
Total Users 349,501
Medical Billings
First-half 1995 ..... $227,925,149
1994 ..... $386,985,710

Operational date: 1985.
Not for profit.
Ownership: Blue Cross & Blue Shield of Tennessee.
Service area: Tennessee. All counties except Crockett, Fayette, Haywood, Shelby and Tipton.
Services: General medical, chiropractic, dental, mental health, vision, pharmacy, wellness, durable medical equipment, home health, hospice, independent labs. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by discount off customary rates; charges for services are built into the rate.
UR: Standard procedures, excluding case management. UR provided by the PPO.
Officers: Tom Kinser, CEO/president; Dr. Richard Armstrong, vp/medical director; Greg Samuels, director of marketing; William Everley, CFO.
Contact: Greg Samuels.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 328
Includes: 65 psychiatrists, 152 psychologists
Facilities
Hospitals 54

Service area: Tennessee.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

3319 West End Ave., Suite 400, Nashville, Tenn. 37203; 615-386-9194; fax: 615-386-9198

PPO

Staff
Practitioners 1,877
Specialists 2,495
Facilities
Hospitals 72
Pharmacies 1,254
Users: Group Health
Employer/payer groups 3,135
Employees & dependents 186,457
Total Users 186,457

Operational date: March 1987.
Service area: Tennessee: Bristol, Chattanooga, Jackson, Johnson City, Kingsport, Knoxville, Memphis, and Nashville.
See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO

3319 West End Ave., Suite 400, Nashville, Tenn. 37203; 615-386-9194; fax: 615-386-9198

POS

Staff
Practitioners 307
Specialists 359
Facilities
Hospitals 6
Pharmacies 1,254
Users
Employees & dependents 105
Total 105

Operational date: November 1994.
Service area: Tennessee: Memphis.
Contact: Maryjane Frascino, 617-895-3144.
See Private Healthcare Systems EPO consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 2,265
Specialists 4,359
Facilities
Hospitals 60

Operational date: 1988.
Service area: Bristol, Chattanooga, Jackson, Johnson City, Kingsport, Knoxville, Memphis and Nashville.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

The Prudential Health Care System of Memphis

2620 Thousand Oaks Blvd., Suite 4000, Memphis, Tenn. 38118; 901-541-9400; fax: 901-368-0643

HMO

Staff
Practitioners 65
Board-certified* 66%
Patients/practitioner 545
Specialists 154
Includes: 2 psychiatrists, 3 psychologists, 37 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 6
Locations
Administrative 1
Primary care 6
Users
Employer/payer groups 109
Single coverage 14,081
Family coverage 4,490
Employees & dependents 35,482
Total 35,482
Revenues
First-half 1995 ..... $31,647,062
1994 ..... $53,477,774

Operational date: November 1982.
Federally qualified.
Licensed in: Tennessee.
NCQA fully accredited.
Model type: Group.
Service area: Tennessee: Shelby County.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $138.37 single, $387.44 family; adjusted community rating.
Point-of-service contracts: 20% of members are enrolled.
Offers non-federally qualified programs.
Officers: Richard F. Rivers, president-southern group operations; Al King, executive director; Dr. Larry Amacker, medical director; C. Evans Looney, director-commercial marketing.
Contact: C. Evans Looney.
** Figures reflect combined HMO and POS products.*
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Memphis

2620 Thousand Oaks Blvd., Suite 4000, Memphis, Tenn. 38118; 901-541-9400; fax: 901-368-0643

POS

Staff
Practitioners 222
Board-certified* 66%
Patients/practitioner 41
Specialists 458
Includes: 15 psychiatrists, 37 psychologists, 60 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 41
Locations
Administrative 1
Users
Employer/payer groups 42
Single coverage 1,376
Family coverage 1,049
Employees & dependents 9,127
Total 9,127

Operational date: December 1986.
Licensed in: Tennessee.
NCQA fully accredited.
Model type: IPA.
Service area: Tennessee: Shelby County.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Richard F. Rivers, president-southern group operations; Al King, executive director; Dr. Larry Amacker, medical director; C. Evans Looney, director-commercial marketing.
Contact: C. Evans Looney.
** Figures reflect combined HMO and POS products.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Health Care System of Memphis

2620 Thousand Oaks Blvd., Suite 4000, Memphis, Tenn. 38118; 901-541-9400; fax: 901-368-0643

PPO

Staff
Practitioners* 156
Specialists 319
Includes: 7 psychiatrists, 33 psychologists, 47 Ob/Gyns*
Facilities
Hospitals 6
Pharmacies 41

Operational date: January 1991.
Service area: Tennessee: Shelby County.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard F. Rivers, president-southern group operations; Al King, executive director; Dr. Larry Amacker, medical director; C. Evans Looney, director-commercial marketing.
Contact: C. Evans Looney.
** Primary practitioner totals include Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

The Prudential Health Care System of Nashville

227 French Landing Drive, Suite 300, Nashville, Tenn. 37228; 615-248-7100; fax: 615-248-7167

HMO

Staff
Practitioners* 64
Patients/practitioner 625
Specialists 259
Includes: 4 psychiatrists, 2 psychologists, 14 Ob/Gyns*
Facilities
Hospitals 8
Pharmacies 33
Locations
Administrative 1
Primary care 28
Users
Employer/payer groups 102
Single coverage 9,683
Family coverage 4,701
Employees & dependents 40,033
Total 40,033
Revenues
First-half 1995 ..... $29,278,982
1994 ..... $46,942,002

Operational date: September 1980.
Federally qualified.
Licensed in: Tennessee.
NCQA one-year accredited.
Model type: Group/IPA.
Service area: Tennessee: Cheatham, Davidson, Robertson, Rutherford, Sumner, Williamson and Wilson counties.
Services: General medical, chiropractic, mental health, vision, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating: $148.81 single, $430.06 family; adjusted community rating.
Point-of-service contracts: 28% of members are enrolled.
Offers non-federally qualified programs.
Officers: Richard F. Rivers, president-southern group operations; Gail Sphar, executive director; Dr. David Ferriss, medical director; Bob Levy, director-commercial marketing.
Contact: Bob Levy.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Nashville

227 French Landing Drive, Suite 300, Nashville, Tenn. 37228; 615-248-7100; fax: 615-248-7167

POS

Staff
Practitioners 326
Patients/practitioner 47
Specialists 678
Includes: 28 psychiatrists, 11 psychologists, 71 Ob/Gyns
Facilities
Hospitals 19
Pharmacies 44
Locations
Administrative 1
Users
Employer/payer groups 30
Single coverage 1,989
Family coverage 1,600
Employees & dependents 15,512
Total 15,512

Operational date: July 1987.
Licensed in: Tennessee.
NCQA one-year accredited.
Model type: IPA.
Service area: Tennessee: Cheatham, Davidson, Robertson, Rutherford, Sumner, Williamson and Wilson counties.
Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Richard F. Rivers, president-southern group operations; Gail Sphar, executive director; Dr. David Ferriss, medical director; Bob Levy, director-commercial marketing.
Contact: Bob Levy.
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Health Care System of Nashville

227 French Landing Drive, Suite 300, Nashville, Tenn. 37228; 615-248-7100; fax: 615-248-7167

PPO

Staff
Practitioners 211
Specialists 606
Includes: 25 psychiatrists, 6 psychologists, 54 Ob/Gyns
Facilities
Hospitals 14
Pharmacies 44

Operational date: January 1992.
Service area: Tennessee: Cheatham, Davidson, Robertson, Rutherford, Sumner, Williamson and Wilson counties.
Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.
UR: Standard procedures. UR provided by the PPO.
Officers: Richard F. Rivers, president-southern group operations; Gail Sphar, executive director; Dr. David Ferriss, medical director; Bob Levy, director-commercial marketing.
Contact: Bob Levy.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Continued on next page

Tennessee-Texas

Continued from previous page

Signature Health Alliance

110 21st Ave. S., Suite 1100, Nashville, Tenn. 37203; 615-343-5372; fax: 615-343-5367

PPO

Staff
Practitioners 679
Specialists 1,995
Facilities
Hospitals 68
Users: Group Health
Total Users 195,000

Operational date: June 1994.
Ownership: Vanderbilt University Medical Center and St. Thomas Hospital.
Service area: Tennessee.
Officers: Que Hansen, executive director; Dr. Timothy Saum, medical director; Shannon Robertson, account executive-marketing.
Contact: Nicholas Adkins, director of corporate communications, 615-343-3193.

Tennessee Health Care Network dba CareChoice

801 Pine St., Chattanooga, Tenn. 423-755-5600; fax: 423-755-5630

HMO/POS

Staff
Practitioners 656
Board-certified 71%
Patients/practitioner 50
Specialists 2,664
Includes: 91 psychiatrists, 118 psychologists, 244 Ob/Gyns
Facilities
Hospitals 74
Pharmacies 1,600
Locations
Administrative 1
Primary care 2,500
Users
Employer/payer groups 439
Single coverage 7,200
Family coverage 8,076
Employees & dependents 37,637
Total 37,637
Revenues
First-half 1995 ..... $22,695,701
1994 ..... $30,961,077

Operational date: May 1984.
Licensed in: Tennessee.
Model type: IPA.
For profit.
Ownership: Blue Cross & Blue Shield of Tennessee.
Service area: Tennessee: 57 counties. Member of HMO-USA nationwide.
Services: General medical, chiropractic, mental health services, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 12.3% of members are enrolled.
Officers: Robert Fox, president; Dr. Ker. Patrick, medical director; Greg Samuels, marketing director.
Contact: Julie Dee Johnson, supervisor-technical and marketing services, 423-757-7827.

Tennessee Provider Network

801 Pine St., Chattanooga, Tenn. 37402; 423-755-5600; fax: 423-755-2178

PPO

Staff
Practitioners 1,400
Patients/practitioner 330
Specialists ..... NA
Includes: 286 psychiatrists, 690 psychologists, 475 Ob/Gyns
Facilities
Hospitals 167
Pharmacies 1,600
Users: Group Health
Employer/payer groups 1,455
Single coverage 56,352
Family coverage 62,365
Employees & dependents 249,306
Medical Billings
Group Health:
First-half 1995 ..... $237,228,216
1994 ..... $556,881,876
Workers Compensation:
Total:
First-half 1995 ..... $237,228,216
1994 ..... $556,881,876

Operational date: 1988.
Not for profit.
Ownership: Blue Cross/Blue Shield of Tennessee.
Service area: Tennessee.
Services: General medical, chiropractic, dental, mental health, vision. prescription, Wellness Program, durable medical equipment, home health, hospice, independent labs. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
UR: Standard procedures, excluding preadmission review, outpatient service predetermination. UR provided by the PPO.
Officers: Tom Kinser, CEO/president; Dr. Richard Armstrong, vp/medical director; Greg Samuels, director-marketing; William Everley, CFO.

TriPoint Health Plan Inc.

110 21st Ave. South, Nashville, Tenn. 37203; 615-343-6345; fax: 615-343-5367

HMO

Staff
Practitioners 350
Specialists 500
Facilities
Hospitals 26
Users
Total 3,500

Operational date: September 1995.
Ownership: THG Management Services.
Service area: Tennessee; eastern and western counties.
Officers: Thomas J. Nagle, president; Randal B. Farr, vp; Trigg James, CFO; Jeffrey S. Hansen, marketing director; Dr. Timothy Saum, medical director.
Contact: Nicholas Adkins, director of corporate communications, 615-343-3193.

The University of Tennessee Health Plan Inc.

1111 Northshore Drive, Suite N-400, Knoxville, Tenn. 37919; 423-450-9000; fax: 423-450-9099

HMO/POS

Staff
Practitioners 200
Board-certified 100%
Specialists ..... NA
Includes: 10 psychiatrists, 20 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 200
Locations
Administrative 1
Users
Employer/payer groups 10
Single coverage 7,000
Total 7,000

Operational date: November 1993.
Licensed in: Tennessee.
Model type: Group.
Not for profit.
Ownership: University of Tennessee.
Service area: Tennessee: Knox and 16 counties in eastern Tennessee.
Services: General medical, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 1% of members are enrolled.
Officers: Richard T. Wickert, executive director; Dr. John W. Lacy III, medical director; Steve Roads, general counsel/COO; Roger Massey, CFO.
Contact: Richard T. Wickert.

Vanderbilt Health Plans Community Care

110 21st Ave. South, Suite 1100, Nashville Tenn. 37203; 615-343-2670; fax: 615-343-5373

HMO

Staff
Practitioners 69
Board-certified 85%
Patients/practitioner 400
Specialists 480
Includes: 32 psychiatrists, 11 psychologists, 5 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 80
Locations
Administrative 1
Primary care 16
Users
Total 13,000
Revenues
First-half 1995 ..... $8,857,000
1994 ..... $20,300,000

Operational date: January 1994.
Model type: Network.
For profit.
Ownership: Vanderbilt University.
Service area: Tennessee: Davidson County.
Services: General medical, dental, mental health.
Officers: Thomas J. Nagle, president; Trigg James, CFO; Randal B. Farr, vp; Dr. Timothy Saum, medical director; Jeffrey S. Hansen, marketing director.
Contact: Nicholas Adkins; 615-343-3193.

TEXAS

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 1,623
Specialists 5,943
Facilities
Hospitals 121
Users: Group Health
Employees & dependents 545,845
Total Users 545,845

Service area: Texas: 46 counties.
See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of North Texas

2350 Lakeside Blvd., Suite 500, Richardson, Texas 75082; 214-470-7878

Staff
Practitioners 901
Specialists 2,166
Includes: 46 psychiatrists, 51 psychologists, 271 Ob/Gyns
Facilities
Hospitals 31
Users
Total 50,176

Operational date: August 1985.
Federally qualified.
Licensed in: Texas.
NCQA one year accreditation.
Model type: IPA.
For profit.
Service area: Texas: Collin, Dallas, Denton, Ellis, Hunt, Kaufman, Rockwall and Tarrant counties and parts of Cooke, Delta, Fannin, Henderson, Hill, Johnson, Navarro, Parker and Wise counties.
Services: General medical, chiropractic, dental, mental health, vision, behavioral health/substance abuse.
Officers: John Coyle, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Aetna Health Plans of Texas Inc.

2900 North Loop W., Suite 200, Houston, Texas 77092; 713-683-7500

HMO

Staff
Practitioners 600
Specialists 1,110
Includes: 150 Ob/Gyns
Facilities
Hospitals 28
Users
Total 22,135

Operational date: August 1987.
Licensed in: Texas.
Model type: IPA.
For profit.
Service area: Texas: Brazoria, Chambers, Fort Bend, Galveston, Grimes, Harris, Liberty, Montgomery, San Jacinto, Walker and Waller counties.
Contracts with Benesys for behavioral health/substance abuse.
Services: General medical, chiropractic, dental, mental health, vision.
Officers: Dr. Michael Cryer, market vp.
See Aetna Health Plans HMO consolidated listing under Connecticut.

Anthem Health Network

5055 Keller Springs Road, Dallas, Texas 75248; 214-732-2000; fax: 214-732-2140

PPO

Staff
Practitioners 7,413
Board-certified 88%
Specialists 24,978
Includes: 1,014 psychiatrists, 1,371 psychologists, 1,863 Ob/Gyns
Facilities
Hospitals 517
Pharmacies 214
Users: Group Health
Employer/payer groups 1,369
Single & family coverage 163,000
Employees & dependents 358,600
Total Users 358,600

Operational date: 1983.
Service area: Texas: 127 counties.
Contracts with ETHIX Sloans Lake in Colorado; PPO Oklahoma in Oklahoma; Southeast Medical Alliance in Louisiana and Mississippi.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Francis L. Browning, executive vp; Dr. Manly Bryan, medical director; Dennis Fisher, marketing director; Mary Lazo, vp-operations; Martin Kreis, vp-managed care operations.
Contact: Helen Hannan, 214-732-2216.
See Anthem Health Network PPO consolidated listing under Indiana.

Anthem Health Plan of Texas

5055 Keller Springs Road, Dallas, Texas 75248; 214-732-2000; fax: 214-732-2140

HMO/POS

Staff
Practitioners 1,387
Board-certified 50%
Specialists 4,350
Includes: 78 psychiatrists, 22 psychologists, 386 Ob/Gyns
Facilities
Hospitals 119
Pharmacies 995
Users
Employer/payer groups 19
Single coverage 34,601
Employees & dependents 63,669
Total 63,669
Revenues
First-half 1995 ..... $2,687,836
1994 ..... $3,980,461

Operational date: June 1989.
Licensed in: Texas.
Model type: IPA.
Service area: Texas: 127 counties.
Services: General medical. May be customized to meet employer specifications.
Offers self-insured products.
Officers: Francis L. Browning, president; Dr. Manly Bryan, medical director; Dennis Fisher, marketing director; Mary Lazo, vp-operations; Martin Kreis, vp-managed care operations.
Contact: Helen Hannan, 214-732-2216.
See Anthem Health HMO/POS consolidated listing under Indiana.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 5,714
Specialists 11,936
Includes: 785 psychiatrists, 505 psychologists, 1,079 Ob/Gyns
Facilities
Hospitals* 301
Users: Group Health
Employees & dependents 1,791,149
Users: Workers Compensation
Single coverage 65,114
Total Users 1,856,263
Medical Billings
Group Health:
First-half 1995 ..... $261,433,475
1994 ..... $394,269,917
Workers Compensation:
First-half 1995 ..... $510,329
1994 ..... $785,121
Total:
First-half 1995 ..... $261,943,804
1994 ..... $395,055,038

Service area: Texas: 125 primarily eastern counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

Brazos Valley Health Network

3115 Pine Ave., Suite 10, Waco, Texas 76708; 817-757-3882; fax: 817-757-2288

Staff
Practitioners 61
Board-certified 80%
Patients/practitioner 508
Specialists 195
Includes: 3 psychiatrists, 16 psychologists, 10 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 30
Users: Group Health
Employer/payer groups 327
Employees & dependents 31,000
Users: Workers Compensation
Employer/payer groups 3
Total Users 31,000
Medical Billings
First-half 1995 ..... $2,257,985
1994 ..... $3,809,784

Operational date: 1992.
Not for profit.
Service area: Texas: Bell, Bosque, Brazos, Coryell, Falls, Hamilton, Hill, Limestone, McLennan and Milam counties.
Services: General medical, dental, mental health, vision, workers compensation, EAP, intravenous therapy, hospice, home health, pharmacy. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals, claims repricing. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding preadmission review, hospital bill audits, outpatient service predetermination. UR provided by outside contract.
Officers: Dr. Richard L. Jackson, chairman/president; Donald K. Reeves, executive director; Larry Jaynes, vice chairman; William Bowen, secretary; Richard Perkins, treasurer.

CHP of Houston

2 Riverway, Suite 1200, Houston, Texas 77056; 800-238-8801; fax: 713-552-7828

PPO

Staff
Practitioners 1,018
Board-certified 69.3%
Specialists 2,589
Facilities
Hospitals 43
Pharmacies 577
Users: Group Health
Employer/payer groups 252
Employees & dependents 59,237
Total Users 59,237

Operational date: January 1988.
Service area: Texas: Austin, Brazoria, Brazos, Chambers, Fort Bend, Galveston, Grimes, Hardin, Harris, Jefferson, Liberty, Matagorda, Montgomery, San Jacinto, Walker, Waller and Wharton counties.
Officers: Richard W. Todd, general manager; Dr. Milton Thomas, interim medical director; Tyrone Alexander, regional managed care officer.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CHP of Houston-Tyler, Texas

600 E. Las Colinas, Sutie 1100, Irving, Texas 75039; 800-238-8801; fax: 214-401-5399

PPO

Staff
Practitioners 41
Board-certified 66.7%
Specialists 96

Continued on next page

Continued from previous page

Facilities
Hospitals 1
Pharmacies 577
Users: Group Health
Employer/payer groups 1
Employees & dependents 11
Total Users 11

Operational date: January 1995.
Service area: Texas.
Officers: Anthony Van Roekel, general manager; Dr. Vernon Walters, medical director; Norma Gonzales, provider relations manager.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 990
Facilities
Hospitals 134

Service area: Texas: 61 counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 179
Total Users 3,500,000

Service area: Texas.
See Chiro Health America consolidated listing under Wisconsin.

Choice One Inc.

6500 W. Freeway, Suite 917, Fort Worth, Texas 76116; 800-670-1172; fax: 817-377-1521

PPO

Service area: Contracts with Commonwealth Healthcare in Kentucky; Health Care Advantage in Arkansas and Louisiana; Health Choice in Alabama and Mississippi; Health Management Associates in Arizona, Nevada and Utah; Managed HealthCare Northwest in Oregon, Utah and Washington; MedView Services in Colorado, North Carolina, South Carolina and Wisconsin; PPO Alliance in California; Preferred Care Inc. in New Jersey and Pennsylvania; Preferred Health Partnership in Tennesee; Preferred Plan Inc. in District of Columbia, Georgia, Illinois, Indiana, Iowa, Kansas, Maryland, Missouri, Nebraska, Texas and Virginia; Primary Health Services in Ohio and West Virginia; Select Care Access in Pennsylvania; Sooner Health Plan in Oklahoma; Virginia Health Network in Virginia.
Officers: Ronald Dobbins, president; Karen Lovett, executive director; Dr. Marilyn Sander, medical director; Billie Waite, Barbara Brown, national marketing directors.
Contact: Billie Waite or Barbara Brown.

CIGNA HealthCare of Texas Inc.-Dallas

600 E. Las Colinas Blvd., Suite 1100, Irving, Texas 75039; 214-401-5200; fax: 214-401-5399

HMO/POS

Staff
Practitioners 465
Board-certified 84.5%
Patients/practitioner 256
Specialists 1,170
Facilities
Hospitals 39
Pharmacies 921
Users
Employer/payer groups 473
Total Users 120,688
Revenues
First-half 1995 ..... $81,950,000
1994 ..... $155,984,000

Operational date: March 1980.
Federally qualified.
Licensed in: Texas.
Model type: IPA/Staff.
Service area: Texas: Collin, Dallas, Denton, Ellis, Fannin, Grayson, Hood, Hunt, Johnson, Kaufman, Parker, Rockwall, Tarrant and Wise counties.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Officers: Anthony Van Roekel, general manager; Dr. Vern Walters, medical director; Norma Gonzales, provider services manager; Donna Ward, quality assurance manager; Joanna Robben, assistant vp-network/management strategy.
Contact: Robin Girard, 214-401-5233.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA HealthCare of Texas Inc.-Houston

2 Riverway, Suite 1200, Houston, Texas 77056; 800-238-8801; fax: 713-552-7828

HMO/POS

Staff
Practitioners 471
Board-certified 56.7%
Patients/practitioner 294
Specialists 2,381
Facilities
Hospitals 41
Pharmacies 926
Users
Employer/payer groups 586
Total 133,188
Revenues
First-half 1995 ..... $85,730,000
1994 ..... $135,326,000

Operational date: July 1982.
Federally qualified.
Licensed in: Texas.
Model type: Group/IPA/Staff.
Service area: Texas: Austin, Brazoria, Brazos, Chambers, Fort Bend, Galveston, Grimes, Harris, Liberty, Matagorda, Montgomery, San Jacinto, Walker, Waller and Wharton counties.
Services: General medical, mental health, vision. Services available unbundled.
Offers self-insured products.
Officers: Richard W. Todd, general manager; Dr. Milton Thomas, Dr. V. David Savell, associate medical directors; Lisa White, provider services manager; Alicia Rosales, quality assurance manager; Daryl Edmonds, assistant vp-network operations.
Contact: Dianne Dixon, 713-552-7624.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO-Beaumont/ Port Arthur

2 Riverway, Suite 1200, Houston, Texas 77056; 800-238-8801; fax: 713-552-7828

PPO

Staff
Practitioners 145
Board-certified 48.3%
Specialists 228
Facilities
Hospitals 10
Users: Group Health
Employer/payer groups 11
Employees & dependents 2,162
Total Users 2,162

Operational date: July 1994.
Service area: Texas: Chambers, Galveston, Hardin, Harris, Jasper, Jefferson, Liberty, Newton and Orange counties.
Officers: Richard W. Todd, executive director; Dr. Milton Thomas, interim medical director; Lisa White, provider relations manager; Paula McHam, manager-operations; Pam Lovell, health services manager; Daryl W. Edmonds, assistant vp-operations.
See CIGNA HealthCare consolidated PPO listing under Connecticut.

CIGNA PPO-North Texas

600 E. Las Colinas Blvd., Suite 1100, Irving, Texas 75039; 214-401-5200; fax: 214-401-5209

PPO

Staff
Practitioners 627
Board-certified 85%
Specialists 1,973
Facilities
Hospitals 47
Pharmacies 563
Users: Group Health
Employer/payer groups 304
Employees & dependents 30,402
Total Users 30,402

Operational date: January 1988.
Service area: Texas: Colin, Dallas, Denton, Ellis, Fannin, Grayson, Henderson, Hood, Hunt, Johnson, Kaufman, Parker, Rockwall, Tarrant and Wise counties.
Officers: Anthony Van Roekel, general manager; Dr. Vernon Walters, medical director; Bob Nolen, pharmacy director; Sue McMurray, finance director.
Contact: Betty Robles, acting PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 3,831
Specialists 12,460
Includes: 783 psychiatrists, 971 psychologists, 1,184 Ob/Gyns
Facilities
Hospitals 348

Service area: Texas.
See CorCare consolidated listing under California.

ETHIX Southwest

9901 I.H. 10 W., Suite 300, San Antonio, Texas 78230; 210-690-9690; fax: 210-690-2225

PPO

Staff
Practitioners 804
Board-certified 79%
Specialists 2,382
Includes: 253 Ob/Gyns
Facilities
Hospitals 65
Users: Group Health
Employer/payer groups 5,812
Employees & dependents 111,053
Total Users 111,053

Operational date: October 1985.
For profit.
Ownership: New York Life Insurance Co.
Service area: Texas: 84 southern counties.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers, providers, insurers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Lori Haglund, president; Dr. Rowland Reyna, medical director.
Contact: Lori Haglund or Jane Dudycha.

FirstCare

3310 Danvers, Amarillo, Texas 79106; 806-356-5151; fax: 806-356-5178

HMO

Staff
Practitioners 418
Board-certified 73%
Patients/practitioner 149
Specialists 857
Includes: 14 psychiatrists, 117 Ob/Gyns
Facilities
Hospitals 55
Pharmacies 235
Locations
Administrative 3
Primary care 61
Users
Employer/payer groups 481
Employees & dependents 61,341
Total Users 61,341
Revenues
First-half 1995 ..... $50,348,032
1994 ..... $64,168,464

Operational date: May 1986.
Federally qualified.
Licensed in: Texas.
Model type: IPA.
For profit.
Ownership: High Plains Baptist Health Systems, Lubbock Methodist Hospital System and Hendrick Medical Center.
Service area: Texas: 79 counties in west Texas.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class.
Officers: R. Dale Bowerman, president; Pat Borden, senior vp-operations; Dr. Ed Sherwood, senior vp/chief medical officer; Chuck Walker, vp-marketing; Beverly Alexander, government & regulatory affairs; Steve Dalrymple, senior vp/legal counsel.
Contact: Charlotte Golden, director-corporate sales.

Health Strategies Inc.

14860 Montfort Drive, Suite 130, Dallas, Texas 75240; 214-980-2928; fax: 214-387-0721

PPO

Staff
Practitioners 7,500
Board-certified 20%
Specialists 6,000
Includes: 235 Ob/Gyns
Facilities
Hospitals 260
Pharmacies 30,000
Users: Group Health
Employer/payer groups 290
Family coverage 154,000
Users: Workers Compensation
Employer/payer groups 12
Total Users 154,000
Medical Billings
First-half 1995 ..... $14,133,251
1994 ..... $7,568,651

Operational date: 1987.
For profit.
Service area: Texas: all counties; Oklahoma: Altus, Enid, Lawton, Oklahoma, Tulsa; Louisiana: Alexandria, Baton Rouge, DeRidder, New Orleans, Shreveport.
Services: General medical, mental health, workers compensation medical bills, pharmacy. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, package rates and centers of excellence; is compensated by employers/payers, insurers, TPAs; charges by percent of savings, negotiable. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding second surgical opinion, outpatient service predetermination. UR provided by outside contract.
Officers: Ralph N. Galascione, president; Margaret J. Clark, vp.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 3,395
Specialists 7,894
Facilities
Hospitals 223
Pharmacies 3,364

Service area: Texas: 89 counties. Contracts with Medco Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthsource North Texas Inc.

1612 Summit, Suite 300, Fort Worth, Texas 76102; 817-336-1044; fax: 817-332-2342

HMO/POS

Staff
Practitioners 227
Board-certified 88%
Specialists 611
Includes: 17 psychiatrists, 11 psychologists, 76 Ob/Gyns
Facilities
Hospitals 13

Operational date: May 1995.
Licensed in: Texas.
Model type: IPA.
For profit.
Ownership: Healthsource Inc.
Service area: Texas: Denton, Hood, Johnson, Parker, Tarrant and Wise counties.
Services: General medical, chiropractic, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Officers: Charles L. Slater, president/CEO; Dr. Randal McKenzie, medical director; Roy E. Harman, vp-sales & marketing; Doris Hunt, director-finances & human resources.

Healthsource North Texas Preferred Inc.

1612 Summit Ave., Suite 300, Fort Worth, Texas 76102; 817-336-1044; fax: 817-332-2342

PPO

Staff
Practitioners 249
Board-certified 88%
Specialists 669
Includes: 17 psychiatrists, 11 psychologists, 94 Ob/Gyns
Facilities
Hospitals 19
Users: Group Health
Employer/payer groups 2
Single coverage 750
Family coverage 1,973
Employees & dependents 2,723

For profit.
Ownership: Healthsource Inc.
Service area: Texas: Denton, Hood, Johnson, Parker, Tarrant and Wise counties.
Services: General medical, chiropractic, dental, mental health. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding preadmission review, precertification, concurrent review, length of stay determination, discharge planning, retrospective review, second surgical opinion, hospital bill audits, outpatient service predetermination, case management. UR provided by the PPO.
Officers: Charles L. Slater, president/CEO; Dr. Randal McKenzie, medical director; Roy E. Harman, vp-sales & marketing; Doris Hunt, director-finances & human resources.

Interface EAP Inc.

7670 Woodway, Suite 350, Houston, Texas 77063; 713-781-3364; fax: 713-781-4954

PPO

Specialty: mental health/substance abuse
Staff
Practitioners 4,000
Board-certified 80%
Specialists 1,100
Includes: 1,100 psychiatrists, 3,000 psychologists
Facilities
Hospitals 300

Operational date: 1989.
Not for profit.
Service area: Nationwide.
Services: Mental health, substance abuse, employee assistance programs. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee, by capitation. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding preadmission hospital review, concurrent hospital treatment review, second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Fred Newman, president; Lizz Scott, vp/executive director; Dr. Mathew Braums, medical director.
Contact: Lizz Scott, 800-324-4327.

Kaiser Permanente

12720 Hillcrest Road, Suite 600, Dallas, Texas 75230; 214-458-5000; fax: 214-458-5116

HMO/POS

Staff
Practitioners 76
Board-certified 82%
Specialists 416
Includes: 8 psychiatrists, 20 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 7

Continued on next page

Texas

Continued from previous page

Locations
Administrative 1
Primary care* 9
Users
Employer/payer groups 802
Single coverage 29,662
Family coverage 29,599
Employees & dependents** 115,715
Medicare 4,708
Total 120,423
Revenues
First-half 1995 ..... $106,221,841
1994 ..... $228,002,380

Operational date: June 1979.
Service area: Texas: Dallas, Rockwall and Tarrant counties and parts of Collin, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Hunt and Wise counties.
Officers: Sharon Flaherty, regional president; Dr. Seth L. Garber, executive medical director/president/treasurer; Rallin J. Aars, Carmen Gross, health plan managers.
Contact: Rallin J. Aars or Carmen Gross, 214-458-5055.
** As of April 1995. ** Figure includes some non-group, non-Medicare members.*
See Kaiser Permanente consolidated listing under California.

Managed Behavioral PPO*

5001 Spring Valley Road, Suite 1000E, Dallas, Texas 75244; 800-982-1390; fax: 214-789-6411

PPO

Specialty: mental health services
Staff
Specialists ..... NA
Includes: 57 psychiatrists, 138 psychologists
Facilities
Hospitals 55
Users: Group Health
Employer/payer groups 4

Operational date: April 1990.
For profit.
Ownership: Equifax Inc.
Service area: California, Florida, Georgia, Illinois, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, New York, Ohio, Oklahoma, Texas, Utah, Virginia and West Virginia.
Services: Mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding preadmission review, precertification, second surgical opinion, hospital bill audits. UR provided by the PPO.
Officers: Charles Page, president/CEO; Thomas S. Johnson, vp-managed care; Dr. Ed Coleman, medical director.
Contact: Rosemary Dawes.
** Figures are consolidated, including all PPO plans in this organization.*

Medical Care Referral Group

4100 Rio Bravo, Suite 211, El Paso, Texas 79902; 915-532-2408; fax: 915-532-1772

PPO

Staff
Practitioners 119
Specialists 241
Includes: 12 psychiatrists, 8 psychologists, 22 Ob/Gyns
Facilities
Hospitals 9
Pharmacies 17
Medical Billings
First-half 1995 ..... $30,000,000
1994 ..... $35,000,000

Operational date: 1985.
For profit.
Ownership: Assured Benefit Administrators.
Service area: Texas: El Paso. Contracts with Admar, CAPP CARE and Pro America nationwide.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; charges flat fee per employee.
UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.
Officers: Joe Halow, president; Lorri Halow, executive; Eddie Garela, administrator.
Contact: Joe Halow.

MedicalControl

9649 Webb Chapel Road, Dallas, Texas 75220; 214-352-2666; fax: 214-352-5777

PPO

Staff
Practitioners 4,491
Board-certified 100%
Specialists 88,164
Includes: 6,422 Ob/Gyns
Facilities
Hospitals 540
Pharmacies 30,000
Users: Group Health
Employees & dependents 915,000
Medical Billings
Group Health:
First-half 1995 ..... $125,573,994
Total:
First-half 1995 ..... $125,573,994

For profit.
Service area: New Mexico, Texas.
Contracts with NetOne in 42 states; SystemEd Pharmacy for prescription nationwide.
Services: General medical, chiropractic, mental health, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, fee schedules, case rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings
UR: Standard procedures. UR provided by outside contract.
Officers: Ward Hunt, president; Bob Brooks, executive director; Bill Amos, medical director; Maria Baker, marketing director.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 6,105
Facilities
Hospitals 203

Service area: Texas.
See MedView Services Inc. consolidated listing under Michigan.

Mental Health Provider Systems

5370 S.O.M. Center Road, Willoughby, Ohio 44094; 216-975-1552; fax: 216-946-4117

PPO

Specialty: mental health/substance abuse
Staff
Specialists 33
Includes: 13 psychiatrists, 20 psychologists
Users: Group Health
Employer/payer groups 1
Employees & dependents 2,500
Total Users 2,500

Service area: Texas: Houston metropolitan area.
See Mental Health Provider Systems consolidated listing under Ohio.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 416
Specialists 1,374
Facilities
Hospitals 109
Users: Workers Compensation
Employer/payer groups 9,500

Operational date: June 1991.
Service area: Texas.
See MetraComp Network consolidated listing under Florida.

Standard services or types of coverage are general medical, chiropractic, dental, mental health, vision and workers compensation.

MetraHealth Care Plan of Texas Inc.-Austin/ San Antonio

9442 Capitol of Texas Highway, Suite 600, Austin, Texas 78759; 512-338-6881; fax: 512-338-6812

HMO

Staff
Practitioners 312
Board-certified 78%
Specialists 1,435
Includes: 30 psychiatrists, 18 psychologists, 110 Ob/Gyns
Facilities
Hospitals 25
Pharmacies 377
Locations
Administrative 1
Users
Total 33,387

Operational date: April 1935.
Federally qualified.
Licensed in: Texas.
Service area: Texas: Atascosa, Bandara, Bastrop, Bell, Bexar, Blanco, Caldwell, Cornal, Guadalupe, Hays, Kendall, Kerr, Lee, Medina, Milam, Travis, Williamson and Wilson counties.
Rating options: Community rating: $125.23 single, $338.12 family.
Offers non-federally qualified programs.
Officers: Ken Burdick, executive director; Dr. J.P. Forage, medical director; Kirby Hutson, marketing director.
Contact: John Bass, 210-308-1784.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Texas Inc.-Dallas

2270 Lakeside Blvd., Suite 400, Dallas, Texas 75082; 214-470-8616; fax: 214-783-7964

HMO

Staff
Practitioners 645
Board-certified 82%
Specialists 2,137
Includes: 26 psychiatrists, 44 psychologists, 390 Ob/Gyns
Facilities
Hospitals 51
Pharmacies 606
Locations
Administrative 1
Users
Total 29,209

Operational date: March 1987.
Licensed in: Texas.
NCQA provisionally accredited.
Service area: Texas: Collin, Cooke, Dallas, Denton, Ellis, Erath, Fannin, Grayson, Hood, Hunt, Johnson, Kaufman, Palopinto, Parker, Rockwell, Somervell, Tarrant and Wise counties.
Rating options: Community rating: $130.26 single, $351.70 family.
Officers: C. Richard Cook, executive director; Dr. Susann Land, medical director; Marty Foster, marketing director.
Contact: Marty Foster, 214-470-8809.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth Care Plan of Texas Inc.-Houston

5 Post Oak Park, Suite 550, Houston, Texas 77027; 713-296-4804; fax: 713-961-4431

HMO

Staff
Practitioners 866
Board-certified 77%
Specialists 1,761
Includes: 52 psychiatrists, 52 psychologists, 267 Ob/Gyns
Facilities
Hospitals 35
Pharmacies 551
Locations
Administrative 1
Users
Total 29,068

Operational date: July 1987.
Licensed in: Texas.
Service area: Texas: Brazonia, Chambers, Fort Bend, Galveston, Harris, Houston, Liberty, Matagorda and Waller counties.
Rating options: Community rating: $137.68 single, $371.74 family.
Officers: Paul Cooper III, executive director; Dr. Owen Fillington, medical director; Steve Walli, marketing director.
Contact: Steve Walli, 713-296-4872.
See The MetraHealth Cos. Inc. HMO consolidated listing under Virginia.

MetraHealth POS Plan-Austin/San Antonio

9442 Capital of Texas Highway S., Austin, Texas 78759; 512-338-6803; fax: 512-338-6812

POS

Staff
Practitioners 390
Board-certified 66.9%
Specialists 1,432
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 162 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 167
Locations
Administrative 1
Users
Total 13,100

Operational date: April 1985.
Service area: Texas: Atascosa, Banco, Bandera, Bexar, Gonzales, Guadalupe, Kendall, Kerr, Medina and Wilson counties.
Officers: Ken Burdick, executive director; Dr. J.P. Forage, medical director; Kirby Hutson, marketing director.
Contact: John Bass, 210-308-1784.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Dallas/Fort Worth

12270 Lakeside Blvd., Suite 600, Richardson, Texas 75082; 214-470-8782; fax: 214-470-5855

POS

Staff
Practitioners 1,133
Board-certified 80%
Specialists 2,986
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 467 Ob/Gyns
Facilities
Hospitals 53
Pharmacies 606
Locations
Administrative 1
Users
Total 43,567

Operational date: March 1991.
NCQA provisionally accredited.
Model type: IPA/Network.
Service area: Texas: Collin, Cooke, Dallas, Denton, Ellis, Fannin, Frath, Grayson, Hood, Hunt, Johnson, Kaufman, Navarro, Palo Pinto, Parker, Rockwall, Somervell, Tarrant and Wise counties.
Officers: C. Richard Cook, executive director; Dr. Susann Land, medical director; Marty Foster, marketing director.
Contact: Marty Foster, 214-470-8809.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Houston

5 Post Oak Park, Suite 550, Houston, Texas 77027; 713-296-4804; fax: 713-961-4431

POS

Staff
Practitioners 1,388
Board-certified 78%
Specialists 3,744
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 375 Ob/Gyns
Facilities
Hospitals 40
Pharmacies 522
Locations
Administrative 1
Users
Total 24,638

Operational date: July 1987.
Service area: Texas: Aransas, Brazoria, Chambers, Fort Bend, Galveston, Harris, Jim Wells, Kleberg, Liberty, Montgomery, Nueces, San Patricio and Waller counties.
Officers: Paul Cooper III, executive director; Dr. Owen Ellington, medical director; Steve Walli, marketing director.
Contact: Steve Walli, 713-296-4872.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Austin

9442 Capital of Texas Highway S., Austin, Texas 78759; 512-338-6803; fax: 512-338-6812

PPO

Staff
Practitioners 230
Specialists 642
Includes: 14 psychiatrists, 59 Ob/Gyns
Facilities
Hospitals 16
Pharmacies 174
Total Users 5,626

Operational date: 1988.
Service area: Texas: Bastrop, Bell, Burnet, Caldwell, Comal, Fayette, Hays, Lee, McLennan, Milam, Travis and Williamson counties.
Compensation: Negotiates hospital charges by per diem, capitation.
Officers: Ken Burdick, executive director; Dr. J.P. Forage, medical director; Kirby Hutson, marketing director.
Contact: John Bass, 210-308-1784.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Corpus Christi

5 Post Oak Park, Suite 550, Houston, Texas 77027; 713-296-4804; fax: 713-961-4431

PPO

Staff
Practitioners 77
Specialists 170
Includes: 7 psychiatrists, 30 Ob/Gyns
Facilities
Hospitals 8
Pharmacies 4
Total Users 3,598

Operational date: 1994.
Service area: Texas: Aransas, Jim Wells, Kleberg, Nueces and San Patricio counties.
Compensation: Negotiates hospital charges by per diem.
Officers: Paul Cooper III, executive director; Dr. Owen Ellington, medical director; Steve Walli, marketing director.
Contact: Steve Walli, 713-296-4872.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Dallas/Fort Worth

12270 Lakeside Blvd., Suite 600, Richardson, Texas 75082; 214-470-8782; fax: 214-470-5855

PPO

Staff
Practitioners 1,001
Specialists 3,206
Includes: 98 psychiatrists, 394 Ob/Gyns
Facilities
Hospitals 50
Pharmacies 581
Total Users 56,631

Operational date: 1987.
Service area: Texas: Collin, Cooke, Dallas, Denton, Ellis, Fannin, Frath, Grayson, Hood, Hunt, Johnson, Kaufman, Navarro, Palo Pinto, Parker, Rockwall, Somervell, Tarrant and Wise counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: C. Richard Cook, executive director; Dr. Susann Land, medical director; Marty Foster, marketing director.
Contact: Marty Foster, 214-470-8809.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Houston

5 Post Oak Park, Suite 550, Houston, Texas 77027; 713-296-4804; fax: 713-961-4431

PPO

Staff
Practitioners 1,388
Specialists 3,744
Includes: 98 psychiatrists, 375 Ob/Gyns
Facilities
Hospitals 45
Pharmacies 499
Total Users 97,523

Operational date: July 1987.
Service area: Texas: Austin, Brazoria, Brazos, Burleson, Chambers, Fort Bend, Galveston, Grimes, Hardin, Harris, Jefferson, Liberty, Matagorda, Montgomery, Orange, San Jacinto, Walker, Waller

Continued on next page

Continued from previous page
and Wharton counties.

Compensation: Negotiates hospital charges by per diem.

Officers: Paul Cooper III, executive director; Dr. Owen Ellington, medical director; Steve Walli, marketing director.

Contact: Steve Walli, 713-296-4872.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-San Antonio

9442 Capital of Texas Highway S., Austin, Texas 78759; 512-338-6803; fax: 512-338-6812

PPO

Staff
Practitioners 189
Specialists 398
Includes: 5 psychiatrists, 85 Ob/Gyns
Facilities
Hospitals 12
Pharmacies 183
Total Users 6,676

Operational date: 1987.

Service area: Texas: Atascosa, Banco, Bandera, Bexar, Blanco, Guadalupe, Kendall, Kerr, Medina and Wilson counties.

Compensation: Negotiates hospital charges by per diem, capitation.

Officers: Ken Burdick, executive director; Dr. J.P. Forage, medical director; Kirby Hutson, marketing director.

Contact: John Bass, 210-308-1784.

See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 4,584
Board-certified 85%
Specialists 1,834
Includes: 458 psychiatrists, 688 psychologists, 917 Ob/Gyns
Facilities
Hospitals 347
Users: Group Health
Employer/payer groups 2,701
Employees & dependents 1,604,004

Service area: Texas.

See MultiPlan Inc. consolidated listing under New York.

National HealthCare Alliance Inc.

770 S. Post Oak Lane, Suite 445, Houston, Texas 77056; 713-888-1902; 713-888-1986

PPO

Staff
Practitioners 4,376
Board-certified 82%
Patients/practitioner 8
Specialists 8,175
Includes: 102 psychiatrists, 136 psychologists, 397 Ob/Gyns
Facilities
Hospitals 246
Users: Group Health
Employer/payer groups 5,879
Single coverage 101,750
Family coverage 117,000
Employees & dependents 525,000
Users: Workers Compensation
Employer/payer groups 5,431
Single coverage 36,992
Total Users 561,992
Medical Billings
Group Health:
First-half 1995 ..... $218,750,000
1994 ..... $299,910,423
Workers Compensation:
First-half 1995 ..... $6,333,217
1994 ..... $9,576,000
Total:
First-half 1995 ..... $225,083,217
1994 ..... $309,486,423

Operational date: June 1984.
For profit.
Service area: Texas: 228 counties.

Contracts with American Healthcare Alliance nationwide.

Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding case management. UR provided by the PPO.

Officers: Melvin Q. Thorne, president; Robert M. Woolfolk, CEO; Dr. John Baird, medical director; Wesley Moore, senior vp.

Contact: Melvin Q. Thorne.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 579
Specialists ..... NA
Includes: 346 psychiatrists, 317 psychologists, 601 Ob/Gyns
Facilities
Hospitals 335

Service area: Texas.

See National Preferred Provider Network Inc. consolidated listing under New York.

North Texas Healthcare Network

5601 N. MacArthur Blvd., Suite 300, Irving, Texas 75038; 214-751-0047; fax: 214-518-2554

PPO

Staff
Practitioners 963
Board-certified 90%
Patients/practitioner 39
Specialists 2,400
Includes: 89 psychiatrists, 88 psychologists, 326 Ob/Gyns
Facilities
Hospitals 39
Users: Group Health
Employer/payer groups 3,248
Single coverage 90,000
Employees & dependents 250,000
Medical Billings
Group Health:
First-half 1995 ..... $110,638,200
1994 ..... $106,250,300
Total:
First-half 1995 ..... $110,638,200
1994 ..... $106,250,300

Operational date: August 1986.
Not for profit.
Ownership: Baylor Health Care System, Methodist Health System, Presbyterian Healthcare System.

Service area: Texas: Collin, Dallas, Denton, Ellis, Erath, Grayson, Hood, Hunt, Johnson, Kaufman, Lamar, Parker, Rockwall, Somervell, Tarrant and Wise counties and parts of Winnsboro County.

Services: General medical, chiropractic, mental health, employee assistance program. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee.

UR: Standard procedures, excluding hospital bill audits. UR provided by the PPO.

Officers: Charles R. Coil, president; Dr. Durand Benjamin, medical director; Sharon Jahn, vp-medical cost analysis; Barbara Berkowitz, vp-network management; Steve Wagoner, CFO; Diane Rodgers, vp-claims; Don Walker, vp-sales/marketing; Jim Morrison, vp-administration; Julie Frank, director-human resources; Jeff Benton, vp-information systems.

PacifiCare of Texas

8200 IH 10 W., Suite 1000, San Antonio, Texas 78230; 210-524-9800; fax: 210-344-1165

HMO

Staff
Practitioners 1,245
Board-certified 78%
Patients/practitioner 225
Specialists 2,810
Includes: 52 psychiatrists, 1 psychologist, 257 Ob/Gyns
Facilities
Hospitals 49
Pharmacies 1,520
Locations
Administrative 3
Primary care 230
Users
Employer/payer groups 884
Single coverage 17,662
Family coverage 16,277
Employees & dependents 70,800
Medicare 44,598
Total 116,068
Revenues
First-half 1995 ..... $71,388,626
1994 ..... $223,274,845

Operational date: July 1986.
Federally qualified.
Licensed in: Texas.
Model type: Group/IPA in Dallas and San Antonio, IPA in Houston.

Service area: Texas: 14 counties in Dallas metropolitan area, 11 counties in Houston metropolitan area, 9 counties in San Antonio metropolitan area. Contracts with PacifiCare Behavioral Health for mental health, Pearle Inc. for vision and Texas Dental Care for dental in Texas.

Services: General medical. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Officers: Pat Feyen, president/CEO; Alvaro Montealegre, general manager-San Antonio/interim general manager-Dallas; Don Hewitt, general manager-Houston; Dr. Chris Jagmin, medical director; Peter Van Valkinburgh, vp-finance.

See PacifiCare Health Systems consolidated listing under California.

Physician Managed Networks

660 Newport Center Drive, Suite 600, Newport Beach, Calif. 92660; 714-729-4500; fax: 714-729-4655

PPO

Staff
Practitioners 2,009
Specialists 4,859
Includes: 276 psychiatrists, 255 psychologists, 614 Ob/Gyns
Facilities
Hospitals 80

Operational date: 1986.
Service area: Texas: 54 counties.

Contracts with Health First Alliance Transcentury in Texas.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.

See Physician Managed Networks consolidated listing under California.

Plan 21 Inc.

4550 Post Oak Place Drive, Suite 341, Houston, Texas 77027; 713-621-6500 or 800-622-7276; fax: 713-621-6560

PPO

Specialty: mental health services
Staff
Specialists ..... NA
Includes: 475 psychiatrists, 525 psychologists
Facilities
Hospitals 185
Users: Group Health
Employer/payer groups 110
Family coverage 125,000
Employees & dependents 275,000

Operational date: January 1985.
For profit.
Service area: Arkansas, California, Louisiana, Mississippi, Oklahoma, Texas.

Services: Mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, case rates at select facilities; is compensated by employers/payers, providers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures, excluding second surgical opinion, hospital bill audits. UR provided by the PPO.

Officers: Dr. Joseph F. Madonia, president; Stephen N. Luppino, executive director; Dr. Marvin F. Stone, medical director; Robert L. Belichick, marketing director.

Contact: Robert L. Belichick.

Planned Behavioral HealthCare Inc.

9535 Forest Lane, Suite 110, Dallas, Texas 75243; 800-866-7242; fax: 214-680-3111

PPO

Specialty: mental health
Staff
Specialists ..... NA
Includes: 700 psychiatrists, 1,200 psychologists
Facilities
Hospitals 200
Users: Group Health
Employer/payer groups 42
Single & family coverage 170,000
Employees & dependents 240,000
Total Users 400,000
Medical Billings
Group Health:
First-half 1995 ..... $12,700,000
1994 ..... $25,000,000
Total:
First-half 1995 ..... $12,700,000
1994 ..... $25,000,000

Operational date: 1984.
For profit.
Service area: Nationwide.

Services: Mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers, insurers.

UR: Precertification, concurrent review, length of stay determination, discharge planning, case management. UR provided by the PPO and outside contract.

Officers: Joyce A. Ramay, president; Fred Pendleton, COO; Steve Embree, CFO; Roland Anderson, medical director; Donna McFaul, executive vp/director-corporate relations.

Contact: Donna McFaul.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 988
Includes: 168 psychiatrists, 514 psychologists
Facilities
Hospitals 106

Service area: Texas.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Principal Health Care Inc.-PPO, Corpus Christi Division

555 Carancahua St., Suite 500, Corpus Christi, Texas 78478; 512-887-0101; fax: 512-887-2356

PPO

Staff
Practitioners 200
Board-certified 64%
Specialists 362
Facilities
Hospitals 22
Users: Group Health
Employer/payer groups 1
Employees & dependents 557
Total Users 557

Operational date: January 1995.
Service area: Texas: 22 counties.
Officers: Diana Tchida, executive director; Dr. William Burgin, medical director.
Contact: Carol Cipriano, senior director-operations.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Principal Health Care Inc.-PPO, Dallas Division

545 E. John Carpenter Freeway, Suite 1560, Dallas, Texas 75062; 214-444-0533; fax: 214-444-0534

PPO

Facilities
Hospitals 1

Operational date: September 1995.
Service area: Texas: Collin, Dallas, Denton, Ellis, Kaufman, Somervell and Tarrant counties.
Officers: Dr. Charles Wilhelm, medical director.
Contact: Mike McConnell, manager-provider relations.

See Principal Health Care Inc.-PPO consolidated listing under Maryland.

Private Healthcare Systems

222 W. Las Colinas Blvd., Suite 1800, Irving, Texas 75039; 214-432-1451; fax: 214-869-2327

PPO

Staff
Practitioners 5,288
Specialists 9,251
Facilities
Hospitals 140
Pharmacies 3,418
Users: Group Health
Employer/payer groups 15,000
Employees & dependents 686,200
Total Users 686,200

Operational date: December 1986.
Service area: Texas: Amarillo, Arlington, Austin, Beaumont, Brazoria, Brownsville, Bryan, College Station, Corpus Christi, Dallas, El Paso, Fort Bend, Fort Worth, Galveston, Harlinger, Houston, Killeen, Laredo, Longview, Lubbock, Marshall, McAllen, Port Arthur, San Antonio, Texarkana, Tyler, Victoria, Waco and Waller.

See Private Healthcare Systems consolidated listing under Massachusetts.

Private Healthcare Systems EPO

222 W. Las Colinas Blvd., Suite 1800, Irving, Texas 75039; 214-432-1451; fax: 214-869-2327

POS

Staff
Practitioners 1,602
Specialists 1,955
Facilities
Hospitals 51
Pharmacies 3,418
Users
Employees & dependents 35,414
Total 35,414

Operational date: November 1992.
Service area: Texas: Austin, Dallas, Fort Worth-Arlington, Houston and San Antonio.
Contact: Maryjane Frascino, 617-895-3144.

See Private Healthcare Systems EPO consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.*

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 58,730
Board-certified 90%
Specialists 118,735
Facilities
Hospitals 1,848
Users: Group Health
Employer/payer groups 827
Employees & dependents 1,461,272
Total Users 1,461,272

Operational date: 1986.
For profit.
Ownership: United HealthCare Corp.
Service area: Arizona, Arkansas, California, Colorado, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Mexico, New Jersey, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Rhode Island, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin and Wyoming.

Services: General medical, chiropractic, mental health, transplant network. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.

Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, TPAs; charges flat fee per employee, by percent of savings.

UR: Standard procedures, excluding retrospective review, second surgical opinion, hospital bill audits, focused surgical and diagnostic review. UR pro

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Texas

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vided by outside contract.

Officers: Nancy I. Connaway, president; Alan Scoggins, vp-sales; Denese Jones, marketing director; Wilson Weatherford, medical director.

Contact: John Schuerman, communications coordinator.

** Figures are consolidated, including all PPO plans in this organization.*

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 5,393
Specialists 13,189
Facilities
Hospitals 165

Operational date: 1986.
Service area: Texas: Amarillo, Austin, Beaumont, Corpus Christi, Dallas, El Paso, Fort Worth, Houston, Lubbock, Rio Grande Valley, San Antonio and Texarkana.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

PruCare of Austin

7700 Chevy Chase Drive, Suite 500, Austin, Texas 78752; 512-323-0440; fax: 512-323-5908

HMO

Staff
Practitioners* 209
Board-certified 91%
Patients/practitioner 312.7
Specialists 432
Includes: 19 psychiatrists, 21 psychologists, 21 Ob/Gyns*
Facilities
Hospitals 13
Pharmacies 33
Locations
Administrative 1
Primary care 95
Users
Employer/payer groups 92
Single coverage** 32,181
Family coverage** 24,476
Employees & dependents 65,358
Total 65,358

Operational date: June 1980.
Federally qualified.
Licensed in: Texas.
NCQA fully accredited.
Model type: Group.
Service area: Texas: Bastrop, Hays and Travis counties and parts of Caldwell and Williamson counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications***.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 0.3% of members are enrolled.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group; Ron Yarbrough, executive director; Dr. William Taylor, medical director; Jim Cassity, vp-operations.
Contact: Ron Yarbrough.

** Primary practitioners total includes Ob/Gyns. ** Figures reflect combined HMO and POS products. *** Customization limited to plan options on file with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of Corpus Christi

1 Prudential Circle, Stop 300-H, Houston, Texas 77478; 713-276-3856; fax: 713-276-8803

HMO

Staff
Practitioners* 18
Board-certified 89%
Patients/practitioner 8
Specialists 119
Includes: 4 psychiatrists, 3 psychologists, 7 Ob/Gyns*
Facilities
Hospitals 4
Pharmacies 16
Locations
Administrative 1
Primary care 18
Users
Employer/payer groups 2
Single coverage 60
Family coverage 50
Employees & dependents 226
Total 226

Operational date: June 1995.
Licensed in: Texas.
Model type: IPA.
Service area: Texas: Bee, Kleberg, Nueces, Refugio and San Patricio counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications**.
Rating options: Community rating by class.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group operations; Cynthia Patella, executive director; Dr. Melvin Watson, medical director; Gretchen Stevenson, marketing director; Jim Cassity, vp-group operations.
Contact: Gretchen Stevenson.

** Primary practitioners total includes Ob/Gyns. ** Customization is limited to plan options on file with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of El Paso

300 E. Main, Suite 924, El Paso, Texas 79901; 915-532-0700; fax: 915-532-0342

HMO

Staff
Practitioners 31
Board-certified 79%
Patients/practitioner 59.4
Specialists 99
Includes: 3 psychiatrists, 3 psychologists, 9 Ob/Gyns
Facilities
Hospitals 7
Pharmacies 15
Locations
Administrative 1
Primary care 39
Users
Employer/payer groups 29
Single coverage 551
Family coverage 420
Employees & dependents 1,849
Total 1,849

Operational date: July 1994.
Licensed in: Texas.
Model type: IPA.
Service area: Texas: El Paso County.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications*.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 0.5% of members are enrolled.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwest group operations; Russell Hill, executive director; Dr. William Crutcher, medical director; Ross Sanders, marketing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.

** Customization is limited to plan options on file with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of Houston

1 Prudential Circle, Stop 300-D, Sugar Land, Texas 77478; 713-494-3000; fax: 713-276-8254

HMO

Staff
Practitioners 92
Board-certified 91%
Patients/practitioner 2,010
Specialists 155
Includes: 13 psychiatrists, 6 psychologists, 27 Ob/Gyns
Facilities
Hospitals 5
Pharmacies 21
Locations
Administrative 1
Primary care 23
Users
Employer/payer groups 950
Single coverage 62,369
Family coverage 39,658
Employees & dependents 183,199
Medicare 1,754
Total 184,953

Operational date: October 1975.
Federally qualified.
Licensed in: Texas.
NCQA fully accredited.
Model type: Group.
Service area: Texas: Harris County and parts of Brazoria, Fort Bend, Galveston, Montgomery and Waller counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications*.
Rating options: Community rating by class; adjusted community rating.
Point-of-service contracts: 9% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Rollie Lacy, president-southwestern group operations; Ray Flachbart, vp-Houston group operations; Dr. James Birge, medical director-MacGregor Medical Assn.; Tim Corrigan, marketing director; Jim Cassity, vp-group operations.
Contact: Tim Corrigan or Aileen McCormick, director.

** Customization is limited to plan options on file with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of North Texas

4100 Alpha Road, Suite 400, Dallas, Texas 75244; 214-991-0014; fax: 214-445-3815

HMO

Staff
Practitioners* 697
Board-certified 80%
Patients/practitioner 127.5
Specialists 1,468
Includes: 14 psychiatrists, 15 psychologists, 163 Ob/Gyns*
Facilities
Hospitals 34
Pharmacies 183
Locations
Administrative 1
Primary care 767
Users
Employer/payer groups 660
Single coverage 19,977
Family coverage 20,544
Employees & dependents 88,839
Total 88,839

Operational date: July 1986.
Federally qualified.
Licensed in: Texas.
NCQA fully accredited.
Model type: IPA.
Service area: Texas: Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Somervell and Tarrant counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications**.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 25.7% of members are enrolled.
Offers non-federally qualified programs.
Officers: Rollie Lacy, president-southwestern group operations; C. Carlton King, vp-north Texas group operations; Dr. William Hauser, medical director; Ross Sanders, marketing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.

** Primary practitioners total includes Ob/Gyns. ** Customization is limited to plan options on file with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

PruCare of San Antonio

40 N.E. Loop 410, Suite 600, San Antonio, Texas 78216; 210-366-1921; fax: 210-366-1209

HMO

Staff
Practitioners* 196
Board-certified 76%
Patients/practitioner 212.8
Specialists 532
Includes: 41 Ob/Gyns*
Facilities
Hospitals 14
Pharmacies 13
Locations
Administrative 1
Primary care 81
Users
Employer/payer groups 155
Single coverage** 20,647
Family coverage** 17,286
Total 41,718

Operational date: November 1984.
Federally qualified.
Licensed in: Texas.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Texas: Bexar, Comal, Guadalupe and Kendall counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications***.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 9.5% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Rollie Lacy, president-southwestern group operations; Robert Smith Jr., executive director; Dr. William Metcalf, medical director; Cindy Miller, marketing director; Jim Cassity, vp-group operations.
Contact: Cindy Miller.

** Primary practitioners total includes Ob/Gyns. ** Figures represent combined HMO and POS products. *** Customization is limited to plan options on file with the state.*

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

Prudential Plus of Amarillo

1 Prudential Circle, Stop 300-H, Sugar Land, Texas 77478; 713-276-3856; fax: 713-276-8803

POS

Staff
Practitioners* 957
Board-certified 82%
Patients/practitioner 198.3
Specialists 1,498
Includes: 15 psychiatrists, 15 psychologists, 258 Ob/Gyns*
Facilities
Hospitals 34
Pharmacies 183
Locations
Administrative 1
Primary care 1,043
Users
Employer/payer groups 296
Single coverage 31,319
Family coverage 55,194
Employees & dependents 189,803
Total 189,803

Operational date: January 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Texas: Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Somervell and Tarrant counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; C. Carlton King, vp-north Texas group operations; Dr. William Hauser, medical director; Ross Sanders, marketing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.

** Primary practitioners total includes Ob/Gyns.*

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of Austin

7700 Chevy Chase Drive, Suite 500, Austin, Texas 78752; 512-323-0440; fax: 512-323-5908

POS

Staff
Practitioners 404
Board-certified 91%
Patients/practitioner 148
Specialists 581
Includes: 22 psychiatrists, 32 psychologists, 62 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 55
Locations
Administrative 1
Primary care 398
Users
Employer/payer groups 23
Single coverage* 32,181
Family coverage* 24,476
Employees & dependents 59,943
Total 59,943

Operational date: January 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Texas: Bastrop, Hays and Travis counties and parts of Caldwell and Williamson counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Ron Yarbrough, executive director; Dr. William Taylor, medical director; Jim Cassity, vp-group operations.
Contact: Ron Yarbrough.

** Figures reflect combined HMO and POS products.*

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of Corpus Christi

1 Prudential Circle, Stop 300-H, Sugar Land, Texas 77478; 713-276-3856; fax: 713-276-8803

POS

Staff
Practitioners* 58
Board-certified 76%
Patients/practitioner 117
Specialists 153
Includes: 4 psychiatrists, 3 psychologists, 13 Ob/Gyns*
Facilities
Hospitals 1
Pharmacies 16
Locations
Administrative 1
Primary care 66
Users
Employer/payer groups 111
Single coverage 1,239
Family coverage 2,652
Employees & dependents 6,804
Total 6,804

Operational date: June 1988.
Model type: IPA.
NCQA fully accredited.
Service area: Texas: Bee, Jim Wells, Kleberg, Live Oak, Nueces, Refugio and San Patricio counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Cynthia Potella, executive director; Dr. Melvin Watson, medical director; Gretchen Stevenson, marketing director; Jim Cassity, vp-group operations.
Contact: Gretchen Stevenson.

** Primary practitioners total includes Ob/Gyns.*

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of El Paso

300 E. Main, Suite 924, El Paso, Texas 79901; 915-532-0700; fax: 915-532-0342

POS

Staff
Practitioners* 56
Board-certified 85%
Patients/practitioner 191.3
Specialists 142
Includes: 3 psychiatrists, 4 psychologists, 14 Ob/Gyns*
Facilities
Hospitals 3
Pharmacies 15
Locations
Administrative 1
Primary care 66
Users
Employer/payer groups 124
Single coverage 1,978
Family coverage 2,536
Employees & dependents 10,712
Total 10,712

Operational date: October 1988.
Model type: IPA.
Service area: Texas: El Paso County.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwest group operations; Russell Hill, executive director; Dr. William Crutcher, medical director; Ross Sanders, market

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ing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of Houston

1 Prudential Circle, Stop 300-D, Sugar Land, Texas 77478; 713-494-3000;
fax: 713-276-8254

POS

Staff	
Practitioners*	473
Board-certified	69%
Patients/practitioner	184.6
Specialists	679
Includes: 12 psychiatrists, 29 psychologists, 118 Ob/Gyns*	
Facilities	
Hospitals	24
Pharmacies	127
Locations	
Administrative	1
Primary care	473
Users	
Employer/payer groups	590
Single coverage**	46,391
Family coverage**	53,076
Employees & dependents	87,336
Total	87,336

Operational date: January 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Texas: Harris County and parts of Brazoria, Fort Bend, Galveston, Montgomery and Waller counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations. Ray Flachbart, vp-Houston group operations; Dr. Charles Smith, medical director; Tim Corrigan, marketing director; Jim Cassity, vp-group operations.
Contact: Tim Corrigan.
** Primary practitioners total includes Ob/Gyns.*
*** Figures reflect combined HMO and POS products.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of North Texas

4100 Alpha Road, Suite 400, Dallas, Texas 75244; 214-991-0014; fax: 214-445-3815

POS

Staff	
Practitioners*	957
Board-certified	82%
Patients/practitioner	198.3
Specialists	1,498
Includes: 15 psychiatrists, 15 psychologists, 258 Ob/Gyns*	
Facilities	
Hospitals	34
Pharmacies	183
Locations	
Administrative	1
Primary care	1,043
Users	
Employer/payer groups	296
Single coverage	31,319
Family coverage	55,194
Employees & dependents	189,803
Total	189,803

Operational date: January 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Texas: Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Somervell and Tarrant counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; C. Carlton King, vp-north Texas group operations; Dr. William Hauser, medical director; Ross Sanders, marketing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of the Rio Grande Valley

1 Prudential Circle, Stop 300-H, Sugar Land, Texas 77478; 713-276-3856;
fax: 713-276-8803

POS

Staff	
Practitioners*	28
Board-certified	79%
Patients/practitioner	121
Specialists	84
Includes: 1 psychiatrist, 2 psychologists, 13 Ob/Gyns*	
Facilities	
Hospitals	5
Pharmacies	13
Locations	
Administrative	1
Primary care	28
Users	
Employer/payer groups	47
Single coverage	539
Family coverage	788
Employees & dependents	3,393
Total	3,393

Operational date: March 1993.
Model type: IPA.
Service area: Texas: Cameron and Hidalgo counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Cynthia Patella, executive director; Dr. Melvin Watson, medical director; Gretchen Stevenson, marketing director; Jim Cassity, vp-group operations.
Contact: Gretchen Stevenson.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of San Antonio

40 N.E. Loop 410, Suite 600, San Antonio, Texas 78216; 210-366-1921;
fax: 210-366-1209

POS

Staff	
Practitioners*	296
Board-certified	77%
Patients/practitioner	269.2
Specialists	559
Includes: 69 Ob/Gyns*	
Facilities	
Hospitals	14
Pharmacies	13
Locations	
Administrative	1
Users	
Employer/payer groups	235
Single coverage**	20,647
Family coverage**	17,286
Employees & dependents	79,675
Total	79,675

Operational date: January 1987.
NCQA fully accredited.
Model type: IPA.
Service area: Texas: Bexar, Comal, Guadalupe and Kendall counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Rollie Lacy, president-southwestern group operations; Robert Smith Jr., executive director; Dr. William Metcalf, medical director; Cindy Miller, marketing director; Jim Cassity, vp-group operations.
Contact: Cindy Miller.
** Primary practitioners total includes Ob/Gyns.*
*** Figures represent combined HMO and POS products.*
See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

Prudential Plus of San Antonio

40 N.E. Loop 410, Suite 600, San Antonio, Texas 78216; 210-366-1921;
fax: 210-366-1209

PPO

Staff	
Practitioners*	109
Board-certified	77%
Patients/practitioner	22.9
Specialists	449
Includes: 42 Ob/Gyns*	
Facilities	
Hospitals	14
Pharmacies	13
Users: Group Health	
Employees & dependents	2,494
Total Users	2,494

Operational date: May 1991.
Service area: Texas: Bexar, Comal, Guadalupe and Kendall counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Robert Smith Jr., executive director; Dr. William Metcalf, medical director; Cindy Miller, marketing director; Jim Cassity, vp-group operations.
Contact: Cindy Miller.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of Amarillo

1 Prudential Circle, Stop 300-H, Sugar Land, Texas 77478; 713-276-3856;
fax: 713-276-8803

PPO

Staff	
Practitioners*	22
Board-certified	68%
Patients/practitioner	22
Specialists	70
Includes: 2 psychiatrists, 3 psychologists, 5 Ob/Gyns*	
Facilities	
Hospitals	5
Pharmacies	3
Users: Group Health	
Employer/payer groups	10
Employees & dependents	488
Total Users	488

Operational date: May 1991.
Service area: Texas: Armstrong, Carson, Gray, Hutchinson, Moore, Potter, Randall and Swisher counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Cynthia Patella, executive director; Dr. Melvin Watson, medical director; Gretchen Stevenson, marketing director; Jim Cassity, vp-group operations.
Contact: Gretchen Stevenson.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of Austin

7700 Chevy Chase Drive, Suite 500, Austin, Texas 78752; 512-323-0440;
fax: 512-323-5908

PPO

Staff	
Practitioners	404
Board-certified	91%
Patients/practitioner	9.3
Specialists	581
Includes: 22 psychiatrists, 32 psychologists, 62 Ob/Gyns	
Facilities	
Hospitals	13
Pharmacies	55
Users: Group Health	
Employees & dependents	3,762
Total Users	3,762

Operational date: May 1991.
Service area: Texas: Bastrop, Hays and Travis counties and parts of Caldwell and Williamson counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Ray Flachbart, vp-Houston group operations; Dr. Charles Smith, medical director; Tim Corrigan, marketing director; Jim Cassity, vp-group operations.
Contact: Tim Corrigan.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of Corpus Christi

1 Prudential Circle, Stop 300-H, Sugar Land, Texas 77478; 713-276-3856;
fax: 713-276-8803

PPO

Staff	
Practitioners	58
Board-certified	76%
Patients/practitioner	16
Specialists	153
Includes: 4 psychiatrists, 3 psychologists, 13 Ob/Gyns	
Facilities	
Hospitals	7
Pharmacies	16
Users: Group Health	
Employer/payer groups	11
Employees & dependents	919
Total Users	919

Operational date: May 1991.
Service area: Texas: Bee, Jim Wells, Kleberg, Live Oak, Nueces, Refugio and San Patricio counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Cynthia Patella, executive director; Dr. Melvin Watson, medical director; Gretchen Stevenson, marketing director; Jim Cassity, vp-group operations.
Contact: Gretchen Stevenson.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of El Paso

300 E. Main, Suite 924, El Paso, Texas 79901; 915-532-0700; fax: 915-532-0342

PPO

Staff	
Practitioners*	56
Board-certified	85%
Patients/practitioner	66.6
Specialists	142
Includes: 4 psychiatrists, 3 psychologists, 14 Ob/Gyns*	
Facilities	
Hospitals	3
Pharmacies	15
Users: Group Health	
Employer/payer groups	2
Employees & dependents	3,744
Total Users	3,744

Operational date: May 1991.
Service area: Texas: El Paso County.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Russell Hill, executive director; Dr. William Crutcher, medical director; Ross Sanders, marketing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.
** Primary practitioner total includes Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of Houston

1 Prudential Circle, Stop 300-D, Sugar Land, Texas 77478; 713-494-3000;
fax: 713-276-8254

PPO

Staff	
Practitioners*	473
Board-certified	69%
Patients/practitioner	16.4
Specialists	679
Includes: 12 psychiatrists, 29 psychologists, 118 Ob/Gyns*	
Facilities	
Hospitals	24
Pharmacies	127
Users: Group Health	
Employer/payer groups	4
Employees & dependents	7,768
Total Users	7,768

Operational date: May 1991.
Service area: Texas: Harris County and parts of Brazoria, Fort Bend, Galveston, Montgomery and Waller counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, case manager diagnostic code; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Ray Flachbart, vp-Houston group operations; Dr. Charles Smith, medical director; Tim Corrigan, marketing director; Jim Cassity, vp-group operations.
Contact: Tim Corrigan.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of North Texas

4100 Alpha Road, Suite 400, Dallas, Texas 75244; 214-991-0014; fax: 214-445-3815

PPO

Staff	
Practitioners	957
Board-certified	82%
Patients/practitioner	22.5
Specialists	1,549
Includes: 15 psychiatrists, 15 psychologists, 258 Ob/Gyns	
Facilities	
Hospitals	34
Pharmacies	183
Users: Group Health	
Employer/payer groups	6
Employees & dependents	21,494
Total Users	21,494

Operational date: May 1991.
Service area: Texas: Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Somervell and Tarrant counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; C. Carlton King, vp-north Texas group operations; Dr. William Hauser, medical director; Ross Sanders, marketing director; Jim Cassity, vp-group operations.
Contact: Ross Sanders.
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

PruNetwork of the Rio Grande Valley

1 Prudential Circle, Stop 300-H, Sugar Land, Texas 77478; 713-276-3856;
fax: 713-276-8803

PPO

Staff	
Practitioners*	28
Board-certified	79%

Continued on next page

Texas

Continued from previous page

Patients/practitioner 15
Specialists 84
Includes: 1 psychiatrist, 2 psychologists, 13 Ob/Gyns*
Facilities
Hospitals 5
Pharmacies 13
Users: Group Health
Employer/payer groups 7
Employees & dependents 427
Total Users 427

Operational date: March 1993.
Service area: Texas: Cameron and Hidalgo counties.
Services: General medical, chiropractic, mental health, vision, prescription. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: Rollie Lacy, president-southwestern group operations; Cynthia Patella, executive director; Dr. Melvin Watson, medical director; Gretchen Stevenson, marketing director; Jim Cassity, vp-group operations.
Contact: Gretchen Stevenson.
** Primary practitioners total includes Ob/Gyns.*
See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

SRS Select Health Options

3845 FM 1960 W., Suite 410, Houston, Texas 77068-3519; 713-444-2194 or 800-258-5055; fax: 713-444-2482

PPO

Service area: Contracts with Guardian Resources Inc. nationwide; Health Strategies Inc. in Texas.
Contact: Frank J. Berrier Jr., president/CEO.

Sanus Health Plan Inc.

2425 W. Loop South, Suite 1000, Houston, Texas 77027; 713-624-5000; fax: 713-963-9417

HMO/POS

Staff
Practitioners 1,095
Board-certified 76%
Patients/practitioner 290
Specialists 3,826
Includes: 97 psychiatrists, 65 psychologists, 256 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 755
Locations
Administrative 5
Primary care 44
Users
Employer/payer groups 658
Single coverage 69,129
Family coverage 71,037
Employees & dependents 140,766
Medicare 19,925
Total Users 317,852
Revenues
1994 ..... $375,179,132

Operational date: March 1983.
Federally qualified.
Licensed in: Texas.
Model type: IPA.
For profit.
Ownership: New York Life Insurance Co.
Service area: Texas: 64 counties. Member of Covantage, nationwide; UltraLink, nationwide.
Services: General medical, dental, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 13.7% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Thomas S. Lucksinger, president; Michael Stock, vp/COO; Dr. Joseph Braun, medical director; Mark Kreigsman, marketing director; Steve Nazarenus, CFO; Diane Schimmelbusch, vp/senior director of operations.
Contact: Pam Smith, 713-624-5170.

Sanus Passport

2425 West Loop South, Suite 1000, Houston, Texas 77027; 713-624-5000; fax: 713-963-9417

PPO

Staff
Practitioners 400
Board-certified 85%
Specialists 800
Includes: 100 Ob/Gyns
Facilities
Hospitals 50
Users: Group Health
Employees & dependents 12,000
Total Users 12,000

Operational date: 1984.
For profit.
Ownership: New York Life Insurance Co.
Service area: Texas: Austin, Brazoria, Chambers, Colorado, Fort Bend, Galveston, Grimes, Harris, Jackson, Liberty, Matagorda, Montgomery, San Jacinto, Walker, Waller, Washington and Wharton counties.
Services: General medical, chiropractic. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Thomas S. Lucksinger, president; Michael Stock, vp/COO; Dr. Joseph Braun, medical director; Mark Kreigsman, marketing director; Steve Nazarenus, CFO; Diane Schimmelbusch, vp/senior director-operations.
Contact: Karen Gens, 212-576-7877.

Sanus Passport PPO

4500 Fuller Drive, Irving, Texas 75038-6597; 214-650-5500; fax: 214-650-5703

PPO

Staff
Practitioners 367
Facilities
Hospitals 54
Users: Group Health
Employer/payer groups 11
Single coverage 15,390
Family coverage 7,695
Employees & dependents 33,089
Total Users 33,089

For profit.
Ownership: New York Life Insurance Co.
Service area: Texas: 54 counties in northern and eastern regions.
Services: General medical, chiropractic, mental health. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers; charges flat fee per employee.
UR: Standard procedures, excluding preadmission review, precertification, concurrent review, length of stay determination, discharge planning, retrospective review, second surgical opinion, case management. UR provided by the PPO and outside contractors.
Officers: Stephen P. Yerxa, CEO; Dr. Joseph Cheek, medical director; Bob Whiting, vp/marketing director; Elizabeth Philipp, vp-network management.
Contact: Rick Haddock, ext. 8603.

Sanus Preferred Providers Inc.

4500 Fuller Drive, Irving, Texas 75038; 214-650-5500; fax: 214-650-5700

PPO

Staff
Practitioners 3,474
Board-certified 84%
Facilities
Hospitals 61
Users: Group Health
Employer/payer groups 9
Single coverage 15,776
Employees & dependents 31,552

Operational date: October 1987.
For profit.
Ownership: New York Life Insurance Co.
Service area: Texas: 26 north central counties.
Contracts with CompMed in Oklahoma; CostCare in Massachusetts, Maine, New Hampshire, Rhode Island; ETHIX in Alaska, Colorado, Michigan, Montana, New Jersey, North Carolina, Ohio, Oregon, South Carolina, Washington; GenCare in Missouri; Health Net in Kansas, Missouri; HealthStar in Georgia, West Virginia; Private Healthcare Systems in Alabama, Arkansas, California, Connecticut, Florida, Iowa, Kentucky, Louisiana, Minnesota, Mississippi, Nebraska, Nevada, New Mexico; Sanus/New York Life in District of Columbia, Illinois, Maryland, New Jersey, New York, North Carolina, Texas, Virginia, Washington.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, fee-for-service; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding length of stay determination, second surgical opinion, hospital bill audits, outpatient service predetermination. UR provided by the PPO.
Officers: Dr. Joseph Cheek, executive director/medical director; Robert Whiting, marketing director.

Sanus Texas Health Plan Inc.

4500 Fuller Drive, Irving, Texas 75038-6597; 214-650-5500; fax: 214-650-5700

HMO/POS

Staff
Practitioners 480
Board-certified 84%
Patients/practitioner 375
Specialists 1,437
Includes: 78 psychiatrists, 235 psychologists, 201 Ob/Gyns
Facilities
Hospitals 61
Pharmacies 375
Locations
Administrative 1
Primary care 53
Users
Employer/payer groups 716
Single coverage 57,734
Family coverage 20,442
Employees & dependents 185,554
Medicare 12,199
Total Users 184,289
Revenues
First-half 1995 ..... $105,280,965
1994 ..... $201,741,694

Operational date: August 1983.
Continued on next page

READER REPLY SERVICE

PRODUCTS & SERVICES LISTING

Issue of December 19

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Reader Service Center
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Business Insurance

FREE LITERATURE FOR READERS

Issue Date: DECEMBER 19, 1995
Card Expiration: FEBRUARY 12, 1996

All questions must be answered to process inquiries.

PLEASE CHECK ONE ITEM FOR EACH CATEGORY:

1. My organization is best described as:
A ❑ Mfg/Svcs B ❑ Association C ❑ Union D ❑ Government E ❑ Educational Inst F ❑ Ins Agent G ❑ Ins Broker H ❑ Ins/Reins Co I ❑ Actry/Conslt J ❑ Attorney K ❑ Adj/Apprs L ❑ TPA M ❑ Health care Inst N ❑ Other ____

2. Number of employees:
1 ❑ 150 or less 2 ❑ 151 - 499 3 ❑ 500 - 999 4 ❑ 1,000 - 4,999 5 ❑ 5 000 or more 6 ❑ Unknown

3. My title is best defined as:
A ❑ Administrative Mgt B ❑ Financial Mgt C ❑ Risk Mgt D ❑ Benefits Mgt E ❑ Loss Prevention Mgt F ❑ Other_____

4. My purchasing involvement for the requested products is to :
1 ❑ recommend only 2 ❑ specify 3 ❑ approve

5. Do you now receive a personally addressed copy of *Business Insurance*?
A ❑ Yes B ❑ No, so please send subscription info

Circle the numbers below that correspond to the companies listed on our Advertiser Index for the **December 19, 1995** issue. Cards with more than 20 items circled will not be processed. This card expires **February 12, 1996.**

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
31	32	33	34	35	36	37	38	39	40	41	42	43	44	45
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91	92	93	94	95	96	97	98	99	100	101	102	103	104	105
106	107	108	109	110	111	112	113	114	115	116	117	118	119	120
121	122	123	124	125	126	127	128	129	130	131	132	133	134	135
136	137	138	139	140	141	142	143	144	145	146	147	148	149	150

Please print clearly

Name _____
Title _____
Company _____
Address _____
City _____ State _____ Zip _____
Phone ( ) _____

Continued from previous page

Federally qualified.
Licensed in: Texas.
NCQA provisionally accredited.
Model type: IPA.
For profit.
Ownership: New York Life Insurance Co.
Service area: Texas: 53 counties in Northern Texas. Member of Covantage and UltraLink.
Services: General medical, mental health. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 10% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Steve Yerxa, executive director; Dr. Joseph Cheek, medical director; Robert Whiting, marketing director.

Select PPO*

5001 Spring Valley Road, Suite 1000E, Dallas, Texas 75244; 800-982-1390; fax: 214-789-6411

PPO

Staff
Practitioners 1,774
Board-certified 94%
Specialists 3,742
Includes: 79 psychiatrists, 75 psychologists, 372 Ob/Gyns
Facilities
Hospitals 49
Users: Group Health
Employer/payer groups 20
Employees & dependents 213,500
Medical Billings
First-half 1995 ..... $42,430,628

Operational date: February 1989.
For profit.
Ownership: Equifax Inc.
Service area: Florida: Brevard, Indian River and Orange counties; Iowa: Jackson and Linn counties; Texas: 16 counties and Dallas and Houston metropolitan areas. Contracts with Health Advantage in Louisiana: Shreveport; MedView in Texas: Dallas and Fort Worth; National Capital PPO in District of Columbia.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including healthy babies management. UR provided by the PPO.
Officers: Charles Page, president/CEO; Thomas S. Johnson, vp-managed care; Dr. Ed Coleman, medical director.
Contact: Ellen Fourton.
** Figures are consolidated, including all PPO plans in this organization.*

Select PPO

5001 Spring Valley Road, Suite 1000E, Dallas, Texas 75244; 800-982-1390; fax: 214-789-6411

PPO

Staff
Practitioners 1,520
Board-certified 92%
Specialists 3,336
Includes: 56 psychiatrist, 73 psychologists, 341 Ob/Gyns
Facilities
Hospitals 41
Users: Group Health
Employer/payer groups 13
Employees & dependents 200,000
Medical Billings
First-half 1995 ..... $40,477,262

Operational date: February 1989.
Service area: Texas: Brazoria, Collin, Chambers, Dallas, Denton, Erath, Fort Bend, Galveston, Hood, Johnson, Kaufman, Liberty, Montgomery, Rockwall and Tarrant counties.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, including healthy babies management. UR provided by the PPO.
See Select PPO consolidated listing under Texas.

SouthWest Medical Provider Network

5815 Callaghan Road, San Antonio, Texas 78228; 800-800-3795; fax: 210-681-8617

PPO

Staff
Practitioners 341
Board-certified 80%
Specialists 1,186
Includes: 24 psychiatrists, 2 psychologists, 101 Ob/Gyns
Facilities
Hospitals 55
Pharmacies 1,816
Users: Workers Compensation
Employer/payer groups 100
Single coverage 40,000
Total Users 40,000
Medical Billings
Workers Compensation:
First-half 1995 ..... $5,400,000
1994 ..... $6,500,000
Total:
First-half 1995 ..... $5,400,000
1994 ..... $6,500,000

Operational date: December 1993.
For profit.
Ownership: Barron Risk Management Services Inc.
Service area: Texas.
Services: General medical, chiropractic, dental, mental health, workers compensation, durable medical equipment, home health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Officers: M.M. (Buddy) Barron, president; Sally Lopez, vp; Miguel Vazquez, medical director; Edgar Olivas, marketing director.
Contact: Edgar Olivas.

UTAH

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 880
Specialists 1,041
Includes: 31 psychiatrists, 1 psychologist, 181 Ob/Gyns
Facilities*
Hospitals** 26
Users: Group Health
Employees & dependents 32,186
Users: Workers Compensation
Single coverage 3,368
Total Users 35,554
Medical Billings
Group Health:
First-half 1995 ..... $4,697,821
1994 ..... $7,084,822
Workers Compensation:
First-half 1995 ..... $26,396
1994 ..... $40,610
Total:
First-half 1995 ..... $4,724,218
1994 ..... $7,125,432

Service area: Utah: 23 counties.
Contracts with Premier Medical Network in Utah.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 431
Facilities
Hospitals 35

Service area: Utah: Box Elder, Cache, Davis, Garfield, Iron, Juab, Millard, Salt Lake, Sanpete, Sevier, Utah, Wasatch, Washington and Weber counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 1
Total Users 80,000

Service area: Utah.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA HealthCare of Utah Inc.

5295 South 320 West, Suite 280, Salt Lake City, Utah 84107; 801-265-2777; fax: 801-261-5349

HMO/POS

Staff
Practitioners 299
Board-certified 86.3%
Patients/practitioner 140
Specialists 945
Facilities
Hospitals 14
Pharmacies 328
Users
Employer/payer groups 241
Total 43,894
Revenues
First-half 1995 ..... $23,824,000
1994 ..... $44,159,000

Operational date: January 1985.
Licensed in: Utah.
Model type: IPA.
Service area: Utah: Box Elder, Davis, Emery, Jaub, Morgan, Salt Lake, Sanpete, Sevier, Summit, Tooele, Utah, Wasatch and Weber counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled.
Offers self-insured products.
Point-of-service contracts: 29.3% of members are enrolled.
Officers: Dr. Maria Yurasek, medical director; Ron Howrigon, provider relations director; Robert Immitt, general manager; Lynette Hansen, quality assurance manager; Martha Spoor, member services manager.
Contact: Pescale DeRozario, 801-261-7518.
See CIGNA HealthCare HMO/POS consolidated listing under Connecticut.

CIGNA PPO-Salt Lake City

5295 S. 320 West, Suite 280, Salt Lake City, Utah 84107; 801-265-2777; fax: 801-261-5349

PPO

Staff
Practitioners 295
Board-certified 87%
Specialists 880
Facilities
Hospitals 19
Users: Group Health
Employer/payer groups 108
Employees & dependents 7,572
Total Users 7,572

Operational date: January 1991.
Service area: Utah: Box Elder, Davis, Morgan, Salt Lake, San Juan, Sanpete, Sevier, Summit, Tooele, Utah, Washington and Weber counties.
Officers: Robert Immitt, executive director; Ron Howrigon, provider relations manager; Brad Arms, regional managed care officer.
Contact: Pascale DeRozario, 801-261-7518.
See CIGNA HealthCare consolidated PPO listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 396
Specialists 1,154
Includes: 31 psychiatrists, 34 psychologists, 119 Ob/Gyns
Facilities
Hospitals 26

Service area: Utah.
See CorCare consolidated listing under California.

FHP of Utah

35 W. Broadway, Salt Lake City, Utah 84010; 801-355-1234; fax: 801-322-0219

HMO

Staff
Practitioners 378
Board-certified 80%
Specialists 1,235
Includes: 24 psychiatrists, 48 psychologists, 132 Ob/Gyns
Facilities
Hospitals 20
Pharmacies 232
Locations
Administrative 1
Primary care 118
Users
Employer/payer groups 710
Single coverage 15,497
Family coverage 30,868
Employees & dependents 141,141
Medicare 11,486
Total 152,627

Operational date: July 1976.
Federally qualified.
NCQA one year accredited.
Model type: IPA/Staff.
For profit.
Ownership: FHP Inc.
Service area: Utah: Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch and Weber counties. Member of UltraLink.
Services: General medical, dental, mental health, vision, pharmacy. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Larry Bridge, president; Dr. Dennis Batey, medical director; Mark Linford, marketing director; Kathryn Adair, vp-provider relations; Irv Boyle, finance director.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 502
Specialists 982
Facilities
Hospitals 21
Pharmacies 341

Service area: Utah: Box Elder, Carbon, Davis, Salt Lake, Sanpete, Summit, Tooele, Uintah, Utah, Washington and Weber counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

Healthwise

2455 Parley's Way, Salt Lake City, Utah 84109; 801-481-6441; fax 801-481-6994

HMO

Staff
Practitioners 489
Board-certified 90%
Patients/practitioner 41
Specialists 1241
Includes: 36 psychiatrists, 81 psychologists, 165 Ob/Gyns
Facilities
Hospitals 20
Users
Employer/payer groups 128
Single coverage 1,949
Family coverage 4,626
Employees & dependents 19,692
Medicare 3,434
Total 23,126
Revenues
First-half 1995 ..... $10,484,504
1994 ..... $21,042,661

Operational date: September 1982.
Federally qualified.
Licensed in: Utah.
Model type: Network.
For profit.
Ownership: Blue Cross & Blue Shield of Utah.
Service area: Utah: Davis, Morgan, Tooele, Utah and Weber counties. Member of HMO-USA (Blue Cross & Blue Shield Assn.) in 40 States.
Services: General medical, chiropractic, dental, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Officers: Jed H. Pitcher, president; Michael Emmett Tobin, executive director; Dr. William Knox Fitzpatrick, medical director; Neal Anthony Spero, marketing director.
Contact: Russell Paul Wharburton, 801-481-6614.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 258
Board-certified 94%
Specialists 103
Includes: 26 psychiatrists, 39 psychologists, 52 Ob/Gyns
Facilities
Hospitals 16
Users: Group Health
Employer/payer groups 152
Employees & dependents 103,750

Service area: Utah.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 31
Specialists ..... NA
Includes: 2 psychiatrists, 8 psychologists, 24 Ob/Gyns
Facilities
Hospitals 19

Service area: Utah.
See National Preferred Provider Network Inc. consolidated listing under New York.

Physician's Choice

35 W. Broadway, Salt Lake City, Utah 84101; 801-355-1234; fax: 801-322-0219

PPO

Staff
Practitioners 476
Board-certified 80%
Specialists 1,613
Includes: 31 psychiatrists, 72 psychologists, 181 Ob/Gyns
Facilities
Hospitals 23
Pharmacies 232
Users: Group Health
Employer/payer groups 323
Single coverage 1,089
Family coverage 2,789
Employees & dependents 12,444
Total Users 12,444

Operational date: July 1976.
For profit.
Ownership: FHP Inc.
Service area: Utah: Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch and Weber counties.
Services: General medical, dental, mental health, vision, prescription. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem; charges by fee schedule.
UR: Standard procedures. UR provided by the PPO.
Officers: Larry Bridge, president; Dr. Dennis Batey, medical director; Mark Linford, marketing director; Kathryn Adair, vp-provider relations; Irv Boyle, director-finance.

Continued on next page

Utah-Virginia

Continued from previous page

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 117
Includes: 21 psychiatrists, 61 psychologists
Facilities
Hospitals 12

Service area: Utah.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

650 S. Cherry St., Suite 1050, Denver, Colo. 80222; 303-399-1903; fax: 303-399-2369

PPO

Staff
Practitioners 809
Specialists 1,081
Facilities
Hospitals 15
Pharmacies 333
Users: Group Health
Employer/payer groups 288
Employees & dependents 64,371
Total Users 64,371

Operational date: April 1993.
Service area: Utah: Ogden, Orem, Provo and Salt Lake City.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 56
Specialists 126
Facilities
Hospitals 7

Operational date: 1989.
Service area: Utah: Ogden and Salt Lake City.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

United HealthCare of Utah

7910 South 3500 East, Salt Lake City, Utah 84121; 801-942-6200; fax: 801-944-0940

HMO/POS

Staff
Practitioners 512
Board-certified 83%
Specialists 646
Facilities
Hospitals 12
Pharmacies 107
Locations
Administrative 1
Primary care 1,500
Users
Employer/payer groups 974
Single coverage 9,776
Family coverage 24,066
Employees & dependents 90,226
Total 90,226
Revenues
First-half 1995 ..... $42,608,335
1994 ..... $83,026,574

Licensed in: Utah.
Model type: IPA.
Service area: Utah: Box Elder, Davis, Salt Lake, Summit, Tooele, Utah and Weber counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 40.1% of members are enrolled.
Officers: Colin Gardner, CEO; Leonard Grover, vp-marketing; Elizabeth Tucker, vp-operations.

See United HealthCare Corp. consolidated listing under Minnesota.

ValueCare

P.O. Box 25956, Salt Lake City, Utah 84125-0956; 801-481-6179; fax: 801-481-6994

PPO

Staff
Practitioners 913
Board-certified 95%
Patients/practitioner 116
Specialists 1,625
Includes: 157 psychiatrists, 279 psychologists, 193 Ob/Gyns
Facilities
Hospitals 29
Users: Group Health
Employer/payer groups 890
Single coverage 8,774
Family coverage 18,263
Employees & dependents 78,916
Users: Workers Compensation
Employer/payer groups 9
Single coverage 27,600
Total Users 106,516

Operational date: October 1984.
For profit.
Ownership: Blue Cross & Blue Shield of Utah.
Service area: Utah.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, DRGs; is compensated by employers/payers, TPAs; charges flat fee per employee, by percent of savings.
UR: Standard procedures. UR provided by the PPO.
Officers: Jed H. Pitcher, president; Michael E. Tobin, executive director; Dr. W. Knox Fitzpatrick, medical director; Neal Spero, marketing director.

VERMONT

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Specialists 1

Service area: Vermont: Chittenden and Windsor counties.

See ADMAR Corp.'s Med Network consolidated listing under California.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 47
Specialists 3
Includes: 3 Ob/Gyns
Facilities
Hospitals* 1
Users: Group Health
Employees & dependents 18,483
Total Users 18,483
Medical Billings
Group Health:
First-half 1995 ..... $2,697,752
1994 ..... $4,068,501
Total:
First-half 1995 ..... $2,697,752
1994 ..... $4,068,501

Service area: Vermont: Rutland and Windham counties.

** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 1
Total Users 50,000

Service area: Vermont.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO of Vermont

900 Cottage Grove Road, Bloomfield, Conn. 06002; 800-675-1970; fax: 802-658-9212

PPO

Staff
Practitioners 249
Specialists 787
Facilities
Hospitals 13
Pharmacies 46
Users: Group Health
Employer/payer groups 75
Employees & dependents 4,899
Total Users 4,899

Operational date: January 1992.
Service area: Vermont: Addison, Chittenden, Franklin, Lamoille, Rutland, Washington and Windsor counties
Officers: Ellen Harrison, vp/general manager; Dr. Donald Grossman, medical director; Mike Mascolo, marketing director; Vicki McPadden, finance director; John Poniatowski, pharmacy director.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Health Plan

1 CHP Plaza, Latham, N.Y. 12110; 518-783-1864; fax: 518-785-1109

HMO/POS

Staff
Practitioners 393
Specialists 655
Includes: 25 psychiatrists, 19 psychologists, 92 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 171
Locations
Administrative 1
Primary care 408
Users
Employer/payer groups 3,636
Single coverage 16,419
Family coverage 16,026
Employees & dependents 87,277
Medicare 1,157
Total 89,366
Revenues
First-half 1995 ..... $55,221,314
1994 ..... $103,559,376

Operational date: December 1983.
Service area: Vermont.

See Community Health Plan consolidated listing under New York.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Facilities
Pharmacies 127

Service area: Vermont: Windham county. Contracts with MEDCO Containment Services for prescription nationwide.

See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MVP Health Plan Inc.

111 Liberty St., Schenectady, N.Y. 12305; 518-370-4793; fax: 518-370-0830

HMO/POS

Staff
Practitioners 44
Board-certified 70%
Patients/practitioner 26
Specialists 75
Includes: 1 psychiatrist, 6 psychologists, 11 Ob/Gyns
Facilities
Hospitals 4
Pharmacies 79
Locations
Administrative 1
Users
Employer/payer groups 100
Single coverage 301
Family coverage 402
Employees & dependents 1,539

Operational date: March 1993.
Service area: Vermont.
Rating options: Community rating: $116.53 single, $301.59 family.

See MVP Health Plan Inc. consolidated listing under New York.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 102
Board-certified 95%
Specialists 41
Includes: 10 psychiatrists, 15 psychologists, 20 Ob/Gyns
Facilities
Hospitals 8
Users: Group Health
Employer/payer groups 60
Employees & dependents 49,093

Service area: Vermont.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Facilities
Hospitals 2

Service area: Vermont.

See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 59
Includes: 15 psychiatrists, 26 psychologists
Facilities
Hospitals 2

Service area: Vermont.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

VIRGINIA

ADMAR Corp.'s Med Network

1551 N. Tustin Ave., Suite 300, Santa Ana, Calif. 92701; 800-422-0294; fax: 714-953-9600

PPO

Staff
Practitioners 284
Specialists 605
Facilities
Hospitals 6
Users: Group Health
Employees & dependents 25,010
Total Users 25,010

Service area: Virginia: Arlington, Fairfax, Loudoun, Prince William and Stafford counties and the cities of Alexandria and Falls Church.

See ADMAR Corp.'s Med Network consolidated listing under California.

Aetna Health Plans of the Mid-Atlantic Inc.-Richmond

9030 Story Point Parkway, Suite 440-F297, Richmond, Va. 23235; 804-330-8661

HMO

Staff
Practitioners 117
Specialists 431
Includes: 50 Ob/Gyns
Facilities
Hospitals 7

Operational date: July 1994.
Licensed in: Virginia.
Model type: IPA.
For profit.
Service area: Virginia: Chesterfield, Hanover and Henrico counties and the cities of Colonial Heights, Hopewell, Petersburg and Richmond.

Contracts with CMG for behavioral health/substance abuse; contracts with Primary Eyecare Group (PEG) for vision.

Services: General medical, chiropractic, dental, mental health, vision.
Officers: Joe Burns, market vp.

See Aetna Health Plans HMO consolidated listing under Connecticut.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 1,937
Specialists 4,559
Includes: 217 psychiatrists, 326 psychologists, 467 Ob/Gyns
Facilities*
Hospitals** 46
Users: Group Health
Employees & dependents 139,647
Users: Workers Compensation
Single coverage 19,085
Total Users 158,732
Medical Billings
Group Health:
First-half 1995 ..... $20,382,671
1994 ..... $30,739,269
Workers Compensation:
First-half 1995 ..... $149,579
1994 ..... $230,122
Total:
First-half 1995 ..... $20,532,250
1994 ..... $30,969,391

Service area: Virginia: 60 primarily eastern counties.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 250
Facilities
Hospitals 13

Service area: Virginia: Albemarle, Arlington, Augusta, Chesterfield, Fairfax, Henrico, Nelson, Orange, Page, Prince William, Rockingham, Stafford and York counties and the cities of Independent City and Staunton.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 2
Total Users 300,000

Service area: Virginia.

See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO of Hampton Roads

200 Golden Oak Court, Reflections II, Suite 450, Virginia Beach, Va. 23452; 804-273-1100; fax: 804-463-2134

PPO

Staff
Practitioners 349
Board-certified 76.8%
Specialists 1,237
Facilities
Hospitals 13
Users: Group Health
Employer/payer groups 114
Employees & dependents 10,160
Total Users 10,160

Operational date: February 1990.
Service area: Virginia: Gloucester, Isle of Wight, King and Queen, Mathews, Middlesex, Norfolk, Virginia Beach and York counties and the cities of Chesapeake, Hampton, James, Newport News, Norfolk, Porquoson, Portsmouth, Suffolk and Williamsburg.
Officers: Tim Fitzgerald, general manager; Dr. Douglas Hadley, medical director; Rachel Schneider, provider relations manager.

See CIGNA HealthCare PPO consolidated listing under Connecticut.

Continued on page 108

Services Guide

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Retained Executive Search

Managed Care
+
Healthcare Information Management

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Business Insurance

Circulation Breakdown
Commercial Consumers

Administrative:
CEO's, Presidents, and Owners, ...1,866
Vice Presidents, General Managers and Other Administrative Personnel 5,213

Financial:
Chief Financial Officers and Vice Presidents of Finance 3,180
Secretaries, Treasurers, controllers and other Financial Personnel 3,053

Risk/Employee Benefits:
Vice Presidents, Directors, Managers, and other related department personnel of: insurance, risk, employee benefits, personnel, compensation, pension, safety, security, industrial relations, human resources and employee/ labor relations 16,931

Sub-total 30,243
Associations 355
Government, Unions and Educational Institutions 955

Commercial Consumers Sub-total 31,553
Insurance Agents and Brokers 8,658
Insurance Companies 7,857
Accountants, Actuaries, Attorneys & Consultants 3,556
Adjusters, Appraisers, TPA's, Captive Managers & Health Care Providers 1,935
Others Allied to the Field 960

Total Qualified 54,519
Non-qualified 9
Single Copy Sales 0

TOTAL CIRCULATION ..54,528

★ *Source Business/Occupational breakdown of qualified circulation, May 29, 1995 Issue, as submitted to BPA for June 1995 BPA Publisher's Statement*

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Virginia

Continued from page 106

CIGNA PPO Richmond

4050 Innslake Drive, Glen Allen, Va. 23060; 804-273-1100; fax: 804-560-3990

PPO

Staff
Practitioners 468
Board-certified 73%
Specialists 1,326
Facilities
Hospitals 18
Pharmacies 859
Users: Group Health
Employer/payer groups 138
Employees & dependents 8,303
Total Users 8,303

Operational date: February 1990.
Service area: Virginia: Amelia, Caroline, Chesterfield, Colonial Heights, Dinwiddie, Goochland, Hanover, Henrico, King William, Louisa, New Kent, Nottoway, Petersburg, Powhatan, Prince George and Richmond counties and the cities of Charles, Hopewell, Petersburg and Richmond.
Officers: Tim Fitzgerald, general manager; Dr. Douglas Hadley, medical director; Lyn Wilson, pharmacy director; Greg Bowman, assistant vp-finance.
Contact: Cindy Selle, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

Community Care Network Inc. (CCN)

11400 Commerce Park Drive, Reston, Va. 22091; 703-758-9700; fax: 703-758-7452

PPO

Staff
Practitioners 198
Board-certified 76.3%
Specialists 944
Includes: 52 psychiatrists, 100 Ob/Gyns
Facilities
Hospitals 14
Pharmacies* 1,151
Users: Group Health
Employer/payer groups 27
Employees & dependents 2,155
Users: Workers Compensation
Employer/payer groups 16
Medical Billings**
Group Health:
First-half 1995 ..... $945,965
1994 ..... $4,633,140
Workers Compensation:
First-half 1995 ..... $1,730,283
1994 ..... $3,039,177
Total:
First-half 1995 ..... $2,726,248
1994 ..... $7,642,316

Operational date: May 1989.
Service area: Virginia: 27 counties and 22 cities.
Contracts with Virginia Health Network in Virginia.
** Available through sister company ValueRx.*
*** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 731
Specialists 2,319
Includes: 141 psychiatrists, 54 psychologists 114 Ob/Gyns
Facilities
Hospitals 33

Service area: Virginia.
See CorCare consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 810
Specialists 2,101
Facilities
Hospitals 40
Pharmacies 1,319

Service area: Virginia: 31 counties.
Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff
Practitioners 1,888
Facilities
Hospitals 36

Service area: Virginia.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp
Staff
Practitioners 52
Specialists 431
Facilities
Hospitals 32
Users: Workers Compensation
Employer/payer groups 1,650

Service area: Virginia: 52 counties.
See MetraComp Network consolidated listing under Florida.

The MetraHealth Cos. Inc.*

8330 Boone Blvd., Suite 300, Vienna, Va. 22182-2624; 703-918-4000; fax: 703-918-4298

HMO

Staff
Practitioners 18,278
Specialists 37,422
Includes: 1,233 psychiatrists, 2,143 psychologists, 5,127 Ob/Gyns
Facilities
Hospitals 701
Pharmacies 11,742
Locations
Administrative 22
Users
Employer/payer groups 58,000
Total 450,157

Model type: IPA, Network.
For profit.
Ownership: United HealthCare Corp.
Service area: Arizona, California, Colorado, Florida, Georgia, Illinois, Indiana, Louisiana, Kansas, Kentucky, Massachusetts, Missouri, New Jersey, New York, Ohio, Texas.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating; community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Individual enrollment allowed.
Officers: Dr. William McGuire, president; Terry Wills, COO; Dr. Lee Newcomer, medical director; Dick Zoretic, marketing director.
Contact: Jennifer Fisk, 203-277-5417.
** Figures are consolidated, including all HMO plans in this organization.*

The MetraHealth Cos. Inc.*

8330 Boone Blvd., Suite 300, Vienna, Va. 22182-2624; 703-918-4000; fax: 703-918-4298

POS

Staff
Practitioners 44,279
Specialists 126,198
Includes: 6,068 psychiatrists, 13,090 psychologists, 14,761 Ob/Gyns
Facilities
Pharmacies 16,705
Locations
Administrative 50
Users
Employer/payer groups 58,000
Total 1,288,099

Model type: IPA, Network.
For profit.
Ownership: United HealthCare Corp.
Service area: Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, Tennessee, Texas, Virginia, Wisconsin.
Contracts with Health Care Network in Wisconsin; Intermountain Health Care in Utah; Sound Health of Washington in Oregon and Washington.
Services: General medical. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating; community rating by class; adjusted community rating.
Offers self-insured products.
Offers non-federally qualified programs.
Enrollment options: Individual enrollment allowed.
Officers: Dr. William McGuire, president; Terry Wills, COO; Dr. Lee Newcomer, medical director; Dick Zoretic, marketing director.
Contact: Jennifer Fisk, 203-277-5417.
** Figures are consolidated, including all POS plans in this organization.*

The MetraHealth Cos. Inc.*

8330 Boone Blvd., Suite 300, Vienna, Va. 22182-2624; 703-918-4000; fax: 703-918-4298

PPO

Staff
Practitioners 41,484
Specialists 113,792
Includes: 4,305 psychiatrists, 11,090 Ob/Gyns
Facilities
Hospitals 1,365
Pharmacies 16,959
Total Users 1,494,718

For profit.
Ownership: United HealthCare Corp.
Service area: Arizona, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Puerto Rico, Rhode Island, South Carolina, Tennessee, Texas, Utah, Virginia, West Virginia, Washington, Wisconsin.
Contracts with Alliance Regional Health Plan in Texas; Central Care Network in Kentucky; Coastal Health Care Administrators in California; Community Care Network in Illinois, Iowa, Missouri and Texas; ETHIX in Illinois; Health Care Network in Wisconsin; Health Care Savings in South Carolina; Intermountain Health Care in Utah; Med Net in Alabama; Medical Card System in Puerto Rico; PreferredOne in Minnesota, Montana, North Dakota and Wisconsin; Queen's Health in Hawaii; Sound Health of Washington in Alaska, Idaho and Washington.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-FPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, including healthy pregnancy program. UR provided by the PPO.
Officers: Dr. William McGuire, president; Jack Wickens, executive director/marketing director; Dr. Jim Garfield, medical director.
Contact: Jack Wickens, 513-745-9700.
** Figures are consolidated, including all PPO plans in this organization.*

MetraHealth POS Plan-Norfolk

100 W. Plume St., Suite 730, Norfolk, Va. 23510; 703-902-2425; fax: 703-902-2430

POS

Staff
Practitioners 280
Board-certified 78%
Specialists 1,090
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 116 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 207
Locations
Administrative 1
Users
Total 2,836

Operational date: 1990.
Service area: Virginia: Chesapeake, Gloucester, Hampton, James, Newport, Norfolk, Pasquotank, Portsmouth, Southampton, Suffolk, Sussex, Virginia Beach and York counties.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Marianne Randazzo, 804-967-8862.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Richmond

300 Arboretum Place, Suite 325, Richmond, Va. 23236; 703-902-2425; fax: 703-902-2430

POS

Staff
Practitioners 284
Board-certified 87%
Specialists 1,886
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 110 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 86
Locations
Administrative 1
Users
Total 6,855

Operational date: 1987.
Service area: Virginia: Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Louisa, King William, New Kent, Prince George, Powhatan, Richmond and Sussex counties.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Marianne Randazzo, 804-967-8862.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth POS Plan-Roanoke/Salem

300 Arboretum Place, Suite 325, Richmond, Va. 23236; 703-902-2425; fax: 703-902-2430

POS

Staff
Practitioners 53
Board-certified 90%
Specialists 114
Includes: 6,068 psychiatrists*, 13,090 psychologists*, 6 Ob/Gyns
Facilities
Hospitals 1
Pharmacies 37
Locations
Administrative 1
Users
Total 7,527

Operational date: July 1992.
Service area: Virginia: Bedford, Botetaurt, Craig, Floyd, Franklin, Montgomery, Pulaski, Roanoke and Salem counties.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Sheryl P. Vaughan, 804-967-8874.
** Figures reflect nationwide totals and are excluded from specialist totals.*
See The MetraHealth Cos. Inc. POS consolidated listing under Virginia.

MetraHealth PPO-Norfolk

100 W. Plume St., Suite 730, Norfolk, Va. 23510; 703-902-2425; fax: 703-902-2400

PPO

Staff
Practitioners 318
Specialists 1,131
Includes: 40 psychiatrists, 126 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 207
Total Users 2,896

Operational date: 1987.
Service area: Virginia: Chesapeake, Gloucester, Hampton, James, Newport, Norfolk, Pasquotank, Portsmouth, Southampton, Suffolk, Sussex, Virginia Beach and York counties.
Compensation: Negotiates hospital charges by per diem, discount off customary rates.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Marianne Randazzo, 804-967-8862.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Richmond

300 Arboretum Place, Suite 325, Richmond, Va. 23236; 703-902-2425; fax: 703-902-2430

PPO

Staff
Practitioners 451
Specialists 1,645
Includes: 39 psychiatrists, 110 Ob/Gyns
Facilities
Hospitals 11
Pharmacies 173
Total Users 8,393

Operational date: 1987.
Service area: Virginia: Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Louisa, King William, New Kent, Prince George, Powhatan, Richmond and Sussex counties and Charles City.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Marianne Randazzo, 804-967-8862.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MetraHealth PPO-Roanoke

300 Arboretum Place, Suite 325, Richmond, Va. 23236; 703-902-2425; fax: 703-902-2430

PPO

Staff
Practitioners 14
Specialists 29
Includes: 6 Ob/Gyns
Total Users 6,631

Operational date: 1989.
Service area: Virginia: Bedford, Floyd, Franklin, Montgomery and Roanoke counties.
Compensation: Negotiates hospital charges by discount off customary rates.
Officers: Harriet Metz, executive director; Chris Wilson, marketing director.
Contact: Sharyl P. Vaughan, 804-967-8874.
See The MetraHealth Cos. Inc. PPO consolidated listing under Virginia.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,128
Board-certified 96%
Specialists 451
Includes: 113 psychiatrists, 169 psychologists, 226 Ob/Gyns
Facilities
Hospitals 56
Users: Group Health
Employer/payer groups 665
Employees & dependents 386,415

Service area: Virginia.
See MultiPlan Inc. consolidated listing under New York.

National Capital PPO

6850 Versar Center, Suite 420, Springfield Va. 22151; 703-644-8414; fax: 703-644-8419

PPO

Staff
Practitioners 1,200
Board-certified 95%
Specialists 6,400
Includes: 15 psychiatrists, 760 Ob/Gyns
Facilities
Hospitals 36
Users: Group Health
Employer/payer groups 625

Operational date: January 1988.
For profit.
Service area: District of Columbia; Maryland: Anne Arundel, Baltimore, Frederick, Harford, Howard, Montgomery and Prince Georges counties and Baltimore City; Virginia: Alexandria, Arlington, Fairfax, and Stafford counties.
Contracts with Integrated Behavioral Care for mental health services.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by

Continued on next page

Virginia-Washington

Continued from previous page
employers/payers; charges flat fee per employee.

UR: Standard procedures. UR provided by the PPO.

Officers: Elliot A. Segal, president; Robert McCluskey, executive director; Dr. Arthur Rubin, Dr. Robert Berenson, medical directors; Karen Keller, marketing director.

Contact: Karen Keller, 301-654-6853.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 106
Specialists ..... NA
Includes: 24 psychiatrists, 75 psychologists
Facilities
Hospitals 17

Service area: Virginia.

See National Preferred Provider Network Inc. consolidated listing under New York.

PARTNERS National Health Plans of North Carolina Inc.

P.O. Box 24907, Winston-Salem, N.C. 27114-4907; 910-760-4822 or 800-942-5695; fax: 910-760-8357

HMO/POS

Staff
Practitioners 34
Board-certified 85%
Patients/practitioner 210
Specialists 72
Includes: 7 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 122
Locations
Administrative 2
Primary care 34
Users
Employer/payer groups 3
Single coverage 1,084
Family coverage 1,656
Employees & dependents 6,108
Total 6,108
Revenues
First-half 1995 ..... $3,357,013

Service area: Virginia: Campbell, Carroll, Franklin, Grayson, Henry, Patrick, Pittsylvania and Roanoke counties and the cities of Danville, Galax, Martinsville, Roanoke and Salem.

Contracts with Behavioral Health Resources for mental health/chemical dependency in Virginia.

Contact: Lisa L. Hamlett, 910-659-2526.

See PARTNERS National Health Plans of North Carolina Inc. consolidated listing under North Carolina.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 730
Includes: 108 psychiatrists, 269 psychologists
Facilities
Hospitals 27

Service area: Virginia.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

2000 Corporate Ridge, Suite 510, McLean, Va. 22102; 703-749-3660; fax: 703-749-3653

PPO

Staff
Practitioners 1,419
Specialists 2,623
Facilities
Hospitals 21
Pharmacies 1,278
Users: Group Health
Employer/payer groups 2,837
Employees & dependents 103,543
Total Users 103,543

Operational date: August 1987.
Service area: Virginia: Charlottesville, Newport News, Norfolk, Petersburg, Richmond, Roanoke, and Virginia Beach.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 810
Specialists 1,377
Facilities
Hospitals 55

Operational date: 1990.
Service area: Virginia: Alexandria, Arlington and Richmond.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

The Prudential Health Care System of Richmond

1000 Boulders Parkway, Richmond, Va. 23225; 804-323-0900; fax: 804-323-0878

HMO

Staff
Practitioners 51
Board-certified 73%
Patients/practitioner 369
Specialists 345
Includes: 8 psychiatrists, 7 psychologists, 47 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 8
Locations
Administrative 1
Primary care 26
Users
Employer/payer groups 190
Single coverage 5,355
Family coverage 1,951
Employees & dependents 18,826
Total 18,826
Revenues
First-half 1995 ..... $13,381,947
1994 ..... $26,798,221

Operational date: December 1982.
Federally qualified.
Licensed in: Virginia.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Virginia: Amelia, Caroline, Chesterfield, Dinwiddie, Fredericksburg, Hanover, Henrico, Goochland, Louisa, New Kent, Nottoway, Petersburg, Powhattan, Prince George, Spottsylvania and Williamson counties and the cities of Charles, James and Richmond.

Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Point-of-service contracts: 36% of members are enrolled.

Offers non-federally qualified programs.

Officers: Richard F. Rivers, president-southern group operations; John Sharp, executive director; Dr. Dennis Harston, medical director; Brian McGarry, director-commercial marketing.

Contact: Brian McGarry.

See Prudential Insurance Co. of America HMO consolidated listing under New Jersey.

The Prudential Health Care System of Richmond

1000 Boulders Parkway, Richmond, Va. 23225; 804-323-0900; fax: 804-323-0878

POS

Staff
Practitioners 205
Board-certified 79%
Patients/practitioner 52
Specialists 530
Includes: 26 psychiatrists, 25 psychologists, 50 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 30
Locations
Administrative 1
Primary care 104
Users
Employer/payer groups 36
Single coverage 1,240
Family coverage 583
Employees & dependents 10,812
Total 10,812

Operational date: October 1986.
Licensed in: Virginia.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Virginia: Amelia, Caroline, Colonial Heights, Chesterfield, Dinwiddie, Fredericksburg, Goochland, Hanover, Henrico, Hopewell, King and Queen, Louisa, New Kent, Nottoway, Petersburg, Powhattan, Prince George and Spottsylvania counties and the cities of Charles, James and Richmond.

Services: General medical, chiropractic, mental health, prescription, substance abuse. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating by class; adjusted community rating.

Offers self-insured products.

Officers: Richard F. Rivers, president-southern group operations; John Sharp, executive director; Dr. Dennis Harston, medical director; Brian McGarry, director-commercial marketing.

Contact: Brian McGarry.

See Prudential Insurance Co. of America POS consolidated listing under New Jersey.

The Prudential Health Care System of Richmond

1000 Boulders Parkway, Richmond, Va. 23225; 804-323-0900; fax: 804-323-0878

PPO

Staff
Practitioners 205
Board-certified 79%
Patients/practitioner 1
Specialists 530
Includes: 26 psychiatrists, 25 psychologists, 50 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 30
Users: Group Health
Employees & dependents 1
Total Users 1

Operational date: January 1992.
Service area: Virginia: Amelia, Caroline, Charles, Colonial Heights, Chesterfield, Dinwiddie, Fredericksburg, Goochland, Hanover, Henrico, Hopewell, King and Queen, Louisa, New Kent, Nottoway, Petersburg, Powhattan, Prince George and Spottsylvania counties and the cities and the cities of James and Richmond.

Services: General medical, mental health, prescription, substance abuse. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges discounted fee for service.

UR: Standard procedures. UR provided by the PPO.

Officers: Richard F. Rivers, president-southern group operations; John Sharp, executive director; Dr. Dennis Harston, medical director; Brian McGarry, director-commercial marketing.

Contact: Brian McGarry.

See Prudential Insurance Co. of America PPO consolidated listing under New Jersey.

Southern Health Services

9881 Mayland Drive, 2nd Floor, Richmond, Va. 23233; 804-747-2700; fax: 804-474-8723

HMO/POS

Staff
Practitioners 452
Patients/practitioner 130
Specialists 781
Includes: 83 Ob/Gyns
Facilities
Hospitals 13
Pharmacies 142
Locations
Administrative 2
Primary care 319
Users
Employer/payer groups 1,000
Single coverage 29,311
Family coverage 14,384
Employees & dependents 54,280
Total 54,280
Revenues
First-half 1995 ..... $36,338,247
1994 ..... $65,174,085

Operational date: April 1991.
Federally qualified.
Licensed in: Virginia.
NCQA one year accreditation.
Model type: IPA.
For profit.
Ownership: Coventry Corp.
Service area: Virginia: 40 counties.
Services: General medical, chiropractic, mental health, vision, prescription. Services available unbundled. May be customized to meet employer specifications.

Rating options: Community rating: $144.52 single, $382.18 family; community rating by class; adjusted community rating.

Offers self-insured products.

Point-of-service contracts: 3% of members are enrolled.

Offers non-federally qualified programs.

Enrollment options: Individual enrollment allowed.

Officers: James L. Gore, president/CEO; Daniel T. Gallagher, executive vp/COO; Dr. John M. Daniel III, medical director; Randy Murchison, marketing director; George B. Wheeler Jr., vp-finance.

Contact: Julie Blauvelt, 804-747-3700.

U.S. Healthcare Inc.

980 Jolly Road, P.O. Box 1109, Blue Bell, Pa. 19422; 215-628-4800; fax: 215-628-6858

HMO/POS

Staff
Practitioners 200
Specialists 556
Users
Employees & dependents 1,000
Total 1,000
Revenues
First-half 1995 ..... $623,000
1994 ..... $169,000

Operational date: November 1994.
Licensed in: Virginia.
Service area: Virginia: Arlington, Fairfax, Henrico, Loudoun and Prince William counties and the cities of Alexandria, Fairfax, Falls Church, Manassas, Manassas Park and Richmond.

Rating options: Community rating: $145.20 single, $372.20 family.

Point-of-service contracts: 43% of members are enrolled.

Officers: Michael J. Cardillo, president; Dr. Rich Fornadel, Dr. David Buchsbaum, medical directors.

See U.S. Healthcare Inc. consolidated listing under Pennsylvania.

Virginia Health Network Inc.

7400 Beaufont Springs Drive, Suite 505, Richmond, Va. 23225; 804-320-3837; fax: 803-320-5984

PPO

Staff
Practitioners 1,095
Board-cenified 77%
Specialists 3,313
Includes: 184 psychiatrists, 270 psychologists, 234 Ob/Gyns
Facilities
Hospitals 24
Users: Group Health
Employer/payer groups 2,600
Single coverage 68,899
Family coverage 68,899
Employees & dependents 158,468
Users: Workers Compensation
Employer/payer groups 300,000*
Total Users 458,468*
** Estimated*

For profit.
Service area: Virginia: 48 counties.
Services: General medical, chiropractic, mental health, workers compensation. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.

UR: Standard procedures excluding second surgical opinion, hospital bill audits, outpatient service predetermination. UR provided by the PPO.

Officers: James W. Brittain, president; Dr. Barry L. Gross, medical director; J. David Keplinger, marketing director; Judith K. Southworth, vp-provider relations and operations.

Contact: J. David Keplinger.

WASHINGTON

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 2,615
Specialists 4,306
Includes: 125 psychiatrists, 322 psychologists, 377 Ob/Gyns
Facilities*
Hospitals** 108
Users: Group Health
Employees & dependents 8,977
Users: Workers Compensation
Single coverage 125,737
Total Users 134,714
Medical Billings
Group Health:
First-half 1995 ..... $1,310,270
1994 ..... $1,976,028
Workers Compensation:
First-half 1995 ..... $985,462
1994 ..... $1,516,096
Total:
First-half 1995 ..... $3,492,124
1994 ..... $2,295,732

Service area: Washington: 37 counties.

Contracts with First Choice in Washington.

** Includes leased providers and facilities. ** Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

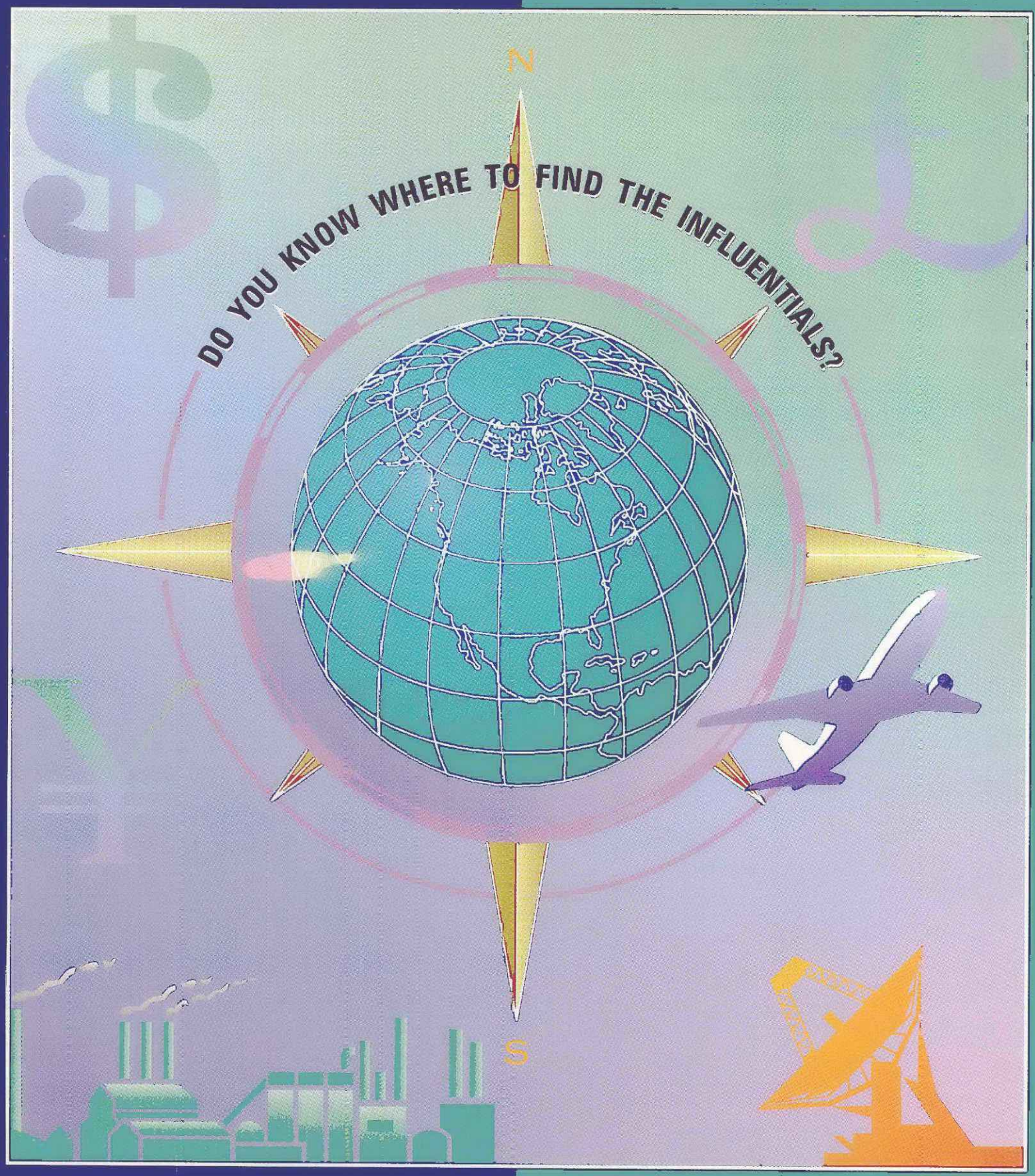
CHP of Seattle

701 5th Ave., Suite 2940, Seattle, Wash. 98104; 206-625-8882; fax: 503-273-8499

PPO

Staff
Practitioners 885
Board-certified 76.2%
Specialists 1,916
Facilities
Hospitals 27
Pharmacies 257
Users: Group Health
Employer/payer groups 198
Employees & dependents 9,585
Total Users 9,585

Continued on next page



1995/96 DIRECTORY OF BUYERS 1995/96

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Business Insurance
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Continued from previous page

Operational date: January 1988.
Service area: Washington: Clallam, Grays Harbor, Island, King, Lewis, Mason, Pierce, Skagit, Snohomish, Thurston and Whatcom counties.
Officers: Eileen Duncan, executive director; Dr. Joseph Leinonen, medical director; Holly Latimer, provider relations manager.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 240
Facilities
Hospitals 15
Service area: Washington: Clark, Cowlitz, King, Pierce, Snohomish, Spokane, Thurston and Yakima counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 58
Total Users 300,000
Service area: Washington.
See Chiro Health America consolidated listing under Wisconsin.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 2,070
Specialists 4,568
Includes: 118 psychiatrists, 341 psychologists, 379 Ob/Gyns
Facilities
Hospitals 117
Service area: Washington.
See CorCare consolidated listing under California.

Ethix Northwest

600 University St., Suite 1400, Seattle, Wash. 98101; 206-447-0763; fax: 206-447-0757

PPO

Staff
Practitioners 1,691
Board-certified 95.4%
Patients/practitioner 120
Specialists ..... NA
Includes: 83 psychiatrists, 11 psychologists, 268 Ob/Gyns
Facilities
Hospitals 52
Users: Group Health
Employer/payer groups 820
Single coverage 85,630
Employees & dependents 203,768
Medical Billings
Total:
First-half 1995 ..... $38,983,042
1994 ..... $63,067,376

Operational date: August 1986.
For profit.
Ownership: New York Life Insurance Co.
Service area: Washington: 21 counties. Contracts with Chiropractic Network Services in Washington.
Services: General medical, chiropractic, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers, insurers, TPAs; charges flat fee per employee.
UR: Standard procedures, excluding hospital bill audits; includes maternity management. UR provided by the PPO.
Officers: Dave Ford, president; Bill Caswell, executive director; Bruce Amundson, medical director; Winn Spears, marketing director.
Contact: Mary Perreault, client services manager.

First Choice Health Network Inc.

1100 Olive Way, Suite 1480, Seattle, Wash. 98101-1838; 206-292-8255; fax: 206-624-4953

PPO

Staff
Practitioners 2,190
Board-certified 71%
Specialists 3,306
Includes: 127 psychiatrists, 314 psychologists, 327 Ob/Gyns
Facilities
Hospitals 62
Pharmacies 300
Users: Group Health
Employer/payer groups 5,000
Employees & dependents 405,000
Medical Billings
Group Health:
First-half 1995 ..... $152,676,000
Total:
First-half 1995 ..... $161,716,000

Operational date: September 1984.
For profit.
Service area: Alaska: Anchorage; Idaho: Bonner, Kootanai, Latah and Shoshone counties; Montana: Yellowstone County; Oregon: Multnomah County; Washington.
Contracts with Managed Healthcare Northwest in Oregon and Washington.
Services: General medical, chiropractic, dental, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs, case rates; is compensated by employers/payers, insurers, TPAs; charges flat fee per employee, by percent of savings, flat fee per group. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding retrospective review, hospital bill audits. UR provided by the PPO.
Officers: Randolph B. Barker, interim CEO/CFO; Dr. Ricord B. Winstead, vp/medical director; Ross D. Heyl, vp/chief marketing officer; Barbara J. Morrett, vp-medical management; Charlotte Wheeler, assistant vp-administration.
Contact: Ross D. Heyl.

Group Health Cooperative of Puget Sound/ Options Health Care Inc.

521 Wall St., Seattle, Wash. 98121; 206-448-4140; fax: 206-448-4271

HMO/POS

Staff
Practitioners 1,062
Board-certified 98%
Patients/practitioner 500
Specialists 1,224
Includes: 63 psychiatrists, 65 psychologists, 164 Ob/Gyns
Facilities
Hospitals 2
Pharmacies 200
Locations
Administrative 11
Primary care 140
Users
Employer/payer groups 2,104
Single coverage 53,878
Family coverage 63,241
Employees & dependents 338,991
Medicare 51,324
Total 539,693
Revenues
First-half 1995 ..... $419,000,000
1994 ..... $1,013,380,000

Operational date: January 1947.
Licensed in: Idaho, Washington.
NCQA fully accredited.
Model type: Mixed.
Not for profit.
Service area: Idaho: 3 counties in northwestern Idaho; Washington: 28 counties. Contracts with First Choice and Virginia Mason in Washington.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 7% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Phil Nudelman, president/CEO; Dr. Al Truscott, medical director; Darlene Corkrum, vp-marketing & sales; Cheryl Scott, executive vp/COO; Grant McLaughlin, senior vp/CFO.
Contact: Kevin Klein, manager of proposal development, 206-448-4490.

Health Plus

P.O. Box 2113, Seattle, Wash. 98111-2113; 206-670-4700; fax: 206-670-4766

HMO

Staff
Practitioners 1,200
Specialists 3,650
Includes: 175 psychiatrists, 200 psychologists, 120 Ob/Gyns
Facilities
Hospitals 65
Pharmacies 1,016
Locations
Administrative 2
Primary care 300
Users
Employees & dependents 82,066

Operational date: October 1981.
Licensed in: Washington.
Model type: Network.
Not for profit.
Ownership: Blue Cross of Washington and Alaska.
Service area: Idaho: Benawah, Bonner, Kootenai, Latuh, Nez Pierce and Shoshonee counties; Washington: 23 counties.
Services: General medical, chiropractic, mental health, vision, prescription. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers non-federally qualified programs.
Officers: Dr. Meredith Matthews, president/medical director; Karen Vigil, CEO; Kam McIntyre, medical director; Michele Minton, marketing director.
Contact: Michele Minton, 206-670-5774.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 733
Specialists 1,742
Facilities
Hospitals 29
Pharmacies 1,015
Service area: Washington: 20 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

INS

19515 N. Creek Parkway, Suite 302, Bothell, Wash. 98011; 206-486-7170; fax: 206-486-7906

PPO

Staff
Practitioners 540
Specialists 2,936
Includes: 128 psychiatrists, 663 psychologists, 103 Ob/Gyns
Facilities
Hospitals 30
Total Users 480,000
Medical Billings
Total:
First-half 1995* $24,786,000
1994 ..... $42,646,000

Operational date: 1989.
For profit.
Service area: Washington: King, Lewis, Pierce, Snohomish and Thurston counties.
Services: General medical, chiropractic. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by lesser of percent discount or APDRGs; is compensated by employers/payers, insurers; charges by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: UR provided by outside contract.
Officers: Richard L. Doege, president; Brad Becker, vp-provider relations; Wes Strietzel, operations manager.
Contact: Brad Becker.
** Based on quarterly average for 1995.*

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 1,308
Board-certified 93%
Specialists 523
Includes: 131 psychiatrists, 196 psychologists, 262 Ob/Gyns
Facilities
Hospitals 112
Users: Group Health
Employer/payer groups 771
Employees & dependents 468,370
Service area: Washington.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 27
Specialists ..... NA
Includes: 5 psychiatrists, 40 psychologists, 15 Ob/Gyns
Facilities
Hospitals 49
Service area: Washington.
See National Preferred Provider Network Inc. consolidated listing under New York.

PacifiCare Benefit Administrators

7525 S.E. 24th, P.O. Box 9004, Mercer Island, Wash. 98040-9004; 206-230-7382; fax: 206-232-3099

PPO

Staff
Practitioners 1,629
Board-certified 83%
Specialists 2,355
Includes: 225 Ob/Gyns
Facilities
Hospitals 25
Users: Group Health
Employer/payer groups 12
Single & family coverage 9,300
Employees & dependents 20,252
Total Users 20,252
Medical Billings
Group Health:
First-half 1995 ..... $4,720,435
1994 ..... $3,859,653
Total:
First-half 1995 ..... $4,720,435
1994 ..... $3,859,653

Operational date: 1981.
For profit.
Service area: Oregon: Clackamas, Jackson, Josephine, Multnomah and Washington counties; Washington: Clark, Cowlitz, Grays Harbor, King, Kitsap, Lewis, Mason, Pierce, Skagit, Snohomish, Spokane, Thurston, Walla Walla and Whitman counties.
Contracts with Admar, American Healthcare Alliance, Community Care Network, MultiPlan Inc. and ProNet nationwide; CompMed in Arizona, Kansas and Oklahoma; First Choice in Washington; Managed Health Network in Oregon; North Texas Healthcare Network in Texas; Sound Health in Washington; Vantage in Oregon.
Services: General medical. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures, excluding discharge planning. UR provided by the PPO.
Officers: Mary McWilliams, president; Maureen McLaughlin, executive director; Daniel L. Kent, medical director; Ron Soltau, marketing director.
Contact: Ron Soltau, 206-442-5378.

If you would like your managed care organization to be listed in next year's directory, please call Sandra Budde at 312-649-5279 or Rich Trout at 312-649-5483.

PacifiCare of Washington

7525 S.E. 24th St., Mercer Island, Wash. 98040; 206-236-2500; fax: 206-232-3099

HMO/POS

Staff
Practitioners 1,373
Board-certified 60%
Patients/practitioner 15
Specialists 1,023
Includes: 33 psychiatrists, 45 psychologists, 172 Ob/Gyns
Facilities
Hospitals 26
Pharmacies 875
Locations
Administrative 3
Primary care 380
Users
Employer/payer groups 172
Single coverage 12,962
Family coverage 5,497
Employees & dependents 17,056
Medicare 23,271
Total 48,493
Revenues
First-half 1995 ..... $58,106,053
1994* $81,454,675

Operational date: December 1986.
Licensed in: Washington.
Model type: Network.
Service area: Washington: Clark, Cowlitz, King, Kitsap, Lewis, Pierce, Skagit, Snohomish, Spokane, Thurston, Walla Walla, Western, Whitman and Whatcom counties. Contracts with Express Scripts for prescription, PacifiCare Behavioral Health for mental health, Vision Service Plan and Vista for vision in Washington.
Services: General medical. May be customized to meet employer specifications.
Rating options: Community rating by class.
Point-of-service contracts: 2% of members are enrolled.
Officers: Mary O. McWilliams, president/CEO; Daniel L. Kent, medical director; Maureen McLaughlin, marketing director; Lori Mitchell, director-finance.
See PacifiCare Health Systems consolidated listing under California.

Pierce County Medical Incentives

P.O. Box 2915, Tacoma, Wash. 98401-2915; 206-597-6520; fax: 206-597-7475

POS

Staff
Practitioners 350
Specialists 650
Includes: 12 psychiatrists, 126 psychologists, 70 Ob/Gyns
Facilities
Hospitals 10
Pharmacies 610
Users
Employer/payer groups 9,020
Medicare 18,093
Total 27,113

Operational date: January 1994.
Licensed in: Washington.
Model type: Group/Network.
Not for profit.
Ownership: Pierce County Medical Bureau Inc.
Service area: Washington: King and Pierce counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Officers: Donald P. Sacco, president; Dan Mallea, senior vp-finance/internal affairs; John Holterman, senior vp-external affairs; Albert Behar, vp-underwriting; Martin R. Andrews, vp-marketing; Jan West, vp-provider relations/managed care; Dr. Lester Reid, medical director.

Pierce County Medical-Preferred

P.O. Box 2915, Tacoma Wash. 98401-2915; 206-597-6520; fax: 206-597-7475

PPO

Staff
Practitioners 355
Specialists 800
Includes: 39 psychiatrists, 126 psychologists, 75 Ob/Gyns

Continued on next page

Washington-West Virginia

Continued from previous page

Facilities
Hospitals 10
Pharmacies 610
Users: Group Health
Total Users 56,936

Operational date: October 1989.
Not for profit.
Ownership: Pierce County Medical Bureau Inc.
Service area: Washington: King and Pierce counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard services, excluding outpatient service predetermination. UR provided by the PPO.
Officers: Donald P. Sacco, president; Dr. Lester Reid, medical director; Martin R. Andrews, vp-marketing; John Holtermann, senior vp-external affairs; Dan Mallea, senior vp-finance/internal affairs; Albert Behar, vp-underwriting; Jan West, vp-provider relations/managed care.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 225
Includes: 11 psychiatrists, 84 psychologists
Facilities
Hospitals 60

Service area: Washington.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

Private Healthcare Systems

777 108th Ave., Suite 2260, Bellevue, Wash. 98004; 206-450-5558; fax: 206-450-5559

PPO

Staff
Practitioners 1,681
Specialists 1,983
Facilities
Hospitals 44
Pharmacies 1,004
Users: Group Health
Employer/payer groups 716
Employees & dependents 40,940
Total Users 40,940

Operational date: August 1991.
Service area: Washington: Bremerton, Kennewick, Mount Vernon, Pasco, Richland, Seattle, Spokane, Tacoma, Vancouver, and Yakima.
See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 2,080
Specialists 3,583
Facilities
Hospitals 45

Operational date: 1991.
Service area: Washington.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

Prudent Buyer/Blue Cross of Washington and Alaska

7001 220th St. S.W., Mountlake Terrace, Wash. 98043-2124; 206-670-4700

PPO

Staff
Practitioners 3,003
Specialists 5,767
Includes: 321 psychiatrists, 724 psychologists, 555 Ob/Gyns
Facilities
Hospitals 98*
Medical Billings
Total:
First-half 1995 ..... $145,798,879
1994 ..... $265,289,424

Operational date: 1986.
Not for profit.
Ownership: Blue Cross of Washington and Alaska.
Service area: Alaska and Washington.
Services: General medical, mental health. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee.
UR: Standard procedures. UR provided by the PPO.
Officers: Dr. Meredith Matthews, president/medical director; Karen Vigil, CEO; Kam McIntyre, medical director; Michele Minton, marketing director.
Contact: Michele Minton, 206-670-5774.
** Includes rehabilitation and mental health facilities.*

Virginia Mason Health Plan

1100 Olive Way, Suite 1580, Seattle, Wash. 98101; 206-223-8844; fax: 206-223-7506

HMO

Staff
Practitioners 289
Board-certified 97%
Patients/practitioner 152
Specialists 477
Includes: 45 psychiatrists, 75 psychologists, 105 Ob/Gyns
Facilities
Hospitals 17
Pharmacies 127
Locations
Administrative 1
Primary care 40
Users
Employer/payer groups 82
Single coverage 11,500
Family coverage 8,793
Medicare 3,009
Total 43,841
Revenues
First-half 1995 ..... $28,211,000
1994 ..... $69,400,000

Operational date: January 1986.
Licensed in: Washington.
Model type: Network.
For profit.
Ownership: Virginia Mason Medical Center.
Service area: Washington: Columbia, King, Kitsap, Mason, Pierce, Snohomish, Thurston, Walla Walla counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Dr. John Allen, president/medical director; John Clarke, associate director; Paul Goldberg, marketing director; Steve Schaefer, operations manager; Julie Keeffe, director-medical services; Gerry Cutler, customer services manager.
Contact: Marketing department, 206-223-8844.

Washington Dental Service PPO

P.O. Box 75688, Seattle, Wash. 98125; 206-528-2352; fax: 206-524-0913

PPO

Specialty: dental
Staff
Practitioners 1,225
Board-certified 100%
Specialists 205
Users: Group Health
Employer/payer groups 27
Total Users* 300,000

Operational date: January 1994.
Not for profit.
Service area: Washington.
Contracts with Delta Dental companies nationwide.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Compensated by employers/payers; charges flat fee per employee, by percent of claims.
UR: Precertification, retrospective review, case management. UR provided by the PPO.
Officers: Jim Garrison, president/CEO; Dr. Max Anderson, dental director; Janet Sedlock, marketing director.
Contact: Dean Nicolls.
** Internal estimate.*

WEST VIRGINIA

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff
Practitioners 201
Specialists 97
Includes: 1 psychiatrist, 61 Ob/Gyns
Facilities
Hospitals* 10
Users: Group Health
Employees & dependents 27,219
Total Users 27,219
Medical Billings
Group Health:
First-half 1995 ..... $3,972,845
1994 ..... $5,991,480
Total:
First-half 1995 ..... $3,972,845
1994 ..... $5,991,480

Service area: West Virginia: Berkeley, Brooke, Cabell, Hancock, Jefferson, Kanawha, Mercer, Ohio, Raleigh, Wetzel and Wood counties.
** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 3

Service area: West Virginia: Brooke, Hancock and Mercer counties.
See CAPP CARE Inc. consolidated listing under California.

Charleston Area Health Plan Inc., dba Carelink

141 Summers Square, P.O. Box 1711, Charleston, W.Va. 25326-1711; 304-348-2900; fax: 304-348-2948

HMO

Staff
Practitioners 313
Board-certified 95%
Patients/practitioner 54
Specialists 730
Facilities
Hospitals 23
Locations
Administrative 1
Primary care 215
Revenues
First-half 1995 ..... $2,600,000

Operational date: January 1995.
Licensed in: West Virginia.
Model type: Network.
For profit.
Ownership: Camcare and Charleston Health Associates.
Service area: West Virginia: 21 counties.
Member of: Ultralink.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Officers: Alan L. Mytty, president/CEO; John L. Marks Jr., vp-relations & network expansion; Dr. Glenn Crotty, medical director; Gregory M. Lueck, marketing director; Frank E. Reilly, CFO; Beverly Begovich, vp-health services.
Contact: Richard Bond, sales manager.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Total Users 50,000
Service area: West Virginia.
See Chiro Health America consolidated listing under Wisconsin.

CIGNA PPO Parkersburg/Marietta

3700 Corporate Drive, N.E. Business Campus, Suite 5, Columbus, Ohio 32131; 810-353-4022; fax: 810-351-1979

PPO

Staff
Practitioners 186
Board-certified 58%
Specialists 360
Facilities
Hospitals 13
Pharmacies 870
Users: Group Health
Employer/payer groups 19
Employees & dependents 673
Total Users 673

Operational date: January 1994.
Service area: West Virginia: Athens, Jackson, Pleasants, Ritchie, Washington, Wirt and Wood counties.
Officers: El Kenyon, general manager; Theresa Pritchard, executive director; Dr. Stephen Hanna, medical director.
Contact: Theresa Pritchard, PPO coordinator.
See CIGNA HealthCare PPO consolidated listing under Connecticut.

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 83
Specialists 211
Includes: 10 psychiatrists, 3 psychologists, 39 Ob/Gyns
Facilities
Hospitals 13

Service area: West Virginia.
See CorCare consolidated listing under California.

Coventry Healthcare Management Corp. dba The HealthAssurance PPO

5 Gateway Center, Pittsburgh, Pa. 15222; 412-553-7300; fax: 412-553-7384

PPO

Staff
Practitioners 203
Specialists 325
Includes: 7 psychiatrists, 11 psychologists, 16 Ob/Gyns
Facilities
Hospitals 6
Pharmacies 100

Operational date: June 1995.
For profit.
Service area: West Virginia: Barbour, Brooke, Doddridge, Hancock, Harrison, Marshall, Monongalia, Ohio, Preston and Taylor counties.
Services: General medical, chiropractic, mental health, vision. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges employer groups a monthly premium. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by outside contract.
Officers: F.G. (Chip) Merkel, executive vp; Elizabeth, Allen, vp/executive director; Dr. Robert Gormley, vp-medical affairs; Michael Culyba, physician in charge-network services; Thomas J. Murray, vp/marketing director; Richard Horn, Richard Jones, vps.
Contact: Thomas J. Murray. 412-553-7359.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff
Practitioners 72
Specialists 129
Facilities
Hospitals 12
Pharmacies 504

Service area: West Virginia: 20 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff
Practitioners 366
Board-certified 85%
Specialists 146
Includes: 37 psychiatrists, 55 psychologists, 73 Ob/Gyns
Facilities
Hospitals 18
Users: Group Health
Employer/payer groups 216
Employees & dependents 120,735

Service area: West Virginia.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff
Practitioners 17
Specialists ..... NA
Includes: 6 psychiatrists, 5 psychologists, 6 Ob/Gyns
Facilities
Hospitals 14

Service area: West Virginia.
See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health
Staff
Specialists 23
Includes: 13 psychiatrists, 3 psychologists
Facilities
Hospitals 8

Service area: West Virginia.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

PrimeONE

P.O. Box 1109, Charleston, W.Va. 25324; 800-607-7461; fax: 304-347-8474

HMO/POS

Staff
Practitioners 709
Patients/practitioner 28
Specialists 1,207
Includes: 64 psychiatrists, 115 Ob/Gyns
Facilities
Hospitals 44
Pharmacies 556
Locations
Administrative 1
Primary care 550
Users
Total 20,000
Revenues
First-half 1995 ..... $13,214,526

Operational date: January 1995.
Licensed in: West Virginia.
Model type: IPA/Network.
Service area: West Virginia.
Services: General medical. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Point-of-service contracts: 7% of members are enrolled.
Enrollment options: Individual enrollment allowed.
Officers: Paul Holdren, president/COO; Dr. A. Paul Brooks Jr., chairman/medical director; Jennings Hart, senior vp/acting marketing director; Jerry Wehmhoefer, CFO; Sarah Nemechek, secre-

Continued on next page

Continued from previous page
tary; Wayne Arrington, comptroller.
Contact: Paul Holdren, 304-347-8471.
See Anthem Health HMO/POS consolidated listing under Indiana.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff
Practitioners 182
Specialists 307
Facilities
Hospitals 9

Operational date: 1989.
Service area: West Virginia: Weirton, Wheeling.
See ProAmerica Managed Care Inc. consolidated listing under Texas.

SelectNet Plus

P.O. Box 3782, Charleston, W.Va. 25337-3782; 800-647-0873; fax: 304-347-8474

PPO

Staff
Practitioners 866
Specialists 1,251
Includes: 70 psychiatrists, 1 psychologist, 137 Ob/Gyns
Facilities
Hospitals 58
Users: Group Health
Employees & dependents 47,475
Total Users 47,475
Medical Billings
Group Health:
First-half 1995 ..... $100,000,000
1994 ..... $20,000,000
Total:
First-half 1995 ..... $100,000,000
1994 ..... $20,000,000

Not for profit.
Service area: West Virginia; Virginia: three southwestern counties.
Contracts with SelectNet Plus-Southwest Insurance Agency in Virginia; SelectNet Plus-Mountain State Managed Care in North Carolina, Tennessee and Virginia.
Services: General medical. Employees can select non-PPO providers.
Compensation: Negotiates hospital charges by discount off customary rates, DRGs; is compensated by employers/payers, insurers; charges flat fee per employee, by percent of savings.
UR: Standard procedures, excluding preadmission review and case management. UR provided by the PPO.
Officers: Jim Pennington, president; Paul Holdren, executive director; Dr. Robert Ledbetter, medical director; Mike Walton, marketing director.
Contact: Renay Boggs, 304-347-1566; Jay Landers, 304-347-8483.
See Anthem Health Network PPO consolidated listing under Indiana.

Super Blue Plus

Box 1353, Charleston, W.Va. 25325; 304-347-7779; fax: 304-347-7743

PPO

Staff
Practitioners 538
Board-certified 90%
Patients/practitioner 50
Specialists ..... NA
Includes: 217 Ob/Gyns
Facilities Hospitals 67
Pharmacies 1,500
Users: Group Health
Employer/payer groups 101
Single coverage 17,000
Family coverage 26,000
Employees & dependents 91,000

Not for profit.
Ownership: Mountain State Blue Cross & Blue Shield Inc.
Service area: Kentucky: Bond, Lawrence, Martin and Pike counties; Maryland: Allegheny, Frederick, Garrett and Washington counties; Ohio: Athens, Belmont, Columbiana, Gallia, Jefferson, Lawrence, Monroe, and Washington counties; Pennsylvania: Green, Fayette and Washington counties; Virginia: Buchanan, Frederick and Tazewell counties; West Virginia.
Services: General medical, chiropractic, dental, mental health, vision. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers; charges flat fee per employee, by percent of savings. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures. UR provided by the PPO.
Contact: Edward R. Hamilton, principal/director-new market development.

Super Blue Select

Box 1353, Charleston, W. Va. 25325; 304-347-7779; fax: 304-347-7743

POS

Staff
Practitioners 538
Board-certified 90%
Patients/practitioner 50
Specialists 3,850
Includes: 217 Ob/Gyns
Facilities
Hospitals 67
Locations
Primary care 400
Users
Total 27,000

Operational date: April 1994.
Licensed in: West Virginia.
Model type: Group/IPA/Network.
Not for profit.
Ownership: Mountain State Blue Cross & Blue Shield Inc.
Service area: Kentucky: Pike and Lawrence counties; Maryland: Allegheny, Garrett, and Washington counties; Ohio: Athens, Belmont, Columbiana, Jefferson, Monroe, Lawrence, Garcia and Washington counties; Virginia: Buchanan, Farewell and Frederick counties; West Virginia: 40 counties. Member of Blue Cross Blue Shield Association and affiliated plans.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Contact: Edward R. Hamilton, principal/director new market development.

WISCONSIN

Associates for Health Care Inc.

125 N. Executive Drive, Suite 201, P.O. Box 981; Brookfield, Wis. 53008-0981; 414-784-9007; fax: 414-784-6419

PPO

Staff
Practitioners 1,053
Patients/practitioner 265
Specialists 2,395
Includes: 73 psychiatrists, 236 Ob/Gyns
Facilities
Hospitals 70
Pharmacies 40,000
Users: Group Health
Employer/payer groups 4,807
Employees & dependents 279,723
Medical Billings
Total:
First-half 1995 ..... $80,737,947
1994 ..... $114,992,169

Operational date: January 1984.
For profit.
Service area: Wisconsin. 55 counties. Contracts with Pro America and CAPP CARE nationwide.
Services: General medical, chiropractic, dental, mental health, vision. Employees can select non-PPO providers. May be customized to meet employer specifications. Individual enrollment is allowed.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, providers; charges flat fee per employee, by percent of savings, by percent of services by doctors/hospitals. The PPO will adjust fees based on savings realized or not realized.
UR: Standard procedures, excluding hospital bill audits, outpatient service predetermination. UR provided by the PPO.
Officers: Richard L. Blomquist, president/CEO; Jacob L. Golding, medical advisor; Dirk W. Carson, vp-marketing; Judith A. Blomquist, vp; Peter J. Grimes, vp-new product development.
Contact: Dirk Carson.

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff*
Practitioners 770
Specialists 1,438
Includes: 70 psychiatrists, 32 psychologists, 155 Ob/Gyns
Facilities*
Hospitals** 35
Users: Group Health
Employees & dependents 103,962
Users: Workers Compensation
Single coverage 6,736
Total Users 110,698
Medical Billings
Group Health:
First-half 1995 ..... $15,174,141
1994 ..... $22,884,243
Workers Compensation:
First-half 1995 ..... $52,793
1994 ..... $81,219
Total:
First-half 1995 ..... $15,226,933
1994 ..... $22,965,463

Service area: Wisconsin: 49 primarily southern counties.
Contracts with HealthNetwork in Wisconsin.
** Includes leased providers and facilities. ** Represents total facilities.*
See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Staff
Practitioners 426
Facilities
Hospitals 58

Service area: Wisconsin: 36 counties.
See CAPP CARE Inc. consolidated listing under California.

Chiro Health America*

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 2,113
Board-certified 100%
Users: Group Health
Employees & dependents 36,600,000
Users: Workers Compensation
Single coverage 16,293,742
Total Users 53,000,000

Operational date: October 1993.
For profit.
Service area: Nationwide.
Services: Chiropractic, auto liability, health benefits. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers, providers, insurers; charges flat fee per employee, by percent of savings, by payer access fee and provider credentialing fee. The PPO will adjust fees based on savings realized or not realized.
UR: Precertification, retrospective review, case management. UR provided by the PPO.
Officers: Ronald S. Cataldo, D.C., president/medical director; Jay Mason, executive director; Paul Smolinski, director-advertising/public relations; Todd Cataldo, vp-network development; Ronald S. Cataldo Jr., client services.
Contact: Jay Mason, 414-367-3200 ext. 135.
** Figures are consolidated, including all PPO plans in this organization.*

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic
Staff
Practitioners 16
Total Users 200,000

Service area: Wisconsin.
See Chiro Health America consolidated listing under Wisconsin.

Compcare

401 W. Michigan St., Milwaukee, Wis. 53203; 414-226-6744; fax: 414-226-5689

HMO/POS

Staff
Practitioners 872
Board-certified 75%
Patients/practitioner 183
Specialists 1,158
Includes: 72 psychiatrists, 165 Ob/Gyns
Facilities
Hospitals 28
Pharmacies 995
Locations
Administrative 1
Primary care 535
Users*
Employer/payer groups 1,218
Single coverage 43,859
Family coverage 36,331
Employees & dependents 159,327
Total 159,327
Revenues
First-half 1995 ..... $140,649,813
1994 ..... $260,967,263

Operational date: May 1971.
Federally qualified.
Licensed in: Wisconsin.
Model type: Group/IPA/Staff/Network.
For profit.
Ownership: United Wisconsin Services Inc.
Service area: Wisconsin: Jefferson, Kenosha, Milwaukee, Ozaukee, Racine, Rock, Sheboygan, Walworth, Washington, Waukesha, and portions of Dane, Dodge, Fond du Lac, Green and Manitowoc counties.
Services: General medical, chiropractic, dental, mental health, vision. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 17% of members are enrolled.
Offers non-federally qualified programs.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Roger Formisano, president; Dr. Richard Christianson, medical director.
** Figures are as of September 1995.*

CorCare

1920 Main St., Irvine, Calif. 92714; 714-851-1473; fax: 714-851-1469

PPO

Staff
Practitioners 302
Specialists 1,650
Includes: 82 psychiatrists, 130 psychologists, 45 Ob/Gyns
Facilities
Hospitals 60

Service area: Wisconsin.
See CorCare consolidated listing under California.

DeltaPreferred Option

P.O. Box 828, Stevens Point, Wis. 54481; 715-344-6087; fax: 715-344-9058

PPO

Specialty: dental
Staff
Practitioners 310
Specialists 55
Users: Group Health
Employer/payer groups 53
Single coverage 5,865
Family coverage 10,077
Employees & dependents 33,478
Total Users 33,478

Operational date: September 1990.
Not for profit.
Ownership: Delta Dental Plan of Wisconsin.
Service area: Wisconsin: 22 counties.
Services: Dental. Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.
Compensation: Is compensated by employers/payers; Charges by percent of services by doctors/hospital, by discount off customary rates.
UR: Provider profiling, peer review, quality assurance program. UR provided by the PPO.
Officers: Dennis L. Brown, president; Dennis L. Peterson, executive vp; Gary G. Rogers, marketing director; Patricia M. Glennon, vp-finance; Karen C. Johnson, director of operations; Karen Thompson, director of underwriting.
Contact: Gary G. Rogers.

Design Healthcare

1515 River Center Drive, Milwaukee, Wis. 53212; 414-226-5000

POS

Staff
Practitioners 1,083
Board-certified 72%
Specialists 2,334
Includes: 241 Ob/Gyns
Facilities
Hospitals 49
Pharmacies 950
Locations
Administrative 1
Users
Employer/payer groups 18,438
Total 46,095

Operational date: January 1992.
Federally qualified.
Licensed in: Wisconsin.
Model type: Group/IPA.
Not for profit.
Ownership: Blue Cross & Blue Shield United of Wisconsin.
Service area: Wisconsin: Fond du Lac, Kenosha, Manitowoc, Milwaukee, Ozaukee, Racine, Rock, Sheboygan, Walworth, Waukesha.
Services: General medical, chiropractic, mental health. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Essie Whitelaw, president; Dr. Richard Christenson, medical director; Rebecca Rogers, marketing director.

Eau Claire Health Protection Plan

3430 Oakwood Mall Drive, Suite 300, Eau Claire, Wis. 54701; 715-842-6896; fax: 715-843-3707

HMO

Staff
Practitioners 92
Board-certified 90%
Specialists 95
Includes: 7 psychiatrists, 10 psychologists, 7 Ob/Gyns
Facilities
Hospitals 11
Locations
Administrative 1
Primary care 38
Users
Employer/payer groups 2
Single coverage 31
Family coverage 48
Employees & dependents 192
Total 192

Operational date: November 1974.
Licensed in: Wisconsin.
Model type: IPA.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Wisconsin: Barron, Chippewa, Dunn, Eau Claire and Pepin counties.
Services: General medical, chiropractic, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: James Magalska, president; Scott Layman, executive director; Jim Volk, medical director; Ted Peters, marketing director.
Contact: Scott Layman, 715-835-6174.

Greater LaCrosse Health Plan

1285 Rudy St., P.O. Box 38, LaCrosse, Wis. 54602-0038; 608-781-9670; fax: 608-781-8862

HMO/POS

Staff
Practitioners 128
Board-certified 60%
Patients/practitioner 63
Specialists 176
Facilities
Hospitals 12
Users
Employer/payer groups 58
Single coverage 1,337
Family coverage 3,037
Employees & dependents 11,730
Medicare 1,503
Total 13,233

Continued on next page

Continued from previous page

Operational date: August 1986.
Licensed in: Wisconsin.
Model type: IPA.
Not for profit.
Ownership: Wausau Insurance Cos., Franciscan Skemp Health Care Inc.
Service area: Wisconsin: Buffalo, Crawford, Jackson, LaCrosse, Monroe, Trempeleau and Vernon counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: James Magalska, president; Tom Lynch, executive director; Dr. David Westgard, medical director; Al Hartmann, marketing director; Steve Kunes, plan administrator.
Contact: Steve Kunes.

Green Bay Health Protection Plan

P.O. Box 19030, Green Bay, Wis. 59307-9030; 414-432-5565; fax: 414-432-3955

HMO

Staff	
Practitioners	150
Board-certified	78%
Patients/practitioner	141
Specialists	230
Includes: 16 psychiatrists, 15 psychologists, 31 Ob/Gyns	
Facilities	
Hospitals	7
Pharmacies	73
Locations	
Administrative	1
Primary care	55
Users	
Employer/payer groups	100
Single coverage	3,711
Family coverage	6,896
Employees & dependents	27,261
Total	27,261

Operational date: January 1973.
Licensed in: Wisconsin.
Model type: IPA.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Wisconsin: Brown, Kewaunee, Oconto and Shawano counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class; adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 14% of members are enrolled.
Officers: James Magalska, president; Joseph M. Pirch, executive director; Dr. Gerald Osband, medical director; Daniel Maine, marketing director; John Laehn, vp-managed care.
Contact: Joseph M. Pirch.

Group Health Cooperative of South Central Wisconsin

8202 Excelsior Drive, Madison, Wis. 53717; 608-251-3356; fax: 608-257-3842

HMO

Staff	
Practitioners	24
Board-certified	95%
Patients/practitioner	1,365
Specialists	535
Includes: 6 psychiatrists, 9 psychologists, 4 Ob/Gyns	
Facilities	
Hospitals	3
Pharmacies	3
Locations	
Administrative	1
Primary care	10
Users	
Employer/payer groups	520
Single coverage	9,626
Family coverage	6,833
Employees & dependents	31,289
Medicare	363
Total	32,759
Revenues	
First-half 1995	$29,138,882
1994	$55,658,083

Operational date: March 1976.
Federally qualified.
Licensed in: Wisconsin.
NCQA fully accredited.
Model type: Staff.
Not for profit.
Ownership: Family Health Plan Cooperative.
Service area: Wisconsin: Dane County and parts of Columbia, Dodge, Green, Iowa, Jefferson, Rock, Sauk and Lafayette counties.
Services: General medical, chiropractic, mental health, vision. May be customized to meet employer specifications.
Rating options: Community rating by class.
Enrollment options: Individual enrollment allowed.
Officers: Lawrence Zanoni, president; John Hansen, medical director; Thomas Mottard, marketing director; Edward Pautz, finance director; Kassie Remo, clinic director.

HCN ELECT

250 Bishops Way, Suite 300, Brookfield, Wis. 53003-6222; 414-784-0223; fax: 414-784-2976

POS

Staff	
Practitioners	950
Board-certified	76.4%
Specialists	3,432
Includes: 158 psychiatrists, 289 Ob/Gyns	
Facilities	
Hospitals	36
Locations	
Primary care	1,076
Users	
Employer/payer groups	9
Employees & dependents	4,458
Total	4,458
Revenues	
First-half 1995	$10,761
1994	$1,769

Operational date: June 1994.
Ownership: Wisconsin Alliance of Employers Purchasing Healthcare Inc.
Service area: Wisconsin: 50 counties.
See CCN ELECT consolidated listing under California.

Health Care Network of Wisconsin (HCN)

250 Bishops Way, Suite 300, Brookfield, Wis. 53005-6222; 414-784-0223; fax: 414-784-2976

PPO

Staff	
Practitioners	1,101
Board-certified	76.3%
Specialists	3,407
Includes: 158 psychiatrists, 289 Ob/Gyns	
Facilities	
Hospitals	38
Users: Group Health	
Employer/payer groups	569
Employees & dependents	248,760
Users: Workers Compensation	
Employer/payer groups	28
Medical Billings*	
Group Health:	
First-half 1995	$80,963,948
1994	$125,229,817
Workers Compensation:	
First-half 1995	$9,908,431
1994	$14,559,706
Total:	
First-half 1995	$90,872,379
1994	$139,789,522

Operational date: June 1984.
Not for profit.
Ownership: Wisconsin Alliance of Employers Purchasing Healthcare Inc.
Service area: Wisconsin: 50 counties.
** Reflects hospital bills only.*
See Community Care Network Inc. consolidated listing under California.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks

3200 Highland Ave., Downers Grove, Ill. 60515; 708-241-7900; fax: 708-719-9701

PPO

Staff	
Practitioners	413
Specialists	1,144
Facilities	
Hospitals	29
Pharmacies	940

The managed care directory begins on page 2. See page 1 for national rankings of HMOs, PPOs and workers compensation PPOs.

Service area: Wisconsin: 21 counties. Contracts with MEDCO Containment Services for prescription nationwide.
See HealthCare COMPARE Corp./The AFFORDABLE Medical Networks consolidated listing under Illinois.

HealthNetwork Inc.

1420 Kensington Road, Suite 203, Oak Brook, Ill. 60521; 708-954-2900; fax: 708-954-1518

PPO

Staff	
Practitioners	828
Board-certified	90%
Patients/practitioner	324
Specialists	404
Includes: 51 psychiatrists, 72 psychologists, 112 Ob/Gyns	
Facilities	
Hospitals	31
Users: Group Health	
Employees & dependents	268,696
Total Users	268,696

Service area: Wisconsin.
See HealthNetwork Inc. consolidated listing under Illinois.

MedView Services Inc.

32991 Hamilton Court, Suite 300, Farmington Hills, Mich. 48334-3316; 810-488-5260; fax: 810-488-5261

PPO

Staff	
Practitioners	1,601
Facilities	
Hospitals	42

Service area: Wisconsin.
See MedView Services Inc. consolidated listing under Michigan.

MetraComp Network

1401 N. Westshore Blvd., 6th Floor, Tampa, Fla. 33607; 800-525-5590; fax: 813-265-6430

PPO

Specialty: workers comp	
Staff	
Practitioners	73
Specialists	2,293
Facilities	
Hospitals	39
Users: Workers Compensation	
Employer/payer groups	3,000

Service area: Wisconsin, excluding west central counties.
Contracts with Community Care Network for workers compensation in Wisconsin.
See MetraComp Network consolidated listing under Florida.

Midwest Business Medical Assn.

3201 Old Glenview Road, Suite 200, Wilmette, Ill. 60091; 708-853-6262; fax: 708-853-6266

PPO

Staff	
Practitioners	217
Specialists	641
Facilities	
Hospitals	13
Users: Group Health	
Single coverage	1,200
Family coverage	2,100
Employees & dependents	6,450
Users: Workers Compensation	
Single coverage	43,000
Total Users	49,450

Service area: Wisconsin.
See Midwest Business Medical Assn. consolidated listing under Illinois.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff	
Practitioners	912
Board-certified	94%
Specialists	365
Includes: 92 psychiatrists, 137 psychologists, 182 Ob/Gyns	
Facilities	
Hospitals	45
Users: Group Health	
Employer/payer groups	537
Employees & dependents	321,001

Service area: Wisconsin.
See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Staff	
Practitioners	136
Specialists	NA
Includes: 59 psychiatrists, 58 psychologists	
Facilities	
Hospitals	33

Service area: Wisconsin.
See National Preferred Provider Network Inc. consolidated listing under New York.

North Central Health Protection Plan

115 W. Wausau Ave., P.O. Box 8017, Wausau, Wis. 54402-8017; 715-847-8424; fax: 715-843-3358

HMO/POS

Staff	
Practitioners	239
Board-certified	60%
Patients/practitioner	98
Specialists	883
Includes: 35 psychiatrists, 53 psychologists, 30 Ob/Gyns	
Facilities	
Hospitals	11
Users	
Employer/payer groups	86
Single coverage	6,604
Family coverage	12,470
Employees & dependents	47,764
Medicare	806
Total	48,570

Operational date: January 1980.
Licensed in: Wisconsin.
Model type: IPA.
Not for profit.
Ownership: Wausau Insurance Cos., NCHPP providers, NCHPP contract holders.
Service area: Wisconsin: Langlade, Lincoln, Marathon and Taylor counties.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: Lawrence Baker, president; Ken Peterson, executive director; Dr. Kevin Flaherty, medical director; Dick Schauer, marketing director.
Contact: Ken Peterson, 715-847-8866.

Oshkosh Area Health Protection Plan

P.O. Box 25, Appleton, Wis. 54912-0025; 414-733-1500; fax: 414-734-3637

HMO

Staff	
Practitioners	36
Board-certified	61%
Patients/practitioner	32
Specialists	103
Includes: 8 psychiatrists, 1 psychologist, 8 Ob/Gyns	
Facilities	
Hospitals	1
Pharmacies	73
Locations	
Administrative	1
Primary care	18
Users	
Employer/payer groups	14
Single coverage	226
Family coverage	314
Employees & dependents	1,157
Total	1,157

Operational date: January 1989.
Licensed in: Wisconsin.
Model type: IPA.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Wisconsin: Winnebago County.
Services: General medical, chiropractic, mental health, vision. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Officers: Jim Magalska, president; Tom Langman, executive director; Dr. Gerald Osband, medical director; Dan Maine, marketing director; John Laehn, vp-managed care.
Contact: Tom Langman.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health	
Staff	
Specialists	325
Includes: 21 psychiatrists, 165 psychologists	
Facilities	
Hospitals	20

Service area: Wisconsin.
See Preferred Mental Health Management Inc. consolidated listing under Kansas.

PrimeCare Health Plan Inc.

1233 N. Mayfair Road, Milwaukee, Wis. 53226; 414-453-9070; fax: 414-453-2648

HMO/POS

Staff	
Practitioners	996
Board-certified	80%
Patients/practitioner	219
Specialists	1,170
Facilities	
Hospitals	21
Pharmacies	405
Locations	
Administrative	1
Primary care	420
Users	
Employer/payer groups	3,317
Single coverage	43,908
Family coverage	61,619
Employees & dependents	245,487
Total	245,487
Revenues	
First-half 1995	$104,388,084
1994	$195,048,351

Licensed in: Wisconsin.
Model type: Network.
Service area: Wisconsin: Dodge, Jefferson, Kenosha, Milwaukee, Ozaukee, Racine, Walworth, Washington and Waukesha counties.
Services: General medical, chiropractic, dental, mental health, vision, workers compensation. Services available unbundled. May be customized to meet employer specifications.
Rating options: Community rating by class.
Offers self-insured products.
Point-of-service contracts: 53% of members are enrolled.
Officers: Larry Rambo, president/CEO; William D. Felsing, vp/COO; Dr. Michael J. Lynch, medical director; Gary Van Alstine, vp; Jeanine Gaynor, vp-health services; Glenn Reinhardt, vp-finance.
See United HealthCare Corp. consolidated listing under Minnesota.

Private Healthcare Systems

9399 W. Higgins Road, Suite 500, Rosemont, Ill. 60018; 708-292-6700; fax: 708-292-6735

PPO

Staff	
Practitioners	542
Specialists	994
Facilities	
Hospitals	20
Pharmacies	961
Users: Group Health	
Employer/payer groups	1,366
Employees & dependents	20,943
Total Users	20,943

Operational date: April 1987.

Continued on next page

Continued from previous page

Service area: Wisconsin: Kenosha and Milwaukee.

See Private Healthcare Systems consolidated listing under Massachusetts.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Staff	
Practitioners	1,585
Specialists	3,990
Facilities	
Hospitals	42

Operational date: 1991.
Service area: Wisconsin: Kenosha, Madison, Milwaukee, Racine, Sheboygan.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

Wausau Preferred Health Plan*

2000 Westwood Drive, P.O. Box 8017, Wausau, Wis. 54402-8017; 715-847-8891; fax: 715-843-3707

PPO

For profit.
Ownership: Wausau Insurance Co.
Service area: Wisconsin.

Contracts with Advantage Health Plan in Illinois and Iowa; Alliance Inc. in Maryland, Virginia and District of Columbia; Benefit Panel Services Inc. in California; California Foundation for Healthcare in California; CAPP CARE nationwide; Cost Care in Massachusetts; ETHIX nationwide; ETHIX Southwest in Texas; Health Care Savings in North Carolina and South Carolina; Health Net in Tennessee; HealthLink in Illinois and Missouri; HealthNet in Kansas and Missouri; HealthStar in Illinois and Kentucky; Maricopa Foundation in Arizona; Medcost in North Carolina; North Texas Health Care in Texas; PPOM in Michigan; Preferred Health Partnership in Tennessee; Preferred Plan in Georgia; PreferredOne in Minnesota, North Dakota and Wisconsin; Signature Care Inc. in Indiana; Sloans Lake Managed Care in Colorado; Sooner Health Plan in Oklahoma; Soundhealth in Washington; Southcare in Georgia; VHA Tri-State HealthPlans in Indiana; Vantage in Oregon.

Services: General medical, chiropractic, mental health, vision, Services available unbundled. Employees can select non-PPO providers. May be customized to meet employer specifications.

Compensation: Negotiates hospital charges by per diem, discount off customary rates; is compensated by employers/payers; charges flat fee per employee

UR: Standard procedures, excluding second surgical opinion. UR provided by the PPO.

Officers: James Magalska, president.
Contact: Jim Gregware, 715-847-8891.

* *Consolidated operations of Wausau Preferred Health Plan.*

Wausau Preferred Health Plan

2000 Westwood Drive, P.O. Box 8017, Wausau, Wis. 54402-8017; 715-847-8891; fax: 715-843-3707

PPO

Staff	
Practitioners	530
Board-certified	60%
Specialists	1,706
Includes: 67 psychiatrists, 55 psychologists, 64 Ob/Gyns	
Facilities	
Hospitals	27
Users: Group Health	
Employer/payer groups	53
Single coverage	1,725
Family coverage	4,721
Employees & dependents	13,811

Service area: Wisconsin: 32 counties.

See Wausau Preferred Health Plan consolidated listing under Wisconsin.

Wausau Preferred Health Plan-Fort Atkinson

2000 Westwood Drive, P.O. Box 8017, Wausau, Wis. 54402-8017; 715-842-6986; fax: 715-843-3707

PPO

Staff	
Practitioners	67
Board-certified	45%
Specialists	229
Includes: 9 psychiatrists, 19 psychologists, 7 Ob/Gyns	
Facilities	
Hospitals	5
Users: Group Health	
Employer/payer groups	4
Single coverage	141
Family coverage	226
Employees & dependents	894

Operational date: January 1992.
Service area: Wisconsin: Jefferson County.
Officers: James Magalska, president; George Snyder, executive director; Dr. Gerald Osband, medical director; Mark Beairsto, marketing director.
Contact: George Snyder.

See Wausau Preferred Health Plan consolidated listing under Wisconsin.

Wausau Preferred Health Plan-Southeastern Wisconsin

1 Park Plaza, 11270 W. Park Place, P.O. Box 24964, Milwaukee, Wis. 53224-0966; 414-577-2100; fax: 414-577-2337

HMO/POS

Staff	
Practitioners	700
Board-certified	60%
Specialists	1,400
Includes: 50 psychiatrists, 50 psychologists, 130 Ob/Gyns	
Facilities	
Hospitals	24
Users	
Employer/payer groups	105
Employees & dependents	20,105
Total	20,105

Operational date: 1987.
Licensed in: Wisconsin.
Model type: IPA.
For profit.
Ownership: Wausau Insurance Cos.
Service area: Wisconsin: Kenosha, Milwaukee, Ozaukee, Racine, Sheboygan, Washington and Waukesha counties.
Services: General medical, chiropractic, mental health, vision, workers compensation, oral surgery. Services available unbundled. May be customized to meet employer specifications.
Rating options: Adjusted community rating.
Offers self-insured products.
Point-of-service contracts: 60% of members are enrolled.
Officers: James Magalska, president; James Yahnke, executive director; Dr. Christopher J. Drayna, medical director; Mark Beairsto, marketing director.
Contact: James Yahnke, 414-577-2400.

WYOMING

Beech Street Corp.

173 Technology, Irvine, Calif. 92718; 800-233-2478 or 714-727-1353; fax: 714-727-1319

PPO

Staff	
Practitioners	65
Specialists	4
Includes: 1 Ob/Gyn	
Facilities	
Hospitals*	1
Users: Group Health	
Employees & dependents	11,271
Users: Workers Compensation	
Single coverage	1,123
Total Users	12,394
Medical Billings	
Group Health:	
First-half 1995	$1,645,099
1994	$2,480,986
Workers Compensation:	
First-half 1995	$8,799
1994	$13,537
Total:	
First-half 1995	$1,653,897
1994	$2,494,523

Service area: Wyoming: Lincoln, Teton and Uinta counties.

* *Represents total facilities.*

See Beech Street Corp. consolidated listing under California.

CAPP CARE Inc.

4000 MacArthur Blvd., Newport Beach, Calif. 92660; 714-251-2200; fax: 714-251-2222

PPO

Facilities	
Hospitals	2

Service area: Wyoming: Lincoln and Uinta counties.

See CAPP CARE Inc. consolidated listing under California.

Chiro Health America

700 Walnut Ridge Drive, Suite 102, Hartland, Wis. 53029; 414-367-3200; fax: 414-367-5934

PPO

Specialty: chiropractic	
Total Users	25,000

Service area: Wyoming.

See Chiro Health America consolidated listing under Wisconsin.

MultiPlan Inc.

115 Fifth Ave., New York, N.Y. 10128; 212-780-2000; fax: 212-780-0410

PPO

Staff	
Practitioners	42
Board-certified	85%
Specialists	17
Includes: 4 psychiatrists, 6 psychologists, 8 Ob/Gyns	
Users: Group Health	
Employer/payer groups	25
Employees & dependents	14,010

Service area: Wyoming.

See MultiPlan Inc. consolidated listing under New York.

National Preferred Provider Network Inc.

407 E. Main St., Suite 2, Middletown, N.Y. 10940; 914-343-1600; fax: 914-344-3233

PPO

Facilities	
Hospitals	1

Service area: Wyoming.

See National Preferred Provider Network Inc. consolidated listing under New York.

Preferred Mental Health Management Inc.

401 E. Douglas, 3rd Floor, Wichita, Kan. 67202; 316-262-0444 or 800-776-4357; fax: 316-262-0003

PPO

Specialty: mental health	
Staff	
Specialists	15
Includes: 6 psychologists	
Facilities	
Hospitals	1

Service area: Wyoming.

See Preferred Mental Health Management Inc. consolidated listing under Kansas.

ProAmerica Managed Care Inc.

714 Main St., Fort Worth, Texas 76107; 800-523-3669; fax: 817-347-3243

PPO

Facilities	
Hospitals	1

Operational date: 1989.
Service area: Wyoming: Riverton.

See ProAmerica Managed Care Inc. consolidated listing under Texas.

ADDENDUM

FOCUS Healthcare Management Inc.

7101 Executive Center Drive, Suite 375, Brentwood, Tenn. 37027; 615-377-9936; fax: 615-377-6773

PPO

Specialty: workers comp	
Staff	
Practitioners	19,579
Board-certified	75%
Specialists	55,087
Facilities	
Hospitals	1,734
Users: Workers Compensation	
Employer/payer groups	483
Single coverage	17,150,000
Total Users	17,150,000
Medical Billings	
Workers Compensation:	
First-half 1995	$263,437,255
1994	$487,761,520
Total:	
First-half 1995	$263,437,255
1994	$487,761,520

Operational date: May 1986.
For profit.
Ownership: United HealthCare Corp.
Service area: Alabama, Arizona, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Michigan, Mississippi, Missouri, Nebraska, New Jersey, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, Wisconsin.
Services: Workers compensation. Services available unbundled. May be customized to meet employer specifications.
Compensation: Negotiates hospital charges by per diem, discount off customary rates, DRGs; is compensated by employers/payers, insurers, TPAs, managed care companies; charges by percent of savings.
UR: Standard procedures, including return-to-work. UR provided by outside contract.
Officers: James V. Lackey, president; Thomas F. Cox, vp-sales/marketing/claims; Janet E. Willis, vp-finance/operations.
Contact: Jeff Ford.

Health Alliance Plan of Michigan

2850 W. Grand Blvd., Detroit, Mich. 48202; 313-872-8100; fax: 313-874-7479

HMO/POS

Staff	
Practitioners	1,025
Board-certified	87%
Patients/practitioner	421
Specialists	2,051
Includes: 211 Ob/Gyns	
Facilities	
Hospitals	43
Pharmacies	707
Locations	
Administrative	2
Primary care	65
Users	
Employer/payer groups	3,205
Single coverage	65,085
Family coverage	38,440
Employees & dependents	66,339
Total	435,982
Revenues	
First-half 1995	$380,982,000
1994	$733,968,000

Operational date: January 1979.
Federally qualified.
Licensed in: Michigan.
NCQA fully accredited.
Model type: Group/IPA.
Service area: Michigan: Genessee, Livingston, Macomb, Oakland, St. Clair, Washtenaw and Wayne counties.
Services: General medical, mental health. May be customized to meet employer specifications.
Rating options: Community rating: $174.54 single, $436.34 family.
Offers self-insured products.
Point-of-service contracts: 1% of members are enrolled.
Enrollment options: Contracts with HCFA to enroll Medicare beneficiaries. Individual enrollment allowed.
Officers: James Walworth, president; Dr. David B. Siegel, vp-health/medical affairs; Timothy Danaj, vp-marketing.
Contact: Kathy Larkin, corporate regulatory assistant, 313-874-7914. BI

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Index of HMOs that have multistate operations

The following health maintenance organizations and point-of-service plans directly serve three or more states or contract with other HMO and POS plans to offer multistate services. If an HMO and/or POS network has a consolidated listing containing aggregate figures in the directory, the state in which the listing can be found is included after the network name.

To locate a particular network's regional listings, refer to the services section of each entry in the index. All states listed in this section, unless noted, are included in one of the network's regional listings. If a given state is served through an office located in a neighboring state or served by offices in more than one state, it is noted in parentheses after the state name. For example, a PPO serving Missouri (Ill.) would have a regional listing in the state of Illinois.

The regional HMO/POS names are also given, if significantly different from the consolidated or corporate name. An HMO/POS may have more than one regional listing per state. Not all participants provide regional listings.

If a network specializes in a particular service such as vision or dental, the company name is followed by an asterisk and is accompanied by a footnote indicating the specialty.

Aetna Health Plans-HMO (Connecticut)
Service area: Arizona, California, Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois (Mo.), Indiana (Ill.), Kentucky (Ohio), Louisiana, Maryland (District of Columbia), Missouri, New Jersey, New York, North Carolina, Ohio, Pennsylvania (N.J.), Tennessee, Texas, Virginia (District of Columbia).
Contracts with: AGCA in Pennsylvania; AccessCare in Florida; Benesys in Texas; CMG Health in District of Columbia, Maryland, Virginia; Camelback Managed Care in Arizona; Healthcare Management Services in Ohio; Human Affairs International (HAI) in California, Delaware, New York, North Carolina, Ohio, Tennessee; Mental Health Network in Louisiana; Northwestern Institute of Psychiatry in Illinois; Primary Eyecare Group in Virginia; Vista Health Plan in California; Washington University School of Medicine in Missouri.

Aetna Health Plans-POS (Connecticut)
Service area:* Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin, West Virginia.
** All information appears under the Connecticut consolidated entry. No regional listings are provided.*

The Associated Group/Anthem Blue Cross & Blue Shield (Ohio)
Service area: Indiana: Anthem Health; Kentucky: HMO Kentucky; Ohio: Community Choice POS, Health Maintenance Plan (Ky.).
Contracts with: Community Health Plans in Kentucky.

The Associated Group/Anthem Health (Indiana)
Service area: Florida, Texas, West Virginia: Prime One.

Blue Cross & Blue Shield/HMO-USA*
Service area: Alabama: United Concordia Cos. (Pa.); District of Columbia: United Concordia Cos. (Pa.); Florida: Health Options; Georgia: BlueChoice Healthcare Plan/BlueChoice Option; Idaho: Health Plus (Wash.), Idaho Preferred Healthcare; Illinois: BlueAdvantage, BlueChoice, HMO Illinois, HealthLink HMO (Mo.); Indiana: BlueAdvantage (Ill.), BlueChoice (Ill.), HMO Illinois (Ill.); Iowa: HMO Illinois (Ill.), HMO Nebraska (Neb.); Kansas: Blue Select, Good Health HMO (Mo.), Premier Health, TriSource Healthcare (Mo.); Kentucky: HMO Illinois (Ill.); Louisiana: Advantage Blue; Maine: Blue Cross & Blue Shield of Maine; Maryland: Super Blue Select (W.Va.), United Concordia Cos. (Pa.); Massachusetts: Bay State Health Care/Blue Choice, HMO Blue/Healthflex Blue, HMO Rhode Island (R.I.); Michigan: Blue Care Network/Great Lakes, Blue Care Network/Health Central, Blue Care Network-Southeast Michigan; Missouri: BlueChoice (Ill.), Good Health HMO, HMO Illinois (Ill.), HealthLink HMO; TriSource Healthcare; Nebraska: HMO Nebraska; New Hampshire: HMO Blue/Healthflex Blue (Mass.); New Jersey: AmeriHealth HMO, United Concordia Cos. (Pa.); New York: Blue Choice, Community Blue/Choice Blue, Health Plus; North Carolina: MedPoint; Personal Care Plan; Ohio: Super Blue Select (W.Va.); Oklahoma: GHS Health Maintenance Organization; Oregon: HMO Oregon; Pennsylvania: First Priority Health, United Concordia Cos.; Puerto Rico: Centros de Cuidado Cruz Azul; Rhode Island: HMO Rhode Island; South Carolina: Companion Healthcare; Tennessee: Tennessee Health Care Network; Utah: Healthwise; Virginia: Super Blue Select (W.Va.), United Concordia Cos. (Pa.); Washington: HMO Oregon (Ore.); Health Plus; West Virginia: Super Blue Select; Wisconsin: Design Healthcare, HMO Illinois (Ill.).
** Includes all Blue Cross & Blue Shield owned plans that responded to the BI survey.*

CCN Elect (California)
Service area: Arizona, California, Illinois, Kansas (Mo.), Missouri, Wisconsin: HCN Elect.

Charleston Area Health Plan Inc. dba Carelink (West Virginia)
Service area: West Virginia.
Contracts with: Ultralink.

Choice Care (Ohio)
Service area:* Indiana, Kentucky, Ohio.
** All information appears under the Ohio consolidated entry. No regional listings are provided.*

CIGNA HealthCare (Connecticut)
Service area: Arizona, California, Colorado, Connecticut, Delaware, District of Columbia (Md.), Florida, Georgia, Illinois (Mo.), Indiana (Ill.), Louisiana, Maryland, Mississippi (La., Tenn.), Missouri, Nevada (Calif.), New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Tennessee, Texas, Utah and Virginia (Md.).

Community Health Plan (New York)
Service area: Massachusetts, New York, Vermont.
Contracts with: The HMO Group.

Delta Plans Service Corp.* (Illinois)
*Service area**:* California, Colorado, Florida, Georgia, Illinois, Indiana, Kentucky, Massachusetts, Michigan, Minnesota, Nevada, New Jersey, Ohio, Oregon, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin.
Contracts with: Smilage in Wisconsin.
** Specialty HMO providing dental services only.*
*** All information appears under the Illinois consolidated entry. No regional listings are provided.*

FHP Health Care (California)
Service area:* Arizona, California, Colorado, Illinois, Indiana, Kentucky, Nevada, New Mexico, Ohio, Utah.
Contracts with: Contracts with UltraLink nationwide, excluding Alaska, Wyoming.
** Regional listings are provided for Arizona, California, Colorado, Nevada, Utah.*

Fallon Community Health Plan (Massachusetts)
Service area: Massachusetts.
Contracts with: The HMO Group in Arizona, California, Connecticut, Florida, Illinois, Indiana, Massachusetts, Minnesota, Missouri, New Hampshire, New York, Washington, Wisconsin.

Foundation Health PsychCare Services* (California)
*Service area**:* United States, Puerto Rico.
** Specialty HMO/POS providing mental health services only.*
*** All information appears under the California consolidated entry. No regional listings are provided.*

Great West POS/The New England POS (Colorado)
Service area: Contracts with Private Healthcare Systems in Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.

The following is a list of national HMO network associations and the states in which their affiliates offer services. HMO products may not be available statewide.

Covantage
9505 Arboretum Blvd., Suite 300
Austin, Texas 78759
phone: 512-349-5500
fax: 512-349-5501
Services available nationwide.

The HMO Group
100 Albany St., Suite 130
New Brunswick, N.J. 08901
phone: 908-220-1388
fax: 908-220-0298
Arizona, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Kansas, Maine, Maryland, Massachusetts, Minnesota, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Rhode Island, Texas, Utah, Vermont, Virginia, Washington and Wisconsin.

UltraLink Inc.
3515 Harbor Blvd.
Costa Mesa, Calif. 92626-1418
phone: 714-513-6300 or 800-257-0011
fax: 714-513-6399
Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Guam, Hawaii, Idaho, Illinois, Indiana, Iowa, Louisiana, Kansas, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Puerto Rico, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.

Guam Memorial Health Plan (Guam)
Service area: Commonwealth of the Northern Marianas; Federated States of Micronesia; Guam; Republic of the Marshall Islands; Republic of Palau.

Harvard Community Health Plan (Massachusetts)
Service area: Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont.
Contracts with: The HMO Group in Florida, Massachusetts, Minnesota, New Hampshire, New Jersey, New York, Rhode Island, Vermont, Washington, Wisconsin.

Health Insurance Plan (HIP) of Greater New York
Service area: Florida*, New Jersey*, New York*, Pennsylvania.
Contracts with: The HMO Group.
** Regional listings provided.*

Health Systems International (California)
Service area: California: Health Net; Colorado: QualMed Plans for Health; Connecticut; Idaho: QualMed Idaho Health Plan; New Mexico: QualMed Plans for Health; Oregon: QualMed Oregon Health Plan; Pennsylvania; Washington: QualMed Washington Health Plan.
Contracts with: American Chiropractic in California; MC2; MES in California; National Managed Care; Value Behavioral Health in California.

HealthPlus Inc. (Maryland)
Service area:* District of Columbia, Maryland, Virginia.
** All information appears under the Maryland consolidated entry. No regional listings are provided.*

Heritage National Health Plan (Illinois)
Service area:* Illinois, Iowa, Tennessee, Virginia, Wisconsin.
** All information appears under the Illinois consolidated entry. No regional listings are provided.*

Humana Inc. (Kentucky)
Service area:* Alabama, Arizona, District of Columbia, Florida, Illinois, Indiana, Kansas, Kentucky, Maryland, Missouri, Nevada, Ohio, Texas, Virginia, Wisconsin.
** All information appears under the Kentucky consolidated entry. No regional listings are provided.*

Intracorp (Pennsylvania)
Service area: Contracts with Beech Street nationwide.

Kaiser Permanente (California)
Service area: California, Colorado, Connecticut, District of Columbia (Md.), Georgia, Hawaii, Kansas, Maryland, Massachusetts (Conn.), Missouri (Kan.), New Hampshire (Conn.), New York (Conn.), North Carolina, Ohio, Oregon, South Carolina (N.C.), Texas, Vermont (Conn.), Virginia (Md.), Washington (Ore.).
Contracts with: The HMO Group in Arizona, Connecticut, Florida, Illinois, Indiana, Massachusetts, Minnesota, Missouri, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Utah, Vermont, Washington and Wisconsin.

MVP Health Plan Inc. (New York)
Service area: New York, Vermont.
Contracts with: National Managed Care Inc.

Medica Health Plans-Choice Product (Minnesota)
Service area: Minnesota.
Contracts with: Diversified Pharmaceutical Services and United Behavioral Systems in Minnesota, North Dakota, Wisconsin.

Medical Associates Health Plan Inc. (Iowa)
Service area:* Illinois, Iowa, Wisconsin.
** All information appears under the Iowa consolidated entry. No regional listings are provided.*

The MetraHealth Cos. Inc.-HMO (Virginia)
Service area: Arizona, California, Colorado, Florida, Georgia, Illinois (Ill., Mo.), Indiana (Ill.), Louisiana, Kansas (Mo.), Kentucky (Ohio), Massachusetts, Missouri, New Jersey, New York, Ohio, Texas.

The MetraHealth Cos. Inc.-POS (Virginia)
Service area: Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana (Ill., Ind.), Iowa, Kansas, Kentucky, Louisiana, Maryland (District of Columbia), Massachusetts, Michigan, Minnesota, Missouri (Kan., Mo.), Montana, Nebraska, Nevada, New Hampshire (Mass.), New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island (Mass.), Tennessee, Texas, Virginia (District of Columbia, Va.), Wisconsin.
Contracts with: Health Care Network in Wisconsin; Intermountain Health Care in Utah; Sound Health of Washington in Oregon, Washington; Vancouver, Canada.

MIDA Dental Plans* (Michigan)
*Service area**:* Arizona, California, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Maryland,

Continued on next page

Continued from previous page
Massachusetts, Michigan, Missouri, Ohio, Oklahoma, Oregon, Pennsylvania, Texas, Virginia, Washington, West Virginia.
** Specialty HMO providing dental services only.*
*** All information appears under the Michigan consolidated entry. No regional listings are provided.*

Oxford Health Plans Inc. (Connecticut)
Service area: Connecticut, New Jersey, New York.
Contracts with: HealthCare COMPARE/ The Affordable Medical Network in 45 states.

PMI Dental Health Plan* (California)
*Service area**:* California, Colorado, Florida, Georgia, Illinois, Texas, Utah.
** Specialty HMO providing dental services only.*
*** All information appears under the California consolidated entry. No regional listings are provided.*

PacifiCare Health Systems (California)
Service area: California, Florida, Oklahoma, Oregon, Texas, Washington.
Contracts with: American Chiropractic Network in California; California Dental Health Plan in California; Express Scripts in Washington; PacifiCare Behavioral Health in California, Oregon, Texas, Washington; Pearl Inc. in Texas; Prescription Solutions Inc. in Oregon; Texas Dental Plan in Texas; United Dental Care in Oklahoma; Vision Service Plan in California, Washington; Vista in Washington.

PARTNERS National Health Plans (North Carolina)
Service area: North Carolina, South Carolina, Virginia.

Preferred Community Choice (Oklahoma)
Service area:* Arkansas, Kansas, Oklahoma.
** All information appears under the Oklahoma consolidated entry. No regional listings are provided.*

Prepaid Health Plan (New York)
Service area: New York.
Contracts with: The HMO Group.

Private Health Care Systems EPO (Massachusetts)
Service area: Arizona, California, Colorado, Georgia, Illinois, Kansas (Mo.), Massachusetts, Michigan, Minnesota, Missouri, Tennessee, Texas.

Private Health Care Systems Primary Care Plan (Massachusetts)
Service area:* Alabama, District of Columbia, Florida, Illinois, Indiana, Iowa, Kansas, Kentucky, Maryland, Michigan, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, North Dakota, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin.
** All information appears under the Massachusetts consolidated entry. No regional listings are provided.*

Prudential Insurance Co. of America-HMO* (New Jersey)
Service area: Arkansas, California, Colorado, Connecticut (N.Y.), District of Columbia (Md.), Florida, Georgia, Illinois: Rush Prudential HMO (Ill., Mo.) Indiana (Ill., Ind.), Kansas (Mo.), Kentucky (Ohio), Maryland, Massachusetts, Missouri, New Hampshire (Mass.), New Jersey (N.Y.), New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island (Mass.), Tennessee, Texas, Virginia (Va., Md.).
Contracts with: CMG in District of Columbia, Indiana, Maryland, Virginia; Vision Service Plan in Indiana.
** Regional plans are listed under PruCare, PruCare Plus, Prudential Plus, Prudential HealthCare System, Rush/Prudential Health Plan.*

Prudential Insurance Co. of America-POS* (New Jersey)
Service area: Arkansas, California, Colorado, Connecticut (N.Y.), Delaware (Pa.), District of Columbia (Md.), Florida, Georgia, Illinois: Rush Prudential Insurance Co. (Ill., Mo.) Indiana (Ill., Ind., Ohio). Kansas (Mo.), Kentucky (Ohio), Maryland, Massachusetts, Missouri. New Hampshire (Mass.), New Jersey (N.Y.), New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island (Mass.), Tennessee, Texas, Virginia (Va., Md.).
Contracts with: CMG in District of Columbia, Indiana, Maryland, Virginia; Vision Service Plan in Indiana.
** Regional plans are listed under PruCare, PruCare Plus, Prudential Plus, Prudential HealthCare System, Rush/Prudential Health Plan.*

Sanus Health Plan*
Service area: District of Columbia (Md.); Illinois; Maryland: Health Plus; New York; Texas; Virginia (Md.).
** Includes only regional listings which responded to the BI survey.*

TDC/The Dental Concern (Illinois)
Service area:* Illinois, Indiana, Missouri.
** All information appears under the Illinois consolidated entry. No regional listings are provided.*

Matthew Thornton Health Plan Inc. (New Hampshire)
Service area:* Massachusetts, New Hampshire, Vermont.
** All information appears under the New Hampshire consolidated entry. No regional listings are provided.*

Tufts Health Plan-HMO (Massachusetts)
Service area:* Massachusetts, Maine, New Hampshire.
Contracts with: Covantage, UltraLink.
** All information appears under the Massachusetts consolidated entry. No regional listings are provided.*

Tufts Total Health Plan-POS (Massachusetts)
Service area:* Maine, Massachusetts, New Hampshire, Rhode Island.
** All information appears under the Massachusetts consolidated entry. No regional listings are provided.*

U.S. Healthcare (Pennsylvania)
Service area: Connecticut, Delaware, District of Columbia (Del.), Georgia, Maryland (Del.), Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island (Mass.), Virginia.

United Behavioral Systems Inc.* (Minnesota)
*Service area**:* Alabama, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin.
** Specialty HMO providing mental health services only.*
*** All information appears under the Minnesota consolidated entry. No regional listings are provided.*

United HealthCare Corp. (Minnesota)
Service area: Alabama; Arkansas (Ala.); Florida (Ala.); Georgia (Ala.); Illinois: Chicago HMO, Share Health Plan (Ill., Mo.); Indiana (Ill.); Iowa (Neb.); Kansas (Mo.); Massachusetts: United Health Plans of New England (R.I.); Michigan: Physicians Health Plan; Minnesota; Mississippi (Ala.); Missouri: GenCare Health Systems, Physicians Health Plan; Nebraska: Share Health Plan; North Carolina: Physicians Health Plan; Ohio; Rhode Island: United Health Plans of New England; South Carolina; Tennessee (Ala.); Utah; Wisconsin: PrimeCare Health Plan (Wis., Ill.).
Contracts with: HMO National Network, PHCS and UltraLink.

WCA* (Pennsylvania)
*Service area**:* Connecticut, New Jersey, Pennsylvania.
** Specialty HMO providing workers compensation services only.*
*** All information appears under the Pennsylvania consolidated entry. No regional listings are provided.*

Wausau Insurance Cos.* (Wisconsin)
Service area: California: Community Preferred Health Plan, Key Health Plan; Indiana: Health Protection Plans-Indianapolis, Northeast Indiana; Wisconsin: Health Protection Plans-Eau Claire, Green Bay, LaCrosse, North Central, Oshkosh, Wausau Preferred Health Plan.
** Includes all Wausau Insurance Co. owned plans that responded to the BI survey.*

Index of PPOs with operations in multiple states

The following preferred provider organizations directly serve three or more states or contract with other PPOs to offer multistate service area. If a PPO network has a consolidated listing containing aggregate figures and information, the state in which the listing can be found is included after the company name.

To locate a particular network's regional listings, refer to the service area section of each entry in the index. All states listed in this section, unless noted, are included in one of the networks regional listings. If a given state is served through an office located in a neighboring state or served by offices in more than one state, it is noted in parentheses after the state name. For example, a PPO serving Missouri (Ill.) would have a regional listing in the state of Illinois.

The regional PPO names are also given, if significantly different from the consolidated or corporate name. A PPO may have more than one regional listing per state. Not all participants provide regional listings.

If a network specializes in a particular service such as vision or dental, the company name is followed by an asterisk and accompanied by a footnote indicating the specialty.

AHL Select Provider Network (Florida)
Service area: Florida.
Contracts with: Baptist Health Plan and Healthchoice in Alabama; CAPP CARE nationwide; Commonwealth Healthcare Alliance in Kentucky; Gulf Health Plan in Alabama; MedCost in North Carolina, South Carolina; North Texas Healthcare in Texas; Preferred Health Partnership and Signature Health Alliance in Tennessee; Southcare Medical Alliance in Georgia; Southeast Medical Alliance in Arkansas, Louisiana, Mississippi; Virginia Health Network in Virginia.

ADMAR Corp.'s Med Network (California)
Service area:* Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Illinois, Kansas, Maine, Massachusetts, Missouri, New Hampshire, New Mexico, North Carolina, Oklahoma, Rhode Island, Texas, Virginia, Vermont.
Contracts with: American Life Care in Arkansas, Louisiana, Mississippi; Corporate Health Services and Dimension in Florida; Dona Ana Medical IPA in New Mexico; FOCUS in Tennessee; Managed Care Inc. in Arizona, Colorado, New Mexico; HealthStar in Illinois, Indiana, Georgia, Ohio; HealthCare's Finest Network in Illinois, Ohio, West Virginia; Medical Care Referral Group in Texas; Northern NV Health Network in Nevada; InterGroup in Delaware, New Jersey, Pennsylvania; Primera in Colorado; Universal Health Network in Nevada.
** All information appears under the California consolidated entry. No regional listings are provided.*

Access Managed Health Care* (New York)
*Service area**:* Connecticut, Delaware, Florida, New Jersey, New York.
** Specialty PPO providing chiropractic services only.*
*** Regional listings are provided for New Jersey and New York only.*

Aetna Health Plans (Connecticut)
Service area:* Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Puerto Rico, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin, West Virginia.
** All information appears under the Connecticut consolidated entry. No regional listings are provided.*

Alliance PPO Inc. (Maryland)
Service area:* Delaware, District of Columbia, Maryland, North Carolina, Pennsylvania, Virginia, West Virginia.
** All information appears under the Maryland consolidated entry. No regional listings are provided.*

Americare Health Systems Inc. (North Carolina)
Service area:* Georgia, North Carolina, South Carolina.
Contracts with: Beech Street.
** All information appears under the North Carolina consolidated entry. No regional listings are provided.*

Ameritas Managed Dental Care* (Nebraska)
Service area: Arizona, California, Colorado, Connecticut, Delaware, Florida, Illinois, Indiana, Kansas, Massachusetts, Maryland, Michigan, Montana, North Carolina, Nebraska, New Jersey, Nevada, New York, Oklahoma, Rhode Island, Texas, Virginia, Vermont, Wisconsin.
** Specialty PPO providing dental services only.*

AnciCare PPO* (Florida)
*Service area**:* Alabama, Florida, Georgia.
Contracts with: CorVel, HIP, MedView and USA HealthNet in Florida.
** Specialty PPO providing diagnostic imaging services only.*
*** All information appears under the Florida consolidated entry. No regional listings are provided.*

The Associated Group/Anthem Blue Cross & Blue Shield (Ohio)
Service area: Illinois (Ky.); Indiana (Ind., Ky.); Kentucky: Option 2000, Option 2000 Advantage; Ohio (Ky.); Tennessee (Ky.); Virginia (Ky.); West Virginia (Ky.).
Contracts with: Associates for Health Care in Wisconsin; Clear Springs Health Partnership and ETHIX in Indiana, Kentucky, Ohio, Tennessee, Virginia, West Virginia; Ohio Health Choice Plan in Ohio.

The Associated Group/Anthem Health Network (Indiana)
Service area: Arizona (Calif.), Arkansas (Texas), California, Colorado (Texas), Florida, Georgia (Fla.), Louisiana (Texas), Mississippi (Texas), Nevada (Calif.), Oklahoma (Texas), Tennessee (Fla.), Texas, Virginia (Fla., W.Va.), West Virginia: Select Net Plus.
Contracts with: Arizona Medical Network and Arizona Rural Network in Arizona; Carilion Health Plan in Virginia; Chiro Health Plan in California; ETHIX Sloans Lake in Colorado; HealthNet and Lifeforce in Tennessee; MedCost Preferred in North Carolina, South Carolina; PPO Oklahoma in Oklahoma; Preferred Health Partnership in Tennessee; SelectNet Plus-Mountain State Managed Care in North Carolina, Tennessee, Virginia; SelectNet Plus-Southwest Insurance Agency in Virginia; Southcare in Georgia; Southeast Medical Alliance in Louisiana, Mississippi; Virginia Health Network in Virginia.

Associates for Health Care Inc. (Wisconsin)
Service area: Wisconsin.
Contracts with: CAPP CARE and ProAmerica nationwide.

Avesis Inc.* (Arizona)
*Service area**:* Alabama, Alaska, Arizona, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming.
** Specialty PPO providing dental, vision, chiropractic and hearing services only.*
*** All information appears under the Arizona consolidated entry. No regional listings are provided.*

BAAI Select (Iowa)
Service area:* Illinois, Iowa, Nebraska, Wisconsin.
** All information appears under the Iowa consolidated entry. No regional listings are provided.*

BPS Healthcare (California)
Service area: California.
Contracts with: ProAmerica in Arizona, Arkansas, Colorado, Florida, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana,

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Continued from previous page
Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, West Virginia, Wisconsin; FHP Life in California; Express Scripts nationwide.

Beech Street Corp. (California)
Service area: Nationwide.
Contracts with: America's Health Plan in Georgia, Maryland, Minnesota; Dimension in Florida; ETHIX in Michigan; First Choice in Washington; Health Care Savings in North Carolina, South Carolina; Health Choice in Alabama, Tennessee; Health Net PPO in Tennessee; HealthNetwork in Illinois, Indiana, Iowa, Wisconsin; Managed HealthCare Northwest in Oregon; Mountain Medical Affiliates in Colorado; Preferred Health Partnership in Tennessee; Preferred Health Plan in Kentucky; Premier Medical Network in Utah; Premier Preferred Care in New Jersey, New York; Primary Health Services in Ohio; Pro-Net in Georgia, Massachusetts; Sooner Health in Oklahoma; Southeast Medical Alliance in Arkansas, Louisiana, Mississippi; Virginia Health Network in Virginia.

Blue Cross & Blue Shield*
Service area: Alaska: Prudent Buyer (Wash.); Connecticut: HealthMate (R.I.); Georgia: BlueChoice PPO; Illinois: Participating Provider Option; Indiana (Ill.); Kansas (Mo.); Kentucky: Mountain State Blue Cross & Blue Shield (W.Va.); Maryland: Mountain State Blue Cross & Blue Shield (W.Va.); Massachusetts: Blue Care Elect, HealthMate (R.I.); Michigan: Choice One; Missouri: Preferred Care; New Jersey: CompSource; Ohio: Community Choice PPO, Mountain State Blue Cross & Blue Shield (W.Va.); Oregon: Preferred Provider Plan; Pennsylvania: Mountain State Blue Cross & Blue Shield (W.Va.); Rhode Island: HealthMate; Tennessee: Preferred Care, Tennessee Provider Network; Utah: ValueCare; Virginia: Mountain State Blue Cross & Blue Shield (W.Va.); Washington: Prudent Buyer, Preferred Provider Plan (Ore.); West Virginia: Mountain State Blue Cross & Blue Shield.
** Includes all Blue Cross & Blue Shield owned plans that responded to the BI survey.*

Blue Mountain Physicians Organization Inc. (Pennsylvania)
Service area: Pennsylvania.
Contracts with: Health Network of Lancaster and Preferred Care Inc. in Pennsylvania; ProAmerica Managed Care and ProNet nationwide.

CNA Managed Care (Illinois)
Contracts with: Associates of Health Care Inc.; Community Care Network; HealthCare COMPARE/The AFFORDABLE Medical Networks; HealthLink; Private HealthCare Systems in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin; Preferred Payment System.

CAPP CARE Inc. (California)
Service area: Alabama, Alaska, Arizona, Arkansas, California, Colorado; Connecticut, District of Columbia, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Jersey,. New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin, Wyoming.
Contracts with: AHL in Florida, Ohio Health Choice Plan in Ohio, Preferred Plan in Georgia.

Central Benefits (Ohio)
Contracts with: ADMAR in Arizona and California; American Health Care Providers in Arkansas; Associates for Health Care in Wisconsin; Baptist Health Services Group in Tennessee; CAPP CARE in Michigan; Commonwealth Healthcare Alliance in Kentucky; ETHIX in Missouri; Healthcare Preferred in Iowa; Health Direct in Illinois; HealthNet in Kansas City, Mo., Tennessee; Health Service Preferred in Ohio; HealthStar in Illinois, Ohio; Life Force PPO in Tennessee; Maricopa in Arizona; Midlands Choice in Nebraska; Mountain Medical Affiliates in Colorado; Ohio Health Choice in Ohio; Paramount Preferred Options in Ohio; Preferred Plan of Nebraska/Iowa in Nebraska; Option One in Nebraska; PPOM in Michigan; PPO Oklahoma in Oklahoma; Preferred Health Plan in Kentucky; Sagamore in Indiana; Signature Health Alliance in Tennessee; Southeast Medical Alliance in Arkansas; WPPA in Kansas.

Chiro SELECT* (Ohio)
*Service area**:* Arizona, Ohio, Tennessee.
** Specialty PPO providing chiropractic services only.*
*** All information appears under the Ohio consolidated entry. No regional listings are provided.*

ChiroHealth America Inc.* (Wisconsin)
Service area: Nationwide.
** Specialty PPO providing chiropractic services only.*

Choice One Inc. (Michigan)
Contracts with: Commonwealth Healthcare in Kentucky; Health Care Advantage in Arkansas, Louisiana; Health Choice in Alabama, Mississippi; Health Management Associates in Arizona, Nevada, Utah; Managed HealthCare Northwest in Oregon, Utah, Washington; MedView in Colorado, North Carolina, South Carolina, Wisconsin; PPO Alliance in California; Preferred Care Inc. in New Jersey, Pennsylvania; Preferred Health Partnership in Tennessee; Preferred Plan Inc. in District of Columbia, Georgia, Illinois, Indiana, Iowa, Kansas, Maryland, Missouri, Nebraska, Texas, Virginia; Primary Health Services in Ohio, West Virginia; Select Care Access in Pennsylvania; Sooner Health Plan in Oklahoma; Virginia Health Network in Virginia.

CIGNA HealthCare PPO (Connecticut)
Service area: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, Puerto Rico, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.
Contracts with: Columbus Regional HealthCare System/Circle of Care in Georgia; ETHIX Southwest in Texas; Golden Triangle (Houston) in Texas; Healthcare Network of Greater Milwaukee in Wisconsin; Healthcare Preferred Network in Florida; Managed Care Consultants in Nevada; PPOM in Michigan; Preferred Health Partnership in Tennessee; Preferred Plan in Iowa, Nebraska; PreferredOne in Minnesota; Principal Health Care in Kansas; Vantage Health Services in Oregon

Community Care Network (California)
Service area: Arizona, California, District of Columbia, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Mississippi, Missouri, Nebraska, New Jersey, New Mexico, Virginia, Wisconsin: Health Care Network of Wisconsin.
Contracts with: Alpha Health Network in Pennsylvania; ETHIX Great Lakes in Michigan; HealthCare VALUE Management in Massachusetts; Health Choice in Tennessee; Medical Control Inc. in Texas; Mountain Medical Affiliate in Colorado; Preferred Care Inc. in Pennsylvania; Preferred Community Choice in Oklahoma; Scund Health in Alaska, Idaho, Montana, Washington; Virginia Health Network in Virginia; Vantage PPO in Oregon; WILLSE in Maryland.

CorCare (California)
Service area: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin.

Crawford Care Alliance* (Georgia)
Contracts with: AOHS Arkansas; CCN in Arizona, California, Louisiana, Missouri, New Mexico, Virginia, Wisconsin; FOCUS in Alabama, Delaware, District of Columbia, Georgia, Iowa, Kansas, Mississippi, Nebraska, Rhode Island, South Carolina, Tennessee, Texas; MedView in Colorado, Florida, Illinois, Indiana, Michigan; PPO Oklahoma in Oklahoma.
** Specialty PPO providing workers compensation services only.*

DeltaPreferred Option USA* (Illinois)
*Service area**:* California, Colorado, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, New Jersey: Flagship Health Systems Inc., New Mexico, North Dakota, Ohio, Puerto Rico, Rhode Island, Tennessee, Utah, Vermont, Virginia, Washington, Wisconsin.
** Specialty PPO providing dental services only.*
***Regional listings provided for California, Minnesota, Missouri, New Jersey and Wisconsin.*

ENCOMPASS Health Management Systems (Iowa)
Service area:* Arkansas, Florida, Georgia, Iowa, Kentucky, Mississippi, Missouri, North Carolina, Tennessee, West Virginia.
** All information appears under the Iowa consolidated entry. No regional listings are provided.*

ETHIX*
Service area: California (Ore.), Illinois (Mo.), Kentucky (Ohio), Michigan, Missouri, North Carolina, Ohio, Oregon, South Carolina (N.C.), Texas, Washington (Ore., Wash.).
Contracts with: ADMAR in New Hampshire, New Mexico, Rhode Island; Alpha in Pennsylvania; The Araz Group in Iowa, Minnesota, North Dakota, South Dakota; Chiropractic Network Services in Washington; ETHIX Great Lakes in Michigan; ETHIX Mid-Atlantic in New Jersey, Pennsylvania; ETHIX Mid-Rivers in Illinois, Missouri; ETHIX Midlands in Kentucky, Ohio, Utah; ETHIX Northwest in Alaska, Montana, Washington; ETHIX Pacific in Oregon; ETHIX Southeast in North Carolina, South Carolina; ETHIX Southwest in Texas; HFN in Illinois; Health Choice in Alabama, Arkansas, Mississippi, Missouri, Tennessee; Health Management Associates/Intermed in Nevada; Health Partners in Kansas; HealthNet in Kansas, Missouri; New York Life/Sanus in New York; Northern Nevada Health Plan in Nevada; PPO Alliance in California; Preferred Care of Richmond in Virginia; Preferred Health Partnership in Tennessee; Preferred Health Plan in Indiana, Kentucky; Preferred Health Providers in Florida; Preferred Plan/FHP in Arizona, District of Columbia, Georgia, Iowa, Maryland, Massachusetts, Nebraska; Preferred Plan Inc. in Illinois, Indiana, Iowa; ProAmerica nationwide; Sloans Lake in Colorado; Sooner Health Plan in Oklahoma; South East Medical Alliance in Arkansas, Louisiana, Mississippi, Texas; VHA in Indiana, Kentucky; WPPN in Minnesota, Wisconsin.
** Listing includes only those plans that responded to the BI survey.*

Eye Care Plan of America* (Arizona)
Service area: United States, Puerto Rico, Virgin Islands.
** Specialty PPO providing vision services only.*

FHP Life Insurance Co. (California)
Contracts with: CAPP CARE nationwide.

FARA Healthcare Management* (Louisiana)
Service area: Louisiana.
Contracts with: USA WIN nationwide.
** Specialty PPO providing workers compensation services only.*

First Choice Health Network Inc. (Washington)
Service area:* Alaska, Idaho, Montana, Oregon, Washington.
Contracts with: Managed HealthCare Northwest in Oregon, Washington.
** All information appears under the Washington consolidated entry. No regional listings are provided.*

FOCUS Healthcare Management Inc.* (Addendum)
*Service area**:* Alabama, Arizona, California, Colorado, Connecticut, District of Columbia, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Michigan, Mississippi, Missouri, Nebraska, New Jersey, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, Wisconsin.
** Specialty PPO providing workers compensation services only.*
*** All information appears under the consolidated entry in the addendum. No regional listings are provided.*

Foundation Health PsychCare Services dba Occupational Health Services* (California)
*Service area**:* United States, Puerto Rico.
** Specialty PPO providing mental health services only*
*** All information appears under the California consolidated entry. No regional listings are provided.*

GHI (New York)
Service area: New York.
Contracts with: Davis Vision, MEDCO Containment Services and Value Health nationwide.

Global Medical Management Inc. (Florida)
Service area:* United States, Australia, South America, Western Europe.
** All information appears under the Florida consolidated entry. No regional listings are provided.*

Great-West PPO (Colorado)
Contracts with: American LifeCare in Mississippi; Coastal Health Care in California; ETHIX Great Lakes in Michigan; ETHIX Northwest in Washington; ETHIX Pacific in Oregon; ETHIX Southeast in North Carolina, South Carolina; Florida 1st Preferred in Florida; Health Net in Tennessee; Health Plus in New Mexico; Managed HealthCare Northwest in Oregon MedSelect in West Virginia; National Capital PPO in District of Columbia; PARTNERS Health Plan in Arizona; PPO Alliance in California; PreferredOne in Minnesota; Preferred Plan in Indiana, Nebraska; Premier Medical Network in Utah; SelectNet in West Virginia, St. Mary's Preferred HealthCare in Nevada; Superior of California in California; Wisconsin Preferred Provider Network in Wisconsin.

HFN Inc. (Illinois)
Service area: Illinois.
Contracts with: Associates for Health Care in Wisconsin; Sagamore Health Network in Indiana.

HRM CarePASS USA (Minnesota)
Service area:* Nationwide, excluding Connecticut, Hawaii, Massachusetts, New Hampshire, Oklahoma, Rhode Island, South Dakota.
Contracts with: Alliance PPO in District of Columbia, Delaware, Maryland, Virginia, West Virginia; Associates for Healthcare in Wisconsin; CAPP CARE in Colorado, Delaware, Florida, Iowa, Kansas, Kentucky, Michigan, Missouri, Nebraska, New Mexico, Ohio, Pennsylvania, Wyoming; Consumer Health Network in New Jersey; Health Advantage in Louisiana; HealthCare Advantage in Alabama, Arkansas, Louisiana, Mississippi, Tennessee HealthLink in Illinois, Missouri; HealthStar in Georgia; HFN in Illinois; Med-Cost in North Carolina, South Carolina; National HealthCare Alliance in Texas; Partners Health Plan in Arizona; PPO Alliance in California; Preferred Healthcare Network in California Nevada; Premier Medical Network in Utah; Premier Preferred Care in New York; Sagamore Health Network in Indiana; Select Care in Minnesota, North Dakota, Wisconsin; Signature Health Alliance in Tennessee; Sound Health in Arkansas, Idaho, Montana, Washington; Vantage in Oregon, Washington.
** All information appears under the Minnesota consolidated entry. No regional listings are provided.*

Health Care 2000 (Maryland)
Service area: Maryland.
Contracts with: MultiPlan nationwide.

Health First (Iowa)
Service area:* Iowa, Nebraska, South Dakota.
** All information appears under the Iowa consolidated entry. No regional listings are provided.*

Health Management Associates (Arizona)
Service area: Alabama: Health Management Network; Arizona: Arizona Medical Network, Rural Arizona Network; Louisiana: Health Management Network; Mississippi: Health Management Network; Nevada: Inter-Med; New Mexico: Health Management Network.

Health Service Preferred (Ohio)
Service area:* Indiana, Kentucky, Ohio.
** All information appears under the Ohio consolidated entry. No regional listings are provided.*

Health Strategies Inc. (Texas)
Service area:* Louisiana, Oklahoma, Texas.
** All information appears under the Texas consolidated entry. No regional listings are provided.*

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Healthcare Advantage Inc. (Louisiana)
Service area: Alabama, Louisiana, Mississippi.
Contracts with: Affiliated Healthcare in Texas; Beech Street in Arkansas, California, Georgia, New York, Washington; Davis Vision in Louisiana; Healthcare Birmingham in Alabama; Healthcare Jackson in Mississippi; Healthcare Preferred in Florida; PPO Oklahoma in Oklahoma.

HealthCare COMPARE Corp./The AFFORDABLE Medical Networks (Ill.)
Service area: Nationwide, excluding Maine, Wyoming; Puerto Rico.

HealthLink Inc. (Missouri)
Service area:* Illinois, Indiana, Kentucky, Missouri, West Virginia.
** All information appears under the Missouri consolidated entry. No regional listings are provided.*

HealthMark Corp. dba HealthMark Network (North Carolina)
Service area:* Georgia, North Carolina, South Carolina.
** All information appears under the North Carolina consolidated entry. No regional listings are provided.*

HealthNetwork Inc. (Illinois)
Service area: Arizona, Illinois, Indiana, Iowa, Kentucky, Michigan, Missouri, Nebraska, South Dakota, Tennessee, Wisconsin.
Contracts with: Beech Street in Alabama, Alaska, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Louisiana, Maryland, Massachusetts, Minnesota, Mississippi, Montana, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Oregon, Pennsylvania, Rhode Island, South Carolina, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wyoming.

HealthStar Inc. (Illinois)
Service area: Alabama, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Nebraska, Ohio.
Contracts with: Arizona, Arkansas, California, Colorado, District of Columbia, Florida, Idaho, Illinois, Louisiana, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Montana, New Jersey, New Mexico, New York, Nevada, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, Wisconsin.

Humana Inc. (Kentucky)
Service area:* Alabama, Arizona, District of Columbia, Florida, Illinois, Indiana, Kansas, Kentucky, Maryland, Missouri, Nevada, Ohio, Texas, Virginia, Wisconsin.
** All information appears under the Kentucky consolidated entry. No regional listings are provided.*

Independent Health-Custom Coverage (New York)
Service area: New York.
Contracts with: Capital District Physicians' Health Network, Healthsource and Independent Health in New York.

Integra (Pennsylvania)
Service area:* Nationwide.
** All information appears under the Pennsylvania consolidated entry. No regional listings are provided.*

IntegraHome* (Ohio)
*Service area**:* Nationwide.
** Specialty PPO providing medical specialty services and home care only.*
*** All information appears under the Ohio consolidated entry. No regional listings are provided.*

Interface EAP Inc.* (Texas)
*Service area**:* Nationwide.
** Specialty PPO providing mental health and substance abuse services only.*
*** All information appears under the Texas consolidated entry. No regional listings are provided.*

Intracorp (Pennsylvania)
Contracts with: The Araz Group in Minnesota; Beech Street nationwide; CompAlliance in Arizona, California; First Source in Arkansas; MedView in Colorado, Connecticut, Florida, Illinois, Indiana, Maine, Massachusetts, Michigan, New Hampshire, North Carolina, Pennsylvania, Rhode Island, South Carolina, South Dakota, Vermont, West Virginia, Wisconsin; FOCUS in Alabama, District of Columbia, Georgia, Iowa, Kansas, Louisiana, Mississippi, Missouri, Nebraska, New Jersey, Oklahoma, Tennessee, Virginia; Premiere Medical Network in Utah; USA Workers Insurance Network in Kentucky, Maryland, New Mexico, Texas; Vantage in Oregon.

Kemper National Services Inc. (Florida)
Service area:* Arizona, Connecticut, Delaware, District of Columbia, Iowa, Kentucky, Maryland, Maine, Mississippi, Nebraska, Nevada, New Hampshire, New Jersey, North Carolina, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Utah, Vermont, Virginia, West Virginia.

Contracts with: HealthCare COMPARE/The AFFORDABLE Medical Networks in California, New Mexico, Oregon, Texas; Focus in Alabama, Illinois, Kansas, Louisiana, Missouri, Tennessee, Virginia; MedView in Colorado, Florida, Indiana, Massachusetts, Michigan, Pennsylvania, and Wisconsin; HealthStar in Georgia, Ohio, South Dakota; Comprehensive Managed Care in Minnesota.
** All information appears under the Florida consolidated entry. No regional listings are provided.*

Managed Behavioral PPO* (Texas)
*Service area**:* California, Florida, Georgia, Illinois, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, New York, Ohio, Oklahoma, Texas, Utah, Virginia, West Virginia.
** Specialty PPO providing mental health services only.*
*** All information appears under the Texas consolidated entry. No regional listings are provided.*

Managed Care Consultants Inc. (Nevada)
Service area: Nevada.
Contracts with: Cost Card nationwide, Preferred Health Network in California, Premier PPO in Utah.

Managed Health Network Inc.* (California)
*Service area**:* United States, Puerto Rico.
** Specialty PPO providing mental health and workers compensation services only.*
*** All information appears under the California consolidated entry. No regional listings are provided.*

Managed HealthCare Northwest Inc. (Oregon)
Service area:* Oregon, Washington.
Contracts with: Beech Street in California; First Choice in Washington; Health Payors Organization in Oregon, Washington; PPO Alliance in California.
** All information appears under the Oregon consolidated entry. No regional listings are provided.*

Medco Value Plus (Florida)
Service area:* Arkansas, Kansas, Missouri.
Contracts with: Admar Medical Network in Arizona, Colorado, Georgia, Missouri, New Mexico; The Araz Group in Minnesota; Healthcare Value Management in Massachusetts, New Hampshire, Rhode Island; Intergroup in Delaware, New Jersey, Pennsylvania; Managed Care Consultants in Nevada; Mednet USA in Alabama; MedView in Connecticut, Florida, Hawaii, Indiana, Kentucky, Michigan, North Carolina, South Carolina, Texas, Wisconsin; Midwest Business Medical Assn. in Illinois, Iowa, Nebraska; PPO Oklahoma in Oklahoma; Preferred Health Network in California; Preferred Plan of the Mid-Atlantic in District of Columbia, Maryland, Virginia; Premier Preferred Care in New York; Primary Health Services in Ohio; Signature Health Plan in Tennessee; Select Net Plus in West Virginia; Sound Health in Alaska, Idaho, Montana, Washington; Southeast Medical Alliance in Louisiana, Mississippi; Virginia Health Network in Virginia.
** All information appears under the Florida consolidated entry. No regional listings are provided.*

MedCost Preferred (North Carolina)
Service area:* Florida, Georgia, Iowa, Missouri, New Jersey, North Carolina, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia.
** All information appears under the North Carolina consolidated entry. No regional listings are provided.*

Medica Health Plans-Premier Product (Minnesota)
Service area:* Minnesota, North Dakota, Wisconsin.
Contracts with: Diversified Pharmaceutical Services and United Behavioral Systems in Minnesota, North Dakota, Wisconsin.
** All information appears under the Minnesota consolidated entry. No regional listings are provided.*

Medical Care Referral Group (Texas)
Service area: Texas.
Contracts with: Admar, CAPP CARE and ProAmerica nationwide.

Medical Diagnostic Management* (New Jersey)
Service area: Connecticut, Massachusetts, New Jersey, New York, Ohio, Pennsylvania.
** Specialty PPO providing outpatient laboratory/radiology services.*

MedicalControl (Texas)
Service area: New Mexico, Texas.
Contracts with: NetOne in 42 states, SystemEd nationwide.

MediChoice Network Inc. (New Jersey)
Service area: New Jersey, New York.
Contracts with: Provider Networks of America nationwide.

MedView Services Inc. (Michigan)
Service area: California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Louisiana, Massachusetts, Michigan, Minnesota, Missouri, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Wisconsin.

MetraComp Network* (Florida)
Service area: Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, New Jersey, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, Tennessee, Texas, Virginia, Wisconsin (Minn., Wis.).
Contracts with: Community Care Network in Wisconsin; MedView in Massachusetts; Midwest Business Medical Associates in Iowa, Nebraska; Select Care in Minnesota, Wisconsin.
** Specialty PPO providing workers compensation services only.*

The MetraHealth Cos. Inc. (Virginia)
Service area: Arizona, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Idaho, Illinois, Indiana, Iowa (Ill., Iowa), Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire (Mass.), New Jersey (N.J., Pennsylvania), New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Puerto Rico, Rhode Island (Mass.), South Carolina, Tennessee, Texas, Utah, Virginia (District of Columbia, Va.), West Virginia, Washington (Idaho, Wash.), Wisconsin.
Contracts with: Alliance Regional Health Plan in Texas; Central Care Network in Kentucky; Coastal Health Care Administrators in California; Community Care Network in Illinois, Iowa, Missouri, Texas; ETHIX in Illinois; Health Care Network in Wisconsin; Health Care Savings in South Carolina; Intermountain Health Care in Utah; Med Net in Alabama; Medical Card System in Puerto Rico; PreferredOne in Minnesota, Montana, North Dakota, Wisconsin; Queen's Health in Hawaii; Sound Health of Washington in Alaska, Idaho, Washington.

Midwest Business Medical Association (Illinois)
Service area: Illinois, Indiana, Iowa, Missouri, Nebraska, Wisconsin.
Contracts with: California, District of Columbia, Florida, Georgia, Kansas, Maryland, Missouri, New Jersey, North Carolina, Pennsylvania, South Carolina, Texas, Virginia.

Mountain Medical Affiliates Inc. (Colorado)
Service area: Colorado.
Contracts with: American HealthCare Alliance, Beech Street and Community Care Network nationwide.

MultiPlan Inc. (New York)
Service area: United States, Puerto Rico.

Mutually Preferred (Nebraska)
Service area:* Florida, Iowa, Nebraska, Texas, Virginia.
Contracts with: Arizona Medical Network and Arizona Samaritan in Arizona; Associates for Health Care in Wisconsin; Cost Care Inc. in Massachusetts; ETHIX Great Lakes in Michigan; ETHIX Southwest in Texas; Health Advantage in Florida; Health Choice in Alabama, Arkansas; Health Partners of Kansas in Kansas; Health Net in Tennessee; HealthCare Partners of East Texas; HealthChoice in Florida, Mississippi, Tennessee; HealthDirect in Illinois; HealthLink in Illinois, Missouri; HealthMark in North Carolina, South Carolina; HealthNet in Kansas, Missouri; HealthResponse in Ohio; HealthSource in New York; InterGroup in Pennsylvania; Medical Care Referral in Texas; MediChoice in New Jersey; Mountain Medical in Colorado; National Capital PPO in District of Columbia, Maryland; National HealthCare Alliance in Texas; North Texas Healthcare in Texas; NorthCare in Colorado; PPO Alliance in California; Preferred Community Choice in Arkansas, Oklahoma; Preferred Health Providers in Florida; PreferredOne in Minnesota, North Dakota; Premier Medical Network in Utah; Primary One in West Virginia; ProHealth in Indiana; Rural Arizona Network in Arizona; Signature Health Alliance in Tennessee; Sound Health in Alaska, Montana, Washington; Southcare Medical Alliance in Georgia; Southeast Medical Alliance in Arkansas, Louisiana; Universal Health in Nevada; Universal Preferred in Kentucky, Ohio; VHA Tri-State in Indiana; Vantage PPO in Oregon; Virginia Health Network in Virginia; Volusia Health Network in Florida.
** All information appears under the Nebraska consolidated entry. No regional listings are provided.*

National Capital PPO (Virginia)
Service area:* District of Columbia, Maryland, Virginia.
Contracts with: Integrated Behavioral Care.
** All information appears under the Virginia consolidated entry. No regional listings are provided.*

National HealthCare Alliance Inc. (Texas)
Service area: Texas.
Contracts with: American HealthCare Alliance nationwide.

National Preferred Provider Network Inc. (New York)
Service area: Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming.

New York Life Insurance Co. (New York)
Service area: New Jersey (Pa.), Pennsylvania: New York Life/Sanus Health Plan of New Jersey.
Contracts with: BPS Healthcare in California; Cost Care in Massachusetts, New Hampshire, Rhode Island; Foundation for Medical Care in California; GenCare in Missouri; Health Preferred of MidAmerica in Illinois; HealthNet in Kansas, Missouri; HealthStar in Georgia, Ohio; MedNet in Maine; Preferred Community Choice in Oklahoma; Preferred Health Providers in Florida; Private Healthcare Systems in Alabama, Arizona, Arkansas, California, Connecticut, Florida, Indiana, Iowa, Kentucky, Louisiana, Minnesota, Missouri, Nebraska, Nevada, New Mexico, Pennsylvania, Tennessee, Texas, Utah, Virginia, Wisconsin; Sagamore in Indiana; Sloans Lake Managed Care in Colorado; Wichita Preferred Provider Assn. in Kansas.

J.J. Newman & Co. Inc. Preferred Provider Networks (New York)
Service area:* Connecticut, Florida, New Jersey, New York, Pennsylvania.
** All information appears under the New York consolidated entry. No regional listings are provided.*

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Ohio Health Choice (Ohio)
Service area: Ohio.
Contracts with: Anthem Health, CAPP CARE, Cost Care and ProAmerica Managed Care nationwide.

PPOM (Michigan)
Service area:* Indiana, Kentucky, Michigan, Ohio.
** All information appears under the Michigan consolidated entry. No regional listings are provided.*

Pacific Health Alliance (California)
Service area: California.
Contracts with: Healthcare New Mexico in New Mexico; Southwest Medical Alliance in Arkansas, Louisiana.

PacifiCare Benefit Administrators (Washington)
Service area:* Oregon, Washington.
Contracts with: ADMAR, American HealthCare Alliance, Community Care Network, MultiPlan and ProNet nationwide; CompMed in Arizona, Kansas, Oklahoma; First Choice in Washington; Managed Health Network in Oregon; North Texas Healthcare Network in Texas; Sound Health in Washington; Vantage in Oregon.
** All information appears under the Washington consolidated entry. No regional listings are provided.*

PacifiCare of California PPO (California)
Service area: California.
Contracts with: American Chiropractic Network and PacifiCare Behavioral Health in California; HealthCare Compare nationwide.

Physical Therapy Provider Network Inc. (PTPN)* (California)
*Service area**:* California, Connecticut, Florida, Louisiana, Maine, Massachusetts, Michigan, New Hampshire, New York, Ohio, Pennsylvania, Rhode Island, Tennessee.
**Specialty PPO providing rehabilitation services only.*
*** All information appears under the California consolidated entry. No regional listings are provided.*

Physician Managed Networks (California)
Service area: California, Florida, Georgia, Louisiana, Massachusetts, Mississippi, New Hampshire (Mass.), New Jersey, Rhode Island (Mass.), Tennessee (Miss.), Texas.
Contracts with: ADMAR in Missouri; Alternet in Nevada; Associates for Healthcare in Wisconsin; ETHIX Sloan's Lake in Colorado; HealthAdvantage in Florida; Health Choice in Connecticut, Tennessee; Health First Alliance Transcentury in Texas; Preferred Health Partnership in Tennessee; Health Preferred of Mid-Atlantic in Illinois; HealthMark in North Carolina; HealthNet in Tennessee; Intergroup in New Jersey, Pennsylvania; Managed Healthcare Northwest in Oregon; MedCost Preferred in North Carolina, South Carolina; Medical Network in Maine; National Capital PPO in District of Columbia, Maryland; Ohio Health Choice Plan in Ohio; Physician Health Network in California; Principal Healthcare in Louisiana; Sagamore Health Network in Indiana; Samaritan Physician Network in Arizona; Sound Health Network in Washington; Virginia Health Network in Virginia

Plan 21 Inc.* (Texas)
Service area: Arkansas, California, Louisiana, Mississippi, Oklahoma, Texas.
** Specialty PPO providing mental health services only.*

Planned Behavioral HealthCare Inc.* (Texas)
*Service area**:* Nationwide.
** Specialty PPO providing mental health services only.*
*** All information appears under the Texas consolidated entry. No regional listings are provided.*

Preferred Care Inc. (Pennsylvania)
Service area: Pennsylvania.
Contracts with: Community Care Network, MCI, ProNET and ProAmerica Managed Care nationwide.

Preferred Community Choice (Oklahoma)
Service area:* Arkansas, Kansas, Oklahoma.
** All information appears under the Oklahoma consolidated entry. No regional listings are provided.*

Preferred Health Network (California)
Service area:* Arizona, California, Colorado, Connecticut, Florida, Illinois, Indiana, Kansas, Massachusetts, Michigan, Missouri, Nevada, North Carolina, Pennsylvania, South Carolina, Tennessee, Texas, Wisconsin.
** All information appears under the California consolidated entry. No regional listings are provided.*

Preferred Mental Health Inc.* (Kansas)
*Service area**:* Nationwide.
** Specialty PPO providing mental health and substance abuse services only.*
*** All information appears under the Kansas consolidated entry. No regional listings are provided.*

Preferred Mental Health Management Inc.* (Kansas)
Service area: United States, Puerto Rico.
** Specialty PPO providing mental health services only.*

Preferred One (Minnesota)
Service area:* Iowa, Michigan, Minnesota, Montana, North Dakota, South Dakota, Wisconsin.
Contracts with: American HealthCare Alliance nationwide.
** All information appears under the Minnesota consolidated entry. No regional listings are provided.*

Preferred Plan Inc. (Nevada)
Service area: Nevada.
Contracts with: American HealthCare Alliance and CAPP CARE nationwide; Beech Street in western states.

Premier Preferred Care Inc. (New Jersey)
Service area: New Jersey, New York.
Contracts with: Beech Street, CAPP CARE and ProAmerica nationwide.

Primary Health Services Inc. (Ohio)
Service area:* Nationwide.
** All information appears under the Ohio consolidated entry. No regional listings are provided.*

Principal Health Care Inc. (Maryland)
Service area: Alabama (Fla.: Pensacola Division), Arizona, Delaware, District of Columbia (Md.), Florida, Georgia, Illinois (Ill., Iowa, Mo.: St. Louis), Indiana (Ill., Ind.), Iowa (Iowa, Neb.), Kansas (Kan., Mo.), Louisiana, Maryland (Del., Md.), Missouri, Nebraska, North Carolina, North Dakota (Iowa), Ohio, South Carolina (Ga., N.C.), South Dakota (Iowa), Tennessee (Ga.), Texas, Virginia (Md.).

ProAmerica Managed Care Inc. (Texas)
Service area: Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, West Virginia, Washington, Wisconsin, Wyoming.

Private Healthcare Systems (Massachusetts)
Service area: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia (Md.), Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin.

Prudential Health Care Plan Inc.* (New Jersey)
Service area: Arkansas, California, Connecticut (N.Y.), Delaware (Pa.), District of Columbia (Md.), Florida, Georgia, Illinois (Ill., Mo.), Indiana (Ill., Ohio: Prudential Health Care System of Cincinnati), Kansas (Kan., Mo.), Kentucky (Ky., Ohio), Maryland, Massachusetts, Missouri, New Jersey (N.Y.), New Hampshire (Mass.), New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island (Mass.), South Carolina (N.C.), Tennessee, Texas, Virginia (Md., Va.).
** Plans are listed under PruCare, PruNetwork, Prudential Health Care System, The Prudential Insurance Co. of America, Rush/Prudential Health Plan (Ill.).*

Psychology Systems Inc.* (California)
Service area: 40 states, including California, Nevada.
Contracts with: Allied Health Services and Inland Empire in California; APAGE in California, Nevada.
** Specialty PPO providing mental health services only.*

Quic MedRevue (California)
Contracts with: Health Management Associates in Arizona, Nevada; PPO Alliance in California.

Raytel Imaging Network* (Pennsylvania)
*Service area**:* Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia.
** Specialty PPO providing diagnostic imaging services only.*
*** All information appears under the Pennsylvania consolidated entry. No regional listings are provided.*

Reliastar Premier Benefits/Northwestern National Life (Minnesota)
Contracts with: Community Care Netork in Arizona, California, Illinois, Wisconsin; Dental Benefit Providers and Dental Health Alliance nationwide; Private Healthcare Systems Inc. nationwide; Superior Vision nationwide; Value Behavioral Health nationwide.

SRS Select Health Options (Texas)
Contracts with: Guardian Resources nationwide; Health Strategies in Texas.

Sagamore Health Network Inc. (Indiana)
Service area: Indiana.
Contracts with: Select Health in Illinois, Indiana, Kentucky; Delta Dental in Indiana; VSP in Indiana.

Sanus
Service area: District of Columbia (Md.), Maryland, Texas, Virginia (Md.).
Contracts with: CompMed in Oklahoma; CostCare in Massachusetts, Maine, New Hampshire, Rhode Island; ETHIX in Alaska, Colorado, Michigan, Montana, New Jersey, North Carolina, Ohio, Oregon, South Carolina, Washington; Express Scripts, Medco Behavioral Service and Consumer Dental in District of Columbia, Maryland, Virginia; GenCare in Missouri; Health Net in Kansas, Missouri; HealthStar in Georgia, West Virginia; Private Healthcare Systems in Alabama, Arkansas, California, Connecticut, Florida, Iowa, Kentucky, Louisiana, Minnesota, Mississippi, Nebraska, Nevada, New Mexico; Sanus/New York Life in District of Columbia, Illinois, Maryland, New Jersey, New York, North Carolina, Texas, Virginia, Washington.

Select PPO (Texas)
Service area: Florida, Iowa, Texas.
Contracts with: Health Advantage in Louisiana; MedView in Texas; National Capital PPO in Louisiana.

Sierra Healthcare Options Inc. (Nevada)
Service area: Nevada.
Contracts with: Arkansas MedCare in Arkansas; Health Care Advantage in Mississippi; Health Choice in Mississippi, Missouri; Managed Physicians Care Network in Mississippi.

Super Blue Plus (West Virginia)
Service area:* Kentucky, Ohio, Pennsylvania, Virginia, West Virginia.
** All information appears under the West Virginia consolidated entry. No regional listings are provided.*

TriState Healthcare Partners (Indiana)
Service area:* Illinois, Indiana, Kentucky.
** All information appears under the Indiana consolidated entry. No regional listings are provided.*

Tufts Health Plans PPO (Massachusetts)
Service area:* Maine, Massachusetts, New Hampshire.
Contracts with: Cost Care nationwide; Florida Health Choice in Florida; Medco Value Plus nationwide; Health Advantage in Connecticut, Massachusetts, Rhode Island; HealthStar in Georgia.
** All information appears under the Massachusetts consolidated entry. No regional listings are provided.*

USA Health Network Co. Inc. (Arizona)
Service area:* Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Kansas, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin.
** All information appears under the Arizona consolidated entry. No regional listings are provided.*

USA Workers Injury Network-WIN* (Texas)
*Service area**:* Alabama, Alaska, Arizona, Arkansas, California, Colorado, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maryland, Michigan, Mississippi, Missouri, Nevada, New Mexico, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, West Virginia.
** Specialty PPO providing workers compensation services only.*
*** All information appears under the Texas consolidated entry. No regional listings are provided.*

USLIFE Care (New Jersey)
Contracts with: Alliance PPO in District of Columbia, Maryland, Virginia; MagnaCare in New Jersey, New York; Maricopa Foundation in Arizona; Medical Network in Maine; Mountain Medical Affiliates in Colorado; Private Healthcare Systems Inc. in Georgia, Illinois, Ohio, Texas.

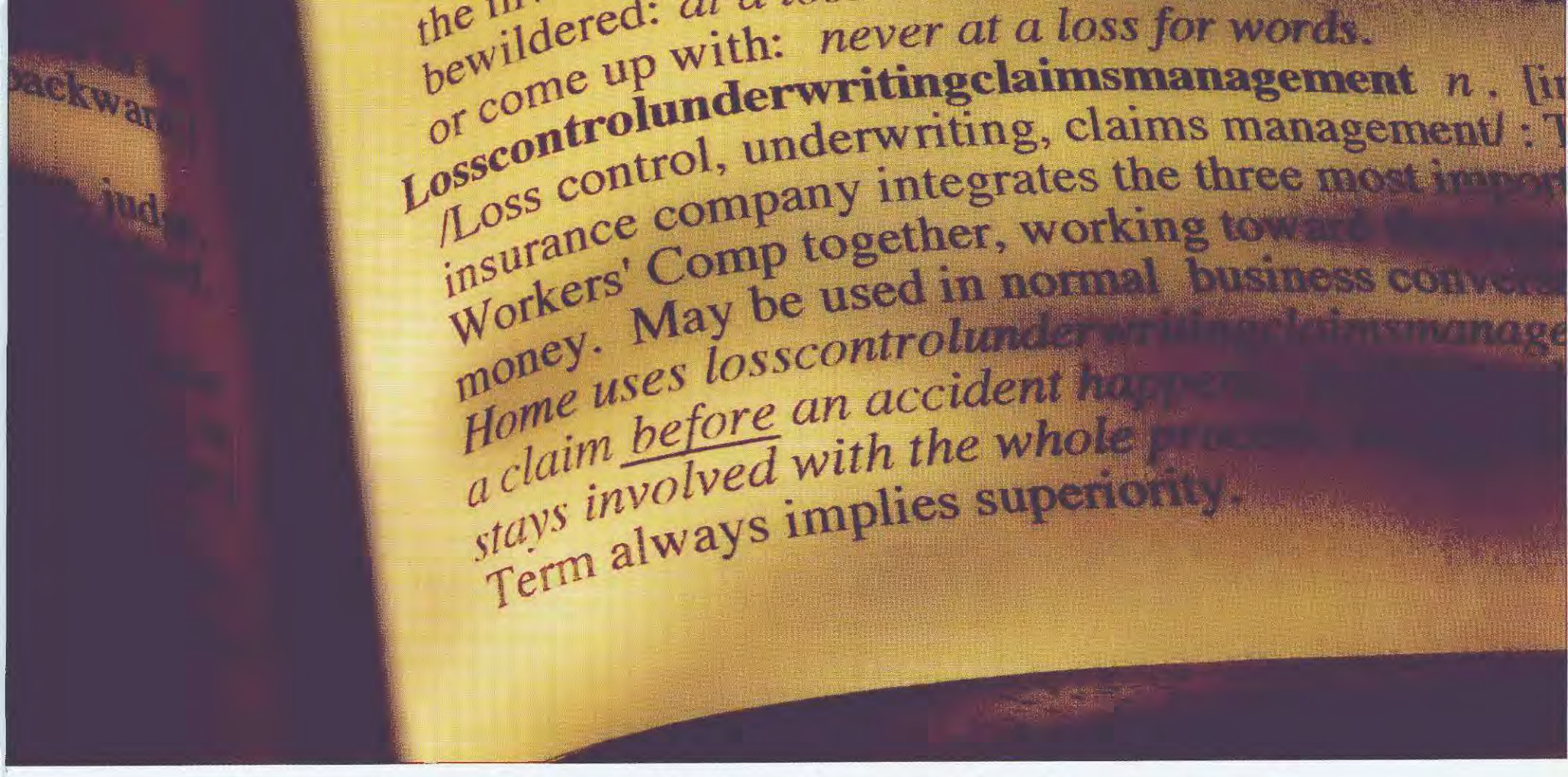
United HealthCare of Illinois (Illinois)
Service area:* Illinois, Indiana, Wisconsin.
Contracts with: HealthCare COMPARE.
** All information appears under the Illinois consolidated entry. No regional listings are provided.*

Universal Health Network (Nevada)
Service area:* Florida, Louisiana, Nevada, Texas.
** All information appears under the Nevada consolidated entry. No regional listings are provided.*

Vision Service Plan* (California)
*Service area**:* Nationwide.
** Specialty PPO providing vision services only.*
*** All information appears under the California consolidated entry. No regional listings are provided.*

Washington Dental Service PPO* (Washington)
Service area: Washington.
Contracts with: Delta Dental nationwide.
** Specialty PPO providing dental services only.*

Wausau Preferred Health Plan (Wisconsin)
Service area: Wisconsin.
Contracts with: Advantage Health Plan in Illinois, Iowa; Alliance Inc. in District of Columbia, Maryland, Virginia; Benefit Panel Services in California; CAPP CARE nationwide; California Foundation for Healthcare in California; Cost Care in Massachusetts; ETHIX nationwide; ETHIX Southwest in Texas; Health Care Savings in North Carolina, South Carolina; Health Net in Tennessee; HealthLink in Illinois, Missouri; HealthNet in Kansas, Missouri; HealthStar in Illinois, Kentucky; Maricopa Foundation in Arizona; Medcost in North Carolina; North Texas Health Care in Texas; PPOM in Michigan; Preferred Health Partnership in Tennessee; Preferred Plan in Georgia; PreferredOne in Minnesota, North Dakota, Wisconsin; Signature Care Inc. in Indiana; Sloans Lake Managed Care in Colorado; Sooner Health Plan in Oklahoma; Soundhealth in Washington; Southcare in Georgia; VHA Tri-State Health Plans in Indiana; Vantage in Oregon.



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